



Pakistan Tanners Association



2018-19
Annual Report

Reaching to the Heights of Leather Innovation



Since 1935



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Annual Report 2018-19

Pakistan Tanners Association



Presented by

Mr. Agha Saiddain
Chairman, PTA (Central)

Mr. Kamran Habib
Chairman, PTA (Southern Zone)

Khawaja M. Mehr Ali
Chairman, PTA (Northern Zone)

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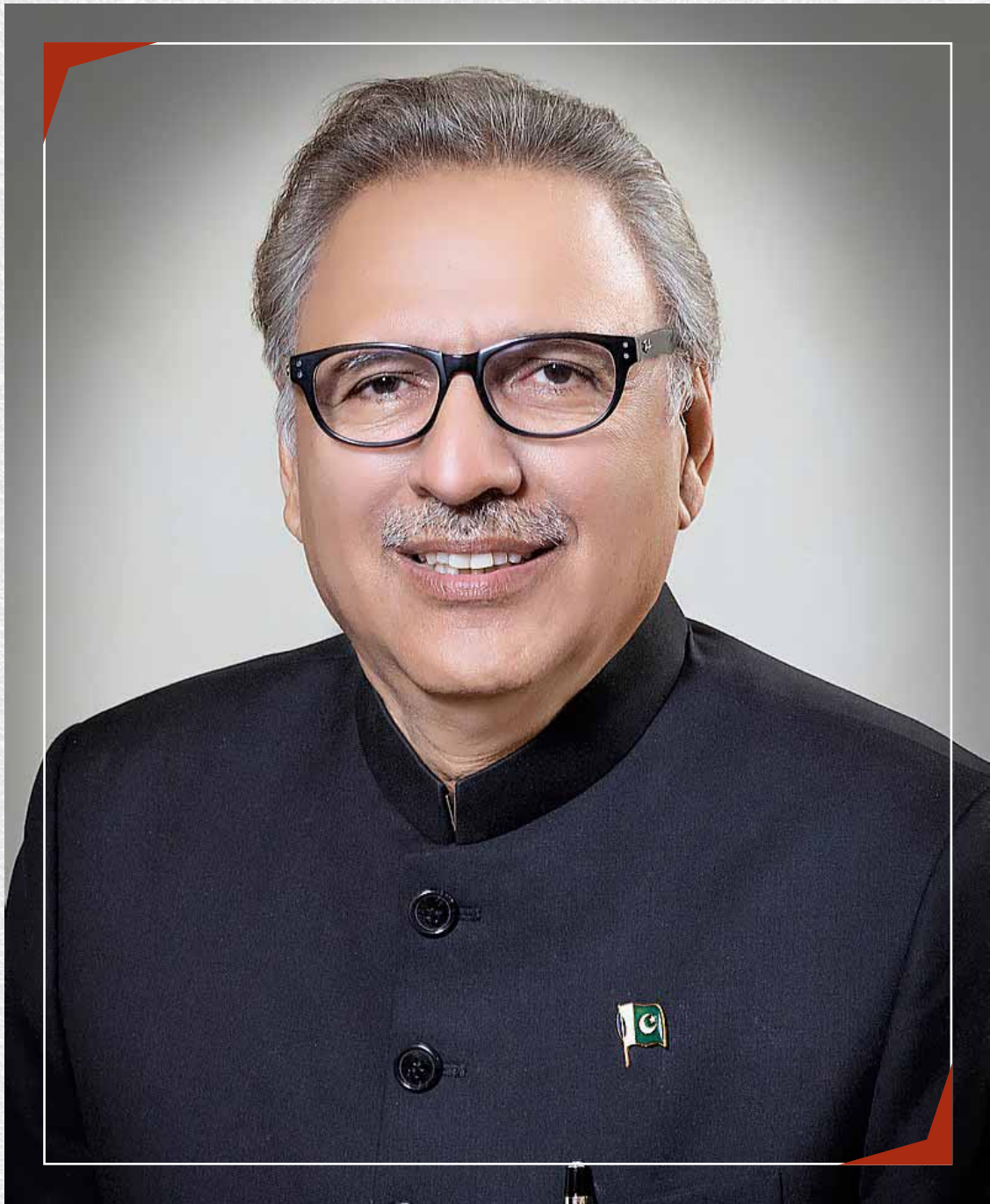
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Dr. Arif Alvi



President
of The Islamic Republic of Pakistan

Message From



Dr. Arif Alvi President of The Islamic Republic of Pakistan

I take this opportunity to felicitate Pakistan Tanners Association for publishing its Annual Report for the year 2018-19 highlighting all the major activities, salient features and achievements of the Association.

Indeed the tanning industry of Pakistan is the mother industry which acts as an engine growth providing value added finest quality finished leather of all sorts and impressive leather products for boosting exports aimed at invigorating economy of Pakistan.

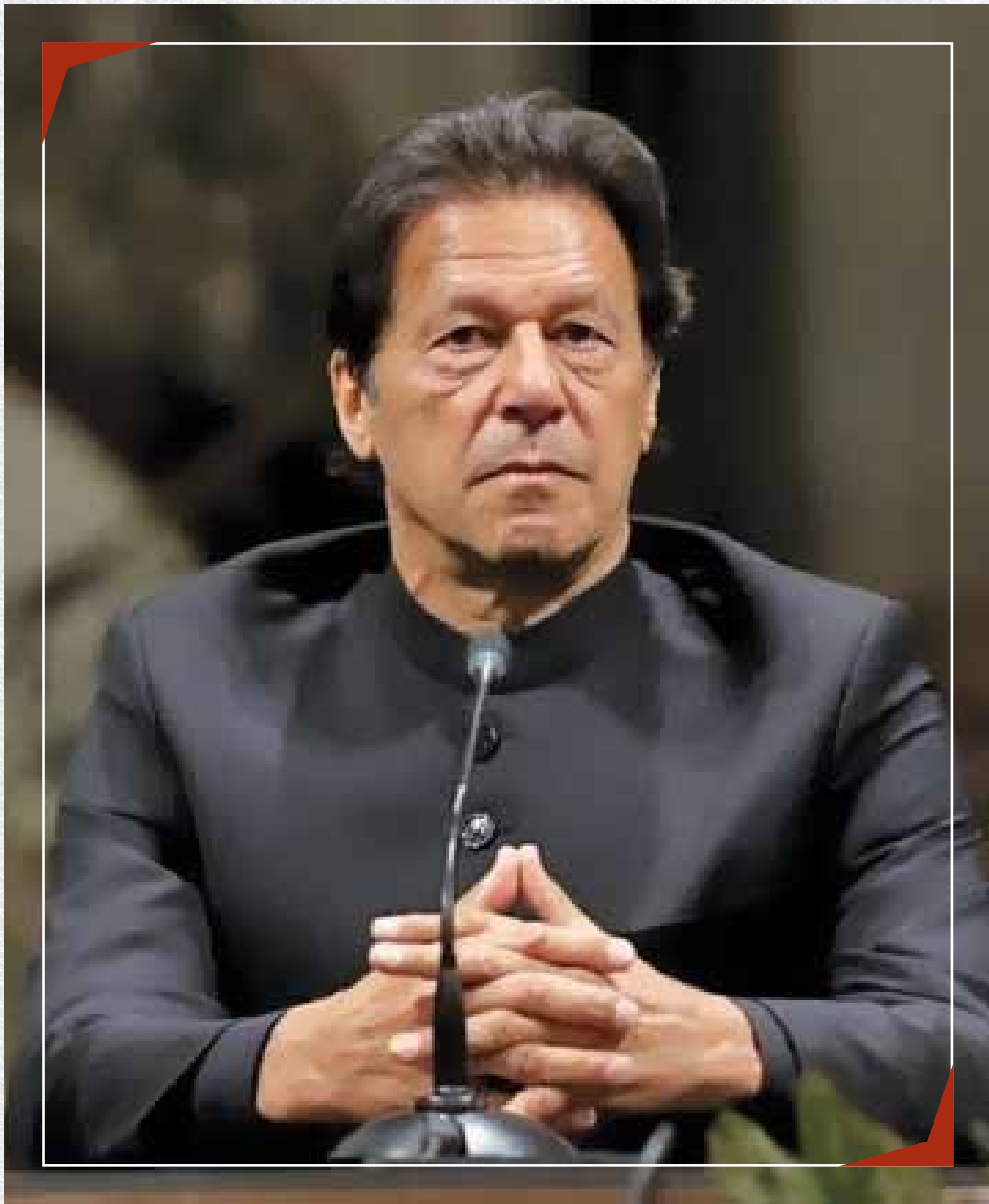
I hope the exporters of leather industry will continue to strive for enhancing the quality of Leather & Leather products and participating in the International Exhibitions to earn foreign exchange for the country despite global recession and worldwide hard competition.

In view of above, the Government has devised a strategy to facilitate the leather sector industry in these difficult economic times and has announced some reduction in tariff for Leather Sector Industry in the Federal Budget 2019-20 to set the country's exports on the path of sustainable economic growth.

I would like to congratulate the Chairman and Members of the Association for their dedication and continued efforts for the development and betterment of the leather industry in general and accentuate positive image of the country world-wide in particular.

I wish the leather sector industry every success in the days to come.

Imran Ahmed Khan Niazi



Prime Minister
of The Islamic Republic of Pakistan

Message From



Imran Ahmed Khan Niazi Prime Minister of The Islamic Republic of Pakistan

It is indeed a great pleasure that Pakistan Tanners Association is bringing out its Annual Report for the year 2018-19, highlighting main activities, major achievements and milestones achieved by the Leather Industry during the year.

Tanning industry is certainly one of the prominent industries in Pakistan. It stands second largest industry after the textile and contributes its share in the foreign exchange earnings of the country. This sector provides finest quality finished leather with innovation upto the international standards and leather products for export to international market to yield the sizeable foreign exchange for the national exchequer

It is expected that the leather industry will grow further by adopting new technology & further up-gradation in leather to earn more foreign exchange for the country.

I acknowledge the efforts of the tanners who are determined vigorously to promote country's export despite global competition as well as domestic crises. It is note-worthy that the value added leather industry exported goods worth U\$ 843.886 million in the preceding year July-June 2018-19.

On this occasion, I congratulate the Chairman and Members of the Association for their dedication and continued efforts for the uplift of leather sector industry and accentuating its image in the international domain.

I hope the leather industry under the patronage of Pakistan Tanners Association will continue to make its mark by toiling hard with full determination to share its contribution towards industrialization of the Country and promotion of export which is the need of hour.

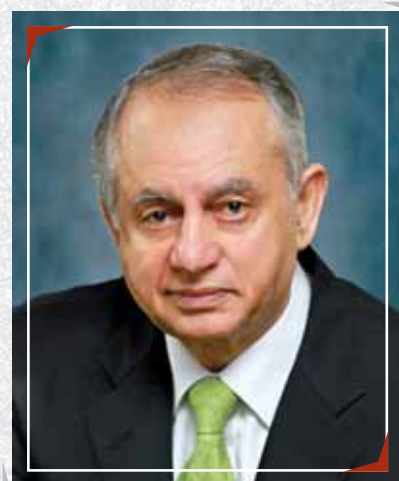
I wish the Leather Sector Industry of Pakistan resounding success in the days to come.

Message From



Abdul Razak Dawood

Adviser To PM On Commerce, Textile,
Industry & Production And Investment
Government Of Pakistan Islamabad.



I am happy to know that the Pakistan Tanners Association is bringing out its Annual Report for the year 2018-19 highlighting all the major activities and achievements of the Association. I acknowledge the efforts of exporters of Leather Industry who are contributing towards promotion of country's exports despite hard competition globally and high cost of doing business in Pakistan the Leather Industry is drastically growing up and its export is reached @ US\$ 843.886 Mn during the fiscal year July-June 2018-19.

In view of above dismal situation, the Government has devised a strategy to go all out to remain firm in these difficult economic times and has announced incentives for Leather Sector Industry in the Strategic Trade Policy 2018-21 as well as immediately release of exporters' refund claims.

The main emerging markets for Leather & Leather Products are USA, EU Countries, Asian Region, Middle East Region, African Region and the countries falling under FTA.

It is certainly a sign of good satisfaction that the Leather Industry of Pakistan has good potential and capacity for further growth, up-gradation and promotion of exports.

Finished Leather represents value added significant foreign exchange earning industry of Pakistan and its status in the exports of the country is second after the textile industry.

The Ministry of Commerce would continue to provide all possible cooperation required for the up-lift of leather industry.

I wish leather industry every success in the days to come.

Message From



Dr. Abdul Hafeez Shaikh
Advisor To Pm On Finance & Revenue
Ministry Of Finance
Islamabad



I am pleased to know that Pakistan Tanners Association representing value added foreign exchange earning industry is publishing its Annual Report for the year 2018-19, highlighting all the major activities and achievements of the Association.

I appreciate the efforts of the exporters of Leather Industry who are contributing considerably in the face of hard competition, daunting challenges and global declining trend in leather demand. I hope this significant industry will grow further to improve its exports in the current fiscal year 2019-20 (InshaAllah). For the facilitation of the exporters and promotion of economic activities, the government has decided to provide tax refunds expeditiously.

Finished Leather represents value added foreign exchange earning industry of Pakistan and its status in the exports of the country is second after the textile industry. The Ministry of Finance would continue to provide all possible cooperation required for the up-lift of leather industry.

I am delighted to say that in the era of competitiveness and global economic crisis, Pakistani exporters of Leather & Leather Products are competing in the International market with its finest innovative quality and latest fashion and it will further invigorate with the introduction of new scientific technologies and skill development.

I wish the Tanning Industry resounding success in its endeavours in future.

Message From



Mr. Arif Ahmed Khan
Chief Executive
Trade Development Authority
of Pakistan



I would like to felicitate Pakistan Tanners Association (PTA) for publication of a comprehensive Annual Report for the year 2018-19 highlighting major activities performed by the association. The PTA, a premier trade association of the country is also among the best managed trade associations of Pakistan.

The Leather Industry of Pakistan is counted among country's leading value-added industries in terms of foreign exchange earnings. The industry has exhibited a healthy development in past years, both in terms of export growth and value addition.

Export of leather items registered export of US\$ 843.886 million during July-June 2018-19, it has much higher export potential and room for improvement in product quality and diversification. Nevertheless, the sector is already playing a significant role in economic development of the country.

The Trade Development Authority of Pakistan offers its profound felicitations to the Chairman and members of the PTA for their contribution in strengthening Pakistan's exports and hope that the association will continue to play its due role in the export growth of the country.

Lastly, I would like to appreciate the efforts of the association in actively supporting its members towards their export endeavors and express my sincere gratitude to all the leather sector stakeholders for their contribution towards export growth.

Message From



Dr. Reza Baqir
Governor
State Bank of Pakistan



It is a pleasure to learn that the Pakistan Tanners Association (PTA) is going to publish its comprehensive Annual Report 2018-19. I find these annual reports to be a commendable platform through which the PTA informs stakeholders about the progress made by the industry during the year. It is full relevant data, and offers interesting insights into the industry.

It is good to see that the leather industry in Pakistan is progressing as the second-largest value added industry in terms of foreign exchange earnings. Export receipts of leather items, such as garments and gloves, have grown by double digits in 2018-19, and I commend the PTA and its member companies for this performance. I would also urge the PTA's member companies to build on this progress and shape a more vibrant future for the leather industry. Let me emphasize that the leather industry has potential to improve upon the volume and value of its exports, by improving the quality of existing items and by further diversifying its product offerings.

PTA's whole-hearted efforts are needed to promote the export of quality and leather products that conform to international standards and meet the evolving demand from consumers globally. While you strive to achieve this objective, your industry will be facing fierce competition from major international players. You have to meet these challenges with quality consciousness, while also being aware of your responsibility to uphold the image of the leather industry and complying with national standards, rules and regulations.

In the end, I would like to congratulate the Chairman and Members of the Managing Committee of PTA for their efforts in running the affairs of the association in a professional manner, and for contributing to the country's economic and social well-being.

Agha Saiddain



Chairman
Pakistan Tanners Association

Message From



Agha Saiddain
Chairman
Pakistan Tanners Association

When a potential foreign buyer thinks of importing world class leather he automatically environs Pakistan, the pioneer in producing finest quality finished leather and leather products which are recognized the best by the end-users worldwide. This phenomenon simultaneously puts high responsibility too on leather producers to strictly maintain the standard of productivity on international pattern with a view to upholding the impeccable image of Pakistan's leather industry.

The strenuous endeavour of our member leather manufacturers who are actively engaged in galvanizing and promoting the leather industry by making good quantum of exports regularly despite various bottlenecks and tough market competition deserves to be eulogized indeed.

Pakistan Tanners Association is firmly committed to fulfill its obligations by facilitating its members to equip themselves with renewed verve and determination for meeting all sorts of emerging global challenges and various conditionalities particularly of WTO and mandatory to get them registered with Leather Working Group (LWG) by 2020 otherwise they will be restricted to export to any other country. Nevertheless, the success in attaining the desired objectives largely lies in Government's business friendly policies instead of imposing of unnecessary taxes on export oriented leather industry.

I am sanguinely confident that our prestigious value added Leather Industry with perseverance, quality production through latest technologies and dynamic marketing strategy under a paradigm shift in the progressive perception will verily be capable of exalting its status on viable footings so as to contribute significantly to the national coffer.

May Almighty ALLAH bestow upon all of us His unending blessings, Ameen !

Elections of the Chairman, Senior Vice Chairman and Vice Chairman Pakistan Tanners Association For the year 2018-19

held simultaneously in PTA-Central Office, Karachi and PTA-Northern Zone Office, Lahore
Via Video Link on 29th September'2018



Newly elected Chairman, PTA (Central), Mr. Agha Saiddain snapped with PTA members after his un-opposed election



Newly elected Chairman, PTA (Central), Mr. Agha Saiddain presiding over the 1st Meeting of the Central Executive Committee held on 29th September'2018



Mr. Gulzar Firoz, Former Chairman, PTA (Central) garlanding Immediate Past Chairman, PTA, Mr. Amanullah Aftab on successful tenure of his chairmanship FY 2017-18



Newly elected Vice Chairman, PTA (Central), Kh.Muhammad Mehr Ali congratulating by immediate Past Sr. Vice Chairman, PTA, Mr. Mansoor Iqbal

Central Executive Committee of Pakistan Tanners Association For The Year 2018-19

S/no.	Office Bearers	
01.	Mr. Agha Saiddain (M/s. Royal Leather Industries Ltd, Lahore)	Chairman
02.	Mr. Kamran Habib, (M/s. Pelle Classics, Karachi)	Senior Vice Chairman
03.	Kh. Muhammad Mehr Ali, (M/s. Khawaja Tanneries (Pvt) Ltd., Multan)	Vice Chairman

Members, Central Executive Committee (Alphabetically)

01.	Mr. Amanullah Aftab	M/s. Hafiz Tannery Karachi.
02.	Mr. Azam Malik	M/s. Leathertex Glovings (Pvt) Ltd., Lahore.
03.	Mr. Badre Alam	M/s. Badre Alam Traders, Lahore .
04.	Mr. Danish Naseem	M/s. MIMA Leather (Pvt) Ltd., Karachi.
05.	Mr. Ejaz Ahmed Shaikh	M/s. Bombal Leathers, Karachi.
06.	Mr. Khurshid Alam	M/s. Permair Leather Pakistan (Pvt) Ltd., Lahore .
07.	Mr. Muhammad Musaddiq	M/s. Siddiq Leather Works (Pvt) Ltd., Lahore.
08.	Mr. Muhammad Shahid	M/s. Star Leather Industries (Pvt) Ltd., Karachi.
09.	Mr. Muttaher Shafique Pasari	M/s. Pasari ORG., Lahore.
10.	Mr. Naeem Akhtar	M/s. H. Sadar Ali Akhtar Ali (Pvt) Ltd., Lahore .
11.	Mr. Shafique Ahmed	M/s. Shafique Leather Enterprises, Karachi.
12.	Mr. Tahir Mushtaq	M/s. Tauheed International (Pvt) Ltd., Karachi.
13.	Sh. Saqib Saeed Masood	M/s. Khas Industries (Pvt) Ltd., Karachi.



Central Executive Committee of PTA For The Year 2018-19

Office Bearers



Agha Saiddain
Chairman



Mr. Kamran Habib
Sr. Vice Chairman



Khawaja M. Mehr Ali
Vice Chairman

Members, Central Executive Committee (2018-19) (Alphabetically)



Amanullah Aftab



Azam Malik



Badre Alam



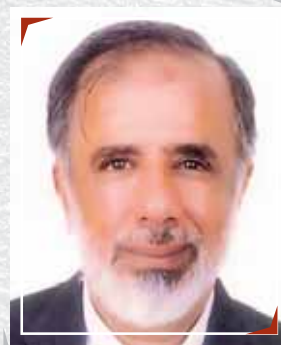
Danish Naseem



Ejaz Ahmed Shaikh



Khurshid Alam



Muhammad Musaddiq



Muhammad Shahid



Naeem Akhtar



Shafique Ahmed



Tahir Mushtaq



Sh. Saqib Saeed Masood



Standing Committees of PTA (Central) For The Year 2018-19

Following Central Standing Committees were constituted during the year 2018-19 with the approval of the Central Executive Committee, PTA :

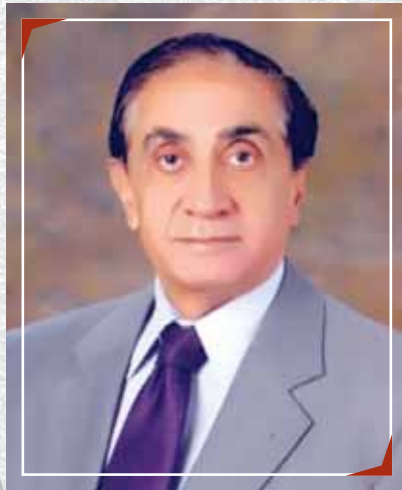
S/No.	<u>Standing-Committees</u>	<u>Chairmen</u>
01.	Finance & Administration Standing Committee	Mr. Agha Saiddain
02.	Human Resources Committee	Mr. Agha Saiddain
03.	Rates/Hides & Skins Improvement Standing Committee	Mr. Agha Saiddain
04.	Export/DLTL/Taxes Strategic Standing Committee	Mr. Anjum Zafar
05.	Diplomatic Affairs Standing Committee	Mr. Gulzar Firoz
06.	Steering Committee for Pakistan Mega Leather Show	Mr. Muhammad Musaddiq
07.	International Fairs & Delegations Standing Committee	Mr. Amanullah Aftab
08.	Imports / Customs Standing Committee	Mr. Muhammad Afzal Hussain



PTA's Central Standing Committees For The Year 2018-19



Agha Saiddain
Chairman
Finance & Administration S/C,
Human Resources Committee
Rates/Hides & Skins Improvement S/C



Gulzar Firoz
Chairman
Diplomatic Affairs
Standing Committee



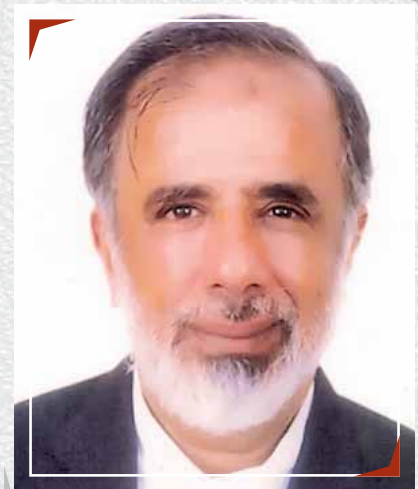
Muhammad Afzal Hussain
Chairman
Import/Customs Affairs
Standing Committee



S. Anjum Zafar
Chairman
Export/DLTL/Taxes Strategic
Standing Committee



Amanullah Aftab
Chairman
Int'l Fairs & Delegations
Standing Committee



Muhammad Musaddiq
Convener
Steering Committee for
Pakistan Mega Leather Show



Presentation of Annual Report of The Central Executive Committee 2018-19

by Agha Saiddain
Chairman Pakistan Tanners Association

I, being the Chairman of Pakistan Tanners Association, get the opportunity once again, having been bestowed upon me by the Almighty Allah, to hold the office of the Association 3rd time, as last was in 2012-13, to present Annual Report on the overall performance of the Association during the year under review in conformity with the Article 40(b)(ii) of the Memorandum and Articles of Association of Association, PTA duly approved by the Government of Pakistan, Ministry of Commerce through the Directorate General of Trade Organizations under TOR, 2013 and by the Securities Exchange Commission of Pakistan (SECP).

