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News Leather

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**Pakistan
Tanners
Association**

ANNUAL ELECTIONS OF PAKISTAN TANNERS ASSOCIATION FOR OFFICE BEARERS & CENTRAL EXECUTIVE COMMITTEE MEMBERS FOR THE YEAR 2018-2019

Annual elections of Pakistan Tanners Association was held on 29th September'2018 Mr. Agha Saiddain of M/s. Royal Leather Industries Ltd., Lahore has been elected unopposed as Central Chairman, Pakistan Tanners Association 3rd times while Mr. Kamran Habib of M/s. Pelle Classics, Karachi elected un-opposed as Senior Vice Chairman and Khawaja Muhammad Mehr Ali of M/s.Khawaja Tanneries (Pvt) Ltd., Multan elected as Vice Chairman of the Central Executive Committee, PTA for the year 2018-19.

The members of the Central Executive Committee of Pakistan Tanners Association (PTA) elected for the year 2018-2019 are as follows :

01.	Mr. Amanullah Aftab	M/s. Hafiz Tannery, Karachi.
02.	Mr. Azam Malik	M/s. Leathertex Glovings (Pvt) Ltd., Lahore.
03.	Mr. Badre Alam	M/s. Badre Alam Traders, Lahore.
04.	Mr. Danish Naseem	M/s. MIMA Leather (Pvt) Ltd., Karachi.
05.	Mr. Ejaz Ahmed Sheikh	M/s. Bombal Leather, Karachi.
06.	Mr. Khurshid Alam	M/s. Permair Leather Pakistan (Pvt) Ltd., Lahore.
07.	Mr. Muhammad Musaddiq	M/s. Siddiq Leather Works (Pvt) Ltd., Lahore.
08.	Mr. Muhammad Shahid	M/s. Star Leather Industries (Pvt) Ltd., Karachi.
09.	Mr. Muttaher Shafque Pasari	M/s. Pasari ORG., Lahore.
10.	Mr. Naeem Akhtar	M/s. H. Sadar Ali Akhtar Ali (pvt) Ltd., Lahore.
11.	Mr. Shafique Ahmed	M/s. Shafique Leather Enterprises, Karachi.
12.	Mr. Tahir Mushtaq	M/s. Tauheed International (Pvt) Ltd., Karachi.
13.	Sh. Saqib Saeed Masood	M/s. Khas Industries (Pvt) Ltd., Karachi.



Mr. Agha Saiddain
Chairman
PTA (Central)



Mr. Kamran Habib
Sr. Vice Chairman
PTA (Central)



**Khawaja
Muhammad Mehr Ali**
Vice Chairman
PTA (Central)

Glimpses – PTA Elections 2018-19



Newly elected Chairman, PTA (Central), Mr. Agha Saiddain snapped with PTA member after his un-opposed election FY 2018-19



Immediate Past-Sr. Vice Chairman, PTA (Central), Mr. Mansoor Iqbal (R) congratulating newly elected Vice, Chairman, PTA (Central), Khawaja Muhammad Mehr Ali (L) FY 2018-19

1st Meeting of the newly elected Central Executive Committee, PTA (Central) FY 2018-19



Chairman, PTA (Central), Mr. Agha Saiddain presiding over the 1st Meeting of the CEC held on 29th September 2018 via video conference simultaneously in PTA (NZ) Office, Lahore & Central Office, Karachi

Mr. Agha Saiddain taking over the charge from the outgoing Chairman, Mr. Amanullah Aftab and presided over the 1st Meeting of the Central Executive Committee FY 2018-19. He first thanked Al-mighty Allah for His blessings for which he was elected as Chairman, PTA (Central) third time and assured the members that he and his team of experienced members would try their best to shoulder their responsibilities honestly and sincerely for the betterment of the leather industry.

During the proceeding of the 1st CEC Meeting, Mr. Agha Saiddain explain the members about his further strategy to address the issues of Leather Industry as were already pending with the Ministry concerned for finalization.

He apprised the members that in a first step he would try to fix a meeting with the Advisor of Commerce for further discussion on Leather Industry issues in detail.

