

pta

News Leather

50 years  
Golden  
Jubilee



Mr. Muhammad Musaddiq  
Chairman, PTA



Mr. Hamid Arshad Zahur  
Sr. Vice Chairman



Mr. Fazalur Rehman Sheikh  
Vice Chairman



## PAKISTAN MEGA LEATHER SHOW 2016

LEATHER - FOOTWEAR - GARMENTS - GLOVES - GOODS

### Important Events

- APLF-2015 successfully organized by PTA in Hong Kong from 30th March to 1st April'2015.
- Meeting with the Collector of Customs, MCC, Appraisement (East) on 14th April'2015.
- Mr. Muhammad Musaddiq, Chairman, PTA awarded Certificates amongst, PIFD's students on 30th April'2015.
- Mr. Muhammad Musaddiq, Chairman, PTA and Mr. Agha Saiddain, Former Chairman, PTA attended the 64th Meeting of the Advisory Council of the Ministry of Commerce at Islamabad on 4th May'2015.
- Chairman, PTA visited Leather Training Centre in Kasur on 11th May'2015.
- PTA Delegation met the Director, IOCO, Customs House, Karachi on 20th May'2015.
- PTA Delegation Meeting with the Chief Collector of Customs, Mr. Nazim Saleem on 20th May'2015.
- PTA-NZ – Activities.
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Volume 11



## PTA Member firms successfully organized Pakistan Pavilion in APLF from 30th March to 1st April'2015 in Hong Kong

**P**akistan Pavilion was organized by PTA in financial collaboration with Trade Development Authority of Pakistan in "Raw Materials, Manufacturing & Technology of Asia Pacific Leather Fair held from 30th March to 1st April, 2015 at Hong Kong Convention & Exhibition Centre, Wanchai, Hongkong for participation of our 44 (Forty four) interested members of the Association.

Inauguration ceremony was held on 1st March'2015 in the entrance area of Pakistan Pavilion. Mr. S.M. Muneer, Chief Executive, TDAP attended the Ceremony as "Chief Guest". Mr. Ghufraan Memon, Consul General, Consulate General of Pakistan in Hong Kong, Mr. Michael Duck, MD/APLF Ltd., Hong Kong, Mr. Muhammad Musaddiq, Chairman PTA & Mr. Amanullah Aftab, Director Pavilion, PTA participants and representatives from electronic & print media participated in the inaugural ceremony.

The presence of Chief Executive/TDAP, Mr.S.M.Muneer was certainly termed to be the immense value & great motivation for Pakistani participants, who displayed the finest/innovative quality of Finished Leather of all sorts in MM&T Section of APLF'2015, Hong Kong.



Mr. S.M. Muneer, CEO/TDAP inaugurating the Pakistan Pavilion in APLF'2015, at Hong Kong alongwith Mr. Ghufraan Memon, Consul General of Pakistan in Hong Kong (C), Mr. Muhammad Musaddiq, Chairman, PTA, Mr. Amanullah Aftab, Director, Pakistan Pavilion, Mr. Hamid A. Zahur, Sr. Vice Chairman, PTA (L), Mr. Agha Saiddain, Mr. Masood Ahmed Shaikh, Former Chairman, PTA and Mr. Micheal Duck, MD-APLF Ltd (R) are also seen.

## MEETING WITH THE COLLECTOR OF CUSTOMS, MCC, APPRAISEMENT (EAST)

Chairman, Import Standing Committee, Mr. Naveed Ahmed alongwith Shaikh Afzal Hussain of M/s.Hussain Leather Craft, Karachi held meeting with Mr.Manzoor Hussain Memon, Collector of Customs, MCC, Appraisement (East) and Mr. Irfan Javed, Addl. Collector of Customs, Karachi on 14th April'2015 to discuss in detail the following issues :

1. The leather prices all over the world have been dropped nearly by 40-50% in the last one year. It needs to feed the new lower prices of goat/sheep



skins in MCC, Appraisement Computer system and to remove Customs old data of last 3 months which did not reflect the new prices.

2. Apprised the Customs authority that presently leather industry is paying under mentioned taxes on import of all kinds of leather which comes to a significant amount and it is unfair to load on the declared value and force the genuine importers to pay the taxes and duty on higher assessed values :

- 2% Sales Tax
- 1% Income Tax and
- 1% Custom Duty

3. To refund expeditiously Advance Income tax and Sales Tax collected at the time of import which takes very long time sometime years for releasing claims amount and importers/exporters of leather industry could not afford blockage of their working capital in undue extra taxes by loading on the declared value of their consignments.

4. Presently leather exporters are facing shortage of skins in Pakistan and they depend heavily on import of skins for re-export purpose after value addition. Due to delay in customs clearance and value addition in the declared value, PTA members concerned are forced to pay the taxes and duty on the higher assessed value to avoid huge demurrage and risk of damaging the skins as often the skins are in raw form.

5. To accept PTA "Verification Letter" for clearance of import consignment of PTA members firms as sometime Customs authorities concerned made hurdle for PTA importers due to non-acceptance of the Association letter mentioning prices of imported skins/hides from various destinations.