The Annual Report under review depicts all the salient activities and performance of the Central Office and both the Regional Offices i.e. PTA-Northern Zone, Lahore and PTA-Southern Zone, Karachi.

At the outset I would like to acknowledge the support and cooperation which I received from Mr. Kamran Habib, Senior Vice Chairman and Kh. Muhammad Mehr Ali, Vice Chairman, PTA (Central) during the year under review.

I would like to appreciate and heartily thankful to all the Central Executive Committee Members for the year 2018-19, Mr. Amanullah Aftab, Mr. Muhammad Musaddiq, Mr. Azam Malik, Mr. Badre Alam, Mr. Danish Naseem, Mr. Ejaz Ahmed Shaikh, Mr. Shafique Ahmed, Sh. Saqib Saeed Masood, Mr. Muhammad Shahid, Mr. Naeem Akhtar, Mr. Tahir, Mr. Khurshid Alam and Mr. Muttaher Shafique Pasari for their support extended to me in running the affairs of the Association and their participation in the Meetings of Central Executive Committees by sharing their valued suggestions.

I am grateful to all our senior members both from Northern Zone and Southern Zone who devoted their precious time for the betterment of Leather Industry and participated in the meetings at Lahore and Karachi as and when held. I thankful to Mr. Anjum Zafar who presented strongly PTA's genuine proposals and issue on all relevant fora and participated in number of meetings held in Islamabad and Lahore frequently with the Government authorities concerned for resolution of PTA's members problems specially after announcement of un-friendly Federal Budget 2019-20.

I get the opportunity to appreciate Mr. Mansoor Iqbal for his continued cooperation, his expert views on Income Tax, Sales Tax etc. for guidance and benefit of PTA members and leather industry as well other senior members including Mr. Shahid Usman, Mr. Tanveer Aslam Chawla, Sh. Muhammad Naim, Mr. Fazal-ur-Rehman, Mr. Muhammad Tayyab, Mr. Muhammad Zaheer and Mr. Azmat Saleem Shaikh.

I highly appreciate the untiring efforts of our dynamic leader Mr. Gulzar Firoz for devoting his valuable time for the leather industry and represented the Leather Industry's issues at FPCCI Form and others fora too.

I also appreciate the efforts made by Mr. Ejaz Ahmed Bombal for taking-up the issues of the Leather Industry with the Government Department concerned specially for taking up anomalies of Federal Budget 2019-20 and various taxes imposed on import/export stage as well as on local supply of raw material to registered and unregistered persons and withdrawal of zero-rating regime for 5-export oriented sectors including Leather alongwith team of senior members consisting Sh. M. Afzal Hussain, Dr. Aziz Ahmed, Mr. Ahmed Sadiq, Mr. Anisur Rehman Shaikh, Mr. Irfan Iqbal, Mr. Abdul Salam, Mr. Rehan Sheikh Hannan, Mr. Hamid Arshad Zahur, Mr. Muhammad Shafi and Mr. Waqas Shakil.

I salute to Mr. Muhammad Musaddiq for his continued relentless efforts for organizing 5th consecutive Pakistan Mega Leather Show 2019 successfully with the aim to accentuate the positive image of Pakistan Worldwide as well as to encourage local industry too for taking part in the show for promotion of Pakistani Leather Industry. I also appreciate the untiring efforts of all the members of PTA Steering Committee of PMLS-2019 to make PMLS-2019 a real success.

I also appreciate the efforts of Mr. Amanullah Aftab, Chairman, International Fairs & Delegations Standing Committee for successfully organizing International Fairs in various destinations during the year 2018-19.

I am extremely grateful to all the Chairmen, Standing Committees of PTA for actively taking-up the matters of the members with the government authorities concerned during the year under review.

I assumed charge of Pakistan Tanners Association from 1st October'2018 and studies all the pending issues of Leather Industry which were taken-up strongly by my predecessor, Mr. Amanullah Aftab which needed to pursue further. Accordingly, I first summarized these issues as listed below with the aim to approach Government for its attention and consideration for the uplift of the Leather Industry :

Matters Relating To Trade Policy :

1. To make necessary amendment in SRO 578(I)/2016 dated 01.07.2016 for allowing subsidy on import of 24-Tanning Machines.
2. To amend SRO 630(1)/2018 dated 24-05-2018 for removal of 2% Additional Customs Duty on import of Raw and Wet Blue Cow/ Buffalo Hides and Sheep/Goat Skins.
3. To withdraw condition of Quarantine Certificate under SRO 1067(1)/2017 Dated October 20, 2017 for the shipment of Raw Skins.
4. To withdraw Customs Duty/Sales Tax on Import of Tanning Machines.
5. To allow subsidy on Individual Treatment Plants to facilitate in time LWG (Leather Working Group) Certification which would mandatory after 2020.
6. To allow 75% subsidy for International Lab Testing of Leather to comply 250 chemicals tests and REACH requirement to export to Europe and other Countries.
7. To increase subsidy on International Fairs and Exhibitions from 40% to 75% and remove condition of 5 years participation consecutively.
8. To remove misconception of the Government and explained that the Finished Leather is a value added product prepared after processing through different 23 mandatory process.
9. To execute FTA with Importing Countries i.e. Japan, South Korea, Turkey and Thailand to enhance export of Leather from Pakistan.
10. To release balance 25% amount on Matching Grant to 8-Members Tanners concerned for setting-up of Effluent Treatment Plants in their individual tanneries as already approved under Strategic Trade Policy Framework 2009-2012.

Non-trade Policy Matters :

11. To allow DLTL (Drawback of Local Taxes and Levies) Order 2018-21 on Finished Leather.
12. To release 2.5% pending DLTL of financial year 2017-18 to Finished Leather Exporters.
13. To Refund of Pending Duty Drawback and Sales Tax.

14. To Implement on Duty Drawback Rates as worked out by IOCO and agreed by PTA from retro spective effect.
15. Frequent Audit and Other Notices by FBR.
16. To allow level playing field to leather sector of Pakistan.
17. To approve fund for Rs.20 Million for 5th Pakistan Mega Leather Show – 2019.

Matters Related To Ministry of Finance

18. To Withdraw Additional Regulatory Duty imposed on import of various basic tanning chemicals vide SRO # 1035(I)/2017 dated 16th October'2017, which has been reduced but later issued SRO # 06(I)/2018 dated 03.01.2018 wherein it was still imposed at 10%, which needs to be removed on basic tanning Chemicals for Tanning Industry completely to be allowed at zero rated for facilitation, while the Tanning Industry is already defraying necessary Custom Duty on import at selected chemicals as such further A.C.D seems irrational.
19. To release Pending Amount expeditiously to avoid liquidity crunch being confronted by Leather Sector of Pakistan for the following :
 - ★ Release of funds for DLTL Claims pending at SBP.
 - ★ Release of funds for Duty Drawback Claims pending at Customs Collectorates in Pakistan.
 - ★ Release of funds for Sales Tax / Income Tax Refund claims pending at Sales Tax Collectorates in Pakistan
20. Unilateral slashing down Duty Drawback rates on export of Finished for Leather by FBR vide their SRO 923(I)/2015 dated 08.09.2015, which may please be revised with actual Rates of Duty Draw back as already approved/recommended by IOCO after having detailed survey & scrutiny made by IOCO in association with PTA as per below Table :

No.	Description	Duty Drawback Rates on Finished Leather			% age cut by FBR while issuing SRO unilaterally
		Through FBR SRO 210(I)/2009 dated 5-Mar-2009	Recommended by IOCO	FBR Notified Rates through SRO 923 (I)/2015 dated 8-Sep-2015	
a)	Finished Leather Goat Skin (for shoe upper/made-ups)	0.8%	1.34%	1.06%	20.89%
b)	Finished Leather Cow / Buffalo Hide (for shoe upper/-made-ups)	1.17%	3.05%	2.38%	21.96%
c)	Finished Leather Cow / Buffalo Hide (for furniture/ upholstery 2.5 MM upto 5.0MM)	2.12%	2.92%	2.43%	16.78%

Matters Related To TDAP

21. To remove irrational condition of 5 years participation of each firm/exporters and also removal of 2 times participation in a year as envisaged in TDAP's rules for Int'l Fairs to allow the participation of Exporters with financial support irrespectively.
22. To release the Government subsidy at Standard Size of booth @12 SQM instead of reduced Size @9 sqm as made by TDAP.
23. To increase subsidy on International Fairs and Exhibitions from 40% to 75% and remove condition of 5 years participation consecutively in view of prevailing business circumstances.

Other Issues :

24. To induct Chairman, PTA as a permanent Member on the Board of Administrators of EDF of the Ministry of Commerce as already recommended by TDAP.
25. To include the Representative of Leather Sector (Pakistan Tanners Association) in the "Council of Business Leaders".

I have wholeheartedly taken-up all the above matters of the Association personally as well as with my team of knowledgeable members at different forums, presented strong representations containing Leather Industry's proposals/suggestions for the betterment and development of Leather Sector to the government authorizes concerned and in the high level meetings held from time to time at Islamabad personally by presenting issues of Leather Industry through multimedia for active follow-up in the matter as submitted to them for favourable consideration.

I was also in close contact with Press & Media and issued many press releases on core issues of Leather Industry which were promptly published. I was also participated in the Press Conference specially organized on collection of Hides & Skins and preservation of this precious raw material for country's foreign exchange on the occasion of Eid-ul-Azha in coordination with the Ministry of Livestock Punjab.

Achievements of The Leather Industry During My Chairmanship From 1st Oct-2018 To 30th September'2019

For the purpose to get incentives from the Government for our members, I alongwith my supportive team visited Ministry of Commerce, Ministry of Finance and FBR time to time in Islamabad specially after announcement of the Federal Budget 2019-20 to stress them personally for resolution of the anomalies of the Budget and genuine grievances/demands of the exporters of Leather Industry in these hard time to run business smoothly.

I would like to share that due to my persistent approached, active persistent follow-up and collective efforts of the members of Central Executive Committee as well as PTA Central Secretariat and PTA-Northern Zone, we have achieved following some achievements in my tenure :

1. Withholding Income Tax on import reduced from 5.5% to 1%.
2. FBR agreed that 3% AGST on Machinery will be withdrawn.

3. Certificate to be issued by FBR after withdrawal of SRO 1125 that no change has been made in the withholding of income tax on Local Supply (1%), Utilities, gas and electricity (0%), import of Raw Materials (1%) and Machinery (0%).
4. Under 6th Schedule from Serial No.101 Sales Tax should not be charged on the Import of Raw/Pickle/wet blue and finished leather.
5. FBR agreed for issuing instructions for the discounting process of Sales Tax Refund Bonds which is also expected to be finalised shortly.
6. FBR agreed that mark up of promissory notes will be linked with KIBOR.
7. The local purchase of hides and skins exempted from sales tax and withholding tax.
8. FBR clarified that AGST is also refundable.
9. FBR agreed that refund of sales tax to a reasonable extent probably 80% will be paid in three days after filing return and balance after scrutiny to improve liquidity of exporters.
10. FBR agreed that new SOP is being made for deferred ST claims for settlement from 2007 onwards pendency and SRB and PRA are being synchronized in PRAL for refund adjustment. This SOP will be completed in two months time.
11. FBR agreed that Income Tax exemption certificates will be promptly issued to exporters on priority basis electronically without interaction with the department.

Financial Support extended by the TDAP and EDF-Ministry of Commerce

I would like to appreciate the cooperation and support extended by following Government Departments concerned for the promotion and development of Leather Sector with the aim to increase export which is already been facing down-ward trend :

1. Trade Development Authority of Pakistan.

At PTA instance, TDAP allocated following International Fairs @40% subsidy on space and construction for organizing Pakistan Pavilion by PTA for its interested member participants in my tenure from October'2018 to September'2019. Accordingly PTA organized National Pavilions during the year in 6-International Exhibitions in different destinations successfully.

S.No	Name Of Fair	Date	Destination
01.	Leather Tech	22-24th November'2018	Dhaka, Bangladesh
02.	Lineapelle Fair,	20-22nd February-2019	Milan, Italy
03.	Asia Pacific Leather Fair (APLF)	13-15th March'2019	Hong Kong
04.	Indo Leather & Footwear,	04-06th April'2019	Jakarta, Indonesia
05.	Shoes & Leather,	10-12th July'2019	Ho Chi Minh City, Vietnam
06.	All China Leather Exhibition,	3-5th September'2019	Shanghai, China

Luckily most of the Fair subsidies were already released by the TDAP and PTA's member participants concerned have got their due subsidy for International Fairs they participated.

2. Export Development Fund (EDF) – Ministry of Commerce.

I would like to share that Pakistan Mega Leather Show which is consecutively organizing since last fourth years in Lahore Int'l Expo Centre and now entered in its 5th Edition of PMLS-2019 successfully wherein Local and international companies will display machinery, components, chemicals and accessories for leather, leather garments, footwear and leather goods. The show is organizing for the promotion of the leather industry of Pakistan in general and to accentuate the image of Pakistan world-wide in particular.

I am grateful to the Export Development Board (EDF) of the Ministry of Commerce for approval of Fund for Rs.20 million for organizing 5th PMLS-2019 at Lahore jointly by PTA & PFMA during the 14th Meeting of the Finance Committee of EDF held on 11th July'2019 which was attended by me.

Export Performance

At the outset, I would like to apprise all of my colleagues that it has now been an undeniable fact that exports of the country are declining at an alarming rate. Due to un-business friendly policies i.e. 17% GST imposed on export oriented sector including Leather, withdrawal of zero-rating regime, a number of other taxes imposed on import and export announced in the recent Budget for the year 2019-20 as well as wastage of Raw Hides & Skins on Eid-ul-Azha, International recession, trade war between USA & China, WTO regulations, resulted in shape of high cost of doing business which rendered the Leather Sector uncompetitive in the International market. Unfortunately, despite our untiring efforts and rupee depreciation against the dollar, the Leather Sector's export witnessed decline by 11% during the current fiscal year July-June 2018-19 and stood @ US\$ 843.886 Million as compared to the same period of last year's export of US \$ 948.265 Million.

Despite discouraging trend in export our potential and genuine member exporters would have played more viable and result oriented role with the aim to increase the Leather Sector export by US\$ 2 Billion in the coming years if the Government meted out business friendly treatment with pragmatic approach to resolve the leather industry's issues on priority and provide level playing field at par with the regional competitors like India, China and Bangladesh.

Federal Budget 2019-20

I wish to furnish hereunder the salient features of the Federal Budget 2019-20 Related to Leather Sector of Pakistan unveiled by Mr. Hammad Azhar, Federal Minister for Finance on June 11, 2019 :

Salient Features For The Federal Budget 2019-20

Customs

01. Exemption of CD on more than 1650 raw materials/industrial inputs. (Under the First Schedule to the Customs Act 1969 - Pakistan Customs Tariff) Including following HS Codes of :

Raw Hides & Skins, WB and Finished Leather :

4101.2000- 4101.5010 – 4101-5020 – 4101.5090 – 4101.9000 – 4102.1010 – 4101.9000
4102-1010 4102-1020 – 4102-2110 – 4102.2120 – 4102.2900 – 4103-9010 – 4103.9020
4103.9090 4104.1100 – 4104.1900 – 4104.4100 – 4104.4900 – 4105.1000 – 4105.3000 –
4106.2100 4106.2200 – 4106.4000 – 4106.9100 – 4106.9200 – 4107.1100 – 4107.1200 –
4107.1900 4107.9100 – 4107.9200 – 4107.9900 – 4112.000 – 4113.1000 – 4113.3000 –
4113.9000 – 4114.1000 – 4114.2000 - 4115.1000

Plant & Machinery :

8453.1000 – 8479.9090 – 8453.9000

Tanning Chemicals :

2915.1290 – 3909.5000 – 3402.1910

Sales Tax – Revenue Measures

1. **Retail Outlet Sale of Leather Articles (shoe):**

If the retail outlet sale system is integrated with the FBR System, then the sales tax on finished leather articles (shoe) is 14% subject to the condition of 4% value addition during the last six months.

(Ref. 8th Schedule serial No.66 of the Sales Tax Act, 1990.)

2. **Import or Supply of Raw and Pickled hides and skins, Wet Blue hides and skins and Finished Leather:**

Import or Local supply is exempt for Raw and pickled hides and skins, wet blue hides and skins, finished leather, and accessories, components and trimmings, if imported by a registered leather goods manufacturer, for the manufacture of goods wholly for export, provided that conditions, procedures and restrictions laid down in rules 264 to 278 of the Customs Rules, 2001 are duly fulfilled and complied with.

(Ref. 6th Schedule serial No.101 of the Sales Tax Act, 1990.)

3. **Raw and Pickled hides and skins, Wet Blue hides and skins:**

Local supply of raw and pickled hides and skins, wet blue hides and skins is exempt under Table-11 of the sixth schedule of the Sales Tax Act, 1990.

4. **Local Supply of Finished of Leather:**

Local supply of finished leather will be charged @17% sales tax under Sales Tax Act, 1990.

5. **Withdrawal of Zero Rating on Utility Bills:**

Zero rating on electricity bills and gas bills, Diesel and Furnace oil is withdrawn. Now 17% sales tax will be charged from 01.07.2019 on all utility bills.

6. **Import and local purchase of chemicals:**

For Import and local purchase of chemicals sales tax will be charged @ 17% on the value of supply.

Sales Tax Withholding:

(a) **For Manufacturer Registered Person:**

If a Manufacturer registered person charges a sales tax, you have to withhold 20% of sales tax charged.

(b) **For Wholesaler, Dealer or Distributor Registered Person:**

If a Wholesaler, Dealer or Distributor registered person charges a sales tax, you have to withhold 10% of sales tax charged.

(c) **For Unregistered Person:**

If the person is unregistered then you have to withhold whole of the sales tax involved or as applicable to supplies on the basis of gross value of supplies.

Exemption From Withholding Sales Tax:

Supplies made by an Active Taxpayer as defined in the Sales Tax Act, 1990 to another registered persons with exception of advertisement services.

Income Tax

1. Tax Credit u/s 65B for investment in Plant and Machinery is allowed @5% instead of 10% for the tax year 2019. However, if the tax credit is in excess of its income tax liability in that year, then such tax credit can be carried forward to the next two years. Moreover, no tax credit shall be allowed u/s 65B after tax year 2019.
2. To check the active taxpayer, send CNIC or NTN without any space on 9966.
3. Export u/s 154 is also under Final Tax Regime as earlier.
4. Minimum tax u/s 113 is increased from 1.25% to 1.5% on the local turnover.

Income Tax Withholding:

(a) **Supply of goods u/s 153(1) (a):**

Withholding tax rate is 4% on supply of goods in case of company and 4.5% in case of other than company. Rate for non-filer is omitted.

(b) **In Case of Transport and Others Services u/s 153(1)(b):**

Withholding tax rate is 3% on following services

- Transport services
- Freight forwarding services
- Air Cargo services
- Manpower outsourcing services
- Hotel Services
- Security guard services
- Software development services
- IT services
- IT enabled services
- Tracking services
- Advertising services other than by Print or Electronic Media
- Engineering services
- Car rental Services
- Share Registrar services
- Building maintenance services
- Services rendered Pakistan Stock Exchange Limited
- Inspection, certification, testing and training services

Rate for non-filer is omitted.

(c) Electronic & Print Media for advertisement services:

Withholding tax rate is 1.5% on services rendered.

(d) Other services u/s 153(1)(b):

Withholding tax rate is 8% on services rendered for company.

Withholding tax rate is 10% on services rendered for other than company.

(e) Execution of Contract u/s 153(1)(c):

Withholding tax rate is 7% on services rendered in case of company.

Withholding tax rate is 7.5% on services rendered in case of other than company.

Special Exemption Under 2nd Schedule Of ITO,2001.

Under clause 45A of the 2nd Schedule of the income Tax Ordinance, 2001, the rate of deduction of withholding tax under clauses (a) and (b) of sub-section (1) of section 153 shall be one per cent on local sales, supplies and services provided or rendered to the taxpayers falling in the following categories namely:-

- (i) Textile and articles thereof;
- (ii) Carpets;
- (iii) Leather and articles thereof including artificial leather footwear;
- (iv) Surgical goods; and
- (v) sports goods;



Chronicle Events & Meetings During 2018-19

A series of important meetings held with the high ups in Islamabad alongwith my colleagues which were represented by our Sr. Vice Chairman, Vice Chairman and accompany with senior members to address the core issues of the Leather Industry properly. I would further like to furnish hereunder brief details of meetings held with the authorities concerned during my tenure:

01. PTA Delegation held Meeting on 02.10.2018 with the Advisor to PM on Commerce in Ministry of Commerce at Islamabad

I accompanied by Mr. Anjum Zafar and Mr. Mansoor Iqbal met Advisor to PM on Commerce, Mr. Abdul Razak Dawood and the then Secretary Mr. Younus Dagha on 2nd October'2018 in Ministry of Commerce, Islamabad and discussed in detail PTA's most important issues pending specially for inclusion of Dyed/Finished Leather in DLTL Order 2018 pending since long for favourable consideration.



Mr. Agha Saiddain, Chairman, PTA (Central) snapped with Mr. Abdul Razak Dawood, Advisor on Commerce & Textile, Industry & Production and Investment and Mr. M. Younus Dagha, the then Secretary Commerce alongwith Mr. Mansoor Iqbal and Mr. Anjum Zafar, Member, PTA at Ministry of Commerce Islamabad on October 2, 2018

02. Mr. Kamran Habib, Senior Vice Chairman, PTA Met Finance Minister on 20th October'2018 In FPCCI at Karachi to Discuss Core Issues of The Leather Industry

As nominated by me, Mr. Kamran Habib, Sr. Vice Chairman, PTA (Central) attended the meeting of the Trade Bodies including PTA organized by FPCCI, Karachi Mr. Asad Umer, the then Minister for Finance on 20th October'2018 at FPCCI, Karachi wherein he presented well formulated proposals/Issues of Leather Industry to the Finance Minister for his favourable consideration. During the meeting the FM assured his full cooperation to boost export and to remove irritants as pointed out by the exporters.

03. Meeting of PTA Delegation held with The Finance Minister on 30.11.2018 at Islamabad

I, alongwith my team comprising Kh. Muhammad Mehr Ali, Vice Chairman, PTA (Central), Shaikh Muhammad Imran, Acting Chairman, PTA-SZ, Khawaja Muhammad Ilyas, Mr. Ejaz Ahmed Shaikh, Mr. Aziz Ahmed and Mr. Muhammad Shafi, Members-PTA participated in the meeting held with the then Finance Minister, Mr. Asad Umer in Ministry of Finance, Islamabad on 30th November'2018 to discuss Leather Industry's issues.

I delivered presentation in detail explaining him reasons of falling exports from Pakistan & what our regional competing countries are offering to their exporters.

Glimpses of PTA Delegation Meeting Held with The Finance Minister At Islamabad



A group photograph of PTA Delegation with the then Finance Minister, Mr. Asad Umer (4th R)

04. The Sr. Vice Chairman, PTA Participated in The Business Community Meeting Held on 9th December'2018 in Governor House, Karachi Presided over by The Prime Minister of Pakistan

Mr. Kamran Habib, Sr. Vice Chairman, PTA (Central) participated in the Meeting of the Business Community held in Governor House on 09.12.2018 which was presided over by the Prime Minister of Pakistan, Mr. Imran Khan Niazi to discuss trade issues with the business community.

During the meeting, Mr. Kamran Habib presented the issues of leather industry to the PM for resolution and favourable consideration to provide more viable level playing field to this 2nd biggest export oriented Industry of the country for fetching precious foreign exchange for the country.



05. Meeting Of PTA Delegation With Secretary Commerce on 20.12.2018

PTA Delegation led by me accompanied by Khawaja Muhammad Mehr Ali, Vice Chairman, PTA (central) and Mr. Azam Malik, Senior Member, PTA met with the then Secretary Commerce, Mr. Muhammad Younas Dagha at Ministry of Commerce, Islamabad on 20th December'2018 and discussed the reasons for declining in export of Leather Sector in general and finished leather in particular. I also delivered a comprehensive presentation on the Leather Industry on power point to draw attention of the Secretary Commerce on core issues of the Leather Industry.

