

Annual Report

2015-16

PAKISTAN TANNERS ASSOCIATION



PRESENTED BY

MR. GULZAR FIROZ
CHAIRMAN, PTA (CENTRAL)

MR. TANWEER ASLAM CHAWLA
CHAIRMAN (NORTHERN ZONE)

MR. REHAN SHEIKH HANNAN
CHAIRMAN (SOUTHERN ZONE)

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Website: www.pakistantanners.org

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Southern Zone Office:

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Website: www.pakistantanners.org



MAMNOON HUSSAIN
PRESIDENT
ISLAMIC REPUBLIC OF PAKISTAN

Message from
Mamnoon Hussain



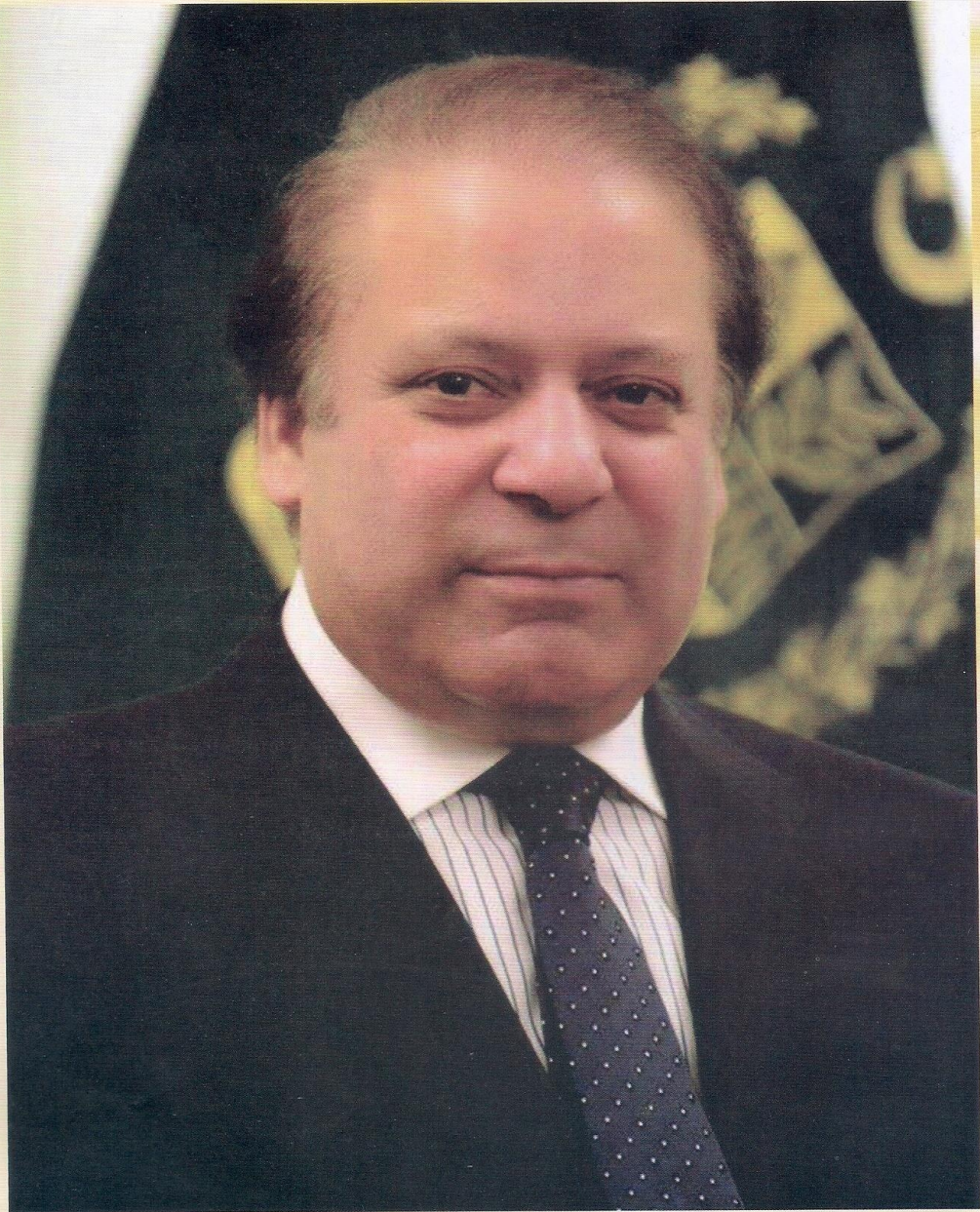
I am pleased to learn that Pakistan Tanners Association is publishing a Comprehensive Annual Report for the year 2015-16 highlighting the activities of the Association at Central and Zonal level. I am confident that the report of the activities of the Association would be of great value to the stakeholders, general public as well as the government departments in understanding the broad spectrum of its activities.

The leather industry is one of the important and major industries of the country and contributing its share to country's exports. But we really proud that Pakistan is producing World best finished Leather with innovations after Italy despite limited resources and global recession. In fact Pakistan has some of the best skilled workers in tanneries should enable our leather industry to play a much bigger role in the international leather market with its finest best quality of Leather.

Recognizing the importance of this sector the government has put in place various measures to enhance the productivity and competitiveness of the leather industry. I hope that the persistent efforts of the tanners combined with the Governmental support will enable this sector move up the sophistication ladder and overcome the challenges both local and International.

I also hope the Annual Report will also highlight the problems and issues of the tanning industry and suggest ways to overcome them.

Once again congratulate PTA on publishing this annual report and wish its members success in their future endeavors.



MIAN MUHAMMAD NAWAZ SHARIF
PRIME MINISTER
OF THE ISLAMIC REPUBLIC OF PAKISTAN

Message from

Mian Muhammad Nawaz Sharif



I take this opportunity to felicitate Pakistan Tanners Association for publishing its Annual Report for the year 2015-16 highlighting salient features, activities and other achievements of the Association during the year.

Indeed, the Tanning Industry in Pakistan is one of the major value added industries which plays a pivotal role as an agent of growth by producing and exporting quality finished leather and leather products duly necessary value additions. I acknowledge the efforts of the tanners who are determined to promote country's export despite global competition & recession. It is note-worthy that the value added leather industry exported goods worth US\$ 980.757 million in the preceding year from July-June 2015-16.

I hope this industry already having great potential will expand and diversify its exports from traditional markets to new emerging markets in other potential countries. I am sure that the leather industry is getting due advantages from GSP Plus status already accorded to Pakistan and other lucrative incentives announced in the Federal Budget & Trade Policy 2016-17.

Given the vast potential in the leather industry, its export volume can be more than doubled within a span of 2 to 3 years by improving quality of products, exploring new avenues, adopting a scientific marketing strategy with the application of latest technologies, adding value, as well as by participating in more international fairs.

I offer my congratulation to the Chairman and members of the Association for their concerted efforts to the development of leather industry and to take part in strengthening the country of Pakistan with much more zeal and enthusiasm.

I believe the leather industry will usher in a new era of development by endeavoring to achieve ambitious export target.

I wish the Tanning Industry resounding success in its endeavors in future.

Muhammad Nawaz Sharif
Prime Minister of Pakistan



Message from
**Senator
Muhammad Ishaq Dar**

*Minister for Finance, Revenue, Economic Affairs
Statistics and Privatization
Government of Pakistan,
Ministry of Finance
Islamabad.*



I would like to felicitate Pakistan Tanners Association for publication of its prestigious Annual Report FY 2015-16 which, inter-alia, includes statistical data as well as activities undertaken by the Central and Zonal Committees of the Association.

Tanning industry is certainly one of the prominent industries in Pakistan. It stands second largest industry after the textile and contributing in the total foreign exchange earnings of the country and exporting International Standard finished leather to most of the International Brands around the world and producing best quality leather with innovations at global level.

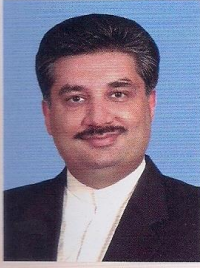
I am sure the Leather Sector Industry will play its more viable role in enhancing the country's exports including Leather & Leather products specially by availing the benefits of GSP+ status as already given by the European Union. The Government of Pakistan has also announced Zero-Rated Sales Tax Regime for 5-Export Oriented Sector including Leather in the Federal Budget 2016-17.

I hope the exporters of leather industry will continue to grow for enhancing the quality of the finished products and participating in the International Fairs & Exhibitions to earn ample foreign exchange for the country and its image building as well despite global recession and hard competition world-wide.

I congratulate the Chairman and Members of the Executive Committee of Pakistan Tanners Association for their dedication and continued efforts for the betterment of tanning industry.

I wish the tanning industry resounding success.

Senator Muhammad Ishaq Dar



Message from

**Engr.
Khurram Dastagir Khan**

**Minister for Commerce
Government of Pakistan,
Islamabad.**

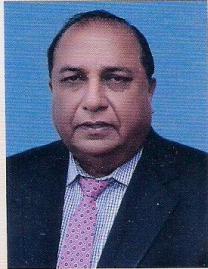


I acknowledge the efforts of exporters of Leather Industry who are contributing towards promotion of country's exports amidst tough competition, global recession and structural challenges affecting the country's exports particularly of Leather Sector exports.

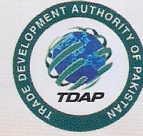
The Federal Government led by Prime Minister Nawaz Sharif has devised an aggressive strategy in these difficult times and has announced formation of Leather Export Promotion Council (LEPC) and also announced incentives for leather industry in the Strategic Trade Policy Framework 2016-18.

We are supporting the leather industry in expanding its exports from traditional markets to new emerging markets in other potential countries. Export volume of the Leather Industry can be doubled within next 2 to 3 years by improving quality of products, innovation, exploring new avenues, adopting a scientific marketing strategy with the application of latest technologies, value addition, and through participation in more international fairs.

I congratulate Pakistan Tanners Association on publishing its Annual Report for the year 2015-16 highlighting all the major activities and achievements of the Association. I heartily wish Pakistan Tanners Association all the success in its endeavours to propel exports and develop further this vital manufacturing sector in Pakistan.



Message from
S.M. Muneer
Chief Executive
Trade Development Authority of Pakistan



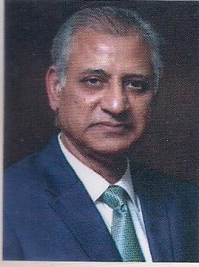
It is delighted to know that Pakistan Tanners Association (PTA) is bringing out its comprehensive Annual Report for the year 2015-16. The Association is very punctual in bringing out the Annual Report and is a good example for other association to serve their industry and compliance of the government regulations.

Leather is the most important Sector of Pakistan. This is a second biggest industry, which contribution to the economic activities, such export earning, employment and taxation, is very significant. The backward linkage of the industry which is an agriculture activity is very much prominent. I am proud to say that this is the industry which has the longest value chain activities and provided lively hood to the poorer masses of the country.

In terms of value leather is the second largest industry of Pakistan, however in facing the challenges and issues, both at domestic and international level, it is at the top. Since last four years leather industry in a serious crisis, this is due to international phenomenon. I am confident that our industry will meet all the challenges and keep focusing on quality and value-addition so that Pakistan can enhance its share in the international market and also ensure a sustained growth in export of entire value chain products of leather sector.

I would like to advise our industrial fellows to broaden their outlook and meet the standards and requirement of the international markets and trend. The TDAP has strongly support, and will keep on supporting, the leather sector interims of arranging their members' participation in the major international exhibitions in various countries. We believe that the ongoing support of the TDAP for leather industry is very important to enable the sector to increase its export and take a larger share in foreign markets.

I offer my heartfelt felicitation to the Chairman and members of the Executive Committee and members of Pakistan Tanners Association on the publication of this impressive Annual Report and wish the Association all the success in the days to come.



Message from
Ashraf M. Wathra
Governor
State Bank of Pakistan



I am pleased to know that Pakistan Tanners Association (PTA) is bringing out its comprehensive Annual Report for the year 2015-16.

The leather industry is important for economic growth and employment generation. More importantly, this industry makes the second largest contribution to foreign exchange earnings after textiles. PTA is therefore expected not only to focus on enhancing quality, but also to diversify product range to include high value-added items. This way, the industry can increase its share in international market and become more reliable source of foreign exchange earnings for the country.

I expect that each and every company in the industry will gear itself towards promoting export of quality finished leather and leather products on modern pattern as per international demand.

I would like to congratulate the chairman and members of the managing committee for publication of Annual Report for the year 2015-16 as a useful reference on PTA activities.

I wish the Pakistan Tanners Association all the success in its future endeavors.



GULZAR FIROZ
CHAIRMAN
PAKISTAN TANNERS ASSOCIATION

Foreword

Leather industry of Pakistan being high value added qualitatively and foreign exchange earning segment which plays pivotal role for earning foreign exchange for the country in this behalf warrants Government constant focus whole-heartedly to make it sustainable and more viable to achieve the goal.

Presently the leather industry is facing an uncertain situation due to lower demand from its major export markets for value-added leather products, low, price of some hides and skins which caused declined in export of Leather & Leather Products during the current fiscal year. The other key factors of the slowdown in export are energy crisis, lack of level playing field, poor infrastructure, various local taxes etc.etc.

Despite the worsening situation, Pakistan leather is recognized classic in quality worldwide and our potential member manufacturers & exporters are making all out endeavor towards value addition, innovation to attract the end users aboard. However, with the changing pattern, fashion and designs of leather, Automotive and leather goods products globally we acutely need to adopt latest technology and skill for upgrading quality of products for which due research and development also need support from the Government, is inevitable to be competitive in the international market.

While our tanners and exporters of Leather & Leather Products are quite sanguine that we will, Insha Allah, overcome all sorts of snags and will be able to accentuate the image of Pakistan Leather Industry far and near in the days to come by dint of untiring and concerted efforts, improving quality of production and having worldwide competitive edge in general and wide participation in Int'l Leather Fairs with TDAP financial support in particular.

May Almighty ALLAH bestow upon all of us His unending blessings, Ameen !

Gulzar Firoz
Chairman

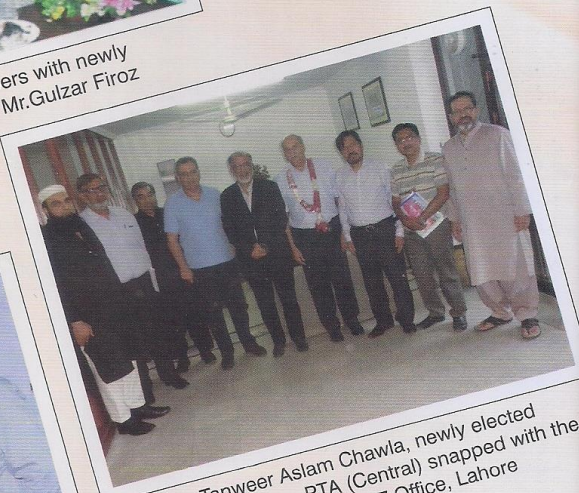


*Elections of the Chairman,
Senior Vice Chairman and Vice Chairman
Pakistan Tanners Association
For the year 2015-16*

*held simultaneously in PTA-Central Office, Karachi and
PTA-Northern Zone Office, Lahore
Via Video Link*



A group photograph of the Members with newly elected Chairman, PTA (Central), Mr. Gulzar Firoz



Mr. Tanweer Aslam Chawla, newly elected Sr. Vice Chairman, PTA (Central) snapped with the Members at PTA-NZ Office, Lahore



Mr. Muhammad Naseem Shafi, Senior Member, PTA garlanding Mr. Rehan Shaikh Hannan, newly elected Vice Chairman, PTA (Central) alongwith Mr. Gulzar Firoz, Chairman, PTA (right)

*Central Executive Committee of
Pakistan Tanners Association
for the Year 2015-16*

OFFICE BEARERS

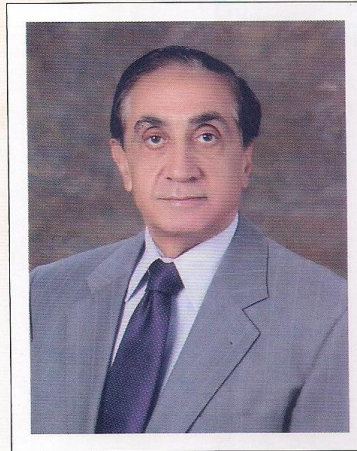
01	Mr. Gulzar Firoz	(M/s. Firoz International, Karachi)	Chairman
02	Mr. Tanweer Aslam Chawla	(M/s. Chawla Tanneries, Kasur)	Senior Vice Chairman
03	Mr. Rehan Shaikh Hannan	(M/s. Khas (Pvt) Ltd., Karachi)	Vice Chairman

Members, Central Executive Committee

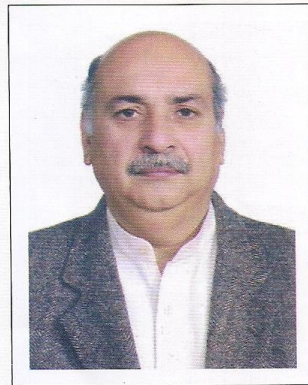
01	Mr. Amanullah Aftab	M/s. Hafiz Tannery, Karachi.
02	Mr. Azam Malik	M/s. Leathertex Gloving (Pvt) Ltd., Lahore.
03	Mr. Badre Alam	M/s. Badre Alam Traders, Lahore.
04	Mr. Danish Naseem	M/s. MIMA Leather (Pvt) Ltd., Karachi.
05	Mr. Faraz Haleem	M/s. Muhammad Shafi Tanneries (Pvt) Ltd, Karachi.
06	Mr. Fazal-ur-Rehman Sheikh	M/s. Rehman Brothers & Co., Kasur.
07	Mr. Hamid Arshad Zahur	M/s. Noor Leather Garments (Pvt) Ltd., Karachi.
08	Mr. Muhammad Musaddiq	M/s. Siddiq Leather Works (Pvt) Ltd., Lahore.
09	Mr. Nasir Anwer	M/s. Elegant (Pvt) Ltd., Lahore.
10	Mr. Shafique Ahmed	M/s. Shafique Leather Enterprises, Karachi.
11	Mr. Usman Umer	M/s. S. Mohamed Saeed Goreja & Co., Karachi.
12	Kh. Muhammad Mehr Ali	M/s. Khawaja Tanneries (Pvt) Ltd., Multan.
13	Ch. Ahmed Zulfiqar Hayat.	M/s. Leather Town, Sialkot.