PTA delegation urged the Customs authorities to extend necessary cooperation by clearing the import consignments without loading on the value in respect of PTA member importers concerned upon providing Association's price verification letter. It was also suggested that Customs may devise a mechanism or guide PTA in this regard for verification of the declared price so that PTA members do not have to pay extra taxes and duties.

## MR. MUHAMMAD MUSADDIQ, CHAIRMAN, PTA DISTRIBUTED CERTIFICATES AMONGST STUDENTS AT PIFD ORGANIZED BY PITCO

Chairman, PTA, Mr. Musaddiq attended the Certificate Award Ceremony organized by PITCO and EU funded "Pakistan Leather Competitiveness Improvement Program (PLCIP)" under European Union's Trade Related Technical Assistance Programme in Pakistan Institute of Fashion Design (PIFD), Lahore on 30th April'2015.

The Programme is working to improve the overall value chain in the leather product sector of Pakistan.



Mr. Muhammad Musaddiq, Chairman, PTA and the Italian Designer addressed the students at the Certificate Award Ceremony in PIFD, Lahore

In this context, a Certificate Course was conducted under the title "Shoe & Leather Accessories Design" by an Italian Designer from Milan, Ms. Giovanna Villani for the Students of PIFD, Lahore.

On the successful completion of the above Course, Mr. Muhammad Musaddiq, Chairman, Pakistan Tanners Association addressed the occasion and distributed Certificates to the Students comprising of all the classes of three year Leather Degree Courses.



Certificate Awards Distribution ceremony held in PIFD, Lahore

## MR. MUHAMMAD MUSADDIQ, CHAIRMAN, PTA AND MR. AGHA SAIDDAIN, FORMER CHAIRMAN, PTA PARTICIPATED IN THE 64TH MEETING OF THE ADVISORY COUNCIL OF THE MINISTRY OF COMMERCE AT ISLAMABAD

On the invitation from the Ministry of Commerce, Mr. Muhammad Musaddiq, Chairman, PTA accompanied by Mr. Agha Saiddain, Former Chairman, PTA attended the 64th Meeting of the Advisory Council of the Ministry of Commerce held on 4th May'2015 in the Ministry of Commerce, Islamabad.

The Meeting was presided over by Engr. Khurram Dastgir Khan, Commerce Minister. Mr. Muhammad Shehzad Arbab, Secretary Commerce, Mr. S.M. Muneer, Chief Executive, TDAP, Mr. Muhammad Idrees, President, FPCCI in particular, amongst others, were also present in the meeting.





Minister for Commerce, Engr. Khurram Dastgir Khan chairing the meeting of 64th Advisory Council of Ministry of Commerce on May 4, 2015.

After presentation of the salient features of the Strategic Trade Policy Framework” (STPF) 2015-18 specifically mentioning the formulation of Leather Export Promotion Council of Pakistan by the Minister of Commerce, all participants were invited to give their feedback for STPF 2015-18.

On behalf of Pakistan Tanners Association, Chairman, PTA reminded the Commerce Minister about his visit to PTA Central Office, Karachi in February’2015 and also in March’2015 as Chief Guest for inauguration of 1st Pakistan Mega Leather Show-2015 and on both the occasions PTA presented to him Leather Industry’s issues for resolution. The proposals were recommended by the Commerce Minister which could result in substantial increase in exports but unfortunately PTA is still deprived of any response so far.

Chairman, PTA read out the salient features of the proposals/suggestions to the Commerce Minister which were already sent to MO Commerce in advance for the above meeting.

Some of the important proposals presented during the meeting are as under :

1. To include Finished Leather with HS Codes and Sub-Headings in SRO 177(I)/2015 dated 27th February’2015 which were not mentioned while announcing incentives for export of value added sectors @4% of the FOB value of their enhanced exports if increased beyond 10% over their last year’s export as the value addition in finished leather export prices is even higher than leather products for the last many years.
2. To re-declare status of zero rated for the leather industry, adding that leather garments and gloves represent almost 100% export with negligible

local sale. Finished leather for local sale to shoe manufacturers is less than 10% of total leather production in the organized sector and the footwear manufactures export 90% of the shoes produced in leather. Almost all the ladies shoes/sandals sold in Pakistan are non-leather and men shoes less than 10% are leather shoes. So government will not lose sales tax revenue by declaring leather industry as zero rated, but rather save the cost of collecting sales tax which should be more than sales tax receivable on pure domestically oriented sale.

3. A request we made to withdraw the SRO 897(I)/2013 dated 04.10.2013 for 1% Withholding Sales Tax on purchase of raw hides & skins from unregistered persons/suppliers/butchers.

4. CE, TDAP, Mr. S.M. Muneer also recommended PTA's proposal regarding release of pending Sales Tax, Duty Drawback and Income Tax refund claims of leather industry by saying that it is the main issue for cash flow being faced by the members of all the Chambers and Trade Associations. Central Office.

5. To allocate the funds for the following :

- **Rs.100 Million** annually for participation in Int'l Fairs & Trade Delegations irrespective of any sort of condition as well as for R&D *for each Sector (Leather, Leather Footwear, Leather Gloves & Leather Garments).*
- **Rs.100 Million** annually for holding Pakistan Mega Leather Show in Pakistan jointly by all stakeholders of Leather Sectors to be the grand National Event.