06. PTA Delegation Meeting with Mr. Shaukat Zaman, Director (Trade), PBS held on 28.12.2018 at PBS-karachi

As nominated by me, a PTA Delegation comprising Mr. Hamid Arshad Zahur and Sheikh Afzal Hussain and Mr. Muhammad Ali, Secretary General, PTA met Mr. Shaukat Zaman, Director (Trade) in Pakistan Bureau of Statistics in his office at Karachi on 28th December'2018 to discuss the serious issue of unit price of leather and after threadbare discussion it was agreed with consensus to work out more deeply on the statistics obtained by delegation from PBS for submission of summary of calculation with proposed destination to make it precisely to the actual extend under the prevailing unit price of leather in international market.

PTA delegation discussing with the Director and officials of PBS regarding discrepancy in Unit Price on export of Finished Leather



07. Outcome of The Meeting held With The Advisor on Commerce & Textile on 12.01.2019 Via Video Link

I participated in the emergent meeting arranged on very short notice received on phone from the office of the Advisor on Commerce on 12th January'2019 in PTA Northern Zone Office, Lahore and Ministry of Commerce, Islamabad simultaneously via Video Conference. Mr. Abdul Razak Dawood presided over the meeting. The meeting was also attended by the representatives of the Pakistan Chemical Manufacturers Association who had some reservations on PTA's recommendations for reduction in duties on various chemicals.

I strongly explained PTA's genuine demand for reduction in duty on some tanning chemicals. The Advisor on Commerce & Textiles agreed with PTA's proposal and assured to resolve the issue of Leather Industry.



View of the meeting held via Video Conference simultaneously in Ministry of Commerce, Islamabad and PTA Northern Zone Office, Lahore on 12.01.2019, representative of Pakistan Chemicals Manufacturers Association are also seen

08. Mr. Azam Malik, Senior Member, PTA held meeting with Advisor to PM on Commerce on 15.01.19 at Islamabad

As nominated by me, Mr. Azam Malik, Senior Member, PTA attended the meeting held with Mr. Abdul Razak Dawood, Advisor to PM on Commerce & Textile on 15th January'2019 at Islamabad to discuss pending issues of Leather Industry specially for releasing pending Sales Tax and DLTTL refund Cases of PTA member concerned and requested him to include Finished/Dyed Leather in DLTTL Order, 2018 which was left to be included to get benefit by the Leather Exporters too like previous year's policy DLTTL Order, 2017.



Mr. Azam Malik presenting issues of Leather Industry to Mr. Abdul Razak Dawood, Advisor on Commerce during the meeting held in Ministry of Commerce, Islamabad on 15.01.2019

09. PTA Delegation Meeting with Secretary Commerce held on 25.01.2019

PTA delegation led by me Mr. Agha Saiddain comprising Mr. Mansoor Iqbal, Mr. Anjum Zafar and Mr. Azam Malik met the then Secretary Commerce, Mr. M. Younus Dagha on 25th January'2019 in Ministry of Commerce, Islamabad to discuss anomaly in Mini Budget 2019 and requested to remove the Custom Duty of 11% on import of Stamping Foils which was already announced at '0' rated in Federal Budget 2018-19 under Part-III of the 5th Schedule of the Customs Act, 1969. The Secretary Commerce has assured to rectify the anomaly.



A group photograph of PTA delegation snapped with the then Secretary Commerce (4R)

10. Participation in 5th PMLS-2019

5th Pakistan Mega Leather Show was jointly organized by PTA & PFMA from 27-29th January'2019 in Lahore International Expo Centre. I took part actively in organizing the Show successful.

Inaugural Ceremony of Pakistan Mega Leather Show was organized on 28th January'2019 wherein Advisor to PM on Commerce, Mr. Abdul Razak Dawood inaugurated the Show as a Chief Guest. I delivered speech in front of the Advisor to PM on Commerce and highlighted all the core issues of the leather Industry and invited his attention for favourable consideration.

I invited Japanese delegation who visited the show and participated in the joint meeting with PTA members and discussed various issues of mutual interest for the benefit of Leather Industry. I also delivered presentation on the Leather Industry through multi media during the meeting.

I arranged meetings with Mr. Abdul Razak Dawood, Advisor on Commerce, representatives of TDAP, Consul General of Turkey and other foreign delegations during 3 days of the 5th PMLS-2019 specially to draw their attention towards the importance of this historical leather industry and its development.

Mr. Abdul Razak Dawood, Advisor to PM on Commerce Inaugurated 5th PMLS-2019



Glimpses of Visit of Japanese Delegation to 5th PMLS-2019 at Lahore



Visit of the Consul General of Turkey to 5th PMLS-2019 at Lahore



11. Mr. Kamran Habib, Sr. Vice Chairman, PTA (Central) Participated in The Consultation Session on Trade Opportunities in The USA, China And Indonesia" Organized by MOC and TDAP on 18th March, 2019 at Marriot Hotel Karachi

As nominated by me, Mr. Kamran Habib, Sr. Vice Chairman, PTA (Central) attended the Consultation Session on Trade Opportunities in the USA, China and Indonesia on 18th March'2019 at Marriott Hotel Karachi which was organized by the Ministry of Commerce and Trade Development Authority of Pakistan. The Seminar chaired by the Advisor to PM on Commerce wherein Secretary Commerce and Secretary TDAP was also present during the Session.

Sr. Vice Chairman, PTA, Mr. Kamran Habib presented PTA's proposals to Advisor on Commerce, Mr. Abdul Razak Dawood for favourable consideration for inclusion of values added Leather of Cow/Buff and Goat and Sheep Skins in CPFTA, Pak-Indo PTA and FTA with Pak-USA for zero-rated export from Pakistan to these potential market of USA, China and Indonesia.

12. Meeting of PTA Delegation met with the Consul General of Indonesia in Karachi on 26.03.2019

PTA Delegation (Participants of Indo Leather & Footwear – 4-6th April'2019) led by Mr. Amanullah Aftab, Chairman, Fairs participated in the luncheon meeting hosted by the Consul General of Indonesia on 26.03.2019 at Indonesian Consulate in Karachi.

The PTA delegation discussed with the Indonesian Delegation about the strategy how to enhance bilateral trade between the two brother countries and invited him for participation of Indonesian Leather & Leather Manufacturers in the forthcoming 6th PMLS-2020 to be held from 27-29th January'2020 in Lahore.

Different view of the Meeting of PTA Delegation with the Consul General of Indonesia in Karachi on 26.03.2019



13. PTA delegation participated in the Awareness Seminar on 2nd Phase of China-Pak FTA organised by Ministry of Commerce and Textile in collaboration with Trade Development Authority of Pakistan (TDAP) on 18th April, 2019 at PC Hotel, Karachi

As nominated by me, PTA delegation led by Mr. Kamran Habib, Sr. Vice Chairman, PTA (Central) along with Mr. Amjad Hafeez, Mr. Shafique Ahmed and Mr. Tanveer Ahmed participated in the Awareness Seminar on 2nd Phase of China-Pak FTA organized by the Ministry of Commerce and Textile in collaboration with the TDAP on 18th April'2019 at Pearl Continental Hotel, Karachi which was chaired by Mr. Abdul Razak Dawood, Advisor to PM on Commerce. Sardar Ahmad Nawaz Sukera, Federal Commerce Secretary and Mr. Muhammad Sualeh Ahmad Faruqi, Secretary, TDAP were also present in the above Seminar.

During the Seminar Mr. Abdul Razak Dawood, Advisor to PM on Commerce highlighted the major breakthroughs made at the 11th round of FTA in March 2019. He said China agreed to eliminate duty at par with ASEAN on 313 items including Leather. China has also extended sensitive list of Pakistan's 1410+350 items.

14. 5th DGTO Consultative Session held on 29th April'2019 in collaboration with Pakistan Knitwear & Sweater Exporters Association

As nominated by me, Mr. Muhammad Ali, Secretary General, PTA attended the 5th Consultative Session organized by the Directorate General of Trade Organizations, Ministry of Commerce in collaboration with Pakistan Knitwear & Sweater Exporters Association on 29th April'2019 at Pearl Continental Hotel Karachi on Capacity Building of Secretaries and Office Bearers of Trade Organizations.



A busy view of the 5th DGTO Consultative Session held on 29th April'2019 at PC Hotel, Karachi.

15. MoC organized Seminar on Pak-China FTA Phase II on 4th May 2019 at Lahore Int'l Expo Centre

Ministry of Commerce Organized a Seminar on China-Pak FTA (CPFITA) – Phase II on 4th May'2019 at Lahore International Expo Centre and invited stakeholders including PTA to join the Seminar. The Seminar was chaired by the Adviser to the Prime Minister on Commerce Mr. Abdul Razak Dowood which was also attended by Secretary Commerce Sardar Ahmad Nawaz Sukhera.

Mr. Agha Saiddain, Chairman, PTA alongwith following members attended the above Seminar :

- | | | | |
|-----|------------------------------------|-----|-----------------------|
| 01. | Mr. Anjum Zafar | 02. | Mr. Muhammad Musaddiq |
| 03. | Mr. Mansoor Iqbal | 04. | Mr. Asad Malik |
| 05. | Mr. Fahim Ahmed – Secretary-PTA-NZ | | |

During the Seminar I presented PTA's observations on the 2nd Phase of CPFTA in Questions answer session for accommodation in the CPFTA.

Mr. Agha Saiddain delivering his presentation during the Seminar on 4th May'2019 organized by MoC & TDAP at Lahore Int'l Expo Centre



16. Meeting with Minister for Science & Technology Chaudhary Fawad Hussain on 26th May 2019

I attended a meeting held with Chaudhry Fawad Hussain, Federal Minister for Science & Technology on 26th May'2019 at Pakistan Council of Science and Industrial Research at Lahore and discussed issues for up-gradation of PCSIR specially for Leather Testing.



Federal Minister for Science and Technology, Chaudhry Fawad Hussain chairing a Meeting at PCSIR at Lahore on 26-May-2019

Participants of the meeting snapped with the Federal Minister for Science and Technology after the Meeting held at PCSIR- Lahore on 26-May-2019



17. Meeting with the Federal Finance Minister and Punjab Finance Minister on 01.06.2019 at Governor House, Lahore

As nominated by me, Mr. Anjum Zafar, Chairman, PTA Standing Committee on Export/DLTL/Taxes Strategic participated in the meeting held with Dr. Abdul Hafeez Shaikh, Mr. Razaak Dawood, Advisor on Commerce, Mr. Hammad Azher, Minister of State for Finance, Makhdoom Punjab Finance Minister, Dr. Salman Shah at Governor House, Lahore on 01.06.2019 to discuss on export issues.

He discussed various issues on cost of doing business and levy of indirect taxes. He gave a detailed presentation on export sector to the house. Over all the meeting was positive with respect to export manufacturing but was difficult meeting for other non exporting and non tax or low tax retail sectors. The authorities concerned assured for announcement of some relief to exporters to ease doing business.

18. PTA delegation participated in the Consultative Session on Export Facilitation Measures held by TDAP on 14th June'2019 at TDAP, Karachi.

As nominated by me, a PTA delegation led by Mr. Amanullah Aftab comprising Mr. Shafique Ahmed and Sh. Saqib Saeed Masood participated in the Consultative Session held by the TDAP on 14th June'2019 at TDAP, Karachi on Export Facilitation Measures wherein proposals from the associations discussed for removal of bottlenecks in the way of exports alongwith identification of urgent action so that Country's export may be increased for further consideration of the Ministry of Commerce for inclusion in the Trade Policy.

19. PTA Delegation attended meeting with Prime Minister of Pakistan held on 10th July'2019 at Governor House, Karachi.

As nominated by me, PTA Delegation consisting of Mr. Gulzar Firoz and Mr. Ejaz Ahmed Shaikh, senior members PTA attended meeting with the Prime Minister of Pakistan held in Governor House, Karachi on 10th July'2019 wherein they presented PTA's well formulated proposals / suggestions for consideration specially anomalies and hurdles faced by the leather industry after announcement of Federal Budget 2019-20.

20. 14th Meeting of the Finance Committee of the Board of Administrators of EDF held on 11th July'2019 at Ministry of Commerce, Islamabad :

I attended 14th Meeting of the Finance Committee of Export Development Fund (EDF), Ministry of Commerce at Islamabad on 11th July'2019 which was chaired by Mr. Abdul Razak Dawood, Advisor to the PM on Commerce to discuss, inter-alia, PTA proposal for approval of fund of Rs.20 million for jointly organizing of 5th Pakistan Mega Leather Show-2019 by PTA & PFMA. After threadbare discussion, the EDF Board of the Ministry of Commerce approved the proposal of PTA and PFMA for funding of Rs.20 million for 5th PMLS-2019.

21. Mr. Anjum Zafar attended meeting with Syed Shabbar Zaidi, Chairman, FBR on 11th July'2019 at Islamabad.

As nominated by me, Mr. Anjum Zafar participated in the meeting held with Syed Shabbar Zaidi, Chairman, FBR and Members IR, IT, Customs and Sales Tax on 11th July'2019 at FBR, Islamabad. He presented PTA's proposals for exemption in taxes specially anomalies of Federal Budget 2019-20 regarding 5.5% W/Tax on raw material, 3% AGST on Machinery, refund of Sales Tax etc. for re-consideration in reduction in duty imposed on various chemicals in the Budget 2019-20.

22. PTA Delegation meeting with Syed Shabbar Zaidi, Chairman, FBR on 18th July'2019 at FBR, Islamabad.

I alongwith Mr. Muhammad Musaddiq held meeting with Syed Shabbar Zaidi, Chairman, FBR and Mr. Usman Dar, Advisor to PM on Youth Programme on 18th July'2019 at FBR Islamabad wherein I presented PTA's Proposals/Issues due to withdrawal of Zero-rating regime and imposition of various taxes / duties on import and export in the recent Federal Budget 2019-20 on multi-media power point presentation for getting due attention of the authorities concerned for favourable consideration and resolution of the genuine proposals of the valued added export oriented leather industry.



Mr. Agha Saiddain, Chairman, PTA Central discussing with Syed Shabbar Zaidi, Chairman, FBR in his office during meeting on 18th July'2019

A group photograph of PTA delegation with the Chairman, FBR Syed Shabbar Zaidi in FBR, Islamabad

23. PTA held meeting with the Secretary, Livestock and Dairy Development, Baluchistan on 22nd July'2019 at PTA Central Office Karachi and PTA-NZ Lahore via Video Link.

PTA arranged meeting with Mr. Dostain Khan Jamaldeni, Secretary, Livestock & Dairy Development, Baluchistan in PTA Central Office, Karachi through video connectivity from PTA-Northern Zone Office Lahore on 22nd July'2019 to discuss with me matters of mutual interest and business ties/collaborations in near future in Balochistan for establishment of tanneries and Effluent Treatment Plants to increase share of Baluchistan in leather industry's export.



Views of PTA meeting with the Secretary, Livestock & Dairy Development, Baluchistan, Mr.Agha Saiddain, Chairman, PTA discussing via video link in PTA-NZ Office, Lahore

24. PTA Delegation held Meeting with Secretary Livestock, Punjab on August 2, 2019

PTA Delegation led by me visited Ministry of Livestock, Punjab and met Secretary Livestock to discuss Qurani issues and cooperation of the Department for organizing Seminars and Advertisement for awareness of general masses how to preserve precious raw material for the country's foreign exchange.



Mr. Zahid Hussain, Secretary Livestock, Punjab discussing with PTA Delegation During the Meeting

25. Meeting of PTA with Sardar Husnain Bahadar Dreshak Provincial Minister for Livestock & Dairy Development Punjab on 7th August'2019

I arranged meeting of PTA members with Sardar Husnain Bahadar Dreshak Provincial Minister for Livestock & Dairy Development Punjab in PTA (Northern Zone), Lahore on 7th August'2019 to discuss matter pertaining to Livestock, preservation of hides/skins during Eid ul Azha and measures regarding control of diseases in domestic ruminants. I gave him detailed information through a presentation covering

all areas i.e. Loss to hides and skins due to mishandling of stocks, hot weather, skins and major prevalent skin diseases. hides and skins due to mishandling of stocks, hot weather, skins and major prevalent skin diseases.

Minister for Livestock Punjab carefully listen all the points and assured his maximum support for the cause. Accordingly, he arranged an Emergent Press Conference on 8th August'2019 and addressed to the masses on the necessary precautions and care recommend for hides and skins. He also arranged awareness seminars for butchers, religious institutions at district levels concluded before Eid-ul-Aza. In addition, TVC tele-casted on national news channels before 1 day of Eid. Advertisement released by the Ministry of Punjab Livestock in national newspapers daily Jang, Nawa-e-waqt and Dunya.



Views of the Meeting of PTA held with Sardar Husnain Bahadar Dreshak Provincial Minister for Livestock & Dairy Development Punjab in PTA-NZ Office, Lahore

26. Joint Press Conference organized by Provincial Minister for Livestock & Dairy Development Punjab and Chairman, PTA on 8th August'2019

A Joint Press Conference arranged by myself and Sardar Husnain Bahadar Dreshak, Provincial Minister for Livestock & Dairy Development Punjab on 8th August'2019 on the awareness for preservation of Hides & Skins during 3-days of Eid-ul-Azha.



27. Mr. Agha Saiddain, Chairman, PTA participated in LN (Leather Naturally) Talk / Seminar held on 3rd September'2019 at Shanghai, China

On the occasion of ACLE Fair held in Shanghai, China from 3-5th September'2019, Leather Naturally (LN) arranged a Seminar / LN Talk and invited me to participate in the talk. I delivered a presentation on the Topic "How Anti Leather Lobbies used Anthropology & Cognitive Dissonance as a Tool" and how PETA and Greenpeace used these as a tool to create disliking for natural leather. It was a brainstorming session as what we should do to bring leather back in fashion. The Seminar attended by a number of guests/viewers of leather industry who were highly educated and PHD like Mr. Mike Redwood and other members of leather naturally from all over the world.



Presentation delivered by Mr. Agha Saiddain during LN Seminar in China

28. Mr. Agha Saiddain, Chairman, PTA attended meeting with the Secretary General, China Leather Association (CLA) on 3rd September'2019 at Shanghai, China

During my participation in All China Leather Exhibition (ACLE), 3-5 September 2019, Shanghai, China I have the opportunity to met Mr. Chen Zhanguang, Secretary General of China Leather Association (CLA) and Prof. Dr. Biyu Peng, Deputy Dean of National Engineering Laboratory, China and Chairman of Science and Technology Committee of Chinese Leather Association to talked them about Leather Technology Transfer to Pakistan, Pak-China Leather Chemical Manufacturing Projects in joint ventures, Exchange of information between PTA and CLA on regular basis and Joint Ventures for leather bags and leather shoes manufacturing between two leather associations.

I alongwith Sheikh Afzal Hussain, senior member of PTA discussed the following points during the above meeting :

1. Major issues of Pakistani raw skins and hides and how National key laboratory for clean leather manufacture, Sichuan University can help through carrying out research to overcome these prob lems.
2. Beamhouse, Tanning, post tanning, finishing, environmental and quality issues of Pakistan leather industry.
3. Loose leather issue in Pakistan Leather industry.
4. The signing of MoU between National key laboratory for clean leather manufacture, Sichuan University, and Pakistan Tanners Association.
5. Signing of MoU between China Leather Association and Pakistan Tanners Association.



Views of the meeting held between PTA & CLA

Meetings of Central Executive Committee of PTA held during the year 2018-19

During my tenure following meetings of the Central Executive Committee were held simultaneously at Lahore & Karachi through Video Conference :

- ★ 1st CEC Meeting on 30th September'2018.
- ★ 2nd CEC Meeting on 15th December'2018.
- ★ 3rd CEC Meeting on 2nd March'2019.
- ★ 4th CEC Meeting on 19th June'2019.
- ★ 5th CEC Meeting on 29th June'2019.
- ★ 6th CEC Meeting on 6th July'2019.
- ★ 7th & Last Meeting with AGM on 25th September'2019.

Press Statements / Press Conference

During my tenure I released a number of Press Statements to Electronic and Print Media who gave wide coverage of Leather Industry's cores issues / grievances as well as arranged a Press conference with the Provincial Minister of Livestock, Punjab on the occasion of Eid-ul-Azha for awareness campaign between the general masses for collection of Raw Hides & Skins carefully to avoid lose of foreign exchange. I succeeded to draw attention of the Government and relevant authorities concerned towards genuine issues of Leather Industry.

Vote of Thanks

I would also like to appreciate the performance of Mr. Muhammad Ali, Secretary General, PTA as well as for successfully organizing International Fairs and effectively pursuing release of subsidies from TDAP with positive results, Ms. Tahira Shaheen, Deputy Secretary, PTA (Central) for her outstanding, active and sincere hard working with responsibility and other Secretariat Staff of PTA (Central) for their dedication to duties carried out by them for running the affairs of the Association smoothly during the year under review. I also appreciate Mr. Fahim Ahmed, Secretary, PTA (Northern Zone) for their cooperation and dedication extended to PTA Central on the tenure of the Chairman, PTA from Northern Zone and arranging CEC meetings as and when held at Lahore. I also appreciated the cooperation of Mr. Muhammad Raiyan, Secretary, PTA (Southern Zone).

I would also like to thank for the cooperation extended by print & electronic media for covering our events and highlighting problems & issues of the leather industry.

I also like to appreciate the members as well as many others who are also associated with the Leather Industry by releasing their Company's advertisement to help make printing of PTA's Annual Report successfully and also I appreciate the work of the Printer.

I specially like to express my heart-felt congratulation and good wishes for the incoming Office Bearers and the new members of PTA's Central Executive Committee for coming forward to serve the cause of leather sector industry with renewed verve and perseverance.

I sincerely wish and pray to Almighty Allah for the prosperity, progress and solidarity of our beloved country, PAKISTAN and uplift of the LEATHER INDUSTRY on national and international business domain.



We imagine sustainable solutions for the beamhouse and tanning process

If it can be imagined,
it can be created

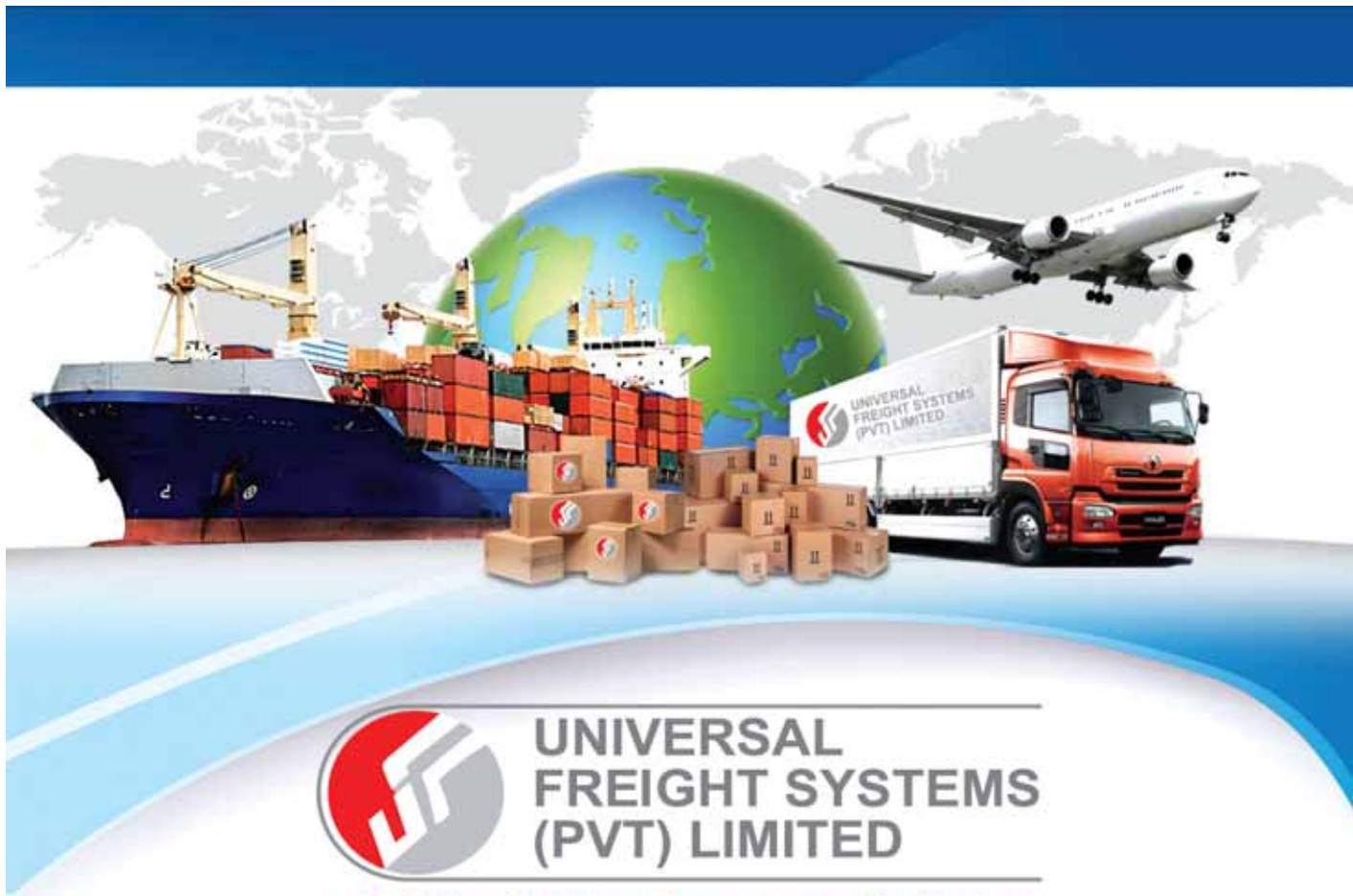


Tanners are facing growing environmental challenges as the market increasingly demands that high-quality leathers are produced more responsibly. Contributing to a more ecological leather production process, our responsible beamhouse portfolio helps tanners meet these challenges without compromising on the quality of the leather.

