

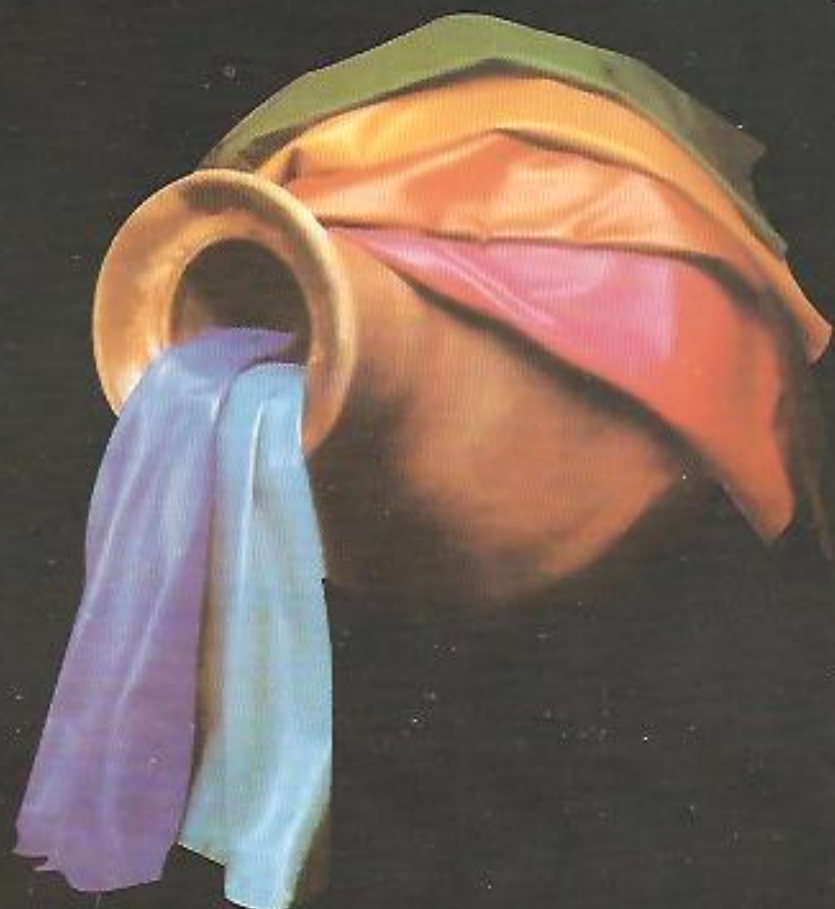
ANNUAL REPORT 2010-2011



PAKISTAN TANNERS ASSOCIATION



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A **Combined**
ANNUAL
REPORT
of

Pakistan Tanners Association

2010–2011

Presented by

Khurshid Alam

Chairman
PTA (Central)

Fawwad Shafi
Chairman
(Northern Zone)



Aziz Ahmed
Chairman
(Southern Zone)

Central Office

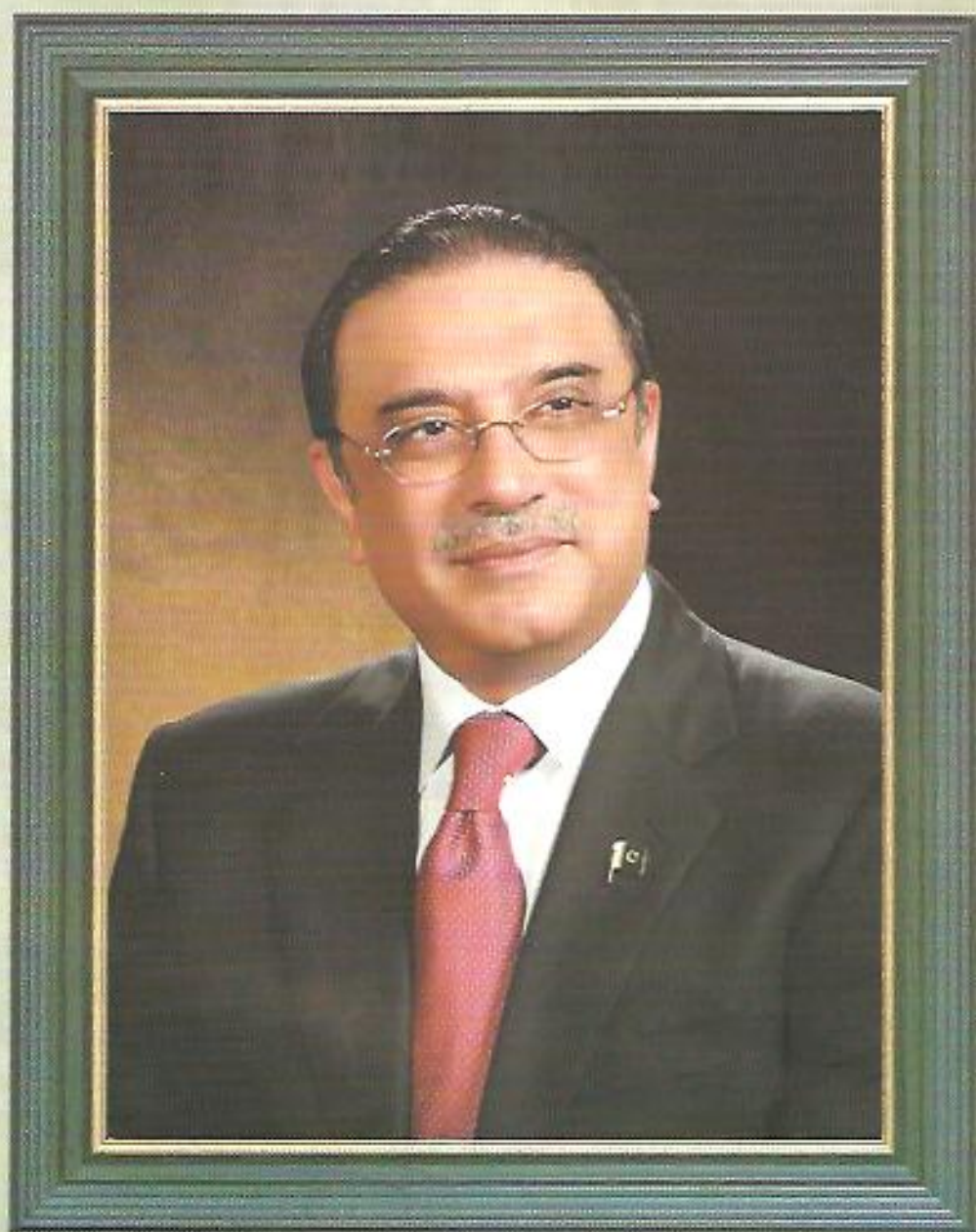
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Northern Zone Office

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Asif Ali Zardari

Asif Ali Zardari

President of the Islamic Republic of Pakistan



Message

Publications like the annual reports are of great value as they throw light on an organization's activities and inform the general public as well as the government departments about the broader picture of the endeavor in which it is engaged. I therefore commend the Pakistan Tanners Association (PTA) for publishing an annual report, which will benefit both the people and government departments interested in this important sector of national industry.

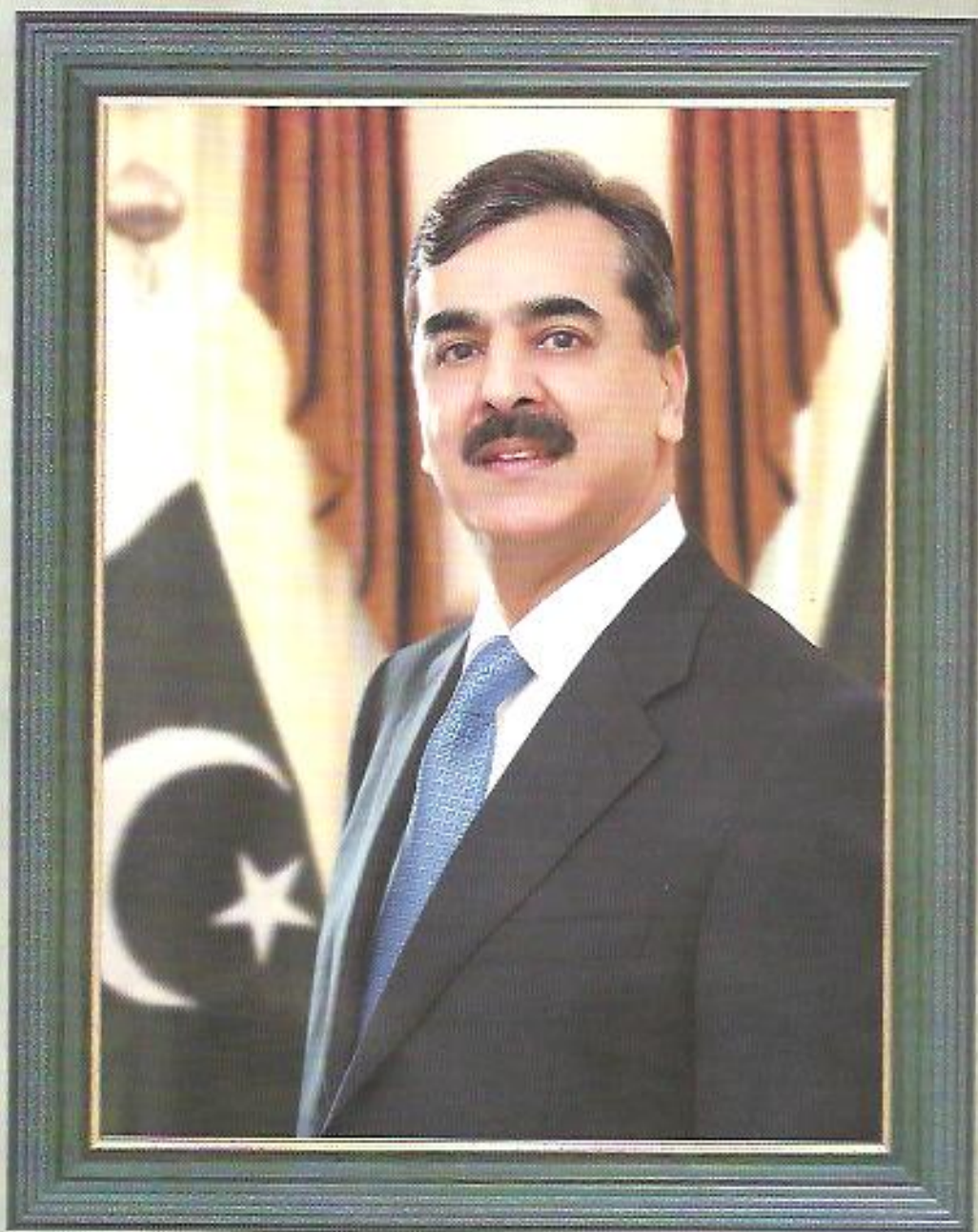
Leather industry is one of the major industrial sectors of the country. It is one of the largest contributors to our exports. Yet there is no doubt that the true potential of this sector in increasing our export earnings has not been fully harnessed. The global demand for leather products has been steadily increasing. This together with the fact that Pakistan has some of the best skilled workers in tanneries should enable our leather industry to play a much bigger role in the international leather market.

Recognizing the importance of this sector the government has put in place measures, to enhance the productivity & competitiveness of leather industry. I hope this support will help the leather sector move up the sophistication ladder and overcome the challenges of global economic downturn and stiff international competition. I also hope the annual report will also highlight the problems and issues in the tanneries industry and suggest ways to overcome them.

I once again congratulate PTA on publishing this annual report and wish its members success in their future endeavors.

Asif Ali Zardari

President of the Islamic Republic of Pakistan



Syed Yusuf Raza Gilani

Syed Yusuf Raza Gilani
Prime Minister of the Islamic Republic of Pakistan



Message

It is heartening to know that Pakistan Tanners Association is bringing out its Annual Report for the year 2010-11, highlighting activities and achievements during the year.

Tanning industry is certainly one of the major industries in Pakistan. The leather industry is the second largest industry after the textile and makes a contribution of 5.5% in the total foreign exchange earnings of the country. It provides finest quality finished leather and leather products for boosting exports besides providing a large number of job opportunities to the people.

I deeply acknowledge the efforts of the industry which is promoting country's export despite fierce competition and global recession. It is note worthy that the value added leather industry had exported goods worth of more than US\$ 1 billion in the preceding financial year July-June 2009-10.

My government is cognizant of the support needed by the industry. I assure you that we are determined to provide necessary incentives and facilities to the business community through enabling environment so that it could play its active role in the national development. We have not only devised a strategy to facilitate the leather industry but announced several incentives in the Strategic Trade Policy 2009-12 to set the country's exports on path of sustainable economic growth.

It is re-assuring that the leather industry of Pakistan has large potential for boosting country's exports. I hope that the volume of export of leather industry will double in the next 2 to 3 years by producing quality products, exploring new markets, evolving innovative marketing strategy in accordance with the imperatives of demands of the industrial sector.

I wish the leather sector industry every success in its endeavours.

Syed Yusuf Raza Gilani
Prime Minister of Pakistan

*Government of Pakistan
Ministry of Finance*

ISLAMABAD



Dr. Abdul Hafeez Shaikh

*Minister for Finance, Revenue,
Economic Affairs, Statistics,
Planning & Development.*

Message

I am verily pleased to know that Pakistan Tanners Association, a Prominent trade body representing value added export oriented industry is bringing out its Annual Report for the year 2010-11 which would contain main features, salient activities and worth mentioning achievements of the Association.

Indeed, this Association is contributing a lot in accelerating exports in the international market despite hard competition. Its bonafide member manufacturers-cum-exporters are actively engaged in producing super quality finished leather products for export to world market.

In the face of world recession and other tough conditionalities efforts of PTA members to boost export and compete in the global market are certainly laudable. They, as such, deserve appreciation.

It is hoped, considering the continued struggle of the leather exporters, the volume of export of the tanning industry will make a mark in future.

I congratulate the Chairman and the Managing Committee members for publishing the prestigious Annual Report this year too.

Dr. Abdul Hafeez Shaikh

*Government of Pakistan
Ministry of Commerce*

ISLAMABAD



A handwritten signature in black ink, appearing to be 'M. Fahim'.

*Makhdoom Amin Fahim
Federal Minister for Commerce*

Message

I congratulate the Pakistan Tanners Association for publishing its Annual Report for the year 2010-11 with the aim to highlight all the major activities, issues and proposals of the Leather Industry.

Leather and Leather Products are main sectors of Pakistan's exports and their contribution in the total exports of the country is second after the textile sector. I hope the exporters of leather industry will continue to strive for enhancing the quality of the finished products and participating in the International Exhibitions to earn maximum foreign exchange for the country and its image building as well despite global recession and hard competition.

I appreciate the leather industry for achieving the export of US\$ 1.084 Billion registering increase by 25% during the fiscal year 2010-11 as compared to the same period of last year due to their super quality of leather & leather products in the world market.

The main emerging markets for Leather & Leather products are the countries falling under FTA, EU Countries, Asian Region, Middle East Region, African Region and USA.

Finished leather is one of the major export products and an intermediate product in which substantial value addition can be achieved by adopting modern production processes and creating trendy finishes. The Government is trying to facilitate the leather industry by implementing the decisions previously announced in the STPF 2009-12.

I heartily wish Pakistan Tanners Association all the success in its endeavours to propel exports.

Makhdoom Amin Fahim

State Bank of Pakistan
KARACHI



Yaseen Anwar
Governor (Acting)

Message

I am delighted to learn that Pakistan Tanners Association (PTA) is bringing out its comprehensive Annual Report for the year 2010-11.

Pakistan's value-added leather industry is not only playing an important role in earning foreign exchange in the country but also providing employment to a large segment of the society. Though, this industry has traversed a long path of success as a whole, yet there is still huge potential that needs to be tapped with improvement in quality and diversification.

I am confident that being the second largest value-added industry in terms of foreign exchange earnings after textiles, PTA will keep focusing on quality and value-addition so that Pakistan can enhance its share in international market and also ensure a sustained growth in exports of both tanned leather and leather products.

I would like to urge upon PTA members to broaden their outlook of doing business in international market, understand the market dynamics and adopt the contemporary marketing practices so that Pakistani exports can grow rapidly in future.

It is worth mentioning that PTA regularly publishes its Annual Report which incorporates salient features relating to industry, statistical data and activities of the Association at Central and Zonal levels. I am confident that the regular publication of the comprehensive Annual Report will continue to serve as a guide to PTA members for raising the standard of their products.

I offer my heartfelt felicitation to the Chairman and members of the Managing Committee of PTA for their dedicated efforts for the promotion of leather industry in Pakistan.

I wish them all the success in their endeavours.

Yaseen Anwar

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Production

Our main production is in cow and Buffalo and presently we are producing **Aniline, Semi Aniline Glazed, Pull Ups Burnishable, Nappas** But we are also introducing different new articles from time to time which are the result of our deep commitment to **RESEARCH & DEVELOPMENT**. Now with the grace of **GOD (ALMIGHTY)** we have annual capacity of 15 million SQ. Feet in finish leather.



