



Annual Report 2016-17

Pakistan Tanners Association



Presented by

Mr. S.Anjum Zafar
Chairman. PTA (Central)

Mr.AzamMalik
Chairman. PTA (Northern Zone)

Mr.Aziz Ahmed
Chairman. PTA (Southern Zone)

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Mamnoon Hussain
President
Of The Islamic Republic Of Pakistan



Message From



Mamnoon Hussain

President

Of The Islamic Republic Of Pakistan

I take this opportunity to felicitate Pakistan Tanners Association for publishing its Annual Report for the year 2016-17 highlighting major activities, salient features and achievements of the Association.

The leather industry is one of the important and major industries of the country and contributing its share to country's exports. But we really proud that Pakistan is producing World best finished Leather with innovations after Italy despite limited resources and global recession. In fact Pakistan has some of the best skilled workers in tanneries should enable our leather industry to play a much bigger role in the international leather market with its finest best quality of Leather.

I hope this industry will expand and diversify its exports from traditional markets to new markets in other potential countries. I am sure that the leather industry will take advantage of GSP Plus status accorded to Pakistan by the EU due to efforts made by the government.

I offer my congratulation to the Chairman and members of the Association for their concerted efforts to the development of leather industry and to take part in strengthening the country of Pakistan.

I believe the leather industry will usher in a new era of development by endeavouring to achieve ambitious export target.

I wish the Tanning Industry resounding success in its endeavours in future.





Shahid Khaqan Abbasi
Prime Minister
Of The Islamic Republic Of Pakistan



Message From



Shahid Khaqan Abbasi

Prime Minister

Of The Islamic Republic Of Pakistan

I take this opportunity to felicitate Pakistan Tanners Association for publishing its Annual Report for the year 2016-17 highlighting major activities, salient features and achievements of the Association.

Indeed, the Tanning Industry in Pakistan is one of the major value added industries which plays a viable role as an agent of growth by producing and exporting quality finished leather and leather products. I acknowledge the efforts of the tanners who are determined to promote country's export despite global competition as well as domestic crises.

I hope this industry will expand and diversify its exports from traditional markets to new markets in other potential countries. I am sure that the leather industry will take advantage of GSP Plus status accorded to Pakistan by the EU due to efforts made by the government and will well facilitate from the PM Export Package announced recently.

Given the vast potential in the leather industry, its export volume can be more than doubled within a span of 2 to 3 years by improving quality of products, exploring new avenues, adopting a scientific marketing strategy with the application of latest technologies, adding value, as well as by participating in more international fairs.

I once again congratulate PTA on publishing this annual report and wish its members success in their future endeavors.





Message From



Mohammad Pervaiz Malik
Federal Minister For Commerce & Textile
Government Of Pakistan
Islamabad.

It gives me immense pleasure to extend my heartiest congratulation to Pakistan Tanners Association on publication of its Annual Report for the year 2016-17 highlighting all the major activities and achievements of the Association. I acknowledge the efforts of exporters of Leather Industry who are contributing towards promotion of country's exports despite hard competition and a sheaf of challenges adversely affecting the exports particularly of Leather Sector.

We are supporting the leather industry in expanding its exports from traditional markets to new emerging markets in other potential countries. Export volume of the Leather Industry may be further increased by improving quality of products, innovation, exploring new avenues, adopting a scientific marketing strategy with the application of latest technologies, value addition, and through participation in more international fairs.

In order to encourage the leather exporters, the Government recently announced in the Federal Budget 2017-18 to continue 'Zero-Rated Regime' for five export oriented sectors including Leather and exempted custom duty on import of raw hides and skins for averting the scarcity of raw materials for the leather Industry as well as provided incentive of 5% DTL on Finished Leather with the aim to promote the Leather Industry.

It is certainly a sign of satisfaction that the Leather Industry of Pakistan has good potential, capacity for further growth, up-gradation/value-addition and innovation to expand its exports steadily.

I wish PTA all success in its future endeavours.





Message From



Muhammad Ishaq Dar **Federal Minister for Finance, Revenue, Economic Affairs Ministry of Finance Islamabad.**

I would like to felicitate Pakistan Tanners Association for publication of its prestigious Annual Report for the year 2016-17 which, inter-alia, includes statistical data as well as activities undertaken by the Central and Zonal Committees of the Association.

Tanning industry is certainly one of the prominent industries in Pakistan. It stands second largest industry after the textile and contributing in the total foreign exchange earnings of the country and exporting International Standard finished leather to most of the International Brands around the world and producing best quality leather with innovations at global level.

I am sure the Leather Sector Industry will play its more viable role in enhancing the country's exports including Leather & Leather products specially by availing the benefits of GSP+ status as already given by the European Union and well as PM Bailout-cum-Incentive Package. The Government of Pakistan has also announced to continue Zero-Rated Sales Tax Regime for 5-Export Oriented Sector including Leather in the Federal Budget 2017-18.

I hope the exporters of leather industry will continue to grow for enhancing the quality of the finished products and participating in the International Fairs & Exhibitions to earn ample foreign exchange for the country and its image building as well despite global recession and hard competition world-wide.

I congratulate the Chairman and Members of the Executive Committee of Pakistan Tanners Association for their dedication and continued efforts for the betterment of tanning industry.

I wish the tanning industry resounding success.





Message From



Sikandar Hayat Khan Bosan **Federal Minister for** **National Food Security & Research**

I am pleased to know that Pakistan Tanners Association is publishing a comprehensive Combined Annual Report for the year 2016-17. The publication is expected to contain statistical data and highlight salient activities being carried out by the leather industry. The publication is likely to give an insight into Pakistan's Tanners industry.

It is satisfying to know that leather industry is a vibrant sector. The leather industry contributed around 5% in manufacturing GDP and 4% in export earnings during 2016-17. Approximately 800 tanneries are operating across the country, providing employment to over half a million people. Approximately over 450 leather garments manufacturing units produce nearly 5 million pieces of finished leather and 100 million pairs of footwear annually in the country. The industry exports raw material i.e. raw hides and skins, wet blue tanned hides and skins as well as finished leather goods. The leather goods exports in value terms approached 977 million US \$ in 2015-16, whereas leather industry has potential to earn nearly \$ 3.0 billion annually by exporting leather products. I would urge tanners industry to work hard to improve exports and go beyond billion mark. The Association may also look beyond conventional markets for finished leather goods.

I am told that the leather industry is constrained with short supply of quality raw material mainly due to damage to the hides & skins on account of livestock diseases, poor flaying practices during slaughtering, collection, storage and processing coupled with export of raw leather. Despite all constraints, an estimated 16.42 and 55.2 million number of hides and skins were produced respectively during 2016-17 in the country. The hides showed 3.4% growth while skins 2.3% during 2016-17. According to some estimates up to 15% hides and skins (10.8 million numbers approximately) are lost annually due to said reasons. The industry shall therefore develop focused awareness program for livestock farmers and slaughterhouse workers regarding collection, storage processing and observance of sanitary / hygiene standards and further address child labor as well environmental concerned, attached with the industry.

I feel happy while sharing with you that the present government has continued with the policy of ban on commercial export of live animals. I hope that this decision has made impact on the leather industry in terms of improving supply of hides, skins and other raw materials of animal origin for the industry for its value addition.

I congratulate Pakistan Tanners Association for publishing Combined Annual Report, covering large canvass of the industry. I am confident that the said document will be useful and attract more investment to the leather industry.



Message From



Senator Mushahidullah Khan **Federal Minister for Climate Change** **Ministry of Climate Change**



The leather industry is one of the most important exports oriented Industry of the country. The Pakistan Tanners Association (PTA) is playing an active role in developing economy of Pakistan. This trade is bringing valuable foreign reserves in Pakistani Economy through their quality products. They are actively engaged in image building of Pakistan to attract foreign investors. The contribution of PTA in sustaining economy of Pakistan is appreciable and commendable.

Pakistan is blessed with best natural resources. The Ministry of Climate Change hope that the tanners are using environmental friendly technology and ensuring health of the natural resources as well as of their staff. We need to further comply with international standards of imports and exports to expand horizon of economic relations with the world. In this regard the Tanners Association can play its part to strengthen economy of Pakistan.





Message From



Inam Ullah Khan Dharejo **Secretary** **Trade Development Authority of Pakistan**

Pakistan Tanners Association (PTA) once again demonstrated its strength and proactive stance by delivering a comprehensive Annual Performance Report for the year 2016-17.

The leather industry of Pakistan is fast developing both in terms of value addition as well as quantitative export growth. Export of leather and leather items was US\$ 933 million in 2016-17 and US\$ 999 million in 2015-16. According to provisional figures in the year 2016-17, exports of leather sector declined to 6.6 percent but the sector has the potential to multiply its exports along with the improvement of quality and diversification in terms of ranges of products, especially garments and footwear. Over the years, this industry has achieved a significant position in the economic development of the country and is counted among Pakistan's leading export industries.

Leather sector's success story is clearly reflected in this annual report, where all of their activities have been reported in relation to sustainable development goals of the association from compliance to global meeting requirements.

The year 2016-17 was no doubt a challenging year. I would like to appreciate the efforts of the association and express my sincere thanks to our stakeholders for their participation for export growth. Trade Development Authority of Pakistan offers its profound felicitation to the Chairman and members of the Pakistan Tanners Association for their contribution towards increasing Pakistan's exports and expect them to continue with their efforts to take a larger share in the international market.





Message From



Tariq Bajwa **Governor** **State Bank of Pakistan**



I am delighted to learn that Pakistan Tanners Association (PTA) is bringing out Combined Annual Report for 2016-17. Its regular publication has placed the report as an important source of information containing statistical data, activities & progress of the association both at central and zonal levels, for which I would congratulate you all.

We understand your association is playing pivotal role in exporting leather and leather products and organizing international fairs to promote Pakistani leather products in the world.

Leather being the second largest value-added industry in terms of foreign exchange earnings, I would like to urge the association to continue focus on quality, value-addition and improving the supply chains by minimizing the wastage of raw materials. The strategy would help to enhance Pakistan's exports. Further, we expect that the recent policy measures from the government would be helpful in further improving performance of the leather industry and its exports.

Lastly, I would congratulate the Chairman and PTA members for manufacturing and promoting export of finished leather and leather products and their dedication & sincere efforts in running the affairs of the association smoothly.





S. Anjum Zafar
Chairman
Pakistan Tanners Association



Message From



S. Anjum Zafar **Chairman** **Pakistan Tanners Association**

When a potential foreign buyer thinks of importing world class leather he automatically environs Pakistan, the pioneer in producing finest quality finished leather and leather products which are recognised as the best by the end-users worldwide. This phenomenon simultaneously puts high responsibility too on leather producers to strictly maintain the standard of productivity on International Standard with a view to upholding the impeccable image of Pakistan's leather industry. Pakistan Tanners Association is firmly committed to fulfill its obligations by facilitating its members to equip themselves with renewed verve and determination for meeting all sorts of emerging global challenges such REACH Compliance and getting certification under the Leather Working Group (LWG) by 2020. The International market requirements are changing fast, which demand traceability and transparency of the full supply chain of the leather & leather products.

We, the tanners and exporters of Leather & Leather products, are quite sanguine that we will, Insha Allah, overcome all sorts of snags and will be able to accentuate the image of Pakistan Leather Industry far and near in the days to come by dint of untiring and concerted efforts, improving quality of production and having worldwide competitive edge. However, this quantum jump needs a paradigm shift in all spheres of business domain.

I am sanguinely confident that our prestigious value added Leather Industry with perseverance, quality production through latest technologies and dynamic marketing strategy under business friendly policies will verily be capable of exalting its status on viable footings so as to contribute significantly to the national coffer.

May Almighty ALLAH bestow upon all of us His unending blessings, Ameen !

S. Anjum Zafar
Chairman
Pakistan Tanners Association





Elections of the Chairman, Senior Vice Chairman and Vice Chairman Pakistan Tanners Association For the year 2016-17

held simultaneously in PTA-Central Office, Karachi and
PTA-Northern Zone Office, Lahore
Via Video Link



Newly elected Chairman,
Mr. Anjum Zafar (R) and Mr. Azam Malik (L),
Vice Chairman, PTA (Central)
congratulating after their elections



Mr. Muhammad Musaddiq,
Former Chairman, PTA congratulating
Mr. Aziz Ahmed on his election as
Sr. Vice Chairman, PTA (Central)



New Elected Chairman and Vice Chairman,
PTA Central snapped with the Members at
PTA-NZ Office, Lahore



A group photograph of the Members
with newly elected Sr. Vice Chairman,
PTA (Central), Mr. Aziz Ahmed



Central Executive Committee Of PTA For The Year 2016-17

OFFICE BEARERS

- | | | |
|-----|---|----------------------|
| 01. | Mr. S. Anjum Zafar
(M/s. Eastern Leather Co. (Pvt) Ltd., Lahore) | Chairman |
| 02. | Mr. Aziz Ahmed
(M/s. AMA Leather Industry, Karachi) | Senior Vice Chairman |
| 03. | Mr. Azam Malik
(M/s. Leathertex Gloving (Pvt) Ltd., Lahore) | Vice Chairman |

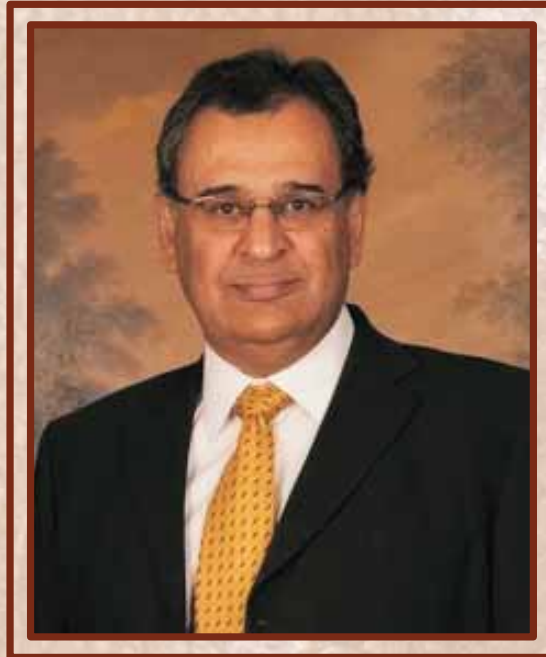
Members, Central Executive Committee (Alphabetically)

- | | |
|-----|---|
| 01. | Mr. Danish Naseem
M/s. MIMA Leather (Pvt) Ltd., Karachi. |
| 02. | Mr. Faraz Ashraf
M/s. Muhammad Ashraf & Sons, Karachi. |
| 03. | Mr. Faraz Haleem
M/s. Muhammad Shafi Tanneries (Pvt) Ltd, Karachi. |
| 04. | Mr. Fawwad Shafi
M/s. Shafi Lifestyle (Pvt) Ltd., Lahore. |
| 05. | Mr. Gulzar Firoz
M/s. Firoz International, Karachi. |
| 06. | Mr. M. Danish Khan
M/s. Highway's Creation (Pvt) Ltd., Karachi. |
| 07. | Mr. Mansoor Iqbal
M/s. Dada Enterprises (Pvt) Ltd., Lahore. |
| 08. | Mr. Rehan Shaikh Hannan
M/s. Khas (Pvt) Ltd., Karachi. |
| 09. | Mr. Shahid Usman
M/s. EPCT (Pvt) Ltd., Lahore. |
| 10. | Mr. Tanveer Aslam Chawla
M/s. Chawla Tanneries, Kasur. |
| 11. | Ch. Ahmed Zulfiqar Hayat.
M/s. Leather Town, Sialkot. |
| 12. | Kh. Muhammad Mehr Ali
M/s. Khawaja Tanneries (Pvt) Ltd., Multan. |
| 13. | Sh. Afzal Hussain
M/s. Hussain Leather Craft, Karachi. |



Central Executive Committee Of PTA For The Year 2016-17

(Office Bearers)



S. Anjum Zafar
Chairman



Aziz Ahmed
Senior Vice Chairman



Azam Malik
Vice Chairman



Members, Central Executive Committee (2016-17) (Alphabetically)



Danish Naseem



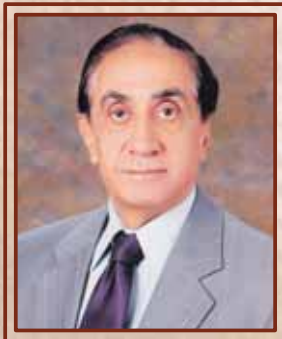
Faraz Ashraf



Faraz Haleem



Fawwad Shafi



Gulzar Firoz



M. Danish Khan



Mansoor Iqbal



Rehan Shaikh Hannan



Shahid Usman



Tanveer Aslam Chawla



Ch. Ahmed Zulfiqar Hayat



Khawaja M. Mehr Ali



Sh. M. Afzal Hussain





Standing Committees Of PTA (Central) For The Year 2016-17

Following Central Standing Committees were constituted during the year 2016-2017 with the approval of the Central Executive Committee, PTA :

Standing-Committees	Chairmen
01. Finance & Administration Standing Committee	Mr. S. Anjum Zafar
02. Human Resources Committee	Mr. S. Anjum Zafar
03. Duty Drawback Standing Committee	Mr. S. Anjum Zafar
04. Environmental Co-ordination Standing Committee	Mr. Gulzar Firoz
05. Diplomatic Affairs Standing Committee	Mr. Gulzar Firoz
06. Steering Committee for Pakistan Mega Leather Show	Mr. Muhammad Musaddiq
07. International Fairs & Delegations Standing Committee	Mr. Amanullah Aftab
08. Taxation Standing -Committee	Mr. Habibur Rahman Shaikh
09. Imports Standing Committee	Mr. Naveed Ahmed
10. Export Standing Committee	Mr. Muhammad Naseem Shafi
11. Hides & Skins Improvement Standing Committee	Mr. Agha Saiddain
12. Custom Affairs Standing Committee	Sh. M. Afzal Hussain
13. Rates Standing Committee	Sh. M. Afzal Hussain

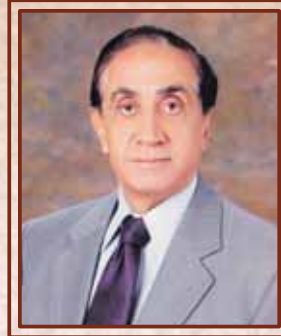




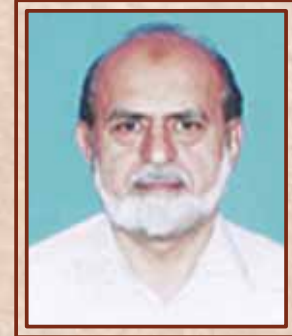
PTA's Central Standing Committees For The Year 2016-17



S. Anjum Zafar
Chairman
Finance & Administration S/C,
Human Resources Committee
Duty Drawback S/C



Gulzar Firoz
Chairman
Environmental
Co-ordination S/C &
Diplomatic Affairs
Standing Committee



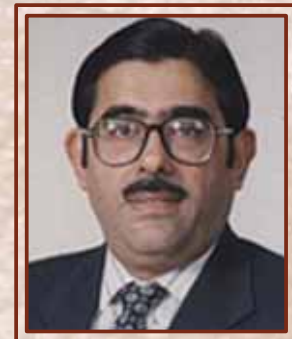
Habibur Rahman Shaikh
Chairman,
Taxation Standing Committee



Amanullah Aftab
Chairman
Int'l Fairs & Delegations
Standing Committee



Mr. Agha Saiddain
Chairman
Hides & Skins Improvement
Standing Committee



Muhammad Naseem Shafi
Chairman
Export Standing Committee



Naveed Ahmed
Chairman
Import Standing Committee



Muhammad Musaddiq
Convener
Steering Committee for
Pakistan Mega Leather Show



Sh. M. Afzal Hussain
Chairman
Customs Affairs Standing Committee
& Rates Standing Committee



Presentation Of Annual Report Of The Central Executive Committee 2016-17

By

Anjum Zafar Chairman Pakistan Tanners Association

It is certainly an honour and privilege having been bestowed upon me by Almighty Allah elected me unanimously as Chairman of Pakistan Tanners Association (Central) for the year 2016-17 first time and confidence of PTA members reposed in me to lead the Association.

As Chairman, Pakistan Tanners Association, I take the opportunity of presenting the Annual Report containing the salient activities of the outgoing Central Executive Committee on the conclusion of my term of Chairmanship for the year 2016-17 in pursuance of Article 40(b)(ii) of the Memorandum and Articles of Association of Pakistan Tanners Association duly approved by the Government of Pakistan, Ministry of Commerce through the Directorate General of Trade Organizations under TOR, 2013 and by the Securities Exchange Commission of Pakistan (SECP).

At the very outset I would like to acknowledge the support and cooperation which I received from the entire Central Executive Committee and in particular Senior Vice Chairman, Mr. Aziz Ahmed and Vice Chairman, Mr. Azam Malik.

I would like to thank and acknowledge the support of all my colleagues Mr. Danish Naseem, Mr. Gulzar Firoz, Mr. Faraz Ashraf, Mr. Faraz Haleem, Mr. Fawwad Shafi, Mr. M. Danish Khan, Mr. Mansoor Iqbal, Mr. Rehan Shaikh Hannan, Mr. Shahid Usman, Sh. Afzal Hussain, Mr. Tanveer Aslam Chawla, Ch. Ahmed Zulfiqar Hayat and Khawaja Mehr Ali, Members Central Executive Committee FY 2016-17 for their participation in the CEC meetings and for taking interest in resolving PTA's issues more enthusiastically and their cooperation for the betterment of leather industry highly appreciated.

I am also grateful to all my senior colleagues Mr. S.M. Muneer the then Chief Executive of TDAP and one of the supporters & promoters of the Pakistan Mega Leather Show, he helped in releasing fund for organizing of PMLS from its inception. I am also thankful to my senior colleagues Habibur Mr. Rehman Shaikh and Mr. Muhammad Naseem Shafi for their guidance and support.

I would also like to thank Mr. Muhammad Musaddiq for his untiring efforts to organize 3rd Edition of Pakistan Mega Leather Show-2017 consecutively at Lahore in January'2017 successfully, I appreciate the good gesture and support of Mr. Agha Saiddain in taking the affairs of the Association and cooperation in organizing of PMLS, Mr. Amanullah Aftab for holding International Fairs in befitting manners as well as facilitating members' participation in the approved Int'l Leather Fairs & Exhibitions organized in different countries and actively tackling issues with



TDAP. I also appreciated him for his vision of holding Exhibitions first time in Russia and Indonesia this year with financial collaboration / support of PITCO under EU funded PLCIP.

I heartily thank all other members who despite being non-CEC members, Mr. Nasir Anwar, Mr. Naeem Akhtar, Mr. Muhammad Naim Shaikh, Mr. Muhammad Tayyab, Mr. Muhammad Zaheer, Mr. Badre Alam, Mr. Abdul Salam, Mr. Naveed Ahmed, Mr. Hamid Arshad Zahur, Shaikh Saqib Saeed Masood and Mr. Usman Umer, for extending their full cooperation by favouring the Association with their genuine visions, valued suggestions and time devotion to resolve different issues/problems pertaining to the leather industry.

I must acknowledge and appreciate the members who participated in the CEC meetings as well as at high level meetings on my request held with the Government officials at Islamabad, Lahore and Karachi and gave their precious time with their valuable views and suggestions to boost export of leather industry and toiled to draw government attention towards numerous issues & impediments of the value added & foreign exchange earning leather industry.

From my first day of October'2016 as assuming charge of the Association, I carefully studied all the achievements as well as pending issues of the Industry left during the end of the tenure of my immediate predecessor, Mr. Gulzar Firoz which really helped me a lot to find out a road map how to tackle our members' genuine problems at all Government for a for redressal drastically and for further development of dwindling Leather Industry.