The Stahl BeTan™ portfolio consists of a complete range of responsible solutions for every step in the beamhouse and tanning process, from soaking to liming and bating. Using the best-in-class responsible technologies from the Stahl BeTan™ portfolio, tanners can reduce their

water consumption and the amount of sulfides, solids and salt used during leather production. Moreover, it can result in a shorter production process. Building on years of experience in beamhouse operations and acquiring the best technical experts in the world, Stahl has become the go-to partner when it comes to sustainable beamhouse and tanning solutions. Our Stahl BeTan™ solutions demonstrate Stahl's continuous commitment to Responsible Chemistry, aimed at reducing the environmental impact of leather-making.

If you would like to know more about Stahl BeTan™, and what we can do for your business, visit stahl.com or contact claus.reineking@stahl.com



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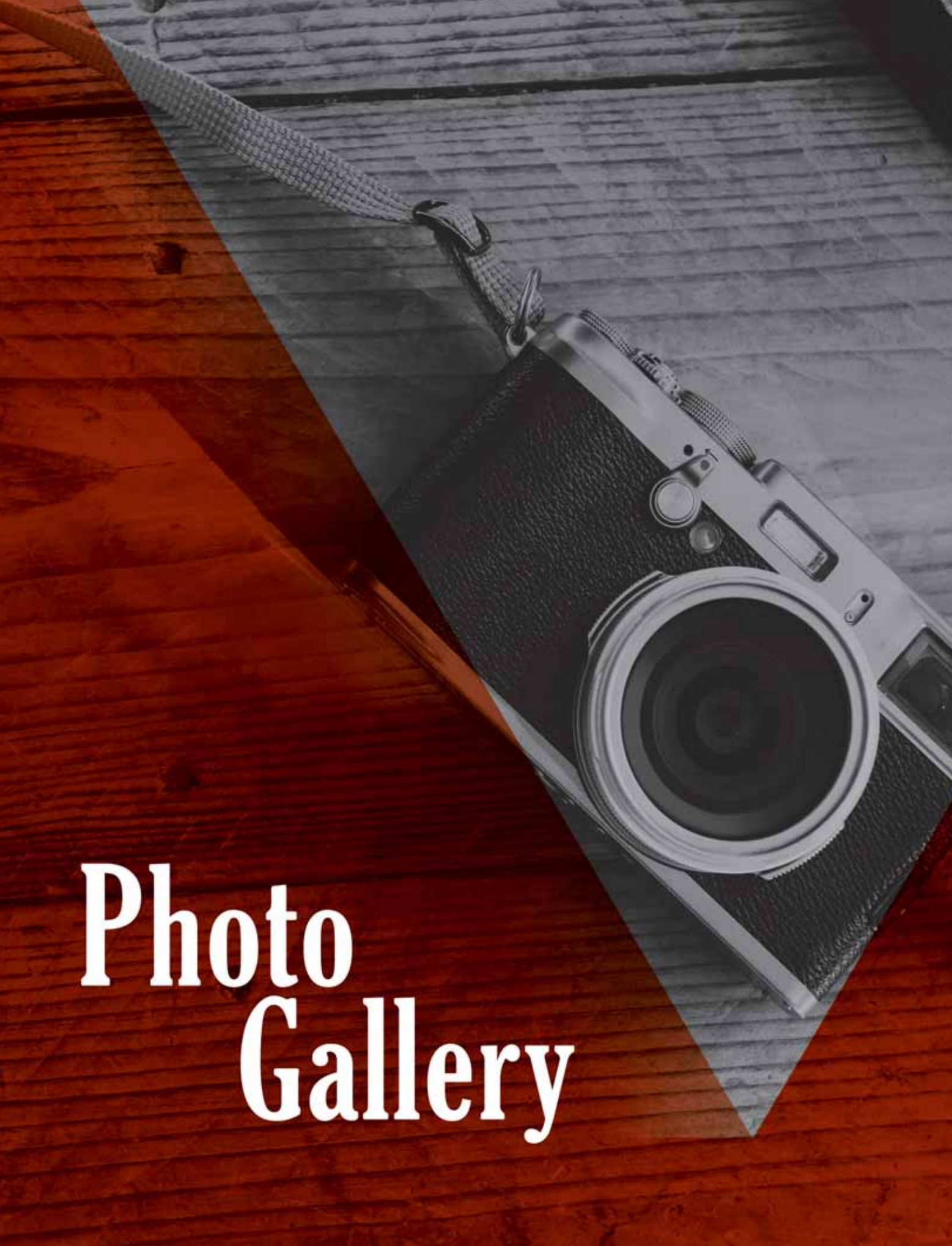


Photo Gallery

Different Views of the Meetings of Central Executive Committee held during the year 2018-19 Via Video Conference simultaneously in Lahore & Karachi under the Chairmanship of Mr. Agha Saiddain





Glimpses Of Inaugural Ceremony of PMLS-2019 inaugurated by the Advisor to PM on Commerce & Textile, Mr. Abdul Razak Dawood on 28.01.2019 at Lahore International Expo Centre



Glimpses of PMLS-2019





Awards Distribution on the occasion of Annual Dinner hosted on 2nd day of the 5th PMLS-2019



Glimpses of Pakistan Pavilion organized by PTA with collaboration of TDAP in various International Fairs & Exhibitions Leather Tech – 22-24th November'2018 at Dhaka – Bangladesh



Lineapelle Fair – 20-22nd February'2019 at Miltan, Italy



APLF – 13-15th March'2019 at Hong Kong



Indo Leather & Footwear Fair – 4-6th April 2019 at Jakarta, Indonesia B2B Meetings Arranged With Potential Indonesian Buyers



Business Matching
4 APRIL 2019
JIEXPO, Kemayoran - Indonesia
Thursday, 16.45 - 18.00 wib

BUSINESS MATCHING
PTA & APRISINDO

bersama PTA (Pakistan Tanners Association)
dan APRISINDO (Asosiasi Perapatvan Indonesia)

More Info : Callin 0831 3306 7369
Fromm 0815 1923 1977

to visit the exhibition, please register on line : indoleatherfootwear.com

The poster features logos for ILEF (Indo Leather & Footwear Fair) and APRISINDO. The main image shows a group of people seated at round tables in a conference room, engaged in business discussions. The bottom section includes contact information for PTA and APRISINDO, along with a registration link.



All China Leather Exhibition (Acle) – 3-5th September'2019 at Shanghai, China Glimpses of Pakistan Pavilion in ACLE-2019 at Shanghai, China



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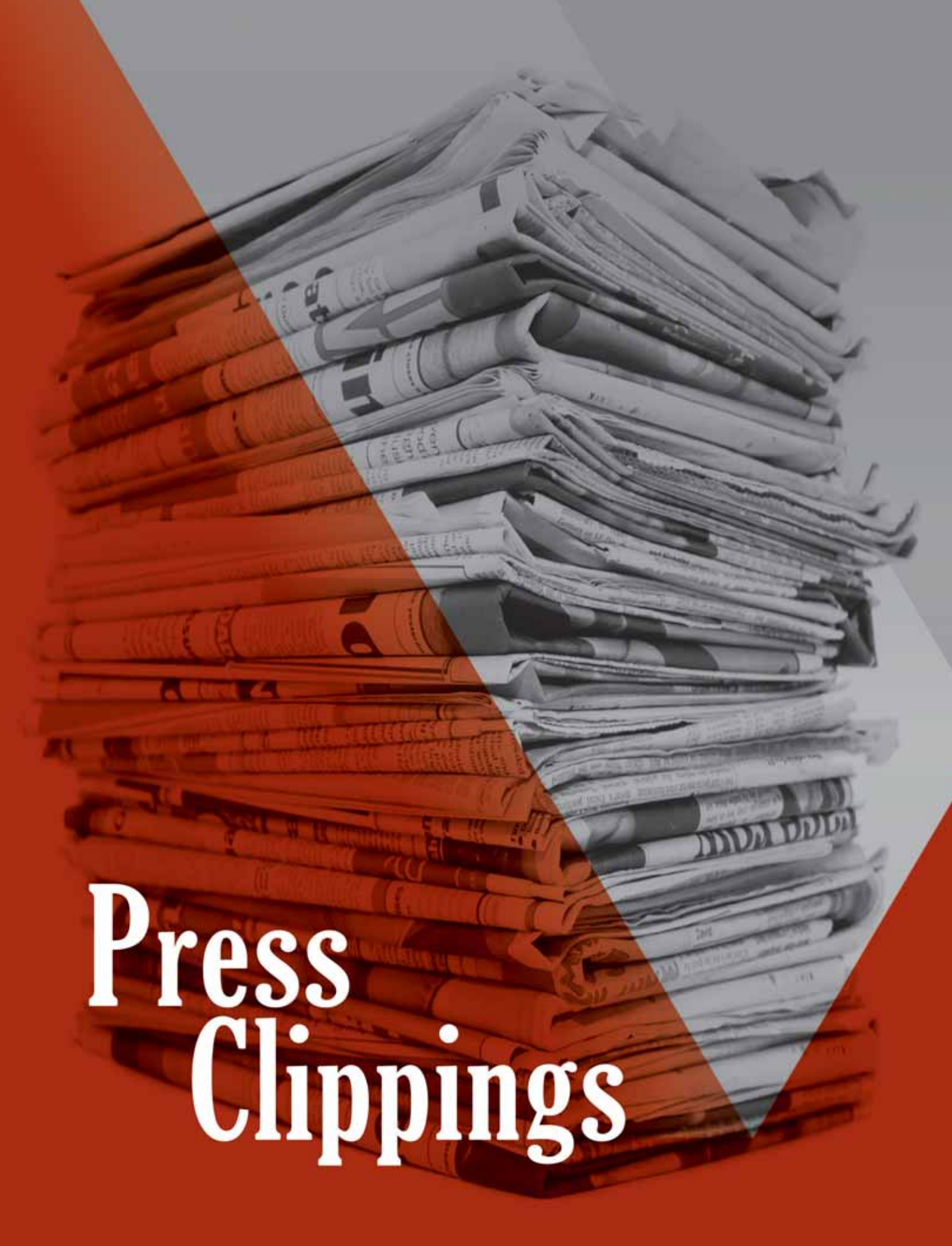
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Email: eastern@easterngroup-pk.com Web Site: www.easterngroup-pk.com



Press Clippings

DAILY NEWS-SPORT KHARAF

روزنامہ نئی وقت

THURSDAY 14 MAY 2019

MCQ-24 12 2019

DAILY NAI BAAT

روزنامہ نئی بات

THURSDAY 14 MAY 2019

MCQ-24 12 2019

DAILY AUSAF

روزنامہ اوصاف

THURSDAY 14 MAY 2019

MCQ-24 12 2019

روزنامہ 92

25 جنوری 2019



DAILY KHAIRAN

روزنامہ خیبر

THURSDAY 14 MAY 2019

روزنامہ جہان

THURSDAY 14 MAY 2019

NATIONAL

LCCI urges govt to revive zero-rating regime

Business community

Import of basic tanning chemicals

Govt proposed to withdraw additional RD



LCCI urges govt to revive zero-rating regime

The LCCI has urged the government to revive the zero-rating regime for exports. The LCCI said that the zero-rating regime is a vital tool for the government to support the export sector and to reduce the tax burden on exporters. The LCCI said that the zero-rating regime is currently being used by only a few exporters and that the government should encourage more exporters to use it. The LCCI said that the zero-rating regime is a simple and effective way to reduce the tax burden on exporters and to make Pakistani exports more competitive in the international market.

Govt proposed to withdraw additional RD

The government has proposed to withdraw the additional refund (RD) on the import of basic tanning chemicals. The government said that the additional RD is a temporary measure and that it is no longer needed. The government said that the additional RD is a costly measure and that it is not in the best interests of the country. The government said that the additional RD is a barrier to trade and that it is not in the best interests of the international community. The government said that the additional RD is a distortion of the market and that it is not in the best interests of the economy. The government said that the additional RD is a source of inefficiency and that it is not in the best interests of the industry. The government said that the additional RD is a source of uncertainty and that it is not in the best interests of the investors. The government said that the additional RD is a source of risk and that it is not in the best interests of the consumers. The government said that the additional RD is a source of corruption and that it is not in the best interests of the public. The government said that the additional RD is a source of inequality and that it is not in the best interests of the society. The government said that the additional RD is a source of injustice and that it is not in the best interests of the nation. The government said that the additional RD is a source of dishonor and that it is not in the best interests of the country.

BUSINESS RECORDER KARACHI WEDNESDAY 26 JUNE 2019

BUSINESS RECORDER KARACHI WEDNESDAY 26 JUNE 2019

Business community

BUSINESS RECORDER KARACHI FRIDAY 8 FEBRUARY 2019

PTA sends SOS call to Prime Minister

LAHORE: Pakistan Tarriers Association (PTA) has sent a SOS call to Prime Minister Imran Khan. The PTA said that the government's decision to increase the duty on imports from 200 percent to 250 percent is a disaster for the country. The PTA said that the increase in duty will cause a sharp drop in exports and will lead to a recession. The PTA said that the increase in duty is a violation of the WTO rules and that the government should immediately withdraw it. The PTA said that the increase in duty is a source of uncertainty and that it is not in the best interests of the country. The PTA said that the increase in duty is a source of risk and that it is not in the best interests of the investors. The PTA said that the increase in duty is a source of inefficiency and that it is not in the best interests of the industry. The PTA said that the increase in duty is a source of corruption and that it is not in the best interests of the public. The PTA said that the increase in duty is a source of inequality and that it is not in the best interests of the society. The PTA said that the increase in duty is a source of injustice and that it is not in the best interests of the nation. The PTA said that the increase in duty is a source of dishonor and that it is not in the best interests of the country.

PTA flays India over levy of 200pe duty on imports from Pakistan

LAHORE: The PTA has flayed India over its decision to levy a 200 percent duty on imports from Pakistan. The PTA said that the increase in duty is a violation of the WTO rules and that the government should immediately withdraw it. The PTA said that the increase in duty is a source of uncertainty and that it is not in the best interests of the country. The PTA said that the increase in duty is a source of risk and that it is not in the best interests of the investors. The PTA said that the increase in duty is a source of inefficiency and that it is not in the best interests of the industry. The PTA said that the increase in duty is a source of corruption and that it is not in the best interests of the public. The PTA said that the increase in duty is a source of inequality and that it is not in the best interests of the society. The PTA said that the increase in duty is a source of injustice and that it is not in the best interests of the nation. The PTA said that the increase in duty is a source of dishonor and that it is not in the best interests of the country.

PTA demands restoration of DLTL on finished leather

LAHORE: Pakistan Tarriers Association (PTA) has demanded the restoration of the Drawback Levy (DLTL) on finished leather. The PTA said that the DLTL is a vital tool for the government to support the leather industry and to reduce the tax burden on exporters. The PTA said that the DLTL is currently being used by only a few exporters and that the government should encourage more exporters to use it. The PTA said that the DLTL is a simple and effective way to reduce the tax burden on exporters and to make Pakistani leather exports more competitive in the international market.

BUSINESS RECORDER KARACHI FRIDAY 11 NOVEMBER 2018

BUSINESS RECORDER KARACHI FRIDAY 31 MAY 2019

BUSINESS RECORDER KARACHI FRIDAY 8 FEBRUARY 2019

Leather sector deprived of ST refund: PTA chief

LAHORE: Pakistan Tarriers Association (PTA) has said that the leather sector is deprived of the Special Tariff (ST) refund. The PTA said that the ST refund is a vital tool for the government to support the leather industry and to reduce the tax burden on exporters. The PTA said that the ST refund is currently being used by only a few exporters and that the government should encourage more exporters to use it. The PTA said that the ST refund is a simple and effective way to reduce the tax burden on exporters and to make Pakistani leather exports more competitive in the international market.

Govt urged not to withdraw zero rating regime

LAHORE: Pakistan Tarriers Association (PTA) Chairman Agha Saeed Khan has urged the government not to withdraw the zero rating regime. The PTA said that the zero rating regime is a vital tool for the government to support the export sector and to reduce the tax burden on exporters. The PTA said that the zero rating regime is currently being used by only a few exporters and that the government should encourage more exporters to use it. The PTA said that the zero rating regime is a simple and effective way to reduce the tax burden on exporters and to make Pakistani exports more competitive in the international market.

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Pakistan Leather Garments Manufacturers
& Exporters Association



Stanning Commitees

Activities of PTA Standing Committees During the Year Oct-2018 to Sept-2019

Finance & Administration Standing Committee

Agha Saiddain Chairman

The Finance & Administration Standing Committee remained functional actively during the year under review headed by Mr. Agha Saiddain, Chairman, PTA, he actively examined the monthly accounts of PTA Central Office regularly with reference to Receipts & Expenditure and the overall fiscal position as compared to last month's account before taking-up the same in the Central Executive Committee's meetings for final review and approval.



All the financial transactions for the purpose of heavy remittance to international fairs organizers concerned or essential purchases etc. have been vetted, examined and recommended to ensure transparency and genuineness particularly from audit perspective and it is a healthy sign and our satisfaction that the Auditors (Chartered Accountants) have not so far raised any objection in respect of financial transaction and maintenance of accounts of PTA (Central).

All the accounts of PTA Central Office is computerized with specific accounts prescriber software to maintain all features of accounts smoothly with convenience in precise mode with accuracy.

PTA Annual Accounts Statements were Audited by the approved Chartered Accountant and it is certainly a good sign of satisfaction that the Auditors (Chartered Accountants) have not raised any objection as yet on any financial transactions or pointed out any irregularity on maintenance of accounts of PTA (Central).

PTA Central Secretariat paid their due role in full-filling the reporting requirements of the Directorate General of the Trade Organizations and submitted reports to DGTO well before time.

This year, PTA Licence No.82 expired on 9th September'2019 and PTA applied for renewal of Licence for next 5 years in compliance with the Trade Organizations Rule, 2013 before 90 days prior to expiry of the licence alongwith a numbers of documents such as 3-years copies of Financial Statements, 3-Years Performance Review Reports prepared on annual basis, 3-years plan of activities etc. I hope the Licence will be renewed in due course as intimated by the Ministry of Commerce.

Human Resources Committee

The Human Resource Committee was constituted by the Central Executive Committee as required under the Trade Organization Rules, 2013 comprising the following members during the year 2018-19 to look after the affairs of the establishment :

Members:

- | | | |
|-----|--|---|
| 01. | Mr. Agha Saiddain (Chairman, PTA) | : M/s. Royal Leather Industries Ltd., Lahore. |
| 01. | Mr. Kamran Habib (Sr. Vice Chairman, PTA) | : M/s. Pelle Classics, Karachi. |
| 02. | Kh. Muhammad Mehr Ali (Vice Chairman, PTA) | : M/s. Khawaja Tanneries (Pvt) Ltd., Multan. |

Hides & Skins Improvement Standing Committee

The Hides & Skins Improvement Standing Committee of PTA is headed by Mr. Agha Saiddian consecutively since many years due to his vast experience, interest and knowledge in the research & development and association with the institutions concerned.

Joint research of PTA & EU through EU assistance programme on eradication of diseases in animals in the Province of Punjab was completed in last year. The disease commonly identified as small pox was in fact manifestation of ticks inside of hide was also published in the Book by world renewed Academic Publishers "LAMBERT" UK.

The Ministry of Livestock Punjab had taken various steps to eradicate Warble Fly Infestation, Ticks and small pox among ruminants in Punjab. During our research an interesting findings was observed after molecular analysis of Cow Hides.

Mr. Agha Saiddain held various meetings with the Ministry of Livestock, Punjab, Secretary Live Stock Punjab, Deputy Commissioner, Punjab for preservation and collection of Raw Hides and Skins on the occasion of Qurbani on Eid-ul-Azha.

He coordinated with the Ministry of Livestock Punjab and successfully conducted various awareness sessions for training of butchers in Ministry of Livestock, Lahore and in the Department of Livestock Punjab. Awareness through posters, bill boards, publication of advertisements in daily Newspapers and videos through electronic media and social media as well as interview of Chairman, Mr. Agha Saiddain tele-casted in Geo New, ARY and Lahore TV News Channel in detail.

In this regard, Ministry of Livestock Punjab deserves appreciation for their continued hard work and financial support for arranging the above activities. As a result of these hectic efforts and awareness campaign, butchers of various districts assured for proper flaying of animals free of cuts and its preservation in time.

Some of the promotion materials issued by the Ministry of Livestock Punjab in different districts are furnished hereunder :



The Secretary Livestock had also managed to spread awareness through Schools and Mosques and Madrasa for which Molana have been requested to include this issue in their Khutba during Jumma Prayers.

Different Views of the Meetings / events organized by Hides & Skins Improvement Standing Committees, PTA



Mr. Agha Saiddain, Chairman, Hides & Skins Improvement S/C with PTA members snapped with Secretary Livestock Mr. Zahid Hussain after conclusion of the Meeting

یکٹری لائیو سٹاک ذابہ حسین قربانی کی کمالوں کی حفاظت کے حوالے سے جائزہ اجلاس کی صدارت کرتے ہوئے۔



Provincial Minister Livestock, Sardar Husnain Dreshak (2nd R) organized a Press Conference jointly by Chairman, PTA & Chairman, Hides & Skins Improvement S/C, PTA, Mr. Agha Saiddain (R) regarding awareness of the masses for preservation and collection of raw hides & skins during Eid-ul-Azha

He also held meeting through video Conference from Lahore with the Secretary, Livestock Baluchistan on his visit to PTA Central Office, Karachi on 22nd July 2019 and discussed establishment of Tanneries in Baluchistan and provide him information about preservation of precious raw material of raw hides & skins in the province of Baluchistan during Eid-ul-Azha and apprised him importance for setting-up of Slaughter Houses for production of quality Hides & Skins without butcher cuts.

The Chairman, Hides & Skins Improvement Standing Committee of PTA stressed the Government for their support and cooperation to spend these awareness among masses and establishment of Slaughter Houses in the Province of Khyber Pukhtunkhwa and Sindh too to save these raw materials for country's foreign exchange.

International Fairs & Delegation Standing Committee

Amanullah Aftab

Chairman

We are delighted to have been able to share here that Pakistan Tanners Association (Central) in financial collaboration with the Trade Development Authority of Pakistan, Government of Pakistan (TDAP) had organized National Pavilions for Pakistan in different International Fairs & throughout the year at various destinations of the world for participation of PTA's interested members to achieve the desired goals for the promotion of exports in general and to explore new business avenues for capitalization.