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E-mail: hmbtanneries@gmail.com,
hmbharoon@gmail.com.

Website : www.hmbtanneries.com





Khurshid Alam

Chairman
PTA Central

Foreword



The Leather Industry is the back bone of Pakistani economy. Verily it plays significant and vibrant role in the process of industrialization of the country particularly for economic revival, poverty alleviation and employment generation as maximum as possible.

For the last several years continued internal and external pressure, war on terror and a host of other pernicious factors which have brought the country's economy shackles have ensnared Pakistan and compelled those at the helm of the affairs to pay little attention towards invigorating all sorts of business activities. Leather sector industry is no exception to it which is persistently falling prey to shortfall in export.

As Central Chairman, Pakistan Tanners Association I seize the opportunity to commend that despite a host of bottlenecks, global market recession, ever changing fashion based on foreign buyers' trend, tough competition, our enterprising member manufacturers & exporters are staunchly geared up and toiling hard with firm determination to face multiple challenges in order to propel export by reversing declining trend, through thick and thin.

The bonafide members of our Association with perseverance, verve and Herculean efforts are fully prepared to play their positive role by utilizing all available potentials and opportunities in bolstering the volume of export if the Government ensures level playing field, business friendly environment with all the genuinely required facilities, resolving key issues and removing all hurdles hampering export of leather and leather products.

The members of our prestigious Association representing highly value added leather industry with unswerving commitment will not, Insha Allah, disappoint the nation in the days ahead, come what may.

Long live Pakistan !

Khurshid Alam
Chairman

PAKISTAN TANNERS ASSOCIATION

*Presentation of Annual Report
of the Central Executive Committee
For the Year 2010-11*

By

Khurshid Alam

Chairman

Pakistan Tanners Association

By the grace of Almighty Allah and due to confidence of PTA members reposed in me, I was elected un-opposed as Chairman of Pakistan Tanners Association (Central) for the year 2010-11. I take the occasion having privilege to present the Annual Report of the outgoing Central Executive Committee of PTA on the conclusion of my term of Chairmanship in pursuance of Article 40(b)(ii) of PTA's Memorandum and Articles of Association duly approved by the Ministry of Commerce and the Security & Exchange Commission of Pakistan.

At the outset I verily acknowledge the gesture of continued cooperation and inspiring support received from members of the Central Executive Committee particularly Vice Chairmen, Mr. Fawwad Shafi and Mr. Aziz Ahmed representing PTA Northern Zone, Lahore & PTA Southern Zone, Karachi respectively.

I also gratefully acknowledge the invaluable and encouraging support of my senior colleagues who spared their valuable time and attended a number of Central Executive Committee Meetings as Special Invitees namely Mr. S.M. Muneer, Mr. Muhammad Naseem Shafi, Mr. S.M. Naseem, Mr. Habibur Rahman Shaikh, Mr. Shahid Mahmud and Sh. M. Afzal Hussain from Southern Zone and Mr. Agha Saiddain, Mr. Muhammad Musaddiq, Mr. Mansoor Iqbal and Mr. Tanveer Aslam Chawla from Northern Zone whose sincere cooperation, time to time guidance and valued suggestions provided me high impetus in tackling various thorny issues of leather industry and moving towards right direction.

I would also like to thank some of the Special Invitees who participated in the meeting actively, spared their precious time with their valuable views and opinion. They are Mr. Masood Ahmed Shaikh, Shaikh Muhammad Naeem, Mr. Anwar Iqbal, Khawaja M. Ilyas, Sh. Sarfaraz Amin, Mr. Fawwad Javed, Mr. Badre Alam, Mr. Fazalur Rehman and Mr. Nasir Anwar Sheikh. The Annual Report under review transparently reflects the over all performance and salient activities of the Centre, Southern Zone and Northern Zone of Pakistan Tanners

Association to meet the obligatory requirements to the benefit of the Association's members. Since there is always room for improvement, any suggestion from our respectable members in this behalf to ameliorate it further would be warmly welcomed with appreciation.

On this occasion I would like to actualize that at the time of taking over charge as Central Chairman, Pakistan Tanners Association with effect from 1st October, 2010, I had some strategic visions in my mind to move forward in achieving targeted objectives in order to meet some gigantic challenges with firm determination for the uplift of leather industry and for the advantage of member tanners. I firmly believe that a well designed strategic plan will provide a functional paradigm shift which is highly significant for the leather industry to meet the targeted objectives.

Since the export of leather and leather products was continuously declining by 30% after touching record export volume at US\$ 1.220 Billion in the year 2007-08, I promptly stepped forward to chalk out effective strategies in consultation with our senior and knowledgeable members as under :

- a) Started releasing a sheaf of press statements intermittently on the core issues of leather industry particularly on the following important subjects :
 - (i) Smuggling of live animals through Iran and Afghanistan borders as well as permitted export thereof
 - (ii) Suspension of gas supply and load shedding of power for most of the time a day and
 - (iii) Excessive export of wet blue leather through under invoicing/mis-declaration of H.S. Codes by the unscrupulous parties.

- b) Sought appointments and held series of meetings with almost all the higher competent authorities like Federal Minister for Water & Power, Syed Naveed Qamar (the then Minister for Petroleum & Gas), Federal Minister for Industries & Production, Mir Hazar Khan Bajrani, Additional Secretary, Ministry of Commerce and even the Chief Minister and the Governor of Punjab several times to discuss all the relevant key issues for expeditious resolution specially of above mentioned three important problems, the industry was continuously facing. Apart from holding meetings, detailed letters were addressed and presented to the concerned authorities time and again for favourable consideration and positive decision on priority basis.

As a result of smuggling and export of live animals with Government permission, the tanning industry encountered severe and acute shortage of basic raw materials rendering them unable to timely meet the export orders of international buyers. The Association was, as such, constrained to request the Government ultimately to impose complete ban on the export of Wet Blue Leather/Wet Blue Split Leather of all kinds, Raw Hides & Skins and Pickled Leather from Pakistan instead of approving our previously proposed increase in the rate of regulatory duty on export from 20% to 50% as some unscrupulous segments were found taking undue advantage in exporting above articles under mis-declaration of HS Codes aimed at availing benefits illegitimately.

First time in the history of PTA, a number of Press Conferences and Media Briefings were arranged several times in which representatives from Print & Electronic Media were invited and I highlighted all the relevant members' grievances, problems and suggestions pertaining to the tanning industry needing preferential attention of the Government for providing immediate relief package and level playing field essentially required for sustainable growth, increased productivity and achieving competitiveness in the world market for the uplift of leather industry.

The leather industry is one of the significant livestock based Sub-sectors with high potential towards achieving economic and industrial growth for which there is dire need for scientific and organized cattle farming with sick animals' curing facilities for sustained livestock development in the country but the Government is paying little heed towards this important foreign exchange earning sector. The Association has allowed execution of MOU with the Bahauddin Zakariya University, Multan for developing leather industry of Pakistan by improving quality of raw Hides & Skins in particular which is under active process through Mr. Agha Saiddain, Chairman, Hides & Skins Improvement Standing Committee of PTA.

In order to save the highly value added leather sector industry from all sorts of pernicious elements, PTA apprised the Customs authorities (Model Customs Collectorate), Karachi of the misdeeds of some fraudulent exporters engaged in consigning Wet Blue Leather destined for abroad unlawfully through mis-declaration quoting wrong HS Codes or under-invoicing to evade millions of Rupees Customs Regulatory Duty being not only detrimental to the tanning industry but also a colossal loss to the national exchequer.

With due cooperation of Pakistan Tanners Association, the Model Customs Collectorate seized such containers and took stern action against the delinquent parties involved in malafide activities.

Apart from meetings with some Federal Ministers concerned, Addl. Secretary of Ministry of Commerce, Governor and Chief Minister of Punjab as well as Chief Executive of TDAP to discuss different relevant issues, we also invited the US Consul General and the Economic Officer of USA Consulate, Lahore at PTA-Northern Zone Office and discussed matters of our interest including provision of due facilities for grant of visa for their country to invigorate business relationship between PTA member exporters and their counterparts in the United States with a view to boosting exports for the same purpose.

For the purpose of addressing the problems of leather industry by taking up the issues on all fora, political channels were also used by contacting prominent political leaders with sincere appeal to raise our industry's problems before the Government authorities concerned at top level as and when any appropriate occasion arises. A meeting was also arranged at Lahore with Mr. Imran Khan, Chairman, Pakistan Tehreek-e-Insaf and apprised him of the over all plight of sagging leather industry and its burning issues causing continued decline in export for the same purpose.

Export Performance of Leather Industry

Due to our hectic efforts as highlighted above for the growth of Leather Industry and promotion of export, I would like to reveal with pleasure that the Leather Industry despite a number of hurdles has again succeeded in achieving encouraging exports of US\$ 1.084 Billion registering 150% over and above the Exports Target fixed by the TDAP at US\$ 725.000 Million till 30th June'2011. The leather industry registered increase by 25% during the year July-June 2010-11 as compared to the same period of last year's export of US\$ 867.504 Million. At this historic occasion I wish to congratulate heartily all the member exporters of leather & leather products who have been taking keen interest and active part in widening the horizon of exports of leather sector industry despite numerous snags.

The export of Finished Leather alone increased by 35% in terms of value and 16% in terms of quantity during the current fiscal year July-June 2010-11 as compared to the same period of last year exports. The exporters of finished leather dispatched 28.257 million square meters of tanned/finished leather to different countries and repatriated US\$ 462.264 million as export proceeds, highest ever, whereas they had exported 24.335 million square meters of tanned leather valued at US\$ 341.800 million in the previous fiscal year.

The export of leather industry will go up further, Insha Allah, in the days to come from the next financial year July-June 2011-12 with the determination to achieve export to the extent of US\$ 3 Billion if the Government provides business friendly policies & favourable environment, reduced rates of taxes, level playing field and expeditious implementation of the due incentives as already approved in the Strategic Trade Policy 2009-12 pragmatically and in letter & spirit.

Besides above, if our member manufactures-cum-exporters make proper use of industrial potentialities and basic raw materials available in the country, our tanners will be able to play their viable role for the uplift of the foreign exchange earning industry in the ultimate national interest.

INSTALLATION OF VIDEO CONFERENCING SYSTEM

It is my pleasure to apprise you that PTA is one of the significant Associations having equipped with latest technology of Video Conferencing System Polycom VSX 7000 installed in PTA (Central Office), Karachi and PTA (Northern Zone) Office, Lahore for linking both the offices to facilitate the Members of the Central Executive Committee and the Special Invitees in order to save their precious time and traveling hardships for the convenience and also to ensure maximum participation of the members to attend M/C Meetings as and when held to facilitate arriving at appropriate decisions as well as to make it easy for getting their valued view points on each Agenda items of the M/C Meetings. Besides, heavy expenses on reimbursement of cost of air tickets to M/C Members and Special Invitees are being saved as well.

Now PTA will also benefit from the video conferencing facility round the clock and henceforth meetings of Standing Committees specially Balloting of Stands will also be held through this newly introduced System.



Central M/C Meeting under the Chairmanship of Mr. Khurshid Alam, through Video Conference.

1st Meeting via Video Conferencing System was held on 4th February'2011 and upto now the Meetings of Central Executive Committee and Standing Committees concerned have been arranged through this system successfully and all the member participants appreciated the efforts for installing this sophisticated system in order to facilitate them comfortably.

INTERNATIONAL FAIRS SUBSIDIES & DETAILS OF FAIRS ORGANIZED

Pakistan Tanners Association organized Pakistan Pavilions on regular basis for participation of its interested members in the following potential Int'l Fairs successfully with the prior approval of the TDAP with due subsidy during October'2010 to September'2011 :

01. *Lineapelle Fair, 12-14th October, 2010 at Bologna, Italy.*
02. *APLF, 31st March to 1st April, 2011 at Hongkong.*
03. *Lineapelle Fair, 6-8th April'2011 at Bologna, Italy.*
04. *Shoes & Leather, 1-3rd June, 2011 at Guangzhou, China*
04. *All China Leather Exhibition, 6-8th Sept., 2011 at Shanghai, China*
06. *Le Cuir, 20-22nd Sept., 2011 at Paris, France*

Following Fairs under Two Categories will be organized during October'2011 to June'2012 as allocated by TDAP on due subsidy according to the priority list submitted to TDAP :-

1st Priority

Sl #	Name of Fair	Date
01.	<i>Lineapelle Fair, Bologna, Italy</i>	<i>18-20th Oct'2011</i>
02.	<i>MM&T of APLF, Hongkong</i>	<i>March'12</i>
03.	<i>Lineapelle Fair, Bologna, Italy</i>	<i>April'12</i>
04.	<i>Shoes & Leather, Guangzhou, China</i>	<i>May'2012</i>

2nd Priority

Sl #	Name of Fair	Date
05.	AYSAF, Istanbul, Turkey	Oct'2011
06.	India Int'l Leather Fair, Chennai, India	Jan'2012
07.	ANPIC, Mexico	Feb'2012
08.	Indo Leather & Footwear, Jakarta, Indonesia	May'2012

PROPOSALS / SUGGESTIONS OF PAKISTAN TANNERS ASSOCIATION FOR FEDERAL BUDGET & TRADE POLICY 2011-12

A comprehensive list of Proposals/suggestions as specified hereunder forwarded to the Ministry of Commerce, Minister of Finance and FBR on their invitation for incorporation in the Federal Budget and National Trade Policy for the year 2011-12.

Our members are well aware that no tangible benefit or incentive has been allowed to the leather industry against the proposals sent to the Government well before time in the Federal Budget 2011-12 unveiled by the Finance Minister.

01- a) It was unanimously decided by PTA during its Central Executive Committee Meeting held on 18.06.2011 to "Impose Complete Ban on Export of Wet Blue leather including Wet Blue Split Leather of all kinds / Raw Hides & skins and Pickled Leather from Pakistan" to avert the scarcity of raw materials for domestic Leather Industry.

b) We strongly opposed the export (as well as smuggling through Iran & Afghanistan borders) of live animals which are detrimental to the leather industry and at the same time it not only increases the prices of meat but also ruin the livestock wealth. It is requested that the concerned Ministry may be asked to immediately stop issuing licences for the export of live animals and control smuggling thereof.

02- Duty free import of 5% of the FOB export value may be allowed for import of Spare Parts and Accessories for Leather & Leather Products.

03- To release fund from Ministry of Finance for the Export Investment Support Fund under STPF-2009-12 for Matching Grant for setting-up of Effluent Treatment Plants and setting-up of Labs in individual Tanneries.

04- Present Withholding Tax on export of leather which is 1% may be reduced to 0.50% for at least two years which is a recession period.

05- To suspend Export Development Surcharge of 0.25% for atleast 3 years.

06- To reduce Presumptive Tax (Withholding Tax) on Import from 1% to 0.25%.

- 07- To exempt all spare parts of tanning industry from Sales Tax.
- 08- To introduce incentive of subsidized Power and Gas Charges for Export Units.
- 09- To remove 1% Excise Duty imposed through SRO 655(I)/2007 on different importable items.
- 10- To reduce duty on Chromium Sulphate, Formic acid and Fat Liquors as the main raw material of leather industry.
- 11- To include the following Chemicals to be allowed to import from India. These chemicals are cheaper to be imported from India as compared to other countries. Therefore, it was requested to include these Chemicals in the "Positive List" of India :

H.S CODE	ITEMS
2830.1000	Sodium Sulphide
3403.9110	Fat Liquors
3809.9300	Finishing Agents, Dye Carriers to accelerate the dyeing or fixing of dye-stuffs and other products and preparations (for example, dressings and mordents), of a kind used in the textile, paper, leather or like industries, not elsewhere specified or included.
3808.9220	Fungicide
2912.1900	Ucer G-50
3402.9000	Organic Surface-Active Agents

- 12- To allow relief package to Leather Industry to address downward trend in exports due to following relief package particularly in the shape of Duty Drawback announced by the competing Countries i.e. India, China and Bangladesh :-

Comparison Matrix of Duty Drawback allowed in Pakistan as compared with RELIEF PACKAGE of these countries :

S.No.	Articles	Pakistan	India	China	Bangladesh
1-	Finished Leather	0.80%	6.3%	7.5% to 11%	15%
2-	Sheep / Goat	1.17%	6.3%	7.5% to 11%	15%
3-	Finished Leather	2.42%	9.9%	5.0% and other benefits	15%
4-	Cow / Buffalo	1.54%	N. A	N. A	15%
5-	Leather Garments	2.00%	10.5%	11.00%	15%
6-	Leather Gloves	0.99%	9.0%		
7-	Leather Footwear Saddlery and Harness Parts/Components of harness and saddlery made of leather		8.6%		

Source :- J. E. AUSTIN SWOG CONSULTANTS OF SMEDA

Therefore, we should be given atleast 6.3% Duty Drawback on export of Finished Leather so that we can have to some extent level playing field in competing India, China and Bangladesh.