First, I streamlined all the issues being faced by the tanning industry and sent comprehensive presentations to Ministry of Commerce, Ministry of Finance, Federal Board of Revenue and Trade Development Authority of Pakistan for their pragmatic favourable consideration for the up-lift of leather Industry. I also invited attention of the Government towards continuous declining trend in export of Leather sector as well as by describing detail reasons at various for a for the down fall of Leather Exports alongwith suggestions for remedies. I took-up the following core issues on top priority with the concerned government authorities i.e. :-

1. To reduce cost of doing business by 8-10% for finished leather exports which is increasing 4/5 years due to higher utilities and labour costs which are highest in the region.
2. To refund of all taxes, levies, duties, surcharges etc. To exporters if to be refunded through DTL, then refund must be 100% through banks on realization of proceeds.
3. To implement rates of duty drawback on export of finished leather as originally agreed with IOCO w.e.f. The date of application i.e. 17th May'2012 instead of unilaterally slashing down the rates of DDB for Leather by FBR notified through FBR's SRO 923(I)/2015 dated 8th September'2015.
4. To release all pending duty drawbacks, Sales Tax, Deferred Sales Tax and Income Tax Refund Claims.
5. To remove Custom duty on import of Raw Hides & Skins, which is 4% (3 % + 1% = 4%) and for "Tanning Machines."
6. To exempt 16% Custom Duty on import of Stamping Foils under HS Code # 3212.1000 & 3920.6900.



7. To include Highly Value added "Finished Leather" in SRO 415(I)/2015 dated 15th May/2015 for availing the incentives of 4% of the FOB value of their enhanced exports as already allowed for allied Leather Sector.
8. To take up the matter of depleting livestock with concerned departments for taking steps for revival of livestock and to make policy decision.

As the Live stock population in Pakistan is depleting very fast although on paper that livestock is in increasing trend but the bitter fact is that according to an unofficial figure livestock is lower than 2006 figure due to excessive slaughtering for meat exports to the most of Middle Eastern Countries and if this continues we are afraid that in next 10-12 years we will be deprived of essential meat protein as such it is mandatory to raise livestock by breeding or farming.

9. To relax Exporters of Leather & Leather Manufacturers from the condition of 2 times to 1 time in export performance regulation of SBP under Export Finance Scheme (EFS) Part-II for the year 2015-16.
10. Allocation of Fund for the up-gradation of Combined Effluent Treatment Plants (CETPs) for tannery clusters located in KIA, Karachi and Kasur which is mandatory for meeting Leather Working Group (LWG) requirement for the required certification. These exclusive projects need Government's support for meeting environmental pollution free tanning process at Tannery Zones.
11. To continue facility of Matching grant for setting-up of Effluent Treatment Plants in individual Tanneries for PTA's remaining member tanners in the STPF 2017-18 and also for newly established Tanneries which is also the fundamental requirement for enrolling our member exporters in "Leather Working Group (LWG)" membership for immediate access to an established environmental auditing system that has been developed by the worlds' leading centre of excellence for the leather industry in conjunction with several major brands and their tanner suppliers.
12. To release remaining 25% subsidy of matching grant in favour of our 8-Member tanners concerned as already allowed under STPF 2009-12 for setting-up of Effluent Treatment Plants in individual Tanners.
13. To extend incentive for sharing 25% Financial Cost for setting-up of Labs in individual Tanneries for PTA remaining member tanners and also for Labs of newly established Tanneries in the STPF 2017-18.
14. To extend and notify Scheme for Assistance/re-imburement of 75% cost for Mandatory Certifications/Lab Testing from Internationally accepted Labs on the pattern as was announced in Trade Policy 2005-2006 to meet REACH Compliance which is the pre-requisition of foreign buyers/brands for selling the finished leather in International market.
15. To induct Chairman, Pakistan Tanners Association in the Board of Administrators of EDF, MO Commerce (firm assurance was given earlier, but not yet implemented).



16. To execute Free Trade Agreement (FTAs) with Pak-Japan, Pak-Korea, Pak-Turkey & Pak-Thailand.

So I have wholeheartedly represented the Association personally as well as with my team of well thought members on different forums, submitting strong representations containing proposals/suggestions for the betterment and development of Leather Sector to the government authorizes concerned and in the high level meetings held from time to time at Islamabad with relevant competent authorities as well as contacting the high ups on daily basis via emails, WhatsApp etc. for active follow-up in the matter as submitted to them for consideration smoothly.

At the outset, I would like to apprise all of my colleagues that it has now been an undeniable fact that exports of the country are declining at an alarming rate. During the 2nd quarter of the fiscal financial year 2016-17, the Global Competitive Index 2016-17 (GCI) rankings given in "The Global Competitiveness Report 2016-17" published by World Economic Forum in September 2016 marked Pakistan as the trailing country in the whole South Asian region with 122nd position.

Ranking of neighboring countries competing with Pakistan in Leather sector in the said index is given below :-

Sl #	Country	GCI Ranking (total 134 countries)	Previous Ranking (2015 -16)
1.	China	28 th	28 th
2.	India	39 th	55 th
3.	Sri Lanka	71 st	68 th
4.	Bangladesh	106 th	107 th
5.	Pakistan	122 nd	126 th

Although our country ascended a bit in 2016-17, however, neighboring economies, especially India has gained a big jump and got 39th ranking as against its 55th position last year. China and Bangladesh maintained their previous years' ranking, while Sri Lanka gained three points in the index.

Ever-increasing cost of doing business has been the significant reasons for which Leather exports facing competitiveness issues world over.

Export Performance

Besides above, lesser focus of government on export matters, total exports of valued added Leather sector have been dropped drastically in last 4/5 years to a total figure of 28% as a result of down fall in exports many tannery's have reduced production or closed their units completely. 4-Years Comparative Export performance of Leather Sector is showing in the below Table. Moreover, the leather sector is also registered decline by 6% in term of value during the current fiscal year July-June 2016-17 as compared to the same period of last year 2015-16:



4-Years Export of Leather & Leather Products from Pakistan
During July - June 2013-14, 2014-15, 2015-16 & 2016-17

COMMODITIES	UNIT	JULY-JUNE 2013-14		JULY-JUNE 2014-15		JULY-JUNE 2015-16		JULY-JUNE 2016-17		% CHANGE OVER JULY-JUNE 2013-14	
		QTY	VALUE	QTY	VALUE	QTY	VALUE	QTY	VALUE	QTY	VALUE
LEATHER	'000' SQM	29,348	551,412	22,272	489,412	17,072	362,753	23,480	345,583	-19.99%	-37.33%
	AUP/Sq.M		18.79		21.97		21.25		14.72		-21.66%
LEATHER APPAREL & CLOTHING	'000' DOZ	1,389	406,255	963	365,738	901	320,525	745	291,886	-46.36%	-28.15%
	AUP/Pcs		24.37		31.65		29.65		32.65		33.96%
LEATHER GLOVES	'000' DOZ	7,947	202,548	7,094	216,914	5,067	191,157	4,879	187,674	-38.61%	-7.34%
	AUP/Pair		4.25		5.10		6.29		6.41		50.92%
LEATHER FOOTWEAR	'000' Pairs	7,396	98,803	6,919	109,761	5,744	89,151	5,926	80,892	-14.35%	-18.13%
	AUP/Pair		13.36		15.86		15.52		13.65		2.18%
OTHER LEATHER MANUFACTURES	'000' KGS	1,364	16,311	1,068	13,988	1,150	14,098		12,201		-25.20%
	AUP/Kg		11.96		13.10		12.26				
TOTAL :			1,275,329		1,195,813		977,684		918,236		-28.00%

In fact the national economy of every country in the world is based on its export but unfortunately Leather Industry of Pakistan's export is declining with every passing day which seems is not a good omen.

Despite discouraging trend in export our potential and genuine member exporters would have played more viable and result oriented role if the Government meted out business friendly treatment with pragmatic approach to resolve leather industry's issues on priority. If the government provides incentive packages and level playing field at par with the regional competitor countries the Leather Industry will become competitive and export will definitely increase as per aspiration of the government.

In view of above realities, I prepared Association's road map to get maximum results in short span of time.

I wish to present salient features, main activities and overall performance of PTA Central alongwith activities of Southern and Northern Zones of Pakistan Tanners Association as per its policy in the prestigious Combined Annual Report 2016-17.

Achievements

It is my pleasure to share that due to my persistent approach, active follow-up and collective efforts of my team of Central Executive Committee as well as PTA Central Secretariat and PTA-NZ, we have achieved following important incentives out of our above mentioned 14-Proposals/Suggestions in my tenure for which the leather industry awaited since long :

1. Bailout-Cum-Incentive Package for Leather Sector :

The then Prime Minister of Pakistan announced Bailout-cum-Incentive Package of



Rs.180 Billion containing incentives for Export Sectors, inter-alia, covering Leather Sector also for Drawback on Local Taxes and Levies (DLTL) (Non-Textile), removal of Customs Duty on basic raw material at import level, declaring Zero-rating status of five major export sectors, including leather, refund of Sales Tax up till 30 June'2016 to boost country's export.

The above PM Bailout Package implemented by issuance through SROs. In this regard, the Ministry of Commerce issued SRO 62(I)/2017 dated 2nd February'2017 for allowing Duty Drawback of Local Taxes Levies (Non-Textile) Order 2017 for the shipment made from 16th January'2017 to 30th June'2017 and from 1st July'2017 to 30th June'2018 if the exporter achieves an increase of 10% or more in exports as compared to corresponding period of last year's exports for following eligible products of Leather Sector alongwith specified drawback rates :

●	Leather Tanned	-	5%
●	Leather Garments including articles of leather and manufactures thereof	-	7%
●	Footwear	-	7%

In above SRO 62(I)/2017 issued initially containing 3-H.S. Codes of Leather Tanned i.e. 4104, 4105, 4106 only which failed to serve the purpose of boosting leather export and omitted most of the important and major 8-H.S. of Tanned and Finished Leather from the SRO while PTA had already sent detailed presentation with description of HS Codes of Finished Leather of all sorts for inclusion in the SRO to avail the incentive package of the PM.

In view of the above dismal situation, PTA again approached the Ministry of Commerce and stressed to notify the remaining H.S. Codes of Tanned and Finished Leather, excluding Wetblue Hides & Skins under HS Code 4104.1100, 4104.1900, 4105.1000 and 4106.2100), as mentioned below in the SRO 62(I)/2017 with extension of 120 Days from the date of amendment of SRO for shipments which HS Codes were left to be included, so that PTA member exporters may avail the incentive in its true spirit :

H.S. Codes for Tanned and Finished Leather

4107.1200	4107.9100	4107.9200	4112.0000
4133.1000	4113.9000	4302.1910	4302.1990

I am delighted to share that as a result of un-tiring efforts of my tremendous team and my personal intervention, the Ministry of Commerce finally agreed with our point of view and issued a revised SRO 406(I)/2017 dated 27th May'2017 containing remaining 6-HS Codes out of 8-HS Codes of Finished Leather to avail the incentive of 5% DLTL these information were disseminated amongst our country-wide members quickly.

As per procedures laid down in the SRO 406(I)/2017 member exporters concerned submitted



their claims to PTA Central Secretary & PTA Northern Zone Office for attestation and further proceeding to BSC-SBP for refund of amount of 5% DLTl in their favour and most of our members have already succeeded in getting 5% DLTl amount.

Moreover, we have also submitted our comprehensive proposal during the meeting with the Secretary Commerce in 2-Options for favourable consideration for relaxation to our members Exporters from incremental export of 10% after June 30. 2017 under above SROs (i) for removal of restriction of 10% Incremental Exports in view of the continuous declining trend in export of leather sector so that our member export may avail the incentive of 5% DLTl effective from 1st July'2017 without any condition to fetch more precious foreign exchange for the country & (ii) Proposed following slabs of Incremental Export alongwith proposed rate of DLTl based on the performance of exporters either on monthly or on quarterly basis against same month or quarter of previous year :

a)	If Export Increased upto 5% -	Eligible for 3 % DLTl
b)	If Export increased from 5% to 7% -	Eligible for 4% DLTl
c)	If Export Increased from 7% to 10% -	Eligible for 5% DLTl

It was assured by the authorities concerned that they are workable KV on option 1 but the Option # 2 or similar to this proposal could have due positive contemplation for acceptance for incorporation in the revised SRO to be issued by the MO Commerce.

PTA proposal for extension of 120 days instead of 90 days for time barred cases for 5% DLTl which were become unacceptable due to late amendment issued by the MO Commerce through SRO 406(I)/2017 dated 27th May'2017 and the SBP treated these claims as 'Time Barred Cases' which would be submitted to SBP on or before 30th September'2017 and MO Commerce mutually agreed for issuance notification for the Time Barred Cases.

I would like to inform you that our long pending proposal since 2015 for inclusion of Highly Value added "Finished Leather" in SRO 415(I)/2015 dated 15th May'2015 for availing the incentives of 4% of the FOB value of their enhanced exports a has now been entertained though SRO 62(I)/2017 dated 2nd February'2017 and SRO 406(I)/2017 dated 27th May'2017 respectively which is the landmark achievement for the tanning industry.

Further to our demand for extension of 120 days for submission of time barred cases to SPB-BSC, the Ministry of Commerce issued SRO 719(I)/2017 dated 25th July'2017 recently for "Time Barred Cases" for 5% DLTl made upto 31st March'2017 and which would be submitted on or before 30th September'2017.



In view of the ambiguity found in the above SRO 719, we approached to the MO Commerce again and proposed some amendments in the SRO 719(I)/2017 dated 25th July'2017 to make it justified and clarified in respect of the Time Barred Cases of the Finished Leather exporters to avail the incentive of 5% DTL in real sense.

2. To Remove Custom Duty On Import Of Raw Hides & Skins, Which Is 3 % + 1%=4%

In a result of continuous efforts of PTA, the Federal Minister for Finance announced exemption of 3%+1% Custom Duty on Raw Skins & Hides / Pickle/Wetblue in the Federal Budget 2017-18 being the basic raw material for the Industry for averting the scarcity of raw materials for the leather Industry. This incentive was subsequently notified in the Fifth Schedule of the Customs Act 1969 (IV of 1969) and through SRO 570(I)/2017 dated 1st July'2017.

3. To Exempt 16% Custom Duty On Import Of Stamping Foils Under Hs Code # 3212.1000 & 3920.6900 :

PTA proposal for exemption of 16% Custom Duty on Import of Stamping Foils under HS Code # 3212.1000 & 3920.6900 was entertained in the Federal Budget 2017-18 and further included in the Fifth Schedule of the Customs Act 1969 (IV of 1969) for the facilitation of the Leather Industry for value additions and innovation for meeting the demand of Int'l Buyers & Customers.

4. Zero-rating Status Of Leather Industry

In the Budget 2017-18, Leather Industry declared as "Zero-Rating from Sales Tax" alongwith other 4-export oriented Industry of the country.

5. Payment of Sales Tax Refund Claims & ROPs made by the Government upto 14th August'2017

The Finance Minister announced in the Federal Budget 2017-18 to release all Pending Claims specially RPO's for the Sales Tax to Leather Sector on or before 14th August'2017 which really help and facilitated our member exporters to avert their financial stringencies to have working capital for the smooth execution of export orders.

Recently, most of our members have received refund of Sales Tax Claims as well as RPO through an electronic system and amount transferred into their accounts without any human interactions as recently launch by the FBR.



Following Incentives Announced By The Then Minister For Commerce, Engr. Khurram Dastgir Khan

1. Announced for Assistance/re-imbursement of 75% cost for Mandatory Certifications/Lab Testing from Internationally accepted Labs to meet REACH Compliance which is the pre-requisition of foreign buyers/brands for selling the finished leather in International market during the inaugural Ceremony of 3rd Pakistan Mega Leather Show-2017 on 28th January 2017 at Lahore Internal Expo Centre.

In compliance of the approval of the above incentive by the then Commerce Minister a prescribed Form for Project Proposal for issuance of SRO for re-imbursement of 75% cost of Mandatory Int'l Lab Testing which is awaited.

2. Ministry of Commerce mutually agreed to allow Matching grant for setting-up of Effluent Treatment Plants in individual Tanneries for PTA's remaining member tanners in the STPF 2017-18 which is the vital need for enrolling into the folder of Leather Working Group (LWG) as to meet the pre-requisition for the desired certification in LWG.
3. Outstanding amount of remaining 25% amount for the Matching Grant of setting-up of Effluent Treatment Plant as allowed in STP 2009-12 in favour of our 8-Member firms concerned are again submitted to the MO Commerce and TDAP for early release as agreed by The Then Commerce Ministry during his speech on the occasion of PMLS-2017.

Up-date On The SROs Issued By The Ministry Of Commerce To Launch Export Incentives Announce Under STPF 2015-18

I appraised the Ministry of Commerce during various meetings as well as through presentations that in the STPF 2015-18 announced Export Incentive and released following SROs for the facilitation and promotion of export which needs necessary amendments to make the SROs more effective and viable to yield the Government objective to avert declining export of the country. I suggested some amendments in the following SROs :

SRO # 578(I)/2016 Dated 01.07.2016 - Products Development Incentive Order 2016

I proposed the SRO 578(I)/2016 should be amended as under :

- To delete Word SMES or it could be replaced/allowed with SMES or Exporters to remove the word "and" to add "or" only in Clause-2.



- To include all Tanning Machines for Leather Industry with HS codes for allowing 50% matching grant upto a limit of 10 Million instead of 5 Million and relax the terms of SRO for PTA members facilitation in availing the due incentive.
- To allow 120 days instead of 30 days for submission of claim from import payment and also to amend it to read as through banking channels instead of only through letter of credit. Also to put time frame for SBP for settlement of such claims with three months from submission after completing all procedure.

SRO # 579(I)/2016 Dated 01.07.2016 - Brand And Certification Development Support Order 2016

Proposed following amendment is the above SRO 579(I)/2016 :

- To replace the Word "SME and Exporters" with Word "SMES" or "Exporter" to include NON SMES.
- To extend the validity of this SRO 579 upto JUNE 2020 instead of 2018 because of lengthy procedure for LWG Certificate could not be accomplished by 2018.
- To mention 50% Matching Grant in the SRO explicitly.
- To extend the matching Grant for the Certification in LWG and SADEX and its renewal features.
- To simplify the procedure / terms of reference for availing the incentive in true spirit by the Leather Exporters.

SRO # 581(I)/2016 Dated 01.07.2016 - Support For Plant And Machinery And Agro Processing (SME) Sector

Since Hides & skins are originally Agricultural Produce as such I proposed the benefit of this SRO 581 should also be allowed to Leather Sector of Pakistan for both SMES and Non-SMES.

SROs Issued Under Announcement Of PM Bailout-cum-incentive Package

SRO # 62(I)/2017 Dated 2nd February'2017 & SRO 406(I)/2017 Dated 27th May'2017 For DLTL Order 2017



I proposed the Ministry of Commerce to include the remaining HS Code 4302.1910 for Finished leather of Sheep Skins - double face which is unique in its kind in the above SROs 62(I)/2017 & SRO 406(I)/2017 so that our member exporters/manufacturers may be facilitated the due 5% DTLT like other sort of Tanned & Finished Leather.

Cooperation / Support Extended By The Organizations For The Uplift Of Leather Industry

I would like to appreciate the cooperation and support extended by following organizations for the up-gradation and development of Leather Sector with the aim to increase export which is already been facing down-ward trend :

1. Trade Development Authority Of Pakistan.

At PTA instance, TDAP allocated following International Fairs @40% subsidy on space and construction for organizing Pakistan Pavilion by PTA for its interested member participants in my tenure from October'2016. Accordingly PTA organized National Pavilions during the year in various destinations successfully.

01.	Lineapelle Fair, 21-23rd Feb., 2017 at Milan, Italy
02.	Asia Pacific Leather Fair (MM&T Section) 29-31st March, 2017, HK
03.	ACLE, Sept. 2017 at Shanghai, China
04.	Le Cuir, Sept., 2017 at Paris, France.
05.	Lineapelle Fair, Oct'2017 at Milan, Italy

Luckily most of the Fair subsidies were already released by the TDAP and PTA's member participants concerned have got their due subsidy for International Fairs they participated.

2. EDF - Ministry Of Commerce

I would like to apprise you that Pakistan Mega Leather Show which is consequently organizing since last three years in Lahore Int'l Expo Centre and now entered in its 4th Edition of PMLS-2018 successfully wherein Local and international companies will display machinery, components, chemicals and accessories for leather, leather garments, footwear and leathersgoods. The show is organizing for the promotion of the leather industry of Pakistan in general and to accentuate the image of Pakistan world-wide in particular.

I appreciated the support of TDAP, Ministry of Commerce and EDF Board for extending help and financial assistance for organizing the PMLS-2017 in befitting manner.



3. EU Funded TRTA/PSD II Project - Pakistan Leather Competitiveness Improvement Program (PLCIP) - Through PITCO (Pvt) Ltd., Lahore Provided Support To Leather Industry

I am grateful to PITCO for their financial support to Pakistan Tanners Association under EU funded TRTA/PSD Project - PLCIP for organizing first time Pakistan Pavilion in Russian and Indonesia in the following potential Leather Fairs which really a platform for wide showcasing of Pakistani Leather & Leather Products as well as for developing a close coordination with the Russian & Indonesian counterparts for Leather Shoes, Leather Garments/Leather Bags/Products/Belts manufacturers etc.

1. Mosshoes, 14-17th March, 2017 - at Crocus Exhibition Centre, Moscow, Russia.
2. Indo Leather & Footwear Fair - 18-20th May/2017 at Jakarta, Indonesia.

4. PLCIP-PITCO Invited A German Expert, Ms. Jutta Knoedler For Awareness Of Reach Compliance

On behalf of Leather Industry, I am thankful to European Union funded Project - PLCIP through PITCO for arranging a visit of German Expert, Ms. Jutta Knoedler for organizing Seminars in Lahore, Karachi & Sialkot as well as for arranging tanneries visit of PTA member tanneries in Lahore & Karachi from 1st - 7th April'2017 for the awareness of the latest techniques required by tanneries to comply with international regulations, such as REACH Compliance, Zero Discharge and also to prepare tanneries to get them certified under the Leather Working Group.

The visit of above German Expert is concluded a very informative for our member tanners' awareness for LWG.

5. PLCIP-PITCO Support For Finalization Of Concept Paper Of Lepec

I am pleased to share that EU-Funded Project PLCIP through PITCO was also extended its full support for the further development of Leather Industry and help in finalization of a comprehensive Concept Paper of Leather Export Promotion Council of Pakistan (LEPC) signed by the 4-Leather related Associations i.e. PTA, PLGMEA, PGMEA & PFMA and submitted to Ministry of Commerce for final consideration and approval. Mr. Usman Malik, Project Director of PLCIP-PITCO, Lahore attended a Meeting in the Ministry of Commerce, Islamabad on 9th June'2017 for discussion on organizational structure of LEPC and delivered a Presentation to the Secretary, Ministry of Commerce on the above referred concept paper of LEPC.