PTA Delegation held Meeting on 02.10.2018 with the Advisor to PM on Commerce in Ministry of Commerce at Islamabad

PTA Delegation led by the newly elected Chairman, PTA (Central), Mr. Agha Saiddain accompanied by Mr. Anjum Zafar and Mr. Mansoor Iqbal met Advisor to PM on Commerce, Mr. Abdul Razak Dawood to discuss PTA most important issues pending specially for inclusion of Finished Leather in DTL Order 2018 pending since long for favourable consideration.



Mr. Agha Saiddain, Chairman, PTA (Central) snapped with Mr. Abdul Razak Dawood, Advisor on Commerce & Textile, Industry & Production and Investment and Mr. M. Younus Dagha, Secretary Commerce alongwith Mr. Mansoor Iqbal and Mr. Anjum Zafar, Member, PTA at Ministry of Commerce Islamabad on October 2, 2018

Following issues of the leather industry were very heard patiently by the Advisor on Commerce and assured his full cooperation for its redressal :

Matters Relating to Trade Policy Framework 2018-2021

1) Amendment in SRO 578(I)/2016 Dated 01-07-2016

The amendments in above SRO to allow Government Subsidy on Import of 24 Tanning Machines as detailed already provided by PTA to MoC was discussed and agreed. This will help us to upgrade and modernize our tanneries to boost our exports.

2) Amendment in SRO 630(1) 2018 Dated 24-05-2018

Requested for removal of ACD 2% on Import of Raw and Wet Blue of Cow/Buffalo/Sheep/Goat as impose in above SRO 630.

3) Removal of Quarantine Certificate under SRO 1067(1) 2017 Dated Oct 20, 2017

PTA request for removal of Quarantine Certificate under the above SRO was accepted by the Advisor on Commerce and agreed with PTA's point of view that the Supplier already issue Quarantine Certificates of shipments of Raw Skins and no need to submit it again at domestic/local level.

4) To Withdraw Customs Duty/Sales Tax on Import of Tanning Machines

PTA requested to remove customs duty and sales tax on import of tanning machines by leather sector which was also agreed by the Advisor on Commerce to encourage local investors to increase exports and generate employment in the country.

5) LWG Certification

The Chairman, PTA requested the Advisor on Commerce to allow subsidy on Individual Treatment Plants to facilitate in time LWG (Leather Working Group) Certification which would be mandatory after 2020. The export of Leather and Articles made of Leather (Apparels, Footwear, Gloves, and Leather Goods) would not be allowed to any country unless leather is from LWG Certified Tannery.

MOC team was of the view that certification cost will be allowed to the tanneries interested in LWG Certification. The major cost of LWG would be in setting up Treatment Plants in Individual Tanneries Contributing 80% of leather exports. PTA also requested to allow Matching Grant for Setting Up of Individual Treatment Plants as allowed under STPF – 2009-12. It was agreed to consider this matter on its merits.

6) Subsidy on Lab Testing

To comply 250 chemical tests and REACH requirement to export to Europe and Other Countries of the World the leather has to be tested before shipment is made. In case of presence of any Toxic Chemical in Leather the shipment is destroyed or burnt by customs authorities of various countries of the world. The MOC has allowed the facility to PLGMEA where the test requirements are less and they get guarantee letter from the tanners at the time of buying of leather. The real burden of testing is on tanners as such 75% subsidy on lab testing as agreed by former Minister of Commerce may be allowed to tanning sector. The MOC authorities agreed to incorporate this in forthcoming STPF 2018-23.

7) Subsidy on International Fairs and Exhibitions

Presently participants of International Fairs can benefit for 40 percent subsidy for maximum five years and after 5 years this facility is not available to the companies who have already participated in the exhibition five times. Presently all companies of tanning sector have attended important fairs for more than 5 years and are not entitled for Government Subsidy. Practically there is no subsidy allowed to participants of International Fairs and Exhibitions. PTA delegation took up this matter strongly and requested MOC to continue subsidy to participants

irrespective of condition of 5 years and subsidy may be increased to 75% of Stand Cost. Our neighboring countries are providing subsidy on stands and also on transportation of samples. In Pakistan government deduct 0.25 percent EDS on exports which is mainly for export development, but this fund is misused for construction of roads and infrastructure. The amount may be provided as subsidy on Exhibitions and Fairs. The exporters can get 100 percent subsidy if only 50% EDS is spent on export development. The authorities of MOC agreed to waive this condition of 5 years and allow subsidy to all participants irrespective of number of years they have participated. The TDAP will take up this issue in their forthcoming meeting of Board of Directors.