Besides above, to notify upward revision of Duty Drawback Rates on export of Finished Leather for goat/sheep skins and cow/buff hides to make it realistic. The downward revision of such rates under SRO 210(1)/2009 dated 5th March'2009 in supersession of its Notification No. SRO 01(1)/2008 dated 1st January'2008 has hit hard the leather industry.

13- To include finished leather/crust leather under following specifications in FTA with China (Pakistan Offered List) with "0% Duty" instead of present 5% duty in order to increase the export from Pakistan :

Description	HS Code	Percent Tariff	Demand
Tanned or crust hides and skins of bovine (including buffalo) or equine animals, without hair on, whether or not split, but not further prepared	41.04		
- Cow & Buffalo Crust	4104.4100	5%	0%
Tanned or crust skins of sheep or lambs, without wool on, whether or not split, but not further prepared	41.05		
- Sheep & Lamb Crust	4105.3000	5%	0%
Tanned or crust hides and skins of other animals, without wool or hair on, whether or not split, but not further prepared	41.06		
- Goat Crust	4106.2200	5%	0%
- Other Animals Crust Leather	4106.9200	5%	0%
Leather further prepared after tanning or crusting, including parchment-dressed leather, of bovine (including buffalo) or equine animals, without hair on, whether or not split, other than leather of heading 41. 14.	41.07		
- Whole hides and skins			
-- Full grains, unsplit	4107.1100	5%	0%
-- Grain splits	4107.1200	5%	0%
-- Other	4107.1900	5%	0%
- Other, including sides:			
-- Full grains, unsplit	4107.9100	5%	0%
- Grain Splits	4107.9200	5%	0%
-- Other	4107.9900	5%	0%
Leather further prepared after tanning or crusting, including parchment-dressed leather, of sheep or lamb, without wool on, whether or not split, other than leather of heading 41. 14.	4112.0000	5%	0%

Description	HS Code	Percent Tariff	Demand
Leather further prepared after tanning or crusting, including parchment-dressed leather, of other animals, without wool or hair on, whether or not split, other than leather of heading 41.14.	41.13	5%	0%
-Of goats or kids	4113.1000	5%	0%
-Other Animals Finished Leather	4113.9000	5%	0%
-Patent leather and patent laminated leather; metallised leather (Not included in the existing FTA with China)	4114.2000	5%	0%

- 14- To induct Chairman, PTA as Member on the Board of Administrators of EDF.
- 15- To increase subsidy on Trade delegates from present US\$ 100 per day to atleast US\$ 200 per day.
- 16- To increase subsidies from 50% to 75% on space rent and cost of construction for participation in International Fairs.
- 17- PTA's proposal to form a Trade Policy Implementation Committee to ensure implementation of all the measures announced in Trade Policy.
- 18- To establish Leather Ministry on the analogy of Textile Ministry to enable PTA to take-up all the genuine issues with this Ministry for immediate attention.
- 19- To provide Adhoc relief in the shape of Addl. Duty Drawback @1% of Export Value to the exporters of leather industry to play their viable role in promoting export.
- 20- To restore the status of SRO 283(I)/2011 dated 1st April'2011 in toto and withdraw SRO 323(I)/2011 dated 27th April'2011.

A CHRONOLOGY OF SIGNIFICANT MEETINGS / EVENTS

During the tenure of my Chairmanship I attended the under mentioned meetings with different Government authorities etc :-

01. A Luncheon Meeting was held in honour of the then Governor of Punjab, Mr. Salman Taseer on 25th October'2010 at Royal Palm Golf and Country Club, Lahore to discuss various key issues and problems being faced by the exporters of leather industry specially :
 - i) Frequently Power & Gas Load Shedding;
 - ii) Smuggling of Live animals daily via Afghanistan & Iran Border.
 - iii) Excessive export of Wet Blue Hides & Skins through un-fair means.
 - iv) Continuation of zero-rating Sales Tax Regime for Leather Industry.
 - v) Arresting continued declining trend in the export of leather & leather products as compared to the last 3-years exports.



The said meeting was attended by the maximum members of the Central & Zonal Executive Committees as well as other members of the Association to use this platform for highlighting Leather Industry's issues.

During the meeting, the then Governor of Punjab assured to help resolve the genuine demands of PTA and the same would be taken-up in the Federal Cabinet Meeting presided by the Prime Minister of Pakistan on 27th October 2010.



02. PTA delegation led by me accompanied by Mr. Agha Saiddain, Mr. S. Anjum Zafar and Sh. Muhammad Naim visited Governor House, Lahore to meet the then Federal Minister for Petroleum & Natural Resources,



Meeting with the then Governor of Punjab and other Federal Ministers.



Syed Naveed Qamar and Minister for Industries & Production Mr. Hazar Khan Bijarani under the patronage of the then Governor of Punjab on 28th Oct 2010 to discuss in detailed the above referred issues again for redressal.

03. A luncheon meeting was arranged in honour of Ms. Carmela Conroy, Consul General of USA at Lahore alongwith Ms. Jessica Berlow, Economic Officer of US Consulate on 29th October'2010 at PTA Northern Zone Office, Lahore. A large number of members of the Central Executive Committee, PTA and other members of the Association participated in the Meeting to discuss :

- i) Issuance of visa on PTA's recommendation to the genuine member exporters and to simplify the visa process/formalities.
- ii) To execute Free Trade Agreement Between USA & Pakistan and to facilitate easy access to US market.
- iii) To extend technological support for research and development especially for scientific livestock farming.



Mr. Khurshid Alam speaking in the presence of the Consul General of USA in Lahore.



After patient hearing, the Consul General of USA assured to extend her maximum possible cooperation in granting US Visa to PTA's members / businessmen to enable them to make smooth and convenient traveling to the US for business expansion and to tie up bilateral trade relations.

04. In order to use political channel to highlight PTA's key issues on effective fora for getting Government attention, a luncheon meeting was held with Mr. Imran Khan, Chairman, Pakistan Tehreek-e-Insaf (PTI) on 30th October'2010 at PTA Northern Zone Lahore. PTA Central and Zonal Executive Committee members and other members of the Association attended the meeting. The event was covered by the electronic and print media in the next day's Newspapers expressing Imran Khan's



view points favouring leather industry and stressing the government to resolve the genuine problems of the industry which had reached at the verge of collapse and its export was showing decreasing trend.



05. A delegation of the Joint Steering Committee on Mega Pakistan Leather Show'2011 (MPLS) led by me accompanied by Mr. Aziz Ahmed, Vice Chairman, PTA (Central), Mr. Fawwad Ijaz Khan, Chairman, PLGMEA, Mr. Muhammad Musaddiq, Convener, Joint Steering Committee on MPLS, Mr. Wasim Zakaria, Co-Convener of Joint Steering Committee on MPLS, and Mr. Shahid Mahmud held meeting with Mr. Tariq Iqbal Puri, Chief Executive, Trade Development Authority of Pakistan on 7th December'2010 at TDAP, Karachi to discuss relevant issues of leather industry particularly to present Budget Estimate amounting to Rs.99.56 Million for holding Mega Pakistan Leather Show at Expo Centre Lahore for approval.

06. I, as Member of the National Productivity Organization's (NPO) Board alongwith Mr. Agha Saiddain, Member, Sectoral Advisory Committee of NPO attended the first Meeting of the Sectoral Advisory Committee for productivity & Quality Promotion of Industrial Sector held on Friday, the 10th December'2010 in Holiday Inn Hotel, Lahore.

07. I, accompanied by the representatives of APTMA met with Mian Shahbaz Sharif, Chief Minister of Punjab on 15th December'2010 and apprised him of the grievances faced by the exporters who are engaged in fetching foreign exchange for the country facing acute shortage and gas load shedding beyond 2-days as allowed by the Economic Coordination Committee (ECC) and requested him to take-up the issue with the Prime Minister of Pakistan.

08. A delegation of PTA led by me accompanied by Mr. Fawwad Shafi, Vice Chairman, PTA, Mr. Agha Saiddain, and Mr. S. Anjum Zafar held meeting with Governor of Punjab, Mr. Latif Khosa on 11th February'2011 at Governor House, Lahore to discuss and highlight again the reasons for the decline in export of leather due to export and smuggling of live animals, excessive export of wet blue raw hides & skins from Pakistan, load shedding, power failures/breakdown in the industrial areas as well as shortage and suspension of Natural Gas causing closure of a number of tanning units in Punjab, in particular.



PTA delegation led by Mr. Khurshid Alam with Mr. Latif Khosa, Governor of Punjab.

09. A meeting was arranged with Economic Officer, Consulate General of USA, Lahore Mr. Robert Hawkins in PTA (NZ) Office on 19th April'2011 to discuss particularly the problems being faced by the members concerned in getting US Visas as well as to record their concern over the deteriorating situation because of the war on terror as well as drone attacks in various tribal areas of Pakistan and its negative impact on the general people. The US Economic Officer noted the members' concerns with assurance for getting the needful done as far as possible.



10. PTA's Delegation led by me accompanied by Mr. S.M. Muneer and Sh. M. Afzal Hussain held meeting on 20th June'2011 with the Chief Collector of Customs, Ms. Razia Sultana Taher, Dr. Jawwad Uwais Agha, Collector - PaCCS and Mr. Abdul Basit Choudhry, Addl. Collector, Model Customs Collectorate, Karachi to discuss export/smuggling of live animals and to take measures on all Karachi Ports to control excessive export of wet blue leather and wet blue split leather consigned by some unscrupulous parties through under-invoicing/ mis-declaration of HS Codes causing heavy loss to the national exchequer as well as creating shortage of precious raw material used in tanning industry.

11. I, alongwith Mr. Azam Malik attended the meeting held with Mr. Karman Ali Qureshi, Additional Secretary, Ministry of Commerce as well as different higher authorities in the Ministry of Interior, Livestock, and Senior Officials of FBR at Islamabad on 27th June'2011 to discuss, inter-alia, important issues of export and smuggling of live animals which were repugnant to the benefit of tanning industry and convinced the authorities concerned to put ban on Export of Live Animals as well as Wet Blue Export from Pakistan.

روزنامہ جنگ لاہور 12 اکتوبر 2010ء



ملک سے جانوروں کی سمگلنگ روکی جائے..... (مینیجر ایسوسی ایشن)



APPEAL

TO SAVE THE SECOND LARGEST EXPORT INDUSTRY OF PAKISTAN AND ONE MILLION JOBS By Imposing a Ban on the Export of Live Animals from Pakistan

The **LEATHER INDUSTRY** of Pakistan appeals to the Honourable President, Prime Minister and Federal Minister for Commerce to impose a ban on the export of live animals from the country and save the jobs of 1 million people.

The **LEATHER INDUSTRY** requests the government to apply strict controls over the smuggling of live animals.

A ban on the export of live animals and exercising control over the smuggling of live animals will have the following positive impacts:

- Stability in the continuously increasing meat prices.
- Availability of quality meat for the common man at affordable prices.
- On Eid ul Adha, prices of animals for qurbani would remain stable.
- A smooth supply of raw hides and skins to the **LEATHER INDUSTRY**, hence saving 1 million jobs and helping the country's second largest export industry to maintain its exports.

The **LEATHER INDUSTRY** also seeks to impose a complete ban on the export of wet blue (grain, split and all other types of wet blue leather), along with raw hides and skins.



The leather industry has been facing shortage of raw material i.e. Hides & Skins essentially needed by the tanners because a large number of animals were drown in the last year's heav floods as well as huge smuggling of live animals from the country and permitted export of livestock have also caused great shortage of the above precious raw materials besides increase effected in meat prices which are unaffordable for the common people.

Despite repeated requests made by the Association the Government paid no heed towards this significant issue. For this purpose PTA constituted a Special Committee headed by Mr. Muhammad Musaddiq on launching media campaign to impose ban on smuggling/export of live animals and all types of wet blue leather exports from Pakistan to look after the affairs and monitor whole process for the proposed campaign.

In view of above circumstances, PTA had no alternative except to launch a media campaign and according to approved plan comprehensive advertisement was released through the above Special Committee of PTA which was published in Urdu and English daily Newspapers conspicuously containing sincere Appeal to the President of Pakistan, the Prime Minister of Pakistan and the Commerce Minister with the request to issue orders for banning export of livestock exercising strict control over smuggling of the live animals and also imposing ban on the export of all types of wet blue leather exports from Pakistan all in the benefit of the nation specially the poor people in general and the leather sector industry in particular.

CHAIRMAN'S PRESS STATEMENTS :

A number of Press Statements of the Chairman, PTA were released and published both in English & Urdu Newspapers on different issues and also used Electronic Media to highlight the issues of Leather Industry and to focus the attention of the Government for consideration of the genuine proposals/issues for the promotion of leather sector value added industry.

Details of the press releases issued during my Chairmanship from October-2010 to September'2011 are furnished hereunder :

SL#	HEADINGS/ CAPTIONS
01.	Impact of increase in mark-up rate.
02.	Businessmen hail Tariq Iqbal Puri's appointment as CE TDAP.
03.	Tanners demand curbs on hide exports.
06.	GST, bank rate, high cost of doing business to imperil 5 major exporting sectors.
07.	PTA concerned over two-days gas outage.
08.	PTA demand for setting up of Leather Ministry.
09.	PTA fetches \$10 million orders by participation in international event.
10.	Taseer, Governor of Punjab assures tanners of his support.
11.	PTA asked to submit proposals for Industrial Policy.
12.	Tanners association seeks US business visa service in Lahore / US envoys meet Lahore tanners.
13.	Imran asks govt to tax agri income.
14.	PTA flays increase in power tariff, POL prices.

SL#	HEADINGS/CAPTIONS
15.	Tanners reject the levy of new taxes. 30pc decline in 'Qurbani' noted -
16.	Govt urged to ban live animals' export.
17.	PTA criticizes rise in interest rate.
18.	PTA endorses decision of PHMA "Protest Walk" against RGST.
19.	Tanners protest against RGST imposition.
20.	PTA condemns closure of Gas Supply in Punjab.
21.	PTA Chief apprises Shahbaz of leather industry problems, particularly Government decision for complete closure of Gas Supply in Punjab.
22.	Tanners praise PM for restoring gas supply to Punjab.
23.	PTA assures cooperation to new FBR Chief.
24.	PTA condemns closure of gas to industries.
25.	Leather Sector on verge of Collapse - PTA seeks end to export of live animals, leather raw materials" - PTA delegation met with the Governor of Punjab.
26.	PTA condemns hike in fuel prices.
27.	Increase in petroleum prices opposed by PTA.
28.	PTA Chairman condemns gas closure, power load shedding.
29.	US Official assures resolving visa-related issues.
30.	Wet blue split shipment seized on wrong declaration.
31.	Leather Industry facing crisis due to load shedding.
32.	Withdrawal of Sales Tax exemption flayed.
33.	PTA seeks cut in petrol prices.
34.	PTA congratulates PaCCS for detecting confiscating 3-containers by un-scrupulous company.
35.	Smuggling of alive animals, wet blue export trouble leather sector in meeting the export orders.
36.	PTA helps customs seize 3 containers -Due to coordination of PTA the MOC, FBR and Customs authorities at different posts, the Model Customs Collectorates (MCC) PaCCS have arrested exporters allegedly involved in multimillion scam, fraudulently exporting wet blue to Taiwan by mis-declaration and without payment of regulatory duty amounting to million of rupees.
37.	Amendment in Finance Bill 2011-12 - IPTA rejects ST proposed amendments in sector 21 of sales tax act - "Major export-oriented sectors likely to suffer".
38.	PTA demands ban on all kinds of wet blue leather export from Pakistan.
39.	Customs, PTA firm to curb illegal export of wet blue leather.
40.	Tanners meet Chief Collector of Customs to control excessive export of wet blue leather through un-fair means and mis-declaration by the un-scrupulous firms.
41.	Fake cos involved in illegal export of wet blue, split leather.
42.	Tanners' presumption about the high rates of sacrificial animals on the eve of forthcoming Eid-ul-Azha.
43.	Smuggling, export of live animals - Leather Industry to move courts for its complete ban.
44.	PTA presses for ban on export of live animals from Pakistan.

PRESS CONFERENCES/MEDIA BRIEFINGS OF THE CHAIRMAN, PTA

Mr. Khurshid Alam, Chairman, PTA effectively took-up the core issues of the leather sector industry through organizing Press Conferences and Media Briefings for immediate attention of the Government. Details of the Press Conferences held in Lahore are as under :

01. Mr. Khurshid Alam Chairman PTA held a Press Conference / Media Briefing first time in the 64 years history of PTA on 6th October'2010 in Royal Palm Golf and Country Club Lahore on the problems and obstacles faced by leather industry of Pakistan which were highlighted properly with the appeal for solution and also recommended measures for the uplift of leather industry.