At the outset, I would like to furnished hereunder salient feature of the Federal Budget 2017 18:

Salient Features Of The Federal Budget 2017-18

The Federal Budget 2017-18 unveiled by Mr. Muhammad Ishaq Dar, Federal Ministry on 26th May'2017. Salient features of the Budget 2017-18 are furnished hereunder for information :

Customs:

01. Exemption of 3%+1% CD on raw skins & hides/pickle/wetblue.
02. Exemption of 16% CD on stamping foils.

Sales Tax & Federal Excise:

03. Exemption from Sales Tax to items for renewable sources of energy.
04. Withdraw of Sales Tax Withholding is proposed to be withdrawn on supplies from registered persons to other registered persons with the exception of advertisement service.
05. In view of some court judgments clarificatory amendment is being made to sector 3 regarding application of Sales tax on imports destined for non-tariff areas.
06. Further Sales Tax @2% is proposed to be charged on Zero Rated Supplies to unregistered persons by seeking an amendment to section 4 of the Sales Tax Act, 1990. However, zero-rated supplies made to diplomats, privileged persons, duty free shops and similar categories shall be excluded from the purview of further tax.
07. Assigning of jurisdiction of Sales Tax to Chief Commission Inland Revenue.
08. Sales Tax Refunds of the industry will release by August'2017.

Income Tax:

09. Exemption on Cash Withdrawal (@0.3% and 0.6%) by branchless banking agents operating under Asaan Mobile Account Scheme made for the purpose of making payments to their respective customers.
10. Enhancement in limit from 110% to 125% of the quantity imported and consumed in the previous tax year for importing raw material by manufacturers without collection of incomes tax at import stage.
Reduction in threshold for paying Advance Tax in the case of an Individual. In order to provide relief and to facilitate small taxpayers, the threshold for payment of advance tax on the basis of latest assessed taxable income is being enhanced from Rs.500,000/- to Rs.1,000,000/-.
11. Revision of Withholding Tax Statement: Enabling taxpayers to revise withholding tax statement suo-moto within 60 days of the filing of withholding tax statements.
12. Withdrawal of tax credit to manufacturers making 90% sale to registered persons.
13. The rate of Minimum Tax is being enhanced from 1% to 1.25%.



CHRONICAL EVENTS & MEETINGS DURING 2016-17

A series of important meetings held with the high ups in Islamabad, Lahore alongwith my colleagues as well as in Karachi also which were represented by our Sr.Vice Chairman alongwith senior members to address the deep issues of the Leather Industry properly. I would further like to furnish hereunder brief details of meetings held with the authorities concerned during my tenure :

01. Meeting With Executive Director, State Bank Of Pakistan

I nominated Sh. M. Afzal Hussain to attend the with Syed Samar Husnain, Executive Director, SBP on 27th October'2016 at State Bank of Pakistan, Karachi to discuss the issue being faced by PTA member exporters concerned in respect of SBP's export performance requirement of two times

He stressed the Executive Director, SBP to allow matching condition 1.5 or 1 time instead of 2 Times FY 2015-16 in favour of PTA members concerned so that they may compete the global market but the SBP denied to accept PTA's proposal and advised to comply the new framed policy of SBP.

02. Meeting at stahl on the occasion of Inauguration of stahl

I inaugurated Application Lab of stahl on 5th December' 2016 at Lahore where in Mr. Tuncay Deriner, Stahl's Managing Director SIPL and IPB Region, Mr. Muhammad Anwar Iqbal, SPPL Director and Mr. Ashraf Bajwa. Mr. Rafols Xavier, the group Director LF also gave the presentation on both LF/Wet-End highlights. Mr. Azam Malik, Vice Chairman, PTA Central, and Mr. Javed Iqbal Siddiqi, Chairman, PFMA, Mr.Agha Saiddain, Ex-Chairman, PTA, Mr. Shahid Usman, Senior Member, PTA were also present on the occasion. At the opening, guests experienced first-hand how Stahl cooperates with customers to let them grow their business.



Mr. Anjum Zafar, Chairman, PTA inaugurating stahl Lab in Lahore



03. Meeting with Mr. Mario Pucci, International Relations Director, ASSOMAC, Italy

I accompanied by Mr. Mr. Azam Malik, Vice Chairman, PTA, Mr. Javed Siddiqi, Chairman, PFMA and Mr. Waseem Zakaria, Former, Chairman, PTA PFMA attended meeting which was arranged by Italian Consulate, Islamabad with Mr. Mario Pucci, International Relations Director, Assomac, Italy in PC, Hotel, Lahore on 7th December'2016 wherein following important proposals of Leather Industry were discussed for the promotion of bi-lateral trade between both the brethren countries Pak-Italy :

- The 2nd largest export oriented Leather Industry of Pakistan is importing huge quantity of tanning Chemicals, Machineries and other allied products and accessories from Italy for value addition in Leather and Leather Products, garments and specially in Footwear.
- Pakistan is producing high quality of finished Leather and its sale to Italian manufacturers of Shoes and allied industry will be more beneficial and for promotion of bilateral trade. Pakistan pavilion was organized twice a year in Lineapelle Fair, Milan for showcasing eye catching Pakistani Leather and Leather Products for inviting attention of Italian buyers.
- Apprised him about difficulties being faced by Pakistani Leather Stakeholders for issuance of Italian visa only for 2-3 weeks in specific dates and could not be used if any sudden change would be made in the travelling schedule and requested him to recommend our proposal to Italian Embassy in Islamabad and Consulate in Karachi for issuance of 3-years multiple visa specially for those members who have minimum 3-Schenzen Visas.



Mr. Anjum Zafar discussing with Mr. Mario Pucci at PC Hotel, Lahore Mr. Azam Malik, Mr. Javed Siddiqi and Mr. Waseem Zakaria are also seen

04. Meeting for Consultation on CPEC related Projects

I nominated Mr. Fahim Ahmed, Secretary, PTA-Northern Zone, Lahore to participate in the meeting held in the Government of Punjab, Industries, Commerce and Investment Department on 21-December'2016 under the convenership of Dr. Mujtaba Piracha, Secretary Industries to discuss on CPEC related projects i.e. power project, matters regarding construction of motorways/highways etc.



05. PTA delegation Meeting with the Federal Finance Minister

As nominated by me, Mr. Aziz Ahmed, Sr. Vice Chairman, PTA and Mr. Gulzar Firoz, Former Chairman, PTA and also a nominated member for Executive Committee and GB of FPCCI attended the Meeting arranged by FPCCI in FPCCI office Karachi with Federal Finance Minister, Mr. Muhammad Ishaq Dar on 20th January 2017 to discuss, inter-alia, issues of Leather Industry.

Mr. Aziz Ahmed submitted detailed presentation to Mr. Muhammad Ishaq Dar, Finance Minister and requested him to consider and resolve the Leather sector's issues on priority basis as the sector is already facing decline in its exports.

06. Participation in PMLS-2017

I actively participated in organizing of PMLS-2017 and attended the Show from 27-29th January 2017 in Lahore Int'l Expo Centre to represent Leather Industry and met the high ups to draw their attention on the 2nd largest export orient industry of Pakistan after Textile which acutely needs a government's paradigm shift for up-gradation. I delivered speech in front of the then Commerce Ministry and highly all the core issues of leather Industry.



Chairman, PTA, Mr. Anjum Zafar discussing issues of Leather Industry with the then Commerce Minister Engr. Khurram Dastgir on the Inaugural Ceremony of 3rd Pakistan Mega Leather Show-2017 in Lahore Int, Expo Centre

07. PTA Delegation meeting with Collector of Customs, Lahore

I led PTA delegation led accompanied by Mr. Azam Malik, Chairman, PTA Northern Zone, Senior Members, Mr. Agha Saiddain and Mr. Shahid Usman met Mr. Zulfiqar Younus, Collector of Customs, Lahore on 30th January 2017 and discuss pending Duty Drawback Claims of PTA's Members Claimants concerned and presented him list of pending claims for early release of refund amount.

08. Meeting with Chief Collector of Customs, Lahore

Under my leadership along with my senior colleagues I met Chief Collector of Customs, Ms. Sumera Nazir and apprised her that about non-payment of PTA's members rebate for more



than 6 months and requested her to clear at least 50% of our pending amount. She agreed to release outstanding refund claims after instruction from FBR.

09. Seminar On REACH Compliance Presented By Ms. Jutta Knoedler, German Expert Held On 5th April 2017 At Park Lane Hotel, Lahore

European Union funded TRTA/PSD III project, titled "Pakistan Leather Competitiveness Improvement Program" - PLCIP is working to improve competitiveness of the Pakistani leather sector and improve international market access of Pakistani leather products. Under the program, PLCIP/PITO invited an International Expert, Ms. Jutta Knoedler, to bring awareness of the latest techniques required by tanneries to comply with international regulations, such as REACH Compliance, Zero Discharge and also to prepare tanneries to get them certified under the Leather Working Group.

In this regard a Seminar was held in Park Lane Hotel, Lahore on 5th April'2017 where in Ms. Jutta Knoedler, German Expert-LWG and myself delivered presentations during the Seminar under title "Reach Compliance - Zero Discharge" for the awareness of the member tanners. She also visited various tanneries of the member concerned in Lahore.



Ms. Jutta Knoedler, German Expert (L) and Mr. Anjum Zafar, Chairman, PTA (R) delivering presentation to the members tanners during a Seminar on "Reach Compliance-Zero Discharge" at Lahore on 5th April'2017

Ms. Jutta Knoedler also visited Karachi and held Seminars on REACH Compliance for tanneries located in Korangi Industrial Area, Karachi on 7th April'2017. She also visited Tanneries of the members concerned and CETP. Mr. Aziz Ahmed, Senior Vice Chairman, PTA Central welcomed Ms. Jutta in Karachi and delivered speech appreciated the work done by Ms. Jutta for the awareness of PTA's members for getting certification in LWG for producing Leather as per International Standard to meet the requirement of foreign buyers of different brands.



Mr. Aziz Ahmed, Senior Vice Chairman, PTA presenting flower bouquet to Ms. Jutta Knoedler on her visit to PTA-Southern Zone, KIA, Karachi.



Ms. Jutta Knoedler, German Expert, delivering presentation during Seminar organized on "REACH Compliance" on 7th April'2017 at PTA-SZ Office, Korangi Karachi



10. Meeting with the Director, Foreign Exchange Operations Department (FEOD), SPB-BSC, Karachi on 13th April'2017

As nominated by me, Sh. M. Afzal Hussain, Chairman, Customs Affairs S/C, PTA and Mr. Muhammad Ali, Secretary General, PTA visited SBP on 13th April'2017 for meeting with the Director, Foreign Exchange Operations Department (FEOD), HOK, BSC-SBP, to discuss the operational matters/issues regarding S.R.O. 62(I)/2017 dated 02.02.2017 allowing incentive of 5% DTL on Finished Leather Exporters.

As a result of the meeting a number of DTL Cases of PTA member firms were released by the SBP. PTA is offering service of attestation of PTA members' DTL cases as per prescribed format under SRO 62 & SRO 406 on regular basis as and when claims received from the member concerned so that they may facilitate the incentive in its true spirit.

11. Meeting of PTA Members held with Pakistan Goods Transporters Alliance

A meeting was arranged with Mr. Nisar Hussain Jafri, Chairman, Pakistan Goods Transporters Alliance with PTA members on 15th April'2017 via Video Conference simultaneously at PTA Central Office, Karachi and PTA Northern Zone, Lahore to discuss problems faced by Leather Industry in smooth operation of units due to fast exhausting stock of raw materials and non-transportation of raw material from ports because of prolonged strike of the goods transporters in Karachi. Transporters strike not only hit industrial production but also affected fulfilling export commitments and shipment of goods on time as a result foreign buyers/customers were threatened to cancel the LC's already opened for the cargo/shipments to them within the time frame agreed with them in written.

I stressed the Chairman, PGTA to call off their strike to avoid further loss and demurrage for the cargo for the import, exports of the precious shipments.

As a result of PTA hectic efforts, among others, the Goods transporters has end their nine-day long strike on 18th May'2017 on Governor Sindh's assurance to resolve their passage issues.



Mr. Aziz Ahmed, Sr. Vice Chairman, PTA discussing with the Chairman and other representatives of Goods Transporters Alliance at PTA Central Office, Karachi



12. PTA delegation visited Islamabad on 17th April'2017

A PTA Delegation led by me accompanied by Mr. Aziz Ahmed, Sr. Vice Chairman, Mr. Azam Malik, Vice Chairman, PTA, Mr. Mansoor Iqbal, Mr. Agha Saiddain and Mr. Ejaz Ahmed Shaikh visited Islamabad on 17th April' 2017 to meet Engr. Khurram Dastgir Khan, the then Commerce Minister and discussed core issues of Leather Industry in detailed as well as inclusion of remaining H.S. Codes of Finished Leather in SRO 62(I)/2017 dated 02.02.2017 for availing incentive of 5% DTL on Finished Leather. Mr. Muhammad Younab Dagha, Secretary Commerce, Ms. Raheel, JS Commerce and Mr. Irfan, DC-Trade Policy Commerce were also present in the meeting.



A group photograph of PTA delegation with the then Commerce Minister at Ministry of Commerce, Islamabad (from left) Mr. Agha Saiddain, Member, Mr. Aziz Ahmed, Sr. V/C, Mr. Anjum Zafar, Chairman, Engr. Khurram Dastgir Khan, the then Commerce Minister, Mr. Azam Malik, V/C and Mr. Ejaz Ahmed Shaikh, Member, PTA

As per assurance of the then Commerce Minister, most of our genuine proposals which were kept pending since long have now been included in the Federal Budget & STPF 2017-18 for the facilitation of exporters of leather industry.

13. Meeting of PTA delegation with Chairman, FBR on 17th April'2017

I led PTA Delegation comprising Mr. Aziz Ahmed, Sr. Vice Chairman, PTA, Mr. Azam Malik, Vice Chairman, PTA, Mr. Agha Saiddain, Former Chairman, PTA, Mr. Mansoor Iqbal, Sh. Afzal Hussain and Mr. Ejaz Ahmed Sheikh met Dr. Muhammad Irshad, the then Chairman, FBR, Member-Income Tax and Member-Sales Tax FBR on 17th April' 2017 at FBR, Islamabad to discuss following issues of the Leather Industry :

01. Roll-back of Sales Tax RPOs.
02. Deferred sales Tax on services.
03. Problem due to transfer of Regular Claims files from ERS to Manual Processing.
04. Collectorate of Customs (Preventive), Lahore to be designated as Export Collectorate for smooth and efficient processing of Duty Drawback Claims of Exporters.
05. IOCO revision of Duty Drawback Rates on export of Finished Leather
06. Removal of 4% Custom Duty on Import of Raw Hides and Skins
07. Reduction or exemption of Customs Duty on Stamping Foils HS Codes 3212.1000 / 3920.69000
08. Exemption Certificates for Withholding Tax on import of Chemicals.



As per our hectic efforts and assurance of the then Chairman, FBR most of the proposals of Leather Industry have been entertained in the Federal Budget 2017-18.



A group photograph of PTA Delegation with Dr. Muhammad Irshad, the then Chairman, FBR (3rd Left)

14. Meeting Of PTA's Delegation With Chief Commissioner Sales Tax, Lahore

In continuation to the meeting held between PTA's Delegation & FBR, Chairman in Islamabad on 17.04.2017, a follow up meeting has been arranged for PTA's Delegation led by me accompanied by Vice Chairman, PTA, Mr. Azam Malik & Mr. Mansoor Iqbal, Member, PTA with the Chief Commissioner of Sales Tax in Lahore on 25.04.2017 to discuss all related core issues in the wake of discussion already held with Chairman, FBR during the meeting in Islamabad.



PTA Delegation snapped with the Chief Commissioner of Sales Tax, Lahore (3rd from Right) on the occasion of their visit to Commissioner Office on 24th April'2017

15. Meeting with the Collector of Customs Lahore

A PTA delegation led by me alongwith my colleagues Mr. Azam Malik, Vice Chairman, PTA, Mr. Agha Saiddain, Former Chairman and Mr. Shahid Usman, Member, PTA met the Collector of Customs, Lahore on 13th May'2017 to discuss outstanding Rebate Claims of PTA member claimants concerned



The Collector of Customs, Lahore very kindly assured us for releasing all pending cheques soon after announcement of the Federal Budget 2017-18.



PTA Delegation snapped with Collector of Customs, Lahore (in Centre), (From Left) Mr. Agha Saiddian, Former Chairman, Mr. Azam Malik, Vice Chairman, Mr. Anjum Zafar, Chairman, PTA, Mr. Shahid Usman, Member, PTA

16. Pre-budget Seminar On "Budget For Export Growth" On 16th May'2017

As nominated by me Mr. Azam Malik, Vice Chairman, PTA (Central and Chairman, PTA (Northern Zone) attended a Pre-budget Seminar arranged by the Ministry of Commerce on "Budget for Export Growth" on 16.05.2017 at Marriott Hotel, Islamabad. He presented PTA's well formulated Budget Proposals alongwith justification to the relevant Ministries concerned during the Seminar for consideration and inclusion in the Budget 2017-18.

17. Seminar On "Sustainability With Regards To Environmental Impacts" Organized By Stahl Pakistan On 16th May'2017 At PC Hotel, Lahore

At the instance of STAHL Pakistan, I alongwith Mr. Azam Malik, Mr Mussadiq participated in the Seminar and delivered a comprehensive speech during the Seminar as a Chief Guest.

18. Meeting of PTA Delegation held with the Commerce Secretary on 24th May'2017 at LCCI, Lahore

A nominated by me, a PTA delegation held Meeting with Mr. Younus Dagha, Secretary Commerce on 24th May'2017 in Lahore Chamber of Commerce & Industry and reminded him PTA's all genuine proposals as well as issuance of Revised Notification for inclusion of remaining HS Codes of Finished Leather, which have already been approved by ECC and Law Division of MOC for getting 5% incentive of DLT with extension period of 120 days from the date of issuance of revised SRO.

Commerce Secretary hearing PTA's proposal patiently and assured to be included in the Budget & STPF 2017-18 and for issuance of revised SRO regarding 5% DLT (Non-Textile) Order, 2017.

Due to our persistent approached, all the remaining HS Codes of Finished Leather have been included in the revised SRO 406(I)/2017 dated 27th May'2017 and accordingly our member concerned are facilitating the 5% DLT on their export shipments.



19. Meeting of the Chairman, PTA held with Federal Commerce Minister, Mr. Muhammad Pervaiz Malik

Mr. Anjum Zafar, Chairman, PTA met Mr. Muhammad Perviaz Malik, Federal Commerce Minister on the occasion of an informal dinner at Lahore on 20th August 2017. He presented core issues of Leather Industry to the Commerce Minister particularly requested him to take-up the matter for inclusion of missing HS Code of Pickled and Wetblue Hides & Skins in the already announced incentive for exemption of 4% Customs Duty on import of Raw Hides & Skins under 5th Schedule of the Custom Act 1969. The incorporation of Pickled & Wetblue Hides and Skins which is slightly preserved after raw hides and skins and can sustain in summer season to avoid from further loss of skins damages is most imperative to include in the 5th Schedule of the Customs Act, 1969 for meeting the scarcity of basic raw material for leather industry at zero rated import.

Besides all other pending issues of our industry, Chairman, PTA requested the Minister for Commerce for execution of FTA with some potential countries i.e. South Korea, Japan, Thailand and Turkey for zero rated import into these countries as well as PTA pending proposal for '0' rated import of Finished Leather of all sorts into China for inclusion in the 2nd Phase of Pak-China FTA for which he assured for immediate implementation.

The Commerce Minister took serious notes assured us for his full cooperation. He instructed the officials concerned of MoC present during the meeting for extending full cooperation in this regard. Accordingly the Deputy Secretary, MoC approached the Association to get briefing on all FTA issues of PTA.

Now, MoC is actively perusing these issues in FTA negotiations with each country. We sent a detailed presentation to MoC for FTA with the above mentioned countries and hope some positive result will come from this movement on FTA matters for our leather industry as atleast MOC has started to interact with PTA on this issue.

20. PTA Delegation held meeting with SBP, Karachi (FOED) Department

A meeting of PTA Delegation comprising Sh. M. Afzal Hussain, Chairman, Custom Standing Committee, PTA and Mr. Muhammad Ali, Secretary General, PTA held on 21st August 2017 with the Director, FOED-SBP, Karachi for discussing matters of non-releasing of 5% DTL Claims to PTA member exporters concerned.

The SBP's official informed PTA delegation that DTL Cases for Non-Textile sectors is pending due to non availability of sufficient fund with SBP. The cases will started to release when fund will be received from Ministry of Commerce OR Ministry of Finance.

In view of the above situation, PTA approached the MoC and requested to release sufficient fund atleast Rs. 1000 Million to SBP so that SBP may release the claims to Non-Textile Sector to avail the due incentive as already allowed by the government for the facilitation of the exporters.



21. PTA Delegation held meeting with Pakistan Bureau of Statistics

As nominated by Chairman, PTA, Mr. Hamid Arshad Zahur, Member, PTA along with Ms. Tahira Shaheen, Dy. Secretary, PTA held meeting with Mr. Shaukat Zaman, Director, Pakistan Bureau of Statistics and his team comprising Chief Statistical Officer and Statistical Assistants on Wednesday, 23rd August'2017 at 12:00 Noon in PBS, Karachi to discuss formula of Average Unit Price of Finished Leather as calculated by PBS.

Mr. Shaukat Zaman, Director, PBS patiently hearing PTA's point of views and assured his full cooperation in adjustment of any error OR welcome any proposal for improvement of publishing of data as per requirement of the exporters / association's concerned. He informed that PBS released Secondary data on the basis of primary data received from PRAL/FBR.

It was observed during the discussion with the team of PBS that the data is not 100% authentic. The export dollar value seems to be ok, but the unit value is totally incorrect. PBS is presenting data in Sqm and converting it from kg to sqm without any proper conversion mechanism, so the unit value is totally incorrect.

PTA will take-up this matter further with PRAL, FBR, MOC and MOF informing them that the data is incorrect based on which policy making is being done.

Meetings of Central Executive Committee of PTA held during the year 2016-17

During my tenure following meetings of the Central Executive Committee were held simultaneously at Lahore & Karachi through Video Conference :

- ★ 1st CEC Meeting on 30th September'2016.
- ★ 2nd CEC Meeting on 19th October'2016.
- ★ 3rd CEC Meeting on 7th January'2017.
- ★ 4th CEC Meeting on 10th February'2017.
- ★ 5th CEC Meeting on 24th May'2017.
- ★ 6th CEC Meeting on 19th August'2017 at PTA-Southern Zone, KIA, Karachi.
- ★ 7th & Last Meeting with AGM on 29th September'2017.

Press Statements

During my tenure I released a number of Press Statements to Electronic and print media who gave wide coverage of Leather Industry's cores issues / grievances and I succeeded to draw attention of the Government and relevant authorities concerned towards genuine issues of Leather Industry.



Vote of Thanks

I would also like to appreciate the performance of Mr. Muhammad Ali, Secretary General, PTA as well as for successfully organizing International Fairs and effectively pursuing release of subsidies from TDAP with positive results, Ms. Tahira Shaheen, Deputy Secretary, PTA (Central) for her outstanding, active and sincere hard working with responsibility and other Secretariat Staff of PTA (Central) for their dedication to duties carried out by them for running the affairs of the Association smoothly during the year under review. I also appreciate Mr. Fahim Ahmed, Secretary, PTA (Northern Zone) for their cooperation and dedication extended to PTA Central on the tenure of the Chairman, PTA from Northern Zone and arranging CEC meetings as and when held at Lahore. I also appreciated the cooperation of Mr. Raiyan Muhammad, Secretary, PTA (Southern Zone).

I would also like to thank for the cooperation extended by print & electronic media for covering our events and highlighting problems & issues of the leather industry.

I also like to appreciate the members as well as many others who are also associated with the Leather Industry by releasing their Company's advertisement to help make printing of PTA's Annual Report successfully and also I appreciate the work of the Printer.

I specially like to express my heart-felt congratulation and good wishes for the incoming Office Bearers and the new members of PTA's Central Executive Committee for coming forward to serve the cause of leather sector industry with renewed verve and perseverance.