*Central Executive Committee of PTA
for the Year 2015-16*

(OFFICE BEARERS)



GULZAR FIROZ
CHAIRMAN

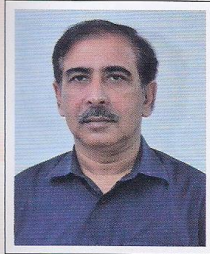


TANWEER ASLAM CHAWLA
SENIOR VICE CHAIRMAN



REHAN SHEIKH HANNAN
VICE CHAIRMAN

Members, Central Executive Committee (2015-16)



AMANULLAH AFTAB



AZAM MALIK



BADRE ALAM



DANISH NASEEM



FARAZ HALEEM



FAZAL-UR-REHMAN SHEIKH



HAMID ARSHAD ZAHUR



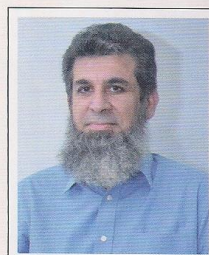
MUHAMMAD MUSADDIQ



NASIR ANWAR



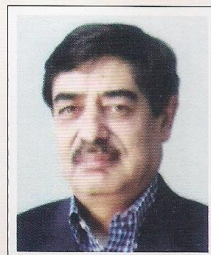
SHAFIQUE AHMED



USMAN UMER



KHAWAJA M. MEHR ALI



CH. AHMED ZULFIQAR HAYAT

Standing Committees of PTA (Central) for the Year 2015-16

Following Central Standing Committees were constituted during the year 2015-2016
with the approval of the Central Executive Committee, PTA :

S.No.	Standing-Committees	Chairmen
01	Finance & Administration Standing Committee	Mr. Gulzar Firoz
02	Human Resources Committee	Mr. Gulzar Firoz
03	Environmental Co-ordination Standing Committee	Mr. Gulzar Firoz
04	Diplomatic Affairs Standing Committee	Mr. Gulzar Firoz
05	Steering Committee for Pakistan Mega Leather Show	Mr. Muhammad Musaddiq
06	Duty Drawback Standing Committee	Mr. S. Anjum Zafar
07	International Fairs & Delegations Standing Committee	Mr. Amanullah Aftab
08	Custom Affairs Standing Committee	Mr. Tanweer Aslam Chawla
09	Taxation Standing -Committee	Mr. Habibur Rahman Shaikh
10	Imports Standing Committee	Mr. Naveed Ahmed
11	Hides & Skins Improvement Standing Committee	Mr. Agha Saiddain
12	Export Standing Committee	Mr. Muhammad Naseem Sha
13	Rates Standing Committee	Sh. M. Afzal Hussain

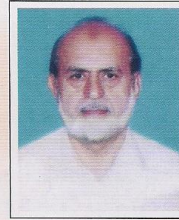
PTA's Central Standing Committees for the Year 2015-16



GULZAR FIROZ
CHAIRMAN
FINANCE & ADMINISTRATION S/C,
HUMAN RESOURCES COMMITTEE
ENVIRONMENTAL CO-ORDINATION S/C
& DIPLOMATIC AFFAIRS S/C



S. ANJUM ZAFAR
CHAIRMAN
DUTY DRAWBACK
STANDING COMMITTEE



HABIBUR RAHMAN SHAIKH
CHAIRMAN,
TAXATION STANDING COMMITTEE



AMANULLAH AFTAB
CHAIRMAN
INT'L FAIRS & DELEGATIONS
STANDING COMMITTEE



AGHA SAIDDAIN
CHAIRMAN
HIDES & SKINS IMPROVEMENT
STANDING COMMITTEE



MUHAMMAD NASEEM SHAFI
CHAIRMAN
EXPORT STANDING COMMITTEE



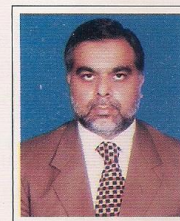
NAVEED AHMED
CHAIRMAN
IMPORT STANDING COMMITTEE



MUHAMMAD MUSADDIQ
CONVENER
STEERING COMMITTEE FOR
PAKISTAN MEGA LEATHER SHOW



TANWEER ASLAM CHAWLA
CHAIRMAN
CUSTOMS AFFAIRS STANDING COMMITTEE



SH. M. AFZAL HUSSAIN
CHAIRMAN
RATES
STANDING COMMITTEE

*Presentation of Annual Report
of the Central Executive Committee 2015-16
by
Gulzar Firoz
Chairman, Pakistan Tanners Association*

I feel a matter of pride that I was elected Chairman of Pakistan Tanners Association for the 7th time and I most humble bow to God for this great honour. I tried to serve the Association to the best of my ability and in doing so I hereby present my Annual Report to the Central Executive Committee for their adoption.

The Annual Report under review depicts all the salient activities and performance of the Central Office, Reports of both Southern and Northern Zones containing Zonal activities are also separately included for information of the members.

During my tenure I and my colleagues took-up various issues related to various Ministries, FBR and TDAP etc. and persistently followed-up each issue. I am thankful to all these members who spared their time for various Meetings and in particular visits to Islamabad.

I am grateful to our Senior Members Mr.Habibur Rahman Shaikh, Mr.Muhammad Naseem Shafi and Mr.S.M. Saleem for their valued support during my tenure.

I would like to place on record my thanks and appreciation to Mr. Tanweer Aslam Chawla, Senior Vice Chairman and Mr. Rehan Shaikh Hannan, Vice Chairman, PTA (Central) for their valuable advices and support.

I am also grateful to Mr.Muhammad Musaddiq, Mr.Agha Saiddain, Mr.Anjum Zafar, Mr. Amanullah Aftab, Mr. Usman Umer, Mr.Hamid Arshad Zahur, Mr.Faraz Haleem, Mr.Nasir Anwar, Ch. Ahmed Zulfiquar Hayat, Mr.Shafiq Ahmed, Mr.Danish Naseem, Mr.Naveed Ahmed, Mr. M. Danish Khan and Mr. Kamran Habib for their valuable support and guidance.

I am extremely grateful to the Chairmen of all the Standing Committees for making dedicated efforts towards making PTA a vibrant platform by organizing meetings of their respective Committees from time to time for making strategies.

I particularly appreciate the hard work and efforts of Mr. Muhammad Musaddiq, Convener, Steering Committee for PMLS and Mr. Agha Saiddain for making 2nd Pakistan Mega Leather Show-2016 a successful event which was highly appreciated by all the visitors and Members.

I also appreciate the efforts of Mr. Amanullah Aftab, Chairman, Int'l Fairs & Exhibitions Standing Committee for successfully organizing Int'l Fairs in different destinations.

I also appreciate the efforts of Chairman, Taxation Standing Committee, Mr. Habibur Rehman Shaikh, Mr. Naveed Ahmed, Chairman, Import Standing Committee, and Mr.Anjum Zafar, Chairman, Drawback Standing Committee.

I was also in close contact with Press & Media and issued many press releases which were promptly published. I am grateful to press & media for their support in highlighting issues of PTA.

Export Performance

I would like to share my concern over the alarming downfall in the Export of Leather & Leather Product by 18% during the current fiscal year July-June 2015-16 as compared to the same period of last year. The performance of Leather sector is badly affecting due to energy crisis, high cost of production, delay in refunds, law & order situation and imposition of multiple taxes on the exporters of leather Industry. In this regard I invited Government attention to avert this declining trend in leather export by releasing press statements etc.

Role of TDAP

I would like to appreciate the support and cooperation of TDAP led by its Chief Executive, Mr. S.M. Muneer who has been working hard and has actually made revolution in the TDAP working, making it a corruption free and efficient institution.

We have organized following Int'l Fairs with the support of TDAP :

1. Lineapelle Fair, Italy – 23-25th February'2016 at Milan, Italy.
2. Aisa Pacific Leather Fair (APLF)– 30th March to 1st April'2016 at Hong Kong.
3. Shoes & Leather Fair, Guangzhou, China from 1-3rd June'2016.
4. Shoes & Leather Fair, Viet Nam from 13-15th July'2016.
5. All China Leather Exhibition, Shanghai, China from 31st August to 2nd Sep'2016.
6. Premiere Vision Leather, Paris, France from 13-15th September'2016.
7. Lineapelle Fair, Milan, Italy from 20-22nd September'2016.

Besides above, PTA 7-Member firms participated in TEXPO from 7-10th April'2016 in Karachi as organized by TDAP.

TDAP also supported us for delegation visit to Poland in May'2016 which was very useful.

We are also grateful for the support of Secretary, TDAP, Mrs. Rabiya Javeri Agha and all the Director Generals of TDAP.

Export Development Fund (E.D.F)

Pakistan Tanners Association also approached through TDAP for EDF funding for the following projects which, Al-Hamdullilah, have approved and fund is ready from EDF to TDAP and soon they will be transferred to the Joint Accounts.

These accounts are :

A)	Pakistan Mega Leather Show-2016	-	Rs.10 Million
B)	CETP (Purchase of Generator)	-	Rs.73 Million
C)	NILT	-	Rs.39 Million

We are grateful to Honourable Commerce Minister, Engr. Khurram Dastgir Khan, Secretary Commerce, Mr. Azmat Ali Ranjha and all the EDF Board for approval of these 3-Projects.

EU FUNDED INSTITUTION - PITCO SUPPORT FOR LEATHER INDUSTRY UNDER PLCIP – TRTA/PSD III PROGRAM

A) Formation of Leather Export promotion Council (LEPC)

During the last Leather Show inauguration in the welcome address the proposal regarding Leather Export Promotion Council (LEPC) was again highlighted and on that occasion the Honourable Commerce Minister announced the formation of LEPC.

This inauguration ceremony was also attended by Mr. Jean Francois Cautain, Honourable Ambassador of the European Union.

Subsequently the following activities were arranged by EU Funded – PLCIP-PITCO for the finalization of Export Promotion Council :

- Study Tour to India from 1st – 10th February'2016.
- Workshop on LEPC at Murree on 15th May'2016
- Concept Note on LEPC presented during the meeting held between Ministry of Commerce & Stakeholders of Leather Sector in Islamabad on 11th August'2016.

Among above activities, following were undertaken by PLCIP-PITCO :

- Orientation Workshop on 3rd December'2015 in Islamabad for promotion of Pakistan Mega Leather Show-2016.
- 50% share of the total cost of the Advertisement of PMLS-2016 for publication in 3-International Magazines of UK and Leatherbiz website.
- Sponsored foreign journalized participated in PMLS-2016 at Lahore.
- Organized Seminar on the eve of PMLS-2016.
- PLCIP-PITCO & PTA jointly organized Shoes & Leather Fair in Ho Chi Minh City, Vietnam from 13-15th July'2016.
- PLCIP-PITCO signed a tri-parted MOU among PTA, UVAS and PLCIP for preservation of Hides & Skins during Eid-ul-Azha.

At the outset I would like to share some achievements of the Association as under :

ACHIEVEMENTS

I would like to mention here some of very important achievements during my tenure, which was the result of combined efforts of all my team of Central Executive Committee as well as PTA Staff and most humbly my personal efforts :

A) Zero-rated Regime of 5-Sectors including Leather Sector

PTA demanded continuously for Leather Sector Zero-Rated from Sales to boost its dwindling export and joint hands with other five export oriented sectors to achieve the cause. As a result, the Government announced in Federal Budget 2016-17 exemption of Leather Industry from Sales Tax.

B) Reduction in ERF from 3.5% to 3%

In the Federal Budget 2016-17, the Export –Re-finance Rate has been reduced to 3% as per Leather Industry's continuous demand.

C) Matching grant upto Rs.5 Mn for specified Plant and Machinery

14. Government announced in the Strategic Trade Policy Framework (STPF-2016-18) only one incentive for leather under Product Development i.e. "50% Matching Grant upto a maximum of Rs. 5 (five) Million on imported plant and machinery or specified items to improve product design".

D) TDAP released subsidy for 16-member participants of PTA for participation in Lineapelle Fair – February'2016 at Milan, Italy

On our hectic efforts, the TDAP has allowed subsidy for 16-member participants of PTA instead of 13 as earlier approved for Pakistan Pavilion organized in Lineapelle Fair – February-2016 at Milan, Italy.

E) Releasing of Sales Tax Cheques

As a result of our efforts, the Prime Minister of Pakistan and Finance Minister handed over Sales tax Refund Cheques against RPOs issued till 30th April'2016 to the Exporters/taxpayers including Leather Industry which will ultimately help in liquidity improvement of exporters to enhance export.

Pending Issues :

Following are the pending issues and need to be pursue during the next year 2016-17 :

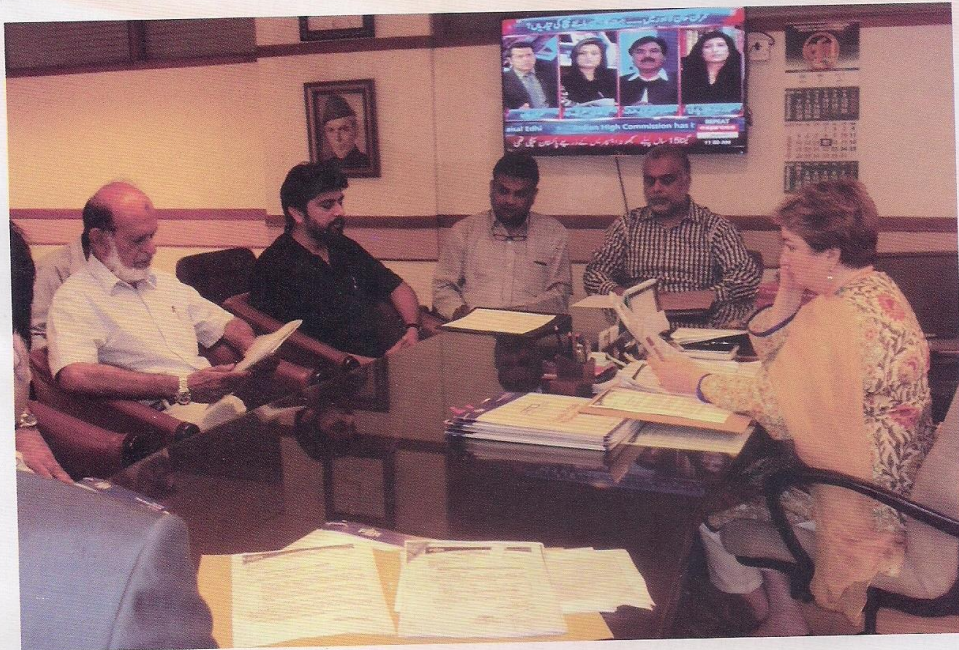
- i) The Duty Drawback rates should be re-notified as recommended by IOCO and which were slashed by FBR without any justification. The Duty Drawback rates in the neighboring countries are 8-10 times more than Pakistan.
- ii) To waive 3% Custom Duty on Import of Raw Hides & Skins.
- iii) To allow Zero-Rating of local taxes on export in shape of D.L.T.L @5% to be reimbursed through Banks on realization of export proceeds.
- iv) To include Highly Value added "Finished Leather" in SRO 415(I)/2015 dated 15th May'2015 for availing the incentives of 4% of the FOB value of their enhanced exports as already allowed for allied Leather Sector.
- v) To extend and notify Scheme for Assistance/reimbursement of 75% cost for Mandatory Certifications/Lab Testing from internationally accepted Labs on the pattern as was announced in Trade Policy 2005-2006.

Chronical Events & Meetings 2015-16

Following Meetings were held during my Chairmanship with respective organizations and the outcome of these meetings are as follows :-

01. Meeting with the Chief Commissioner, Sales Tax at FBR Regional Office, Karachi

PTA's delegation led by Mr. Habibur Rehman Sheikh, Chairman, Taxation Sub-Committee alongwith Mr. Rehan Sheikh Hannan, Vice Chairman, PTA and others had a meeting with the then Chief Commissioner, Sales tax, Mrs. Nausheen Javaid Amjad on 15.10.2015 in Karachi.



The then Chief Commissioner Sales Tax, Mrs. Nausheen Javaid Amjad discussing with PTA delegation led by Mr. Habib-ur-Rehman Shaikh (L) at FBR Regional office, Karachi

Following decision were taken :-

- Issue atleast 2 Show Case Notices before suspension of Registration of Sales Tax & Bank account attachment under intimation to PTA against its members.
- To activate more fast the new Crest System with required changes and expeditious release of pending sales tax claims to PTA's members.

02. Meeting with Project Director of PLCIP

I had meeting with Mr. Usman H. Malik, Project Director, Pakistan Leather Competitiveness Improvement Program (PLCIP) – PITCO in Central Office, Karachi on 22nd October'2015 to discuss future prospects & further improvement of Leather Industry and support for 2nd PMLS'2016.

03. Mr. Vu Viet Dzung, 2nd Secretary, Head of Vietnam Trade Mission visited PTA-Central Office

Mr. Vu Viet Dzung, 2nd Secretary, Head of Vietnam Trade Mission in Karachi visited PTA's office on our instance and discussed the following related issues for the adequate resolution :-

- 1) To execute FTA with Pakistan
- 2) Reduce custom duty on import of leather from Pakistan
- 3) holding of single country exhibition
- 4) make joint ventures/ties between PTA's members & Vietnamese
- 5) To relax further visa policy upto 1 year multiple visa.



*Mr. Gulzar Firoz, Chairman, PTA presenting PTA's Crest to the Chief Guest,
Mr. Vu Viet Dzung, Second Secretary and Head of Vietnam Trade Mission, Karachi.*

04. PTA Delegation met FBR in Islamabad on 13.11.2015

A PTA Delegation led by me accompanied by Mr. Naveed Ahmed, Vice Chairman, PTA (SZ) and Sheikh Saqib Saeed Masood met with the then Chairman, FBR, Mr. Tariq Bajwa, Ex-Chairman, FBR, Mr. Nisar Memon, the then Member/FBR and other high officials and explained to them the plea regarding SRO 1125(I)/2011 dated 31.12.2011 under which raw materials specially imported raw hides & skins/pickled qualified at 3% of Sales Tax and also highlighted the ambiguity & grievances of PTA's members and subsequently the delegation was assured to resolve the issues by issuing further clarification in this regard to the desired extent.

05. PROF. JULIUS KIBET BITOK, PHD, KENYA HIGH COMMISSIONER MET PTA MEMBERS

The Honourable High Commissioner of Kenya in Islamabad visited PTA's Central office on 14.11.2015 to discuss the promotion of trade activities between Kenya & Pakistan. The delegation was also attended by Mr. Rehan Sheikh Hannan, Vice Chairman, PTA and Mr. Masoodul Hassan, Senior member of PTA. Mr. Gulzar Firoz, Chairman, PTA invited the Honourable High Commissioner to motivate



A group photograph of PTA members with Prof. Julius Bitok, PHD, Kenya High Commissioner (C)

Kenyan business community to visit Pakistan Mega Leather Show in Lahore to be real platform for business expansion between the two countries.

06. Visit of Collector of Customs, MCC (Appraisement-East) Mr. Abdul Majid Yousfani to PTA's Central Office

A Training Workshop was organized by PTA in its head Office at DHA, which was attended by large number of PTA's member exporters wherein the Collector of Customs shared the E-Filing system techniques/information for members' up gradation, which are as follows :-

- To log-in and file case by E-filling having data of exporters and any exporters or authorized representative can log-in anywhere & any time as weboc system is accessible 24 hrs.



Mr. Gulzar Firoz, Chairman, PTA presenting PTA's Crest to Mr. Abdul Majid Yousfani, Collector of Customs, MCC, Appraisement (East), from right Mr. Naveed Ahmed, Chairman, Import S/C, PTA and Mr. Muhammad Mateen Member, PTA are also seen

- E-filing required authorized Banks only licensed by SBP.
- Keep approx cost in E-Form for the shipment to be actualized at the time of remittance and Bank concerned may accept & approve the form within 15 days and GD's can be filled within 45 days after approval of Banks.
- To get issued the computerized issuance of Certificate of Origin to avoid earlier cumbersome procedure.

07. PTA Delegation held meeting with Federal Commerce Minister, Engr. Khurram Dastgir Khan

I led the Delegation alongwith Mr. Saqib Masood & Mr. Naveed Ahmed, Vice Chairman, PTA (SZ) held a meeting with Federal Commerce Minister, Engr., Khurram Dastgir Khan on 01.12.2015 in TDAP's Office, Karachi and highlighted/discussed the PTA's member issues regarding release of pending Drawback/Sales Tax refund claims, reduce the cost of doing business & other related issues to provide level playing field for the supreme interest to increase the export of leather sector.