Glimpses of Press Conference of Mr. Khurshid Alam, Chairman, PTA

A large number of industry representatives from all 4 provinces including Karachi, Hyderabad, Lahore, Multan, Kasur, Sheikhupura, Gujranwala and Sialkot as well as representatives of Press & Media attended the Conference.

02. *Mr. Khurshid Alam addressed a Press Conference on One Point Agenda for "Closure of Gas in Punjab" in PTA Northern Zone Office on 14th December'2010. A large number of the representatives of print and media attended the Conference in which Chairman, PTA shared his views on the grievances/problems and business loss confronted by PTA's member firms in the wake of closure of Gas in Punjab as well as informed the future action plan of PTA in this regard.*



03. *Press Conference of Mr. Khurshid Alam through Video Conference held on 7th July'2011 at PTA Northern Zone Office, Lahore and PTA (Central Office), Karachi simultaneously on "Ban on Smuggling, Export of Live Animals from Pakistan." The Conference attended by a large number of media representatives also covered the conference appropriately.*



Besides above, following joint Press Conferences and Economic Sessions were held during the year for the purpose of getting attention of the Government towards the key issues of leather industry :

JOINT PRESS CONFERENCES

01. Joint Press Conference/Media Briefing against “abolishing of Zero-rating for the Leather & Leather Products exporting sectors and imposition of Reformed RGST” organized by the four leading Associations of Leather Sector i.e. Pakistan Tanners’ Association (PTA), Pakistan Footwear Manufacturer Association (PFMA), Pakistan Leather Garments Manufacturer & Exporters Association (PLGMEA) and Pakistan Gloves Manufacturers & Exporters Association (PGMEA) on 15th November’2010 at Lahore Chamber of Commerce & Industry.



02. *Joint Press Conference of Pakistan Tanners Association and Pakistan Leather Gloves Manufacturers & Exporters Association held on 29th December'2010 at Lahore to invite attention of the Government to the acute problems being confronted by the leather industry due to closure of gas supply in Punjab.*



JANG ECONOMIC SESSIONS

01. *Jang Economic Session published in The News International under caption "EU concession to Pak products termed 'peanuts' and in the Daily Jang (Urdu) of 11th October'2010.*
02. *Jang Economic Session held on "Smuggling of live animals from the Country" in Lahore and published in Daily Jang (Urdu) of 14th October'2010 alongwith Cartoon with the Chairman, PTA in vision resisting smuggling of live animals published in Daily Jang of 12th October'2010.*
03. *Jang Economic Session held on "Budget 2011-12: Impact of Sales Tax Imposition on Five Exporting Sectors" in Lahore on 7th June'2011 - Sales Tax on export sector to promote bribery published in The News International of 8th June'2011.*

MEETINGS OF THE CENTRAL EXECUTIVE COMMITTEE :

Following meetings of the Central Executive Committee were held during my tenure at Karachi & Lahore as well as via Video Conferencing System linking between PTA (Central), Karachi & PTA (Northern Zone Office), Lahore simultaneously after its installation :

- *1st Meeting on 30th September'2010 at Karachi.*
- *2nd Meeting of on 30th October'2010 at Lahore.*
- *3rd Meeting on 4th February'2011 via Video Conference.*
- *4th (Emergent) Meeting on 17th March'2011 via Video Conference.*
- *5th (Emergent) Meeting on 18th June'2011 via Video Conference .*
- *6th (Emergent) Meeting on 7th July'2011 via Video Conference.*
- *7th (Emergent) Meeting on 1st August'2011 via Video Conference.*
- *8th Meeting on 7th September'2011 at Sheraton Hotel, Karachi.*
- *9th & Last Meeting with AGM being held on 29th September'2011 at Lahore as per decision of CEC on rotation also through Video Conference for the convenience of Karachi based members.*

I would like to thank Vice Chairman of Central Committee, Mr. Fawwad Shafi from PTA Northern Zone for showing due responsibility and extending full cooperation & support to me as and when I required for the purpose of holding M/C meetings, Meetings with the government authorities, Press Conferences/Media Briefings and for taking decisions on key issues and policy decisions. I also appreciate Mr. Aziz Ahmed, Chairman, PTA (SZ) for his cooperation and interest to serve for the promotion of leather industry. I appreciate the work done by Mr. Shahid Mahmud, Chairman, International Fairs & Exhibitions Standing Committee in organizing International Fairs & Exhibitions actively during the year as well as facilitating members' participation in the approved Int'l Leather Fairs & Exhibitions organized in different countries during the year.

I heartly thank all the members of the Central Managing Committee for devoting their precious time to attend M/C meetings and taking interest in resolving the important and core issues of tanning industry. I cordially thank the senior non-M/C members as well as young members who attended the Central Executive Committee meetings on our Special invitation for their sincere cooperation, co-ordination and support extended to me to help resolve the thorny issues, managing the affairs of the Association and serving the cause of promoting export of the leather industry.

I would also like to acknowledge the performance of Mr. Moinuddin Quraishi, Secretary, appreciate the working of Mr. Muhammad Ali, Deputy Secretary, for successfully organizing Int'l Fairs abroad, appreciate Ms. Tahira Shaheen, Assistant Secretary and PTA's other Secretariat Staff for their dedication to duties for running the affairs of the Association successfully during the year under review. Secretaries of both the Zones, Specially I appreciate Mr. Fahim Ahmed, Secretary, PTA (NZ) for his performance and hard work for handling additional affairs of the Central Secretariat and the Secretary, PTA (SZ) deserve my appreciation for extending their cooperation to the Central Secretariat whenever needed.

I would also like to thank the representatives of the print & electronic media for covering our events and highlighting problems & issues of the leather industry.

I specially like to express my heart-felt congratulation and good wishes for the office bearers and the new members of PTA's Central Executive Committee for coming forward to serve the cause of upgrading leather sector industry zealously during the ensuing year of their tenure. I wish them success in all the spheres of their activities.

Besides above, I regret to avert that the Leather Industry was on the verge of collapse and our exporters were suffering badly due to massive load shedding of power & gas and unsatisfactory law and order situation across the country. I stressed the government repeatedly to take immediate measures for smooth business friendly policies, un-interrupted supply of gas & electricity to the industrial units, to impose ban on smuggling & export of lives animals and wet blue leather of all sorts from Pakistan to steer the exporters and industry out of trouble's hand to earn foreign exchange for the country in order to meet the trade balance as the country is facing decline in its exports.

I wish for the prosperity, progress and solidarity of our beloved country, PAKISTAN and uplift of the LEATHER INDUSTRY.



*Views of 7th & Last
Central Executive Committee Meeting
For the Year 2009-10*



Immediate Past Chairman, Mr. Gulzar Firoz presiding over the Meeting, Vice Chairmen, Mr. Shahid Mahmud & Sh. Muhammad Naim. Mr. S.M. Muneer and member participants are also seen in the last meeting of the outgoing Central Executive Committee held on 30th September'2010 at Karachi

*Different views of Annual General Body Meeting of
PTA (Central) for the year 2009-10 in session under the
Chairmanship of Mr. Gulzar Firoz*



Member Participants in the AGM



Elections of Office Bearers



Mr. S.M. Muneer, Former Chairman, PTA garlanding Mr. Fawwad Shafi on his election as Vice Chairman, PTA (Central) for the year 2010-11



Mr. S.M. Muneer garlanding Mr. Aziz Ahmed on his election as Vice Chairman, PTA (Central) for the year 2010-11



A group photograph of the newly elected Vice Chairmen, PTA (Central) for the year 2010-11 with senior members of PTA

Views of the 1st Central Executive Committee Meeting for the year 2010-11 presided over by Mr. Fawwad Shafi, Vice Chairman, PTA (Central) in the absence of Mr. Khurshid Alam, Chairman, PTA (Central) held on 30th September'2010



Views of the 4th (Emergent) Central Executive Committee Meeting presided over by Chairman, PTA, Mr. Khurshid Alam in PTA Northern Zone Office, Lahore through Video Conferencing System



*Views of the 8th Central Executive Committee Meeting
chaired by Mr.Fawwad Shafi, Acting Chairman, PTA (Central)
held on 7th September'2011 at Sheraton Hotel, Karachi*





*Central Executive Committee of
Pakistan Tanners Association
For The Year 2010-11*

S.No.	OFFICE BEARERS	
01.	Mr. Khurshid Alam, M/s. Leather Connections (Pvt) Ltd., Lahore	Chairman
02.	Mr. Fawwad Shafi, M/s. Ravi Agencies (Shafi Group), Lahore	Vice Chairman
03.	Mr. Aziz Ahmed M/s. A.M.A. Leather Industry, Karachi	Vice Chairman

*Members, Central Executive Committee
(Alphabetically)*

01.	Mr. Asfandyar Farrukh	M/s. Hub Leather (Pvt) Ltd., Karachi.
02.	Mr. Azam Malik	M/s. Leathertex Gloving (Pvt) Ltd., Lahore.
03.	Mr. M. Danish Khan	M/s. Highway's Creation (Pvt) Ltd., Karachi.
04.	Mr. M. Khurshid Ahmed	M/s. Blooming Leathers, Karachi.
05.	Mr. Muhammad Shafi	M/s. Mateen Brothers, Karachi.
06.	Mr. Naeem Akhtar	M/s. H. Sadar Ali Akhtar Ali (Pvt) Ltd., Lahore.
07.	Mr. Muhammad Usman	M/s. Multan Impex, Multan.
08.	Mr. S. Anjum Zafar	M/s. Eastern Leather Co. (Pvt) Ltd., Lahore.
09.	Mr. Shahid Usman	M/s. EPCT (Pvt) Ltd., Lahore.
10.	Mr. Shakil Ahmed	M/s. Universal Leather (Pvt) Ltd., Karachi.
11.	Sh. Muhammad Naim	M/s. HMB Tanneries (Pvt) Ltd., Lahore.
12.	Sh. Saqib Saeed Masood	M/s. Khas Industries (Pvt) Ltd., Karachi.
13.	Mr. Usman Umer	M/s. S.Muhammad Saeed Goreja & Co. Karachi.
14.	Mr. Gulzar Firoz, Ex-Officio Member	M/s. Firoz & Co., Karachi.

*Central Executive Committee of PTA
For The Year 2010-11
(Office Bearers)*



Khurshid Alam
Chairman



Fawwad Shafi
Vice Chairman



Aziz Ahmed
Vice Chairman

Members, Central Executive Committee (2010-11)

(Alphabetically)



Asfandiyar Farrukh



Azam Malik



M. Danish Khan



M. Khurshid Ahmed



Muhammad Shafi



Naeem Akhtar



Muhammad Usman



S. Anjum Zafar



Shahid Usman



Shakil Ahmed



Sh. Muhammad Naeem



Sh. Saqib Saeed Masood



Usman Umer



Gulzar Firoz (Ex-Officio Member)

Standing Committees of PTA (Central) For The Year 2010-11

*Following Central Standing Committees were constituted during the year 2010-2011
with the approval of the Central Executive Committee, PTA*

<i>S.No.</i>	<i>Standing-Committees</i>	<i>Chairmen Standing-Committee</i>
01.	<i>Finance & Administration Standing Committee</i>	<i>Mr. Khurshid Alam</i>
02.	<i>Diplomatic Liaison Standing Committee</i>	<i>Mr. Khurshid Alam</i>
03.	<i>"PTA News" Standing Committee</i>	<i>Mr. Khurshid Alam</i>
04.	<i>Exports Standing Committee</i>	<i>Mr. Gulzar Firoz</i>
05.	<i>Duty Drawback Standing Committee</i>	<i>Mr. S. Anjum Zafar</i>
06.	<i>Imports Standing Committee</i>	<i>Sh. M. Afzal Hussain</i>
07.	<i>Rates Standing Committee</i>	<i>Sh. M. Afzal Hussain</i>
08.	<i>Taxation Standing -Committee</i>	<i>Mr. Habibur Rahman Shaikh</i>
09.	<i>International Fairs & Delegations Standing Committee</i>	<i>Mr. Shahid Mahmud</i>
10.	<i>Environmental Co-ordination Standing Committee</i>	<i>Mr. Muhammad Musaddiq</i>
11.	<i>Standing Committee for Re-finance & SBP matters</i>	<i>Mr. Zahid Haleem</i>
12.	<i>Hides & Skins Improvement Standing Committee</i>	<i>Mr. Agha Saidain</i>

Chairmen of PTA's Central Standing Committees For The Year 2010-11



Gulzar Firoz
Chairman
Export Standing Committee



Khursbid Alam
Chairman
Finance & Administration,
Diplomatic Liaison and PTA
News Standing Committee



Shahid Mahmud
Chairman
Int'l Fairs & Delegations
Standing Committee



Mubammad Musaddiq
Chairman
Environmental Co-ordination
Standing Committee



Habibur Rahman Shaikh
Chairman, Taxation
Standing Committee



Mr. Zabid Haleem
Standing Committee for
Re-Finance & SBP matters



S. Anjum Zafar
Chairman
Duty Drawback
Standing Committee



Sh. M. Arzal Hussain
Chairman
Imports Standing Committee
Rates Standing Committee



Mr. Asgha Saiddain
Chairman
Hides & Skins Improvement
Standing Committee

PAKISTAN TANNERS ASSOCIATION

An Overview

BY

Moinuddin Quraishi

Secretary



The Value added Leather Industry of Pakistan proudly enjoys the 2nd largest foreign exchange earning status after textile. This prestigious trade body, Pakistan Tanners Association represents the leather and leather products sector in accordance with the statutory provisions and guidance envisaged in PTA's Memorandum & Articles of Association approved by the Ministry of Commerce in pursuance of Trade Organizations Ordinance and Rules, 2007 registered with the Security & Exchange Commission of Pakistan (SECP) and a bonafide member of the Federation of Pakistan Chambers of Commerce & Industry (FPCCI).

Pakistan Tanners Association has registered 202 members as on 30th April'2011 most of which are of Corporate Class of membership who are Tanners. These members have been playing their positive role in producing best quality finished leather and leather products as a result of which they are fetching considerable foreign exchange by propelling volume of export to international market and thus contributing a lot to the national exchequer.

Unfortunately due to global recession, tough market competition and indifferent treatment being meted out by the ministries and other functionaries concerned of the Government and their lacklustre response towards addressing core issues of leather industry are causing continued decline in export by average 30% after the landmark achievement of US\$ 1.220 billion export in the year 2007-08. However, by dint of our members' untiring efforts, perseverance and adopting effective strategic plan export of all leather sectors have since started registering upward trend and is expected to go up further steadily in the days to come.

The Central Secretariat of Pakistan Tanners Association remained throughout the period under review conscious and active in implementing all the Government decisions as well as decisions taken by the Central Executive Committee, the Chairman, the Vice Chairmen and the Chairmen of the various Standing Committees to ensure compliance in letter & spirit without delay. Suitable letters were written and necessary meetings of the Chairman/PTA delegations arranged with the higher competent authorities concerned in the Ministries, FBR, TDAP etc. in connection with presenting serious problems, proposals and suggestions representing the industry for expeditious and favourable consideration to assuage the grievances of PTA members and for up-gradation of leather industry.

It is incumbent on the Association particularly to serve the cause of protecting and promoting tanning industry and helping its registered members devise ways and means to overcome any difficulties or problems at all levels and fora by tackling their day to day business problems regarding Imports, Exports, Sales Tax, Income Tax, Visa recommendations, Banking & Re-finance matters, hotel booking, clearance of their consignments from Customs etc. and referring their problems with strong

recommendations to the competent authorities concerned for expeditious redressal, ventilation of their grievances and solving day to day key issues of the member exporters. Appointments are arranged for PTA Chairman's meetings with the relevant competent authorities either at Islamabad or Karachi for on-the-spot decisions by solid arguments and convincing discussions instead of depending on exchange of correspondence only for the purpose which take considerable long time.

Our Chairman, Mr. Khurshid Alam verily deserves appreciation for introducing Video Conferencing System installed in PTA Central Office Karachi and PTA Northern Zone Office, Lahore for linking both the offices to organize meetings as and when required as well as for the convenience of the Executive Committee members & Special Invitees to ensure their maximum participation in meetings to help arrive at policy decisions on the Agenda Items, without wasting time and travelling hassle.

National Institute of Leather Technology (NILT) :

The prestigious National Institute of Leather Technology (NILT) basically established by PTA in financial collaboration of TDAP is now being managed under the independent Board of Governors. This institute housed in a splendid building in Korangi Industrial Area imparts technical and scientific training to the students as well as to the in-service technicians to enable them to serve the tanning, leather sector industry proficiently. Most of the members on the Board of Governors of NILT are from Pakistan Tanners Association who have been contributing their tangible share to make it a state of the art institute aimed at upgrading qualitatively all the leather sectors to be competitive in the world market.

The National Institute of Leather Technology (NILT) is having a qualified faculty team to keep leather industry abreast with modern technology and practices as well as to provide a platform for human resource development. NILT was set up as an institute on national level of an international standard. This institute is planning to upgrade its status which needs full financial support from the Government.