PTA's above mentioned proposals were already included in the Presentation of the MO Commerce delivered during the meeting quoting most of the PTA demands already submitted during PMLS-15.

At the end, it was concluded by the Commerce Minister that Government would recommend all the genuine proposals/suggestions submitted by the stakeholders to the relevant departments concerned for consideration and approval.

## CHAIRMAN, PTA, MR. MUHAMMAD MUSADDIQ VISITED LEATHER TRAINING CENTRE IN KASUR

On the invitation from Chairman, TEVTA, Mr. Irfan Qaiser, Mr. Muhammad Musaddiq, Chairman, PTA visited the Leather Training Centre, Kasur on 11th May 2015 established 25 years ago with the aim to recommend the Advisory Board to run the Centre in Kasur as well as Leather related institute at Raiwind Road, Lahore.

Kasur tanners provided the land for the above Leather Training Centre and building was constructed by the government while the machines were supplied by UNIDO many years ago.

Kasur tanners who are already running the leather finishing centre on no profit no loss basis very efficiently which is not only giving services of processing on modern Italian machines but also training of staff/workers who then get good jobs in tanneries in Kasur etc.

The Central Executive Committee of PTA has been requested to give a proposal for the up-gradation of Leather Training Institute in Kasur and Lahore so that a comprehensive proposal may be submitted to the Chairman, TEVTA for further consideration and support.

## PTA DELEGATION MEETING WITH THE DIRECTOR-IOCO, CUSTOM HOUSE-KARACHI

Consequent upon a series of meetings and exchange of correspondence with the IOCO, Customs House, Karachi as well as Survey of 4-Manufacturing Units of Karachi based PTA members conducted by the Survey Team of IOCO, a meeting of PTA delegation comprising Sr. Members, Mr. Muhammad Naseem Shafi, Mr. Shakil Ahmed and Mr. Masood Hassan was held with the Director, IOCO on 24th April 2015 in Customs House, Karachi which was not termed conclusive because of some differences in consumption of chemicals etc.

Finally, a PTA delegation consisting of Mr. Muhammad Musaddiq, Chairman, PTA, Mr. Hamid Arshad Zahur, Sr. Vice Chairman, PTA, Mr. Muhammad Naseem Shafi, Mr. Shakil Ahmed led by Mr. S. Anjum Zafar, Chairman, Duty Drawback Standing Committee, PTA held Meeting on 20th May 2015 with Ms. Shehnaz Maqbool, Director, IOCO assisted by a team of IOCO at Custom House, Karachi.



PTA delegates with the Director, IOCO, Ms. Shehnaz Maqbool and IOCO team



Mr. S. Anjum Zafar, Chairman, DDB S/C, PTA discussing with Ms. Shehnaz Maqbool, Director, IOCO regarding proposed upward revision of DDB Rates of Finished Leather

All the issues were sorted out and discussed in detail on justified arguments and after reconciling the divergent views, the matter was ultimately resolved and the Director IOCO agreed to the view points of PTA delegation and assured to release necessary Notification in this regard with the approval of the FBR regarding up-ward revision of Duty Drawback Rates on Export of Finished Leather (a) Goat Skin Shoes Upper/Made-ups (b) Cow/ Buffalo hide for Shoes Upper/Made-Ups (c) Cow/ Buffalo hide for furniture / upholstery 2.5 mm upto 5.0 mm).

**PTA DELEGATION COMPRING MR. MUHAMMAD MUSADDIQ, CHAIRMAN, PTA AND MR. HAMID ARSHAD ZAHUR, SENIOR VICE CHAIRMEN MET CHIEF COLLECTOR OF CUSTOMS, MR. NAZIM SALEEM**

After prior appointment, Mr. Muhammad Musaddiq, Chairman and Mr. Hamid Arshad Zahur, Senior Vice Chairman, PTA held meeting with Mr. Nazim Saleem, Chief Collector of Customs at Custom House, Karachi to discuss pending duty drawback claims of PTA member claimants concerned.

During the above meeting, the Chief Collector of Customs assured of his full cooperation for expeditious release of outstanding DDB Claims if the same are found in order.



Mr. Muhammad Musaddiq, Chairman, PTA and Mr. Hamid A. Zahur discussing with Mr. Nazim Saleem, Chief Collector of Customs, Karachi

In this regard, a brief outcome of the meeting is furnished hereunder for information and guidance :

1. All duty drawbacks claims under WEBOC at Karachi Port have been cleared until March 2014 and there is pending back-log of 13-14 months now. Any member who still has a pending duty drawback claim upto March 2014 should approach the Collector of Customs for release of their claims. Members should bring alongwith the SR#, GD#, Date of Submission of initial document as per the stamp with date recorded on individual documents. Members concerned should approach individually with their cases in this regard.
2. All duty drawbacks with Port Qasim have been cleared until June 2014 and for any pending claims member concerned should be approached with the above procedure at Port Qasim.
3. In case the department has marked any observation to which individual firms have not replied yet, they should do it urgently and reply back otherwise such claims will not be processed.
4. They are releasing refunds on a FIFO method and do not see any improvement in the payments shortly although PTA requested them to arrange additional clearance by September 2015 as it is needed for the purchase of hides and skins in bulk at Qurbani.
5. He suggested that in order to expedite the matters further, PTA should approach FBR and the Finance Ministry for releasing the funds on priority.
6. All claims pending against manual submission, before weboc are also all clear so if any member still has pending claims against manual system they should adopt the above procedure and clarify with the concerned Collectorate accordingly.