I sincerely wish and pray to Almighty Allah for the prosperity, progress and solidarity of our beloved country, PAKISTAN and uplift of the LEATHER INDUSTRY on national and international business domain.



**Different Views Of The Central Executive Committee Meetings
Held During The Year 2016-17
Via Video Conference Simultaneously In Lahore & Karachi
Under The Chairmanship Of Mr. S. Anjum Zafar**





Glimpses of 6th Meeting of PTA Central Executive Committee held in PTA-Southern Zone Office, KIA, Karachi



A group photograph of PTA members with Mr. S. Anjum Zafar, Chairman (PTA Central) at PTA-SZ Office, KIA, Karachi.



Different Views Of The Inauguration Ceremony And Visit Of Commerce Minister To Stand Of PMLS-2017





Glimpses of the Seminars on REACH Compliance organized by Ms. Jutta Knoedler, German Expert in Park Lane Hotel, Lahore on 5th April 2017



Glimpses of the visit of Ms. Jutta Knoedler, German expert to tanneries in Lahore during her visit from 1-5th april'2017

Eastern Leather Co. (Pvt) Ltd, Lahore



Elegant (Pvt) Ltd, Lahore.



EPCT



H. Sadar Ali Akhtar Ali



Leathertex Tanneries



Siddiq Leather Works





Glimpses Of The Seminars On Reach Compliance Organized By Ms. Jutta Knoedler, German Expert In PTA-Southern Zone On 6th April 2017



Ms. Jutta Knoedler, German Expert, Visited CETP, KIA, Karachi.



Glimpses Of The Visit Of Ms. Jutta Knoedler, German Expert To Tanneries In Sector 7-A, Korangi Industrial Area On 7th April 2017

Universal Leather (Pvt) Ltd., KIA, Karachi



Hafiz Tannery, KIA, Karachi



Nova Leather, KIA, Karachi



Noor Leather Garments, KIA, Karachi





Glimpses Of Seminar Organized By Stahl Pakistan On "Sustainability With Regards To Environmental Impacts" On 16th May'2017 At Lahore





Glimpses Of Pakistan Pavilions Organized By PTA With Collaboration Of TDAP & PLCIP In Various Destination

Lineapelle Fair - 21-23Rd February'2017 Milan, Italy Organized By PTA & TDAP



PTA member participants of Lineapelle Feb-2017 event snapped with Consulate General of Pakistan in Milan, Italy

Mosshoes Fair, 14-17 March'2017 at Moscow, Russia organized by PTA and EU-PLCIP



A group photograph of the participants of Pakistan Pavilion in Mosshoes Fair-2017 at Moscow-Russia



Director, Pakistan Pavilion, Mr. Agha Saiddain and Secretary General, PTA, Mr. Muhammad Ali speaking with Russian print & electronic Media representatives on the occasion of first time participation from Pakistan in Mosshoes Fair-2017



PTA Participants stand at Mosshoes Fair-2017 at Moscow, Russia



Representatives of Russian press taking interview of Mr. Abdul Salam, Vice Chairman, PTA (SZ) during Mosshoes Fair-2017



Asia Pacific Leather Fair (APLF) – 29-31st March 2017 at Hong Kong Organized by PTA & TDAP



Mr. S.M. Muneer the then Chief Executive, TDAP and Mr. Abdul Qadir Memon, Consul General of Pakistan In Hong Kong inaugurating the Pakistan Pavilion in APLF-2017



APLF Organising team welcoming Pakistan participation in APLF-2017, Hong Kong



Mr. Aziz Ahmed, Sr. Vice Chairman, PTA presenting bouquet to Mr. Abdul Qadir Memon, CG-Pakistan in Hong Kong during APLF-2017



Chairman, PTA, Mr. Anjum Zafar presenting bouquet to Mr. S.M. Muneer, the then CE-TDAP on the occasion of APLF-2017 at HongKong



Mr. Agha Saiddain, Former Chairman, PTA presenting bouquet to Mr. Michael Duck, Organizer APLF-2017 at Hong Kong



PTA members participants snapped with Mr. Abdul Qadir Memon, Consul General of Pakistan in HK during APLF-2017



Glimpses of Pakistan Pavilion in Indo Leather & Footwear Fair, Jakarta, Indonesia Held from 18-20th May 2017 Organized by PTA & EU-PLCIP



A group photograph from right Mr. Muhammad Ali, Secretary, PTA and Mr. Muhammad Hameed, Project Director, EU-PLCIP-PITCO alongwith others celebrating PTA's 1st participation in joint collaboration of PITCO at ILFF-2017 at Jakarta, Indonesia



Busy views of stands of Pakistan Pavilion in Indo Leather & Footwear Fair-2017 at Indonesia



Different Views of B2B Meetings with Lunch on the occasion of ILFF-2017 at Jakarta, Indonesia



**ACLE, Shanghai-China - 30th August - 1st September'2017
Organized by PTA & TDAP**



Dr. Naeem Khan, Consul General of Pakistan in Shanghai, China inaugurating the Pakistan Pavilion in ACLE on 30th August'2017 alongwith Mr. Agha Saiddain Director, Pakistan Pavilion and participants of ACLE-2017



Mr. Agha Saiddain, Director, Pakistan Pavilion presenting bouquet to Dr. Naeem Khan, Consul General of Pakistan in Shanghai, China on the occasion of inaugural ceremony of ACLE-2017



Mr. Abdul Salam, Vice Chairman, PTA-SZ Presenting bouquet to Mr. Michael Duck, Organizer ACLE-2017



Kh. Muhammad Mehr Ali, participant of Pakistan Pavilion presenting bouquet to Ms. Perrine Ardouin, Organizer ACLE



Busy views of Stands in Pakistan Pavilion during ACLE-2017 at Shanghai, China

Press Clippings



PTA chairman for steps to control declining leather export

KARACHI: Newly elected Chairman, Pakistan Tanners Association (PTA), Anjum Zafar has announced that he will take steps to control the declining trend of exports of the leather industry.

The second biggest export of the country which is contributing 10 per cent to the national exchequer is in continuous decline since the last few years. In 2015, the value of exports was \$1.2 billion, which is a decline from \$1.5 billion in 2014. In 2016, the value of exports was \$1.1 billion, which is a decline from \$1.3 billion in 2015.

Anjum Zafar said that he will take steps to control the declining trend of exports of the leather industry. He will take steps to control the declining trend of exports of the leather industry. He will take steps to control the declining trend of exports of the leather industry.

Dastgir offers huge relief to tanners

KARACHI: The Pakistan Tanners Association (PTA) has announced that it will offer huge relief to tanners. The PTA has announced that it will offer huge relief to tanners. The PTA has announced that it will offer huge relief to tanners.

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Pakistan lost opportunity to get big leather export order: PTA

KARACHI: Chairman Pakistan Tanners Association (PTA), Anjum Zafar has expressed with concern that Pakistan has lost a great opportunity to secure big leather export order. Anjum Zafar has expressed with concern that Pakistan has lost a great opportunity to secure big leather export order.

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Chairman PTA highlights issues for redressal

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Decline in leather exports needs gov't attention: PTA

KARACHI: The Pakistan Tanners Association (PTA) has expressed concern over the decline in leather exports. The PTA has expressed concern over the decline in leather exports.

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PTA urges FBR to refund ST claims

KARACHI: The Pakistan Tanners Association (PTA) has urged the Federal Board of Revenue (FBR) to refund sales tax (ST) claims. The PTA has urged the Federal Board of Revenue (FBR) to refund sales tax (ST) claims.

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Industrialists demand end to transporters' strike

KARACHI: Industrialists have demanded an end to the transporters' strike. Industrialists have demanded an end to the transporters' strike.

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INTERNATIONAL THE NEWS

Leather exports witness decline in seven months

Leather exports from Pakistan witnessed a decline of 11 per cent in the first seven months of the current fiscal year, a statement issued by the Pakistan Tanners Association (PTA) said on Monday.

The PTA announced that the value of leather exports in the first seven months of the current fiscal year was \$1.1 billion, compared to \$1.2 billion in the same period last year. The PTA attributed the decline to a combination of factors, including a decline in demand for leather goods in major export markets and a decline in the quality of leather exports.

PTA urges FBR to refund ST claims

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Livestock population depletes to 'dangerous' level

KARACHI: Livestock population in Pakistan has declined to a 'dangerous' level, according to a report by the Pakistan Livestock Development Board (PLDB). The PLDB has reported that the number of livestock in Pakistan has declined by 10 per cent in the last five years.

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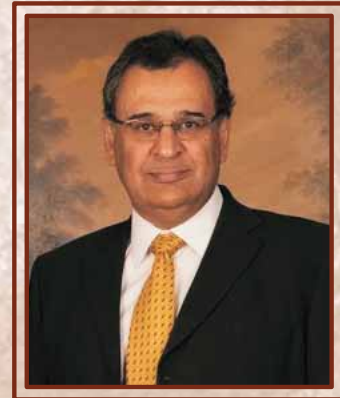


Activities of PTA Standing Committees During the Year Oct-2016 to Sep-2017

Finance & Administration Standing Committee

Mr. Anjum Zafar, Chairman, PTA have also the portfolio of the Chairman of the Finance & Administration Standing Committee. He examined the PTA's monthly accounts regularly with reference to Receipts & Expenditure and the overall fiscal position as compared to last month's account before placing the same in the Central Executive Committee meetings regularly.

All the financial transactions of effecting essential purchases specially remittances of heavy amounts to the international fairs organizers concerned during the year have been duly vetted, examined and recommended to ensure transparency and fairness specially from audit point of view.



S. Anjum Zafar
Chairman

It is certainly a good sign of consolation that the Auditors (Chartered Accountants) have not raised any objection as yet on any financial transactions or pointed out any irregularity on maintenance of accounts of PTA (Central Office).

Human Resources Committee

The Human Resource Committee, constitution of which is mandatory comprising 3 members under the Trade Organisations Rules and is changed after taking over charge of new Executive Committee as a result of annual election. The Human Resource Committee during the year 2016-17 under review consisted of following members to deal with all matters pertaining to establishment during the year :-

MEMBERS:

- | | |
|---|---|
| 01. Mr. Anjum Zafar (Chairman, PTA) | :M/s. Eastern Leather Co. (Pvt) Ltd., Lahore. |
| 02. Mr. Aziz Ahmed (Sr. Vice Chairman, PTA) | :M/s. A.M.A. Leather Industry, Karachi. |
| 03. Mr. Azam Malik (Vice Chairman, PTA) | :M/s. Leathertex Gloving (Pvt) Ltd., Lahore. |





Duty Drawback Standing Committee

Mr. Anjum Zafar, Chairman, PTA also headed the Duty Drawback Standing Committee for the year 2016-17 too . He is actively looking after the affairs of the Committee as detailed below:

01. Demanded for early implementation on rates of duty drawback on export of finished leather as originally agreed with IOCO w.e.f. the date of application i.e. 17th May'2012 instead of unilaterally slashing down the rates of DDB for Leather by FBR notified through FBR's SRO 923(I)/2015 dated 8th September'2015 as shown in below chart:

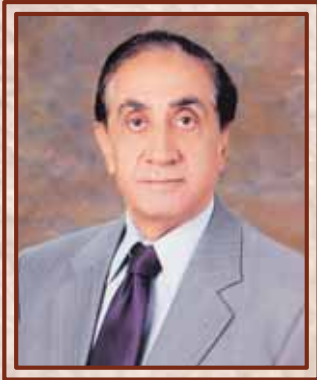
S#	Description	Duty Drawback Rates on Finished Leather			
		Vide SRO 210(I)/2009 dated 5-Mar-2009	Recommended by IOCO	Revised SRO 923 (I)/2015 dated 8-Sep-2015	%age cut by FBR while issuing SRO Unilaterally
01.	FINISHED LEATHER GOAT SKIN (for shoe upper/made-ups)	0.8%	1.34%	1.06%	20.89%
02.	FINISHED LEATHER COW BUFFALO HIDE (for shoe upper/made-ups)	1.17%	3.05%	2.38%	21.96%
03.	FINISHED LEATHER COW BUFFALO HIDE (for furniture/upholstery 2.5 mm upto 5.0mm)	2.12%	2.92%	2.43%	16.78%

02. Demanded to release already approved sufficient funds to the Collectorate of Customs in Karachi & Lahore for onward reimbursement of Drawback & Sales Tax claims to PTA's member exporters claimants concerned so that they may play their viable role to boost country's export.

He sent a number of strong representations to Federal Board of Revenue, Collectorate of Customs and Ministry of Commerce for adequate resolution.



Diplomatic Affairs Standing Committee



Gulzar Firoz
Chairman

Mr. Gulzar Firoz was appointed as Chairman of Diplomatic Affairs Standing Committee of PTA for the year 2016-17.

He arrange following Meetings with the foreign diplomats during the year :

1. Meeting With Mr. Rainer Schmiedchen, Consul General Of Germany

He arranged a Meeting with Mr. Rainer Schmiedchen, Consul General of Germany on 15th November'2016 in his Consulate Office in Karachi to discuss enhancement of bilateral trade between both the countries.

He pointed out the export from Pakistan into Germany is continuously on decline and need to explore by organizing fairs / exhibitions and Trade Delegation of German Buyers of leather, footwear and garments to visit Pakistan.

The Consul General of Germany agreed with PTA's point of view for strengthening bilateral trade b/w Pak-Germany.



Mr. Gulzar Firoz, Chairman, Diplomatic Affairs Standing Committee shakes hands with Mr. Rainer Schmiedchen, Consul General of Germany

2. Meeting Held With Consul General Of Russian Federation

Mr. Gulzar Firoz held a meeting with Mr. Leg N. Andeev, Consul General of Russia on 21st November'2016 in Consulate General of Russian Federation in Karachi to discuss matters regarding organizing of Pakistan Pavilion first time for PTA member exporters concerned in Moscow, Russia with financial collaboration of EU funded PLCIP-PITCO, i.e. endorsement of Visa of PTA's Up-country member participants at Karachi Consulate, to extend cooperation of Pak Consulate, Federation and Chambers in Moscow-Russia for smooth participation of PTA member exporters in Mosshoes, Moscow Russia held from 14-17th March'2017.



Mr. Gulzar Firoz snapped with Mr. Leg N. Andeev, Consul General of Russia on his visit to Russian Federation



3. Meeting Held H.E. Sewa Lamsal Adkhikari, The Ambassador Of Nepal In Pakistan

At the instant of Consulate of Nepal in Karachi, a meeting of PTA members was arranged with H.E. Sewa Lamsal Adkhikari, the Ambassador of Nepal in Pakistan in PTA - Central Office, DHA, Karachi on 9th February'2017 to discuss the bilateral trade relations between the two countries and find out the ways for further promotion.

During the meeting H.E. Sewa Lamsal Adkhikari apprised the PTA Members that Pakistani products, particularly leather and leather goods have great potential in Nepal which needs to be marketed properly. She also informed that Napali government would offer visa to the Pakistani businessmen on their arrival in Nepal.



Views of PTA members meeting with H.E. Sewa Lamsal Adkhikari, the Ambassador of Nepal in Pakistan held in PTA Central Office, Karachi

Mr. Gulzar Firoz stressed the need for exchanging business delegations to enhance trade and promotion between the two sides.



Mr. Gulzar Firoz, Chairman, Diplomatic Affairs Standing Committee presenting PTA's Shield to H.E. Sewa Lamsal Adkhikari, the Ambassador of Nepal on her visit to PTA Central Office

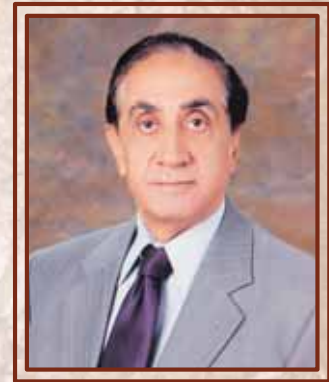


Environmental Coordination Standing Committee

Mr. Gulzar Firoz is also headed the Environmental Coordination Committee this year 2016-17 too due to his vast experience in the field of environment. Detail outcome of the Committee is furnished hereunder.

The Environment Coordination Standing Committee remained active in playing its due role in pursuing the relevant issues of PTA members before the government departments concerned.

During the year following long pending issues continuously taken-up with the Government and presentation with subsequent reminder were sent to the government for allowing due incentive to Leather Industry for facilitation its member exporters with the aim to enhance country's export:



Gulzar Firoz
Chairman

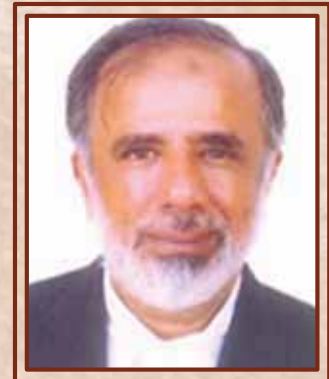
1. To release outstanding 25% balance amount in favour of our 8-Member firms concerned, under the STPF 2009-12, on account of Matching grant for setting-up of Effluent Treatment Plants in individual tanneries.
2. To extend and notify Scheme for Assistance/re-imburement of 75% cost for Mandatory Certifications/Lab Testing from Internationally accepted Labs as was earlier provided to leather industry under Trade Policy 2005-2006 now it is mandatory and pre-requisition of Foreign buyers/brands for selling the finished leather from Pakistani Leather suppliers. PTA's genuine demand had very kindly approved and announced by the then Federal Commerce Minister, Engr. Khurram Dastgir Khan in his speech on the occasion of Inauguration of 3rd Pakistan Mega Leather Show in January'2017 at Lahore International Expo Centre.
3. To up-grade CETP as per requirement of LWG.





Steering Committee on 3rd Pakistan Mega Leather Show-2017

Mr. Muhammad Musaddiq appointed by the Central Executive Committee again as Convener Pakistan mega Leather Show Steering Committee this year 2016-17 too due to his vast experience.



Mr. M. Musaddiq
Convener

PTA and PFMA successfully organized 3rd Pakistan Mega Leather Show in Lahore International Expo Centre, Lahore (Pakistan) from 27-29th January 2017, which was jointly organized by all stakeholders of Leather Sector of Pakistan such as Finished Leather (Pakistan Tanners Association - PTA), Leather Footwear (Pakistan Footwear Manufacturers Association - PFMA), Leather Garments (Pakistan Leather Garments Manufacturers & Exporters Association - PLGMEA) and Leather Gloves (Pakistan Leather Gloves Manufacturers & Exporters Association - PGMEA) with the patronage of Government of Pakistan, Trade Development Authority of Pakistan. It was joint collaborated efforts for organizing 3rd Pakistan Mega Leather Show in Lahore (Pakistan) with the exclusive motive(s) 1) To portray and improve the positive image of Pakistan to the World's business community 2) To motivate the leather business entrepreneurs for business growth 3) To enhance the confidence of investors in Pakistan's business market and to attract international masses towards the tremendous \potentials that exist in the leather sector of Pakistan and enhance the domestic potential strength to provide viable platform within the country for joint ventures between the allied industries of Leather Sector of Pakistan and foreign companies



The then Federal Commerce Minister,
Engineer. Khurram Dastgir Khan inaugurating the 3rd PMLS-2017 at Lahore Int'l Expo Center



Press Conference

On the occasion of Pakistan Mega Leather Show (PMLS) 2017 a Press Conference was held on 25th January 2017 at PC Hotel in Lahore which was addressed by Mr. Muhammad Musaddiq, Convener, PMLS-2017 and was attended by Mr. Wasim Zakaria, Co-Convener, PMLS-2017, Mr. Anjum Zafar, Chairman, PTA, Mr. Agha Saiddain, Member, Steering Committee, PMLS-2017, Mr. Javed Iqbal Siddiqui, Chairman, Pakistan Footwear Manufacturers Association (PFMA) and Mr. Mansoor Ahsan, Vice Chairman, PFMA.

During the Press Conference, Mr. Muhammad Musaddiq informed the salient features of 3rd Pakistan Mega Leather Show.

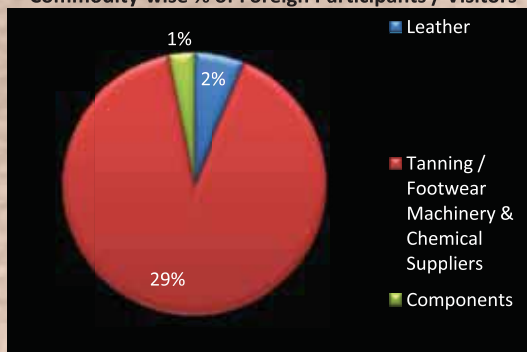


(Mr. Muhammad Musaddiq, Convener, PMLS'17 addressing to Print & Electronic media during Press Conference for PMLS'2017, held on 25.01.2017 in Lahore)

Outcome Of 3rd PMLS-2017, Lahore

- On receipt of encouraging response from the interested firms concerned, PTA decided to increase space this year and for the purpose to give an international look, space for walking area was also increased b/w the rows for displaying more comfortably stands of 450 Nos. (approx.).
- Average 10000 business visitors to visit the show on daily basis and increased by 100% as compared to last year's Show of 2016.
- Increase in number of foreign buyers/customers this year who visited PMLS-2017.
- During PMLS-2017 Registration Counters were established at the entrance of Hall # 1 & Hall # 2 separately and according to the data compiled at both registration counters revealed that around 5000 trade visitors were registered with our computerized system during 3 days of the show as made visit to the stands in both halls for business collaborations/ties.

Commodity-wise % of Foreign Participants / Visitors



Local Business Visitors





Soft Inauguration Of PMLS'2017, Lahore

The soft inauguration of the Show was made by the Honourable CE/TDAP, Mr. S.M. Muneer on 27.01.2017 at 11:00 am at the entrance of the venue (Hall # 2) which was attended by Chairman, PTA, Mr. Anjum Zafar, Mr. Javed Iqbal Siddiqui, Chairman, PFMA, Mr. Muhammad Musaddiq, Convener, 3rd PMLS' 2017, Lahore, Mr. Aziz Ahmed, Sr. Vice chairman, PTA, Mr. Azam Malik, Vice Chairman, PTA & large number of foreign buyers & participants of the Show.



Mr. Muhammad Musaddiq, Convener, Pakistan Mega Leather Show announced dates for the next event of "4th Pakistan Mega Leather Show" scheduled to be held from 27-29th January '2018 at Lahore Int'l Expo Centre, Lahore with regular & much more new features of the Show and would try to expand the size of participation to be covered with 3 or 4 Halls at the Venue to accommodate all interested participants.



Different views of Stands of PTA member participants at PMLS-2017



Jury of PMLS-2017 presenting shield to one of the best stand holder participated in 3rd Pakistan Mega Leather Show on the occasion of Dinner Function



Ms. Anne Marshal, Honourable Deputy Ambassador of the European Union to Pakistan presenting Crest to Mr. Muhammad Musaddiq, Convener, PMLS-2017 during the Seminar organized by EU PLCIP-PITCO on the occasion of PMLS-2017



Export Standing Committee



M. Naseem Shafi
Chairman

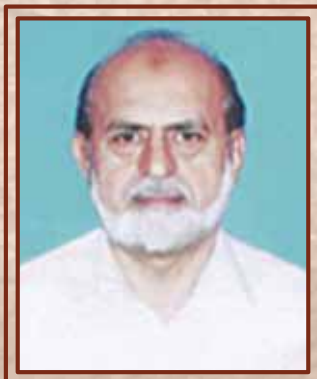
Mr. Muhammad Naseem Shafi headed the Export Standing Committee of PTA Central for the year 2016-17 too.