Combined Effluent Treatment Plant (CETP) :



A view of Combined Effluent Treatment Plant (CETP)
Korangi Karachi.

The Combined Effluent Treatment Plant (CETP) for Korangi Tannery Cluster in Sector 6-C, Korangi Industrial Area, Karachi was set up with the cooperation of Pakistan and Dutch Governments as well as TDAP, Ministry of Commerce, Government of Sindh, City District Government and PTA (Southern Zone).

The main objective of the CETP running under its President Mr. Gulzar Firoz is to benefit tanning community at Korangi Cluster, general public, marine life as well as to meet National Environmental Quality Standards (NEQS) which is a mandatory international requirement



A view of National Institute of Leather Technology (NILT)

PTA's Website :

In order to meet the mandatory requirement of the Trade Organizations Rules-2007, PTA has up-dated and maintained appropriately its Website www.pakistantanners.org containing relevant and significant information to benefit members as well as non-members interested in having needed detail as enumerated in Rule 27 of the TOR, 2007.

Report on Activities of Standing Committees of PTA (Central)

01. Finance & Administration Standing Committee :
02. Diplomatic Liaison Standing Committee :
03. "PTA News" Standing Committee :

The Finance & Administration, Diplomatic Liaison, Finance and "PTA News" Standing Committees were headed by Mr. Khurshid Alam, Chairman, Pakistan Tanners Association during the year 2010-11. Detailed report of each Standing Committee is highlighted hereunder :

01. Finance & Administration Standing Committee :

Mr. Khurshid Alam, Chairman, PTA (Central) held the Chairmanship of the Finance & Administration Standing Committee during the period under review.

This Standing Committee remained quite active throughout the year as for the first time Chairman, Mr. Khurshid Alam adopted the policy of referring all the proposals and requisitions needing financial approval to the Finance & Admin. Standing Committee first for scrutiny from administrative and fiscal perspective and making recommendations for final approval by the Chairman or the Central Executive Committee, as the case may be. This rational strategy made all the financial transactions most transparent and satisfactory particularly from audit point of view, which continued quite efficiently.

Mr. Khurshid Alam, with prior approval of the Central Executive Committee and after keeping in view all pros and cons, introduced Video Conferencing System linking between PTA (Central Office), Karachi and PTA (Northern Zone), Lahore to facilitate maximum number of Central Managing Committee members as well as special invitees to participate in the meetings without traveling hassle and spending ample time.

Because of this well equipped modern technological system sufficient Central Executive Committee Meetings, both ordinary & emergent, Standing Committees, Meetings and the Annual General Body Meeting of Pakistan Tanners Association could be held during the year which is a record number of meetings held so far.

02. Diplomatic Liaison Standing Committee :

The Diplomatic Liaison Standing Committee headed by Mr. Khurshid Alam performed actively during the year. He tried his level best to accentuate the image of Pakistan through holding meetings with foreign diplomats in particulars. In this context he arranged meetings with Ms. Carmela Conroy, Consul General of USA at Lahore and Economic Officer of US Consulate in Lahore to discuss bilateral business ties and requested to simplify the visa procedure. A large number of members of the Central Executive Committee, PTA and other members of the Association participated in the Meeting with media men.

03. “PTA News” Standing Committee :

Mr. Khurshid Alam, Chairman, PTA News Standing Committee dealt with the affairs of the Committee during the year and to keep PTA's members well and timely informed about the activities of the leather industry, He recommended for continuous publishing PTA's News letter on regular basis as approved by the Central Executive Committee for wide circulation.

This year the Chairman suggested a slight change in the name of News Letter as “NEWS LEATHER”. This informative PTA's News Leather containing outcome of the Meetings held with various Government Departments, updated information and progress before and after holding of International Fairs & Exhibition in different destinations as approved by TDAP, Export Statistics, and activities of both the Zones i.e PTA (Northern & Southern Zone) is brought out appropriately.

PTA arranged wide distribution of the Newsletters regularly amongst Foreign Embassies in Pakistan & abroad, relevant Federal Ministries, Government Departments, important Institutions in Pakistan and all PTA member firms as well as arranged a soft copy of the News Leather on PTA's website. www.pakistantanners.org for the facilitation of the members & non-members having interest in Leather news.

The PTA's News Leather is being published successfully which is appreciated by the members and other segments concerned because of its usefulness and informative events.

04. Exports Standing Committee :

The Export Standing Committee of PTA was headed by Mr. Gulzar Firoz during the year 2010-11.

Following export related issues were taken up and necessary letters sent to the Ministries of Commerce & Finance, Federal Board of Revenue and other authorities concerned for favourable consideration and approval on following proposals :-

- 1. To impose complete ban on Export of Live animals and Wet Blue (grain, Split and all other types of wet blue leather) from Pakistan to save the 2nd largest industry of Pakistan, providing one million jobs, ensuring availability of raw hides & skins for tanning industry as well as availability of healthy animals for meat & milk for use by the general public on affordable prices.*
- 2. To exempt Leather Industry from frequent load shedding of Power & Gas to maintain efficacy & quality of Raw Hides & Skins in order to promote export. Un-interrupted supply of Power & Gas which is essential for leather industry being continuous processing industry be ensured.*
- 3. To include Finished Leather/Crust Leather in the FTA for duty-free access into China.*
- 4. Present Withholding Tax on export of leather which is 1% may be reduced to 0.50% for at least two years which is a recession period.*
- 5. To suspend Export Development Surcharge of 0.25% for atleast 3 years.*

6. *To establish Leather Ministry on the analogy of Textile Ministry to enable PTA to take-up all the genuine issues of Leather Industry at one platform i.e. Leather Ministry for prompt attention/expeditious solution which will cause enhancement of export.*

He took up several issues confronting the members concerned time to time with the Collector of Customs (Exports) for verification of export consignments containing articles of Leather as well as for solving various export related problems in order to facilitate early clearance of goods exported by PTA members concerned as a result thereof most of the cases were successfully settled.

05. Duty Drawback Standing Committee :

The Duty Drawback Standing Committee remained headed by Mr. S. Anjum Zafar this year (2010-11) too.

He remained in contact with the Collector of Customs and Addl. Collector of Customs, Model Customs Collectorate, Karachi through exchange of correspondence as well as holding meetings in order to expedite settlement of rebate refund claims of PTA's members concerned. Efforts exercised in this regard resulted in release of huge amounts of refund claims in favour of PTA member claimants concerned.

The Chairman, Duty Drawback Standing Committee also actively pursued the proposal which was already forwarded to the FBR for establishing a Custom Care Collectorate at Lahore for the benefit of PTA's members stationed in various cities of Punjab as they will be saved from traveling to Karachi as and when they stand in need for exercising essential contact with the Care Collectorate, Karachi in respect of their pending claims etc.

Mr. Anjum Zafar as per decision of the Central Executive Committee is working on the genuine proposal to be moved to the FBR for the enhancement of rates of percentage of Duty Drawback on various Leather items/Articles.

He also took up the matter of overcharging of Civil Aviation Cargo throughput from the members exporters and stressed to refund extra charges expeditiously.

06. Taxation Standing Committee :

Mr. Habibur Rahman Shaikh continued to head the Central Taxation Standing Committee of PTA during the year 2010-11 too. Because of his rich experience of taxation matters he remained active in dealing with taxation issues aimed at facilitating PTA members in resolving their day to day problems relating to Sales Tax, Income Tax/Withholding Tax etc.

Since, there was no significant issue of taxation for which meeting of this Committee for consultation amongst the members were required to be held and all the relevant issues were taken up with the higher competent authorities concerned preferably the FBR through exchange of detailed correspondence for necessary action expeditiously.

Mr. Habib-ur-Rahman Shaikh as Chairman, Taxation Committee helped the Association in formulating relevant proposals for inclusion in the Federal Budget and Trade Policy respectively.

07. Import Standing Committee :

The Import Standing Committee of PTA continued to be headed by Sh. M. Afzal Hussain during this year also.

He actively resolved the import related problems of PTA member firms and continued providing the facility of verifying the import prices specially of various sorts of chemicals of different destinations and issued letters to the Custom (Appraisal) for expeditious clearance of the consignment of the member firms concerned. He also actively took-up the disputed matter of M/s. Eastern Leather Co. (Pvt) Ltd., Lahore regarding supply of defective chemical (Sodium Sulphide Solid 60%) by the Chinese Supplier M/s. Forever (Tianjin) International Ltd., and requested the Embassy of Pakistan in China to help the PTA's bonfide member and to persuade the Chinese supplier to honour their commitment and save the member concerned from heavy loss.

Sh. M. Afzal Hussain held meeting with the Collector of Customs (Imports) at Customs House, Karachi to discuss several import related problems to facilitate the member importers in the expeditious clearance of their consignments without unnecessary delay to avoid demurrage specially in respect of Chemicals and machinery on declared value.

Members also appreciated the efforts of the Chairman, Import Standing Committee for the timely help to resolve their problem of import consignment for expeditious clearance at the Custom House.

Following import related issues were taken up for inclusion in the Strategic Trade Policy 2011-12 :

- a. To allow duty free import of 5% of the FOB export value for import of Spare Parts and Accessories for Leather & Leather Products.*
- b. To reduce Presumptive Tax (Withholding Tax) on Import from 1% to 0.25%.*
- c. To reduce duty on Chromium Sulphate, Formic acid, Fat Liquors and other tanning chemicals as the main raw material of leather industry.*
- d. To include some basic Chemicals to be allowed to import from India. These chemicals are cheaper to be imported from India as compared to other countries.*

08. Rates Standing Committee :

The Rates Standing Committee of PTA was also headed by Sh. M. Afzal Hussain during the year 2010-11 too. He used to compile the rates of various Grades & sizes of indigenous Goat & Sheep Skins as a regular feature based on market situation for circulation.

Similarly, Mr. Shahid Usman, Member of the above Committee is analyzing the price fluctuation in the market in respect of Cow & Buffalo Hides of different grades & sizes every month regularly.

Upon receipt of the above revised price lists from both the Zones, PTA Central Office accordingly continued to prepare a comprehensive list containing prices of Cow/ Buffalo Hides and Goat/Sheep Skins of different Grades & Sizes and circulated the same as a regular practice amongst concerned Government Departments, SBP and the member tanners of PTA every month for their information, reference and record.

09. Standing Committee For Finance & SBP Matters :

Mr. Zahid Haleem, Chairman, Finance & SBP matters Committee dealt with the issues of PTA members with the SBP.

A number of presentations containing major issues of PTA members regarding over due payments against all those export documents which are not overdue from 180 days and the members concerned have made shipment against these documents for 30 , 60, 90 & 120 days from B/L date & payments against these documents realized with the deference of 10/15 days from maturity dates but State Bank of Pakistan just considered the overdue report of negotiation bank and sends notices of non realization of Export proceeds as well as took-up the matter of revised EE-1 & EF-1 Statement of SBP for Re-finance Scheme as PTA's members concerned were facing the grievances due to revised statements.

10. Environmental Co-ordination Standing Committee :

The Environmental Co-ordination Standing Committee was headed by Mr. Muhammad Musaddiq during the year under review.

Mr. Musaddiq under delegation of PTA held meeting with the Chief Executive of TDAP to implement Strategic Trade Policy 2009-12 for the following proposals to avert the environmental issues :-

- i) Matching Grant For Setting Up Of Effluent Treatment Plants In Individual Tanneries
- ii) Sharing 25% Financial Cost Of Setting Up Of Labs In Individual Tanneries

Under the advice of the TDAP authorities concerned on the lines proposed by them, PTA members concerned operating tanneries/manufacturing units were required to furnish comprehensive detail of the cost of Primary & Secondary Treatment Plants already established as well as their future treatment plants with the relevant supporting papers for extending above referred 2-facilities. Accordingly, details received from the members concerned were submitted to TDAP for release of i) Matching grant for Treatment Plants in individual tanneries and ii) sharing of 25% financial cost of setting up of Labs in individual tanneries for meeting necessary expenses as provided in the 3-years STPF-2009-12.

Despite repeated and constant follow-up nothing has come out so far probably the TDAP has not been able to get requisite funds from the Ministry of Finance to implement these already approved projects.

However, PTA is pursuing the matter persistently for expeditious implementation.

Besides above, the Environmental Committee also took-up the following matters actively :

1. Relaxation of NEQS for three years is an emerging demand of PTA members for which PTA has submitted detailed working paper to the government. However, with the devolution of Pak-EPA after 18th Amendment, the subject is now being referred to Provincial EPAs. Next year PTA will have to write to Provincial EPAs, especially Punjab and Sindh EPA on this subject.

2. In October 2010, Supreme Court of Pakistan taking *Suo Moto* notice of deteriorating state of environmental affairs, called on the authorities of Pak EPA and asked for strict compliance against country's environmental regulations. Resultantly, Punjab EPA served notices to almost 600 tanneries in Punjab under section 16 of Pakistan Environmental Protection Act - PEPA 1997. Member tanneries in Punjab resorted to PTA for an amicable solution and response.

For its member tanneries, PTA submitted a detailed response on the past environmental performance of its member companies to Director General EPA Punjab for onward information of Honourable Supreme Court of Pakistan. The efforts of PTA and its member companies were satisfying the authorities concerned as neither EPA nor any member company of PTA approached the Association office in this regard with any further concern.

3. Cleaner Production Institute is running its Programme for Sustainable and Cleaner production in the manufacturing Industries of Pakistan (SCI-Pak) which aims to develop a model for sustainable production through the implementation of a range of energy and resource recovery initiatives in the Textile and Tannery sectors in Pakistan. Medium sized tannery units, most of the PTA members are receiving technical assistance from SCI-PAK team for cleaner production and energy conservation techniques. Feedback from member tanneries is encouraging.

11. Hides & Skins Improvement Standing Committee :

Mr. Agha Saiddain continued to head the Hides & Skins Improvement Standing Committee as Chairman during the year 2010-11 too and contributed a lot for the up-gradation and promotion of tanning industry.

He actively proceeded towards accomplishment of highly important project for improvement of Hides & Skins valued millions of rupees for the uplift of leather industry. Ultimately he has coordinated with the Dean Faculty of Veterinary Sciences of Bahauddin Zakariya University, Multan and persuaded them for necessary assistance and cooperation to achieve the desired objectives. Consequently the University has agreed to enter into MOU between PTA & BZU executed for the improvement of the quality of raw Hides & Skins and to get rid of damages occurred due to various animals' diseases and damages at slaughter houses which is causing economic/business loss for which the Central Executive Committee of PTA has given necessary approval for execution of the MOU.

It is expected that M.O.U will be signed shortly and research work will start by the end of this year.

The salient points of M.O.U are as under:-

1) Both, the Pakistan Tanners Association and the Bahauddin Zakariya University, Multan undertake to pursue a programme of training, research and technical collaboration for the exchange of ideas, skills and techniques of mutual interest as agreed from time to time. Initially the cooperation may include the following:-

- a) *To suggest measure for control of skin/hide damage due to pathological conditions and damage at slaughter houses and Abattoirs of Pakistan causing economic loss and reducing market value of skins/hides in the country.*
 - b) *On the basis of joint scientific research already conducted through joint project of PTA and UVAS the project will develop a handbook for eradication of various diseases such as Warble Fly Infestation, Pox, Mite Infestation, Lice, Ticks, Atrophy (Thin Skins), Fibrosis, Abscesses, Dung Damages, Ring Worm, Edema (Jali), and Decomposition.*
 - c) *The handbook would be translated into Urdu so that farmers can benefit from the study.*
 - d) *The Association will support the University through visits to the tanneries and raw markets to conduct this study and outstanding research document shall also be recognized through meritorious rewards to the Research Associates.*
 - e) *Human Resource Development by providing training to technical personnel at Abattoirs and Veterinary Staff to reduce the extent of damage inflicted to hides/skins due to the diseases under clause 1 (b) above.*
 - f) *The Association will provide training visits to the University students and may allow internship training to all eligible Undergraduate and Postgraduate students if recommended by the University.*
 - g) *To suggest the measures to introduce accountability of Veterinary staff responsible for control of diseases on the basis of document created by the Association and the University.*
 - h) *Any other form of cooperation that both parties may agree.*
 - i) *An agreement will be drafted in detail after this MOU is signed between the parties.*
- 2) *The two organizations agree to cooperate as this would facilitate joint Interactions and efforts between scientists and professionals and industry leading to resolve the existing problems affecting skins/hides quality.*

Due to his hectic efforts the Country will get an extremely useful handbook in Urdu for the control of skin diseases in our livestock population.

Mr. Agha Saiddain is working zealously on this important project in the interest of up-gradation of leather industry by improving Hides & Skins with the cooperation of BZU, Multan.

As nominated, he participated in the National Conference on "Pakistan Leather Sector : Challenges & Opportunities" held on 18th December'2010 at University of Veterinary and Animal Sciences (UVAS), Lahore.