08. Orientation workshop organized by PITCO in Islamabad on 03-12-2015

I alongwith Mr. Muhammad Musaddiq, Convenor, PMLS attended Orientation workshop held on 03.12.2015 in Islamabad, which was financed by EU and organized by PITCO under its designed programme for Pakistan Leather Competitiveness Improvement Programme, which was the real brainstorming platform for the promotion & expand the trade activities/promotion of Leather Sector. The workshop was attended by Mr. Bernard Francois, Head of Cooperation, Delegation of EU, Foreign Ambassadors & Commercial Counsellors & Representatives from Leather Garments, Leather Footwear & Leather Gloves wherein highlighted/promoted Pakistan Leather Show in Lahore.

09. Meeting with Consul of Italy in Karachi on 11-12-2015

Mr. Gulzar Firoz Chairman, PTA visited Italian Consulate, Karachi to have a meeting with Dr. Gianluca Rubagotti, Consul of Italy in Karachi on 11.12.2015 and highlighted the grievances of PTA's members regarding Visa particularly from Embassy of Italy, Islamabad and the Consul of Italy assured to make it smooth and issue the visa on PTA's recommendation letter.

10. Meetings on Mishandling of export Consignments held in TDAP and PICT

Subsequent to a number of meetings, a High level meetings were held in TDAP Karachi with ANF & PICT Officials on 9 & 21st December, 2015 respectively which were attended by nominated Representative, Mr. Shafique Ahmed and Mr. Abdul Salam highlighting the serious issue of damaging the export consignment of leathers at ports and conveyed the resentment of PTA's members towards it during the meeting. The meetings were attended by a large number of Customs, ANF, PCIT officials' and assured to make streamline the inspection procedure to avoid mishandling at ports to keep the contents of the export shipment intact.

11. 39th FPCCI Export Trophy Awards Ceremony

I attended the 39th FPCCI Export Trophy Awards Ceremony held on 28th December 2015 in Karachi wherein Prime Minister of Pakistan Mian Muhammad Nawaz Sharif was the Chief Guest of the Show. During the ceremony, the Prime Minister addressed the Business Community and hearing their grievances patiently and on their demand he announced a reduction of Rs.3/- per Unit in electricity cost for Industrial Unit to provide them relief. A notification in this regard has already been issued.

12. 70th Meeting of the Board of Administrators of EDF

Mr. Agha Saiddain, Senior Member attended the meeting and highlighted all aspects of 2nd PMLS'2016 with facts & figures to the Federal Commerce Minister who chaired the meeting. After due deliberation/discussion it was decided to refer the matter first to the Finance Committee of MOC to meet the constitutional requirement for scrutiny and recommendation for onward submission to EDF next Meeting for finalization.

13. Following Meetings were held in EDB at Islamabad.

a) Meeting in EDB at Islamabad on 22.02.2016

A nominated Representative, Mr. Agha Saiddain attended the meeting at Islamabad held with Mr. K.B.Ali, General Manager, EDB on 22nd February'2016 regarding @4% incentives of FOB value for finished leather exports if increased beyond 10% over the last year. Mr. Agha Saiddain elaborated in detail about the finished leather being most value added finished item and its importance as compared to other allied products and also highlighted the declining trend of export of leather which needs to be supported by allowing @4% for finished leather for inclusion in concerned SRO.

b) Meeting in EDB at Islamabad on 03.03.2016

Mr. Fahim Ahmed, Secretary, PTA (N/Z) was authorized to attend the meeting of EDB held on 3rd March'2016 at Islamabad and place PTA's proposal for allowing 4% additional rebate to value added finished leather on FOB value of their enhanced exports beyond 10% during last year.

14. Delegation of Leather Sector Associations met Governor of Punjab

A delegation of Leather Sector Associations led by Mr. S.M. Muneer, Chief Executive, TDAP comprising representatives of Pakistan Tanners Association, Pakistan Footwear Manufacturers Associations, Pakistan Gloves Manufacturers & Exporters Association and Pakistan Leather Garments Manufacturers & Exporters Associations met Honourable Governor of Punjab, Mr. Muhammad Rafique Rajwana on 8th March'2016 at Governor House Punjab to discuss important proposals/issues of Leather Sector for recommendation to the Honourable Prime Minister of Pakistan and other Ministries concerned for incorporation in the next Federal Budget for the year 2016-17 with the aim to increase the export of leather sector at maximum extent.

15. PTA Delegation met with Member Sales Tax and Member (Customs), FBR

I led PTA delegation comprising Senior Member, Mr. Muhammad Naseem Shafi held meeting with Mr. Wazir Rahmatullah, Member (Sales Tax Policy), FBR and Mr. Nasir Masroor Ahmed, Member (Customs), FBR on 9th March'2016 at Islamabad to discuss issues of Leather Industry. The delegation was also accompanied by Mr. S.M. Muneer, Chief Executive, TDAP and Mr. Zubair Tufail, Head of Sales Tax / Income Tax / FBR matters of FPCCI.

During the above meeting the core issue of withdrawal of Show Cause Notices issued to PTA Members regarding Withholding Sales Tax of 17% for the period from 12th June to 3rd October'2013 came under discussion and the Member (Sales Tax) very kindly advised PTA members to get Stay Order from the Honourable Court for getting some relief for the time being.

16. PTA Delegation held meeting with Joint Secretary, Ministry of Commerce

I, alongwith Mr. Muhammad Naseem Shafi met Mr. Muhammad Ashraf Khan, Joint Secretary, Ministry of Commerce on 9th March'2016 at Islamabad to discuss releasing of Fund from EDF for organization of PMLS-2016, NILT Up-gradation and for purchasing biogas generator for CETP.

Mr. Muhammad Ashraf, Joint Secretary, Ministry of Commerce agreed with PTA's proposal and assured to include the Agenda in the next EDF Meeting of the Minister of Commerce for consideration while fund for NILT and CETP are being released.

17. Meeting of PTA'S Delegation with Chief Collector of Customs

PTA'S Delegation led by me with Representatives of PTA'S members visited Custom House on 14.03.2016 to have meeting with Chief Collector of Customs, Mr. Javed Ghani and other Customs officials to discuss one point agenda to avoid further delay & expedite release of pending rebate claims. In reply thereto it was advised to submit the claims within the new format of Customs for their facilitation to expedite release.

18. Meeting with the Governor State of Pakistan

At the instant of FPCCI, I attended meeting, among others, held with Governor of State Bank of Pakistan, Mr. Ashraf Mahmood Wathra on 24th March'2016 at FPCCI and I presented a comprehensive detail of SBP related matters of PTA's member firms for favourable consideration and redressal. The Governor, SBP assured for favourable consideration of the genuine problems of leather industry.

19. PTA Delegation met SBP Officials

PTA delegation led by me consisting of Mr. Rehan Shaikh Hannan, Vice Chairman, PTA (Central) met Syed Irfan Ali, Executive Director, State Bank of Pakistan, Karachi alongwith his concerned Department Team on 30th March'2016 at SBP, Karachi to discuss the following important banks related issues of PTA members i.e. for reduction in matching condition from 2 times to 1 time, disclosing of foreign customer detail, discounting of Export Bills in Chinese Currency (Yuan) and issuance of Electronic Form-E through Weboc on Saturday. SBP Officials assured their possible efforts for resolving these issues as per aspiration of the exporters.

20. Stakeholders meeting with Additional Secretary-II, MO Commerce

As nominated by Mr. Gulzar Firoz, Chairman, PTA, Mr. Nasir Anwer attended the stakeholders meeting held on 8th April'2016 at 1100 hours in Ministry of Commerce, Islamabad under the chairmanship of Additional Secretary-II, Ministry of Commerce to discuss the exporter performance criteria to avail EFS as proposed by SBP for extension in export performance period.

21. Meeting with the Finance Minister at Islamabad

I joined FPCCI delegation to meet Finance Minister Senator Muhammad Ishaq Dar on 11th April'2016 at FBR Headquarters, Islamabad. The FPCCI delegation held a detailed briefing on Exporters and trade association's tax proposals for consideration and inclusion in the Federal Budget 2016-17. The Finance Minister assured the delegation for due consideration of stakeholders' proposals specially to devise mechanism for expeditious tax refunds.

The meeting also attended by the Special Assistant to the Prime Minister on Revenue Division, Mr. Haroon Akhtar, senior officials of the Ministry of Finance and FBR attended the meeting.

22. PTA Delegation attended meeting of the standing on Finance, Revenue, Economic Affairs, Statistics & Privatization in Parliament House, Islamabad

I with Mr. M. Naseem Shafi, Senior Member attended the meeting of Standing Committee on Finance of National Assembly held on 19.04.2016 at Parliament House, Islamabad, which was chaired by Mr. Qaiser Ahmed Sheikh, Chairman, Standing Committee wherein PTA's demand was presented to exempt raw hides & skins from sales tax by including hides & skins in the Sixth Schedule with effect from 12th June'2013, which was agreed in principle and forwarded to FBR for further action.

23. PTA Delegation met the Secretary Commerce

PTA's Delegation led by me accompanied by Mr. M. Naseem Shafi met Secretary Commerce, Mr. Azmat Ali Ranjha on 19.04.2016 at Islamabad to discuss 50% matching grant to the treatment plants in individual tanneries and gave to him the list of members who already received or partly received matching grant under previous STPF 2009-12 for consideration & restoration of facility in next policy 2016-18.

24. FPCCI Achievement Awards Ceremony

I attended ceremony of 4th FPCCI Achievement Awards held in Islamabad on 3rd May'2016 wherein I was conferred Gold Medal and Crest on my services in the field of Environment by Mr. Mamnoon Hussain, President of Pakistan during the ceremony.



President of Pakistan, Mr. Mamnoon Hussain presenting Gold Medal and Crest to Mr. Gulzar Firoz, President, PTA (SZ)-EML & Chairman, PTA

25. Seminar conducted on "Materializing the benefits of GSP + Status of Pakistan

I conducted a Seminar on "Materializing the Benefits of GSP Plus Status of Pakistan" on 9th May'2016 in FPCCI, Karachi and highlighted impact of GSP+ on Pakistan's exports.



Mr. Gulzar Firoz, Chairman PTA from 2nd Left speaking on GSP+ status to Pakistan. Mr. Rauf Alam, President, FPCCI, Mr. S.M. Muneer, CE, TDAP, Mr. Khalid Tawab, V/P FPCCI are also seen

26. Inauguration of STAHL Application Lab

At the instance of STAHL (Pakistan), I inaugurated its Central Asian Lab in Korangi Industrial Area on 11th May'2016.

The facility will make available to tanners in Pakistan access to the company's latest developments, from wet end to finishing, and physical testing of finished leather for shoe uppers, garments, leather goods and upholstery.



Mr. Gulzar Firoz, Chairman, PTA alongwith Mr. Huub van Beijeren, Chief Executive, STAHL inaugurating the reopening ceremony of Lab in Stahl-Karachi.

27. Meeting of the Finance Committee of MO Commerce at Islamabad

As nominated, Mr. Agha Saiddain, Senior Member, PTA, he attended the Finance Committee Meeting of the Ministry of Commerce chaired by Mr. Azmat Ali Ranjha, Secretary Commerce on 24th May'2016 at Islamabad.

Mr. Agha Saiddain very ably presented the case of PTA and Footwear Association about PTA request for Rs.10 million for PMLS-2016. Mr. S.M. Muneer, CE, TDAP very strongly recommended PTA case during the meeting. Finally, the amount of Rs.10 Million was approved in the 71st Meeting of the Board of Administrators of EDF held on 26th May'2016 at MO Commerce, Islamabad.

28. Meeting held with Chairman, FBR at Islamabad

I being Chairman, PTA, visited to Islamabad on 10.06.2016 for attending an emerging meeting held with FBR's Chairman, Mr. Nisar Muhammad Khan to discuss the following core issues of members :-

- To give retrospective effect of Sixth Schedule of Sales Tax, 1990 from 14.02.2013
- To include highly value added "finished leather" in SRO 415(I)/2015 dated 15.05.2015 to get the benefit of 4% of FOB value for finished leather.
- To waive 3% Custom Duty on import of hides & skins.

29. Mr. Rehan Shaikh Hannan, Vice Chairman, PTA attended a Joint Press Conference of Five Export Sectors' Association

On behalf of the Chairman, PTA (Central), Mr. Rehan Shaikh Hannan, Vice Chairman, PTA (Central) participated in the Joint Press Conference regarding Zero-Rating of 5-Export Oriented Sectors including Leather held on 25th May'2016 at Karachi.

30. PTA Trade Delegation visited Poland from 22-26th May'2016

A 10 Members PTA Delegation led by me visited Poland from 22-26th May'2016 duly approved by TDAP for the financial assistance. The meetings/visit programme was arranged at destination by the Embassy of Pakistan, Warsaw, Poland. The outcome of the delegation's visit was positive/conducive to have visits, B2B meetings and specially arranged meetings at the Embassy's premises. It was productive efforts to explore new business avenues and establish contacts with Shoe, Garments, gloves, products manufacturers in Poland and the delegation achieved the goals/objectives. I appreciate the efforts of the Embassy of Pakistan, Poland and Mr. Wasif Khurshid, Commercial Counsellor.



Mr. Gulzar Firoz, Chairman, PTA presenting PTA's Crest to the Honourable Ambassador of Pakistan in Poland, Dr. Khalid H. Memon

31. PTA Representatives attended CPFTA Seminar for 2nd Phase between China & Pakistan

Two nominated Representatives from PTA, Mr. Hamid A. Zahur & Sheikh Saqib Saeed Masood attended the CPFTA Seminar held on 4th August'2016 organised by Ministry of Commerce in Marriott Hotel, Karachi for discussing the 2nd Phase of FTA between China & Pakistan. The proposal for inclusion of Sheep (H.S. Code 4112) and Goat Leathers (H.S Code 4113) in 2nd Phase at zero rated was effectively placed by PTA's Representatives during the Seminar and further elaborated that other FTA's already done by China with ASEAN countries are much more lucrative to them as compared to Pakistan in 1st phase resultantly the pace of exports for ASEAN countries to China is accelerated at large comparatively with Pakistan.

Mr. Hamid Zahur & Sh. Saqib Masood emphasized the need to include the Leather Sector which is 2nd biggest export oriented sector of Pakistan in 2nd PHASE of CPFTA more effectively with the incorporation of Sheep (H.S. Code 4112) and Goat Leather (H.S Code 4113) at zero rated from 1st year of FTA so that these potential commodities of Leather can be facilitated for increasing its export volume to China under 2nd FTA to the desired extent. PTA is now also pursuing it vigorously with the Ministry of Commerce for the desired purpose.

32. Meetings held with The Chief Collector of Customs (Exports), Custom House, Karachi

In order to meet the desperate need of amount on the eve of Qurbani for purchasing of raw Hides & Skins in bulk quantity a Meeting was arranged in KATI, KIA, Karachi on 24th August 2016 and met Mr. Zahid Khokhar, Chief Collector of Customs (Export) and apprised him of the problems being faced by the tanners due to long stuck-up rebate claims. I submitted a comprehensive list of outstanding Duty Drawback Claims of PTA members compiled in response to e.mail for immediate release of Cheques in favour of claimants concerned. The Chief Collectors assured me to release all the pending rebate claims within a week for members facilitation and subsequently some of the members have received cheques from Customs.

Being a follow up, the second round of the meeting of PTA delegation led by me alongwith representatives of M/s. MIMA Leather and M/s. Muhammad Shafi Tanneries was held on 6th September 2016 with Mr. Zahid Khokhar, Chief Collector of Customs & Mr. Imam, Addl., Collector of Customs in Custom House, Karachi for further releasing of pending duty drawback claims of PTA members concerned before Eid-ul-Azha expeditiously. The Chief Collector of Customs very kindly agreed for issuance of Cheques of Pending Rebate Claims filled upto 31st December, 2015 for which sought for separate submission upto 31st Dec., 2015.

33. Meeting of the Central Executive Committee, PTA

During my tenure following meetings of the Central Executive Committee were held simultaneously at Karachi & Lahore through Video Link :

- 1st Meeting on 30th September 2015.
- 2nd Meeting on 31st October 2015.
- 3rd Meeting on 13th February 2016.
- 4th Meeting on 7th June 2016.
- 5th Meeting on 18th June 2016.

6th & Last Meeting with AGM on 30th September 2016

34. Press Statements and Interview of TV Channels

A number of Press Statements both in English and Urdu released on the core issues of the leather Industry and participated in TV Channel to invite attention of the Governments during my tenure of chairmanship. Some of my very important press statements appeared in Daily Dawn and Daily Business Recorder on front pages and other leading English & Urdu Newspapers.

I am thankful to all the Press & Media for their wide coverage of issues of Leather Industry.

35. Vote of thanks

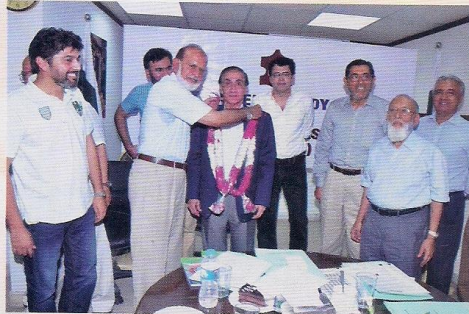
I would like to thank Mr. Muhammad Ali, Secretary for looking after the affairs of the Association and done excellent work for organizing the various Int'l fairs and arranging trade delegation. I would like to appreciate Deputy Secretary, Ms. Tahira Shaheen for her hard and smooth result oriented working for the Association and specially when the Secretary is on Int'l tour for participation in fairs. I also appreciate the hard work of Mr. Fahim Ahmed Secretary, PTA-Northern Zone and Mr. Raiyan Muhammad, Secretary, PTA-Southern Zone. Other members of the staff of PTA also deserve recognition for their performance of duties during the year.

I extremely grateful to all members who have generously released their advertisements for publication in Annual Report and also appreciate the work of Printer.

I would like to congratulate the incoming Office Bearers and Members of Central Executive Committee of PTA for coming forward to serve the cause of promotion of the leather sector of Pakistan.

I sincerely pray to Almighty Allah for the prosperity, progress and solidarity of our beloved Pakistan, and for the growth and success of all members of Pakistan Tanners Association.