Mr. Amanullah Aftab, Chairman, Standing Committee on Int'l Fairs & Delegations, PTA dealt all the affairs of International Fairs and made arrangements for Pakistan Pavilions in respect of space rent & construction/decoration of stands in consultation/coordination with the Members of Standing Committee on Int'l Fairs & Delegations with TDAP's rules & regulations in the following approved International Fairs from Sept'2018 to September'2019:-

01.	All China Leather Exhibition, 29th to 31st Aug, 2018 at Shanghai, China
02.	Lineapelle Fair, 25-27th Sept., 2018 at Milan, Italy
03.	Leathertech, 22-24th Nov., 2018 at Dhaka, Bangladesh
04.	Lineapelle Fair, 20-22nd Feb., 2019 at Milan, Italy
05.	Indo Leather & Footwear, 4-6th April, 2019 at Jakarta, Indonesia
06.	Asia Pacific Leather Fair (MM&T Section) 13-15th March, 2019, HK
07.	Shoes & leather, 11-13th July, 2019 at Ho Chi Minh City, Vietnam

PTA has already submitted a list of Int'l Fairs for allocation and accordingly the TDAP has approved the following Int'l Fairs to PTA for organizing National Pavilion for participation of PTA's interested members with necessary Government subsidy during the period from July'2019 to June'2020 for PTA's interested members as an annual feature :-

01.	ACLE, 3-5th Sept., 2019 at Shanghai, China
02.	Lineapelle Fair, 2-4th Oct., 2019 at Milan, Italy
03.	Leathertech, 31st Oct to 2nd Nov'2019 at Dhaka, Bangladesh
04.	MM&T Section of APLF, March'2020, Hongkong
05.	Lineapelle Fair, Feb., 2020 at Milan, Italy
06.	Indo Leather & Footwear Event, April, 2020 at Jakarta, Indonesia (subject to final approval of TDAP)
07.	Shoes & leather, July'2020 at Ho Chi Minh city Vietnam (subject to final approval of TDAP)

Brief description of each Fair held from Sept'2018 to September, 2019 is highlighted hereunder :-

01. All China Leather Exhibition, 29th to 31st Aug, 2018 at Shanghai, China.

PTA had organized National Pavilion for its 05 member participants in All China Lather Exhibition held from 29th to 31st Aug., 2018 at Shanghai, China within the total reserved space upto 50 sqm and the outcome of the participation of our members was encouraging to their desired extent.



02. Lineapelle Fair, 25-27th Sept., 2019 at Milan, Italy.

PTA had organized National Pavilion for its 05 member participants in All China Lather Exhibition held from 29th to 31st Aug., 2018 at Shanghai, China within the total reserved space upto 50 sqm and the outcome of the participation of our members was encouraging to their desired extent.

03. Leathertech, 22-24th Nov., 2018 at Dhaka, Bangladesh

It is the first time PTA had organized the National Pavilion for participation of its 7 interested members under the banner of National Pavilion of Pakistan in Leathertech held from 22-24th Nov., 2019 at Dhaka, Bangladesh, which was termed to be productive with the desired outcome of participation and all exhibitors have consented to continue for participation in next event to be held in Nov., 2019 at Dhaka, Bangladesh.

PTA is organizing its 2nd participation in next event of Leathertech, 31st Oct to 2nd Nov., 2019 at Dhaka, Bangladesh for participation of 10 interested members.



04. Lineapelle Fair, 20-22nd Feb'2019 at Milan, Italy

PTA had also organized participation of its 19 members in Lineapelle Fair held from 20-22nd Feb., 2019 at Milan, Italy within the reserved area upto 300 sqm with due approval of the TDAP, Government of Pakistan for necessary subsidy while the outcome was usually good and all the participants were found satisfy and committed to keep continue participation in this event twice a year at Milan, Italy, besides 5 members of PTA had also taken part in this event as private participant.

05. MMT Section of Asia Pacific Leather Fair, 13-15th March, 2019 at Hongkong

This year (2019) highest participation of our members was organized by PTA within the total reserved area of 540 sqm for 42 members under the banner of National Pavilion in MM&T Section of Asia Pacific Leather Fair held from 13-15th March, 2019 at Hongkong in a befitting manner, while 4 member participants had also taken part as private participants.



We have also made some promotional features for our members' participation during this vital event of Leather Industry and one of them was prepared a beautiful light box at the entrance gate of Pakistan Pavilion in APLF'2019, Hongkong. While as per practice in vogue, an Inaugural ceremony of Pakistan Pavilion was organized by PTA for the inauguration made by , Mr. Abdul Qadir Memon, Consul General of Pakistan, HK . In order to commemorate the event, PTA has arranged Lion Dance at the Inauguration. Mr.S.M. Muneer, Senior Member of PTA & Ex-CEO/TDAP also graced the occasion with his august presence in the Inaugural ceremony of Pakistan Pavilion.

06. Indo Leather & Footwear, 4-6th April, 2019 at Jakarta, Indonesia.

PTA had organized the National Pavilion for Pakistan for its 12 member exporters in Indo Leather & Footwear held from 4-6th April, 2019 at Jakarta, Indonesia and also arranged B2B meetings during the Show at the venue in coordination with the Embassy of Pakistan, Jakarta. The participation was more productive after execution of PTA (Preferential Trade Agreement) already made between Pakistan and Indonesia wherein the Leather is exempted from the Custom duty from Pakistan to Indonesia, which is positive with facilitation to the members for penetration more vibrantly for achieving the desired objectives of participation.

07. Shoes & Leather, 11-13th July, 2018 at Ho Chi Minh City, Vietnam

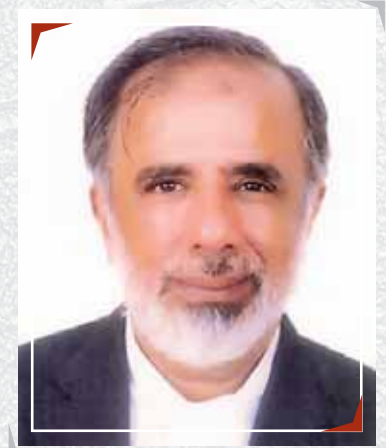
Pakistan Pavilion was organized within the desired space for 07 members' participation in Shoes & Leather held from 11-13th July, 2019 at Ho Chi Minh City, Vietnam, which is continuous participation of PTA members and outcome of the participation was fruitful/encouraging to motivate the members for keeping continue the participation in next year event, which is already in PTA's calendar subject to the final approval.

Report of the Steering Committee 5th Pakistan Mega Leather Show-2019

Mr. Muhammad Musaddiq Convener

Mr. Muhammad Musaddiq appointed by the Central Executive Committee PTA again as Convener Pakistan Mega Leather Show Steering Committee FY 2018-19 due to his vast experience.

PTA and PFMA successfully organized 5th Pakistan Mega Leather Show in Lahore International Expo Centre, Lahore (Pakistan) from 27-29th January'2019, which was jointly organized by all stakeholders of Leather Sector of Pakistan such as Finished Leather (Pakistan Tanners Association - PTA), Leather Footwear (Pakistan Footwear Manufacturers Association-PFMA), Leather Garments (Pakistan Leather Garments Manufacturers & Exporters Association PLGMEA) and Leather Gloves (Pakistan Leather Gloves Manufacturers & Exporters Association - PGMEA) with the patronage of Government of Pakistan, Trade Development Authority of Pakistan. It was joint collaborated efforts for organizing 5th Pakistan Mega Leather Show in Lahore (Pakistan) with the exclusive motive(s) 1) To portray and improve the positive image of Pakistan to the World's business community 2) To motivate the leather business entrepreneurs for business growth 3) To enhance the confidence of investors in Pakistan's business market and to attract international masses towards the tremendous \ potentials that exist in the leather sector of Pakistan and enhance the domestic potential strength to provide viable platform within the country for joint ventures between the allied industries of Leather Sector of Pakistan and foreign companies. The 5th PMLS-2019 was inaugurated by Advisor to PM on Commerce, Mr. Abdul Razak Dawood on the 2nd day of the Show on 28th January'2019.



Honourable Advisor to Prime Minister on Commerce, Mr. Abdul Razak Dawood inaugurating the Show on 28.01.2019 at Lahore Int'l Expo Centre

Press Conference

The first activity of Pakistan Mega Leather Show (PMLS) 2019 was holding of Press Conference which was held on 24th January'2019 at prominent Hotel in Lahore. The Press Conference was addressed by Mr. Agha Saiddain, Chairman, Pakistan Tanners Association alongwith Mr. Hassan Javed, Chairman, PFMA, Mr. Jawad Musaddiq, Co-Convener-PMLS-PFMA which was also attended by Mr. Muhammad Zubair, Vice Chairman, PFMA, Mr. Anjum Zafar, Former Chairman, PTA Mr. Azam Malik, Senior Member, PTA, members, PTA & PFMA, Business community and large number of representatives of Electronic and press media. He informed the Press that many foreign participants would also attend the Show.



Mr. Agha Saiddain, Chairman, PTA (3rd L) addressing to Print & Electronic media during Press Conference for PMLS'2019, held on 24.01.2019 in Lahore

To Review At A Glance

Outcome of 4th PMLS-2018, Lahore	Outcome of 5th PMLS-2019, Lahore
<p>Average 12000 to 14000 business visitors to visit the show.</p> <p>Increased in number of foreign buyers/customers this year who visited PMLS'2018 in Lahore.</p> <p>Local Trade visitors/buyers This year (2018) special arrangements for "Self Registration" 5 counters were established with digital screen system at registration area at Hall # 2, which was unique of its kind upto the international standard for the registration of buyers/visitors with their finger tips to get the Entry Badges of the Show during the Show at PMLS'2018, Lahore, which was facilitated to compile the computerized registration Data of the visitors at the registration Area of Hall # 2 and according to the computerized data system revealed that around 12000 to 14000 trade visitors were registered with our computerized system during 3 days of the show as made visit to the stands in both halls for business collaborations/ties.</p>	<p>Average 13000 to 14500 business visitors to visit the show with an increase of about 8.3% as compared to last year.</p> <p>Increased in number of foreign buyers/customers this year who visited PMLS'2019 in Lahore.</p> <p>Local Trade visitors/buyers Registration counter was set-up at Entrance of Hall 2 & Hall 3 separately for registration of visitors and buyers who visited the PMLS-2019. As per data compiled at both the registration counters revealed that around 13000-14500 trade visitors were registered with our computerized system during 3 days of the show as made visit to the stands in both halls for business collaborations, B2B meetings and participation in Seminars on various leather related topics organized in both the Halls for providing latest information and innovation in Leather.</p>

4th PMLS-2018



5th PMLS-2019



Number of Foreign Participants / Visitors participated in the 5th Pakistan Mega Leather Show held from 27-29th January'2019 at Lahore Int'l Expo Centre

S.No.	Name of Country	-	Number of Participants / Visitors
1.	China	-	32
2.	Italy	-	26
3.	Turkey	-	12
4.	Japan	-	8
5.	Spain	-	6
6.	France	-	6
7.	Poland	-	5
8.	Thailand	-	5
9.	Germany	-	5
10.	Portugal	-	4
11.	Brazil	-	4
12.	Russia, UK, South Korea and Taiwan	-	8 (2 from each country)
13.	South Africa, Finland, New Zealand and Netherlands	-	4 (1 from each Country)

1st Day of the Show (27.01.2019)

The Show was started with full of its trade activities from 10:00 am morning of 27th January'2019 till end of closing time i.e. 6:00 PM and the heavy traffic of traders, buyers, customers, visitors was also seen at the registration counters.

To attract foreign buyers and visitors an attractive and eye catching Trend Gallery was established in Hall # 2 of the Lahore Expo Centre which was designed by the Pakistan Institute of Fashion & Design (PIFD), Lahore which provide a real platform for the visitors and buyers particularly for the foreigners to witness the new arrivals/innovative articles of finished leather, leather shoes, leather garments and products and it was termed to the centre of attraction of the Show during the whole activities of 3 days exhibition of PMLS-2019.



A view of Trend Gallery in Hall # 2 of Lahore International Expo Centre

Visit of High Powered Japanese Delegation to Mega Leather Show'2019

A High powered 8 Members Japanese Delegation led by Juhito MATSUMOTO visited the 5th Pakistan Mega Leather Show held from 27-29th January'2019 at Lahore Int'l Expo Centre, Lahore on PTA instance. PTA had arranged a Luncheon Meeting for Japanese Delegation with PTA's members on 27th January'2019 at Hall # 3 of Lahore Int'l Expo Centre which was much productive and provided a viable platform to PTA's members & participants of the Show to interact with the Japanese Delegation for respective products of Leather Sector of Pakistan for further exploration of business avenues & joint ventures with the Japanese business counterparts. PTA also arranged in collaboration with TDAP, Govt of Pakistan visits of Japanese Delegation to various Tanning Industry, Shoe Factories & Leather bags/Stitching Units located at Lahore as per schedule chalked out by PTA with TDAP & JICA and after conclusion of 2 days activities in Lahore and Delegation went to Sialkot for meeting with Leather Gloves Manufacturers & other.



Mr. Agha Saiddain delivered Presentation on Leather Industry to the Japanese Delegation during the meeting held at Lahore Int'l Expo Centre



Busy view of PTA members meeting with Japanese Delegation during 5th PMLS-2019



A group of PTA's Members with Japanese Delegation at the venue on 27.01.2019



Mr. Agha Saiddain, Chairman, PTA (3rd R) and Mr. Muhammad Musaddiq (L) presenting bouquet to the leader of Japanese Delegation on their visit to 5th PMLS-2019 at Lahore

Mr. Abdul Razak Dawood, Advisor to PM on Commerce visited various Stands of the participants of 5th PMLS-2019 and delighted to see the innovative finest quality of valued added Pakistani Finished which is stands 2nd in quality after Italy



PTA Members Meeting with Mr. Abdul Razak Dawood, Advisor on Commerce held on 28.01.2019 at Lahore Int'l Expo Centre discussing issues of Leather Industry

Honourable Consul General of Turkey visited 5th Pakistan Mega Leather Show on 28.01.2019 at Lahore Int'l Expo Centre, Lahore

Mr. Emir Ozbay, the Consul General of Turkey, visited the 5th Pakistan Mega Leather Show on 28.01.2019 at Lahore Int'l Expo Centre, Lahore and paid visit to various booths of the show in both the Halls and visited the Turkish companies Stands specially in Hall # 3 of the Show.

Turkey is the real business counterpart of Pakistan in various commodities specially Leather Sector of Pakistan and PTA have a long relation with Turkey Leather Sector at various fora for the promotion of bilateral trade relations between Pakistan & Turkey.



A photograph of Chairman, PTA, Mr. Agha Saiddain, Mr. Kamran Habib, Sr. Vice Chairman, PTA with the Honourable Consul General of Turkey during his visit to the Stand of Royal Leather Industries Ltd., at PMLS-2019, Lahore

Annual Grand Dinner on 28.01.2019 at the Hall # 4 of Lahore Int'l Expo Centre

A Grand Dinner was hosted on 28.01.2019 in Hall # 3 of the Lahore Int'l Expo Centre hosted jointly by PTA & PFMA with allied stakeholders of the Industry. The dinner was attended by all the Exhibitors, Foreign Guests/Participants, Government Officials, imminent personalities of the city. The Prize Distribution Ceremony was held on the occasion of Annual Dinner. The Annual Dinner was also attended by a high profile Japanese Delegation led by Mr. Seiji Tomokuni, Chairman, Japan Gloves Industry Association.



Mr. Agha Saiddain, Chairman, PTA presenting Crest to the leader of Japanese Delegation, Mr. Seiji Tomokuni

Prize Distribution Ceremony

The Prize Distribution Ceremony was held on the occasion of Annual Dinner – 2019 on 28.01.2019. Prize Distribution for the best 3 Stalls in PTA & PFMA's participants and as per Jury's decision the following were selected :-

PTA's side

- 1st Best Stall : SRC (Pvt) Ltd., Lahore.
- 2nd Best Stall: Royal Leather Industries Ltd, Lahore.
- 3rd Best Stall: Khawaja Tanneries (Pvt) Ltd, Multan



Representative of SRC, Lahore awarding 1st Best Stall during the Dinner Function of 5th PMLS-2019 at Lahore Int'l Expo Centre



Representative of Royal Leather Industries Ltd., Lahore awarding 2nd Best Stall during the Dinner Function of 5th PMLS-2019 at Lahore Int'l Expo Centre



Khawaja Muhammad Mehr Ali of M/s.Khawaja Tanneries (Pvt) Ltd., Multan receiving 3rd Best Stall in 5th PMLS-2019 at Lahore Int'l Expo Centre

PFMA's Side

- 1st Best Stall: ATS Synthetic (Pvt) Ltd., Lahore.
- 2nd Best Stall: Starlet Innovations (Pvt) Ltd, Lahore
- 3rd Best Stall: Urban Sole, Lahore.



Representatives of ATS Synthetic (Pvt) Ltd, Lahore awarding 1st Best Stall during the Dinner Function of 5th PMLS-2019 at Lahore Int'l Expo Centre



Representative of M/s. Starlet Innovations (Pvt) Ltd , Lahore receiving 2nd Best Stall in 5th PMLS-2019 at Lahore Int'l Expo Centre



Mr. Jawwad Musaddiq of M/s.Urban Sole, Lahore awarding 3rd Best Stall in 5th PMLS-2019 at Lahore Int'l Expo Centre.

Seminars organized during 5th Pakistan Mega Leather Show

Seminar organized by SGS Pakistan

On 27th January'2019, a Seminar on the topic of "CE-Marketing Requirements for PPEs" was organized by one of the Exhibitors, M/s. SGS Pakistan in Hall # 3, Mezzanine floor Conference Room # 1 of the Lahore Expo Centre at 12:00 noon which was helpful & conducive for the participants.

Seminar organized by SRC (Pvt) Ltd

On 27th January'2019, a Seminar was organized by of the Exhibitors M/s. SRC (Pvt) Ltd on the topic of "What will be the Pakistan's Leather Industry in 2030? Time to design the Leather Future!" , in Conference Room # 1 of Hall # 3 of the Lahore Expo Centre at 3:00 PM which was very informative for the participants.

Seminars organized on 29.01.2019

Seminar-1 : Organized by M/s. SGS Pakistan

In order to create awareness, a Seminar on the topic of “Process Improvement” was organized by M/s. SGS Pakistan in Conference Room # 1 of Hall # 3 on 29.01.2019 at 12:00 Noon which was helpful & conducive for the participants.

Seminar-2 organized by M/s. LANXESS Pakistan

A Seminar on the topic of “Enzymatic Beam Technology” was organized by one of the PTA Exhibitors, M/s. LANXESS Pakistan in Conference Room # 1 of Hall # 3 on 29.01.2019 at 3:00 pm which was informative for the participants/audience.

Seminar-3 organized by SRC (Pvt) Ltd.

Another Seminar on the Topic of “Green Fashion-Chemistry is the new Fashion!!” was organized by PTA’s participants M/s. SRC (Pvt) Ltd in Conference Room of Hall # 2 on 29.01.2019 at 3:00 pm, which was very informative for the participants.

Announcement of next 6th PMLS’2020 in Lahore

During the Inaugural Speech/Vote of Thanks by Mr. Muhammad Musaddiq, Convener, Pakistan Mega Leather Show announced the Next date of organizing of “6th Pakistan Mega Leather Show” scheduled to be held from 27-29th January’2020 at Lahore Int’l Expo Centre, Lahore with regular & much more new features of the Show and would try to expand the size of participation to be covered with Hall # 2 and Hall # 4 also at the Venue to accommodate all interested participants.

Export / DTLT / Taxes Strategic Standing Committee

Mr. Anjum Zafar

Chairman

Mr. Anjum Zafar was taken continuously the portfolio of the Chairman of Export / DTLT / Taxes Strategic Standing Committee of PTA (Central) for the year 2018-19.

He is actively looking after the affairs of the Committee as detailed below and attended various meetings with the Chairman, PTA held with the high-ups :



01. He joined PTA Delegation led by Chairman, PTA, Mr. Agha Saiddain met with Mr. Abdul Razak Dawood, Advisor to PM on Commerce Minister in Ministry of Commerce, Islamabad on October 2, 2018 and taken part in the discussion with the Advisor and Secretary Commerce specially for releasing of DTLT claims of PTA member concerned and inclusion of Dyed / Finished Leather in the DTLT Order 2018 -21 and issuance of revised SRO 578(I)/2016 dated 01.07.2016 for subsidy on import of 24 Tanning Machines as detailed already provided to MoC by PTA.
02. He also participated in the Meeting of PTA delegation held with the then Secretary Commerce, Mr. M. Younus Dagha on 25th January'2019 in Ministry of Commerce, Islamabad and discussed anomaly in Mini Budget 2019 and requested to remove the Custom Duty of 11% on import of Stamping Foils which was already announced at '0' rated in Federal Budget 2018-19 under Part-III of the 5th Schedule of the Customs Act, 1969.
03. He attended the Seminar on China-Pak FTA (CPFTA) – Phase II arranged by the Ministry of Commerce on 4th May'2019 at Lahore International Expo Centre.
04. He participated in the meeting held with Dr. Abdul Hafeez Shaikh, Mr. Razaak Dawood, Advisor on Commerce, Mr. Hammad Azher, Minister of State for Finance, Makhdoom Punjab Finance minister, Dr Salman Shah at Governor House, Lahore on 01.06.2019. He discussed various issues on cost of doing business and levy of indirect taxes. He gave a detailed presentation on export sector to the authorities concerned for consideration.



05. He also attended the meeting held with Syed Shabbar Zaidi, Chairman, FBR and Members IR, IT, Customs and Sales Tax on 11th July'2019 at FBR, Islamabad. He presented PTA's proposals for exemption in taxes specially anomalies of Federal Budget 2019-20 regarding 5.5% W/Tax on raw material, 3% AGST on Machinery, refund of Sales Tax for re-consideration in reduction in duty imposed on various chemicals in the Budget 2019-20. He also pointed out that regarding unilateral slashing down Duty Drawback rates on export of Finished for Leather by FBR notified through FBR's SRO 923(I)/2015 dated 8th September'2015 instead at originally agreed with IOCO w.e.f. the date of application i.e. 17th May'2012 and requested to revised the rate as agreed by IOCO.

He emphasized for continue follow-up with the Ministry of Commerce and all government departments concerned for resolution / favourable consideration of PTA's genuine proposals pending since long.

Import / Customs Affairs Standing Committee

Mr. Muhammad Afzal Hussain

Chairman

Mr. Muhammad Afzal Hussain headed the Import / Customs Affairs Standing Committee of PTA during the year under review. He actively took-up the matters of PTA Members regarding Sales tax, Income Tax, Rebate Claims to Customs Authority Concerned for immediate resolution. As a result of persistent approached, some of the members have got their rebate claims.

He assessed and verified the prices of imported raw hides & skins and chemicals imported by our members concerned from various countries as and when they required to get certified from the Association for their onward submission to Customs to help releasing their import consignments without delay.

He also participated in the meeting held with Mr. Shaukat Zaman, Director (Trade) in Pakistan Bureau of Statistics in his office at Karachi on 28th December'2018 to discuss the serious issue of unit price of leather as calculated and published by the PBS in their Advance released/Statistical Statement.

He actively attended the meetings of the Central Executive Committee as a Special Invitee as well as he also participated in the post budget meetings and gave his valuable suggestions / comments on policy matters specially his feedback on the issues / anomalies faced by the member after withdrawal of zero rating regime.



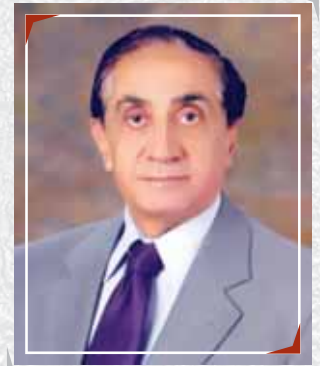
Diplomatic Affairs Standing Committee

Mr. Gulzar Firoz

Chairman

Mr. Gulzar Firoz is looking after the activities of Diplomatic Affairs Standing Committee of PTA (Central) during the year 2018-19 and he dealt all affairs/matters for the Diplomatic Affairs with the coordination of his Standing committee members throughout the year to make PTA's members issues in limelight for the desired resolution for facilitation to its members.

He attended various meetings held in FPCCI, TDAP, KATI and others in general and attended private functions held during the year and met with the Honourable Ambassadors of foreign countries in Pakistan as well.