8) Misconception About Value Addition

PTA delegation explained to authorities that value addition in finished leather is more than 300 percent as compared to leather apparels and gloves. Presently finished leather produced in Pakistan is supplied to big brands like GEOX, HARLY DAVIDSON, ALPINESTARS, BALLY, IKEA, COACH, GUCCI, CK, CLARKS, ARMANI and many other famous brands of the world.

Mr. Anjum Zafar, Former Chairman, PTA also explained to the Advisor PM showing him swatches of finished leather being produced in the country.

The Honorable Advisor MOC appreciated the articles and said that he is clear on this subject that finished leather is real value added product and not raw material and misconception is removed.

9) FTA with Importing Countries

PTA delegation explained that biggest irritant in our exports is cost of doing business and tariff structure in importing countries and gave example of Japan and South Korea where import duty on finished leather is as under:-

	PAKISTAN	INDIA	BANGLADESH
JAPAN	8.16%	4%	Zero
SOUTH KOREA	5%	1.5%	Zero

Duty Drawback on Finished Leather of Goat/Sheep and Cow/Buffalo

The duty drawback in India and Bangladesh is 5.80% and 12.50 respectively. Whereas in Pakistan it is 1.06% and 2.43% for Finished Leather of Goat/Sheep and Cow/Buffalo respectively.

PTA delegation requested to take up this matter with importing countries to provide us Level Playing Field.

During discussion PTA delegation suggested to make import of finished leather free of any duties and taxes as most of the brands nominate leather supplier for their products. This will facilitate our footwear and garment sector.

10) To Release 25% Amount of Matching Grant on Setting Up of Treatment Plants Under STPF – 2009-12

The delegation showed official document of STPF- 2009-12 in which at page 31 it is written:-

“To provide matching grant for setting up of Effluent Treatment Plants in Individual Tanneries”

The delegation explained that tanneries borrowed money for setting up of treatment plants and government after paying 75% amount of matching grant stopped balance 25% which is violation of approved policy by ECC, Parliament, and Cabinet. The authorities explained to the Advisor that the point of view of PTA delegation is valid but staff in TDAP is scarred of NAB. They also confirmed that there is no investigation of NAB on matching grant but even then nobody is ready to take the decision. The delegation requested to resolve this matter otherwise our members may go to court of law to seek legal remedy.

NON TRADE POLICY MATTERS

11) DLT (Drawback of Local Taxes and Levies)

The PTA delegation explained that DLT is drawback of local taxes and levies and must be refunded under internationally approved practice that all duties, taxes, levies may be unloaded from the product before it is exported. For this reason there are Tax Refund Counters on almost all big Airports where passengers showing boarding pass and passport can get cash refund of taxes at Airports.

The previous government allowed 50% DLT and for refund of balance 50% was allowed subject to 10% increase in exports. The delegation explained that if it is drawback of duties, taxes, and levies as per our worksheet submitted to previous government then condition of 10 percent increment makes no sense.

The MOC authorities said they named subsidy as DLT as such the above argument of PTA is not valid. However, PTA delegation requested to go through our work sheet again and payment of DLT may be allowed as per its original policy without condition of any increment in exports. If a policy has been proved successful then why to withdraw it. The exports of Pakistan increased from US\$ 21.938 billion before DLT to US\$ 23.228 billion after DLT. An increase of US\$ 1.29 billion if borrowed by floating Dollar, Euro, and Sukuk Bonds would cost government 8.26 percent interest cost per annum. MOC authorities are yet to decide this matter.

12) DLT on Finished Leather

The delegation requested to include Dyed/Finished Leather under HS Codes 4107.1200 / 4107.9200 / 4107.9100 / 4112.0000 / 4113.1000 / 4113.9000 in New DLT Order 2018 and issue a revise SRO 711(I)/2018 dated 08.06.2018 by notifying the above HS codes. It was also appraised by the delegation that the Secretary Commerce categorically agreed during PTA earlier meeting held in Karachi on 31-05-2018. The request of PTA delegation was to include all 9 H.S. Codes on which DLT was allowed under SRO 1062(1) 2017 Dated 18.10.2017. The authorities of MOC agreed to accept our request.