## RETIREMENT OF SECRETARY, PTA, MR. MOINUDDIN QURAISHI FROM PTA SERVICE

As per decision taken by the Executive Committee of PTA, Mr. Moinuddin Quraishi has been retired from the post of Secretary, Pakistan Tanners Association (Central), Karachi w.e.f. 31.05.2015 after attaining the age beyond superannuation.

The Association highly appreciates his devotion to duty honestly, sincere efforts and impeccable performance for the uplift of Leather Industry and for the benefit of the members. The Chairman and the Executive Committee members wish him all the best, happy, healthy and peaceful post-retirement life. A shield was presented to him on this occasion by Mr. Hamid Arshad Zahur senior vice chairman, PTA.

## First Pakistan Mega Leather Show-2015

Pakistan Tanners Association would like to share the readers that some of the prominent International Leather Magazines have given a good coverage and publicity on the successful organization of 1st Pakistan Mega Leather Show-2015 in Lahore International Expo Centre which was certainly a pride for the association as well as image building of the country.







## EXCERPT FROM INT'L MAGAZINES AS FURNISHED HEREUNDER :

*IDC – The European Leather Magazine - March-June 2015 Issue*

*First edition of "Pakistan Mega Leather Show" by Jean-Pierre Bidegain*

In Hall 1 thirty Pakistani tanners, including "Siddiq Leather" presented their latest collections, In the same hall thirty machinery manufacturers for tanning and fifteen chemical manufacturers including Spanish Pielcolor, German BASF, Bayer and the Franco Dutch Stahl and ATC booked their stalls. In Hall 2 thirty leather shoe manufacturers as well as producers of sandals, machinery manufacturers for footwear industry quality control companies SGS. There was an Indian Pavilion, Turkish machine manufacturers, leather broker and a Russian tannery.

In terms of visitors, if the first day was marked by the presence of Pakistani, Russian, Indian, Turkish, Chinese and Asian Professionals from the second day, the show was invaded for its shoe part by local visitors in family groups who came to buy direct.

To conclude, we can say that this first attempt of Pakistani actors in our industry to create a trade show was a success.

## International Leather Maker (ILM), UK – - March-April 2015 Issue Portraying a positive image

The first Pakistan Mega Leather Show has taken place in Lahore, hoping to portray a positive image of the country and encourage international buyers to come to Pakistan and benefit from the tremendous potential of its leather sector.

The three-day Mega Leather Show was held from March 6-8 at the Lahore international Leather Expo Centre and key federal government officials, foreign associations and diplomats also attended the events which was the first of its kind in Pakistan.

The organizer announced that a second leather show will take place in January next year which they hope will be attended by 50% more foreign companies.

PTA Chairman Muhammad Musaddiq said that a group dialogue between Pakistan and India was also held on March 7 on a topic "South Asia – India-Bangladesh-Pakistan: the next hub for Leather Footwear". Rafeeqe Ahmed, Chairman, India Council of Leather Export, led the group dialogue.

Mr. Rafeeqe Ahmed said the leather sector to provide a platform for closer understanding and collaboration between the two countries for the promotion of exports.

## Leather International, UK – April 2015 Issue

### A first time for everything

Pakistan is unfortunately a country that is currently suffering from negative public perception concerning security and, therefore, faces serious issue in welcoming foreign visitors Leather International explains how the Pakistan Mega Leather Show, held from 6-8 March in the Lahore Expo Centre, Johar Town, felt the negative impact of the international perception yet still managed to put on a good event.

It was more than a decade ago that the Pakistan tanning industry celebrated its own leather show. Pakistan Tanners Association's (PTA) dynamic Chairman, Muhammad Musaddiq, wanted a leather fair representing the sector as a whole and conceived the idea of Pakistan Mega Leather Show (PMLS) two years ago when the constituted Steering Committee requested Trade Development Authority of Pakistan for funding, which was not granted.



Mr. Muhammad Musaddiq, together with his predecessor Mr. Agha Saiddain and in close collaboration with Muhammad Younas, the Chairman of the Pakistani Footwear Manufacturers Association (PFMA), finally decided to organize the fair on their own. PTA, PFMA and the Steering Committee organized this new Pakistan leather fair in just four months. This is no small feat, as a quite a number of sceptical industry stakeholders needed to be persuaded.

## THE RIGHT REPRESENTATION

The organizers obtained the support of the European Union delegation in Pakistan, who arranged a pre-fair seminar in Islamabad, inviting the head of the European delegation, commercial attaches of the embassies from France, Italy, India, Indonesia, Mauritius and the Czech Republic and representatives of other governments and the World Bank.