It is also shared that by virtue of persistent follow up made by sending letters & reminders of PTA and highlighted the issues during various meetings held in Karachi, which were attended by the undersigned with the High Officials of Chinese Consulate, Karachi particularly Consul General of China at FPCCI's platform as well, the submission process for visa applications has been initiated/launched by the Chinese Consulate after closure of Visa Section in Chinese Consulate, Karachi to receive the visa applications thru Gerry's Drop box service at Karachi & Islamabad, which was become in operation during July'2019, besides the operation is also in operation at Lahore as announced Chinese Consulate recently, which is really great source of facilitation with convenience to PTA's country wide members for getting the China Visas smoothly. Besides, in result of negotiation, the Chinese Consulate has also relaxed the visa procedures / required documents in Pakistan particularly to those already made visit to China for the last 3 years.

He also taken up the matters/issues of PTA's members related to TDAP during the meeting being the Member of TDAP's Board out of which the core issue for the removal of 5 years participation condition, which is envisaged in TDAP's rules & regulations as termed to be the detrimental & irrational for PTA's members and do hope to get the positive outcome with the desired conclusion



Articles

How Anti Leather Lobbies used Anthropology & Cognitive Dissonance as a Tool to Develop Disliking for Natural Leather

by Agha Saiddain Chairman

Leading NGOs of the world such as PETA, GREENPEACE, ASPCA (American Society for the prevention of cruelty to animals), BFAS (Best Friend Animal Society), FS (Farm Sanctuary), MFA (Mercy for Animals), WWF (World Wide Funds for Nature), and others created disliking for natural leather which is by-product of livestock and meat. Leather industry processes 7.5 billion kilos of cattle hides, 675 million kilos of sheep/goat skins annually. To dump these hides and skins means pollution havoc at the cost of US\$ 1.100 billion annually.

By processing by-product of meat and beef leather industry provide employment to millions of people especially in underdeveloped nations. The developed nations provide chemicals and machinery for this industry of ancient material.



NGOs with the help of PU and Plastic Industry created disliking against leather with fake stories and documentaries. The Big Brands encouraged these NGOs because the supply chain experts suggested that to control mass production it is better to use artificial materials rather natural leather. For sustainable supply chain big brands like NIKE, ADDIDAS, and Other Brands started using knits and plastic in their shoe production.

The NGOs got lot of funding to develop disliking for leather for which these NGOs used slogans like Animal Welfare, Environment, Climate Change, Toxicity of Leather Chemicals, Health Hazardous, Deforestation, Degradation of Amazon, Water Footprint, and Water Pollution etc.

These NGOs with the help of experts in Anthropology and Psychology created cognitive dissonance and cognitive biases among users of leather.

Biological Anthropology which is study of human being and their ancestors through time and space and in relation to physical character, environment, social relations and culture. It deals with biological and behavioral aspects of human being.

The common concept cognitive dissonance and cognitive bias theory was applied in various documentaries and articles to create cognitive dissonance and cognitive biases among leather lovers. It worked. To understand this it is necessary to understand as what dissonance is and how it is applied to change the behavior, belief, and attitude of people.

Inconsistency in thought, belief, or attitude is known as dissonance. When there is inconsistency between attitude and behaviors (dissonance) something must change to eliminate dissonance to create consonance. A consumer wearing a leather jacket with information that it might have chrome-6 in it will cause mental discomfort in the mind of user and the user will react in three ways.

1) Change Belief, 2) Acquire New Information, 3) Reduce the Importance of Cognition. Consumer will either change the product or will acquire information that chrome-6 is not in the leather he is wearing or will continue wearing jacket with uncomfortable feeling. During the process when consumer goes into details to acquire information against what he already know may get more information that chrome-6 is carcinogenic and can be in leather. His level of dissonance will increase to the stage where consumer will drop the product.

NGOs through controlled documentaries and videos showed cruelty to the Dogs, Cows, and other animals and put these on social media. Leather was presented as Global Killer. Dog killing in China was linked to the leather and at the end of the video PETA says:

“Please don’t wear or buy anything made of leather”.

Similarly deforestation, animal extinction, carbon footprint, water footprint were linked with leather industry. The concept of Vegan was introduced which say don’t eat or use anything made from animal skin.

Big Brands were forced to keep traceability of leather products and undertaking that skin used is from the animal killed for meat and animal was killed giving him minimum pain. Study showing that 14% to 18% of greenhouse gas is from Animal Agriculture and Methane produced by Cow population amounts to 650 billion liters per annum NGOs repeatedly used Cognitive Bias technique to create bias against natural leather. Among these biases following can be seen in their ads, videos, and articles:-

i. Anchoring Bias

Human rely on first information.

The information against leather and cruelty of animals was introduced from children to adults as first information through various videos and documentaries. Consumer with new mind set was created having first information against leather.

ii. Availability Heuristic Bias

- a) People don’t make decisions based on facts and statistics usually on news or stories.
- b) People overestimate the importance of information they have.

Example:

a) Terrorism is the biggest threat to U.S.A but more people are killed in traffic accidents.

b) Similarly a consumer fed with information that leather causes global warming, cruelty to animals, pollution etc. take decision not to buy leather products on this information which is based on story and news not on actual facts and statistic or comparative analysis.

iii. Bandwagon Effect

People do or believe in something but not because they actually believe in something but because rest of the world believe in it.

Example:

a) Bandwagon effect is to follow current fashion trend for example if Angela Jolly says to Mrs. Trump she is not wearing animal skin gives a message to masses that something is wrong with leather. People follow fashion leaders and celebrities and gradually it takes the shape of fashion to wear artificial materials. Ultimately it creates Bandwagon effect which is very dangerous with negative implication on products produced from natural leather.

b) People vote for a popular political candidate because they want part of majority.

iv. Confirmation Bias

We want confirmation of what we already know.

- Example:**
- a) Beef is red meat and bad for health but how important it is for protein deficient person is ignored.
 - b) Once we create a negative perception about leather in the minds of consumer it may lead to confirmation bias. It is like chain reaction.

v. Ostrich Bias

Tendency to ignore negative information.

- Example:**
- a) The users of plastic and artificial material keep on ignoring negative information about this material. It promotes ignorance.
 - b) Similarly the use of leather can also ignore negative information.

vi. Outcome Bias

Decision was right or wrong is based on outcome of decision.

- Example:** Taking leather out of supply chain made production of big brands smooth and easy and it gave a catalyst effect to negative information against natural leather.

vii. Plecebo bias

When you believe in something it will have certain effect on you and it will cause that effect.

Believing in doctor and his medicine may cause you relief even if it is candy.

Similarly if consumer is told that the leather jacket cause rash or elergy the consumer start feeling of itching and links it to leather jacket. It may not be true.

viii. Survivorship bias

Information which has stood test of the time. Believing something on surviving information. "Early to bed, early to rise makes a man healthy, wealthy, and wise". But it is not true all the time but people keep on believing it.

Negative propaganda against Natural Leather has not yet reached to the stage and has not created Survivorship Bias as yet. I would like to quote Mike Redwood saying "Tanners must raise their honest voice and must combine and sing in harmony."

ix. Selective Perception Bias

It is a form of bias which causes people to perceive message and action which is according to their frame of reference.

A person liking smoking and socker will ignore negative ad of smoking but any ad about socker will attract the person.

Similarly if consumer is provided sufficient information about benefits of leather we can develop Selective Perception Bias and consumer will ignore negative ads against leather.

Chromium (VI): Generation and Prevention

Dr. M. Kashif Pervez and Dr. Hafiz Rub Nawaz

Leather Research Centre (LRC)

Pakistan Council for Scientific & Industrial Research (PCSIR)

Nowadays, leather industry is facing similar type of environmental problems as the rest of the world. Tanners are continuously working to resolve the environmental issues and to improve the leather processing system. The hazardous materials such as Formaldehyde, PCP (pentachlorophenol), DMFU (dimethyl fumarate), Banned azo dyes and Cr (VI) in leather comes from different sources during processing and finishing steps.

People are concerned about the presence of harmful materials in leather for their safety and safe use of leather products in their daily lives. This study focuses on the generation and prevention of Cr (VI) in leather and in leather products manufactured in Pakistan. Chromium is used in the tanning process in the form of basic chromium sulphate (BCS), but sometimes Cr (III) is converted to Cr (VI) due to some undesired reactions during leather processing and finishing.

In this article, we discuss the generation of Cr (VI) in Pakistani leather and how to reduce the generation of Cr (VI) in leather and leather goods.

Pakistan Leather Industry

Pakistan leather industry is playing a vital role in boosting economical condition of Pakistan in the form of foreign exchange. Normally, the leather from Pakistan is exported to different countries in the form of wet blue, crust and finished leather and leather goods. Most of the tanneries are located in Karachi, Lahore, Sialkot, Kasur, Sheikhpura, Gujranwala and Multan. Around 800-840 tanneries are situated all over Pakistan..

Table 1:

S.NO	Cities	No.Tanneries	Percentage
1.	Karachi	140	17.5
2.	Hyderabad	01	0.125
3.	Jacobabad	01	0.125
4.	Kotri	02	0.25
5.	Jhelum	01	0.125
6.	Khushab	01	0.125
7.	Lahore	20	2.50
8.	Faisalabad	07	0.87
9.	Gujrat	02	0.25
10.	Multan	35	4.38
11.	Bahawalpur	01	0.125
12.	Sahiwal	08	1.00
13.	Kasur	230	28.8
14.	Sheikhpura	35	4.38
15.	Sialkot	250	31.32
16.	Gujranwala	51	6.39
17.	Sargodha	05	0.62
18.	Peshawar	06	0.75
19.	Charsadda	01	0.125
20.	Swabi	01	0.125
Total		798	100

Note: The Number of Tanneries may be differing.

Raw Hides And Chemicals

Leather processing involves various sequential steps involving a large number of chemicals that afterwards create some hazardous problems like generation of chromium (VI) also known as Chrome (VI) in Leather Samples. This is one of the most significant issues of Pakistan and tanning industries around the world.

Raw Skins: Pakistan is an Islamic country so Halal hides and skins are used for leather making of halal animals such as sheep, goat, cow, ox and buffalo as a raw material. Hides and Skins are collected from all over Pakistan; mostly they are collected from Punjab and Sindh provinces. Sometimes, imported hides and skins are also used as a raw material. In Pakistan, Eid-ul-Azha is a major event for all the Muslims and a huge number of hides and skins are collected in this season and sent to different tanneries for processing. In this season, the production of leather and finished leather products increases three times as compared to off season.

Processing Chemicals: Various chemicals are being used in leather industries to form leather from raw hides and skins to finished leather. Nearly, 130-140 various types of chemicals are applied in routine leather processing steps; Pre-Tanning Chemicals: Hides and skins are normally cleaned and prepared for tanning processes with the help of pre-tanning chemicals. These chemicals do not make bond with skin fibers and are neither retained by the skins. These chemicals are discharged with the waste water after utilization.

Tanning Chemicals: The functions of the tanning chemicals are to convert the hides and skins into leather. The tanning chemicals make a bond with collagen fibers (proteinous materials) of hides & skins and significant amount is bonded to the fibers. However, some portions of the tanning materials remain unused and discharged into waste water. Chromium sulfate is widely used in the tanning industries as a tanning material and creates environmental issues. Discharge into waste water is financial loss of the tanners or industrialists and also creates environmental hazardous problems.

Finishing Chemicals: Appearance, softness, flexibility, color, strength, durability and other finishing properties are achieved by the use of wet finishing chemicals. The mode of action of the finishing chemicals is also to react with the collagen fibers (proteinous materials) of hides and skins of tanned leather. The un-reacted or residual finishing chemicals are discharged with the waste water.

Most Probable Steps & Chemicals Sources Of Cr (Vi) Generation

Cr (VI) may be generated during leather processing as well as product making. Most probable source of Cr (VI) is from tanning material i.e. basic chromium sulfate. However, dyes and pigments are also used in the dyeing and finishing process and sometimes chromium based metal complexed dyes are also responsible for the source of Cr (VI) generation. Unbonded tanning material like basic chromium sulphate is the direct source of Cr (VI). Leather auxiliaries and other factors are also responsible for the generation of Cr (VI). During leather processing, the air plays a vital role in oxidizing Cr (III) to Cr (VI) by automated oxidation process.

Neutralization: In leather making, pH (1-14) plays a very important role in whole leather processing from raw hides & skins to finished leather. At low pH or in acidic condition the possibility of generation of Cr (VI) from Cr (III) increases. On the other hand when the pH is high or in basic condition the same phenomenon occurs. The selection of oxidizing agent is important i.e. it should neither be very strong nor very mild. These conditions are overcome during neutralization of wet blue leather.

Adhesive: Adhesive or glue is used in leather goods making for binding the leather e.g. shoe making. Usually the alkali glue is used for this purpose. Alkali Glue is the possible source of Cr (VI) in shoe manufacturing. Alkali adhesive along with heating is most possible source of Cr (VI) generation.

Ammonia Treatment: It has already been discussed in the literature that 2 hrs of heating at 80°C for pretreated samples of ammonia and sodium bicarbonate reported the presence of Cr (VI). Ammonia and sodium bicarbonate treatment of crust for leveling and penetration enhancement of cationic auxiliaries is another strong source of Cr (VI) generation.

Ageing: The generation of Cr (VI) by thermal ageing or exposure to UV light is also reported. Therefore, Cr (VI) determination through ageing is very important test of leather which may induce the formation of large amounts of Cr (VI). UV-light is the most probable generation of Cr (VI). Hence, the sunlight could also generate Cr (VI).

Fatliquoring: Fatliquoring is an important step of leather processing, playing major role in leather manufacturing to create softness, strength and durability in leather. Various types of fatliquors are widely used in leather processing; the sulphated fish oil has a property to generate Cr (VI) in leather due to the presence of multiple unsaturated fatty acids in the fish oil.

Prevention:

1. It is a must to avoid purchasing of low grade chemicals and leather auxiliaries for leather processing and manufacturing of goods. It is necessary to use certified chemicals.
2. It is a must to ask for Screening Certificate from the supplier or chemical company for the detection of Cr (VI) in the tanning material or in basic chromium sulphate powder.
3. The tanning process must be controlled and checked from time to time to avoid leachable chromium.
4. The pH of all the processing steps must be within the control limits i.e. no harsh conditions, neither too acidic nor too basic. The temperature also plays an important role in the formation of Cr (VI) and it must be kept well under 80°C.
5. Chromium based metal complexed dyes and pigments are most likely to contribute to Cr (VI), therefore chromium metal complexed dyes and pigments should be avoided. Only certified dyes and pigments should be used which are unlikely to produce Cr (VI) at any stage.
6. Use of fat liquors based on fish oil must be avoided in fatliquoring process.
7. Under shade drying is the preferred mode of drying. Avoid using heat and sunlight for drying purpose.
8. Do not use alkaline glue or adhesive in making operations of shoe and other goods.
9. The environment must be moisture free after finishing and in transporting or during export of leather and leather products.



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APT Global Network

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Business activity of company and subdivisions

Data and prognosis of activity



Statistics

Exports Performance Of Leather & Leather Products From Pakistan During July-june 2018-2019 Vis-à-vis 2017-18

The export of Leather and Leather Products for the financial year July-June 2018-19 stood at US\$ 843.886 Million and registered decline of 11% as compared to the same period of the last year.

During the year 2018-19 about 21.839 million Sq. Meter Finished Leather were exported and registered decline of 16.58% in Quantity and 23.61% in Value from US\$ 330.209 million to US\$ 252.241 million as compared to the same period of the corresponding year of 2017-18.

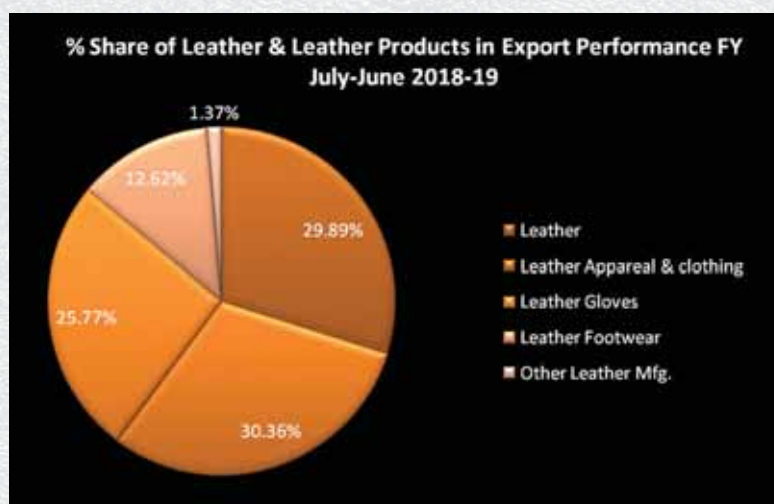
A Statement showing the Product-wise Export Performance during July-June 2018-19 vis-a-vis July-June 2017-18 is given below

Value in Thousand US Dollars

Commodities	Unit	July-June 2017-18		July-June 2018-19		% Change	
		Qty	Value	Qty	Value	Qty	Value
Leather	'000' SQM AUP/SqM	26,179	330,209 12.61	21,839	252,241 11.55	-16.58%	-23.61% -8.43%
Leather Apparel & Clothing	'000' DOZ AUP/Pcs	861	294,399 28.49	997	256,176 21.41	15.80%	-12.98% -24.85%
Leather Gloves	'000' DOZ AUP/Pair	6,032	215,881 5.96	5,488	217,463 6.60	-9.02%	0.73% 10.72%
Leather Footwear	'000' Pairs AUP/Pair	6,018	95,150 15.81	7,200	106,459 14.79	19.64%	11.89% -6.48%
Other Leather Manufactures	'000' KGS AUP/Kg	1,022	12,626 12.35		11,547		-8.55%
TOTAL :			948,265		843,886		-11.01%

Source : Pakistan Bureau of Statistics.

Export of Finished Leather holds a major share of 29.89% in Pakistan's total Leather & Leather Products exports with an export value of US\$ 843.886 million. This is followed by Leather Garments with a share of 30.36%, Leather Gloves 25.77%, Leather Footwear 12.62% and Other Leather Manufactures 1.37%.



Country-wise Analysis :

The major potential markets for Pakistani Leather and Leather Products are Italy, Hong Kong, China, India, Viet Nam, Bangladesh, Korea, Spain, Germany, Indonesia, South Africa, U.A.E, Japan, Thailand, USA, Netherlands, Turkey, France and Portugal during the year 2018-19 as compared to the same period of last year :

Country-wise Exports of Leather Tanned from Pakistan During July-June 2017-18 vis-à-vis July-June 2016-17

Value in '000' US\$

Commodity	Country	July-June 2016-17	July-June 2017-18	% Share	% Changed
Leather Tanned	Italy	49,652	52,156	15.79%	5.04%
	Hongkong	47,616	35,431	10.73%	-25.59%
	China	37,923	37,641	11.40%	-0.74%
	India	26,907	19,575	5.93%	-27.25%
	Viet Nam	25,609	26,012	7.88%	1.57%
	Bangladesh	23,743	20,672	6.26%	-12.93%
	Korea	19,346	14,036	4.25%	-27.45%
	Spain	17,153	18,777	5.69%	9.47%
	Germany	12,019	12,383	3.75%	3.03%
	South Africa	8,651	8,165	2.47%	-5.62%
	Indonesia	8,165	10,099	3.06%	23.69%
	U.A.E.	7,471	9,197	2.79%	23.10%
	Japan	4,749	4,737	1.43%	-0.25%
	Thailand	4,413	3,057	0.93%	-30.73%
	U.S. America	4,278	4,338	1.31%	1.40%
	Netherlands	4,089	3,851	1.17%	-5.82%
	Turkey	3,934	7,049	2.13%	79.18%
	France	3,802	3,039	0.92%	-20.07%
	Phillippines	3,522	2,247	0.68%	-36.20%
	Portugal	3,083	4,192	1.27%	35.97%
	Poland	2,435	2,242	0.68%	-7.93%
	Russain Federation	1,496	1,802	0.55%	20.45%
	Malaysia	1,078	1,100	0.33%	2.04%
	Srilanka	976	667	0.20%	-31.66%
	Singapore	520	470	0.14%	-9.62%
	United Kingdom	737	527	0.16%	-28.49%
Mexico	157	141	0.04%	-10.19%	
Belgium	9	8	0.00%	-11.11%	
Other Countries	22,062	26,599	8.06%	20.56%	
	Total	345,595	330,210	100.00%	-4.45%

Source : Trade Development Authority of Pakistan.

Country-wise Exports of Leather Garments (Apparel & Clothing) from Pakistan During July-June 2017-18 vis-à-vis July-June 2016-17

Value in '000' US\$

Commodity	Country	July-June 2016-17	July-June 2017-18	% Share	% Changed
Leather Garments (Apparel & Clothing)	Germany	77,957	82,397	27.99%	5.70%
	US America	41,226	39,748	13.50%	-3.59%
	Spain	37,073	26,864	9.13%	-27.54%
	France	21,710	23,735	8.06%	9.33%
	Netherlands	20,214	24,859	8.44%	22.98%
	United Kingdom	19,918	21,311	7.24%	6.99%
	Belgium	11,407	8,947	3.04%	-21.57%
	Russian Fed	10,176	9,861	3.35%	-3.10%
	Italy	8,266	8,192	2.78%	-0.90%
	Japan	6,952	5,469	1.86%	-21.33%
	Denmark	4,788	4,750	1.61%	-0.79%
	Canada	3,911	5,533	1.88%	41.47%
	Australia	3,774	4,055	1.38%	7.45%
	Sweden	2,844	2,928	0.99%	2.95%
	South Africa	2,542	2,600	0.88%	2.28%
	Greece	2,049	2,051	0.70%	0.10%
	Poland	1,634	2,579	0.88%	57.83%
	U.A.E.	1,124	970	0.33%	-13.70%
	China	1,049	1,489	0.51%	41.94%
	Norway	901	822	0.28%	-8.77%
	Portugal	643	739	0.25%	14.93%
	Malaysia	567	434	0.15%	-23.46%
	Brazil	348	173	0.06%	-50.29%
	Hongkong	337	349	0.12%	3.56%
	Bangladesh	304	276	0.09%	-9.21%
	Saudi Arabia	284	185	0.06%	-34.86%
	Kuwait	278	216	0.07%	-22.30%
	Singapore	239	788	0.27%	229.71%
	Korea	173	357	0.12%	106.36%
	Turkey	71	561	0.19%	690.14%
India	44	66	0.02%	50.00%	
Other Countries	9,090	11,095	3.77%	22.06%	
Total		291,893	294,399	100.00%	0.86%

Source : Trade Development Authority of Pakistan.

Country-wise Exports of Leather Gloves from Pakistan During July-June 2017-18 vis-à-vis July-June 2016-17

Value in '000' US\$

Commodity	Country	July-June 2016-17	July-June 2017-18	% Share	% Changed
Leather Gloves	US America	40,618	40,414	18.72%	-0.50%
	Germany	20,684	24,113	11.17%	16.58%
	Canada	16,344	19,452	9.01%	19.02%
	United Kingdom	10,831	11,976	5.55%	10.57%
	Sweden	10,409	12,574	5.82%	20.80%
	France	8,936	9,612	4.45%	7.56%
	Suadi Arabia	6,673	6,208	2.88%	-6.97%
	Spain	6,180	7,709	3.57%	24.74%
	Poland	5,810	9,558	4.43%	64.51%
	U.A.E.	5,712	8,851	4.10%	54.95%
	Belgium	5,040	8,006	3.71%	58.85%
	Netherlands	4,715	6,712	3.11%	42.35%
	Italy	4,499	5,466	2.53%	21.49%
	Australia	3,804	3,626	1.68%	-4.68%
	South Africa	3,079	4,228	1.96%	37.32%
	Denmark	2,870	2,740	1.27%	-4.53%
	Norway	1,838	2,828	1.31%	53.86%
	Singapore	1,746	1,407	0.65%	-19.42%
	Kuwait	1,501	1,856	0.86%	23.65%
	Turkey	1,457	1,437	0.67%	-1.37%
	Japan	1,270	1,165	0.54%	-8.27%
	Qatar	1,104	1,533	0.71%	38.86%
	Viet Nam	1,028	14	0.01%	-98.64%
	Portugal	601	379	0.18%	-36.94%
	Korea	493	276	0.13%	-44.02%
	Slovenia	425	907	0.42%	113.41%
	Egypt	422	633	0.29%	50.00%
	Russian Fed	417	430	0.20%	3.12%
	Mexico	349	606	0.28%	73.64%
	China	340	557	0.26%	63.82%
	Brazil	323	439	0.20%	35.91%
	Chile	280	239	0.11%	-14.64%
Indonesia	206	172	0.08%	-16.50%	
India	184	193	0.09%	4.89%	
Philippines	172	55	0.03%	-68.02%	
Hong Kong	78	37	0.02%	-52.56%	
Bangladesh	33	8	0.00%	-75.76%	
Other Countries	16,638	19,466	9.02%	17.00%	
	Total	187,109	215,882	100.00%	15.38%

Source : Trade Development Authority of Pakistan.