13) Refund of Pending Duty Drawback and Sales Tax

The delegation requested that the industry is in liquidity crunch and our working capital is held up in FBR. This is one of the biggest irritants in increasing of our exports.

The authorities of MOC informed that very soon all pending refunds would be released to the export sector.

14) To Implement Work Sheet of IOCO From Retrospective Effect

The delegation explained to the authorities that it took IOCO three years to revise duty drawback on Finished Leather and PTA reluctantly signed on revised duty drawback rates which were less than what PTA had submitted to IOCO. Surprisingly FBR issued SRO 923(1) 2015 Dated 08-09-2015 reducing duty drawback worked out by IOCO further by 20%.

The authorities agreed to take up this matter with FBR.

15) Frequent Audit and Other Notices by FBR

PTA delegation informed MOC that despite the fact that income tax of exporter is deducted at Source under section 154 (1) (withholding tax) even then the frequency of Notices is extremely high and FBR at many instances unilaterally withdrew amounts from Bank Accounts of exporters without giving them chance of hearing.

The harassment to exporters by tax authorities may be stopped. The authorities agreed to take up this issue with FBR.

Senior Vice Chariman, PTA met Finance Minister on 20th October'2018 in FPCCI at Karachi to discuss core issues of the Leather Industry

The FPCCI has arranged meeting of the Trade Bodies including PTA to participate in the meeting held with Mr. Asad Umer, Minister for Finance on 20th October'2018 at FPCCI, Karachi.

As nominated by the Chairman, PTA (Central), Mr. Kamran Habib, Sr. Vice Chairman, PTA (Central) attended the above meeting and presented PTA well formulated proposals/Issues of Leather Industry to the Finance Minister for his favourable consideration. During the meeting the FM assured his full cooperation to boost export and to remove irritants as pointed out by the exporters.

Chairman, Diplomatic Standing Committee, PTA met CG-Vietnam in KATI

Mr. Gulzar Firoz, Chairman, Diplomatic Standing Committee, PTA participated in the meeting organized by Korangi Association of Trade & Industry on 25th October'2018 at KATI Office, Karachi to meet the Consul General of Vietnam to discuss various issues of the exporters including leather sector specially for issuance of Vietnam Visa to exporters concerned with simplified procedure for their facilitation.

PTA SENT PRESENTATION TO THE ADVISOR ON COMMERCE TO ALLOW GAS PRICES AT US\$ 6.50 PER MMBTU AS PER DECISION OF ECC OF SEPT 16, 2018

Unfortunately, when the decision of ECC for reduced rate of Gas @US\$ 6.50 per MMBTU from US\$ 12.50 per MMBTU taken in its meeting of Sept 16, 2018 has not been implemented by the authorities concerned then PTA strongly protested against the contradictory decision and sent a presentation to the Advisor on Commerce, Mr. Abdul Razak Dawood to issue instructions to Gas Authorities to allow Gas at US\$ 6.50 Per MMBTU with retrospective effect to Leather Industry.

As a result of hectic efforts the government has allowed subsidised gas supply at \$6.5 per MMBTU to five zero-rated exports industry including captive power plants with effect from September 27, 2018 with an aim to reduce cost of production and boost export.

Chairman, Diplomatic Standing Committee, PTA met CG-Vietnam in KATI

A meeting of PTA delegation led by Mr. Agha Saiddain Chairman PTA with Federal Minister for Finance held on 30.11.2018 at MoF, Islamabad wherein all core issues related to leather sector discussed and Chairman, PTA Mr.Agha Saiddain delivered a detailed presentation on power point to Federal Minister.



FAIRS & EXHIBITIONS

PTA successfully organized Pakistan Pavilion in Leathertech from 22-24th November'2018 at Dhaka, Bangladesh

PTA organized Pakistan Pavilion first time in collaboration with TDAP in Leathertech, Dhaka, Bangladesh from 22-24th November'2018 for its 7 Member participants and 1 Private Participant to showcase their quality Finished Leather of Cow/Buff Hides, Goat & Sheep Skins with innovation upto the international standard as displayed conspicuously at the respective booths in Pakistan Pavilion during the Fair for the attraction to the customers/buyers/visitors.