The Committee again approached Ministry of Commerce and took-up the long pending proposal for inclusion of Goat & Sheep Leather in the 2nd Phase of China-Pak FTA (CPFTA) for zero-rated import into China.

During the year under review, the Standing Committee sent a comprehensive proposal to Ministry of Commerce for execution of FTA between Pak-Japan and Pak-Korea on the analogy of already executed FTA between Japan-India and Korea-India and stressed the government to reduced tariff lines for Leather into both the potential countries aimed at enhancing bilateral trade. As well as the Committee also sent strong representation to the Ministry of Commerce for execution of FTA with some other potential countries i.e. Turkey & Thailand at zero-rated import of Leather into these countries to expand export of Leather sector for the purpose to earn more foreign exchange for the country.

The Committee is continuously in touch with the Commerce Ministry to follow-up the above proposals for expeditious implementation.

Taxation Standing Committee



Habibur Rahman Shaikh
Chairman

Mr. Habibur Rehman Sheikh was taken continuously the portfolio of the Chairman, Taxation Standing Committee since last several years due to his vast experience in the field of taxation. Therefore, the Committee again appointed him as Chairman of the Taxation Standing Committee for the year 2016-17 too.

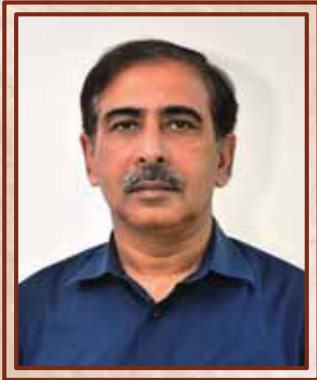
The Standing Committee on Taxation took-up the matter of Sales Tax / Income tax issues of PTA members with the higher authorities. He also provided legal advices to the members on the issue of Income Tax as and when their required.

Due to persistent efforts, the Government announced the 'Zero-rated Sales Tax Regime' for the five export oriented industry including 'Leather' in the Federal Budget 2017-18.

A number of Sales Tax refund cases of PTA member firms concerned sent to the Custom for early release. As continuous follow-up most the members have received their Sales Tax refund claims.



International Fairs & Delegations Standing Committees



Amanullah Aftab
Chairman

We are delighted to have been able to share here that Pakistan Tanners Association (Central) was pleased to organize in financial collaboration with the Trade Development Authority of Pakistan, Government of Pakistan (TDAP) AND PITCO (Pvt) Ltd., thru EU Funding in different International Fairs & throughout the year at various destinations of the world for participation of PTA's interested members to achieve the desired goals for the promotion of exports.

Mr. Amanullah Aftab, Chairman, Standing Committee on Int'l Fairs & Delegations, PTA dealt all the affairs of International Fairs and made arrangements for Pakistan Pavilions in respect of space rent & construction/decoration of stands in consultation/coordination with the Members of Standing Committee on Int'l Fairs & Delegations with TDAP's rules & regulations in the following approved International Fairs from Sept'2016 to September'2017 :-

01.	All Chin Leather Exhibition, 31st Aug to 2nd Sept'2016 at Shanghai, China
02.	Le Cuir (Premier Vision Leather) 13-15th Sept., 2016 at Paris, France
03.	Lineapelle Fair, 20-22nd Sept., 2016 at Milan, Italy
04.	Lineapelle Fair, 21-23rd Feb., 2017 at Milan, Italy
05.	Asia Pacific Leather Fair (MM&T Section) 29-31st March, 2017, HK

PTA had also organized the National Pavilion with the financial support of EU (PLCIP) thru PITCO (Pvt)Ltd., Lahore in the following Int'l events for participation of its interested members :-

06.	MOSSHOES, 14-17th March, 2017 at Moscow, Russia
07.	Indo Leather & Footwear Fair, 18-20th May, 2017 at Jakarta, Indonesia

PTA has already submitted a list of Int'l Fairs for allocation and accordingly the TDAP has approved the following Int'l Fairs to PTA for organizing National Pavilion for participation of PTA's interested members with necessary Government subsidy during the period from July'2016 to June'2017 for PTA's interested members as an annual feature :-

01.	ACLE, Sept. 2017 at Shanghai, China
02.	Le Cuir, Sept., 2017 at Paris, France.
03.	Lineapelle Fair, Oct'2017 at Milan, Italy
04.	MM&T Section of APLF, March'2018, Hongkong
05.	Lineapelle Fair, Feb/March'2018 at Milan, Italy
06.	Shoes & Leather, May/June'2018, at Guangzhou, China.

This year (2016-2017) TDAP has approved only 6 Int'l Fairs for organizing National Pavilion in financial collaboration with 40% on space rent & construction charges owing to financial stringencies being faced by TDAP in compliance with its relaxed rule upto 5 years.

Brief description of each Fair held from Sept'2016 to September, 2017 is highlighted hereunder:-



01. All China Leather Exhibition, 31st Aug to 2nd Sept., 2016 At Shanghai, China.

PTA had organized National Pavilion for its 07 member participants in All China Lather Exhibition held from 31st Aug to 2nd Sept., 2016 at Shanghai, China within the total reserved space upto 99 sqm and the outcome of the participation of our members was encouraging to their desired extent.



02. Le Cuir (Premier Vision Leather) 13-15th Sept., 2016 At Paris, France.

Participation for 6 members was organized by PTA with due approval of TDAP for the Government subsidy in " Le Cuir - Premier Vision Leather" held from 13-15th Sept., 2016 at Paris, France within the total reserved area of 72 sqm and the outcome found was satisfied. The Fair is found new fashion articles of finished leather in Paris Fashion market.

03. Lineapelle Fair, 20-22nd Sept.,, 2016 At Milan, Italy

21 Members of PTA had participated in this event within the total reserved space upto 348 sqm under the umbrella of Pakistan Pavilion organized by PTA with necessary Government, whose outcome was encouraging in terms of conclusion of business wherein the innovative / eye catching articles of finished leather were displayed at the respective stands, which were much appreciated by the customers/.visitors/buyers during the Fair. Apart from that 05 members had also taken part as individual participants in this event without Government subsidy.

04. Lineapelle Fair, 21-23rd Feb'2017 at Milan, Italy

PTA had also organized participation of its 18 members in Lineapelle Fair held from 21-23rd Feb., 2017, at Milan, Italy within the reserved area upto 268 sqm with due approval of the TDAP, Government of Pakistan for necessary subsidy while the outcome was usually good and all the participants were found satisfy and committed to keep continue participation in this event twice a year at Milan, Italy, besides 5 members of PTA had also taken part in this event as private participant.

05. MMT Section Of Asia Pacific Leather Fair, 29th To 31st March, 2017 At Hongkong

This year (2017) highest participation of our members was organized by PTA within the total reserved area of 644.75 for 44 members under the banner of National Pavilion in MM&T Section of Asia Pacific Leather Fair held from 29th to 31st March, 2017 at Hongkong in a befitting manner, while 5 member participants had also taken part as private participants.



(A view of light box at Entrance of Pakistan Pavilion in APLF'2017, Hongkong)

We have also made some promotional features for our members' participation during this vital event of Leather Industry and one of them was prepared a beautiful lightbox at the entrance gate of Pakistan Pavilion in APLF'2017, Hongkong. While as per practice in vogue, an Inaugural ceremony of Pakistan Pavilion was organized by PTA for the inauguration made by Mr. S.M. Muneer, Chief Executive, TDAP alongwith the Consul General, Consulate General of Pakistan, HK, Mr. Abdul Qadir Memon. In order to commemorate the event, PTA has arranged Lion Dance at the Inauguration :-



(A beautiful lightbox at the Entrance of Pakistan Pavilion in APLF'2017, Hongkong)



(Mr. S.M. Muneer, CEO/TDAP alongwith Consul General of Mr.A. Qadir Memon inaugurating the Pakistan Pavilion in APLF'2017, HK)

06. Mosshoes, 14-17th March, 2017 At Moscow, Russia

Pakistan Pavilion was organized within 60 sqm of space for 10 members' participation in MOSSHOES, 14-17th March, 2017 at Moscow, Russia first time in collaboration with PITCO (Pvt) Ltd., Lahore thru EU funding and the outcome of the participation was satisfactory. While Khawaja Tanneries had taken part privately.





07. National Pavilion in Indo Leather & Footwear Fair, 18-20th May, 2017 at Jakarta, Indonesia

National Pavilion was organized by PTA in financial collaboration with EU under PLCIP Programme thru M/s. PITCO (Pvt) Ltd., Lahore in Indo Leather & Footwear Fair, 18-20th May, 2017 at Jakarta, Indonesia for participation of 6 member participants. The Embassy of Pakistan, Jakarta, Indonesia had extended its full cooperation to make our members' participation a real success with desired conclusion and arranged B2B meetings during the Fair.



(A group photograph of the participants in Pavilion at Indonesia)

A view of B2B meetings arranged by PTA with the cooperation of Embassy of Pakistan, Jakarta during the Fair with the potential Leather Shoes, Bags & Garments manufactures, which was found much productive in having interaction between PTA's members & Indonesian buyers.



Import Standing Committee



Naveed Ahmed
Chairman

Mr. Naveed Ahmed dealt with the affairs of Import Standing Committee as Chairman this year 2016-17 too.

He actively and promptly resolved the import related issues of PTA member firms concerned.

PTA's genuine demand for exemption of 3% + 1% Custom Duty on import of Raw Hides and Skins and Wet Blue has been entertained in the Federal Budget 2017-18. Now our members are enjoying duty free import of raw hides and skins.

He assessed and verified the prices of imported raw hides & skins and chemicals imported by our members concerned from various countries as when they required to get certified from the Association for their onward submission to Customs to help releasing their import consignment without delay.



Customs Standing Committee

Sh. M. Afzal Hussain headed the Customs Standing Committee of PTA (Central) for the year 2016-17. The Committee actively pursuing the Customs related matters of PTA member firms with the authorities concerned.

Under his chairmanship of the Custom S/C, he attended various meeting held in SBP of Pakistan on the following issues :



Sh. M. Afzal Hussain
Chairman

1. To allow matching condition from 2 times to 1 time for the year 2015-16 as required under SBP-Export Finance Scheme (EFS) Part-II - export performance regulation of SBP to facilitate Leather & Leather Manufacturers to compete in Int'l market in view of the continuous declining trend in export of leather sector.
2. To discuss with the Director, Foreign Exchange Operations Department (FEOD), HOK-BSC, SBP, Karachi regarding operational matters of SRO 62(I)/2017 dated 02.02.2017 for allowing incentive of 5% Duty Drawback on Local Taxes and Levies (DLTL) on Finished Leather (Non-Textile) Order 2017 as a result of which most of PTA member exporters concerned have already received 5% DLTL from SBP as per procedure adopted by PTA for attestation of their claims for further processing of BSC-SBP.
3. Frequent meetings were also held with BSC-SBP after issuance of Notification of SRO 406(I)/2017 dated 27th May'2017 for inclusion of remaining 6-HS Codes of Finished Leather for availing incentive of 5% DLTL for shipment made from 16th January'2017 to 30th June'2017 and 1st July'2017 to 30th June'2018, if the exporters achieved an increase of 10% or more in exports.
4. Demanded to extent 120 days time instead of 90 days for filing of claims for time barred cases due to late issuance of revised SRO 406. Resultantly, the Ministry of Commerce further issued SRO 719(I)/2017 dated 25th July'2017 for submission of time barred cases for Non-Textile Sector including Leather to facilitate the incentive of 5% DLTL.

The Committee remained active in respect of resolving customs related issues of PTA member firms during the year.



Rates Standing Committee



Sh. M. Afzal Hussain
Chairman

The Rate Standing Committee was also headed by Sh. M. Afzal Hussain for the year 2016-17 too. He used to compile the rates of various Grades and Sizes of indigenous Goat & Sheep Skins on behalf of PTA-Southern Zone, Karachi on the basis of prevailing market situation for dissemination purpose.

On the same analogy, Mr. Shahid Usman, Member of the above mentioned Committee is analyzing the price fluctuation in the market for Cow & Buffalo Hides of different grades & sizes at Northern Zone, Lahore aimed at circulating the same combined with the statement of Pakistan Tanners Association Southern Zone.

On receipt of lists of prices, PTA-Central office accordingly prepare a comprehensive statement containing prices of Cow & Buffalo Hides and Goat & Sheep skins of different Grades & Sizes and circulate the same as a regular practice amongst Government Departments concerned, SBP and the member tanners every month for their information, reference and record.





Hides & Skins Improvement Standing Committee

Mr. Agha Saiddain headed again as Chairman, Hides & Skins Improvement Standing Committee of PTA for the year 2016-17 too.

The Hides and Skins improvement Standing Committee remained active during the year under the able chairmanship of Mr. Agha Saiddain and accomplished following projects:-



Agha Saiddain
Chairman

1. Memorandum of Understanding (MOU) was made on 16th December'2015 to promote the co-operation between PLCIP Consortium, University of Veterinary and Animal Sciences (UVAS) and Pakistan Tanners Association (PTA) with the aim to improve the quality of raw skins and hides for leather industry in Pakistan, to constitute an implementation framework research and awareness to reduce the economic losses to hides and skins of animals and to preserve Qurbani Hides & Skins.
2. The research paper for Eradication of Skin Diseases completed and final report received. The report will be published soon.
3. Under this Agreement one of the main areas was to train the butchers on Modern Flaying Techniques. The training lasted for 15 days at Meat Department of UVAS. Under this program. Flaying accessories kit including Apron, Gum Boot, Masks, Gloves, caps were distributed amongst the students. On completion of the program Certificates distribution ceremony was held at UVAS, Lahore and certificate awarded to 40 trained butchers.



Certificate Distribution Ceremony at UVAS, Lahore



Participants getting hands on training on flaying at UVAS, Lahore



4. A series of meetings were held with the Secretary of Livestock Punjab and discussed issues of pox, ticks, warble fly and shortage of livestock in the country.
5. Initiated vaccination programme and injections throughout the Punjab for eradication of ticks and pox.
6. A joint meeting was arranged by Mr. Naseem Sadiq, Secretary Livestock, Punjab which was attended by the representatives of PTA, Hides and Skins Market Lahore all leading NGOs and welfare organizations in order to educate them on salting and care of hides/skins from getting damaged due to hot weather on Eid-ul-Azha.
7. The Secretary Livestock sent 25000 Post Cards bearing messages for preserving hides and skins on Eid-ul-Azha under the signature of Chief Minister of Punjab to IMAM Masjid in 36 Districts of Punjab.
8. Finalized TV Advertisement to educate people how to save skins and hides from decay on Eid-e-Qurbani.
9. Recorded an interview with AAJ TV and NEO telling people importance of Hides and Skins and how to avoid national damage.
10. Through research with UVAS diagnosed that pox is in fact infestation of ticks.
11. Invited Secretary Livestock to PTA (NZ) Office to discuss issues about Livestock and requested for slaughtering of ban on female goat.



Secretary, Livestock, Punjab discussing with the stakeholders during the meeting, Mr. Azam Malik, Vice Chairman, PTA Central and Mr. Agha Saiddain, Chairman, Hides & Skins are also seen



Articles





Leather Industry Is In Severe Clutches



Mr. S.M. Muneer
Former Chairman, PTA

I am delighted to have been able to share my views to highlights the problems/grievances confronting by the Leather Sector of Pakistan and achievements made by this precious 2nd biggest export oriented Sector of the country contributing to country's GDP significantly. Leather Sector of Pakistan is striving hard for the last 4 years consecutively to achieve the desired goals for the exports, but unfortunately not yet reached to the desired extent owing to some specific reasons/obstacles, which are rendering the Industry unable to meet the export targets despite full of potentials & enthusiasm : -

- Blockage of heavy funds in shape of Drawback, Sales Tax, Income Tax, which are the real working capital for the businessmen of Leather Sector to make them able to penetrate in the international market to yield the int'l market share with convenience and without financial stringencies. It will also lead the cause to unable the leather exporters to procure the Raw Hides & Skins on "Qurbani - Eid-ul-Azha" which is vital event for the Industry to preserve the basic raw materials for the Industry to meet its yearly requirement for export after necessary value addition for fetching the valuable foreign exchange for the country in particular and ongoing business/export activities.
- The Leather Industry is also in the dire need within the prevailing business circumstances in Pakistan to consider the following incentives also, as already assured to be announced in upcoming STPF 2015-18 :-
- 5% DLT incentives for Finished leather of all sorts should be continued from 1st July, 2017 irrespective of condition for the incremental exports.
- Govt., subsidy for 75% Lab testing for Leather from Int'l recognized Labs, which is mandatory for selling the leather to Int'l Brands.
- 75% Govt., subsidy for establishing the Individual Treatment Plants at Tanneries in Pakistan, which is the vital need for enrolling into the folder of Leather Working Group (LWG) as to meet the pre-requisition for the desired certification in LWG.
- To allow Duty Free Import of Tanning upgraded/latest Machineries to enable the Industry to produce new innovative articles of finished leather for meeting the foreign buyers/customers demand.



- The Leather Industry is also required to finalise/execute necessary FTA's with major countries like Japan, South Korea, Turkey & Thailand to export finished leather at zero rated to the potential countries as our neighbor competitors are already enjoying FTA with them. Besides in 2nd FTA with China the Custom Duty on finished leather should be implemented at zero rated.
- I am also pleased to share that Pakistani leather produced from Cow, Buffalo, Sheep and Goat is known for its unique grain all over the world. The Goat and Buffalo population of Pakistan is 7.5% and 15% of the world respectively. Pakistan is having Goat skin from 2.50 ft to 12 ft. Similarly our Buffalo breed NELI RAVI and KUNDI is one of the best at world level and it is known as black gold.
- I would like to share the present exports statistics of Leather Sector of Pakistan, which seems not encouraging, but we are accelerating the pace of exports with the help of Government of Pakistan with due incentives and very optimistic to consider further incentives in lucrative to be announced in STPF 2015-18 as demanding by the Industry to overcome thereon in near future :-



Regional Comparison of Cost of doing business

Inputs	Pakistan	Bangladesh	Pak % Higher than Bangladesh	India	Pak % Higher than India	Vietnam	Pak % Higher than Vietnam
Electricity / kwh	\$ 0.11	\$ 0.09	22%	\$ 0.09	22%	\$ 0.08	37%
Gas (Industrial Captive Power)/ MMBTU	\$ 7.68	\$ 3.01	155%	\$ 4.66	65%	\$ 6.00	28%
Minimum Wages per month	\$ 1.35	\$ 68.00	98%	\$ 115.00	17%	\$ 113.50	19%

I am confident that the Leather Industry of Pakistan is having much more potential for massive exploration in international market despite heavy recessions worldwide to achieve the desired milestone for the export targets, which is all by virtue of persistent support of the Government of Pakistan with due incentives to provide level playing field to the Industry preferably at par with the regional competitors.

S.M. Muneer
Former Chairman, PTA

We deal in all kinds of Leather & Leather Garments

Leather is Made by Chemistry
 Sold by Physics
Understood by Structure

Introduction

HMB Tanneries (Pvt) Ltd. Was incorporated in 1986 and now is one of the most recognized name in leather Industry. Tannery is located at G.T. Road Muridke, 23k.m. from Lahore having total AREA of 15 Acres and is equipped with most modern Machinery and highly skilled manpower enabling this Organization to be mentioned for Quality in Leather & Leather Products

Production

Our main production is in cow and Buffalo and presently we are producing

Aniline, Semi Aniline

Glazed, Pull Ups

Burnishable, Nappas

But we are also introducing different new articles from time to time which are the result of our deep commitment to **RESEARCH & DEVELOPMENT.**

Now with the grace of **GOD**

(ALMIGHTY) we have annual capacity of 15 million SQ. Feet in finish leather.



HMB TANNERIES (Pvt) LTD.

With all these achievements,
we are still looking
forward for high scores & of course distinction.

Tannery:

23 k.m. G.T. Road,
Muridke

Tel: (92-42) 37980090, 37981357,
37981523, 37981780

Fax: (92-42) 37980296

E-mail: hmbtanneries@gmail.com,
hmbharoon@gmail.com.

Website : www.hmbtanneries.com



STATISTICS

Np	a	b	c	d	e	
1	1127	27	17	1520	1127	27
2	2328	8	18	16346	2328	8
3	4336	56	19	8175	4336	56
4	5414	14	20	1834	5414	14
5	6587	87	21	56	6587	87
6	7623	23	22	1013	7623	23
7	1520	467	23	2136	1520	467
8	16346	13	24	2223	16346	13
9		46	25	8175		46
10		56	26	44520		56





Exports Performance Of Leather & Leather Products From Pakistan During July-June 2016-2017 Vis-à-Vis 2015-16

The export of Leather and Leather Products for the financial year July-June 2016-17 stood at US\$ 918.243 Million and registered decline by 6.08% as compared to the same period of the last year.

During the year 2016-17 about 24.562 million Sq. Meter Finished Leather were exported and registered increase of 43.87% in Quantity while export of Finished Leather fell by 4.73% from US\$ 362.753 million to US\$ 345.587 million as compared to the same period of the corresponding year of 2015-16.

A Statement showing the Product-wise Export Performance during July-June 2016-17 vis-a-vis July-June 2015-16 is given below :

(Value in Thousand US Dollars)7

Commodities	Unit	July-June 2015-16		July-June 2016-17		% Change	
		Qty	Value	Qty	Value	Qty	Value
Leather	'000' SQM AUP/Sq.M	17,072	362,753 21.25	24,562	345,587 14.07	43.87%	-4.73% -33.78%
Leather Apparel & Clothing	'000' DOZ AUP/Pcs	901	320,525 29.65	742	291,886 32.78	-17.65%	-8.94% 10.58%
Leather Gloves	'000' DOZ AUP/Pair	5,067	191,157 6.29	4,873	187,676 6.42	-3.83%	-1.82% 2.09%
Leather Footwear	'000' Pairs AUP/Pair	5,744	89,151 15.52	5,766	80,889 14.03	0.38%	-9.27% -9.61%
Other Leather Manufactures	'000' KGS AUP/Kg	1,150	14,098 12.26		12,205		-13.43%
TOTAL :			977,684		918,243		-6.08%

Source : Pakistan Bureau of Statistics.

Export of Finished Leather holds a major share of 38% in Pakistan's total Leather & Leather Products exports with an export value of US\$ 345.587 million. This is followed by Leather Garments with a share of 32%, Leather Gloves 20%, Leather Footwear 9% and Other Leather Manufactures 1%.