12. Standing Committee on International Fairs & Delegations

Pakistan Tanners Association (Central) has organized in collaboration with the Trade Development Authority of Pakistan (TDAP) with due 50% Government subsidy in various International Fairs & Exhibitions held at different destinations of the world for participation of PTA's interested members.

Mr. Shahid Mahmud, Chairman, Standing Committee on Int'l Fairs & Delegations, PTA dealt with all the affairs of International Fairs and made arrangements for Pakistan Pavilions in respect of space rent & construction decoration of stands in consultation/coordination with the Members of Standing Committee on Int'l Fairs & Delegations with TDAP's rules & regulations in the following approved International Fairs from October'2010 to September'2011 :-

01.	Lineapelle Fair, 12-14th October, 2010 at Bologna, Italy
02.	APLF, 30th March to 1st April, 2011 at Hongkong
03.	Lineapelle Fair, 6-8th April, 2011 at Bologna, Italy
04.	Shoes & Leather, 1-3rd June, 2011 at Guangzhou, China

Following Int'l Exhibitions are being organized during September'2011 for participation of PTA's interested members in financial collaboration with TDAP :-

05.	All China Leather Exhibition, 6-8th Sept., 2011 at Shanghai, China
06.	Le Cuir, 20-22nd Sept., 2011 at Paris, France.

PTA has submitted a list of 12 Int'l Fairs for allocation and accordingly the TDAP has approved the following Int'l Fairs to PTA for organizing National Pavilion for participation of PTA's interested members with necessary Government subsidy during the period from July'2010 to June'2011, as desired by TDAP :-

01.	ACLE, 6-8th Sept. 2011 at Shanghai, China
02.	Le Cuir, 20-22nd Sept., 2011 at Paris, France.
03.	Lineapelle Fair, 18-20th October, 2011 at Bologna, Italy
04.	MM&T Section of APLF, March'2012, Hongkong
05.	Lineapelle Fair, April'2012 at Bologna, Italy
06.	Shoes & Leather, May/June'2012, at Guangzhou, China.

This year TDAP has approved only 6 Int'l Fairs out of proposed 12 int'l fairs for organizing National Pavilion in financial collaboration with them owing to financial stringencies being faced by TDAP.

The matter for merging the invoice amounts of individual participants with PTA's consolidated invoice of its participants again came under discussion during the M/C meeting in the light of the meeting held by PTA's Representative, Mr. Muhammad Ali, DS/PTA with the Fair Management during last April'2011 event at Bologna, Italy and convinced them to accept PTA's request for issuance of One Consolidated Invoice of space rent for PTA's participants + individual participants for the exclusive purpose of submission of One Invoice to TDAP for getting the Government subsidy for reimbursement. It was also decided by the House of 6th Meeting of CEC of PTA held on 18.06.2011 to extend all maximum possible assistance by PTA to the individual members for getting the Government subsidy on their individual participation in upcoming Lineapelle Fairs at Bologna, Italy.

Brief description of each Fair held from October'2010 to September, 2011 is highlighted hereunder:-

01. Lineapelle Fair, 12-14th Oct., 2010 at Bologna, Italy

10 Members of PTA had participated in this event under the umbrella of Pakistan Pavilion organized by PTA with necessary Government approved subsidy, whose outcome was encouraging in terms of conclusion of business wherein the innovative / eye catching articles of finished leather were displayed at the respective stands, which were much appreciated by the customers/visitors/buyers during the Fair. Apart from that 08 members had also taken part as individual participants in this event without Government subsidy.



(A view of Pakistan Pavilion in Lineapelle Fair, Oct'2010 at Bologna, Italy)

02. MMT Section of Asia Pacific Leather Fair, 30th March to 1st April, 2011 at Hongkong

This year (2011) a record participation of 59 member participants within total reserved space upto 759 sqm has been organized by PTA in MM&T Section of APLF held from 30th March to 1st April, 2011 at Hongkong in a befitting manner, while 7 member participants had also taken part as private participants.



(A view of stands in APLF'2011, Hongkong)

The special feature of this year participation was "Pakistan" declared as "Focus Country" in APLF'2011, Hongkong at the additional cost of US\$ 29,600/-, which was shared also by TDAP for 50% Government subsidy to make Pakistan's participation in a more prominent mode. Salient features of our participation alongwith the Focus Country are given below briefly :-

Date	Function(s)	Name of Invitees	Activities
29 March 2011	Leather Naturally Dinner	65 countries Heads were invited in this dinner)	Dinner
30 March 2011	APLF Press Conference	Attended by Mr. Khurshid Alam, Chairman, PTA	Delivered Speech
30 March 2011	APLF Cocktail Reception	Attended by Chairman, Vice Chairmen & other senior members.	Mr. Khurshid Alam, Chairman, PTA delivered a short speech. Mr. Khurshid Alam received a Present from Director, APLF on stage. Chairman, PTA presented PTA's Leather Crest to Director, APLF, Mr. Michael Duck.

INAUGURATION OF PAKISTAN PAVILION IN APLF'2011 AT HALL # 1E

30 March 2011

<p>Inaugural Ceremony of Pakistan Pavilion</p>	<p>All Participants of Pakistan Pavilion, Senior Members & other countries participants including Management of APLF Ltd., Hongkong.</p>	<p>Received Chief Guest, Dr. Ahmad Balal, CG/Hongkong and presented a Leather Crest by Mr. Khurshid Alam to him on his arrival. Made "Ribbon Cutting" by CG/HK, Dr. Ahmad Balal. Celebrated with "Lion Chinese Traditional Dance" Proceeded for Refreshments. Made Dot Ink at Chinese Dragons to inaugurate the Pakistan Pavilion in Chinese tradition also</p>
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A view of Inauguration made by Dr. Ahmad Balal, Consul General of Pakistan in Hongkong



Chairman, PTA, Mr. Khurshid Alam presenting a Leather Crest to CG/HK, Dr. Ahmad Balal



(A view of presenting Flower Bouquet by Mr. Shahid Mahmud, Chairman, Int'l Fairs to Mr. Michael Duck, MD, APLF Ltd., HK)



(Presenting Flower Bouquet by Vice Chairman, PTA (Central) Mr. Aziz Ahmed to CG/HK, Dr. Ahmad Balal)

Other Promotional activities on account of Focus Country at MM&T 2011

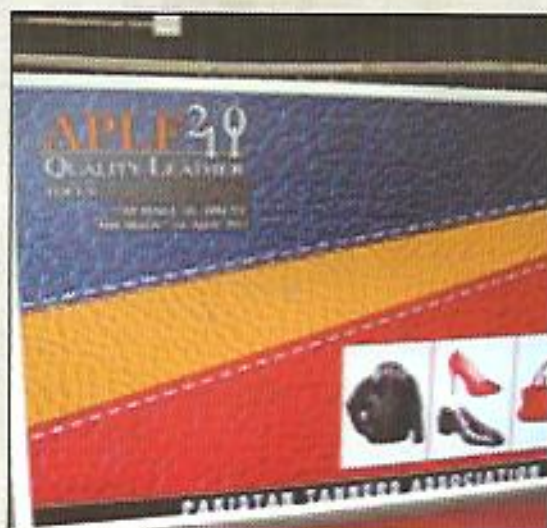
I T E M S

Advertisement on Printed Fair Preview (Published before the event)
Sponsorship on APLF News Email Broadcast (Appeared at APLF Website)
Website Banner at MM&T Home Page from 4 Jan to 3 Apr 2011 (Appeared)
Carrier Bags 8,000 pcs (Distributed amongst the buyers/customers)
Giant Ceiling Banners at Concourse 1E (Fixed at the specified Point)
Directory Advertisement, Back Cover Ad in MM&T Directory (Published)
Buyers Guide Advertisement, full page, 4C advertisement facing floor plan (Published)
Reception Sponsorship, logo on backdrop and invitation card (Appeared at Backdrop)
One lightbox at Star Ferry Wanchai exit (Fixed at specified point)
One wall lightbox at Hall 1E (Fixed at specified point)
One Hanging Banner in front of the entrance of Hall 1E at the Concourse 1 (Fixed)
Two ceiling banner above the PTA pavilion (Fixed at Roof)

In order to review at a glance the pictures of some publicity features made on account of Focus Country of Pakistan in APLF'2011, HK can be seen below :-



(A view of Lightbox fixed at the Entrance Area of Pakistan Pavilion in Hall # 1E)



(A view of Lightbox fixed at Star Ferry Station Exit Point at Wanchai Station)

04. Lineapelle Fair, 6-8th April, 2011 at Bologna, Italy

PTA had organized participation of its 9 interested members under the banner of National Pavilion in Hall # 22 in Lineapelle Fair held from 6-8th April, 2011 at Bologna, Italy, while 6 members had also taken part as individual participants in this event.

05. Shoes & Leather, 1-3rd June, 2011 at Guangzhou, China.

Pakistan Pavilion was organized in a befitting manner in Shoes & Leather held from 1-3rd June, 2011 at Guangzhou, China. 24 Members participated in this potential event under the aegis of Pakistan Pavilion, who displayed finest quality leather of different kinds. Besides, Pakistan Pavilion was attractively decorated with beautiful colour combination that was really appreciated by all the member participants of Pakistan Pavilion.



(A view of Pakistan Pavilion in Shoes & Leather'2011 at Guangzhou, China)

06. All China Leather Exhibition, 6-8th Sept., 2011 at Shanghai, China

PTA is organizing National Pavilion for its 24 interested members participation in financial collaboration with TDAP in All China Leather Exhibition, 6-8th Sept., 2011 at Shanghai, China, for which all the arrangements have been finalized by PTA for smooth & result oriented participation.

07. Le Cuir, 20-22nd Sept., 2011 at Paris, France.

Pakistan Pavilion is being organized by PTA with the financial assistance of TDAP in Le Cuir scheduled to be held from 20-22nd Sept., 2011 at Paris, France for participation of its 9 interested members and accordingly all necessary arrangements have already been made by PTA.

Lineapelle Fair, Bologna, Italy

Will be held from 18-20th October'2011 for 16 Member Participants

Mega Pakistan Leather Show

On the initiative of the Central Executive, PTA, a joint Committee Meeting of all the key Associations of Leather Sector of Pakistan was held on 20th February'2010 in PTA Northern Zone Office, Lahore wherein the four leather sector associations consented to hold a Mega Exhibition for Leather Sector.

To proceed further, Mr. Khurshid Alam, Chairman, PTA initiated to hold another Joint Meeting of PTA's representatives on Mega Pakistan Leather Show with the following Leather related Association's representatives in PTA-NZ office Lahore on 13th November'2010 :

1. Pakistan Leather Garments Manufacturers and Exporters Association (PLGMEA)
2. Pakistan Footwear Manufacturers Association (PFMA).
3. Pakistan Gloves Manufacturers and Exporters Association (PGMEA).

In this meeting a Steering Committee comprising the following members was formed :

SL #	Name of Representatives	Association	Designation
1.	Mr. Muhammad Musaddiq	PTA	Convener
2.	Mr. Wasim Zakaria	PFMA	Co-Convener
3.	Mr. Khurshid Alam	PTA	Member
4.	Mr. Agha Saiddain	PTA	Member
5.	Mr. Nasir Anwar	PFMA	Member
6.	Mr. Mudassar Masud	PLGMEA	Member
7.	Mr. Shahid Latif	PGMEA	Member

The Steering Committee took up the task and conducted six meetings in a series to discuss relevant issues and proposals of leather industry particularly to discuss Budget prepared for organizing Combined Pakistan Leather Show at Expo Center Lahore.

A presentation on budget estimate for holding of Mega Leather Show was made during the meeting of the representatives of all the four Leather related Associations with the Chief Executive, TDAP on 7th December'2010 at Karachi for seeking financial support from TDAP. The CE, TDAP apprised the leather stakeholders of the non-availability of the requisite funds and advised to hold the show in the year 2012 instead of 2011.

The main purpose of the meeting was to ensure the financial support from TDAP for holding Mega Pakistan Leather Show on the unanimously decided dates of 24-26 March 2011 EXPO Lahore. He told that Chairman TDAP expressed his inability to arrange funds for this year.



The delegation of the leather Associations agreed with the advised of the CE, TDAP and jointly decided by all the above mentioned four Leather related Associations at the newly built Expo Centre, Lahore for the exposition of best quality leather products & finished leather to attract the foreign buyers/visitors for business deals.

In this context, TDAP has principlly agreed to the allocation of necessary funds for Mega Pakistan Leather Show and accordingly the jointly constituted Steering Committee having representatives of the above cited allied stakeholders is moving forward for finalizing all the appropriate arrangements in this regard to make the grand event a real success not only for business point of view but also to accentuate the image of Pakistan.

Nomination of PTA's Representatives in Different Committees Constituted by the Government/FPCCI

Following members were nominated as PTA's representatives on different Boards/Committees / Organizations constituted by the Government to represent Pakistan Tanners Association in the meetings as and when held during the year :

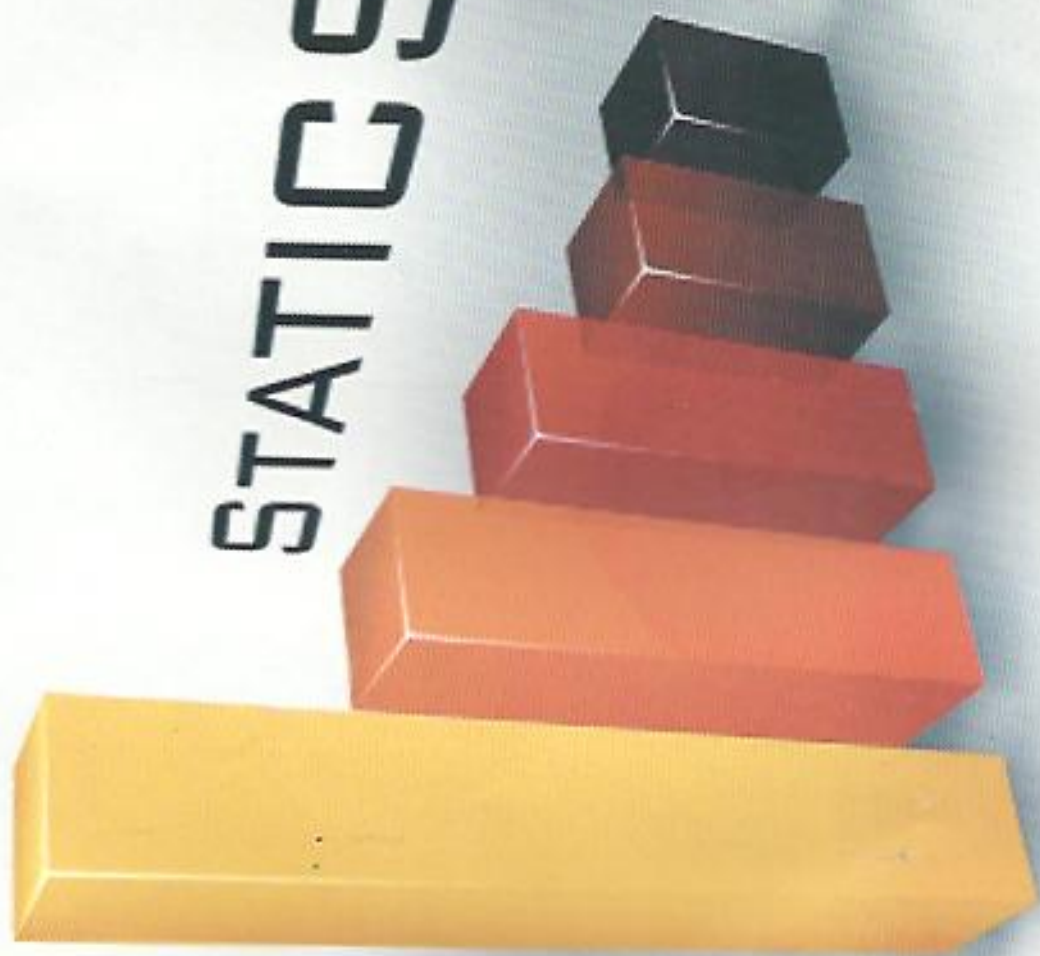
Sl #	Name of Person	Designation	Organizations
01.	Mr. Khurshid Alam Chairman, PTA	Member in the re-constituted Board of Directors of NPO. Member, National Environmental Quality Standards (NEQS) Expert Advisory Committee. Member Business Persons Council constituted by the Prime Minister of Pakistan for the purpose to improve the business climate in Pakistan and to develop a commerce and trade sector strategy. Member on the Reconstituted Federal Export Promotion Board. PTA's representative to attend Meetings of the Advisory Council for Trade Policy. Focal person on the Board of Investment. Member Industry Advisory Group (IAG). Member as FPCCI's Standing Committee for 2011 on Diplomatic Affairs. Member as FPCCI's Standing Committee for 2011 on Fairs & Exhibitions.	National Productivity Organization, Ministry of Industries & Production, Government of Pakistan, Islamabad. Ministry of Environment, Islamabad. Ministry of Finance, Islamabad. Ministry of Commerce Ministry of Commerce, Islamabad. Board of Investment, Karachi. Prime Minister's Secretariat (Public) National Vocational & technical Education Commission, Islamabad. FPCCI, Karachi FPCCI, Karachi