Further support was obtained from PITCO which is a contractor for the EU delegation in Pakistan, to assist the former with the leather, shoes, garments and gloves association by identifying issues and remedies in aiming to upgrade the value-added export-leather sector.

## CENTRE OF ATTENTION

The fair was held in the excellent Lahore Expo Centre which offers all the space one require in modern, pleasant, well illuminated

exhibition halls. The venue can be compared to Lineapelle's new venue in Milan in terms of space and luminous exhibition halls, but then, obviously, on a far smaller scale.

## Local vs global

Pakistani tanners are mainly export-oriented and few sell their finished leather to local manufacturers.

There were a number of foreign exhibitors and each one seemed satisfied with the fair. All pledged to return next year – 27-29 January – and most said they would apply for a bigger stand.

## Future attractions

The guest of honour was Mr. Rafeeqe Ahmed, Chairman of CLE, India, and he interacted with Pakistan stakeholder during the 'Group Dialogue' entitle 'South Asia: Future Hub for Leather and Footwear'.

The fair featured a couple of well-attended seminars. SGS conducted a seminar on restricted substances in which two speakers gave presentations on REACH and corporate social responsibility. SRC, Shafi Reso Chemicals, and the Pakistan Fashion and Design School conducted the second seminar: 'Leather as a Fashion Material'.

## ZONAL ACTIVITIES

### PTA – Northern Zone, Lahore

#### A. MEETINGS WITH COLLECTOR OF CUSTOMS (PREVENTIVE) AND MUGHALPURA DRYPORT

Earlier in December 2014, PTA delegation led by Chairman PTA-NZ met with Collector of Customs (Preventive), Lahore for the subject Public Order wherein the Collector, while understanding the PTA's point of view, ensured for not entering into any verification of such undertaking if submitted by exporters just to comply the procedural requirement for submitting the duty drawback claim. During meeting, the Collector was also apprised of release pending rebate/Duty drawback amounts. He assured that department will take every measure to clear off the pendency by end December 2014. The meeting remained effective and result-oriented and most of the members confirmed that they received their claims after that meeting.

In the pursuit to achieve compliance of Public Order issued by Customs Department for furnishing an undertaking for the use of imported inputs listed in various FTA/PTA agreements, the department issued audit notices to some of PTA's members.



In this respect, Secretary PTA-NZ was directed to meet with Collector of Customs (Preventive) and Collector Model Customs Collectorate, Mughalpura Dryport, Lahore. Secretary PTA-NZ visited these offices and had meetings with the Collectors.

During meetings with Collectors, it was clarified that FBR is directly following the matter for verifying fake undertakings being submitted by the exporters of various industries. The authorities at Customs Collectorate recommended PTA for approaching Member Customs at FBR level for resolving the matter as the same could not be resolved at operational levels.

Following the recommendations, PTA-NZ arranged to forward a representation letter to Member Customs, FBR Islamabad and sought appointment for 4th May 2015 when Chairman PTA Central had to visit Islamabad to attend the 64th Meeting of Advisory Committee of Ministry of Commerce.

## B. MEETINGS WITH MADAM RUKHSANA YASMEEN CHIEF COLLECTOR RTO-II, LAHORE

For quite some time, Members of PTA-NZ had been approaching PTA for resolving the matter for the release of huge pending amounts of sales tax being deferred by the systems due to various system objections. In this regard, PTA-NZ also arranged meetings with Chief Commissioner RTO-II in Dec.2014 wherein the PTA-NZ delegation led by Chairman PTA-NZ was assured by the authorities that the department will release these deferred amounts by considering manual overruling on various system objections after obtaining evidence/documents from the exporters. However, no progress could be reported by any member/exporter during the months of Jan, Feb and Mar 2015.

Therefore, Secretary PTA-NZ was directed to visit the office of Chief Commissioner RTO-II in order to ascertain the status. Chief Commissioner RTO-II, taking note of the situation, directed her Additional Commissioner to ask documentary evidences required for applying manual overruling on system objections.

Recently, the Chief Commissioner RTO-II issued a departmental circular notifying procedure for the manual processing and disposal of deferred claims through manual overruling the system objections. It is a big success achieved through the efforts of PTA-NZ Taxation Committee working under the leadership of Mr. Anjum Zafar. It is hoped that member companies will soon get relief when department will start releasing their long pending deferred claim amounts. A vigorous follow-up by the member companies is however, advised.

## C. MEETING WITH MR. ASHRAF KHAN, MEMBER INLAND REVENUE (OPERATIONS), ISLAMABAD

Concurrently, Members emphasized on having an appointment with Member Inland Revenue (Operations) at FBR Islamabad. Through the cooperation of PTA Central office, appointment was arranged and a delegation of PTA Members consisting of Mr. Anjum Zafar and Mr. Mansoor Iqbal met with Mr. Ashraf Khan Member IR (Operations) particularly for the PTA-NZ members' issue of resolving huge pending amounts of sales tax under deferment.