Country-wise Analysis :

The major potential markets for Pakistani Leather and Leather Products are Hong Kong, Italy, China, India, Germany, Turkey, Spain, South Africa, Korea, Vietnam, Bangladesh, Indonesia, Japan, USA, France, Thailand, Sri Lanka, Portugal, Russia, Singapore, UK, Malaysia and UAE, Poland, Netherlands, Philippines, Canada, Argentina, Sweden, Belgium, Greece, Australia, Kuwait, Norway & Egypt during the year 2015-16 as compared to the same period of last year :

Country-wise Exports of Leather Tanned from Pakistan During July-June 2015-16 Vis-à-Vis July-June 2014-15

Value in '000' US\$

Commodity	Country	July-June 2014-15	July-June 2015-16	% Share	% Changed
LEATHER TANNED	HONGKONG	107,512	64,573	17.80%	-39.94%
	ITALY	63,316	56,357	15.54%	-10.99%
	CHINA	48,950	34,019	9.38%	-30.50%
	INDIA	36,502	30,556	8.42%	-16.29%
	GERMANY	22,645	13,567	3.74%	-40.09%
	TURKEY	9,620	6,001	1.65%	-37.62%
	SPAIN	16,401	13,457	3.71%	-17.95%
	SOUTH AFRICA	18,529	11,358	3.13%	-38.70%
	KOREA	28,615	24,201	6.67%	-15.43%
	VIET NAM	31,040	23,447	6.46%	-24.46%
	BANGLADESH	17,093	14,655	4.04%	-14.26%
	INDONESIA	9,275	8,864	2.44%	-4.43%
	JAPAN	6,525	5,328	1.47%	-18.34%
	U.S. AMERICA	6,189	4,674	1.29%	-24.48%
	FRANCE	5,976	4,372	1.21%	-26.84%
	THAILAND	4,819	4,351	1.20%	-9.71%
	SRILANKA	3,649	633	0.17%	-82.65%
	PORTUGAL	3,611	3,369	0.93%	-6.70%
	RUSSAIN FEDERATION	2,750	1,886	0.52%	-31.42%
	SINGAPORE	2,075	471	0.13%	-77.30%
	UNITED KINGDOM	1,216	824	0.23%	-32.24%
	MALAYSIA	1,091	848	0.23%	-22.27%
	POLAND	1,923	2,283	0.63%	18.72%
	NETHERLANDS	3,534	3,698	1.02%	4.64%
	PHILLIPPINES	2,909	3,256	0.90%	11.93%
	U.A.E.	1,708	3,080	0.85%	80.33%
Other Countries	31,938	22,624	6.24%	-29.16%	
Total :		489,411	362,752	100.00%	-25.88%

Source : Trade Development Authority of Pakistan.



Country-wise Exports Of Leather Garments (Apparel & Clothing) From Pakistan During July-June 2015-16 Vis-à-Vis July-June 2014-15

Value in '000' US \$

Commodity	Country	July-June 2014-15	July-June 2015-16	% Share	% Changed
LEATHER GARMENTS (Apparel & Clothing)	US AMERICA	48,334	50,339	15.71%	4.15%
	ITALY	7,279	8,328	2.60%	14.41%
	JAPAN	4,387	6,300	1.97%	43.61%
	POLAND	1,390	1,820	0.57%	30.94%
	NORWAY	903	1,000	0.31%	10.74%
	MALAYISA	821	899	0.28%	9.50%
	CHINA	727	803	0.25%	10.45%
	SINGAPORE	150	308	0.10%	105.33%
	ARGENTINA	53	129	0.04%	143.40%
	GERMANY	99,097	77,968	24.33%	-21.32%
	SPAIN	40,806	40,682	12.69%	-0.30%
	NETHERLANDS	28,268	25,259	7.88%	-10.64%
	FRANCE	31,991	25,027	7.81%	-21.77%
	UNITED KINGDOM	24,556	23,748	7.41%	-3.29%
	BELGIUM	16,515	10,819	3.38%	-34.49%
	CANADA	14,929	9,270	2.89%	-37.91%
	DENMARK	7,287	6,565	2.05%	-9.91%
	RUSSIAN FED	3,877	5,165	1.61%	33.22%
	SWEDEN	6,327	4,969	1.55%	-21.46%
	AUSTRALIA	4,238	4,103	1.28%	-3.19%
	SOUTH AFRICA	4,371	2,737	0.85%	-37.38%
	U.A.E.	1,676	1,907	0.59%	13.78%
	GREECE	2,285	1,496	0.47%	-34.53%
	PORTUGAL	1,081	746	0.23%	-30.99%
	BRAZIL	1,112	504	0.16%	-54.68%
	BANGLADESH	1,057	468	0.15%	-55.72%
	SAUDI ARABIA	546	412	0.13%	-24.54%
	KUWAIT	715	404	0.13%	-43.50%
	KOREA	352	331	0.10%	-5.97%
	HONGKONG	683	243	0.08%	-64.42%
	TURKEY	415	183	0.06%	-55.90%
	INDIA	141	93	0.03%	-34.04%
Other Countries	9,369	7,500	2.34%	-19.95%	
Total :		365,738	320,525	100.00%	-12.36%

Source : Trade Development Authority of Pakistan.



Country-wise Exports Of Leather Gloves From Pakistan During July-June 2015-16 Vis-à-Vis July-June 2014-15

Value in '000' US \$

Commodity	Country	July-June 2014-15	July-June 2015-16	% Share	% Changed
LEATHER GLOVES	CANADA	9,336	13,343	6.98%	42.92%
	ITALY	6,447	6,519	3.41%	1.12%
	SPAIN	6,355	6,414	3.36%	0.93%
	POLAND	4,337	5,563	2.91%	28.27%
	TURKEY	3,368	3,439	1.80%	2.11%
	KUWAIT	1,095	1,365	0.71%	24.66%
	QATAR	893	1,004	0.53%	12.43%
	JAPAN	812	991	0.52%	22.04%
	MEXICO	679	801	0.42%	17.97%
	SLOVENIA	660	713	0.37%	8.03%
	US AMERICA	42,770	33,838	17.70%	-20.88%
	GERMANY	29,563	23,386	12.23%	-20.89%
	UNITED KINGDOM	12,871	10,958	5.73%	-14.86%
	SWEDEN	15,556	10,935	5.72%	-29.71%
	SUADI ARABIA	12,210	10,683	5.59%	-12.51%
	FRANCE	8,533	7,269	3.80%	-14.81%
	U.A.E.	7,360	7,255	3.80%	-1.43%
	NETHERLANDS	7,810	5,900	3.09%	-24.46%
	BELGIUM	3,792	4,917	2.57%	29.67%
	DENMARK	4,880	4,449	2.33%	-8.83%
	SOUTH AFRICA	4,665	3,704	1.94%	-20.60%
	AUSTRALIA	3,317	2,796	1.46%	-15.71%
	SINGAPORE	2,513	2,303	1.20%	-8.36%
	NORWAY	2,850	1,497	0.78%	-47.47%
	PORTUGAL	676	657	0.34%	-2.81%
	EGYPT	849	621	0.32%	-26.86%
	KOREA	806	615	0.32%	-23.70%
	CHILE	924	603	0.32%	-34.74%
	BRAZIL	1,163	350	0.18%	-69.91%
	CHINA	614	259	0.14%	-57.82%
RUSSIAN FED	556	234	0.12%	-57.91%	
INDIA	531	184	0.10%	-65.35%	
Other Countries	18,122	17,592	9.20%	-2.92%	
Total :		216,913	191,157	100.00%	-11.87%

Source : Trade Development Authority of Pakistan



Country-wise Exports of Leather Footwear from Pakistan During July-June 2015-16 Vis-à-Vis July-June 2014-15

Value in '000' US \$

Commodity	Country	July-June 2014-15	July-June 2015-16	% Share	% Changed
LEATHER FOOTWEAR	UNITED KINGDOM	8,254	9,109	10.22%	10.36%
	SPAIN	7,101	7,101	7.97%	0.00%
	USA	2,847	3,620	4.06%	27.15%
	AUSTRALIA	316	316	0.35%	0.00%
	CHINA	41	71	0.08%	73.17%
	BANGLADESH	57	67	0.08%	17.54%
	TURKEY	16	24	0.03%	50.00%
	KENYA	1	17	0.02%	1600.00%
	GERMANY	29,356	21,901	24.57%	-25.40%
	ITALY	18,102	14,494	16.26%	-19.93%
	NEATHERLANDS	8,524	6,283	7.05%	-26.29%
	FRANCE	7,176	4,156	4.66%	-42.08%
	AFGHANISTAN	5,994	3,462	3.88%	-42.24%
	UNITED ARAB EMIRATES	2,736	2,413	2.71%	-11.81%
	BELGIUM	2,486	2,351	2.64%	-5.43%
	SAUDI ARABIA	699	634	0.71%	-9.30%
	INDIA	177	104	0.12%	-41.24%
	KOREA	91	31	0.03%	-65.93%
	SRI LANKA	10	7	0.01%	-30.00%
	Other Countries	15,777	12,990	14.57%	-17.66%
Total :		109,761	89,151	100.00%	-18.78%

Source : Trade Development Authority of Pakistan.





Country-wise Exports of Other Leather Manf. from Pakistan During July-June 2015-16 Vis-à-Vis July-June 2014-15

Value in '000' US \$

Commodity	Country	July-June 2014-15	July-June 2015-16	% Share	% Changed
OTHER LEATHER MANF.	US AMERICA	2,529	3,596	25.51%	42.19%
	NETHERLANDS	799	1,527	10.83%	91.11%
	ITALY	344	427	3.03%	24.13%
	SPAIN	394	411	2.92%	4.31%
	BELGIUM	318	392	2.78%	23.27%
	SOUTH AFRICA	118	218	1.55%	84.75%
	POLAND	86	94	0.67%	9.30%
	GERMANY	3,170	2,988	21.20%	-5.74%
	UNITED KINGDOM	2,293	1,166	8.27%	-49.15%
	FRANCE	851	616	4.37%	-27.61%
	AUSTRALIA	434	362	2.57%	-16.59%
	U.A.E.	362	307	2.18%	-15.19%
	SWEDEN	346	286	2.03%	-17.34%
	SAUDI ARABIA	250	168	1.19%	-32.80%
	DENMARK	156	152	1.08%	-2.56%
	CANADA	188	128	0.91%	-31.91%
	JAPAN	97	80	0.57%	-17.53%
	THAILAND	110	34	0.24%	-69.09%
	BANGLADESH	100	21	0.15%	-79.00%
	KOREA	76	20	0.14%	-73.68%
OTHER COUNTRIES	967	1,104	7.83%	14.17%	
Total :		13,988	14,097	100.00%	0.78%

Source : Trade Development Authority of Pakistan.





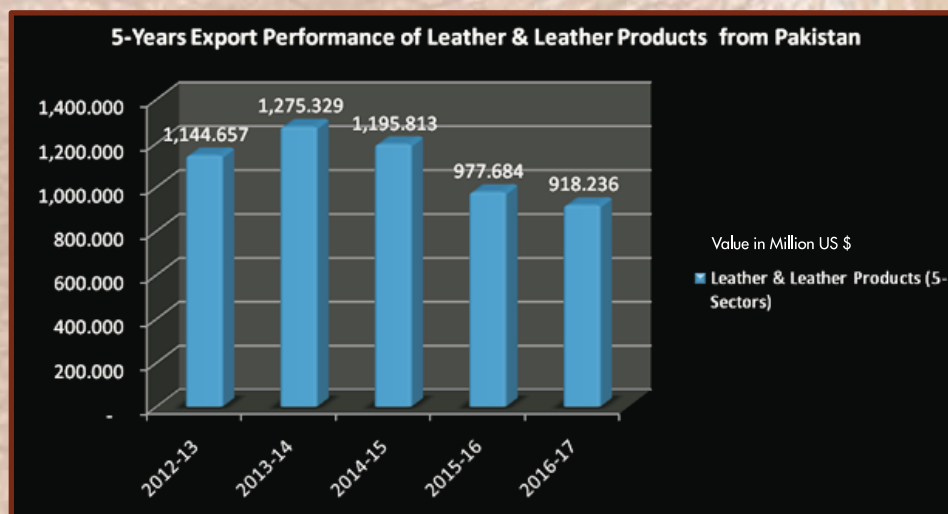
Five Years Export Performance Of Leather & Leather Products From Pakistan (2012-13 To 2016-17)

Value in '000' US \$

S/No.	Commodities	Unit QTY	July-June 2012-13		July-June 2013-14		July-June 2014-15		July-June 2015-16		July-June 2016-17	
			Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
01.	Leather Tanned A.U.P per Sq.M	'000' SQM	27,326	499,890	29,349	551,413	22,272	489,412	17,072	362,753	24,562	345,587
				18.29		18.79		21.97		21.25		14.07
02.	Apparel & Clothing of Leather A.U.P per Pcs.	'000' Pcs.	11,316	377,998	16,668	406,254	11,544	365,738	10,812	320,525	8,904	291,886
				33.40		24.37		31.68		29.65		32.78
03.	Leather Gloves A.U.P per Pair	'000' Pairs	34,122	168,754	47,682	202,548	42,564	216,914	30,402	191,157	29,238	187,676
				4.95		4.25		5.10		6.29		6.42
04.	Leather Footwear A.U.P per Pair	'000' Pairs	5,742	83,474	7,398	98,803	6,919	109,761	5,744	89,151	5,766	80,889
				14.54		13.36		15.86		15.52		14.03
05.	Leather Manufactures N.S. A.U.P per Kg	'000' 'Kgs'	993	14,541	1,366	16,311	1,068	13,988	1,150	14,098		12,205
				14.64		11.94		13.10		12.26		
	TOTAL:			1,144,657		1,275,329		1,195,813		977,684		918,243

Source: Pakistan Bureau of Statistics

Five Years Export Performance of Leather & Leather Products From Pakistan (2012-13 To 2016-17)





Import Of Leather & Leather Products Into Pakistan During July-June 2015-16

Conversion Rate : US\$ 1 = Rs.104.20

S/No	Commodities	Unit	QTY	July-June 2015-16 Value	
				in '000' Rs.	in '000' US\$
01.	Leather	Kgs	10,129,945	3,404,413	32,672
	i. Whole Hides & Skins Bovine Animal Raw & Pickled Hides & Skins (Buffalo & Cow Hides, Lamb, Sheep (with & without wool), Goat & Kid Skins)				
	ii. Wet Blue Lamb, Sheep, Goat, Kid and other Wet Blue Skins	SQM	3,751,302	1,601,626	15,371
	iii Hides (Buffalo, Cow) & Skins (Lamb, Sheep, Goat & Kid) Wet State, Dry State, Crust Other Leather further Prepared (Sheep/Lamb, after tanned, Chomis, Patent Laminated Material Leather & Paring other waste of Leather)	SQM	1,413,894	1,289,977	12,380
				6,296,016	60,422
02.	Leather Garments Leather Apparel & Clothing	DOZ	65,185	265,448	2,548
03.	Leather Gloves	DOZ	9,119	36,051	346
04.	Leather Footwear	Pairs	6,243,120	2,831,515	27,174
05.	Other Leather Manufacturers				
	i) Suitcases Comp/Paten Leather, Hand Bags, Articles carried in pocket leather, other container o/s of leather/comp, gas kit of Leather, Washer of Leather	Nos.	2,425,030	849,552	8,153
	ii) Saddlery & Harness, Leather Articles for Machinery, other article Leather/comp	Kgs.	81,547	208,820	2,004
				1,058,372	10,157
TOTAL:				10,487,402	100,647

Source : Federal Bureau of Statistics.





National Institute Of Leather Technology (NILT)

The prestigious National Institute of Leather Technology (NILT) basically established in 1998 by PTA in financial collaboration of TDAP is now being managed under the independent Board of Governors. This institute housed in a splendid building in Korangi Industrial Area imparts technical and scientific training to the students as well as to the in-service technicians to enable them to serve the tanning, leather sector industry proficiently. Most of the members on the Board of Governors of NILT are from Pakistan Tanners Association who have been contributing their tangible share to make it a state of the art institute aimed at upgrading qualitatively all the leather sectors to be competitive in the world market.



The National Institute of Leather Technology (NILT) is having a qualified faculty team to keep leather industry abreast with modern technology and practices as well as to provide a platform for human resource development. NILT was set up as an institute on national level of an international standard. This institute is planning to upgrade its status which needs full financial support from the Government.

NILT is affiliated and recognized by Sindh Board of Technical Education and Internationally by University of Northampton U.K. Presently Academic courses of DAE (3 Years), Executive Diploma (1 Year) and BBSYDP course (6 Months) are continued at the institution in addition to the college section classes which includes (Commerce, Computer Science, Pre-Medical and Pre- Engineering).

Moreover Principal and its team is also trying to improve educational standard of the students quantitatively and qualitatively. It is also expected that this year the new admission in DAE as well as in college will be more as compare to last year.

Combined Effluent Treatment Plant (CETP)

The Combined Effluent Treatment Plant (CETP) for Korangi Tannery Cluster in Sector 6-C, Korangi Industrial Area, Karachi was set up with the cooperation of Pakistan and Dutch Governments as well as TDAP, Ministry of Commerce, Government of Sindh, City District Government and PTA (Southern Zone).

The main objective of the CETP running under its President Mr. Gulzar Firoz is to benefit tanning community at Korangi Cluster, general public, marine life as well as to meet National Environmental Quality Standards (NEQS) which is a mandatory international requirement.



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Pakistan Leather Garments Manufacturers & Exporters Association



Annual Report 2016-17

Presented By

Aziz Ahmed
Chairman
Pakistan Tanners' Association
Southern Zone



Pakistan Tanners Association

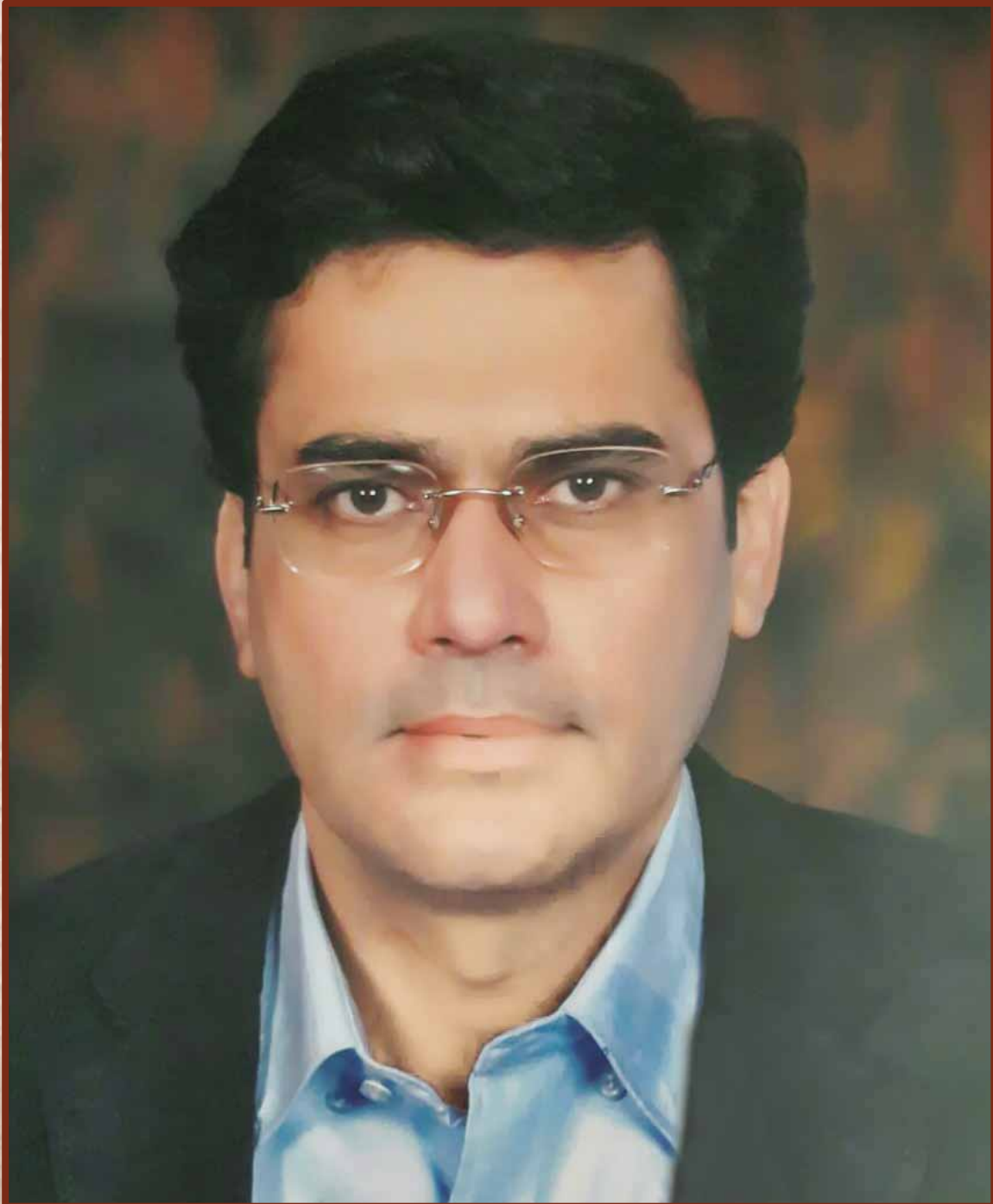
Southern Zone Office

**Plot No. St-7, Sector 7-A, Korangi Industrial Area,
Karachi - 74900, Pakistan.**

Tel: +92-21-35062077-8, Fax: 92-21-35060323

Email: ptasouthernzone@gmail.com, ptasz@pakistantanners.org

Website: www.pakistantanners.org



Aziz Ahmed
Chairman
Pakistan Tanners' Association
Southern Zone



Annual Report 2016-17 on Activities by Pakistan Tanners Association (Southern Zone)

by
Aziz Ahmed
Chairman

Dear Members,

Assalam-o-Alaikum!

I am grateful to Almighty Allah for kindly having chosen me to serve the local Leather fraternity, as Chairman of PTA (S.Z) & hence blessed me with onerous responsibility to work to contribute for promotion of local exporting Leather Industry which is a source of livelihood for a large number of people.

I am also grateful to the Executive Committee & General Members to have kindly unanimously decided that I should run for the post and elected me unopposed as Chairman of PTA (S.Z) for the year 2016-17 and hence reposed confidence in me. I made my utmost and best efforts to resolve the problems referred to PTA (S.Z) and for the uplift of Tannery Zone and to promote local Leather Industry in particular during my tenure. No doubt, it will eventually contribute to the promotion of the economy. I do concede that the results were not upto the desired levels. There is a lot of room for improvement over and beyond our efforts. Besides it is an on-going process. The development process will never stop at any point.

Before I relate major efforts and achievements of my tenure, I would like to accept openly that the improvement in efforts and directions for development emerge from positive criticism which I have always welcomed.

The relentless & persistent efforts of Pakistan Tanners Association (S.Z) were crowned with success with the help and guidance of Mr. S.M. Muneer its Patron-in-Chief, Mr. Gulzar Firoz, President, PTA (S.Z) Environmental Society, Mr. Abdul Salam, Vice Chairman, and Executive Committee Members.

The Association elections in Southern Zone brought to the fore, the representatives of young generation, highly educated having inherited experience of exporting Leather Industry and vibrating with enthusiasm to register foot - prints of National Leather Industry in global markets. We are confident that in view of sustained endeavours of the Association, we will Inshallah make it.

The following combination of new elected alongwith sitting members constituted the Executive Committee for 2016-17 :



Corporate Class

New Elected Members :

1. Mr.Kamran Habib
2. Mr. Danish Naseem
3. Mr. M. Danish Khan
4. Mr. Ejaz Ahmed Shaikh
5. Mr. Saad Anis

Sitting Members

1. Mr. Rehan Hannan
2. Mr. Abdul Salam
3. Mr. Sh. Muhammad Imran

Associate Class

- | | |
|-------------------|---------------------|
| 1. Mr. Aziz Ahmed | 1. Mr. Naveed Ahmed |
|-------------------|---------------------|

Mr. Danish Naseem resigned his seat and was replaced by Mr. Muhammad Shafi of Mateen Brothers, was co-opted to fill-in the Associate Class seat of Executive Committee which fell vacant in this process.

The total PTA (S.Z) members after renewal for the year 2017-18 is as under :

Corporate Class Members : 44

Associate Class Members : 67

Executive Committee - PTA S.Z 2016-17

- | | |
|---------------------------|-------------|
| 1. Mr. Aziz Ahmed | Chairman |
| 2. Mr. Abdul Salam | V. Chairman |
| 3. Mr. Rehan Hannan | Member, E/C |
| 4. Mr. Naveed Ahmed | ~~~"~~~ |
| 5. Mr. Sh. Ejaz Ahmed | ~~~"~~~ |
| 6. Mr. M. Danish Khan | ~~~"~~~ |
| 7. Mr. Sh. Muhammad Imran | ~~~"~~~ |
| 8. Mr. Kamran Habib | ~~~"~~~ |
| 9. Mr. Muhammad Shafi | ~~~"~~~ |
| 10. Mr. Saad Anis | ~~~"~~~ |

I am thankful to all my Executive Committee colleagues, especially the young willing colleague, the Vice Chairman Mr. Abdul Salam who always extended his full cooperation and participated in common efforts for achieving goal of wellbeing and uplift of our Leather Industry.