Outcome of the Pakistan's participation in this event was found very much encouraging. Customers / Visitors made visits specially Leather Shoe Manufacturers based in Bangladesh to Pakistani Stands in large number and inspired from the finest quality of Finished Leather of all sorts displayed in Pakistan Pavilion. Encouraging number of queries with worthwhile amount has been received during the Fair, which is hopefully to be finalized to achieve the desired objectives for yielding precious foreign exchange for the country.

Views of PTA's Member Participant Stands in Leathertech - 22-24th November 2018 at Dhaka, Bangladesh



Dinner Hosted by the Commercial Secretary, Pakistan High Commission, Dhaka, Bangladesh

The Commercial Section, Pakistan High Commission, Dhaka, Bangladesh hosted a dinner in honour of PTA member participants of Leathertech - 2018 on 23rd November 2018 at prominent restaurant in Dhaka wherein His Excellency, the Honourable Acting High Commissioner for Pakistan in Dhaka was the Chief Guest, which was termed to be the best occasion & honour for member participants of PTA for necessary interaction/coordination to discuss issues/bottlenecks for the desired resolution to penetrate in this new emerging Market for Leather with convenience.



Sr. Vice Chairman, PTA Mr. Kamran Habib discussing with the Honourable Acting High Commissioner of Pakistan, Dhaka, Bangladesh during the Dinner-Meeting on 23.11.2018

A group photographs of PTA Member Participants of Leathertech-2018 alongwith Acting High Commissioner for Pakistan (C) in Dhaka, Bangladesh on 23.11.2018

Special assistance made by the Commercial Section Pakistan High Commission Dhaka - Bangladesh

A very warm welcome was made to receive the PTA's Delegation at the Dhaka Int'l Airport by the Commercial Section, High Commission of Pakistan, Dhaka, Bangladesh at arrived with different flights at Dhaka, Bangladesh and assisted PTA's member participants and got cleared from Immigration & Customs Clearance of Dhaka, Bangladesh with convenience.

PTA extends its special thanks to Mr. Muhammad Suleman Khan, Commercial Secretary and Mr. Ghulam Nabi, Commercial Assistant at High Commission of Pakistan, Dhaka, Bangladesh for their all support in organizing the National Pavilion for Pakistan at the above event specially comprehensive assistance/services extended to the participants of PTA at Dhaka Int'l Airport at their arrival.

We must to appreciate the patronage given by His Excellency, the Honourable Acting High Commissioner, High Commission of Pakistan at Dhaka, Bangladesh, Mr. Shah Faisal Kakar.



Mr. Shah Faisal Kakar, Acting High Commissioner of Pakistan at Dhaka, Bangladesh 3rd (R) snapped with Sr. Vice Chairman PTA (Central), Mr. Kamran Habib 2nd (R) at his stand in Leathertec-2018

Activities of PTA-Southern Zone, Karachi



CHAIRMAN PTA (S.Z) MR. KAMRAN HABIB , VICE CHAIRMAN PTA (S.Z) MR. SHEIKH MUHAMMAD IMRAN AND INFRASTRUCTURE COMMITTEE MEMBER MR. MUHAMMAD SHAFI WITH ASSISTANT COMMISSIONER, DISTRICT KORANGI, MR. ABDUL HAMEED JHAKRANI, DURING VISIT OF GC-BIN OF ROAD 5000, ON 03-OCT-2018.



SECRETARY PTA ALONGWITH MR. WASEEM AHMED KHAN, DEPUTY DIRECTOR SOLID WASTE, KORANGI ZONE, EXPLAINING WASTE BEEN DUMPED ON ROAD 5000, ON 04-OCT-2018.



Joint meeting of KATI & PTA (S.Z) with Deputy Commissioner Korangi, Madam Qurat-ul-Ain Memon along with officials of KMC, DMC, KW & SB, Police officials was held on 10-Oct-2018. PTA (S.Z) Committee briefed the participants about the problems been faced by Tannery Members in Sector 7-A.



Delegation led by Chairman PTA (S.Z) Mr. Kamran Habib, called on Governor Sindh, Mr. Imran Ismail in his office to discussed prolonged issues of Tannery Zone Sector 7-A, KIA on 11-Oct-2018.