Member IR carefully listened the views of PTA-NZ delegation and send necessary advice on phone and fax to the Chief Commissioner RTO-II Lahore for resolving the matter through applying manual overruling. PTA-NZ delegation was also advised to urgently meet with Chief Commissioner RTO-II, Lahore. On the advice of Member IR (Operation), a meeting was again organized with Chief Commissioner RTO-II in May 2015 wherein the Chief Commissioner RTO-II assured the PTA-NZ delegation comprising of following members, that department will soon start disposing off the cases by applying manual overruling:

- Mr. Fazal-ur-Rehman Shaikh, Chairman PTA-NZ
- Mr. Anjum Zafar, Chairman Taxation Committee PTA-NZ
- Mr. Mansoor Iqbal, Member Taxation Committee PT-NZ
- Mr. Shahid Usman, Member Taxation Committee PTA-NZ

The department also sought cooperation and understanding to accommodate delay from PTA-NZ in view of end of financial year.

## D. MEETING WITH TEVTA OFFICERS

TEVTA, being a leading public sector authority engaged in the development of technical human resources, is in pursuit to develop linkages with the industry for the on job training and placement, met with Mr. Muhammad Musaddiq Chairman PTA. Vice Chairman PTA/Chairman PTA-NZ Mr. Fazal-ur-Rehman Shaikh was also present in the meeting.

Chairman PTA ensured PTA's full cooperation to support to TEVTA endeavors to develop and promote the human resources at industrial level. TEVTA also provide list of human resources in various discipline available with TEVTA. A list of TEVTA institutes in Punjab was also received and circulated through PTA-NZ office and forwarded to PTA Central Office was onward circulation.

## E. MEETING WITH PAK TURK BUSINESSMEN ASSOCIATION

On Saturday 11th April 2015, Mr. Fazal-ur-Rehman Shaikh Chairman PTA-Northern Zone led a delegation of following PTA-NZ Members to the office of Pak Turk Businessmen Association (PTBA) located at Johar Town, Lahore:

- Mr. Jamal Nasir
- Mr. Anjum Zafar
- Mr. Shahid Usman
- Mr. Muhammad Tayyab

Secretary General PTBA, Mr. AslamBhatti had sent Breakfast Invitation for Chairman and EC Members of PTA-NZ. Mr. AslamBhatti, Secretary General PTBA welcomed the PTA guest on gate.

After breakfast, Mr. AslamBhatti formally introduced himself and the PTBA members and associate present in the meeting. Following PTBA members/office bearers were present:

- Mr. SadiYildirim, Chief Executive Officer, PTBA
- Mr. AslamBhatti, Secretary General PTBA
- Dr. Hafiz Abdul Qayyum, Hi-Tech Group of Companies, Lahore
- Mr. Shehzad Maqbool, Atif Plastic Industry, Lahore

Mr. AslamBhatti informed that PTBA is the official partner of TUSKON in Pakistan. TUSKON is the Confederation of Businessmen and Industrialists of Turkey. TUSKON is an umbrella organization representing 7 business federations, 211 business associations and more than 100,000 entrepreneurs from all over Turkey and partner organizations in 140 different countries.





Mr. Bhatti informed PTBA was founded on August 2010 with the vibrant aim of facilitating the trade and commerce relation between Pakistan, Turkey and rest of the world. PTBA is working to increase the exports of Pakistan. PTBA has a good number of active and well known members which are playing and important part in the development of Pakistan economy. Many projects and other developmental works have changed the face of the Lahore with the active efforts of PTBA. PTBA has organized various bilateral business trips to expose the business communities of the two countries to their respective fields of business, trade and commerce to boost the existing volume of interaction. Only within last two years, 417 million dollars investment came in Punjab with the efforts of PTBA.

Main functions of PTBA are:

- Offering guidance for Pakistani businessmen who wish to invest in Turkey;
- Maintaining a list of contacts for Pakistani businessmen who wish to carry on business and trade relations with individual Turkish businessmen or with companies;
- Providing guidance for Turkish laws of commerce, business and trade;
- Offering translation services;
- Maintaining the maximum level of exposure and interaction with 124 Turkish Business, Trade, Industry and Commerce Organizations through affiliations and with all Chambers of Business, Trade, Industry and Commerce in Turkey so as to facilitate wishing Pakistani investors establish healthy, reliable and rewarding relations with their Turkish associates;
- Offering detailed information and guidance on the country, people,

economy and potentials of Turkey;

- Organizing homogeneous and purpose-made business and cultural trips to Turkey;
- Being an affiliate to 124 various Turkish business associations, bridging the demands of these organizations with the setup of Pakistani business circles and providing up-to-date business information and demand sheets for the investors of the two countries; and
- Offering detailed information and guidance on the country, people, economy and potentials of Pakistan.

Mr. Aslam Bhatti thanked the Chairman PTA-NZ and the delegates from PTA for accepting Breakfast invitation and visiting PTBA office. Chairman PTA-NZ also offered gratitude for inviting them on breakfast along with informative presentation on PTBA and its functions.

He also invited the PTBA office bearers and members to the office of PTA-NZ and expressed hopes that all such visits will be fruitful and beneficial for members of both Association in promoting strengthening business ties and exploring new avenues of business.