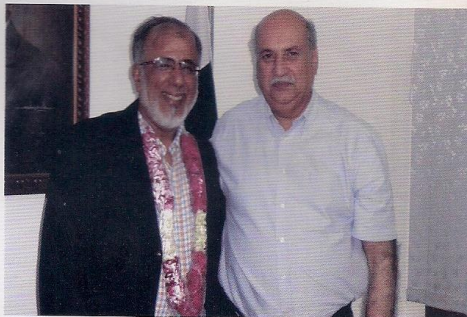
Glimpses of the Elections of the Office Bearers FY 2015-16



Mr. Habibur Rehman Shaikh, Senior Member garlanding Mr. Gulzar Firoz on his election as Chairman, PTA (Central) FY 2015-16



Mr. S.M. Naseem, Senior Member congratulating Mr. Rehan Sheikh Hannan elected as Vice Chairman, PTA (Central) FY 2015-16 other members are also seen



Mr. Muhammad Musaddiq immediate Past Chairman, PTA with newly elected Sr. Vice Chairman, PTA, Mr. Tanweer Aslam Chawla



A group photograph of the Members with Mr. Gulzar Firoz, Chairman & Mr. Rehan Shaikh Hannan, Vice Chairman, PTA (Central) elected FY 2015-16



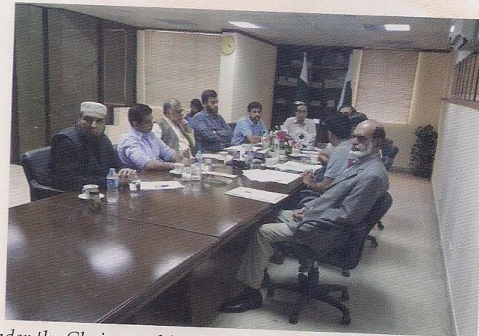
Group Photographs of the Members with newly elected Central Chairman, PTA, Mr. Gulzar Firoz



*Different Views of the Central Executive Committee Meetings
Held during the year 2015-16
Via Video Conference simultaneously in Karachi & Lahore
Presided over by Mr. Gulzar Firoz, Chairman, PTA (Central)*



Mr. Gulzar Firoz, Chairman, PTA presiding over the 1st Meeting of the Central Executive Committee FY 2015-16c



Differnf Views of the 3rd CEC Meeting held under the Chairmanship of Mr. Gulzar Firoz



A busy view of the 6th CEC Meeting of PTA presided over by Mr. Gulzar Firoz

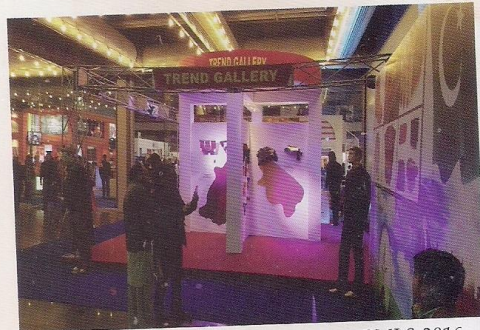
Glimpses of 2nd Pakistan Mega Leather Show 2016



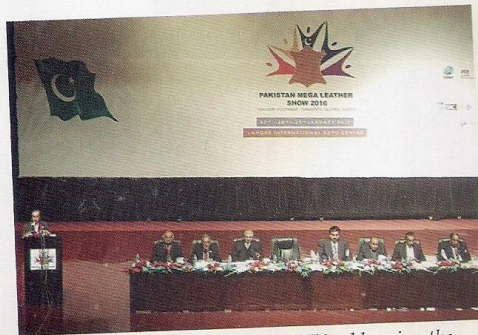
Engr. Khurram Dastagir Khan, Minister for Commerce visiting participants' stands at PMLS-2016



Mr.S.M. Muneer, CE, TDAP proceeding towards Expo Centre for Inauguration of Trend Gallery at PMLS-2016



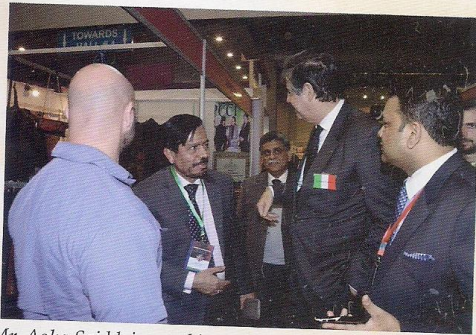
An attractive View of Trend Gallery at PMLS-2016



Mr. Gulzar Firoz, Chairman, PTA addressing the gathering during inauguration ceremony of PMLS-2016



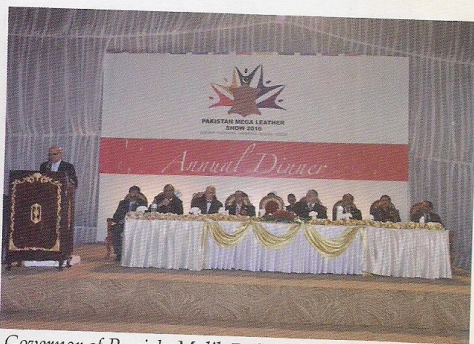
Mr. Jean Cautain, H.E. Ambassador of EU alongwith PLCIP team snap with Chairman, PTA, Mr. Gulzar Firoz at Lahore Int'l Expo Centre on the occasion of PMLS-2016



Mr. Agha Saiddain speaking with H.E. Ambassador of Italy, Mr. Stefano on his visit to Hall of PMLS-2016



H.E. Ambassador of Italy, Mr. Stefano visited PMLS-2016 at Lahore Int'l Expo Centre



Governor of Punjab, Malik Rafique Rajwana addressing on the eve of Dinner Function of PMLS-2016



Mr. Muhammad Musaddiq, Convener-PMLS-2016 presenting PTA Shied to Mr. Jean Cautain, H.E. Ambassade of EU



Mr. Muhammad Ali, Secretary Central, PTA (Central) awarding shield by the Governor of Punjab



The Governor of Punjab awarding Shield to Mr. Fahim Ahmed, Secretary, PTA-Northern Zone, Lahore

BE A PART OF
PAKISTAN'S MEGA LEATHER SHOW



3rd PAKISTAN MEGA LEATHER SHOW
27th - 29th JANUARY 2017
LAHORE INTERNATIONAL EXPO CENTRE
LAHORE - PAKISTAN



**3rd PAKISTAN MEGA LEATHER
SHOW 2017**

LEATHER - FOOTWEAR - GARMENTS - GLOVES - GOODS

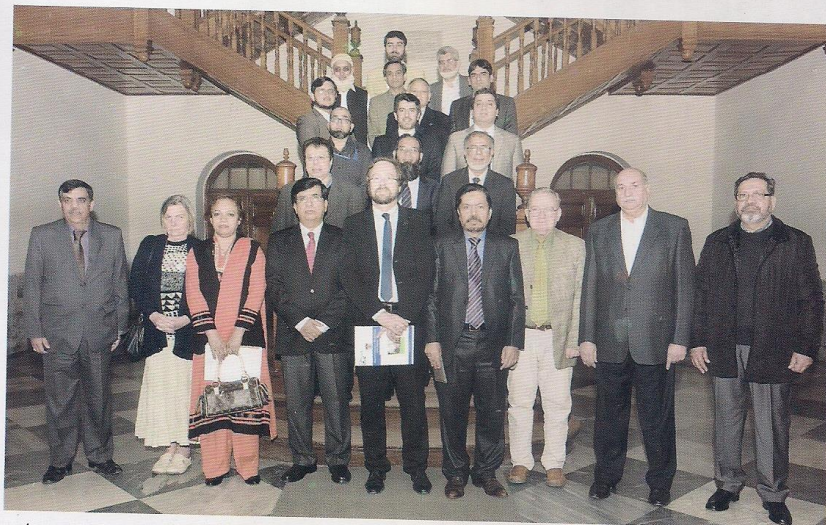
www.megaleathershow.pk, info@megaleathershow.pk
info@pakistantanners.org



MOU Signing Ceremony among EU Funded-PLCIP, PTA & UVAS on 16-December-2015 for quality improvement of Hides & Skins



Mr. Agha Saiddain, Chairman, Hides & Skins Improvement Standing Committee, PTA exchanging the MOU documents among Prof. Dr. Zafar Iqbal, UVAS and Mr. Usman H. Malik, Project Director-PLCIP. Mr. Bernard Francois, Head of Cooperation Delegation of the EU to Pakistan witnessed the MOU Signing Ceremony and other members are also seen



A group photograph of the representatives of PTA & UVAS along with team of EU Funded-PLCIP on the occasion of MOU Signing Ceremony

*International Fairs & Exhibitions
Different Views of Pakistan Pavilion as organized by PTA
with collaboration of TDAP & PLCIP in various destinations
during the year Oct-2015 to Sep-2016
for PTA participants concerned to promote country's exports*

LINEAPELLE – 23-25th February-2016 AT MILAN - ITALY



Chairman, PTA, Mr. Gulzar Firoz presenting bouquet to H.E. Ambassador of Pakistan in Italy Mr. Nadeem Riyaz during Leaneapelle Fairs-2016



A group photograph of the Pakistani Participants at Lineapelle Fair-2016

ASIA PACIFIC LEATHER FAIR (APLF) – 30th March to 1st April'2016 AT HONGKONG



Different Views of stands of Participants at Pakistan Pavilion in APLF-2016, HK



SHOES & LEATHER FAIR – 1-3rd June'2016 AT GUANGZHOU, CHINA



Different Views of Pakistan Pavilion in Shoes & Leather Fair-2016 at Guangzhou, China



Glimpses of PTA TRADE DELEGATION VISITED POLAND From 22-27TH MAY'2016



Mr. Gulzar Firoz presenting PTA Shield to
Mr. Kazimierz Cwikla, Vice President,
Ptak (Pvt) Co., Poland



A view of the Meeting of Ambassador, Excellency
Dr. Khalid H.Memon as well as the Commercial Counsellor
Mr. Wasif Khurshid with PTA Trade Delegation
at Pakistan Embassy, Warsaw, Poland



Mr. Gulzar Firoz, Chairman, PTA shaking had with Dy. Director, Polish Agency for Enterprises Development in Poland



A Group Photograph of PTA Trade Delegates with their Poland Counterparts



PRESS CLIPPINGS

August 25, 2016
JAHAN-E-PAKISTAN

اسٹارٹ اپ کیلئے نئے نئے مواقع

حکومت کی کامیاب اقتصادی پالیسیوں نے ملک کو ترقی کی راہ پر گامزن کر دیا ہے، وزیر اعظم مولانا محمد نواز شریف نے اپنے مزید اقدامات کو سراہتے ہوئے کہا ہے کہ اس کے نتیجے میں ملک میں روز بروز نئے نئے مواقع پیدا ہو رہے ہیں۔

انہوں نے کہا کہ حکومت کی پالیسیوں نے ملک کو ترقی کی راہ پر گامزن کر دیا ہے، وزیر اعظم مولانا محمد نواز شریف نے اپنے مزید اقدامات کو سراہتے ہوئے کہا ہے کہ اس کے نتیجے میں ملک میں روز بروز نئے نئے مواقع پیدا ہو رہے ہیں۔



ایف ای آئی کی سٹیٹس کے تحت رجسٹرڈ اداروں کے نمائندوں کو اعزاز پیش کیا گیا۔

ایف ای آئی کی سٹیٹس کے تحت رجسٹرڈ اداروں کو اعزاز

ایف ای آئی کی سٹیٹس کے تحت رجسٹرڈ اداروں کو اعزاز پیش کیا گیا۔

NAWA-I-WAQT

رہنڈوز کی ادارتی لائن حسین ہے، ممبرانورف عالم

رہنڈوز کی ادارتی لائن حسین ہے، ممبرانورف عالم

رہنڈوز کے چیف ایگزیکٹو آفیسر اور نواز شریف نے کہا کہ ان کی ادارتی لائن حسین ہے اور ان کے ممبرانورف عالم کی ادارتی لائن حسین ہے۔

AUSAF

سیولنگ کے چیک شدہ پرائس انڈیکس سے مثبت اثرات مرتب ہو گئے

سیولنگ کے چیک شدہ پرائس انڈیکس سے مثبت اثرات مرتب ہو گئے

سیولنگ کے چیک شدہ پرائس انڈیکس سے مثبت اثرات مرتب ہو گئے

PAKISTAN

بلینڈوں کو سب سے زیادہ فائدہ

بلینڈوں کو سب سے زیادہ فائدہ

بلینڈوں کو سب سے زیادہ فائدہ

Billions to be spent on sacrificial animals

With an increase in the price of sacrificial animals, the government is expected to spend billions of dollars on sacrificial animals.

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JINNAH

حکومت بزنس کیونٹی کا اعتماد مضبوط کر رہی ہے، گلزار فیروز

حکومت بزنس کیونٹی کا اعتماد مضبوط کر رہی ہے، گلزار فیروز

حکومت بزنس کیونٹی کا اعتماد مضبوط کر رہی ہے، گلزار فیروز

رہنڈوز کی ادارتی لائن حسین ہے، ممبرانورف عالم

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وزیر اعظم اور وزیر خزانہ نے بزنس کیونٹی سے برآمدات پر مثبت اثرات مرتب ہو گئے، گلزار

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DAWN SUNDAY JANUARY 10, 2016

Leather industry bemoans fall in exports

By Parvaiz Ishaq Rana

KARACHI: Pakistan is fast losing its share in the traditional markets of leather and leather goods to regional countries because of higher cost of production.

For the last three years leather goods exporters have been expressing concern at the slide. The leather exports have around \$1.2 billion for the last few years whereas regional countries had been posting double-digit growth.

According to official data the leather and leather products exports exceeded a fall of 6.23 per cent to \$1.195bn in 2014-15 from \$1.275bn in 2013-14. The trend intensified during the first five months (June-Nov) of this fiscal year as exports dipped by over 21pc.

In contrast, China's leather export increased by 20pc, India's 5pc and Bangladesh's 10pc. Vietnam is earning \$3bn from footwear exports annually with a projection of \$7bn in next five years.

Pakistan's share of 0.5pc in world market for leather and leather products is insignificant compared to China's 19pc, Italy 9pc, Vietnam 4pc and India 2.5pc.

Talking to Dawn Pakistan Tanners Association (PTA) Chairman Gulzar Firoz lamented the government support of leather jackets.

He said that the government should be notified as recommended by JOCO which were slashed by FBR without any justification. The PTA deleterious impact on leather exports to neighboring countries are 8-10 times more than Pakistan.

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Business community hails revival of zero-rated regime

Business community hails revival of zero-rated regime. The industry has been expressing concern over the fall in exports. The government should be notified as recommended by JOCO which were slashed by FBR without any justification. The PTA deleterious impact on leather exports to neighboring countries are 8-10 times more than Pakistan.

Leather show to attract local, foreign manufacturers

Leather show to attract local, foreign manufacturers. The industry has been expressing concern over the fall in exports. The government should be notified as recommended by JOCO which were slashed by FBR without any justification. The PTA deleterious impact on leather exports to neighboring countries are 8-10 times more than Pakistan.



Year	Exports (Million USD)
2013-14	1275
2014-15	1195
2015-16 (Jan-Nov)	1195

BUSINESS RECORDER KARACHI THURSDAY 28 JULY 2016

PTA chief urges minister to make prompt decisions

PTA chief urges minister to make prompt decisions. The industry has been expressing concern over the fall in exports. The government should be notified as recommended by JOCO which were slashed by FBR without any justification. The PTA deleterious impact on leather exports to neighboring countries are 8-10 times more than Pakistan.

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Daily Times Tuesday, March 22, 2016

Zero-rating regime on exports vital for survival of economy

Zero-rating regime on exports vital for survival of economy. The industry has been expressing concern over the fall in exports. The government should be notified as recommended by JOCO which were slashed by FBR without any justification. The PTA deleterious impact on leather exports to neighboring countries are 8-10 times more than Pakistan.

روزنامہ جنگ کراچی اتوار 20 مارچ 2016ء

ٹی ڈی پی نے ہمیشہ ایکسپورٹرز کے مسائل کرنے میں تعاون کیا، گلزار فیروز... (Article text in Urdu)

PLCIP, UVAS sign MoU... The MoU was signed between PLCIP and UVAS...

Factors behind leather industry's woes identified

EU supports Pakistan Mega Leather Show 2015 being held on March 6-8... The leather sector in Pakistan is facing several challenges...

EU envoy wants Pakistan to take advantage of GSP Plus

EU ambassador to Pakistan Jean-Claude Gaudin... He said that the leather sector in Pakistan has a small share in the global trade of value added goods and products...

EU supports Pakistan mega leather show 2015

EU supports Pakistan mega leather show 2015... The European Union (EU) has expressed its support for the Pakistan Mega Leather Show 2015...

Leather industry facing crises for 30 years: PTA Chairman

KARACHI: Gulzar Firoz, Chairman of Pakistan Tanners Association (PTA)... He said that the leather industry is facing the severest crisis in its 30-year history...

EU supports Pakistan mega leather show 2015... The leather sector in Pakistan is an import sector...

Govt to take all stakeholders on board: Dar

Chairman of the Government of Punjab... He said that the government should take all stakeholders on board to address the issues of the leather sector...

Second edition to attract local, foreign manufacturers

Second edition to attract local, foreign manufacturers... The second edition of the Pakistan Mega Leather Show 2015 will be held from March 6-8...

Govt working to form leather export council

Govt working to form leather export council... The government is working to form a leather export council to coordinate the activities of leather exporters...

EU supports Pakistan mega leather show 2015... The EU is providing technical assistance to the leather sector...

Leather industry facing crises for 30 years: PTA Chairman... The PTA is working to improve the leather sector's performance...



OUR STAFF REPORTER ISLAMABAD

ernard Francois, Head of Cooperation, delegation of the European Union (EU) to Pakistan...

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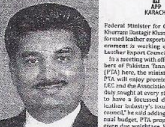
EU envoy asks business community to go beyond textile, leather sectors

ISLAMABAD: The European Union recently supported Pakistan Mega Leather Show... He said that the EU wants to see Pakistan's business community go beyond the textile and leather sectors...

Govt working to form leather export council

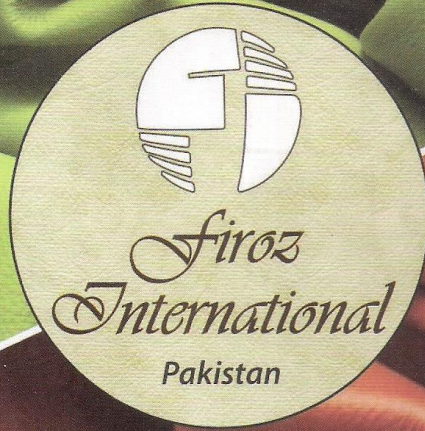
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Minister for Commerce... He said that the government is working to form a leather export council...

EU supports Pakistan mega leather show 2015... The EU is providing technical assistance to the leather sector... Govt working to form leather export council... The government is working to form a leather export council... Leather industry facing crises for 30 years: PTA Chairman... The PTA is working to improve the leather sector's performance...

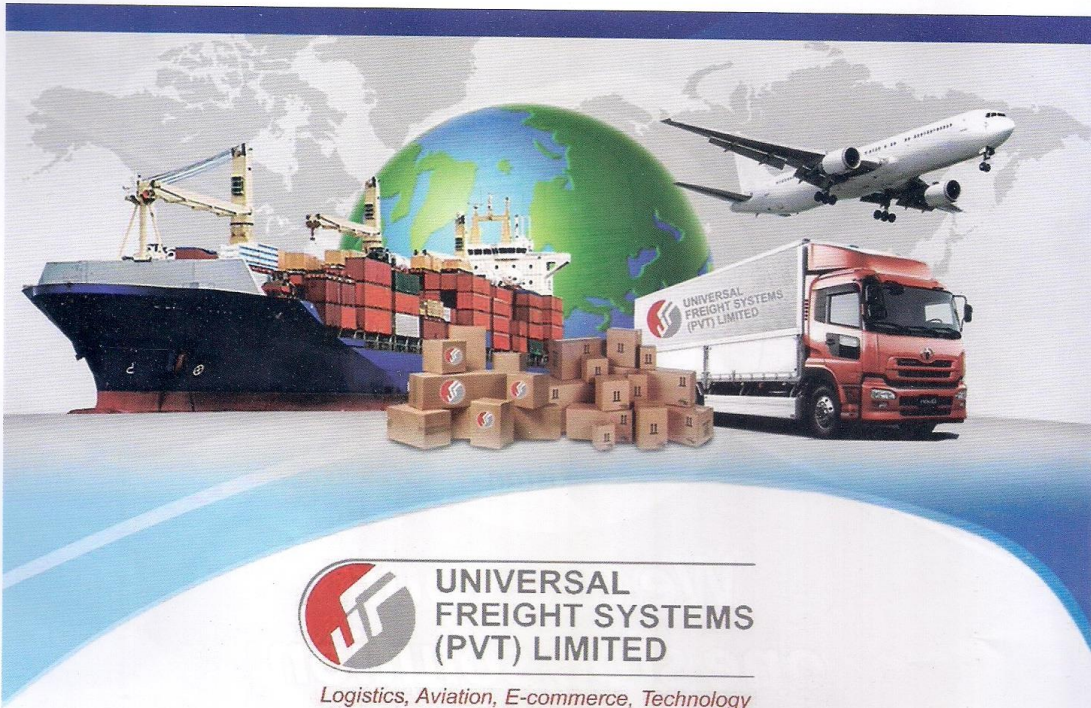


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Our main production is in cow and Buffalo and presently we are producing **Aniline, Semi Aniline Glazed, Pull Ups Burnishable, Nappas** But we are also introducing different new articles from time to time which are the result of our deep commitment to **RESEARCH & DEVELOPMENT**. Now with the grace of **GOD (ALMIGHTY)** we have annual capacity of 15 million SQ. Feet in finish leather.