Country-wise Exports of Leather Footwear from Pakistan During July-June 2017-18 vis-à-vis July-June 2016-17

Value in '000' US\$

Commodity	Country	July-June 2016-17	July-June 2017-18	% Share	% Changed
Leather Footwear	Germany	24,887	31,321	32.92%	25.85%
	Italy	14,964	19,116	20.09%	27.75%
	United Kingdom	7,153	878	0.92%	-87.73%
	Spain	4,403	5,187	5.45%	17.81%
	France	3,928	5,188	5.45%	32.08%
	USA	2,580	4,795	5.04%	85.85%
	Australia	2,512	1,522	1.60%	-39.41%
	Belgium	1,480	1,864	1.96%	25.95%
	South Africa	2,005	1,216	1.28%	-39.35%
	Afghanistan	1,505	1,864	1.96%	23.85%
	Netherlands	6,431	6,682	7.02%	3.90%
	Saudi Arabia	1,286	319	0.34%	-75.19%
	Sweden	449	486	0.51%	8.24%
	Canada	442	315	0.33%	-28.73%
	Poland	191	813	0.85%	325.65%
	Singapore	22	313	0.33%	1322.73%
	Hong Kong	18	155	0.16%	761.11%
	Portugal	120	94	0.10%	-21.67%
	Malaysia	215	85	0.09%	-60.47%
	Mexico	50	72	0.08%	44.00%
	Kuwait	70	88	0.09%	25.71%
	Japan	56	84	0.09%	50.00%
	India	47	144	0.15%	206.38%
	Thailand	-	21	0.02%	
	Kenya	37	15	0.02%	-59.46%
	China	24	25	0.03%	4.17%
	Korea	42	24	0.03%	-42.86%
	Turkey	20	164	0.17%	720.00%
	Russian Fed.	6	452	0.48%	7433.33%
	Srilanka	2	16	0.02%	700.00%
Bangladesh	2	2	0.00%	0.00%	
Other Countries	6,437	11,830	12.43%	83.78%	
	Total	81,384	95,150	100.00%	16.91%

Source : Trade Development Authority of Pakistan.

Country-wise Exports of Other Leather Manufactures from Pakistan During July-June 2017-18 vis-à-vis July-June 2016-17

Value in '000' US\$

Commodity	Country	July-June 2016-17	July-June 2017-18	% Share	% Changed
Other Leather Manf.	Germany	2,975	2,747	21.75%	-7.66%
	US Amercia	2,624	3,555	28.15%	35.48%
	United Kingdom	1,235	1,070	8.47%	-13.36%
	Netherlands	1,041	1,316	10.42%	26.42%
	South Africa	469	160	1.27%	-65.88%
	Belgium	447	456	3.61%	2.01%
	Italy	398	404	3.20%	1.51%
	U.A.E.	372	336	2.66%	-9.68%
	Spain	354	433	3.43%	22.32%
	France	309	302	2.39%	-2.27%
	Australia	253	260	2.06%	2.77%
	Denmark	212	120	0.95%	-43.40%
	Sweden	207	182	1.44%	-12.08%
	Saudi Arabia	136	191	1.51%	40.44%
	Poland	89	127	1.01%	42.70%
	Canada	88	96	0.76%	9.09%
	Russia	65	31	0.25%	-52.31%
	Japan	58	88	0.70%	51.72%
	Korea	26	12	0.10%	-53.85%
	Bangladesh	23	-	0.00%	-100.00%
Thailand	4	15	0.12%	275.00%	
Other Countries	765	726	5.75%	-5.10%	
Total		12,150	12,627	100.00%	3.93%

Source : Trade Development Authority of Pakistan.

Five Years Export Performance of Leather & Leather Products (2014-15 To 2018-19)

Value in '000' US\$

S. NO.	Commodities	Unit Qty	July-June 2014-15		July-June 2015-16		July-June 2016-17		July-June 2017-18		July-June 2018-19	
			Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
01.	Leather Tanned A.U.P per Sq.M	'000' SQM	22,272	489,412 21.97	17,072	362,753 21.25	23,279	345,595 14.85	26,179	330,209 12.61	21,839	252,241 11.55
02.	Apparel & Clothing of Leather A.U.P per Pcs.	'000' Pcs.	11,544	365,738 31.68	10,812	320,525 29.65	9,036	291,893 32.30	10,332	294,399 28.49	11,964	256,176 21.41
03.	Leather Gloves A.U.P per Pair	'000' Pairs	42,564	216,914 5.10	30,402	191,157 6.29	28,506	187,109 6.56	36,192	215,881 5.96	32,928	217,463 6.60
04.	Leather Footwear A.U.P per Pair	'000' Pairs	6,919	109,761 15.86	5,744	89,151 15.52	5,339	81,384 15.24	6,018	95,150 15.81	7,200	106,459 14.79
05.	Leather Manufactures N.S. A.U.P per Kg	'000' 'Kgs'	1,068	13,988 13.10	1,150	14,098 12.26	943	12,150 12.88	1,022	12,626 12.35		11,547
TOTAL :				1,195,813		977,684		918,131		948,265		843,886

Source: Pakistan Bureau of Statistics



Import Of Leather & Leather Products Into Pakistan During July-June 2017-18

Conversion Rate : US\$ 1 = Rs.110.00

S.No.	Country	Unit	Qty	July-June 2017-18 Value	
				in '000' Rs.	in '000' US\$
1	Leather	Kgs	9,244,476	4,001,175	36,374
	i. Whole Hides & Skins Bovine Animal Raw & Pickled Hides & Skins (Buffalo & Cow Hides, Lamb, Sheep (with & without wool), Goat & Kid Skins)				
	ii. Wet Blue Lamb, Sheep, Goat, Kid and other Wet Blue Skins	SQM	3,255,471	1,165,791	10,598
	iii Hides (Buffalo, Cow) & Skins (Lamb, Sheep, Goat & Kid) Wet State, Dry State, Crust Other Leather further Prepared (Sheep/Lamb, after tanned, Chomis, Patent Laminated Material Leather & Paring other waste of Leather)	SQM	1,178,281	1,396,213	12,693
				6,563,179	59,665
2	Leather Garments Leather Apparel & Clothing	DOZ	43,166	361,535	3,287
3	Leather Gloves	DOZ	12,072	55,260	502
4	Leather Footwear	Pairs	5,739,542	2,783,142	25,301
5	Other Leather Manufacturers				
	i) Suitcases Comp/Paten Leather, Hand Bags, Articles carried in pocket leather, other container o/s of leather/-comp, gas kit of Leather, Washer of Leather	Nos.	74,186	198,499	1,805
	ii) Saddlery & Harness, Leather Articles for Machinery, other article Leather/comp	Kgs.	2,772,085	1,079,273	9,812
				1,277,772	11,617
Total				11,040,888	100,372

Source : Federal Bureau of Statistics.

Livestock Population in Pakistan (2009-10 to 2018-19)

Million Numbers

Fiscal Year	Buffalos	Cattle	Goats	Sheep	Camels
2009-2010	30.8	34.3	59.9	27.8	1.0
2010-2011	31.7	35.6	61.5	28.1	1.0
2011-2012	32.7	36.9	63.1	28.4	1.0
2012-2013	33.7	38.3	64.9	28.8	1.0
2013-2014	34.6	39.7	66.6	29.1	1.0
2014-2015	35.6	41.2	68.4	29.4	1.0
2015-2016	36.6	42.8	70.3	29.8	1.0
2016-2017	37.7	44.4	72.2	30.1	1.1
2017-2018	38.8	46.1	74.1	30.5	1.1
2018-2019	40.0	47.8	76.1	30.9	1.1

Source: Ministry of National Food Security & Research.

Production Of Hides And Skins (2012-13 To 2018-19)

Units '000' Nos.

Species	2012-13	2013-14	2014-15	2015-16	2016-17	2017-18	2018-19
Cattle Hide	7,258	7,532	7,816	8,111	8,416	8,734	9,063
Buffalo Hide	7,050	7,232	7,447	7,669	7,897	8,131	8,373
Camels Hide	102	104	105	106	108	109	111
Total Hides	14,410	14,868	15,368	15,886	16,421	16,974	17,547

Species	2012-13	2013-14	2014-15	2015-16	2016-17	2017-18	2018-19
Sheep Skin	10,873	11,001	11,132	11,264	11,397	11,532	11,669
Goat Skin	24,986	25,664	26,359	27,073	27,807	28,560	29,334
Fancy Skins							
Lamb Skin	3,229	3,268	3,306	3,345	3,385	3,425	3,466
Kid Skin	11,624	11,939	12,263	12,595	12,937	13,287	13,647
Total Skins	50,712	51,872	53,060	54,277	55,526	56,804	58,116

Source: Ministry of National Food Security & Research.

National Institute of Leather Technology (NILT)

The prestigious National Institute of Leather Technology (NILT) basically established in 1998 by PTA in financial collaboration of TDAP is now being managed under the independent Board of Governors. This institute housed in a splendid building in Korangi Industrial Area imparts technical and scientific training to the students as well as to the in-service technicians to enable them to serve the tanning, leather sector industry proficiently. Most of the members on the Board of Governors of NILT are from Pakistan Tanners Association who have been contributing their tangible share to make it a state of the art institute aimed at upgrading qualitatively all the leather sectors to be competitive in the world market.



The National Institute of Leather Technology (NILT) is having a qualified faculty team to keep leather industry abreast with modern technology and practices as well as to provide a platform for human resource development. NILT was set up as an institute on national level of an international standard. This institute is planning to upgrade its status which needs full financial support from the Government.

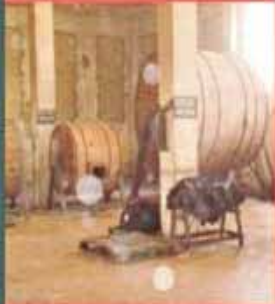
NILT is affiliated and recognized by Sindh Board of Technical Education and Internationally by University of Northampton U.K. Presently Academic courses of DAE (3 Years), Executive Diploma (1 Year) and BBSYDP course (6 Months) are continued at the institution in addition to the college section classes which includes (Commerce, Computer Science, Pre-Medical and Pre- Engineering).

Moreover Principal and its team is also trying to improve educational standard of the students quantitatively and qualitatively. It is also expected that this year the new admission in DAE as well as in college will be more as compare to last year.

Combined Effluent Treatment Plant (CETP)

The Combined Effluent Treatment Plant (CETP) for Korangi Tannery Cluster in Sector 6-C, Korangi Industrial Area, Karachi was set up with the cooperation of Pakistan and Dutch Governments as well as TDAP, Ministry of Commerce, Government of Sindh, City District Government and PTA (Southern Zone).

The main objective of the CETP running under its President Mr. Gulzar Firoz is to benefit tanning community at Korangi Cluster, general public, marine life as well as to meet National Environmental Quality Standards (NEQS) which is a mandatory international requirement.



Noor Leather (Pvt.) Ltd.

Working from raw to finish so taking care at every stage of the leather production.

Versatile tannery to produce both soft and hard leathers, light and heavy leathers for garment and handbag usage.

We at Noor Leather, are the fourth generation in leather business, starting about a century ago when raw leather used to be sold, to today, when our family business produces high quality leather and leather garments for brand name fashion houses around the globe. In combination with our experience and the skilled manpower, our tannery concentrates on producing fine leathers made out of lamb and goatskins of European, NZ, MiddleEastern, African and domestic origins, and are used in the production of fashion garments, handbags and footwear. The production facilities have been enhanced by setting up a new tannery in the year 2011, with well equipped machinery to increase our production capacity to over 1 million sf / month.

The Leather garments unit produces for high quality brand names in European, Japanese and North American markets, where the capacity has also been recently enhanced to over 150,000 garments per annum.

Constant
Research &
Development

1 million
sf/month
Capacity

more than
150,000 sf of
working space
in the tannery

Noor Leather
Garments + Tannery Units

Diversified
Product
Range

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Annual Report 2018-19

Pakistan Tanners Association



Presented by

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Kamran Habib



Chairman Pakistan Tanners' Association
Southern Zone

Annual Report 2018-19

Presented by

Kamran Habib Chairman Pakistan Tanners' Association

Southern Zone

I am grateful to Almighty Allah for kindly having chosen me to serve the local Leather fraternity, as Chairman of PTA (S.Z) & hence blessed me with onerous responsibility to work to contribute for promotion of local exporting Leather Industry which is a source of livelihood for a large number of people.

I am also grateful to the Executive Committee & General Members to have kindly unanimously decided that I should run for the post and elected me unopposed as Chairman of PTA (S.Z) for the year 2018-19 and hence reposed confidence in me. I made my utmost and best efforts to resolve the problems referred to PTA (S.Z) and for the uplift of Tannery Zone and to promote local Leather Industry in particular during my tenure. No doubt, it will eventually contribute to the promotion of the economy. I do concede that the results were not upto the desired levels. There is a lot of room for improvement over and beyond our efforts. Besides it is an on-going process. The development process will never stop at any point.

Before I relate major efforts and achievements of my tenure, I would like to accept openly that the improvement in efforts and directions for development emerge from positive criticism which I have always welcomed.

The Association elections in Southern Zone brought to the fore, the representatives of young generation, highly educated having inherited experience of exporting Leather Industry and vibrating with enthusiasm to register foot-prints of National Leather Industry in global markets. We are confident that in view of sustained endeavours of the Association, we will Inshallah make it.

The total PTA (S.Z) members after renewal for the year 2018-19 is as under :

Corporate Class Members :	47
Associate Class Members :	60

Executive Committee - PTA S.Z 2018-19

1.	Mr. Kamran Habib	Chairman
2.	Mr. Sh. Muhammad Imran	V. Chairman
3.	Mr. Rehan Hannan	Member, E/C
4.	Mr. Javaid Tariq Shaikh	~~~~"
5.	Mr. Khawaja Masood Ahmed	~~~~"
6.	Mr. Hamid A. Zahur	~~~~"
7.	Mr. Tariq Mahmood	~~~~"
8.	Mr. Farooq Ahmed	~~~~"
9.	Mr. M. Saleem Nazar Ali	~~~~"
10.	Mr. Muhammad Mansha	~~~~"

The following combination of new elected alongwith sitting members constituted the Executive Committee for 2018-19 :

Corporate Class

New Elected Members :

1. Mr. Kamran Habib
2. Mr. Rehan Hannan
3. Mr. Sh. Muhammad Imran
4. Mr. M. Saleem Nazar Ali

Sitting Members

1. Mr. Hamid A. Zahur
2. Mr. Khwaja Masood Ahmed
3. Mr. Javed Tariq Shaikh
4. Mr. Tariq Mahmood

Associate Class

1. Mr. Farooq Ahmed

1. Mr. Muhammad Mansha

Subsequently, in pursuance of democratic norms, to keep the working of the Executive Committee transparent, open and easily accessible to members when desired, a number of Sub-Committees were constituted and Executive Committee – members alongwith some other PTA members with specific experience and interest were included in each Sub-Committee. The Sub-Committees were as under:

Sub-Committees

- i) Finance & Administration Sub-Committee
- ii) New Membership Sub-Committee
- iii) Arbitration Sub-Committee
- iv) Electric / Gas Sub-Committee
- v) Infrastructure Sub-Committee
- vi). Import Export Related Issues

Chairman

Mr. Kamran Habib
“ ” “ ”
Mr. Gulzar Firoz
Mr. Sheikh Muhammad Imran
Mr. Aziz Ahmed
Mr. Ejaz Ahmed Sheikh

I am grateful to the members of the Sub-Committees for putting their efforts and dedicating their precious time to the betterment of Leather Industry and doing their best in this respect. I am happy to record that every member of the Executive Committee extended his utmost cooperation.

I must also thank our very senior member Mr. Gulzar Firoz who was very regular in attending the meetings and participated in Executive Committee debates on issues discussed in the Committee and helped in the decision making process.

Solid Waste Lifting Related Matter :



Chairman PTA (S.Z) Mr. Kamran Habib , Vice Chairman PTA (S.Z) Mr. Sheikh Muhammad Imran And Infrastructure Committee Member Mr. Muhammad Shafi With Assistant Commissioner, District Korangi, Mr. Abdul Hameed Jhokrani, During Visit Of GC-Bin Of Road 5000, On 03-oct-2018.

Secretary PTA Alongwith Mr. Waseem Ahmed Khan, Deputy Director Solid Waste, Korangi Zone, Explaining Waste Been Dumped On Road 5000, On 04-oct-2018.



Joint Meeting Of KATI & PTA (S.Z) With Deputy Commissioner Korangi,



Joint meeting of KATI & PTA (S.Z) with Deputy Commissioner Korangi, Madam Qurat-ul-Ain Memon along with officials of KMC, DMC, KW & SB, Police officials was held on 10-Oct-2018. PTA (S.Z) Committee briefed the participants about the problems been faced by Tannery Members in Sector 7-A.

Governor Sindh, Mr. Imran Ismail In His Office



Delegation led by Chairman PTA (S.Z) Mr. Kamran Habib, called on Governor Sindh, Mr. Imran Ismail in his office to discussed prolonged issues of Tannery Zone Sector 7-A, KIA on 11-Oct-2018.

Chairman PTA (S.Z) Meeting Between DSP Traffic Mr. Nawaz Chandio and SO Traffic Mr. Tariq In PTA (S.Z) Office



Chairman PTA (S.Z) Mr. Kamran Habib & Vice Chairman PTA (S.Z) Mr. Sheikh Muhammad Imran called DSP Traffic Mr. Nawaz Chandio and SO Traffic Mr. Tariq in PTA (S.Z) office on Friday 12-Oct-2018 to discuss traffic related issues in sector 7-A, KIA.

Meeting With SEPA :



Meeting with SEPA officials held on Friday, 12-Oct-2018 in PTA (S.Z) office. Chairman PTA (S.Z) Mr. Kamran Habib chaired the meeting. Mr. Imran Sabir officials of SEPA along with Mr. Amir Sheikh IO attended the meeting. Meeting was regarding notices issued by court for non compliance of SEPA rules.

Mayor Karachi - Meeting



PTA (S.Z) delegation led by Chairman Mr. Kamran Habib met Mayor Karachi Mr. Wasim Akhter and discussed in detail to resolve issues pertaining to sector 7A, KIA on Tuesday, 23-Oct-2018.



Mr. Kamran Habib Chairman PTA (S.Z) having Meeting With Director P.C.S.I.R. Dr. Rab Nawaz in K.A.T.I



Chairman PTA (S.Z) Mr. Kamran Habib, attended Meeting Called By Honorable Prime Minister Of Pakistan, Mr. Imran Khan.



Secretary PTA (S.Z) Briefing Assistant Commissioner Korangi About The Illegal Encroachments Been Done On Road 5000.

Rangers Meeting :



Mr. Sheikh Muhammad Imran, Vice Chairman PTA (S.Z) Attended Meeting With DG Rangers, Mr. Shafique of Pakistan Rangers in K.A.T.I



Mr. Kamran Habib, Chairman PTA (S.Z) Welcomes Honorable Governor Sindh, Mr. Imran Ismail Upon Visit at K.A.T.I.

Mr. Kamran Habib, Chairman PTA (S.Z) Presenting Flowers To Commissioner Karachi Mr. Iftikhar Shallwani, During a Meeting In His Office.





Mr. Kamran Habib, Chairman PTA (S.Z) Presenting Shield To Mr. Iftikhar Shallwani, Commissioner Karachi Upon His Visit To PTA (S.Z) Office.



A Group Photo Of Mayor Karachi, Mr. Wasim Akhtar Visit Of Kati Alongwith President K.A.T.I. Mr. Danish Khan & Chairman Pta (S.Z) Mr. Kamran Habib.

Mr. Sheikh Muhammad Imran, Vice Chairman PTA (S.Z) Briefing Consultant About Ongoing Infrastructure Projects In Sector 7/a, Kia.





Mr. Aziz Ahmed, Chairman Infrastructure Committee PTA (S.Z) & Sheikh Muhammad Imran, Vice Chairman PTA (S.Z) Discussing Infrastructure Related Issue With Consultant.



Ground Breaking Ceremony Of Construction Of Southern Avenue Road In Sector 7-A.

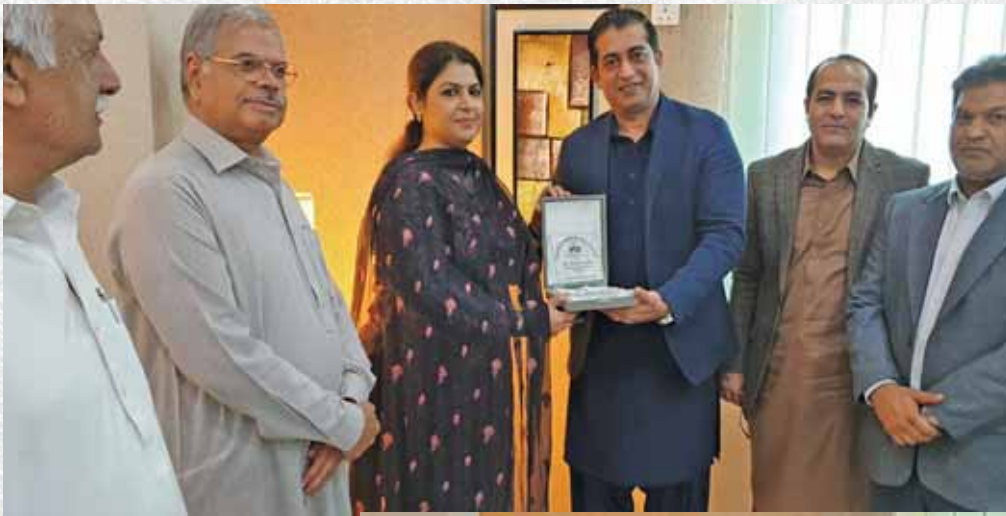


Infrastructure Committee Members Inspecting Work Of Construction Of Road On Southern Avenue.



PTA (S.Z) Members Were Invited For Breakfast Hosted By Mr. Aziz Ahmed, Chairman Infrastructure Committee.





Chairman PTA (S.Z), Mr. Kamran Habib, Invited Newly Appointed Deputy Commissioner Korangi, Madam Shadia Jaffar To Association Office On 04-March-2019.





Mr. Kamran Habib, Chairman PTA (S.Z) Invited Mr. Usman Dar, Special Advisor to Prime Minister For Youth Programme, at Association Office On 18-Mar-2019.



Chairman PTA (S.Z), Mr. Kamran Habib, Invited All The Most Respectable Senior Members / Friends On Dinner Hosted By The Chairman On 01-May-2019.



Chairman PTA (S.Z) Mr. Kamran Habib & Mr. Gulzar Firoz, President Environmental Society attended China FTA Seminar.



Mr. Kamran Habib, Chairman PTA (S.Z) alongwith Mr. Danish Khan, President KATI at Iftar Cum Dinner Hosted by KATI



Infrastructure Meeting Called at PTA (S.Z) Office by Mr. Aziz Ahmed Chairman Infrastructure Committee On 11-April-2019.



Mr. Aziz Ahmed, Chairman Infrastructure Committee PTA (S.Z) & Mr. Kamran Habib, Chairman PTA (S.Z) alongwith Secretary KITE, Mr. Omair Bilal Visited Southern Avenue Road Work On 04-July-2019.

PTA (S.Z) Chairman, Mr. Kamran Habib alongwith PTA (S.Z) Delegation had a Meeting with Mr. Wasif Ali Memon, Chief Collector Customs in His office On 05-July-2019.