I must also thank our very senior member Mr. Gulzar Firoz who was very regular in attending the meetings and participated in Executive Committee debates on issues discussed in the Committee and helped in the decision making process.



The following Sub-Committees were constituted after taking over of the new Executive Committee run the affairs of PTA on democratic lines, Powers were delegated to the relevant Sub-Committee to deal and resolve various problems & issues that are generally referred to PTA (S.Z).

Sub-Committees

- i) Finance & Administration Sub-Committee
- ii) New Membership Sub-Committee
- iii) Arbitration Sub-Committee
- iv) Electric / Gas Sub-Committee
- v) Infrastructure Sub-Committee
(Road, Cleanliness, Telephone, Water)

- i) Special Committee on Water
- ii) Special Committee on Solid Waste Lifting
- iii) Special Committee on Roads & Drainage
- iv) Special Committee on Street Lights

Chairman

Mr. Aziz Ahmed
"" "" ""

Mr. Gulzar Firoz
Mr. Usman Umer
Mr. Amir Majeed

Mr. Rehan Hannan
Mr. Muhammad Shahid
Mr. M. Danish Khan
Mr. Hamid A. Zahur

- ★ Our joint meeting PTA (S.Z) & Plgmea with Commissioner Karachi Division, on 04-10-16 at PTA (S.Z) Office.
- ★ PTA (S.Z) informal lunch meeting of PTA members wherein they had the opportunity to discuss various matters of business.
- ★ Our PTA (S.Z) delegation led by Chairman PTA (S.Z) alongwith Vice Chairman PTA (S.Z) Mr. Abdul Salam, recently had a Meeting with Additional Chief Secretary, Mr. M. Waseem
- ★ Our PTA (S.Z) delegation led by Chairman PTA (S.Z) alongwith Vice Chairman PTA (S.Z) Mr. Abdul Salam, recently had a Meeting with Deputy Commissioner -Korangi, Mr. Zainul Abedin on 12-01-17 in his office.
- ★ Our Meeting with Mr. Arshad, Director KMC MUCT Charges regarding notices been issued in Sector 7/A, Tannery Zone against payment for Utility Charges.
- ★ Our meeting with President FPCC&I Mr. Zubair F. Taufail, in his office.
- ★ Our Meeting was held in PTA (S.Z) office with Chairman Market Committee Mr. Ali Ahmed Jokhio to discuss issues related to Market Committee.
- ★ Meeting was held in PTA (S.Z) office with Mr. Hassan Ishrat Mirza, officer of Weights & Measure.
- ★ Our Meeting with Mr. Atique-ur-Rahman, DGM, (IBC-KIMZ) K-Electric in his office to discuss Electric issues pertaining in Sector 7/A on 29-08-17.
- ★ PTA (S.Z) Members meeting with Col. Imran, Sector Commander, Bhattai Rangers, and other police Officials on 28-08-17 at PTA (S.Z) Office to discuss the security arrangements for safe transportation of hides and skins of sacrificial animals.



- ★ Our meeting with CPLC- NC PTA members at PTA (S.Z) office, to discuss law & order situation in Tannery Zone.
- ★ Karachi University Seminar attend as Chief Guest on 07-12-16.
- ★ NILT Convocation attend as Chief Guest alongwith Mr. Gulzar Firoz, President, Environmental Society on 14-01-17
- ★ GIZ held a Seminar on Leather Working Group (LWG) in PTA (S.Z) office on 06-04-17
- ★ Our meeting with Mr. Abdul Rahim Soomro, Secretary, Commerce & Industry in his office on Monday 11-09-17

I am grateful to the members of the Sub-Committees for putting their efforts and dedicating their precious time to the betterment of Leather Industry and doing their best in this respect. I am happy to record that every member of the Executive Committee extended his utmost cooperation.

The Executive Committee PTA (S.Z) has continued its effort for uplift of Tannery Zone and had meetings with the Govt. Officials for getting our problems resolved.



4th Executive Committee Held on 03-01-2017



4th Executive Committee Held on 03-01-2017



Commissioner Karachi - Jointly meeting

Our joint meeting PTA (S.Z) & Plgmea with Commissioner Karachi Division, on 04-10-16 at PTA (S.Z) Office.

I briefed the Commissioner about the basic problem been faced by the leather Industry since several years. Roads heading to this Industry are in worst condition. Construction of Road 5000 has already been approved in ADP-2016 but still no progress is shown on this road this Industry is frequently visited by the foreign buyers which put a bad impact not on the industry but a well as on local government.

Second major issue is solid waste which is generated during the processing of Hide / Skin. The waste is collected from different tanneries and is dumped at govt allocated GC Bin. The condition of GC Bin is completely full and now there is no other option the to throw the waste on Road. These GC Bin were completely cleaned around 04 years back and after that no proper cleaning of these GC Bins are done.

This Sector is without water since last 3 decades, Governor Sindh sanctioned 44 Million Rs. from his special fund for laying of new pipelines which were laid but since that time till today no water was released by KW&SB in these lines.



Meeting with Mr. Ejaz Ahmed Khan (Commissioner Karachi) in PTA on 04-10-2016



Meeting with Mr. Ejaz Ahmed Khan (Commissioner Karachi) in PTA on 04-10-2016

Informal Lunch

Our PTA (S.Z) informal lunch meeting of PTA members wherein they had the opportunity to discuss various matters of business.

Informal lunch attended by PTA (S.Z) Chairman Mr. Aziz Ahmed, Vice Chairman, PTA (S.Z) Mr. Abdul Salam, and Executive Committee Members, and also attend the meeting President PTA (S.Z) Environmental Society, Mr. Gulzar Firoz, President KATI, Mr. Masood Naqi, Mr. Zubair Chhaya, CEO KITE, Mr. Fawad Ijaz Khan, Patron in Chief Plgmea and Chairman Central PLGMEA, Mr. Atif Ashraf.



Informal Lunch Held in PTA Office on 04-01-2017



Informal Lunch Held in PTA Office on 04-01-2017



Meeting with Addl. Chief Secretary & Deputy Commissioner -Korangi Dist.

Our PTA (S.Z) delegation led by me alongwith Vice Chairman PTA (S.Z) Mr. Abdul Salam, recently had a Meeting with Additional Chief Secretary, Mr. M. Waseem & Deputy Commissioner -Korangi District, Mr. Zainul Abedin on 12-01-17 in his office.



Meeting with Mr. Waseem (Additional Chief Secretary) on 12-01-2017



Meeting with Mr. Waseem (Additional Chief Secretary) on 12-01-2017





Meeting with Mr. Zain ul Abdin (DC Korangi) on 12-01-2017



Meeting with Mr. Zain ul Abdin (DC Korangi) on 12-01-2017

KMC Financial Director 25-May-17

Our Meeting with Mr. Arshad, Director KMC MUCT Charges regarding notices been issued in Sector 7/A, Tannery Zone against payment for Utility Charges.

Meeting was chaired by Chairman PTA (S.Z) Mr. Aziz Ahmed and Executive Committee Members along with other officials of KMC. The matter was discussed at length and was decided that the matter should be taken up with KATI.



FPCC&I Meeting

Our meeting with President FPCC&I Mr. Zubair F. Taufail, in his office.



Meeting with Mr. Zubair F Taufall (President FPCC&I) on 24-01-2017



Meeting with Mr. Zubair F Taufall (President FPCC&I) on 24-01-2017

Market Committee 4-May-17

Meeting was held in PTA (S.Z) office with Chairman Market Committee Mr. Ali Ahmed Jokhio to discuss issues related to Market Committee.

Meeting was attended by Executive Committee Members of PTA (S.Z) and Market Committee Delegation along with their Legal Adviser. Rules and Law of Market Committee were discussed thoroughly.



Aziz Ahmed, Chairman PTA (S.Z) in his speech clearly mentioned by Laws that Market Committee is not applicable on Exporters, Manufacturers. It is applicable on those whom are traders or having Araths.



Measurement & Weights 13-May-17

Meeting was held in PTA (S.Z) office with Mr. Hassan Ishrat Mirza, officer of Weights & Measure.

Chairman PTA (S.Z), Mr. Aziz Ahmed explained the officer that this Law is applied on Retailers, Whole Sellers & Shop Keepers and on those who are doing commercial activity.

Members Executive Committee endorsed the speech of the Chairman PTA (S.Z) and also advised that the letters / notices issued in Tannery Zone immediately be withdrawn.



K-Electric Meeting

Our Meeting With Mr. Atique-ur-Rahman, DGM, (IBC-KIMZ) K-Electric in His Office To Discuss Electric Issues Pertaining In Sector 7/A on 29-08-17.

Mr. Atique-ur-Rahman, DGM, (IBC-KIMZ) K-Electric Thanked Executive Committee Members. He Explained The House That Sector 7/A, And All Other Industrial Units Are Exempted From Load Shedding Until Some Unfortunate Problem Occurs.



Qurbani Hides & Skins matter meetings

PTA (S.Z) Members meeting with Col. Imran, Sector Commander, Bhattai Rangers, and other police Officials on 28-08-17 at PTA (S.Z) Office to discuss the security arrangements for safe transportation of hides and skins of sacrificial animals from city to Tannery Zone on the eve of Eidul Azha.

Our meeting with CPLC- NC PTA members at PTA (S.Z) office, to discuss law & order situation in Tannery Zone.



Law & Order Meeting Heldin PTA Office on 10-01-2017



Law & Order Meeting Heldin PTA Office on 10-01-2017



Law & Order Meeting Held in PTA Office on 10-01-2017

Street Lights

The Street Lights Were Very Helpful To Locate Addresses Specially In Night Time, Particularly For The Loaded Trucks Arriving Here Late In The Evenings From Up Country.

The DMC Electrical Staff Has Been Visiting Sector 7/A, To Repair All Lights And Maintenance Of Our Request.



Repair & Maintenance of Street Lights in Sector 7-A

Solid Waste / Sludge Lifting



Cleanliness Drive in Sector 7-A Tannery Zone



Cleanline Drive in Sector 7-A Tannery Zone

We attended Karachi University Seminar as Chief Guest on 07-12-16



Seminar Attend as Chief Guest in Karachi University on 07-12-2016

I also attended NILT Convocation As Chief Guest Alongwith Mr. Gulzar Firoz, President, Environmental Society On 14-01-17



Convocation of NLT held on 14-01-2017



LWG Seminar 6-April-17

GIZ held a seminar on Leather Working Group (LWG) in PTA (S.Z) office on 6-04-17 The motive of the seminar was to give awareness about LWG. Ms Jutta Knoelder briefed the house about the LWG and its functionaries. A full house attendance was seen in PTA (S.Z) office which shows determination of Members towards up gradation of Leather Sector.

Chairman PTA (S.Z) Mr. Aziz Ahmed also thanked and welcomed the speaker Ms Jutta Knoelder and also the Members whom attended the seminar.



Meeting with the Secretary Industry & Commerce

PTA (S.Z) delegation led by Mr. Aziz Ahmed Chairman, Mr. Gulzar Firoz, President Environmental Society, Mr. Abdul Salam, Vice Chairman PTA (S.Z) & Managing Committee Members Meeting with Secretary Industry & Commerce, Mr. Abdul Rahim Soomro on Monday 11-09-17 in his office.



The Secretariat at PTA.

Before I conclude my report I also appreciate the untiring efforts of the Secretary PTA (S.Z). Mr. Raiyan Muhammad in particular and all the Secretariat Staff who remained committed and dedicated to their work throughout my tenure and I hope that they will keep discharging their duties with more devotion in future as well.

I once again thank the Vice Chairman, all the members of my Executive Committee & Sub-Committees for encouraging me and fully supporting me in taking up all challenges and achieving above stated improvements for our leather industry.

I thank you and bid farewell with prayers that may Allah. The all Mighty bless this industry and that it may flourish and progress and progress and people associated with it directly and indirectly, may prosper ever.



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Annual Report 2016-17

Presented By

Azam Malik
Chairman
Pakistan Tanners' Association
Northern Zone



Pakistan Tanners Association

Northern Zone Office

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Azam Malik
Chairman
Pakistan Tanners' Association
Northern Zone



Annual Report on Activities by Pakistan Tanners Association (Northern Zone) 2016-17

Dear Members,

Assalam-o-Alaikum!

While signing off the year 2016-2017, I humbly pray to Allah - the Al-Mighty, to accept my gratitude for vesting in me the ability and the opportunity to serve the Leather Industry with the best of my skills and knowledge. The enlightened guidance of Prophet Muhammad (PBUH) enabled my honesty to pick up the upright path to steer the affairs of the Association.

Looking at a glance on the last year, I feel delighted and honored while presenting the Annual Report before the members of Pakistan Tanners' Association - Northern Zone. This report highlights the activities and performance of Pakistan Tanners Association-Northern Zone during the year 2016-2017.

It is a great honor for me to have been elected unanimously as the Chairman of Pakistan Tanners' Association - Northern Zone for the year 2016-2017. I would like to put forward my appreciation for the cooperation and assistance rendered by you during this period. I'm highly indebted to the Chairman PTA-Central Mr. Anjum Zafar for his guidance and support in resolving various matters pertaining to this zone. It was his overarching support that helped me out in successfully discharging my responsibilities. I would also like Mr. Muhammad Tayyab - Vice Chairman PTA-NZ to receive my sincere thanks for his valuable support in shouldering the responsibility to serve the Association. I also want to acknowledge the sincere guidance and professional support from almost all the Ex-chairmen of PTA-NZ for which I'm liable to pay my gratitude to those men of high acumen. I'm extremely grateful to all members of the Executive Committee, Special Invitees, all conveners and members of the subcommittees who extended their support and time in looking after the affairs of the Association. I cannot forget to acknowledge My special thanks are due for Mr. Mansoor Iqbal and Mr. Agha Saiddain, who spared their valuable time for the Association and supported our efforts to deliver their best for the benefit of Association. My task has been completed successfully and it was possible only due to the team effort that empowered me to strive for the betterment of industry. In order to remain successful, I wish and hope that members will continue to work with same zeal and spirit.

Condolences

During the last year, relatives and dears of our following member firms passed away. Association office timely expressed its condolence to the aggrieved member. May we pray to Allah, the Almighty, to bless the departed soul in eternal peace and grant courage to the bereaved family to bear the irreparable loss with fortitude.

- ★ Mother of Mr. Fazal-ur-Rehman Shaikh, Director M/s Rehman Brothers and Company, Kasur.
- ★ Mr. Muhammad Usman Director M/s Multan Hide Company (pvt.) Ltd., Multan.
- ★ Sheikh Muhammad Arshad, Ex-President Lahore Chamber, Chairman Lahore Hides and Skin Merchants Traders Group, Lahore.



ACTIVITIES

A short summary of the activities of the Association during the year 2016- 2017 is given hereunder:

Liaison With SNGPL For Smooth Supply Of System Gas

At the start of winter season, Sui Northern gas Pipelines Ltd. (SNGPL) offered RLNG supply contracts to member companies as an alternate to supply of system gas.

Therefore, in December 2016, a delegation of members led by undersigned and Chairman PTA Mr. Anjum Zafar, visited SNGPL office for meeting. There, we met Mr. Shahid Maqsood - General Manager (Sales) and Mr. Asif Qureshi - General Manager (Billing) present along with some other SNGPL officers. During meeting, we discussed the aforesaid contract as member industries were reluctant in signing the contract on the pretext of following apprehensions:

- ★ Contract does not give any cut-off date when the supply of RLNG will be replaced with system gas;
- ★ SNGPL may stretch out continuing RLNG supply regime for whole of the year unwarrantedly, This situation, if allowed, would result an additional burden of 10 million rupees per annum hence jeopardize the competitiveness of Pakistani leather in global markets.

General Managers (Sales and Billing) tried assuring PTA that:

- ★ SNGPL supplies available system gas on equitable basis to all consumers subject to its availability.
- ★ Contract clauses have been fairly drafted to address and protect buyer's (consumer) and seller's (SNGPL) interest.
- ★ System gas will be totally replaced with RLNG at the end of winter season on the improvement of supply situation. Meanwhile, SNGPL will maintain the most optimal/economically viable mix of RLNG and system gas for the industry.

PTA-NZ decided to disseminate the assurances received from SNGPL officers amongst PTA-NZ members so that they could proceed for signing RLNG contracts.

Dinner Hosted By Mr. Azam Malik Chairman PTA-Northern Zone

In October 2016, I arranged to host a dinner in the honour of Mr. Anjum Zafar at my residence as he took over the charge as Chairman PTA-Central. Prominent members of PTA were also invited to grace the occasion.

It was an informal gathering of PTA-members wherein they had the opportunity to discuss various matters of business and bilateral interest.



Members of PTA-NZ Invited on Dinner Hosted by Azam Malik Chairman PTA-NZ
in the Honour of Anjum Zafar Chairman PTA Central

A decent cordial warm environment was set up and a dinner was organized at my residence in the honour of Mr. Anjum Zafar Chairman PTA Central and all worthy members of Northern Zone to celebrate.

Everybody endorsed the idea that such informal get-togethers should be arranged on rotation basis.

Meetings Of Zonal Executive Committee

The Zonal Executive Committee held seven (07) meetings (including the last meeting) to discuss some very important matters concerning the leather tanning industry, In addition, Annual General Body Meeting will be held in accordance with the Memorandum and Articles of Association.



In addition to seven meetings of Executive Committee, the 37th Annual General Body Meeting is also scheduled for 29-Sep-2017 when the annual elections will be held in accordance with the Memorandum and Articles of Association.

The renovation work of PTA-NZ could not restrict us from holding our regular Executive Committee meetings. I had the honour of organizing the 6th Executive Committee meeting at my residence in which a large number of Executive Committee members and Special Invitees participated. Meeting was followed by a brain storming session on the problems and issues of Leather industry. Furthermore, it was a great honour for me to serve the dinner for worthy members.

It would be satisfying to note that Members and Special Invitees of Executive Committee remained very active which helped improving the participation and involvement of members in these meetings and affairs of the industry. It is a healthy sign for the industrial growth and I must suggest adopting necessary measures to maintain and improve members' interest in the affairs of the Association and Leather industry.



6th Session of Zonal Executive Committee held at the Residence of Chairman PTA-NZ Azam Malik



Central Managing Committee Meetings

Elected representatives of PTA from Northern Zone made active representation in the Central Managing Committee of PTA by attending the meetings at Karachi/Lahore. By installing Video Conference System between PTA-Northern Zone Lahore and PTA Central office Karachi the participation of Northern Zone members in the Central Executive Meetings have improved significantly. In this connection, PTA Northern Zone remained co-host for almost all sessions of Central Managing Committee meetings. This measure has proved its worth and it is hoped that the same arrangements would continue, even improve in future.

In view of renovation of PTA-Northern Zone office, undersigned along with six other members of Central Managing Committee travelled to Karachi to attend the 6th Meeting of Central Managing Committee hosted by PTA-Southern Zone.

Inland Revenue Matters with Corporate Regional Tax Office(CRTO) Lahore

This year a strategic change at Inland Revenue Department Lahore has been observed. Government created a new 'Corporate Regional Tax Office' and appointed Mr. Nadeem Rizvi as its Chief Commissioner. All the cases and data pertaining to leather industry sales tax and income tax have been transferred to newly created CRTO.

During the transition of functions and operations from RTO-II to CRTO, member industries realized great difficulties in filing and processing their tax and refund matters.



Azam Malik, Anjum Zafar and Mansoor Iqbal in a Group photograph with Nadeem Rizvi Chief Commissioner Corporate Regional Tax Unit, Lahore

My office thankfully acknowledges the support of Mr. Anjum Zafar Chairman PTA-for arranging our meetings with Chief Commissioner Mr. Nadeem Rizvi. We met him twice in his office. Both times, our meetings went very productive and we remained successful in engaging the maximum cooperation of the authorities.

Pending Claims of Customs Duty Drawback

During the year under report, three different persons remained posted as Collector Customs (Preventive), Lahore. At the very start of regime as Chairman PTA-NZ, undersigned invited Mr. Zulfiqar Younas Collector of Customs (Preventive) Lahore to PTA-NZ Office.

During his visit, a large number of PTA members got the opportunity to meet the Collector and discuss their problems in person. Association also got the opportunity to highlight the macro affairs of the industry and to keep him abreast of ground realities of the leather industry. Mr. Zulfiqar Younas attached high priority to PTA members and clear-off heavy amounts against pending claims.



Azam Malik, Anjum Zafar during meeting with Collector of Customs (Preventive), Lahore Mr. Zulfiqar Younas as Chief Guest at PTA-NZ



Azam Malik Chairman PTA-NZ, presenting a Gift to the Collector of Customs (Preventive), Lahore Mr. Zulfiqar Younas on his visit to PTA-NZ



Visit of Zulfiqar Younas - Collector of Customs (Preventive), Lahore to the office of Pakistan Tanners' Association - Northern Zone

Chaudhry Zulfiqar Ali joined the office of Collector Customs (Preventive) for few months. We also approached his office three times and remained successful in engaging his support too. His authority also remained helpful to leather industry for active persuasion of claims till the release of heavy claimed amounts.



PTA delegates Azam Malik, Anjum Zafar, Agha Saiddain and Shahid Usman after meeting with Ch. Zulfiqar Ali Collector Customs (Preventive) Lahore



Most recently in August 2017, Mr. Faiz Ahmed took over the charge. We met him once in his office along with summary of pending claims. He assured that we would be receiving a handsome amount by the end of September 2017.

In addition to above meetings, we also had meetings with Ms. Sumaira Nazeer Khan and her successor Ms. Zeba Hai Chief Collector of Customs, Central Region, Lahore.

It is my pleasure and honour to inform you that this year, PTA-NZ remained successful in receiving maximum amount of duty drawback claims released for its member companies during the past 05 years.

Liaison With Trade Development Authority Of Pakistan, Lahore Office

PTA-NZ has been maintaining close liaison with Trade Development Authority of Pakistan, Lahore Office to resolve our members' / exporters' day-to-day problems concerning exports. This cooperation remained alive in this regime also.

Liaison with Lahore Chamber of Commerce (LCCI)

This year, PTA-NZ maintained close liaison with LCCI and our members also took active part in meetings at LCCI and use LCCI's apex forum for the betterment of leather industry.

Support of LCCI through President LCCI Mr. Abdul Basit remained instrumental in timely release of blocked containers for member/exporters by the Punjab Police on roads to curtail protestors. We successfully managed to release all containers of our members by active liaison with Police authorities.

Liaison with Zonal Office of Federation of Pakistan Chambers of Commerce and Industry (FPCCI)

At this forum, our members also represented and attended several meetings wherein voiced for different matters of our interest and benefit. The presence of PTA-NZ member at the platform of FPCCI is very important and it needs to be maintained in future.

It was a privilege for leather industry as one of our honorable members; Sheikh Khurram Aftab has been nominated at the Vice Chairman of FPCCI Subcommittee on Leather & Leather Products. He arranged to hold one meeting wherein he invited all leading members of PTA. I'm thankful to Mr. Anjum Zafar, Mr. Mansoor, Mr. Shahid Usman and other members who participated in this important session and apprised the forum about the issues and problems of leather industry. Mr. Anjum Zafar highlighted the need for closer relationship between the two apex institutions for the betterment of leather industry and trade.