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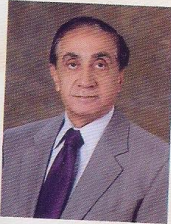
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*Activities of PTA Standing Committees
During the year Oct. 2015 to Sep. 2016
Finance & Administration Standing Committee*



**Gulzar Firoz
Chairman**

Mr. Gulzar Firoz, Chairman, Pakistan Tanners Association headed this important Committee during his tenure for the year 2015-16.

Besides, dealing with the administrative affairs effectively in the light of the Rules & Regulations as well as Association's policies with special reference to PTA's Memorandum and Articles of Association, duly approved by the Ministry of Commerce and the Security & Exchange Commission of Pakistan.

The monthly accounts of Central Secretariat prepared by the Accountant are first pre-examined by the Chairman thoroughly based on receipts and expenditure before putting up in the Central Executive Committee meetings for review / approval.

The grant of annual increments to the staff of the Central office falling due w.e.f 1st July was initially taken up for consideration on merit by the Human Resource Committee to be ultimately placed before the Central Executive Committee in its meeting for final approval as required under the provisions of PTA Employees Service Rules.

All the financial transactions of effecting essential purchases specially remittances of heavy amounts to the international fairs organizers concerned during the year have been duly vetted, examined and recommended to ensure transparency and fairness specially from audit point of view. It is certainly a good sign of consolation that the Auditors (Chartered Accountants) have not raised any objection as yet on any financial transactions or pointed out any irregularity on maintenance of accounts of PTA (Central Office).

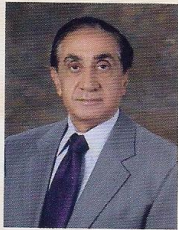
Human Resources Committee

The Human Resource Committee, constitution of which is mandatory comprising 3 members under the Trade Organisations Rules and is changed after taking over charge of new Executive Committee as a result of annual election. The Human Resource Committee during the year 2015-16 under review consisted of following members to deal with all matters pertaining to establishment during the year :-

MEMBERS:

- | | |
|--|--------------------------------------|
| 1. Mr. Gulzar Firoz (Chairman, PTA) | : M/s. Firoz International, Karachi. |
| 2. Mr. Tanveer Aslam Chawla (Sr. Vice Chairman, PTA) | : M/s. Chawla Tanneries, Kasur. |
| 3. Mr. Rehan Shaikh Hannan (Vice Chairman, PTA) | : M/s. Khas (Pvt) Ltd., Karachi. |

Diplomatic Affairs Standing Committee



Gulzar Firoz
Chairman

Mr. Gulzar Firoz, Chairman, PTA (Central) also headed the Diplomatic Affairs Standing Committee of PTA (Central) for the year 2015-16. He invited foreign diplomats of various countries for discussion matters of mutual business interest.

Following Meetings have been arranged with the foreign diplomats during the year :

1. Meeting with Head of Vietnam Trade Mission in Karachi

Meeting was arranged with Mr. Vu Viet Dzung, 2nd Secretary and Head of Vietnam Trade Mission in Karachi, along with Mr. Ghazanfar Ali Khan, Chairman, Pak-Vietnam Business Council, Karachi in PTA's Central Office, Karachi on 22nd October'2015 to discuss opportunities to further enhance trade link between both the countries. The 2nd Secretary, VTM share the Importers List of Vietnam Leather & Leather Producers and advised PTA members to visit Shoes & Leather Exhibition held in Vietnam for the promotion of Pakistan's Leather Industry.

2. Meeting held with Kenya High Commission

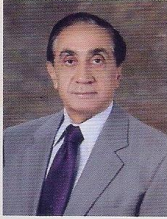
At the instant of High Commission of Kenya, Islamabad, Prof. Julius Bitok, PHD, High Commissioner visited PTA Central Office, Karachi on 14th November'2015 to meet PTA members for discussion on various issues related to promotion of bilateral trade between Kenya and Pakistan. I along with Mr. Rehan Shaikh Hannan, Vice Chairman, PTA and Mr. Masood Hassan participated in the Meeting.

3. Meeting held with Consul of Italy.

I met with Dr. Gianluca Rubagotti, Consul of Italy in Karachi on 11th December'2015 in Consulate of Italy, Karachi. Mr. Aariz Iqbal, President, Italian Development Committee (IDC) and apprised him problem being faced by PTA member exporters specially in getting Italian Visa due to cumbersome procedure.

The Consul of Italy assured to entertain PTA members on priority basis on PTA recommendation.

Environmental Coordination Standing Committee



Gulzar Firoz
Chairman

Mr. Gulzar Firoz, Chairman, PTA is also looking after the activities of the Environmental Coordination Standing during the year 2015-16.

During his chairmanship, the Standing Committee remained active in playing its due role in pursuing the relevant issues of PTA members before the government departments concerned.

He persistently pursuing the long pending outstanding/balance 25% amount, as was earlier announcement in the STPF 2009-12, for Matching grant for setting-up of Effluent Treatment Plants in individual tanneries while 100% amount for cost sharing for setting-up of Labs in individual tanneries of PTA member firms concerned had already been received.

Under his leadership, a PTA delegation met Secretary, Commerce, Mr. Azamat Ali Ranjha on 19th April'2016 in Ministry of Commerce, Islamabad and apprised him on the above matter in detail with the request for early release of balance 25% matching grant for ETP.

He also presented a comprehensive proposal to the Secretary, Commerce to keep continue of the incentive in the current Strategic Trade Policy Framework 2015-18. The Secretary Commerce assured the Delegation that despite not inclusion of the proposal in the Trade Policy, PTA Members Tanners concerned may applied to Ministry of Commerce in the prescribed format, if they have set-up their Effluent Treatment Plants and have not received OR partly received Matching Grant under the previous STPF 2009-12 and the cases will be decided on merit for the promotion of exports.

As per assurance of the Commerce Secretary, PTA compiled a list on MoC's format after getting detail from PTA members Tanners concerned having E.T.P. in their tanneries in operation and submitted to MO Commerce for consideration and approval for allowing Matching grant.

He was also conferred Gold Medal and Crest for his outstanding services in the field of Environment by the President of Pakistan during FPCCI Achievement Awards ceremony held in Islamabad on 3rd May'2016.

Customs Standing Committee



Tanweer Aslam Chawla
Chairman

Mr. Tanweer Aslam Chawla headed the Customs Standing Committee of PTA (Central) for the year 2015-16. The Committee actively pursuing the Customs related matters of PTA member firms with the authorities concerned.

The Committee strongly took-up the matter of removal of unnecessary requirement of documents from Banks for E-filing i.e. Proforma Invoice, Custom Invoice & copy of LC etc.

In this context, a Meeting was also arranged with Mr. Abdul Majid Yousuafani, Collector of Customs, Model Customs Collectorate (Appraisal), Customs House, Karachi on 23rd November'2015 in PTA Central Office, Karachi for detail presentation on the newly introduced E-filing System for the facilitation of PTA members.

PTA nominated representatives also participated in the ANF & PICT meetings held in TDAP on 9th & 21st December'2015 respectively and presented a very serious issue of mishandling of export consignments of PTA member exporters which damaged badly during ANF inspection at Ports.

In October 2016, a session for need assessment on WEBOC system formalities was arranged at PTA-Northern Zone office. It was a very productive session representative from PRAL briefed the features of WEBOC online system. Representatives from different member firms participated in the session.

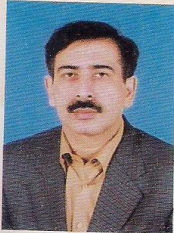
Directorate of Training & Research (Customs), Lahore offered PTA for holding a training session for PTA-Members companies. In this regard, a session was organized in Feb-2016 for PTA-Northern Zone members wherein a lead trainer from DoTR conducted a comprehensive training session on WEBOC. Representatives from member companies attended the session. At the end certificates were distributed amongst member representatives.

The Committee and its members remained part of PTA's delegation taking up the affairs with customs authorities to discuss matters regarding release of duty drawback claims.

Committee also took up the issue for allocation of sufficient funds for Lahore Collectorate with the FBR authorities for smooth and expeditious release of fund to Punjab based members as they are importing from Karachi Port and paying a huge amount on account of duties and taxes to government.

The Committee remained active in respect of arranging customs/weboc related clarifications for member companies from Lahore and Karachi Customs.

PTA Central Standing Committees Reports 2015-16 International Fairs & Delegations Standing Committees



Amanullah Aftab
Chairman

Pakistan Tanners Association (Central) was pleased to organize in financial collaboration with the Trade Development Authority of Pakistan, Government of Pakistan (TDAP) in different International Fairs & Exhibitions allocated by TDAP under fairs calendar to PTA throughout the year at various destinations of the world for participation of PTA's interested members to achieve the desired goals for the promotion of exports.

Mr. Amanullah Aftab, Chairman, Standing Committee on Int'l Fairs & Delegations, PTA dealt all the affairs of International Fairs and made arrangements for Pakistan Pavilions in respect of space rent & construction/decoration of stands in consultation/coordination with the Members of Standing Committee on Int'l Fairs & Delegations with TDAP's rules & regulations in the following approved International Fairs from Sept'2015 to September'2016 :-

01. All Chin Leather Exhibition, 31st Aug to 2nd Sept'2015 at Shanghai, China
02. Lineapelle Fair, 9-11th Sept., 2016 at Milan, Italy
03. Le Cuir (Premier Vision Leather) 15-17th Sept., 2015 at Paris, France
04. Lineapelle Fair, 23-25th Feb'2016 at Milan, Italy
05. Asia Pacific Leather Fair (MM&T Section) 30th March – 1st April, 2016, HK
06. Shoes & Leather, 31st May to 2nd June'2016 at Guangzhou, China

For the first time, PTA had organized the National Pavilion with the financial support of EU (PLCIP) thru PITCO (Pvt)Ltd., Lahore in Shoes & Leather held from 13-15th July, 2016 at Ho Chi Minh City, Vietnam for our 7 members participation. While rest of below exhibitions are on the que for organizing by PTA for its members participation to be accomplished by the end of Sept'2016 ;-

01. All China Leather Exhibition, 31st Aug to 2nd Sept'2016 at Shanghai, China
02. Le Cuir (Premier Vision Leather) 13-15th Sept., 2016 at Paris, France
03. Lineapelle Fair, 20-22nd Sept., 2016 at Milan, Italy

PTA has already submitted a list of Int'l Fairs for allocation and accordingly the TDAP has approved the following Int'l Fairs to PTA for organizing National Pavilion for participation of PTA's interested members with necessary Government subsidy during the period from July'2016 to June'2017 for PTA's interested members as an annual feature :-

01. ACLE, Sept. 2016 at Shanghai, China
02. Le Cuir, Sept., 2016 at Paris, France.
03. Lineapelle Fair, Sept'2016 at Milan, Italy
04. MM&T Section of APLF, March'2017, Hongkong
05. Lineapelle Fair, Feb/March'2017 at Milan, Italy
06. Shoes & Leather, May/June'2017, at Guangzhou, China.

This year (2015-2016) TDAP has approved only 6 Int'l Fairs for organizing National Pavilion in financial collaboration with reduced Government subsidy percentage from 50% to 40% on space rent & construction charges owing to financial stringencies being faced by TDAP in compliance with its relaxed rule upto 5 years.

Brief description of each Fair held from Sept'2015 to September, 2016 is highlighted hereunder :-

**01. All China Leather Exhibition,
31st Aug to 2nd Sept., 2015
at Shanghai, China.**

PTA had organized National Pavilion for its 06 member participants in All China Lather Exhibition held from 31st Aug to 2nd Sept., 2015 at Shanghai, China within the total reserved space upto 72 sqm and the outcome of the participation of our members was encouraging to their desired extent.



A view of Pakistan Pavilion in ACLE'15, Shanghai

02. Lineapelle Fair, 9-11th Sept., 2015 at Milan, Italy

22 Members of PTA had participated in this event within the total reserved space upto 364 sqm under the umbrella of Pakistan Pavilion organized by PTA with necessary Government, whose outcome was encouraging in terms of conclusion of business wherein the innovative / eye catching articles of finished leather were displayed at the respective stands, which were much appreciated by the customers/.visitors/buyers during the Fair. Apart from that 06 members had also taken part as individual participants in this event without Government subsidy.

03. Le Cuir (Premier Vision Leather) 15-17th Sept., 2015 at Paris, France.

Participation for 8 members was organized by PTA with due approval of TDAP for the Government subsidy in " Le Cuir – Premier Vision Leather" held from 15-17th Sept., 2015 at Paris, France within the total reserved area of 93 sqm and the outcome found was satisfied. The Fair is found new fashion articles of finished leather in Paris Fashion market.

04. Lineapelle Fair, 23-25th Feb' 2016 at Milan, Italy

PTA had also organized participation of its 19 members in Lineapelle Fair held from 23-25th February, 2015 at Milan, Italy within the reserved area upto 300 sqm with due approval of the TDAP, Government of Pakistan for necessary subsidy while the outcome was usually good and all the participants were found satisfy and committed to keep continue participation in this event twice a year at Milan, Italy, besides 5 members of PTA had also taken part in this event as private participant.

05. MMT Section of Asia Pacific Leather Fair, 30th March to 1st April, 2016 at Hongkong

This year (2016) highest participation of our members was organized by PTA within the total reserved area of 582.75 for 42 members under the banner of National Pavilion in MM&T Section of Asia Pacific Leather Fair ehdl from 30th March to 1st April, 2016 at Hongkong in a befitting manner, while 5 member participants had also taken part as private participants.



A view of lightbox at Entrance of Pakistan Pavilion in APLF'2016, Hongkong



Mr. S.M. Muneer, CEO/TDAP along with Consul General of Mr. Ghufuran Memon inaugurating the Pakistan Pavilion in APLF'2016, HK

We have also made some promotional features for our members' participation during this vital event of Leather Industry and one of them was prepared a beautiful lightbox at the entrance gate of Pakistan Pavilion in APLF'2015, Hongkong. While as per practice in vogue, an Inaugural ceremony of Pakistan Pavilion was organized by PTA for the inauguration made by Mr. S.M. Muneer, Chief Executive, TDAP along with the Consul General, Consulate General of Pakistan, HK, Mr. Ghufuran Memon. In order to commemorate the event, PTA has arranged Lion Dance at the Inauguration :-

06. Shoes & Leather, 31st May to 2nd June'2016 at Guangzhou, China

Pakistan Pavilion was organized within 60 sqm of space for 5 members' participation in Shoes & Leather held from 31st May to 2nd June'2016 at Guangzhou, China and the outcome of the participation was satisfactory. The Vice Consul General, Consulate of Pakistan in Guangzhou, China, Mr. Hassan Akhtar visited the Pakistani stands during the Show.



A view of Pakistan Pavilion in SLG'16, China



A group photograph of the participants with the Honourable Ambassador of Pakistan, Mr. Zaighmuddin Azam in Vietnam

07. National Pavilion in Shoes & leather, 13-15th July, 2016 at Ho Chi Minh City, Vietnam

First time organized National Pavilion in financial collaboration with EU under PLCIP Programme thru M/s.PITCO (Pvt)Ltd., Lahore in Shoes & Leather, 13-15th July, 2016 at Ho Chi Minh City, Vietnam for participation of 7 member participants. PITCO has assured to extend its further cooperation in exploring new business avenues with financial support of EU.

Duty Drawback Standing Committee



Mr. Anjum Zafar
Chairman

The Central Executive Committee appointed Mr. Anjum Zafar again as Chairman, Duty Drawback Standing Committee for the year 2015-16 too . He is actively looking after the affairs of the Committee as detailed below:

After submission of our cases with IOCO Karachi in May 2012, Duty drawback Subcommittee vigorously followed the cases. He, alongwith Standing Committee Members from Lahore and Karachi made several visits to IOCO Karachi in order to made debate and discussions on the case filed for the revision of duty drawback rates on finished leather. In order to determine the consumption of chemicals, IOCO Karachi conducted several surveys of tanneries in Karachi. Later, FBR forwarded the IOCO Karachi recommendations to IOCO (North) Lahore. He also pleaded the matter here with Director IOCO and helped his office in preparing comparison of Custom duties used by IOCO, FTA duty rates and recently revised duty rates of 2015-16 and to work out an effective rate of duty.

In September 2015, vide SRO 923(I)/2015 dated 8-Sep-2015, FBR notified the new rates as below:

S.#	Description of Item	SRO 210(I)/2009 5-Mar-2009 (Old)	SRO 923(I)/2015 8-Sep-2015 (New)
1.	Goat/Sheep skin Finished Leather	0.80%	1.06%
2.	Cow/Buffalo hide Finished Leather	1.17%	2.38%
3.	Cow/Buffalo Leather for Upholstery	2.12%	2.43%

The revision announced was far less than what PTA agreed with IOCO Karachi. Moreover, the retrospective effect was not allowed in SRO. PTA Central Managing Committee decided to approach the FBR and other authorities.

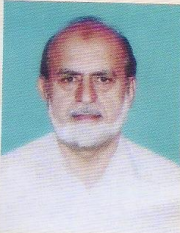
In this regard, he presented the case at the highest level. In September 2015, he along with Mr. Hamid Arshad Zahur, Vice Chairman of PTA visited Islamabad and presented the case in a two day session with Prime Minister's office held with 55 exporters' associations to gauge measures for boosting country's export.

PTA also sought support from the office of Mr. S M Muneer Chief Executive TDAP to highlight the matter before Minister of Commerce who very kindly promised to take up the matter with Finance Minister.

He extremely grateful to Mr. Muhammad Musaddiq, Mr. Naseem Shafi, Mr. Shakil Ahmed, Mr. Masood-ul-Hasan, and Mr. Amanullah Aftab for providing necessary facilitation to deal with the affairs of Duty Drawback Committee of PTA Central.

On behalf of PTA, He also grateful to Mr. S M Muneer Chief Executive TDAP, for taking up the matter with Ministry of Commerce and FBR.

Taxation Standing Committee



Habibur Rahman Shaikh
Chairman

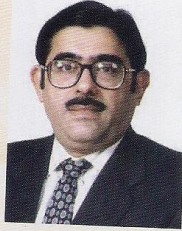
Mr. Habibur Rehman Sheikh was again appointed as Chairman of Taxation Standing Committee for the year 2015-16.