Sl #	Name of Person	Designation	Organizations
		<i>Member for Industry Advisor Group (IAGs) for Leather Sector.</i>	<i>National Vocational & Technical Education Commission, Islamabad (Prime Minister's Secretariat)</i>
02.	Mr. Aziz Ahmed <i>Vice Chairman, PTA</i>	<i>Member, Impartiality Committee for Certification Centre of NPO.</i>	<i>National Productivity Organization, Ministry of Industries & Production, Government of Pakistan, Islamabad.</i>
03.	Mr. Fawwad Shafi	<i>Member as FPCCI's Standing Committee for 2011 on Diplomatic Affairs.</i>	<i>FPCCI, Karachi</i>
04.	Mr. Muhammad Musaddiq,	<i>Member for the Committee to review the final report on "Evaluation of Industrial Environmental Management-Pakistan" prepared by Mr. Azher Uddin Khan, Consultant. Focal Persons to represent PTA for follow up of GIPP / Smart Project.</i>	<i>Ministry of Industries & Production, Islamabad.</i>
		<i>Member as FPCCI's Standing Committee for 2011 on Environment.</i>	<i>Ministry of Environment, Islamabad.</i>
			<i>FPCCI, Karachi.</i>
05.	Mr. Agha Saiddain	<i>Member of Sectoral Advisory of NPO.</i>	<i>National Productivity Organization, Ministry of Industries & Production, Government of Pakistan, Islamabad.</i>
		<i>Member in FPCCI Standing Committee on Leather & Leather Products-2011.</i>	<i>FPCCI, Karachi.</i>
		<i>Resource person in Pakistan Institute of Trade & Development (PITAD) for designing module on leather sector.</i>	<i>Ministry of Commerce</i>
		<i>Member as FPCCI's Standing Committee for 2011 on Export Trend.</i>	<i>FPCCI, Karachi</i>

Sl #	Name of Person	Designation	Organizations
06.	Mr. Gulzar Firoz	Resource person in Pakistan Institute of Trade & Development (PITAD) for designing module on leather sector Member, Local Credit Advisory Committee	Ministry of Commerce, Islamabad. State Bank of Pakistan, Karachi State Bank of Pakistan, Karachi.
07.	Mr. Habibur Rahman Shaikh,	Member for the KCCI's Joint Committee of Trade Bodies and Tax Bar Professionals. PTA's representative for the Advisory Committee of Customs (Exports) on Leather & Leather Products. PTA's representative on the Alternate Dispute Resolution Committee constituted by the FBR. Co-opted Member Sub-Committee on Leather Sector.	Karachi Chamber of Commerce & Industry. Customs House, Karachi. Custom House, Karachi Ministry of Industries & Production, Islamabad
08.	Mr. S.M. Naseer	Member, Executive Committee for one year term from 1st January'2011. Member General Body of the FPCCI, Karachi for one year term from 1st January'2011.	FPCCI, Karachi FPCCI, Karachi.
09.	Mian Naeem Akhtar	Member General Body of the FPCCI, Karachi for one year term from 1st January'2011.	FPCCI, Karachi.
10.	Mr. Muhammad Naseem Shafi	Co-opted Member, Sub-Committee on Leather Sector Member on Review Committee of the Collectorate of Large Taxpayers Unit.	Ministry of Industries & Production, Islamabad. Custom House, Karachi.
11.	Mr. Shahid Mahmud	Member as FPCCI's Standing Committee for 2011 on Fairs & Exhibitions.	FPCCI, Karachi.
12.	Mr. Masood Ahmed Shaikh	Focal Persons to represent PTA for follow up of GIPP / Smart Project. PTA's representative on the Impartiality Committee for Systems Certification Centre.	Ministry of Environment, Islamabad. Pakistan Standards and Quality Control Authority, Karachi.

Sl #	Name of Person	Designation	Organizations
13.	Mr. S. Anjum Zafar	Member, FBR's Committee on Tanneries Sector under Collectorate of Sales Tax & Central Excise/Large Taxpayers Unit. Member as FPCCI's Standing Committee for 2011 on Customs.	Custom House, Karachi. FPCCI, Karachi.
14.	Sh. M. Afzal Hussain	Member in FPCCI Standing Committee on Leather & Leather Products-2011. Member as FPCCI's Standing Committee for 2011 on Customs.	FPCCI, Karachi. FPCCI, Karachi
15.	Mr. Usman Umer	Member as FPCCI's Standing Committee for 2011 on Alternative Energy Development.	FPCCI, Karachi.
16.	Mr. Azam Malik	Member as FPCCI's Standing Committee for 2011 on Alternative Energy Development.	FPCCI, Karachi.
17.	Mr. Zahid Haleem	Member as FPCCI's Standing Committee for 2011 on Banking, Credit & Finance.	FPCCI, Karachi.
18.	Mr. Mansoor Iqbal	Member as FPCCI's Standing Committee for 2011 on Banking, Credit & Finance.	FPCCI, Karachi.
19.	Mr. Tanweer Ahmed	Member as FPCCI's Standing Committee for 2011 on Environment.	FPCCI, Karachi.
20.	Mr. Fawad Jawed	Member as FPCCI's Standing Committee for 2011 on Export Trend.	FPCCI, Karachi.
21.	Sh. Sarfaraz Amin	Member as FPCCI's Standing Committee for 2011 on Hajj & Umrah.	FPCCI, Karachi.
22.	Mr. Badre Alam	Member as FPCCI's Standing Committee for 2011 on Hajj & Umrah.	FPCCI, Karachi.

STATICS



Exports of Leather & Leather Products From Pakistan During July-June 2010-2011

The export of Leather Sector Industry has been increased during the current fiscal year despite a number of hurdles and achieved landmark exports of US\$ 1.086 Billion registering increase by 25% as compared to the same period of last year's export of US\$ 0.867 Billion.

From July-June 2010-11, the exporters despatched 28.572 million square meters of tanned/finished leather to different countries and fetched US\$ 464.069 million as exports proceeds, whereas they had exported 24.335 million square meters of tanned leather valued at US\$ 341.800 million in the previous fiscal year and its export increased by 35.77% in terms of value.

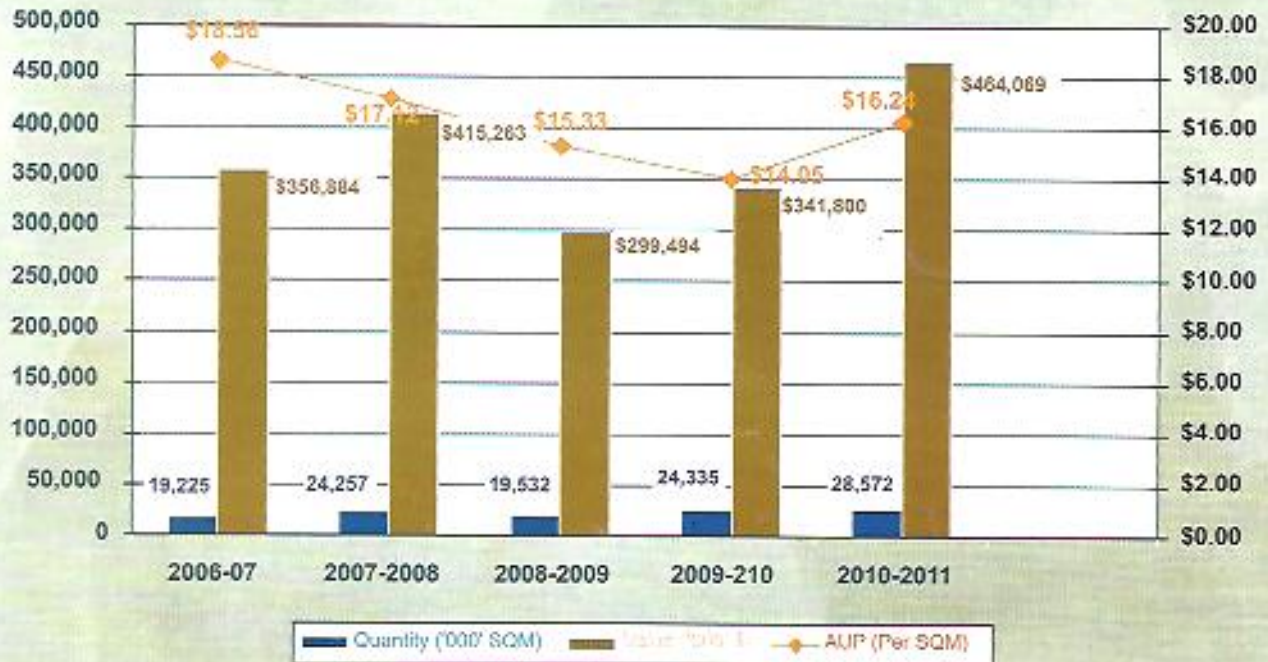
The main buyers of leather during July-June 2010-11 were Hong Kong, Italy, China, Korea, Turkey, Vietnam, India, Indonesia, Germany, Spain, South Africa, Bangladesh, Japan, France & USA which contributed major share in total exports of leather from Pakistan.

The Chart showing Five (5) years export performance of Leather & Leather Products from Pakistan is illustrated as under :



Source: Federal Bureau of Statistics

Export of Leather Tanned during Five (5) Years Showing Quantity, Value & Average Unit Price



% Share of Leather & Leather Products in Export Performance (2010-11)



Five Years Export Performance of Leather & Leather Products (2006-07 to 2010-11)

S/No.	Commodities	Unit QTY	July-June 2006-2007		July-June 2007-2008		July-June 2008-2009		July-June 2009-2010		July-June 2010-2011	
			Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
01.	Leather Tanned A.U.P per Sq.M	'000' SQM	19,225	356,884 18.56	24,257	415,263 17.12	19,532	299,494 15.33	24,335	341,800 14.05	28,572	464,069 16.24
02.	Apparel & Clothing of Leather A.U.P per Pcs.	'000' Pcs.	10,176	388,115 38.14	13,452	528,154 39.26	10,596	392,536 37.05	10,620	342,659 32.27	11,892	404,906 34.05
03.	Leather Gloves A.U.P per Pair	'000' Pairs	23,604	132,589 5.62	25,548	161,169 6.31	25,980	152,258 5.86	20,976	101,893 4.86	22,464	120,351 5.36
04.	Leather Footwear A.U.P per Pair	'000' Pairs	9,979	97,089 9.73	9,809	105,338 10.74	9,584	102,884 10.73	6,405	67,072 10.47	7,103	81,459 11.47
05.	Leather Manufactures N.S. A.U.P per Kg	'000' Kgs	1,360	33,477 24.62	521	10,177 19.53	576	11,974 20.79	703	14,080 20.03		16,093 867,504
	TOTAL :			1,008,154		1,220,121		959,146		867,504		1,086,878

Source: Federal Bureau of Statistics.
NOTE :Export Figures for the month of June 2011 is provisional

*Country-wise Exports of Leather Tanned From Pakistan
During July-April 2009-10 Vis-à-vis July-April 2010-11*

Commodity	Country	July-April 2009-2010	July-April 2010-2011	% Share	% Change
LEATHER TANNED	Hong Kong	74,162	103,115	27.81%	39.04%
	Italy	30,659	48,553	13.09%	58.36%
	China	32,094	37,279	10.05%	16.16%
	Korea	24,309	35,033	9.45%	44.12%
	Turkey	9,382	19,407	5.23%	106.85%
	Vietnam	7,083	11,110	3.00%	56.85%
	India	8,027	10,913	2.94%	35.95%
	Indonesia	2,864	10,783	2.91%	276.50%
	Germany	9,599	10,490	2.83%	9.28%
	Spain	7,904	9,870	2.66%	24.87%
	South Africa	7,287	9,360	2.52%	28.45%
	Bangladesh	4,480	7,844	2.12%	75.09%
	Japan	4,578	6,506	1.75%	42.11%
	France	4,559	6,442	1.74%	41.30%
	US America	3,572	5,542	1.49%	55.15%
	Sri Lanka	1,369	2,835	0.76%	107.09%
	Portugal	1,538	2,437	0.66%	58.45%
	Philippines	1,307	2,421	0.65%	85.23%
	Thailand	1,553	2,282	0.62%	46.94%
	Netherlands	577	1,531	0.41%	165.34%
	Russian Fed	485	1,117	0.30%	130.31%
	Malaysia	554	1,100	0.30%	98.56%
	Canada	679	974	0.26%	43.45%
	United Kingdom	580	948	0.26%	63.45%
	Poland	722	822	0.22%	13.85%
	Chile	247	365	0.10%	47.77%
	Argentina	148	359	0.10%	142.57%
	Sweden	84	199	0.05%	136.90%
	Finland	116	163	0.04%	40.52%
	U.A.E.	994	972	0.26%	-2.21%
	Mexico	752	563	0.15%	-25.13%
	Australia	510	231	0.06%	-54.71%
Denmark	243	109	0.03%	-55.14%	
Oman	120	73	0.02%	-39.17%	
Greece	49	44	0.01%	-10.20%	
Belgium	43	30	0.01%	-30.23%	
Other Countries	15,449	18,996	5.12%	22.96%	
TOTAL :		258,678	370,818	100.00%	43.35%

Source: Trade Development Authority of Pakistan, Karachi.

*Import of Leather & Leather Products In Pakistan
During July-June 2009-10*

S/No.	Commodities	Unit	July-June 2009-10		
			QTY	Value	
				in '000' Rs.	in '000' US\$
01.	Leather	Kgs	21,853,967	2,617,772	31,425
	i. Whole Hides & Skins Bovine Animal Raw & Pickled Hides & Skins (Buffalo & Cow Hides, Lamb, Sheep (with & without wool), Goat & Kid Skins)				
	ii. Wet Blue Lamb, Sheep, Goat, Kid and other Wet Blue Skins	SQM	5,879,478	2,083,008	24,997
	iii Hides (Buffalo, Cow) & Skins (Lamb, Sheep, Goat & Kid) Wet State, Dry State, Crust Other Leather further Prepared (Sheep/Lamb, after tanned, Chomis, Patent Laminated Material Leather & Paring other waste of Leather)	SQM	2,094,126	912,992	10,956
		TOTAL	5,613,772	67,367	
02.	Leather Garments Leather Apparel & Clothing	DOZ	283,449	299,784	3,597
03.	Leather Gloves	DOZ	11,800	26,340	316
04.	Leather Footwear	Pairs	8,566,567	2,440,953	29,292
05.	Other Leather Manufacturers i) Suitcases Comp/Paten Leather, Hand Bags, Articles carried in pocket leather, other container o/s of leather/comp, gas kit of Leather, Washer of Leather ii) Saddlery & Harness, Leather Articles for Machinery, other article Leather/comp	Nos.	372,769	151,341	1,816
		Kgs.	119,445	248,770	2,985
	TOTAL			400,111	4,801
				8,580,960	102,975

Source : Federal Bureau of Statistics.

*Livestock Population in Pakistan
(2001-02 to 2009-10)*

Million Numbers

Fiscal Year	Buffalos	Cattle	Goats	Sheep	Camels
2001-2002	24.0	22.8	50.9	24.4	0.8
2002-2003	24.8	23.3	52.8	24.6	0.8
2003-2004	25.5	23.8	54.7	24.7	0.7
2004-2005	26.3	24.2	56.7	24.9	0.7
2005-2006	27.3	29.6	53.8	26.5	0.9
2006-2007	28.2	30.7	55.2	26.8	0.9
2007-2008	29.0	31.8	56.7	27.1	1.0
2008-2009	29.9	33.0	58.3	27.4	1.0
2009-2010	30.8	34.3	59.9	27.8	1.0
2010-2011	31.7	35.6	61.5	28.1	1.0

Source: Ministry of Livestock & Dairy Development.

*Production of Hides and Skins
(2006-07 to 2010-11)*

Units '000' No's

Species	2006-07	2007-08	2008-09	2009-10	2010-11
Hides	11,800	12,198	12,612	13,040	13,481
Cattle	5,513	3,032	6,260	6,496	6,741
Buffalo	5,592	3,070	6,255	6,445	6,640
Camels	95	96	97	99	100
Skins	44,324	45,326	45,351	47,402	48,478
Sheep Skin	10,131	10,251	10,371	10,495	10,620
Goat Skin	21,283	21,860	22,452	23,061	23,685
Fancy Skin	12,910	13,215	13,526	13,846	14,173
Lamb Skin	3,009	3,045	3,081	3,117	3,154
Kid Skin	9,901	10,170	10,445	10,728	11,019

Source: Ministry of Livestock & Dairy Development.