Joint Meeting for Pakistan Mega Leather Show 2017

Office of Pakistan Tanners' Association, Northern Zone remained host of various sessions of Joint Steering Committee Meeting for PMLS-2017.



Views of different sessions of PMLS-2017 Meetings held at PTA-NZ office

PTA-NZ office Secretariat extended all-out support for successful holding of this annual event to be held at Lahore International Expo.

Undersigned has also attended a meeting of Joint Steering Committee of PTA and Pakistan Footwear Manufacturer Association held in PFMA Office. The meeting was held to decide on the revised dates of PMLS-2018



Session View of PMLS-2018 Joint Steering Committee Meeting held at PFMA office

Meeting with Cluster Development Initiative Project of Punjab Small Industries Corporation and UNIDO

Punjab Small Industries Corporation - (PSIC) Government of Punjab is implementing a project namely: Cluster Development Initiative - A way forward to economic growth.



PSIC has engaged UNIDO in this regard to conduit international expertise to local clusters through implementation of cluster development authority.

In this regard, PSIC and Mr. Vedat Hunt - UNIDO expert met Mr. Azam Malik Chairman Pakistan Tanners' Association (Northern Zone) on 27-February 2017.

Visiting team from PSIC/UNIDO explained their project objectives and informed the PSIC is identified 8-9 export oriented clusters including leather to work on. PSIC at the moment, is assessing what help could be extended in respect of cluster development for leather and other identified sectors.

Mr. Azam Malik Chairman PTA-NZ briefed the visiting delegation from PSIC/UNIDO on the efforts of PTA-NZ in the past for rehabilitation of environment with Dutch technical assistance. He sought project cooperation in the areas of LWG membership and for testing/certification of leather exporting units.

Visit of Naseem Sadiq Secretary Livestock, Government of the Punjab to the office of PTA (Northern Zone)

Mr. Naseem Sadiq Secretary Livestock Punjab is a proactive and learned person. Carrying forward the initiatives of last years for eradication of skin diseases in Punjab and to improve conditions to support preservation and handling of animal hides and skins from slaughter houses to the markets and tanneries, we invited Secretary Livestock Punjab Mr. Naseem Sadiq to the office of Pakistan Tanners' Association (Northern Zone).

I'm grateful to Mr. Agha Saiddain who presented the account of PTA past efforts to control animal diseases. A detailed presentation on various studies and researches underway in collaboration with University of Veterinary and Animal Sciences, Lahore was presented before Secretary.

Azam Malik Chairman PTA-North appreciated the painstaking efforts of Secretary Livestock Punjab for funding the education and awareness campaign on salting of hides and skins at the occasion of Eid-2016 about 5.0 million rupees. House also applauded his concern and the measures for the control and mitigation of warble fly. During his visit, PTA expressed concern over the fast depleting livestock due to excessive slaughtering and meat export to Middle East countries.



Naseem Sadiq mapped various areas of Punjab where 30-40% animals are affected with pox (mata). Secretary Livestock warned off the stakeholders that livestock population has been reduced to the levels of year 2006. He explained his interventions and measures for strengthening departmental outreach and services to the lowest levels of farmers in the villages and far flung areas of the Province.



Azam Malik (R), Anjum Zafar (C) During Meeting with Naseem Sadiq Secretary Livestock Punjab



Naseem Sadiq Secretary Livestock receiving Memento on his visit to PTA-NZ Office



Group Photograph of PTA Members with Naseem Sadiq Secretary Livestock Punjab

Leather industry appreciated and committed to support all his measures for the uplift of Livestock sector in Punjab. Association also agreed on appointing its representatives to assist the Livestock department in the districts of Punjab.

Hides And Skins Preservation During Eid-ul-azha

Under an arrangement discussed and agreed with Livestock and Dairy Development Department, Government, Mr. Naseem Sadiq called on a meeting with stakeholder welfare organizations, and institutions in his office, wherein he briefed the participants on the losses occur to hides and skins collected during Eid days due to:

- ★ Extreme hot weather
- ★ Handling and transportation of hides and skins
- ★ Late or no salting of hides and skins



Participants from different religious and welfare organizations and institution took keen interest in the discussion. They appreciated the concern and efforts of Naseem Sadiq Secretary Livestock Punjab and his department.



Participants from different religious and welfare NGOs and Institutions during a meeting organized by Livestock

Mr. Naseem Livestock informed them about various measures that his department has adopted to eradicate skins diseases in Punjab. PTA also supported content development for a 30 sec video clip for measures and general advices to preserve precious raw material on Eid. Livestock Department arranged prime time telecast of video clip on prominent TV channels on national network for mass awareness.

گورنمنٹ پبلسٹیشن

اللہ کی راہ میں قربان ہونے والے جانور بہت بڑے پائے جاتے ہیں، اسی لیے ان کی کھال بھی اچھلی جاتی ہے۔ اور اس کی بے ایشیائی کھال کے معیار کو گرہ دینے سے جس سے پختہ کیا جاتا ہے۔

آپ کی تحریریں

پوسٹ کارڈ

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اس سال بھی لاکھوں فرمائشیں آ رہی ہیں کہ کھالوں کی بے ایشیائی کھالوں کو کھال کی راہ میں قربان کر کے پختہ کرنا اور اس سے کھالوں کو بچانے کی ضرورت ہے۔

آپ سے درخواست ہے کہ کھالوں کی بے ایشیائی کھالوں کو کھال کی راہ میں قربان کر کے پختہ کرنا اور اس سے کھالوں کو بچانے کی ضرورت ہے۔

کھالوں کو صاف اور بارش سے بچائیں۔

کھالوں کو کھالوں سے بچانے کی ضرورت ہے۔

کھالوں کو کھالوں سے بچانے کی ضرورت ہے۔

محکمہ لائیو سٹاک، حکومت پنجاب

قربانی کی کھال ضائع مت کریں

بچنے والے کھال 4 گھنٹے کے بعد ضائع ہوتی ہے

کھالوں کی بے ایشیائی کھالوں کو کھال کی راہ میں قربان کر کے پختہ کرنا اور اس سے کھالوں کو بچانے کی ضرورت ہے۔

کھال رکھیں

کھال کو دھوپ، گرمی اور بارش سے بچائیں اور نمک لگی کھال کو پھینکا کر ہوا دار جگہ پر رکھیں

کھال پر کٹ لگانے والے قصائی کی مزدوری میں سے فی کٹ 100 روپے کاٹ لیں

قربانی کے بعد ہانسی کی کھال پلاسٹک کے ٹافے میں بگڑتے ڈالیں

محکمہ لائیو سٹاک اینڈ ڈیری ڈویلپمنٹ، حکومت پنجاب



Livestock Department also arranged dispatch of postcard to 25,000 imams of masajid in different union councils of Punjab. In addition, the department also published 1.6 million pamphlets that were dispatched to various religious and welfare institutions for public distribution. The department also arranged its distribution for general public.

Taking a step further, Livestock Department Punjab organized a workshop for Butchers and Farmers in Lahore Town Hall. During the session, technical delegates from Livestock Department and PTA gave particular advices and briefed the participants on measures for handling and preservation of hides and skins during Eidseason for the mutual benefit of all stakeholders and the industry. Director General Livestock, Dr. Ghulam Muhammad Gill chaired the session. Along with PTA representative, Livestock experts and different farmers shared their views during the session. At the end of workshop, PTA representative and delegates from Lahore Hide Market also met with Director General Livestock in a meeting wherein they discuss modalities to strengthen the coordination and relationship more stronger and effective.



Glimpses of Workshop Session



PTA and Lahore Hide Market Representatives in a meeting with Dr. Ghulam Muhammad Gill
Director General Livestock Punjab

Visit of Shafqaat Ahmed - President Albaraka Bank to PTA-Northern Zone Office

In May 2017, we invited the head of a leading financial institution Mr. Shafqaat Ahmed President Albaraka Bank to the office of Pakistan Tanners' Association (Northern Zone).



Azam Malik Chairman PTA (Northern Zone) Presenting Memento to President Albaraka Bank



Group Photograph of PTA Members with Shafqaat Ahmed President Albaraka Bank

His visit provided our members with an opportunity to discuss the financial concerns with a seasoned and visionary personality of the financial sector of Pakistan.

Azam Malik Chairman PTA (Northern Zone) in his welcome speech presented the strengths of the second largest exporting sector of Pakistan ie. the Leather. He explained in detail the issues and problems of leather industry pertaining to the financial sector. Members of PTA also had the opportunity to discuss their individual problems and seek solutions.





Renovation of PTA-Northern Zone Office

The Northern Zonal office has been working in the premises for the last 20 years. Meanwhile, it renovated and upgraded twice. Most recent upgradation was done 12 years back in 2004.

Sensing the need to upgrade the premises, I discussed the need with senior members and tabled the matter before the Executive Committee. I'm grateful to all senior members and the Executive Committee who not only supported my idea but fully backed my proposals for arranging finances to complete the task.



3D View of Chairman's Office



3D View of Lounge



3D View of Reception



3D View of Conference Room

After approval of the financial proposal from Executive Committee, we requested PTA Central office to fund as the Northern Zonal office is also used as PTA Central Office when the Chairman PTA Central is from Northern Zone. The Central Executive Committee approved PKR 2.9 million rupees.

We also requested to all members of PTA to contribute for the cause and almost all members paid their contribution. In addition, I'm extremely obliged and highly indebted to the following members who came forward and generously donated to create big funding not only to complete the remaining work of renovation but for the purchase of new office furniture:

Mr. S. Anjum Zafar	200,000.	Mr. Muhammad Musaddiq	200,000
Mr. Khurshid Alam	200,000	Mr. Mansoor Iqbal	200,000
Mr. Muhammad Tayyab	200,000	Mr. Naeem Akhtar	200,000
Mr. Shahid Usman	200,000	Sheikh Abid Hussain	200,000
Sheikh Muhammad Zahir	200,000	Sheikh Muhammad Shafique	200,000
Khawaja Muhammad Mehr Ali	200,000	Mr. S. M. Naseer	200,000
Mr. Azam Malik	200,000	Mr. Badre Alam	100,000
Mr. Agha Saiddain	100,000		



Liaison and Working with PTA Central

During the year under report, PTA-NZ Secretariat remained the center of all activities of Chairman PTA Central. Myself joined Chairman PTA Central at several meetings arranged at Ministry of Commerce and FBR Islamabad. Despite extensive ongoing renovation, PTA-NZ Secretariat extended maximum support to the Chairman PTA Central to lead the affairs of the Association. I attach high value to the services of PTA-NZ Staff, which despite all physical difficulties, kept moving the affairs of zone and center together, non-stop, in an office under-renovation. Secretariat staff remained displaced for the whole three months; not only served the functions of Northern Zone but also facilitated to cater the Central office and its activities.

In addition, Joint Steering Committee for PMLS-2017 also arranged its several meetings in PTA NZ office. PTA-NZ Secretariat spent a lot of its time and energy for bringing success in this mega event. Therefore, I would like to register here the commendable support from PTA-NZ Secretariat Staff for the successful organization of Pakistan Mega Leather Show-2017. PTA-NZ Secretariat is determined for next organization of PMLS-2018 as announced for 27-29 January 2018.

Seminar on ZDHC/REACH Followed by Visit of LWG Expert to Different Tanneries

European Union funded "Pakistan Leather Competitiveness Improvement Program" - PLCIP engaged an International Expert, Ms. Jutta Knoedler, to bring awareness of the latest techniques required by tanneries to comply with international regulations, such as REACH/ZDHC. Purpose was help preparing tanneries to get the membership of Leather Working Group. For this purpose, a seminar on REACH Compliance for tanneries was arranged on 5-April 2017 in Lahore. A large number of representatives from member tanneries of PTA Northern Zone participated in the seminar. PTA-NZ also arranged visits of Ms. Jutta Knoedler to following tanneries of Punjab for their assessment:

1. M/s Elegant (pvt.) Ltd. Muridke
2. M/s H. Sadar Ali Akhtar Ali (pvt.) Ltd., Lahore
3. M/s Leathertex Tanneries (pvt.) Ltd., Lahore
4. M/s Eastern Leather Company (pvt.) Ltd., Lahore
5. M/s EPCT (pvt.) Ltd., Lahore
6. M/s Siddiq Leather Works (pvt.) Ltd., Lahore



Ms. Jutta Knoedler Visiting Different Tanneries in Punjab



LWG Awareness Seminar organized by SRC (pvt) Ltd., Lahore

M/s SRC (pvt.) Ltd. Organized a full-day training session on Leather Working Group in which trainer Mrs. Jutta Knodler was invited to brief the participants about LWG and its benefits for the tanning industry.

Chief Executives, directors and participants from the almost all member firms were invited in the event. Mr. Anjum Zafar Chairman PTA was invited as chief guest on the occasion. Mr. Agha Saiddain President PTA-NZ Environmental Society also addressed the participants.



Prominent Members keenly attending session on LWG Membership requirement and its benefits



LWG Trainer Mrs. Jutta Knodler during session



Group Photograph of Participants of Training Session on LWG

Liaison with Environment Protection Department

Member tannery units of Punjab who are heading towards subscribing membership of Leather Working Group - LWG have approached the Northern Zonal office to for taking up the matter with the provincial government for the stringent Environmental Quality Standards. Members also shared technical difficulties in the compliance of enforced environmental quality standards. A delegation of following members met with Secretary Environment Capt. (R) Saif Anjum in his office:



- ★ Mr. Anjum Zafar, Chairman PTA
- ★ Mr. Azam Malik, Chairman PTA-Northern Zone
- ★ Mr. Muhammad Tayyab, Vice Chairman PTA-Northern Zone
- ★ Mr. Agha Saiddain, President PTA-NZ Environment Society
- ★ Mr. Saleem Akhtar, Member PTA
- ★ Mr. Azher Uddin Khan, Member PTA

The delegation apprised the Secretary Environment that after 20 years of its strive, PTA gained the experience on which it has been established that it is economically not feasible for tanning sector of Pakistan to achieve NEQS/PEQS promulgated especially parameters of COD, TDS, Chlorides and Sulphates. Mr. Agha Saiddain presented a detailed presentation that explained the past environmental performance of PTA along with pictures and tables. The delegation of PTA made the Secretary Environment to understand the business circumstances in which Pakistan leather sector has to survive, maintain and improve its rating amongst the global competitors.

We informed the Secretary Environment Capt. Saif Anjum that Pakistan has the best quality of leather. However, international brands are requiring tanneries of become member of Leather Working Group. LWG requires compliance of local laws and emissions standards. Taking an account of PTA views, Secretary Environment directed to form a technical committee for the review of provincial environmental standards in which following PTA Members have been included:

- ★ Mr. Anjum Zafar
- ★ Mr. Azam Malik
- ★ Mr. Agha Saiddain

In this pursuit PTA has also submit a technical paper to form the baseline argument for reviewing the tannery specific PEQS.

Punjab Green Development Program Solution Workshop

A high powered seminar/workshop was held in a local hotel. This seminar/workshop was organized by Environment Protection Department Punjab for the Enforcement of Environmental Standards including Combined Effluent Treatment Plants and Industrial Estates under World Bank assisted Jobs and Competitiveness Programme.



Azam Malik, Anjum Zafar and Shahid Usman attending the Workshop



Capt. Saif Anjum (L) and Azher Uddin Khan (2R) attending the Workshop Session



World Bank representative conducting the Seminar on Punjab Green Development Programme Solutions

Two major components of the project are to establish Environmental Monitoring Centre in EPA Punjab and restructuring of environmental governance structures in the province. Government of the Punjab is looking for assistance of the World Bank for capacity building of EPD/EPA, establishment of Environmental Monitoring Centre (EMC) and Technology Transfer Section for hand holding of the industry in pollution abatement.

Here, I wish to express my thanks to Mr. Anjum Zafar and Mr. Agha Saiddain for their great assistance in shouldering a big responsibility to monitor the environment and energy affairs for PTA-NZ and its members.

On behalf of leather industry Mr. Anjum Zafar and Mr. Azam Malik were the main speakers who explained the problems faced by leather industry. Mr. Shahid Usman also participated in the session.

Signing of MOUs with Bureau Veritas Pakistan For 50% Discount on Lab Testing

We are pleased to inform you that almost after a year-long negotiations with Bureau Veritas Pakistan, PTA-NZ has been successful in securing 50% discount on lab testing charges from Bureau Veritas - BV Lahore Pakistan on self-reference testing.

A complete set of testing proposal signed by PTA-NZ along with Chemical testing prices is available in PTA-NZ Office.

Interested members may approach BV Lahore Pakistan (email: khurram.rehmat@pk.bureauveritas.com) for their testing needs thereby enjoying the agreed discount with PTA-NZ for its members.

Awareness Session on Chrome-VI Prevention Solution held at PTA-NZ Office

In September 2016, PTA-Northern Zone office arranged and coordinated Awareness Session - Chrome-VI Prevention Solution in collaboration with SGS Pakistan, Lahore office. Representatives



from as many as 08 member companies attended the session and termed it as very useful in understanding internationally acceptable measures for preventing chrome-VI in leather. Experts from SGS Pakistan (Lahore Chapter) also elaborated sampling techniques and requirements for drawing-out samples for representative testing of leather especially prepared for end-consumer products.



Group Photograph of participants from different Member Tanneries in Awareness Session Organized by SGS Pakistan at PTA-NZ Office

Attestation of DLTL Cases under SRO 62(I)/2017

This year, Ministry of Commerce, Government of Pakistan approved 05% Drawback on Local Taxes and Levies for Finished Leather. We must be grateful to Mr. Anjum Zafar Chairman PTA Central for his struggle to win this major incentive for the Leather industry of Pakistan.

For the members of Punjab Region, PTA-NZ Secretariat kept busy in checking and attesting members' DLTL cases. With a completely disturbed office under extensive renovation, we have so far attested more than 3600 cases. Sometimes we attested and signed more than 200 cases a day. It would be pleasing to note that State Bank of Pakistan has released funds against the claims filed by our member industries. Very few instances have been reported where State Bank of Pakistan has returned the claims duly attested by PTA.

On behalf of PTA, Myself along with Mr. Anjum Zafar Chairman PTA signed the DLTL cases from members of Punjab Region.



Stahl Pakistan organizes Sustainability Seminars

This year Stahl Pakistan accelerated the process of making the entire leather processing chain sustainable. For leather clusters, first seminar in Pakistan took place in Lahore on May 23, followed by a session in Karachi on May 24.

Michael Costello, Director Sustainability at Stahl, led the leather seminars in Lahore and Karachi. Mr. Anjum Zafar - The Chairman Pakistan Tanners' Association Central Office grace the ceremony as the Chief Guest of seminar at Lahore. He also expressed his gentle views and praises the step of Stahl towards the sustainable future. Other guests of honor from PTA were: Mr. Azam Malik, Chairman PTA Northern Zone, Mr. Muhammad Musaddiq, Ex-Chairman PTA and Mr. Agha Saiddain, Ex-Chairman PTA.

With these seminars, the market leader aims to familiarize local professionals with Stahl's sustainability philosophy for the industry and related sustainable solutions.



Prominent Members of PTA attending Seminar



Chairman PTA along with prominent members being welcomed at reception





News Clipping appeared in Press before Federal Budget 2017-18



Monthly Market Quotations

PTA-NZ office has been providing to the Central Office, Karachi, the Monthly Market Prices of W.S Buffalo hides and W.S Cow hides indicating the rates of various grades, selection and sizes i.e Extra large, large, medium and small. It has become a regular feature to arrange market rates of above-said commodities for publication so that our members should remain in touch with the prevailing prices of the market. These are issued not only for the guidance of the members but also for the up-to-date information of Customs authorities. I'm especially thankful to Mr. Shahid Usman and who assisted the Association in collecting and providing rates for onward submission to PTA Central office, Karachi.

Visa Recommendatory Certificates/ Letters

During the year under report, we have been issuing recommendatory certificates/ letters to our members or to their representatives, on the receipts of their formal request for the same, and requesting the Foreign Embassies - Consulate Generals for the grant of visa facilities to visit their countries for business tour to explore the possibilities for development of export trade. Generally these letters/ certificates are issued after thorough scrutiny.



Correspondence

The incoming queries have promptly been responded and the problems of the members brought into the notice of the concerned authorities. Besides the correspondence with the Government departments, Semi-government, other agencies, the Association also remained in touch with Central Office at Karachi.

Finance

The Statement of Accounts for the year 2016-2017 is presented before the house for its perusal and approval.

In addition to current bank balance, there is an amount of Rs.1,730,000/- receivable from PTA Central and Environmental Society. Necessary arrangements are underway for the transfer of these amounts.

As regard to PTA claim against MCB, PTA-NZ has approached Civil Court through Mr. Agha I.A Imran Advocate who has been pleading the case at different forums earlier. It is pertinent to mention here that the Executive Committee has already decided to offer 25% of the recovered amount as his professional charges.

Case proceedings were filed in Civil Court in October 2010. Progress on suit filed against MCB in civil court is quite slow. MCB is applying delaying tactics and wishes to prolong the decision.

Membership

At the close of 2016-17, PTA-Northern Zone has 86 members on its register. Out of which, 61 are "Corporate" and 25 firms are registered in "Associate" class. During the year under report, following new members joined PTA-NZ as member of the Association:

- ★ M/s Tough Riders Garments (pvt.) Ltd., Sialkot
- ★ M/s Protect Manufacturing (pvt.), Sialkot
- ★ M/s Azam Haleem Tannery, Kasur

I welcome the new entrant and hope that their firms would be our active members and make the best use of the Association, thereby enabling it to strive for the cause of the leather industry.

Secretariat of the Association

In spite of limited staff, the smooth and hardworking of staff deserves appreciation for the commendable services rendered during the year by taking vital interest in the affairs of the Association. Staff put maximum efforts in timely processing and attestation of DTL Cases so that these could be filed in time and member industries could get timely benefit out of the incentive given.



All good has been done in a very difficult circumstances, when the PTA-NZ office was under extensive renovation. I wish to acknowledge the fact that staff has undergone pain and distress to do their duties in difficult environment full of noise and irritation. With all these troubles I am pleased to put on record that we did well and I hereby acknowledge the smooth and efficient working of the office alongside its functioning as and support activities for PTA Central Office.

Conclusion

In the end, I'm thankful to the members of Executive Committee for providing proper advice and timely guidance. It needs to mention that during the year complete harmony and friendly atmosphere was observed and differences in opinion were resolved in a most amicable manner. I pray to Almighty Allah to nourish this atmosphere in future, Ameen. I also pray that we may continue our efforts towards the advancement and development of leather tanning industry. I wish for Pakistan Tanners' Association and its members to see success in all their endeavors, Ameen.

AZAM MALIK

Chairman, Pakistan Tanners' Association
Northern Zone



We imagine that creating a better future is as easy as one-two-three

If it can be imagined,
it can be created



From beamhouse to finish, with Proviera® - Probiotics for Leather™, Stahl EasyWhite Tan™ and Stahl Neo we can create a more sustainable leather making process. At Stahl we believe that with these solutions we can contribute to a better future. Together.

To start with Proviera® - Probiotics for Leather™, we reduce the wastewater that comes from the beamhouse systems and replace traditional leather chemicals with 100% natural products. The second stage is tanning the leather. With Stahl EasyWhite Tan™ we use 40% less water during tanning and the salt in the wastewater is reduced by at least 80%. At the end of the leather making process we have a sustainable leather finish portfolio, called Stahl Neo. A unique portfolio that

is free of all hazardous substances that are on the Zero Discharge of Hazardous Chemicals (ZDHC) Manufacturing Restricted Substances List (MRSL) and which goes even beyond these guidelines.

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