The Standing Committee on Taxation took-up the matter of Sales Tax / Income tax issues of PTA members with the higher authorities. The Committee had meeting with the then Chief Commissioner, IR, RTO-II, Karachi Mrs. Nausheen Javed Amjad for restoration of suspended Sales Tax Registration of PTA members and stressed her to pay due tax refunds promptly on regular basis.

During the year under review, the Committee gave legal opinion on the SRO 1125(I)/2011 and remove the apprehensions as expressed by the members. The Committee strongly presented to the Government, PTA members demand to give retrospective effect of Sixth Schedule of the Sales Tax, 1990 from 14th February'2013 wherein Raw and Pickled Hides & Skins & Wet blue Hides and Skins have been exempted from Sales Tax as announced in Federal Budget 2015-16 (superseding SRO 98(I)/2013 dated 14th February'2013, SRO 505(I)/2013 dated 30th June'2013 and SRO 897(I)/2013 dated 4th October'2013 as well as appeal published in Daily Newspapers, inter-alia, containing proposal to reinstate Zero-rating status to leather industry.

In a result of continuous persuasion, the Government has finally announced Zero-Rated Regime in the Federal Budget 2016-17, inter-alia, for leather which is the landmark achievement of the taxation S/C during the year.

Export Standing Committee



Muhammad Naseem Shafi
Chairman

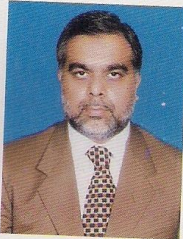
Mr. Muhammad Naseem Shafi was appointed as Chairman of Export Standing Committee of PTA for the year 2015-16.

The Committee adopted a strategy for boosting export of Leather & Leather Products in International market. For the purpose, the Committee strongly took-up the long pending proposal for inclusion of Goat & Sheep Leather in the 2nd Phase of China-Pak FTA (CPFTA) for zero-rated import into China. A number of Meetings were attended by PTA's representatives at Islamabad and Karachi and requested the Ministry of Commerce to review and include the main item of Leather i.e. goat & sheep skins in the CPFTA for zero-rated duty for increasing export volume of Pakistani Leather into China.

During the year under review, the Standing Committee sent a comprehensive proposal to Ministry of Commerce for execution of FTA between Pakistan-Japan and Pakistan-Korea on the analogy of already executed FTA between Japan-India and Korea-India and stressed the government to reduced tariff lines for Leather into both the potential countries aimed at enhancing bilateral trade.

The Committee is continuously in touch with the Commerce Ministry to follow-up the above proposal for enhancement of Leather Export in potential markets of Japan and Korea.

Rates Standing Committee



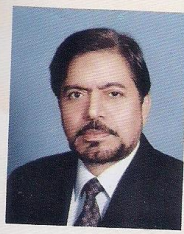
Shaikh Afzal Hussain
Chairman

The Rates Standing Committee was headed by Sh. M. Afzal Hussain for the year 2015-16 too. He used to compile the rates of various Grades and Sizes of indigenous Goat & Sheep Skins on behalf of PTA-Southern Zone, Karachi on the basis of prevailing market situation for dissemination purpose.

On the same analogy, Mr. Shahid Usman, Member of the above mentioned Committee is analyzing the price fluctuation in the market for Cow & Buffalo Hides of different grades & sizes at Northern Zone, Lahore aimed at circulating the same combined with the statement of Pakistan Tanners Association Southern Zone.

On receipt of lists of prices, PTA-Central office accordingly prepare a comprehensive statement containing prices of Cow & Buffalo Hides and Goat & Sheep skins of different Grades & Sizes and circulate the same as a regular practice amongst Government Departments concerned, SBP and the member tanners every month for their information, reference and record.

Hides & Skins Improvement Standing Committee



Agha Saiddain
Chairman

Mr. Agha Saiddain was again appointed as Chairman, Hides & Skins Improvement Standing Committee for the year 2015-16 too by the Central Executive Committee.

Mr. Agha Saiddain promptly proceeded towards for taking steps in improvement of Hides & Skins. In this regards a MOU signed with UVAS during the year 2015 for eradication of skin diseases of animals in Pakistan could not be started due to financial constraints. Previous research project under Title

“ IDENTIFICATION OF SKIN DISEASES AMOUNG RUMINENTS OF PUNJAB”

Was financed by HEC 80% and EDS 20% but in present case HEC showed their inability to finance the project due to shortage of funds. After several meetings with PITCO he explained them importance of project and convinced them to finance the project.

Finally he signed a triparted MOU among PTA, UVAS, and PLCIP-PITCO. PITCO agreed to finance the project and work on new project has already started. UVAS under the supervision of Dr. Zafar Iqbal Choudhry has appointed a research team who were given Motor Bikes and Laptops from European Union Funding and work has started.



Mr. Agha Saiddain signing MOU among PTA, UVAS & PLCIP-PITCO at Lahore

At first stage the team is working on a project “Preservation of Hides and Skins on EID UL ADHA”. The presentation would be ready by the end of August 13, 2016. PTA, UVAS and PITCO will conduct workshops at Lahore, Karachi and other big cities in which stakeholders and leading charity organizations would be invited to participate. The purpose of these workshops would be disseminated information about preservation of Hides/Skins in hot weather.

The Committee is further planning to take Punjab Live Stock Deptt on board so that information about preservation is put on electronic media also.

Import Standing Committee FY 2015-16



Naveed Ahmed
Chairman

Mr. Naveed Ahmed was appointed again by the CEC as Chairman of PTA's Import Standing Committee for the year 2015-16 too.

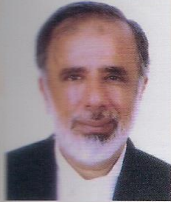
He actively and promptly resolved the import related issues of PTA member firms concerned which were referred to this Committee during the year under review.

As the value of skins continued to drop during 2015/2016, several members approached PTA for issuance of price verification letters as custom official sometimes had doubts on the declared import prices. These letters were issued after due diligence and when necessary, in consultation with the members of the import Standing Committee.

In Oct. 2015, some of our members approached PTA as the custom officials were interpreting SRO 1125 in such a way that imports were subject to 17% sales tax. Several hundred consignments were stuck at port and at the border due to this misinterpretation. Several meetings of the import Standing Committee and with our leading importers were held to discuss this issue. I also visited Custom House and met Mr. Abdul Majid Yousafani, Collector of Customs, MCC Appraisement (East). However, it was decided that the matter could only be solved by FBR.

On Nov. 13th 2015, a delegation led by Chairman PTA Mr. Gulzar Firoz, myself, and Mr. Saqib Saeed Masood from PTA, and Mr. Fawad Ijaz Khan from PLGMEA visited FBR Islamabad and met several official including Mr. Tariq Bajwa, the then Chairman FBR, Mr. Nisar Memon, the then Member FBR, Mr. Shahid Hussain Asad, the then Member IR/Sales Tax Policy, Mr. Abdul Hameed Memon, Chief of Sales Tax, and Mr. M. Zaheer Qureshi, Secretary Tax/Policy. The interpretation of SRO 1125 was discussed and explained to all the concerned officials in order to apply the correct sales tax of 3% as all the raw materials such as raw hides and skins, pickled and wet blue hides and skins were covered under PCT heading under 41. It was promised by the FBR officials to issue the necessary clarification letter to immediately clear all the stuck up consignments. Follow up meeting was held with Mr. Nisar Memon on 18th Nov. in FBR LTU Karachi who had by that time been appointed Chairman FBR. "The matter was subsequently resolved when the clarification was issued by FBR applying the correct 3% sales tax at that time."

Steering Committee for 2nd Pakistan Mega Leather Show-2016



*Mr. Muhammad Musaddiq
Convener*

Being a senior prominent member and having expertise in organizing Leather Show, Mr. Muhammad Musaddiq was again appointed by the Central Executive Committee as Convener, Steering Committee for 2nd Pakistan Mega Leather Show (PMLS) for the year 2015-16.

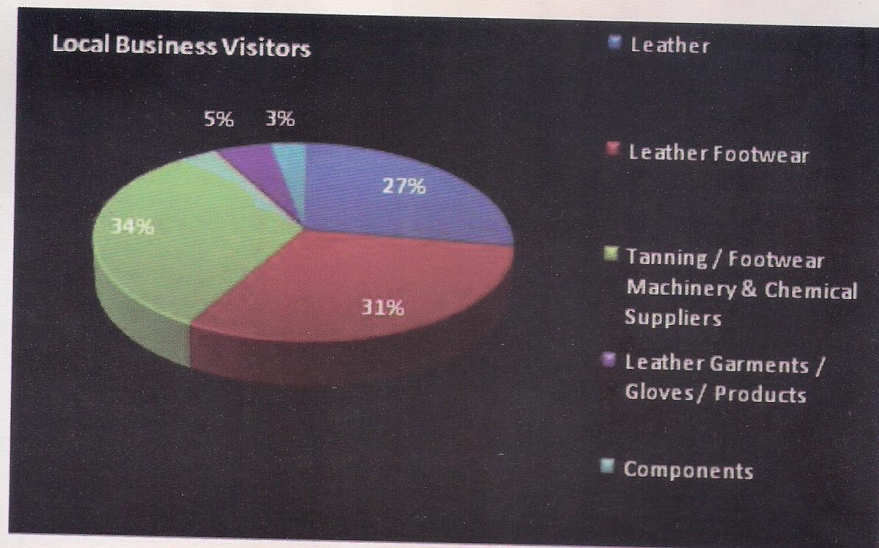
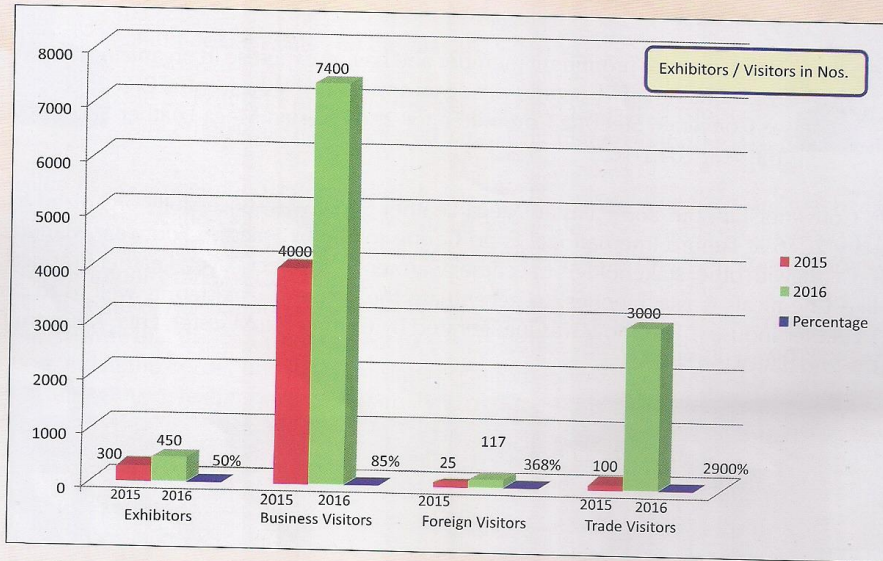
Under his Convenership, the 2nd Pakistan Mega Leather Show was successfully organized from 27-29th January'2016 at Lahore International Expo Centre jointly by Pakistan Footwear Manufacturers Association alongwith other stakeholders of Leather Garments, Leather Gloves, Leather Products, allied services like Chemicals & Machineries, to accentuate the image of Pakistan as well as to promote Pakistan's Leather Industry. The show was inaugurated by Commerce Minister, Engr. Khurram Dastgir Khan on the 2nd day of the Show.



*Engr. Khurram Dastgir Khan, Commerce Minister was the Chief Guest inaugurating the
Pakistan Mega Leather Show-2016 on 28th January'2016
at Lahore International Expo Centre*

Local Trade visitors/buyers

As compared to the 1st PMLS, the number of local and foreign participants were increased with much better presentation of stalls in the both Hall 1 & Hall 2 of the Lahore International Expo Centre jointly arranged by PTA & PFMA. Around 3000 trade visitors were registered during 3 days of the show as made visit to the stands in both halls for business collaborations/ties.



Number of Foreign Participants / Visitors of PMLS-2016

S.#	Name of Country	Number of Participants / Visitors
1.	China	28
2.	India	24
3.	Italy	24
4.	Turkey	9
5.	Spain	7
6.	Poland	5
7.	Thailand	4
8.	Germany	3
9.	Russia, UK, South Korea and Taiwan-	8 (2 from each country)
10.	South Africa, Brazil, France, Finland and New Zealand	5 (1 from each Country)
TOTAL : 117		

Events

Following events were organized during the PMLS-2016 :

Press Conference

The first activity of Pakistan Mega Leather Show (PMLS) 2016 was holding of Press Conference which was held on 25th January'2016 at hotel in Lahore. The Press Conference was addressed by Mr.Muhammad Musaddiq, Convener, PMLS-2016 highlighting the salient features of the Show, important of Leather and its demand in Int'l Market and growing demand of leather footwear which was attended by Mr. Wasim Zakaria, Chairman, Pakistan Footwear Manufacturers Association (PFMA), Mr.Agha Saiddain and other members of the Steering Committee of PMLS-2016.



Mr. Muhammad Musaddiq, Convener, PMLS'16 addressing to Print & Electronic media during Press Conference for PMLS'2016, held on 25.01.2016 in Lahore

Inauguration of Trend Gallery

A significant feature of the Show was a "Trend Gallery" prepared at the Entrance of the venue/Hall in PMLS'16, which was inaugurated by the Honourable Chief Executive, Trade Development Authority of Pakistan, Government of Pakistan, Mr. S.M. Muneer. The trend gallery was embellished with all products of Leather Sector i.e. Finished Leather, Leather Footwear, Leather Gloves, Leather Products, Leather Bags, Leather Belts and swatches of innovative articles of finished leather to attract the visitors/buyers



Mr. S.M. Muneer, Chief Executive inaugurating the Trend Gallery during 2nd PMLS-2016

H.E. The Ambassador of Italy in Pakistan visited PMLS-2016 and participated in the Seminar hosted by ASSOMAC / Italian Trade Agency in Karachi

The Honourable Ambassador of Italy in Pakistan, Mr. Stefano Pontecorvo visited stands of PMLS'2016, Lahore as well as visited Italian Group Pavilion. He also attended a Seminar organized by ASSOMAC/Italian Trade Agencies in coordination with PTA on the subject of "Italian workshop/seminar on Tanning and Footwear Technologies" which was so productive for the participants attended largely.



Honourable Ambassador of Italy in Pakistan Mr. Stefano Pontecorvo alongwith officials of Italian Trade Agency snapped with Mr.Muhammad Musaddiq and Mr.Gulzar Firoz, Chairman, PTA

Mr. Gulzar Firoz, Chairman, PTA delivered a welcome Address to the Ambassador and Mr.Muhammad Musaddiq, Convener, PMLS'16 shared the views with the gathering. He gave details of leather export from Pakistan to Italy and informed that Italy is our one of the important leather buyer in the world.

***Symposium on Developing Pakistan Leather and Value Added Industries
Organized by PITCO on 28.01.2016***

A Symposium was held on the above subject organized by PITCO (Pvt) Ltd., duly sponsored by EU under its assigned programme for Pakistan and Mr. Jean Francois Cautain, Honourble Ambassador of the European Union to Pakistan was the Chief Guest addressing at the symposium. The symposium was much conducive for the participants for the up gradation with the international standard techniques to enable much more attractive value addition to the domestic industry of Leather Sector as to further penetration could be made to the international market with competitiveness in all respect.



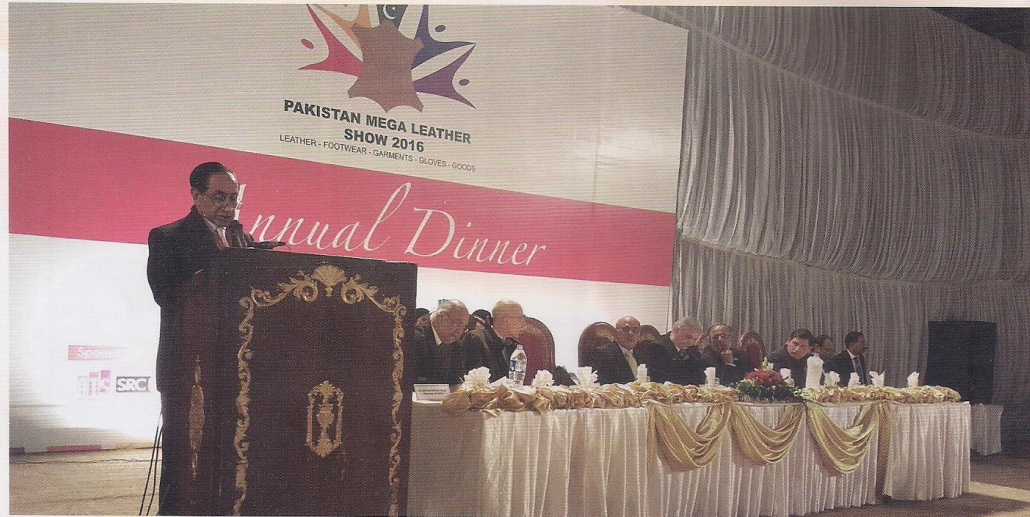
*Mr. Jean Francois Cautain, Honourble Ambassador of the European Union to Pakistan
addressing to the Gathering of Symposium held on 28.01.2016*

Organizing of Seminars by Shafi Reso Chem

One of the participants of PMLS-2016 M/s. Shafi Reso Chem organized 2-Seminars on 29th January'2016 in Lahore Expo Centre on "Cost Saving Through Modern Techniques" and "Say No to Health Hazards Chemicals" to create awareness which were helpful and conducive for the participants.

Annual Dinner Function

A grand dinner was hosted on 28.01.2016 wherein Honourable Governor of Punjab, Malik Muhammad Rafique Rajwana was the Chief Guest. The dinner was attended by all the Exhibitors, Foreign Guests/Participants, Government Officials, imminent personalities of the city were also present during the occasion.



Mr. Gulzar Firoz addressing the gathering on the occasion of Annual Dinner Function on 29th January/2016

Announcement of the 3rd PMLS-2017

During the Annual Dinner Function, the Convener, Pakistan Mega Leather Show, Mr. Muhammad Musaddiq announced the dates of Next "3rd Pakistan Mega Leather Show" scheduled to be held from 27-29th January'2017 at Lahore Int'l Expo Centre, Lahore with regular & much more new features of the Show and would try to expand the size of participation to be covered with 3 or 4 Halls at the Venue to accommodate all interested participants.