Mr. Kamran Habib, Chairman PTA (S.Z) & Executive Committee Members of PTA (S.Z) had a Meeting With Col. Fawad, Pakistan Rangers in PTA (S.Z) Office to discuss Security Issue During Eid-ul-azha On 18-July-2019.



Mr. Ejaz Ahmed Sheikh, Member PTA (S.Z) Welcoming Mr. Mumtaz Ali Shah, Chief Secretary Sindh in a Meeting held in KATI on 19-July-2019.



Chairman PTA (S.Z), Mr. Kamran Habib & Vice Chairman PTA (S.Z), Mr. Sheikh Muhammad Imran and Mr. Aziz Ahmed, Chairman Infrastructure Committee PTA(S.Z) met Newly appointed Deputy Commissioner, Korangi Mr. Shahryar Gul Memon in His Office On 23-July-2019.



Chairman Infrastructure Committee, Mr. Aziz Ahmed along with other Members of the Committee Visited Road-7000 During Final Carpeting On 26-July-2019.

Acting Chairman, Mr. Sheikh Muhammad Imran held a Meeting with Mr. Abdul Hafeez Memon, GM Operations, K-Electric to Discuss Smooth Supply Of Electricity During Eid-ul-Azha On 08-Aug-2019.



Mr. Gulzar Firoz, President Environmental Society & Chairman Infrastructure Committee, Mr. Aziz Ahmed along with other Members of Committee Visited Southern Avenue Road on 17-Aug-2019.



Chairman Infrastructure Committee PTA (S.Z), Mr. Aziz Ahmed & Mr. Farooq Ahmed, Member PTA (S.Z) Executive Committee Planted a Tree for Green Plantation Drive Karachi Drive Initiated by Askari Bank Limited On 26-August-2019.



Chairman PTA (S.Z), Mr. Kamran Habib & Executive Committee Members of PTA (S.Z) Invited Mr. Shahryar Gul Memon, Deputy Commissioner Korangi On Lunch at PTA (S.Z) Office on 27-August-2019.



Pakistan Tanners Association (S.Z) Members Showed Their Solidarity with Kashmir Brothers & Sisters on 30-August-2019

The Secretariat at PTA

We now enjoy a very healthy atmosphere of motivated young and experienced staff who have worked with us for the past one year and I am grateful to the support extended by both the staff at the Central and the Southern Zone Secretariat not only to myself, but also to the requirements of members as they approached the office of the association on various occasions.

In this regard, we were instrumental for the first time to establish a proper pay scale for the staff at the secretariat which has shown a road map to them for growth, their limitations if they do not want to work harder to grow further and also established a budget for future MC's to come with regards to the cost of the Secretariat that will need to be borne.

I thank you and bid farewell with prayers that may Allah bless this Industry and it may flourish and progress and thousands of people associated with it directly and indirectly, may prosper ever.



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Annual Report 2018-19

Pakistan Tanners Association



Presented by

Khawaja M. Mehr Ali
Chairman, PTA (Northern Zone)

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Khawaja Muhammad Mehr Ali



Chairman Pakistan Tanners' Association
Northern Zone

Annual Report 2018-19

Presented by

Khawaja M. Mehar Ali Chairman Pakistan Tanners' Association

Northern Zone

Dear Members,

Assalam-o-Alaikum!

While signing off the year 2018-2019, I humbly pray to Allah - the Al-Mighty, to accept my gratitude for vesting in me the ability and the opportunity to serve the Leather Industry with the best of my skills and knowledge. The enlightened guidance of Prophet Muhammad (PBUH) enabled my honesty to pick up the upright path to steer the affairs of the Association.

Looking at a glance on the last year, I feel delighted and honored while presenting the Annual Report before the members of Pakistan Tanners' Association – Northern Zone. This report highlights the activities and performance of Pakistan Tanners Association-Northern Zone during the year 2018-2019.

It is a great honor for me to have been elected second time unanimously as the Chairman of Pakistan Tanners' Association – Northern Zone for the year 2018-2019. I would like to put forward my appreciation for the cooperation and assistance rendered by you during this period. I'm highly indebted to the Chairman PTA-Central Mr. Agha Saiddain for his guidance and support in resolving various matters pertaining to this zone. It was his overarching support that helped me out in successfully discharging my responsibilities. I would also like Mr. Awais Musaddiq – Vice Chairman PTA-NZ to receive my sincere thanks for his valuable support in shouldering the responsibility to serve the Association. I also want to acknowledge the sincere guidance and professional support from almost all the Ex-chairmen of PTA-NZ for which I'm liable to pay my gratitude to those men of high acumen. I'm extremely grateful to all members of the Executive Committee, Special Invitees, all conveners and members of the subcommittees who extended their support and time in looking after the affairs of the Association. I cannot forget to acknowledge My special thanks are due for Mr. Anjum Zafar, Mr. Mansoor Iqbal, Mr. Shahid Usman and Mr. Naeem Akhtar, who spared their valuable time for the Association and supported our efforts to deliver their best for the benefit of Association. My task has been completed successfully and it was possible only due to the team effort that empowered me to strive for the betterment of industry. In order to remain successful, I wish and hope that members will continue to work with same zeal and spirit.

Condolences

During the last year, relatives and dears of our following member firms passed away. Association office timely expressed its condolence to the agrieved member. May we pray to Allah, the Almighty, to bless the departed soul in eternal peace and grant courage to the bereaved family to bear the irreparable loss with fortitude.

1. Mother of Mr. Faisal Junaid and Mr. Fawad Junaid of M/s Khas (Pvt.) Ltd.,
2. Mother of Mr. Shakil Maqbool Khilij, Director, M/s Lancer Leather Industries, Sialkot.
3. Late Sheikh Rafique Ahmed father of Mr. Nauman Rafique of M/s Leather Tech, Lahore and brother-in-law of Mr. Mudassar Mehmood of M/s Mahmood Traders.
4. Mother of Sheikh Azmat Saleem, Director M/s Leather Coordinator, Sahiwal
5. Wife of Sheikh Muhammad Umar, Director Multan Hide Company (pvt.) Ltd., Multan
6. Khawaja Muhammad Masood, Chairman Mahmood Group/Khawaja Tanneries (pvt.) Ltd., Multan
7. Mother of Sheikh Anjum Zafar, Director Eastern Leather Company (pvt.) Ltd., Lahore

Activities

A short summary of the activities of the Association during the year 2018– 2019 is given hereunder:

Liaison with LESCO and SNGPL Authorities For Revised Tariff for Zero-Rated Industries

In November 2018, present government announced revised rates of 7.5cents per unit and 6.5 US\$ per mmbtu for power and gas consumption respectively for industrial units falling in zero-rated sectors.

Member companies approached the Association office for availing the facilities. Secretariat maintained close liaison with both the departments and facilitated members of Lahore, Kasur, Multan and Sialkot for availing the facility and get their bills corrected/revised as per applicable tariffs

Meetings of Zonal Executive Committee

The Zonal Executive Committee held five (05) meetings (including the last meeting) to discuss some very important matters concerning the leather tanning industry, In addition, Annual General Body Meeting will be held in accordance with the Memorandum and Articles of Association.

In addition to five meetings of Executive Committee, the 39th Annual General Body Meeting is also scheduled for 14-Sep-2019 when the annual elections will be held in accordance with the Memorandum and Articles of Association.

It would be satisfying to note that Members and Special Invitees of Executive Committee remained very active which helped improving the participation and involvement of members in these meetings and affairs of the industry. It is a healthy sign for the industrial growth and I must suggest adopting necessary measures to maintain and improve members' interest in the affairs of the Association and Leather industry.



Views of different sessions of Zonal Executive Committee held during the year

Central Managing Committee Meetings

Elected representatives of PTA from Northern Zone made active representation in the Central Managing Committee of PTA by attending the meetings at Karachi/Lahore through video conferencing system. In this connection, PTA Northern Zone remained co-host for all sessions of Central Managing Committee meetings. This video conferencing system is proving its worth and it is hoped that the same arrangements would continue, even improve in future.



Views of different sessions of Central Executive Committee held Co-hosted at PTA-NZ during the year

Inland Revenue Matters with Corporate Regional Tax Office (CRTO) Lahore

The zonal office has been maintaining good working relationship with Inland Revenue Department Lahore. Corporate Regional Tax Office Lahore is looking after the affairs of Sales tax and Income tax pertaining to Leather units coming under its domain. A Zonal Commissioner for Zonal-VII has been appointed there to deal with the affairs.



Agha Saiddain, Anjum Zafar, Azam Malik, Mansoor Iqbal and Naeem Akhtar in a meeting with Nadeem Rizvi Chief Commissioner Corporate Regional Tax Unit, Lahore

Alongside a meeting with Mr. Nadeem Rizvi as its Chief Commissioner CRTO, Several meetings were held with Dr. Shahid Siddqui Commissioner Inland Revenue Zone-VII.

My office thankfully acknowledges the support of Mr. Anjum Zafar Convener Export, Tax and Strategic Committee for leading in the meeting with Chief Commissioner Mr. Nadeem Rizvi.

It is a matter of satisfaction that authorities at CRTO Lahore are very cooperative towards the matters pertaining to PTA and its members and we ever enjoyed the total cooperation and consideration on the issues raised by the Association.

Pending Claims of Customs Duty Drawback

During the year under report, PTA-NZ has carried on with very healthy coordination and liaison with the top authorities at Model Customs Collectorate Lahore.

Along with a meeting with Chief Collector (Central Region) Lahore, few meetings were also held with Collector of Customs (Preventive) Lahore in which his support had been engaged for early release of payments against pending claims of duty drawback.

I'm very much obliged to Mr. Anjum Zafar and the committee members who took active interest in follow up meetings. It would be very pleasing for you to note that persistent follow up helped in the release of an amount more Rs.300 million during the year under report for which Convener and members of Export, Tax and Strategic Committee of PTA-NZ should be applauded for their time and efforts.

(L-R) Khawaja Muhammad Mehr Ali, Naeem Akhtar, Shahid Usman, Mansoor Iqbal, Anjum Zafar in a group photoshot with Zeba Hai Chief Collector (Central Region) Lahore and Ms. Ambreen Ahmad Tarar Collector of Customs, Multan



Members delegates of PTA-Northern Zone in group photographs after two separate meetings with Ahmad Rauf Collector of Customs (Preventive), Lahore held in his office

Liaison with Trade Development Authority of Pakistan, Lahore Office

PTA-NZ has been maintaining close liaison with Trade Development Authority of Pakistan, Lahore Office to resolve our members'/ exporters' day-to-day problems concerning exports. This cooperation remained alive in this regime also. TDAP Lahore also arranged meetings with Secretary Commerce in which Mr. Anjum Zafar, Mr. Mansoor Iqbal, Mr. Azam Malik and Mr. Naeem Akhtar participated. I'm grateful to these members for sharing the responsibility of representing in TDAP for the cause of industry.

Liaison with Lahore Chamber of Commerce (LCCI)

This year, PTA-NZ maintained close liaison with LCCI and our members also took active part in meetings at LCCI and use LCCI's apex forum for the betterment of leather industry.

Liaison with Zonal Office of Federation of Pakistan Chambers of Commerce and Industry (FPCCI)

At this forum, our members also represented and attended several meetings wherein voiced for different matters of our interest and benefit. The presence of PTA-NZ member at the platform of FPCCI is very important and it needs to be maintained in future.

Sheikh Khurram Aftab from M/s Dynamic Links International (a membership company of PTA-NZ) has been actively participating in the affairs of FPCCI Subcommittee on Leather & Leather Products. I'm thankful to Sheikh Khurram Aftab for his support in highlighting the affairs of leather industry at the apex forum.

Joint Meeting for Pakistan Mega Leather Show 2019

Office of Pakistan Tanners' Association, Northern Zone remained host of various sessions of Joint Steering Committee Meeting for PMLS-2019.

PTA-NZ office Secretariat extended all-out support for successful holding of this annual event to be held at Lahore International Expo.

Undersigned has also attended a meeting of Joint Steering Committee of PTA and Pakistan Footwear Manufacturer Association held in PFMA Office.





Views of different sessions of PMLS-2019 Meetings held at PTA-NZ office

Visit of Husnain Bahadur Dreshak Provincial Minister for Livestock, Government of the Punjab to the office of PTA (Northern Zone)

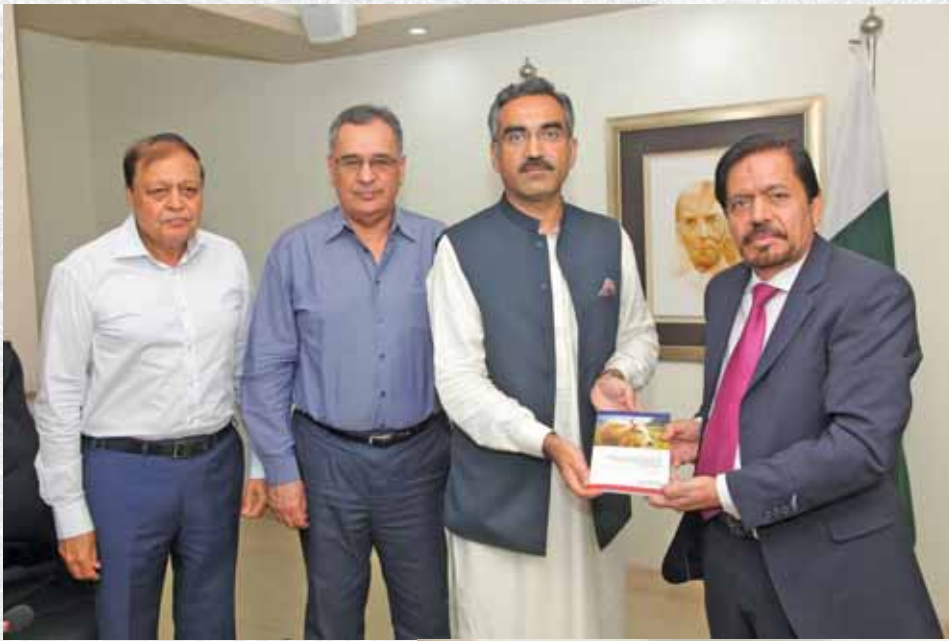
Mr. Agha Saiddain Chairman Hides and Skin Improvement Committee has successfully taken on board the elected representatives of the new government and made them apprised of the situation in Punjab regarding animal diseases, pre-and post-slaughter damages to the hides during Eid.

With the pursuant efforts and follow up of Mr. Agha Saiddain, Provincial Minister for Livestock Mr. Sardar Husnain Bahadar Dreshak scheduled his visit to PTA-NZ Office on 7-August-2019 where all members of Executive Committee and senior members welcomed the honorable guest.

I'm grateful to Mr. Agha Saiddain who presented the account of PTA past efforts to control animal diseases. A detailed presentation on various studies and research underway in collaboration with University of Veterinary and Animal Sciences, Lahore was presented before Secretary.



Anjum Zafar (L), Agha Saiddain (R) during Meeting with Sardar Husnain Bahadar Dreshak Minister for Livestock & Dairy Development Punjab



Agha Saiddain is presenting a copy of his book to Provincial Livestock Minister Punjab

Agha Saiddain is presenting Memento to Sardar Hasnain Bahadur Dreshak, Provincial Livestock Minister Punjab



The Chief Guest Mr. Sardar Husnain Bahadar Dreshak gave an overview of activities on going on in different parts of Punjab. He also committed to extend maximum support for continuing past initiatives. Provincial Minister also confirmed holding a joint press conference along with PTA top management to highlight the issue in the press and media.



Joint Press Conference of Sardar Husnain Bahadar Dreshak Provincial Minister Livestock Punjab and Chairman PTA Mr. Agha Saiddain held at the office of Director General Public Relations, Punjab on 8-Aug-2019

Hides and Skins Preservation During Eid-ul-Azha

As Eid ul Azha days came closer, Livestock and Dairy Development Department, Government of Punjab (L&DD) along with PTA initiated efforts for mass awareness. In order to decide and agree on the desired activities, Mr. Zahid Hussain called on a meeting in his office. He briefed the delegates from PTA on departmental initiatives to control warble fly and ticks. Secretary L&DD also considered losses occur to hides and skins collected during Eid days as a matter of great concern:

Secretary Livestock informed them about various measures that his department has adopted to eradicate skins diseases in Punjab. PTA reiterated the need on using a pre-developed 30 sec TVC on measures and general advices to preserve precious raw material on Eid and requested Livestock Department and for arranging prime time telecast of video clip on prominent TV channels on national network for mass awareness. Secretary Livestock assured that his department will attach full attention to the subject and will try maximum allocation of budget for media component to launch a campaign to preserve hides and skins during Eid as per practice of previous years.



Agha Saiddain along with representatives of Lahore Hide Market in a meeting with Mr. Zahid Hussain Secretary Livestock & Dairy Development Punjab



Participants at Meeting with Secretary Livestock Punjab

Agha Saiddain in a Group photograph with Secretary Livestock Punjab (4R)



Taking a step further, Livestock Department Punjab organized a workshops for Butchers and Farmers in Lahore Town Hall and other cities of Punjab including, Pakpattan, Arif Wala, Sahiwal, Hafizabad, Faisalabad and Multan. During the session, technical delegates from Livestock Department and PTA gave particular advices and briefed the participants on measures for handling and preservation of hides and skins during Eid season for the mutual benefit of all stakeholders and the industry. Director General Livestock, Dr. Ghulam Muhammad Gill chaired the session. Along with PTA representative, Livestock experts and different farmers shared their views during the session. At the end of workshop, PTA representative and delegates from Lahore Hide Market also met with Director General Livestock in a meeting wherein they discuss modalities to strengthen the coordination and relationship more stronger and effective.



Sardar Husnain Bahadar Dreshak Provincial Minister Livestock Punjab and Secretary PTA-Northern Zone addressing the participants of Awareness Session held for Butchers and farmers held at Lahore Town Hall held on 5-Aug-2019

Liaison and Working with PTA Central

During the year under report, PTA-NZ Secretariat remained the center of all activities of Chairman PTA Central. Myself joined Chairman PTA Central at several meetings arranged at Ministry of Commerce and FBR Islamabad and met with various Ministers and Secretary of various line department at Lahore and Islamabad. Despite extensive ongoing renovation, PTA-NZ Secretariat extended maximum support to the Chairman PTA Central to lead the affairs of the Association. I attach high value to the services of PTA-NZ Staff, which despite all physical difficulties, kept moving the affairs of zone and center together, non-stop, in an office under-renovation. Secretariat staff remained displaced for the whole three months; not only served the functions of Northern Zone but also facilitated to cater the Central office and its activities.

In addition, Joint Steering Committee for PMLS-2019 also arranged several meetings in PTA-NZ office. PTA-NZ Secretariat spent a lot of its time and energy for bringing success in this mega event. Therefore, I would like to register here the commendable support from PTA-NZ Secretariat Staff for the successful organization of Pakistan Mega Leather Show-2019. PTA-NZ Secretariat is determined for next organization of PMLS-2020 as announced for 27-29 January 2020.

Liaison with Environment Protection Department

The Association has been maintaining active liaison with Environment Protection Department.

Since, more and more member tannery units of Punjab are heading towards subscribing membership of Leather Working Group – LWG, they are facing technical difficulties and compliance issues due to present environmental quality standards.

Since last year, PTA-NZ has been also supporting and pursuing the study underway by the USAID Small & Medium Enterprise Activity SMEA. USAID has submitted the draft final report to Environmental Protection Department, Government of the Punjab. The draft report encompasses the overall environmental situation in the leather sector Pakistan. The study report also recommends a phased implementation and enforcement scenario for leather tanning sector in Punjab allowing a period of 10 years to achieve the total compliance of presently enforced Provincial environmental quality standards - PEQS.

Due to frequent changes in the Environment Protection Department in Punjab, the said draft report has yet to come under consideration of executing authorities and is pending for thorough debate by the concerned stakeholders.

PTA-NZ Interaction With Everest International Expo (Pvt.) Ltd. [Lahore Industrial Expo 2-4 Sep.2019]

This year PTA-NZ has developed interaction with M/s Everest International Expo (pvt.) Ltd.

Everest International expo (Pvt) Ltd is a pioneer exhibition company from China side in Pakistan. They have successfully organized two editions of Industrial Expo in Pakistan. They also have a local partner for Industrial Expo. They are also joining hands with Pak-China business forum of COMSATS University for industrial exhibition.

On behalf of PTA, Mr. Muhammad Musaddiq Chairman PMLS Committee has signed an MOU with M/s Everest International Expo vide which PTA and Everest International will offer a free complimentary stall to their signing counterparts in their respective exhibitions i.e. PMLS and Industrial Expo whenever held in Lahore.



different Views of PTA Stall at Lahore Industrial Expo 2-4 September 2019

In this regard, PTA-NZ arranged to represent in Industrial Expo held from 2 - 4 September 2019 at Lahore International Expo, Lahore where more than hundred Chinese exhibitors were exhibiting their products.

Monthly Market Quotations

PTA-NZ office has been providing to the Central Office, Karachi, the Monthly Market Prices of W.S Buffalo hides and W.S Cow hides indicating the rates of various grades, selection and sizes i.e Extra large, large, medium and small. It has become a regular feature to arrange market rates of above-said commodities for publication so that our members should remain in touch with the prevailing prices of the market. These are issued not only for the guidance of the members but also for the up-to-date information of Customs authorities. I'm especially thankful to Mr. Shahid Usman and who assisted the Association in collecting and providing rates for onward submission to PTA Central office, Karachi.

Visa Recommendatory Certificates/ Letters

During the year under report, we have been issuing recommendatory certificates/ letters to our members or to their representatives, on the receipts of their formal request for the same, and requesting the Foreign Embassies – Consulate Generals for the grant of visa facilities to visit their countries for business tour to explore the possibilities for development of export trade. Generally these letters/ certificates are issued after thorough scrutiny.

Correspondence

The incoming queries have promptly been responded and the problems of the members brought into the notice of the concerned authorities. Besides the correspondence with the Government departments, Semi-government, other agencies, the Association also remained in touch with Central Office at Karachi.

Finance

The Statement of Accounts for the year 2018-2019 is presented before the house for its perusal and approval.

In addition to current bank balance, there is an amount of Rs.966,000/- receivable from PTA-NZ Environmental Society. Necessary arrangements are underway for the transfer of these amounts.

As regard to PTA claim against MCB, PTA-NZ has approached Civil Court through Mr. Agha I.A Imran Advocate who has been pleading the case at different forums earlier. It is pertinent to mention here that the Executive Committee has already decided to offer 25% of the recovered amount as his professional charges.

Case proceedings were filed in Civil Court in October 2010. Progress on suit filed against MCB in civil court is quite slow. MCB is applying delaying tactics and wishes to prolong the decision.

Membership

At the close of 2018-19, PTA-Northern Zone has 84 members on its register. Out of which, 63 are “Corporate” and 21 firms are registered in “Associate” class. During the year under report, following new members joined PTA-NZ as member of the Association:

- ★ M/s MIMA Apparel (pvt) Ltd., Lahore
- ★ M/s Jaguar Leather Industries, Lahore
- ★ M/s Qamar Tanning Company, Sahiwal
- ★ M/s KAS Enterprises, Lahore

I welcome the new entrant and hope that their firms would be our active members and make the best use of the Association, thereby enabling it to strive for the cause of the leather industry.

Secretariat of the Association

In spite of limited staff, the smooth and hard working of staff deserves appreciation for the commendable services rendered during the year under report by taking vital interest in the affairs of the Association. I am pleased to put on record my great acknowledgment for smooth and efficient working of the office, particularly the commendable services rendered by the Secretary during the year under report.

I also like to acknowledge my sincere thanks to the Central Office of Pakistan Tanners’ Association, Karachi for their full cooperation and support extended to me during this period.

I am pleased to put on record that we did well and I hereby acknowledge the smooth and efficient working of the office alongside its functioning as and support activities for PTA Central Office.

Conclusion

In the end, I’m thankful to the members of Executive Committee for providing proper advice and timely guidance. It needs to mention that during the year complete harmony and friendly atmosphere was observed and differences in opinion were resolved in a most amicable manner. I pray to Almighty Allah to nourish this atmosphere in future, Ameen. I also pray that we may continue our efforts towards the advancement and development of leather tanning industry. I wish for Pakistan Tanners’ Association and its members to see success in all their endeavors, Ameen.

Khawaja Muammad Mehr Ali
Chairman, Pakistan Tanners’ Association
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