Export of Live Animals from Pakistan

Value in '000' Rupees
Quantity in Numbers

July-June 2006-07		July-June 2007-08		July-June 2008-09		July-June 2009-10		July-April 2010-11	
QTY	Value	QTY	Value	QTY	Value	QTY	Value	QTY	Value
1,627	17,937	610	7,346	2,148	38,836	192,175	2,092,776	108,069	1,864,022

Source: Federal Bureau of Statistics.

Export Of Leather And Leather Products From India During The Year April-March 2010-11 Vis-a-vis April-March 2009-10

The Indian export of leather and leather products for the financial year April-March 2010-11 touched US\$ 3844.86 million as against the performance of US\$ 3404.57 million in the corresponding period of last year, recording a positive growth of 12.93%.

Export of finished leather, leather footwear, footwear components, leather goods, saddlery & harness and non-leather footwear have shown positive growth whereas export of leather garments had shown a marginal declining trend.

The major markets for Indian leather products are Germany with a share of 14.34%, UK 12.80%, Italy 11.52%, USA 8.72%, Hong Kong 8.11%, France 7.07%, Spain 6.31%, Netherlands 3.98%, Belgium 2.02%, U.A.E. 1.92%, Australia 1.30%.

A Statement showing the Product-wise Export performance during April-March 2010-11 vis-à-vis April-March 2009-10 is given below:

CATEGORY	Value in Million US\$		% VARIATION
	APR-MAR 2009-10	APR-MAR 2009-10	
FINISHED LEATHER	627.95	810.92	29.14%
LEATHER FOOT WEAR	1255.04	1460.42	16.36%
FOOTWEAR COMPONENTS	209.12	215.03	2.82%
LEATHER GARMENTS	428.62	400.83	-6.48%
LEATHER GOODS	757.02	814.91	7.65%
SADDLERY AND HARNESS	83.39	86.15	3.30%
NON-LEATHER FOOTWEAR	43.43	56.59	30.32%
TOTAL	3404.57	3844.86	12.93%

Source : DGCI &S

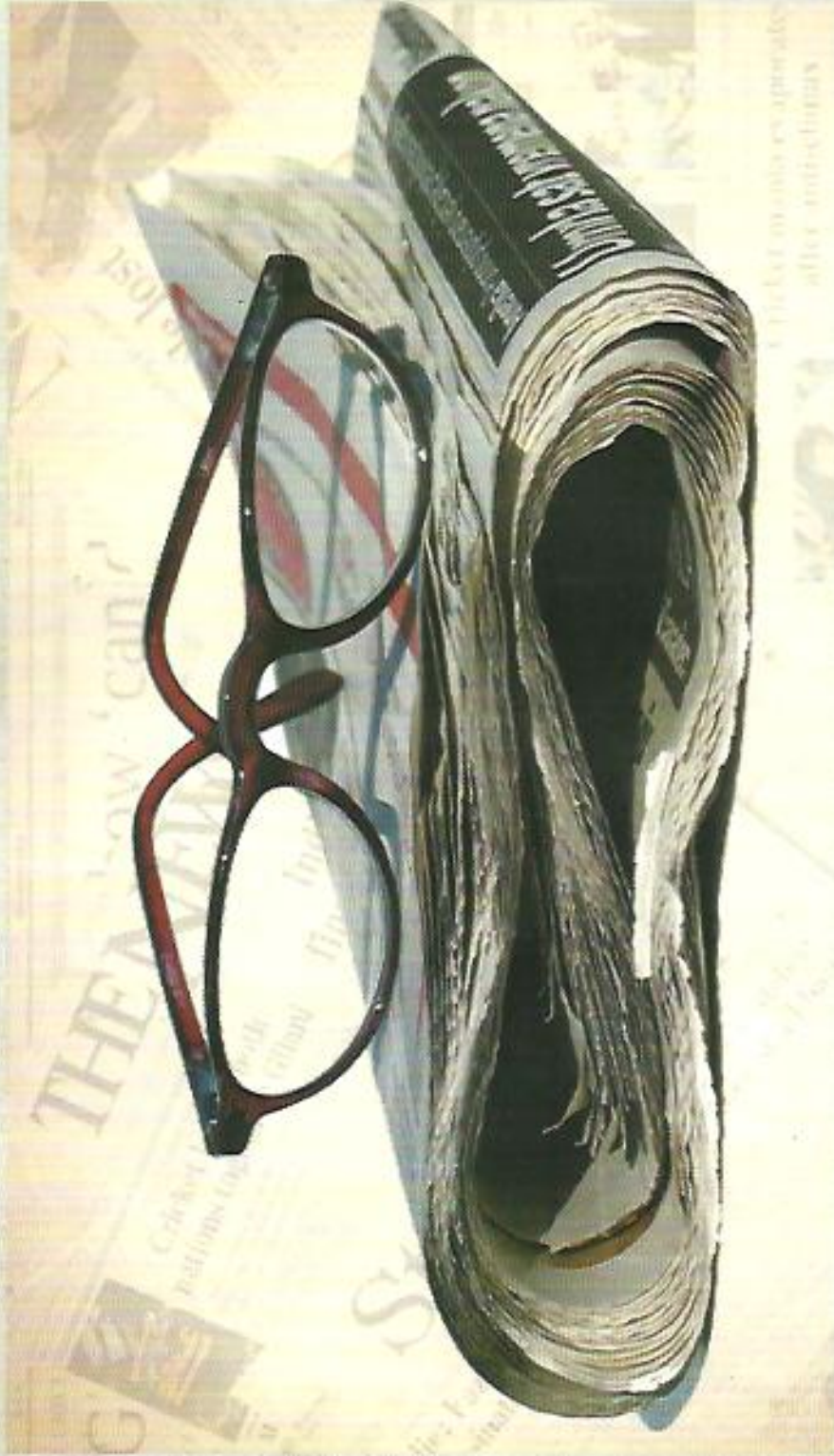
Export of Main Products of Leather Industry of China (1.7.2011)

Unit:US\$ 1,000

ITEM	UNIT	1-7-2010		Up and Down (%)	
		Quantity	Value	Quantity	Value
Leather Shoes	10,000 Pairs	54,492	6,213,204	-5.0	10.0
Traveling Goods & Cases			12,563,407		37.7
Leather Garments	10,000 Piecse	781	371,594	-18.5	-17.2
Fur Garments	10,000 Ton	124	604,121	10.3	69.3
Leather Gloves	10,000 Pairs	34,172	554,022	3.6	25.9
Leather Balls	10,000	11,848	248,850	-21.1	-13.9
Raw Hides & Skins	1000 Ton	3	3,162	23.5	43.5
Finished & Semi-Finished Leather	1000 Ton	26	263,397	2.9	16.5
Foot wear Components	1000 Ton	228	1,308,548	34.8	20.3
Machinery	1000 Sets	40	83,867	19.0	54.5
Total			22,214,173		25.7

Source: China Leather Industry Association.

Press Clippings



PTA (CENTRAL)

DAILY NEWS & FINANCE

Govt warns of closure of PTA

PTA hike prices

KARACHI: Chairman Pakistan Tanners' Association (PTA), Khurshid Alam, condemned hike in fuel prices in country as well as frequent gas suspension in Lahore (Punjab) despite all vigorous assurances made by the Prime Minister, Governor Punjab and other concerned government officials.

He demanded the restoration of gas supply to the tanning units located in Lahore (Punjab) to enable them to resume their work. He also demanded that the government should take steps to ensure the supply of gas to the tanning units in Lahore (Punjab) to enable them to resume their work.

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Industry hit by several problems and exports are continuously declining: PTA chairman

The government is also involved in smuggling of live animals and if this practice is continued with the same speed the mutton rates in the country can reach the mark of Rs1,000 per kg by Feb next.

by the government in the wake of strong agitation of business community, general masses and some political parties in country, but ultimately they now decided to increase the fuel prices in country to a drastic level, which is completely detrimental to the export oriented industries of the country specially to the leather industry already at the verge of collapse.

Khurshid Alam also strongly criticised the government policy particularly to the interruption of gas supply to tanning units located in Lahore (Punjab), which is causing great hardships to the production of the industry, resulting in termination of foreign export orders, which is already declining trend up to 30 percent.

Khurshid Alam appealed to President and Prime Minister and the chief minister Punjab to look into this very significant nature of problems of leather industry of country for the supreme interest to cater to the needs of uninterrupted gas supply and withdraw the recent increase in fuel prices in country to provide level playing field to the leather industry which is already under the

The Daily Mail

involved in animals' smuggling'

SALMAN ABDUHOO

LAHORE - The government is involved in smuggling of live animals and if this practice is continued with the same speed the mutton rates in the country can reach the mark of Rs1,000 per kg by Feb next.

"The government itself is involved in the whole process of smuggling on Pak-Afghan borders, as the officials have fixed the commission of Rs2,000 for cow and Rs500 for goat and sheep for allowing smuggling," said Pakistan Tanners' Association Chairman Khurshid Alam.

The PTA Chairman while talking to The Nation blasted the government apathetic attitude regarding the smuggling of live animals and split up to 50 per cent. He said that 500,000 families are engaged with leather business. We are talking of 5m people. He said that the industry is not able to meet its expenses due to multiple reasons including increase in power tariff by 63 per cent, 70pc rise in gas rates and 48pc jump in labour cost.

He said the so-called exchange rate benefit has been drained out due to 17.60 per cent decline in unit price and increase in chemical costs internationally.

He said that increase in raw material prices due to war on terror has also hampered their production, as the war has destroyed lives and property.

Chairman Khurshid Alam talking to the media.

consignment was declared as \$54.44 equal to Rs17 million. The containers on examination were found comprising of "wet split leather" of "buffalo" and "cow" as against the description of "buffalo" and "cow" heading.

Chairman Khurshid Alam talking to the media.

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Chairman of Pakistan Tanners Association, Mr. Khurshid Alam, strongly rejected the proposed 21 percent increase in Section 21 of the Finance Act, 1990 regarding the suspension of registration, the invoices issued...

PTA rejects the proposed amendments in sector...

KARACHI: Chairman of Pakistan Tanners Association (PTA), Khurshid Alam, has once again strongly condemned the statement issued on Thursday to the gas closure and electricity load shedding in country specially in the leather industry of Pakistan, which is already confronting severe crisis of its history, which is certainly causing great hardships in the export orders.

Chairman, cost, unnecessary burden of imposed by the Government, Pakistan and already losing used export orders from the potential foreign buyers/exporters, which is bringing adverse affect to the clientele in general and losing the precious foreign exchange in particular.

This alarming repeatedly been noticed through PTA's membership.

اس کی ابتدا کا مقصد اس قدر تھا کہ اس کے تحت اس کے لئے والی انڈسٹری تیار کی جا سکتی ہے۔

جس کے تحت اس کے لئے والی انڈسٹری تیار کی جا سکتی ہے۔

اس کے لئے والی انڈسٹری تیار کی جا سکتی ہے۔

RACHU Khurshid Alam, Chairman, Pakistan Tanners Association, met the print & electronic media through a press statement along with senior member, SM Muneer & Sheikh M Afzal Hussain.

Collector of Customs, Razia Sultana Taher in her Chamber and highly appreciated the sincere efforts of the Pakistan Customs for its strict vigilance at the Karachi Port for all the negative activities specially the export of Wet Blue & Wet Blue Split Leather from Pakistan through mis-declaration / under invoicing quoting wrong PCT codes.

Chairman also met

PTA TRIBUNE

export of wetblue split

Govt should check outflow of the basic raw material in order to provide the industry its required quantity of wetblue

Chairman PTA

Alam: Corrupt elements within the government are ignoring exporters and leading political parties who are protesting against the RGST

Chairman, Khurshid Alam, PTA, urged that all the proposed amendments in the Finance Bill 2011-2012 should be brought into effect only after the proposed amendments in the Finance Bill 2011-2012 are brought into effect.



THE NEWS

PTA TRIBUNE

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"UNIQUE TANNING INDUSTRIES (PVT) LTD."



Unique Tanning Industries (Pvt) Ltd., has become a recognized name in Leather Industry. This tannery is located at Sheikhpura Road, 19 KM from Lahore and is equipped with modern machinery and highly skilled manpower with management having experience of about 25 years in tannery business.



Since its establishment it has maintained a constant increase in production and this could be possible only because of our faith in quality. To maintain high standards we have also achieved BSCI Certification.



One of its kind and to be the best is our aim and our ambition is to give 3S (Sales, Services & Support) to our customers.



With all these achievements, we are still looking forward for higher scores and of course distinction.



PRODUCTS RANGE

Leather for shoes & Made ups in Cow & Buffalo.

- Aniline, Semi Aniline, Burnish, Glazed
- Nubucks, Nappa, Linings



CONTACT US



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Fax Nos. : +92-42-37970754

Email Address : util@lhr.comsats.net.pk

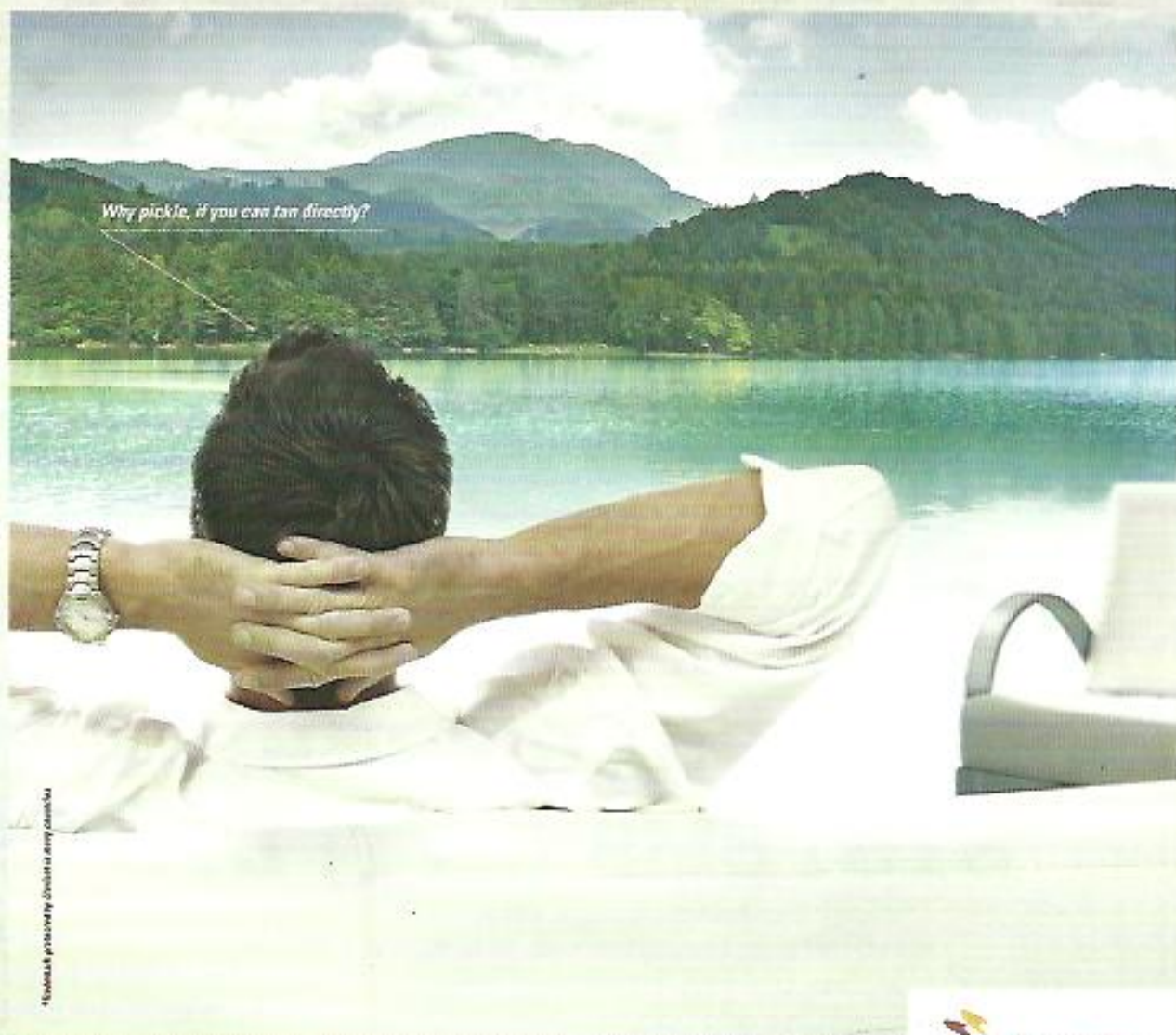
URL : www.util.pk

Contact Persons : M. Zahir Sheikh Chairman/C.E.O.
M. Ahmad Sheikh Director Operations

Production Capacity : 800,000 Sqft Per Month

Export Destinations : Europe & Far East





Why pickle, if you can tan directly?

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