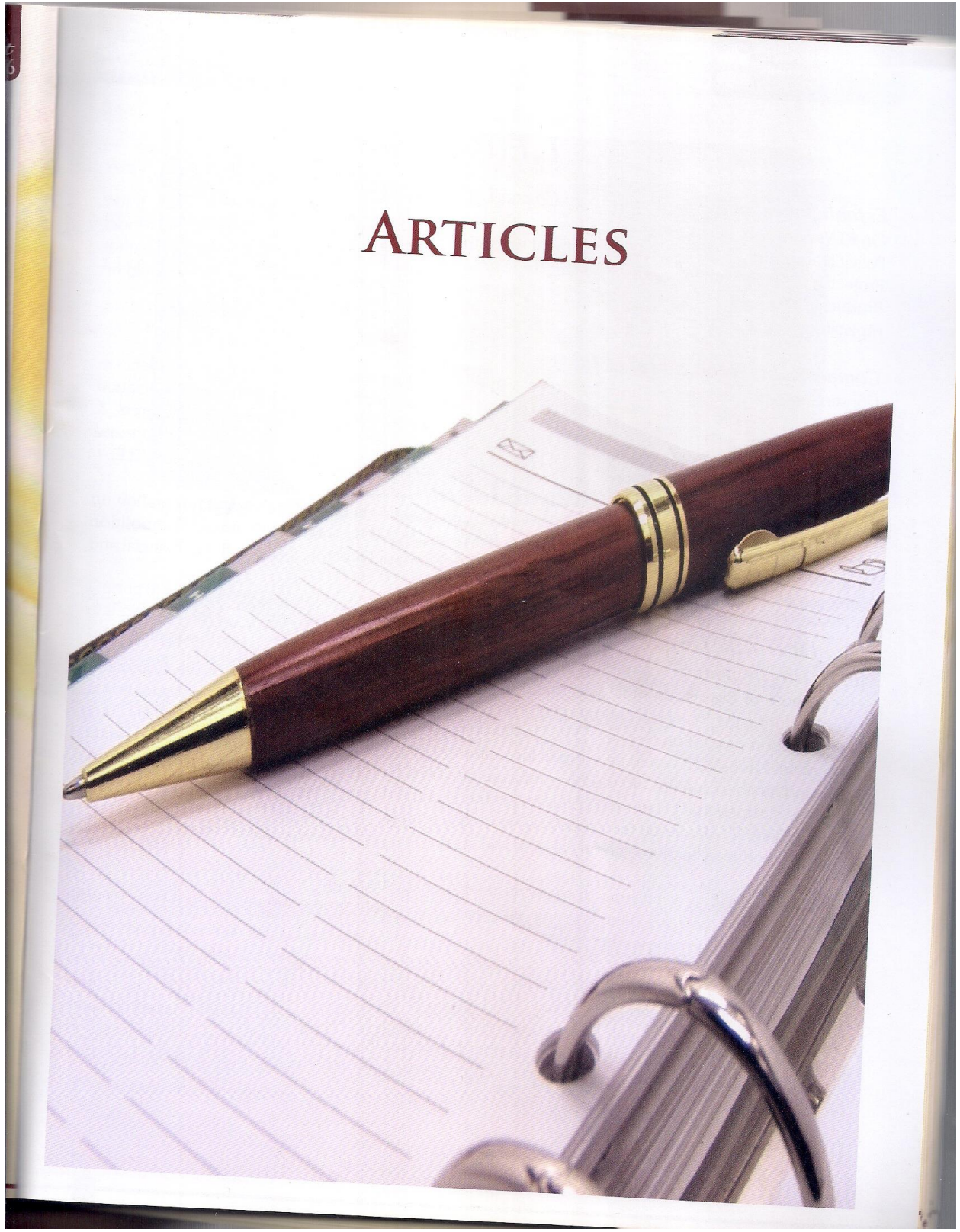
Steering Committee of PMLS-2016

All members of Steering Committee of PMLS-2016 comprising Mr. Agha Saiddain, Mr. Rehan Shaikh Hannan, Chairman, PTA (Southern Zone), Mr. Tanweer Aslam Chawla, Chairman, PTA (NZ) and Mr. Wasim Zakaria, Chairman, PFMA appreciated for their hard work for organizing such a successful show.

Conclusion

Pakistan Mega Leather Show has now become an icon of Leather Sector of Pakistan as already established its recognition domestically & internationally that offers countless business opportunities and most cost effective for boosting the sales potential/exports. As such, all interested may avail this unique & vital opportunity/platform in Pakistan as most potential destination of the world for participation for the best return of their investment/joint ventures/collaborations.

ARTICLES



L.E.P.C.

Establishment of Export Promotion Council of Pakistan

On PTA's persistent persuasion and approach to the Ministry of Commerce announced Strategic Trade Policy Framework 2012-15 for "Establishment of Leather Export Promotion Council (LEPC)", a Model Project in the management of Sector specific trade organization to promote export of Leather & Leather Products. Which is the 2nd largest export sector of Pakistan with the aim in future its success could be replicated as other sectors."

Composition / Formation of LEPC

Consequent upon its announcement till date a number of Meetings of the Leather stakeholders i.e. Pakistan Tanners Association (PTA), Pakistan Leather Garments Manufacturers & Exporters Association (PLGMEA), Pakistan Footwear Manufacturers Association and Pakistan Gloves Manufacturers & Exporters Association) held with the representatives of Ministry of Commerce at Islamabad, Lahore and Karachi for composition / formation of LEPC on the analogy of Indian Council of Leather Exports (CLE).

In April'2015, PTA submitted to the Ministry of Commerce, Islamabad a Final Draft Presentation on LEPC mutually agreed / signed by PTA, PLGEMA, PFMA and PGMEA containing Proposed Composition and Terms of Reference of LEPC consisting 25-member Board of Directors to steer all the financial and administrative affairs of LEPC.

Study Tour of the Leather Stakeholders to India - from 1-7th February'2016 for getting information to set-up LEPC in Pakistan

The purpose of the visit to India was made in connection of the announcement of the Commerce Minister during the inaugural ceremony of PMLS-2016 in January'2016 to initiate early formation of Leather Export Promotion Council (LEPC) in Pakistan as was already announced in the Strategic Trade Framework 2012-2015 would be setup to look after the interests of the Pakistani leather export sector. Mr. Jean Francois Cautain, Honourable Ambassador of the European Union was also present on the occasion informed that EU funded "Pakistan Leather Competitiveness Improvement Program" – PLCIP (under TRTA/PSD III) offered their necessary assistance from EU for finalization of the structure of LEPC for the promotion of leather sector of Pakistan which appreciated the Leather stakeholders.

PLCIP has successfully arranged a 10-member delegation for study tour to India from 1st February'2016 to 5th February'2016 for peer learning regarding the export promotion measures taken by the Government of India in the leather sector.

A high level delegation with 2-representatives from the Ministry of Commerce, representatives from Pakistan Tanners Association (PTA) i.e. Mr. Gulzar Firoz, Chairman comprising Mr. Muhammad Musaddiq, Mr. S. Anjum Zafar, Representatives of PLGMEA, PGMEA visited India to have first-hand information about working of the Indian Leather Export Council (ILEC) which could be replicated in Pakistan to enhance exports of leather and leather goods. Currently the export of Leather & Leather Products of India is US\$ 6 Billion.



A busy view of the Meeting of the Delegation with Indian Counter parts during their study tour to India

During the delegation stay in India from 1-7th February'2016 they gained knowledge and studied the real effective tools adopted by the Indian government at the time of formation of Indian Council of Leather Export (CLE) and the facilitation provided to them for its smooth working. In this regards the India Government allocated sufficient Seed Money for CLE in very early years of its beginning.

The CLE is presently functioning in India with 3400 members with the financial support of its Government by providing various incentives to Leather Exporters as under :

1. 10th ILDP with an Outlay of IRs. 4000 Million.
2. 11th ILDP with an Outlay of IRs. 9140 Million.
3. 12th ILDP with an Outlay of IRs.12510 Million.

During the study tour, the Pakistani delegates visited the International Leather Fair in Chennai, visited model leather sector factories in India, participated in the 19thUITIC International Footwear Congress at Chennai, and held meeting with Trade Minister, High Commission of Pakistan, India. However, the prime purpose of the delegation visit was to have detailed meetings with Council of Leather Exports (CLE) to get educated for facilitation in finalizing Leather Export Promotion Council (LEPC) in Pakistan. The Pakistani delegation had a dedicated meeting with the CLE Management consisting of Chairman, Mr.Rafeeqe Ahmed, Ex- Vice Chairman Mr. N. Shafeeq Ahmed, Executive Director Mr. Ramesh Kumar and other functionaries. CLE appraised the Pakistani delegation about the overall structure of the CLE and its different regions, election process for the regions and the Central Chairman, overall funding available to the CLE and the history of running the council and its relationship with the Indian government, and other stakeholders like FDDI, CSIR-CLRI, etc.



Different views of the delegation visit to India from right Mr. Gulzar Firoz, Chairman, PTA alongwith Mr. Muhammad Musaddiq, Ch. Ahmed Zulfiqar Hayat and Mr. Muhammad Ashraf, Joint Secretary, MO Commerce snapped with Mr. Rafique Ahmed, Chairman, CLE, India during on the occasion of UITIC

The delegates also met with Mr. Irfan Tarrar, Minister (Trade) High Commission of Pakistan in New Delhi and appraised him of the objectives of this study tour.

Pakistan's delegation studied the success story of Indian Leather Industry and submitted its report to Ministry of Commerce for necessary formation and consideration the composition of the Council and allocation of necessary funds as a seed money to make it functional.

Workshop on Leather Export Promotion Council at Murree organized by EU funded PLCIP

In order to develop a modified framework for the proposed Leather Export Promotion Council (LEPC) in Pakistan, PLCIP organized a one day offsite workshop held on 15th May'2016 in a prominent hotel at Murree amongst the private stakeholders from the leather industry and the officials of Ministry of Commerce to devise a roadmap for setting up of LEPC.

High level delegations from the Ministry of Commerce (MoC), Pakistan Tanners Association, Pakistan Leather Garment Manufacturers and Exporter Association, Pakistan Gloves Manufacturers Association and Pakistan Footwear Manufacturers Association participated in the workshop. During the workshop, delegates deliberated on mandate, functions and financing of LEPC. In this background, model of CLE, Services Trade Development Council, Pakistan Horticulture Development and Export Company were discussed in detail.



A group photograph of private stakeholders of Leather Industry alongwith officials of MoCommerce during the Workshop on LEPC organized by PLCIP in Murree

Meeting held by the Ministry of Commerce to Present Proposal on LEPC

Finally, based on the study tour and subsequent deliberation, the PLCIP-PITCO prepared a “**Concept Note on Leather Export Promotion Council of Pakistan**” after getting consents of leather sector representative trade bodies i.e. PTA, PFMA, PLGMEA & PGMEA submitted to MoC. In response of which, Ministry of Commerce called a Meeting of the Stakeholders of Leather Industry, PLCIP on 11th August’2016 under the Chairmanship of Mr. Azam Ali Ranjha, Secretary Commerce to present Proposal on LEPC.

Mr. Usman H. Malik, Project Director, PLCIP delivered a detail Presentation with necessary working paper to the Secretary Commerce for finalization and implementation of LEPC.

The Leather Industry Stakeholders appreciated for all the entire efforts of PLCIP and its team for hardworking, assistance, support, drafting concept paper and for inviting Government attention in early formation of LEPC.

*Pcsir, LRC as Research and Development Institute
for Leather Sector
Dr. Hafiz Rub Nawaz, Director Leather Research Centre*

In 1959 Leather Section was established in PCSIR Labs. Complex, Karachi to serve the tanning industry, under the purview of the Ministry of Science and Technology, Government of Pakistan. With the expansion of tanning industry this Leather Section was upgraded into Research Division in 1981 and then in 1984 as a Leather Research Centre at SITE, Area Karachi.

Due to fast growing stage, Leather Industry of Pakistan was in much need of technical assistance from technical manpower to control their basic problem. Hence LRC as main Leather Institute in Pakistan, provided full support for the needful of the industry through arranging consecutive batches of different training programmes as under.

Table #1: Training Programme

S. No.	Title of Courses	No. of Courses	No. of Trained Main Power
01	Six Months course of "Garment & Footwear Leather Processing"	11	250
02	Three Month course of "Garment Leather Processing"	24	362
03	One Day Awareness of Leather Processing	21	625
04	45 Days Training on "QA/QC on Footwear Leather"	02	15
05	One Day Awareness Seminar/workshop for "Preservation of Hide & Skin on the Occasion of Eid-ul-Adha"	13	700

Table # 1. Training pro

S. No.	Title of Courses
01	Six Months course of "Garment & Footwear Leather Processing"
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Beside this a team of scientists, technologists & engineers did R&D to resolve the issues of tanning industry as well as contributed in literature through more than 60 National & International publications, patents etc. But later on leather industry was shifted to Korangi Industrial Area leaving behind LRC at the present location of SITE. National Institute of Leather Technology (NILT) was also developed in Korangi to meet the training need of industry through diploma in Leather Technology.

Being an R&D Institute LRC to kept in view the international legislations and future need of industry and under took a Project of "Upgradation of Leather Research Centre" with a Cost of Rs. 39.50 millions in the year 2003 and completed in 2008. Now Leather Research Centre has established sufficient facilities to strengthen the tanning industry.

Presently total technical manpower of Leather Research Centre is 52 including four Ph.D's, two M. Phil, two M.Sc., four B.Sc., three Leather Technologists & two Engineers rest are the supporting technical staff.

After the Upgradation, LRC has focused on R&D, Accredited testing services and demand based technical training for private & public sectors.

Since last few years the main R&D has been performed in the following areas.

- Development of exotic leathers using indigenous raw material e.g. fish Leather, chicken paw Leather, Stomach Leather & ostrich leather on the demand of ostrich farming companies.
- Development of leather chemicals from available raw materials in Pakistan as an import replacement such as Resins & Fatliquors from vegetable oils.
- Conversion of leather solid waste into valuable products on the demand of client from feed producers.
- Development of mechanical leather on the request of Armed Forces as import substitute.

Some outcome are given here as reference

Table #2: Research Out Come

S. No.	Research Outcome	Nos.
01	Process Developed	20 Nos.
02	Research Publication (National / International)	25 Nos.
03	Patent (Filed / Obtained)	07 Nos.
04	Demand Based Project	04 Nos.
05	Technical Services	More than 12,000

Future Programme of LRC

Research & Development

LRC will prefer R&D projects which are:-

- Need based or Requested by Industry
- National Interest Based Specially to resolve environmental issue and import substitutions.
- Latest & Future Based Technologies, such as Nano Technology, Bio Technology etc.

Provision of Accredited Testing Services

LRC has developed well equipped Labs and accredited his testing services for leather, leather chemicals & leather goods for quality control of leather processing as well as for certification of leather goods for export purpose.

LRC has submitted a PC-1 for further capacity enhancement and expansion of ISO Scope as per international need of industry.

Provision of Training to Highly Qualified & Skilled Manpower

- LRC is already on the way of signing MoUs with universities and R&D institutions to develop collaboration in R&D work as well as to train M. Phil & Ph.D's candidates to resolve the issues of industry.
- LRC will also continue the demand based training especially for skilled manpower in short time courses as well as for QA/QC programme.

At last LRC is very grateful to **Pakistan Tanner's Association** who welcomed LRC and assured their co-operation for successful R&D and other technical services in future. In this connection PTA has already supported LRC, for participation in Leather Mega Show, Lahore. Mr. Rehan Sheikh Hannan, Vice Chairman PTA (Central) has shown keen interest in R&D and other technical services of LRC and he visited laboratories with other representatives in January, 2016. Now the senior person of PTA is also a member of Board of Management of LRC. Therefore, LRC is expecting strong feedback and contributions from leather industry in its R&D and other technical services. For the doorstep services LRC is going to open service centers in Korangi Industrial Area Karachi and Sialkot in Punjab. Further valuable industrialists may also call LRC's representative for any issue on the contacts given on the site of PCSIR, LRC.

STATISTICS



Exports Performance of Leather & Leather Products from Pakistan during July-June 2015-2016 Vis-à-vis July-June 2014-15

The export of Leather and Leather Products for the financial year July-June 2015-16 touched US\$ 980.757 Million as against the performance of US\$ 1,195.813 Million in the corresponding period of last year, recording a decline of 17.98%.

During July-June 2015-16 about 16.810 million square meters of finished leather was exported to Hong Kong, Italy, China, India, Vietnam, Korea, Germany, South Africa, Bangladesh, Spain, Turkey, Indonesia, Japan, USA and some other countries while about 24.52% down trend in Quantity and 25.89% in Value of Finished Leather exports was registered.

A Statement showing the Product-wise Export Performance during July-June 2015-16 vis-a-vis July-June 2014-15 is given below :

(Value in Thousand US Dollars)

Commodities	Unit	July-June 2014-15		July-June 2015-16		% Change	
		Qty	Value	Qty	Value	Qty	Value
Leather	'000' SQM	22,272	489,412	16,810	362,718	-24.52%	-25.89%
	AUP/Sq.M		21.97		21.58		-1.81%
Leather Apparel & Clothing	'000' DOZ	963	365,738	892	320,862	-7.37%	-12.27%
	AUP/Pcs		31.65		29.98		-5.29%
Leather Gloves	'000' DOZ	7,094	216,914	5,142	194,060	-27.52%	-10.54%
	AUP/Pair		5.10		6.29		23.43%
Leather Footwear	'000' Pairs	6,919	109,761	5,850	89,216	-15.45%	-18.72%
	AUP/Pair		15.86		15.25		-3.86%
Other Leather Manufactures	'000' KGS	1,068	13,988		13,901		-0.62%
	AUP/Kg		13.10				
TOTAL			1,195.813		980,757		-17.98%

Source : Pakistan Bureau of Statistics

Export Trend –July-June 2015-16

% Share of Leather & Leather Products

Export of Finished Leather holds a major share of 36.98% in Pakistan's total Leather & Leather Products exports with an export value of US\$ 362.718 million. This is followed by Leather Garments with a share of 32.72%, Leather Gloves 19.79%, Leather Footwear 9.10% and Other Leather Manufactures 1.42%.



Country-wise Analysis :

The major markets for Pakistani Leather and Leather Products are Hong Kong, Italy, China, India, Vietnam, Germany, Korea, Turkey, Spain, South Africa, Bangladesh, Indonesia USA, Portugal, Sri Lanka, Russian Federation, Poland, Brazil, Malaysia, Netherlands, Canada, Finland, Denmark, Japan, France, UK, Philippines, UAE, Mexico, Lithuania, Chile etc. during the year 2014-15 as compared to the same period of last year

Country-wise Exports of Leather Tanned from Pakistan During July-June 2014-15 vis-à-vis July-June 2013-14

Value in '000' US

Commodity	Country	July-June 2013-14	July-June 2014-15	% Share	% Changed
LEATHER TANNED	HONGKONG	147,004	107,512	21.97%	-26.86%
	ITALY	71,533	63,316	12.94%	-11.49%
	CHINA	58,713	48,950	10.00%	-16.63%
	INDIA	28,365	36,502	7.46%	28.69%
	GERMANY	26,776	22,645	4.63%	-15.43%
	TURKEY	16,428	9,620	1.97%	-41.44%
	SPAIN	15,325	16,401	3.35%	7.02%
	SOUTH AFRICA	13,629	18,529	3.79%	35.95%
	POLAND	2,329	1,923	0.39%	-17.43%
	KOREA	32,985	28,615	5.85%	-13.25%
	VIET NAM	25,451	31,040	6.34%	21.96%
	BANGLADESH	13,498	17,093	3.49%	26.63%
	INDONESIA	12,661	9,275	1.90%	-26.74%
	JAPAN	7,905	6,525	1.33%	-17.46%
	U.S. AMERICA	6,767	6,189	1.26%	-8.54%
	FRANCE	7,427	5,976	1.22%	-19.54%
	THAILAND	2,229	4,819	0.98%	116.20%
	SRILANKA	3,753	3,649	0.75%	-2.77%
	PORTUGAL	5,238	3,611	0.74%	-31.06%
	NETHERLANDS	1,763	3,534	0.72%	100.45%
	PHILLIPPINES	1,986	2,909	0.59%	46.48%
	RUSSAIN FEDERATION	2,545	2,750	0.56%	8.06%
	SINGAPORE	3,630	2,075	0.42%	-42.84%
	U.A.E.	870	1,708	0.35%	96.32%
	UNITED KINGDOM	1,338	1,216	0.25%	-9.12%
	MALAYSIA	2,277	1,091	0.22%	-52.09%
Other Countries	38,988	31,938	6.53%	-18.08%	
Total		551,413	489,411	100.00%	-11.24%

Source : Trade Development Authority of Pakistan.