Meeting with SEPA officials held on Friday, 12-Oct-2018 in PTA (S.Z) office. Chairman PTA (S.Z) Mr. Kamran Habib chaired the meeting. Mr. Imran Sabir officials of SEPA along with Mr. Amir Sheikh IO attended the meeting. Meeting was regarding notices issued by court for non compliance of SEPA rules.



Chairman PTA (S.Z) Mr. Kamran Habib & Vice Chairman PTA (S.Z) Mr. Sheikh Muhammad Imran called DSP Traffic Mr. Nawaz Chandio and SO Traffic Mr. Tariq in PTA (S.Z) office on Friday 12-Oct-2018 to discuss traffic related issues in sector 7-A, KIA.



PTA (S.Z) delegation led by Chairman Mr. Kamran Habib met Mayor Karachi Mr. Wasim Akhter and discussed in detail to resolve issues pertaining to sector 7A, KIA on Tuesday, 23-Oct-2018.

UPCOMING EVENTS

01. Lineapelle Fair, 20-22 February'2019 at Milan, Italy.
02. APLF, 13-15th March, 2019, Hong Kong.

Press Clippings

BUSINESS RECORDER KARACHI TUESDAY 2 OCTOBER 2018

Agha Saiddain elected PTA chairman

RECORDER REPORT
KARACHI: Agha Saiddain, Kamran Habib and Khawaja Muhammad Mehr Ali have been elected unopposed central Chairman, Senior Vice Chairman and Vice Chairman of Pakistan Tanners Association (PTA) for the year of 2018-19 respectively.

The members of the Central Executive Committee of Pakistan Tanners Association (PTA) elected for the year 2018-19 are as follows: Amanullah Aftab, Azam Malik, Badre Alam, Danish Naseem, Ejaz Ahmed Sheikh, Khurshid Alam, Muhammad Shahid, Muttaher Shaheque Pasari, Naem Akhtar, Shaheque Ahmed, Tahir Mushtaq and Sh. Saqib Saeed Masood.

BUSINESS RECORDER KARACHI FRIDAY 23 NOVEMBER 2018

Leather sector deprived of ST refund: PTA chief

MIRANSAHRAK
LAHORE: Pakistan Tanners Association (PTA) Chairman Agha Saiddain has said that Pakistan Revenue (PR) has deprived the leather sector of sales tax refund. He said that the government is not doing its duty to provide the refund to the leather sector. He said that the government is not doing its duty to provide the refund to the leather sector. He said that the government is not doing its duty to provide the refund to the leather sector. He said that the government is not doing its duty to provide the refund to the leather sector.

Daily Times | Karachi
Friday, November 23, 2018

FBR fails to release sales tax refund to leather sector: PTA

By Nail Syed
KARACHI: The Federal Board of Revenue (FBR) has failed to release sales tax refund to leather sector. The Pakistan Tanners Association (PTA) has said that the government is not doing its duty to provide the refund to the leather sector. He said that the government is not doing its duty to provide the refund to the leather sector. He said that the government is not doing its duty to provide the refund to the leather sector.

EXPORT OF LEATHER & LEATHER PRODUCTS FROM PAKISTAN DURING JULY-OCT-2018 VIS-À-VIS JULY-OCT-2017

COMMODITIES	UNIT	July - Oct 2017		July - Oct 2018		% Change	
		QTY	VALUE	QTY	VALUE	QTY	VALUE
LEATHER	'000' SQM	8,575	103,063	8,117	86,015	-5.34%	-16.54%
	AUP/Sq.M		12.12		10.60		-11.83%
LEATHER APPAREL & CLOTHING	'000' DOZ	255	104,519	278	88,424	9.02%	-15.40%
	AUP/Pcs		34.16		26.51		-22.40%
LEATHER GLOVES	'000' DOZ	2,125	67,355	2,173	69,675	2.26%	3.44%
	AUP/Pair		5.28		5.34		1.16%
LEATHER FOOTWEAR	'000' Pairs	1,715	27,758	2,235	34,111	30.32%	22.89%
	AUP/Pair		16.16		15.26		-5.70%
OTHER LEATHER MANUFACTURES	'000' KGS	273	3,592		3,388		-5.68%
	AUP/Kg		12.45				
TOTAL:			306,287		281,613		-8.06%

Source: Pakistan Bureau of Statistics.

NOTE : Export figures for the months from September-November 2018 are Provisional.



Pakistan Tanners Association

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