## F. MEETING WITH CHINESE DELEGATION FROM PROVINCIAL MINISTRY OF COMMERCE OF QINGHAI PROVINCE AT FPCCI ZONAL OFFICE LAHORE

A delegation of twelve (12) members from Qinghai Province headed by Mr. Yu Xiao, Director General, Qinghai Provincial, Commerce Department, visiting Lahore from 17th April 2015 to 18th April 2015 (Noon). During their visit, they also visited Zonal office of FPCCI Lahore on 17th April 2015.

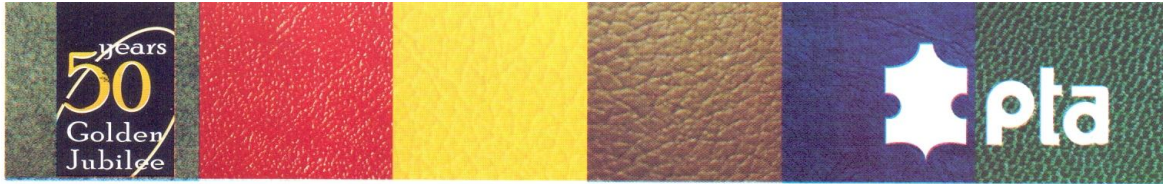
On the direction of Mr. Muhammad Musaddiq, Chairman PTA, Mr. Fazal-ur-Rehman Shaikh Chairman PTA-NZ and Secretary PTA-NZ attended the meeting at FPCCI Zonal Office, Lahore.

The interest of visiting delegation was to mutually strengthen the relationship between Punjab province Pakistan and Qinghai province – China, and invest and trade mainly in the following sectors:

1. Halal Food Products
2. Agriculture Sector
3. Leather Sector
4. Handmade Carpet Sector
5. Rice
6. Dry Fruit

They were also interested in developing relationship with other sectors.

The focus of the visiting delegation was primarily on halal food import from Pakistan. For this purpose, the delegation also highlighted the importance of an International Halal Food & Products Fair China (Qinghai) 2015 from 15-18 May-2015



## PTA-Southern Zone, Karachi

### CLEAN & GREEN TANNERY ZONE

The Executive Committee (S.Z) has continued its efforts for uplift of Tannery Zone and had meetings with the Govt. officials for getting our problems resolved. There has been significant progress in our efforts.

We are thankful to Mr. Saqib Ahmed Soomro, Administrator KMC for removal of Solid Waste and cleaning of Sector 7/A, as well as for the urgent repair of Road - 5000.

Ms. Quratul Ain, Administrator DMC Korangi, had two meetings with us. She helped us in removal of solid waste accumulated in Sector 7/A, KIA. She also inaugurated tree plantation drive in Tannery Zone. We thank for her interest to make our area green & pollution free.

A delegation led by Mr. Amir Majeed, Vice Chairman, PTA (S.Z) held a meeting with M.D. KW&SB Mr. S. Hashim Raza Zaidi on 19-05-15 and presented water related problems of Tannery Zone.

A meeting of PTA members was held in Association Office. They had received notices for payment of withholding Tax on purchase of hides & skins from unregistered suppliers. A petition has been filed in Sindh High Court against the above levy as per decision of the meeting.

Brig. Khalid Zaheer Goraya, Sector Commander, Bhattai Rangers, visited PTA (S.Z). The Rangers personnel now have been deployed on Road -5000 to eliminate snatching incidents.

We thank him for the Security measures taken by him in the meeting with PTA PTA S.Z / CPLC-NC PTA on 12-05-15.

We owe our gratitude to Mr. Fawad Jawed, Convener CPLC-NC PTA for his continued efforts for making Tannery Zone safe & secure.

The monthly Executive Committee meetings were held in April & May 2015 which discussed issues of the members and took decisions for the resolution.

PTA (S.Z) & PTA-S.Z Environmental Society, held a Consultative Workshop on 20th April 2015 at Pearl Continental Hotel Karachi on Promoting Climate Change



Tree Plantation drive launched by Administrator DMC - Korangi, Ms. Quratul Ain Memon in PTA (S.Z), Korangi

Adaptation, GHG low emissions and resilient development in KIA Karachi. It was attended by Mr. Arif Ahmed Khan, Federal Secretary, Ministry of Climate Change, Mr. Esam Alqararah, UNIDO Representative, Mr. Ivan Kral, IDO, UNIDO Vienna. President Environmental Society, Chairman PTA (S.Z) and many other prominent guests.

Photograph of the participants of the Consultative Workshop on Promoting Climate Change Adaptation, GHG low emissions and resilient development in KIA, Karachi, held on 20th April 2015 at Pearl Continental Hotel Karachi, by PTA (S.Z) / PTA (S.Z) Environmental Society in coordination with UNIDO.

The prominent are Mr. Gulzar Firoz, President, PTA (S.Z) Environmental Society, flanked on the left by Mr. Arif Ahmed Khan, Federal Secretary, Ministry of Climate Change; Mr. Ivan Kral, IDO, UNIDO Vienna and on the right by Mr. Esam Alqararah, UNIDO Representative; and other prominent guests. PTA (S.Z) Chairman Mr. Hamid A. Zahur, is standing just behind Environmental Society President.



**Up-Coming Event**

All China Leather Exhibition, 31st August to 2nd September, 2015 at Shanghai, China.



Brig. Khalid Zaheer Goraya, Sector Commander, Bhattai Rangers, received by Mr. Fawad Jawed, Convener, CPLC-NC PTA.



**PAKISTAN TANNERS ASSOCIATION  
(CENTRAL OFFICE)**

**EXPORT OF LEATHER AND LEATHER PRODUCTS FROM PAKISTAN  
DURING JULY-APRIL 2013-14 VIS-À-VIS JULY-APRIL 2014-15**

VALUE = (U.S. Dollars in Thousand)

COMMODITIES	UNIT	JULY-APRIL 2013-14		JULY-APRIL 2014-15		% CHANGE
		QTY	VALUE	QTY	VALUE	
LEATHER	'000 SOM AUP/Sq.M	23,505	439,315	17,904	407,855	-7.10%
			18.69		22.78	21.88%
LEATHER APPAREL & CLOTHING	'000 DOZ AUP/Pcs	1,132	341,122	799	309,443	-9.29%
			25.11		32.27	28.52%
LEATHER GLOVES	'000 DOZ AUP/Pair	6,807	166,242	5,681	177,774	6.94%
			4.07		5.22	28.13%
LEATHER FOOTWEAR	'000 Pairs AUP/Pair	5,995	80,412	6,180	92,000	14.41%
			13.41		14.89	10.99%
OTHER LEATHER MANUFACTURES	'000 KGS AUP/Kg	1,123	13,077		10,988	-15.97%
			11.54			
<b>TOTAL :</b>			<b>1,040,168</b>		<b>998,060</b>	<b>-4.05%</b>

Source: Pakistan Bureau of Statistics.  
NOTE: Export figures for the months of March & April 2015 are Provisional.

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**Press Clippings**

The News International, Wednesday, April 29, 2015  
BUSINESS RECORDER KARACHI THURSDAY 14 MAY

**PTA members filing 100pc tax returns**  
By our correspondent  
KARACHI: Pakistan Tanners Association (PTA) members are filing 100 percent income tax returns. Association Chairman Muhammad Moazzid said in a statement on Tuesday.

**PTA chief opposes increase in ST**  
RECORDED REPORT  
KARACHI: Terming Federal Board of Revenue's (FBR) proposal of increasing sales tax from two per cent to five per cent on five associated sectors' detrimental to leather industry', Pakistan Tanners Association (PTA) chairman Muhammad Moazzid urged the government to completely withdraw the tax from the industry.

**Leather sector of Pakistan comprises four integral parts...**  
He said the Pakistan Tanners Association members have rationalized tax numbers (NTN) and are filing 100 percent of their obligations by paying one percent income tax.

**TDAP CE inaugurated Pak pavilion at Hong Kong**  
The formal inaugural ceremony of Pakistan Pavilion was jointly organized by SM Muneer, Chief Executive Trade Development Authority of Pakistan, and Ghufuran Memon, Consul General Consulate General of Pakistan in Hong Kong.

**HONG KONG (PR):** The formal inaugural ceremony of Pakistan Pavilion was jointly organized by SM Muneer, Chief Executive Trade Development Authority of Pakistan, and Ghufuran Memon, Consul General Consulate General of Pakistan in Hong Kong.

**PTA urges govt to address industry's issues**  
The chairman said that neighboring countries like China, India and Bangladesh have registered considerable increase in their export of leather and leather products from Pakistan is still stagnant at one billion dollar since last several years and drastically decreased during the period of current year.

**Leather exports down 1.63 percent in eight months**  
By our correspondent  
KARACHI: Pakistan leather sector registered a decline of 1.63 percent in its export during the first eight months of the ongoing fiscal year, while neighboring countries such as China, India and Bangladesh registered double digit increase of five, 12 and 12 percent, respectively.

**Leather exports down 1.63 percent in eight months**  
The chairman said that neighboring countries like China, India and Bangladesh have registered considerable increase in their export of leather and leather products from Pakistan is still stagnant at one billion dollar since last several years and drastically decreased during the period of current year.

**Withdrawal of proposed sales tax urged**  
By our correspondent  
LABOR: Pakistan Tanners Association (PTA) has expressed concern over the proposed increase in sales tax on five zero-rated sectors in the next fiscal year and requested a withdrawal.





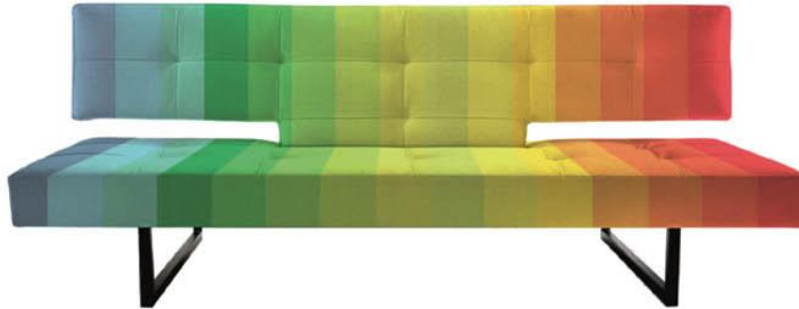
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