Country-wise Exports of Leather Garments (Apparel & Clothing) from Pakistan
During July-June 2014-15 vis-à-vis July-June 2013-14

Value in '000' US

Commodity	Country	July-June 2013-14	July-June 2014-15	% Share	% Changed
LEATHER GARMENTS (Apparel & Clothing)	SPAIN	36,939	40,806	11.16%	10.47%
	ITALY	6,276	7,279	1.99%	15.98%
	AUSTRALIA	3,307	4,238	1.16%	28.15%
	POLAND	1,167	1,390	0.38%	19.11%
	BRAZIL	1,008	1,112	0.30%	10.32%
	PORTUGAL	898	1,081	0.30%	20.38%
	MALAYISA	782	821	0.22%	4.99%
	CHINA	476	727	0.20%	52.73%
	HONGKONG	473	683	0.19%	44.40%
	KOREA	142	352	0.10%	147.89%
	SINGAPORE	140	150	0.04%	7.14%
	INDIA	103	141	0.04%	36.89%
	GERMANY	110,683	99,097	27.10%	-10.47%
	US AMERICA	49,351	48,334	13.22%	-2.06%
	FRANCE	40,891	31,991	8.75%	-21.77%
	NETHERLANDS	30,765	28,268	7.73%	-8.12%
	UNITED KINGDOM	29,997	24,556	6.71%	-18.14%
	BELGIUM	18,207	16,515	4.52%	-9.29%
	CANADA	15,849	14,929	4.08%	-5.80%
	DENMARK	9,424	7,287	1.99%	-22.68%
	SWEDEN	8,543	6,327	1.73%	-25.94%
	JAPAN	5,615	4,387	1.20%	-21.87%
	SOUTH AFRICA	4,372	4,371	1.20%	-0.02%
	RUSSIAN FED	6,433	3,877	1.06%	-39.73%
	GREECE	2,895	2,285	0.62%	-21.07%
	FINLAND	1,916	1,710	0.47%	-10.75%
	U.A.E.	2,033	1,676	0.46%	-17.56%
	BANGLADESH	1,231	1,057	0.29%	-14.13%
	NORWAY	1,627	903	0.25%	-44.50%
	KUWAIT	1,319	715	0.20%	-45.79%
	SAUDI ARABIA	1,038	546	0.15%	-47.40%
	TURKEY	2,476	415	0.11%	-83.24%
Other Countries	9,878	7,712	2.11%	-21.93%	
Total		406,254	365,738	100.00%	-9.97%

Source : Trade Development Authority of Pakistan.

Country-wise Exports of Leather Gloves from Pakistan
During July-June 2014-15 vis-à-vis July-June 2013-14

Value in '000' US

Commodity	Country	July-June 2013-14	July-June 2014-15	% Share	% Changed
LEATHER GLOVES	US AMERICA	36,265	42,770	19.72%	17.94%
	GERMANY	25,694	29,563	13.63%	15.06%
	SWEDEN	14,847	15,556	7.17%	4.78%
	UNITED KINGDOM	10,167	12,871	5.93%	26.60%
	SUADI ARABIA	10,102	12,210	5.63%	20.87%
	CANADA	9,133	9,336	4.30%	2.22%
	ITALY	5,627	6,447	2.97%	14.57%
	FINLAND	5,146	5,834	2.69%	13.37%
	DENMARK	4,557	4,880	2.25%	7.09%
	POLAND	3,729	4,337	2.00%	16.30%
	TURKEY	2,745	3,368	1.55%	22.70%
	NORWAY	2,832	2,850	1.31%	0.64%
	SINGAPORE	2,270	2,513	1.16%	10.70%
	BRAZIL	1,106	1,163	0.54%	5.15%
	KUWAIT	600	1,095	0.50%	82.50%
	LITHUANIA	827	944	0.44%	14.15%
	CHILE	545	924	0.43%	69.54%
	EGYPT	716	849	0.39%	18.58%
	KOREA	656	806	0.37%	22.87%
	MEXICO	550	679	0.31%	23.45%
	PORTUGAL	509	676	0.31%	32.81%
	SLOVENIA	434	660	0.30%	52.07%
	CHINA	472	614	0.28%	30.08%
	RUSSIAN FED	406	556	0.26%	36.95%
	INDIA	166	531	0.24%	219.88%
	FRANCE	10,381	8,533	3.93%	-17.80%
	NETHERLANDS	8,169	7,810	3.60%	-4.39%
	U.A.E.	8,060	7,360	3.39%	-8.68%
	SPAIN	7,242	6,355	2.93%	-12.25%
	SOUTH AFRICA	4,702	4,665	2.15%	-0.79%
	BELGIUM	5,178	3,792	1.75%	-26.77%
	AUSTRALIA	3,778	3,317	1.53%	-12.20%
QATAR	1,154	893	0.41%	-22.62%	
JAPAN	1,452	812	0.37%	-44.08%	
Other Countries	12,331	11,344	5.23%	-8.00%	
Total		202,548	216,913	100.00%	7.09%

Source : Trade Development Authority of Pakistan.

**Country-wise Exports of Leather Footwear from Pakistan
 During July-June 2014-15 vis-à-vis July-June 2013-14**

Value in '000' US

Commodity	Country	July-June 2013-14	July-June 2014-15	% Share	% Changed
LEATHER FOOTWEAR	US AMERICA	1,933	2,847	2.59%	47.28%
	CHINA	47	41	0.04%	-12.77%
	UNITED KINGDOM	7,607	8,254	7.52%	8.51%
	GERMANY	30,575	29,356	26.75%	-3.99%
	UNITED ARAB EMIRATES	2,575	2,736	2.49%	6.25%
	SPAIN	4,090	7,101	6.47%	73.62%
	BANGLADESH	18	57	0.05%	216.67%
	NETHERLANDS	6,107	8,524	7.77%	39.58%
	ITALY	16,110	18,102	16.49%	12.36%
	BELGIUM	2,967	2,486	2.26%	-16.21%
	FRANCE	7,390	7,176	6.54%	-2.90%
	INDIA	68	177	0.16%	160.29%
	KOREA	18	91	0.08%	405.56%
	KENYA	153	1	0.00%	-99.35%
	TURKEY	317	16	0.01%	-94.95%
	SINGAPORE	256	441	0.40%	72.27%
	HONG KONG	43	316	0.29%	634.88%
	AFGHANISTAN	1,832	5,994	5.46%	227.18%
	SAUDI ARABIA	1,450	699	0.64%	-51.79%
Other Countries	15,247	15,346	13.98%	0.65%	
Total		98,803	109,761	100.00%	11.09%

Source : Trade Development Authority of Pakistan.

Country-wise Exports of Other Leather Manufactures from Pakistan
During July-June 2014-15 vis-à-vis July-June 2013-14

Value in '000' US

Commodity	Country	July-June 2013-14	July-June 2014-15	% Share	% Changed
OTHER LEATHER MANF.	FRANCE	808	851	6.08%	5.32%
	NETHERLANDS	738	799	5.71%	8.27%
	SAUDI ARABIA	163	250	1.79%	53.37%
	BANGLADESH	59	100	0.71%	69.49%
	POLAND	43	86	0.61%	100.00%
	KORA	12	76	0.54%	533.33%
	GERMANY	3,247	3,170	22.66%	-2.37%
	US AMERICA	3,105	2,529	18.08%	-18.55%
	UNITED KINGDOM	2,443	2,293	16.39%	-6.14%
	AUSTRALIA	484	434	3.10%	-10.33%
	SPAIN	472	394	2.82%	-16.53%
	U.A.E.	371	362	2.59%	-2.43%
	SWEDEN	393	346	2.47%	-11.96%
	ITALY	705	344	2.46%	-51.21%
	BELGIUM	595	318	2.27%	-46.55%
	CANADA	333	188	1.34%	-43.54%
	DENMARK	189	156	1.12%	-17.46%
	SOUTH AFRICA	385	118	0.84%	-69.35%
	THAILAND	199	110	0.79%	-44.72%
	JAPAN	104	97	0.69%	-6.73%
OTHER COUNTRIES	1,464	967	6.91%	-33.95%	
Total		16,312	13,988	100.00%	-14.25%

Source : Trade Development Authority of Pakistan.

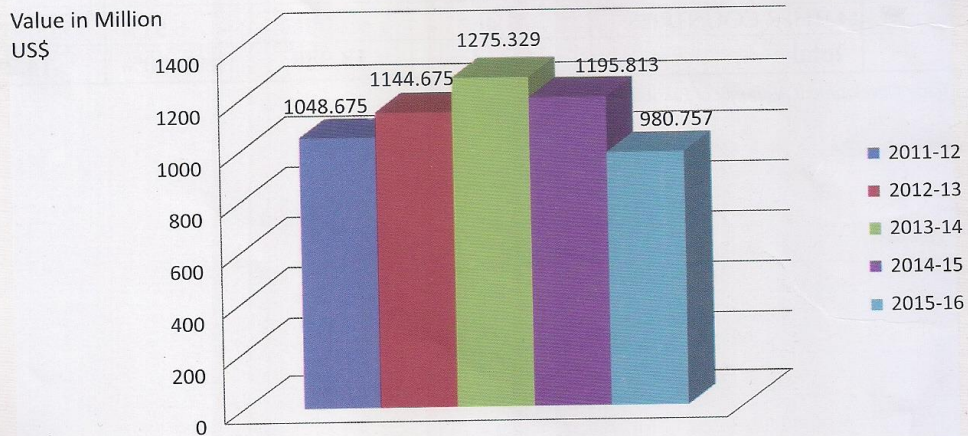
Five Years Export Performance of Leather & Leather Products (2011-12 To 2015-16)

Value in '000' US Dollar

S/No.	Commodities	QTY	2011-12		2012-13		2013-14		2014-15		July-June 2015-16	
			Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value	Quantity	Value
01.	Leather Tanned	'000' SQM	24,985	445,798	27,326	499,890	29,349	551,413	22,272	489,412	16,810	362,718
			A.U.P per Sq.M		17.84	18.29	18.79	21.97	21.58			
02.	Apparel & Clothing of Leather	'000' Pcs.	10,392	341,000	11,316	377,998	16,668	406,254	11,544	365,738	10,704	320,862
			A.U.P per Pcs.		32.81	33.40	24.37	31.68	29.98			
03.	Leather Gloves	'000' Pairs	31,800	165,941	34,122	168,754	47,682	202,548	42,564	216,914	30,852	194,060
			A.U.P per Pair		5.22	4.95	4.25	5.10	6.29			
04.	Leather Footwear	'000' Pairs	6,381	80,039	5,742	83,474	7,398	98,803	6,919	109,761	5,850	89,216
			A.U.P per Pair		12.54	14.54	13.36	15.86	15.25			
05.	Leather Manufactures N.S.	'000' Kgs'	986	15,897	993	14,541	1,366	16,311	1,068	13,988		13,901
			A.U.P per Kg		16.12	14.64	11.94	13.10				
TOTAL :				1,048,675		1,144,657		1,275,329		1,195,813		980,757

Source: Pakistan Bureau of Statistics.

Five Years Export Performance of Leather & Leather Products from Pakistan From 2011-12 to 2015-16



Source: Federal Bureau of Statistics

Livestock Population In Pakistan (2001-02 To 2015-16)

Million Numbers

Fiscal Year	Buffalos	Cattle	Goats	Sheep	Camels
2001-2002	24.0	22.8	50.9	24.4	0.8
2002-2003	24.8	23.3	52.8	24.6	0.8
2003-2004	25.5	23.8	54.7	24.7	0.7
2004-2005	26.3	24.2	56.7	24.9	0.7
2005-2006	27.3	29.6	53.8	26.5	0.9
2006-2007	28.2	30.7	55.2	26.8	0.9
2007-2008	29.0	31.8	56.7	27.1	1.0
2008-2009	29.9	33.0	58.3	27.4	1.0
2009-2010	30.8	34.3	59.9	27.8	1.0
2010-2011	31.7	35.6	61.5	28.1	1.0
2011-2012	32.7	36.9	63.1	28.4	1.0
2012-2013	33.7	38.3	64.9	28.8	1.0
2013-2014	34.6	39.7	66.6	29.1	1.0
2014-2015	35.6	41.2	68.4	29.4	1.0
2015-2016	36.6	42.8	70.3	29.8	1.0

Source: Ministry of National Food Security & Research

Production of hides and Skins (2009-10 To 2015-16)

Units '000' Nos

Species	2010-11	2011-12	2012-13	2013-14	2014-15	2015-16
Cattle Hide	6,741	6,995	7,258	7,532	7,816	8,111
Buffalo Hide	6,640	6,842	7,050	7,232	7,447	7,669
Camels Hide	100	101	102	104	105	106
TOTAL HIDES	13,481	13,938	14,410	14,868	15,368	15,886

Species	2010-11	2011-12	2012-13	2013-14	2014-15	2015-16
Sheep Skin	10,620	10,745	10,873	11,001	11,132	11,264
Goat Skin	23,685	24,237	24,986	25,664	26,359	27,073
Fancy Skins						
Lamb Skin	3,154	3,192	3,229	3,268	3,306	3,345
Kid Skin	11,019	11,318	11,624	11,939	12,263	12,595
TOTAL SKINS	48,478	49,492	50,712	51,872	53,060	54,277

Source: Ministry of National Food Security & Research.

Import of Leather & Leather Products into Pakistan during July-June 2014-15

Conversion Rate : US\$ 1 = Rs.101.27

S/No.	Commodities	Unit	July-June 2014-15		
			QTY	Value	
				in '000' Rs.	in '000' US\$
01.	Leather				
	i. Whole Hides & Skins Bovine Animal Raw & Pickled Hides & Skins (Buffalo & Cow Hides, Lamb, Sheep (with & without wool), Goat & Kid Skins)	Kgs	17,833,789	5,847,958	57,746
	ii. Wet Blue Lamb, Sheep, Goat, Kid and other Wet Blue Skins	SQM	3,712,062	2,064,531	20,387
	iii. Hides (Buffalo, Cow) & Skins (Lamb, Sheep, Goat & Kid) Wet State, Dry State, Crust Other Leather further Prepared (Sheep/Lamb, after tanned, Chomis, Patent Laminated Material Leather & Paring other waste of Leather)	SQM	2,520,705	1,718,692	16,971
				9,631,181	116,280
02.	Leather Garments Leather Apparel & Clothing	DOZ	74,169	299,395	2,956
03.	Leather Gloves	DOZ	5,908	23,958	237
04.	Leather Footwear	Pairs	8,040,064	3,999,114	39,490
05.	Other Leather Manufacturers				
	i) Suitcases Comp/Paten Leather, Hand Bags, Articles carried in pocket leather, other container o/s of leather/comp, gas kit of Leather, Washer of Leather	Nos.	2,155,814	673,324	6,649
	ii) Saddlery & Harness, Leather Articles for Machinery, other article Leather/comp	Kgs.	107,650	262,277	2,590
				935,601	9,239
	TOTAL :			14,889,249	147,025

Source : Federal Bureau of Statistics.

INDIA
*Export of Leather and Leather products from
during the year
April-March 2015-16 Vis-a-vis April-March 2014-15*

The export of Leather and Leather products from India for the financial year April-March 2015-16 touched US\$ 5853.96 mn as against the performance of US\$ 6494.84 mn in the corresponding period of last year, recording a negative growth of -9.86%.

The major markets for Indian Leather & Leather Products are USA with a share of 14.25%, U.K. 12.24%, Germany 11.51%, Italy 6.97%, Spain 5.60%, Hong Kong 5.38%, France 5.27%, UAE 4.50%, Netherlands 3.15%, China 2.77%, Australia 1.45 and Belgium 1.45%.

A Statement showing the Product-wise Export performance during April-March 2015-16 vis-à-vis April-March 2014-15 is given below:

**Product-wise Export performance of INDIA
during April-March 2015-16 vis-à-vis April-March 2014-15**

CATEGORY	(Value In Million USD)		
	APR-MARCH	APR-MARCH	% VARIATION
	2014-15	2015-16	
FINISHED LEATHER	1329.05	1046.44	-21.26%
LEATHER FOOTWEAR	2278.18	2147.2	-5.75%
FOOTWEAR COMPONENTS	361.29	284.32	-21.31%
LEATHER GARMENTS	604.35	554.29	-8.28%
LEATHER GOODS	1452.83	1369	-5.77%
SADDLERY AND HARNESS	162.7	146.38	-10.03%
NON-LEATHER FOOTWEAR	306.44	306.33	-0.04%
TOTAL	6494.84	5853.96	-9.86%
Source: DGCI &S			

CHINA
Export Data of China Leather Industry (Jan.- Dec. 2015)

Value Unit : Million US\$

Item	Unit	Jan to Dec 2015		Jan to Dec 2014		Change (%)	
		Volume	Value	Volume	Value	Volume	Value
Semi-Finished Leather	1000 tons	14	39	11	40	26.9	-3%
Finished Leather	100 tons	39	612	33	509	18.1	20%
Luggage & bags	10000 Pieces	1,057,956	28,176	1,090,165	27,125	-3	4%
Leather Garments	10000 Pieces	831	370	983	562	-15.4	-34%
Leather Gloves	10000 Pairs	41,077	930	48,308	1,093	-15	-15%
Other Leather Products		0	1545	0	1597	0	-3%
Leather Upper Shoes	10000 Pairs	83,933	12,129	96,499	13,751	-13	-12%
TOTAL			43,802		44,676		-2%

Source : CLIA

BANGLADESH
*Export of Leather & Leather Products
from Bangladesh
During July-June 2015-16 Vis-à-vis July-June 2014-15*

Value in Million US\$

Commodities	July-June 2015-16	July-June 2014-15	% change of export performance July-June 2015-16 Over July-June 2014-15
	Value	Value	
Leather	277.90	397.54	-30.10%
Leather Products	382.22	249.16	53.40%
Leather Footwear	494.83	483.81	2.28%
TOTAL :	1154.95	1130.51	2.16%

Source: Export Promotion Bureau of Bangladesh.

Institutions

NATIONAL INSTITUTE OF LEATHER TECHNOLOGY (NILT)

The National Institute of Leather Technology is serving for the industrial development since 1998. NILT is producing skilled & educated Diploma students every year for the industrial growth.

This institute housed in a splendid building in Korangi Industrial Area imparts technical and scientific training to the students as well as to the in-service technicians to enable them to serve the tanning, leather sector industry proficiently. Most of the members on the Board of Governors of NILT are from Pakistan Tanners Association who have been contributing their tangible share to make it a state of the art institute aimed at upgrading qualitatively all the leather sectors to be competitive in the world market.

The National Institute of Leather Technology (NILT) is having a qualified faculty team to keep leather industry abreast with modern technology and practices as well as to provide a platform for human resource development. NILT was set up as an institute on national level of an international standard. This institute is planning to upgrade its status which needs full financial support from the Government.

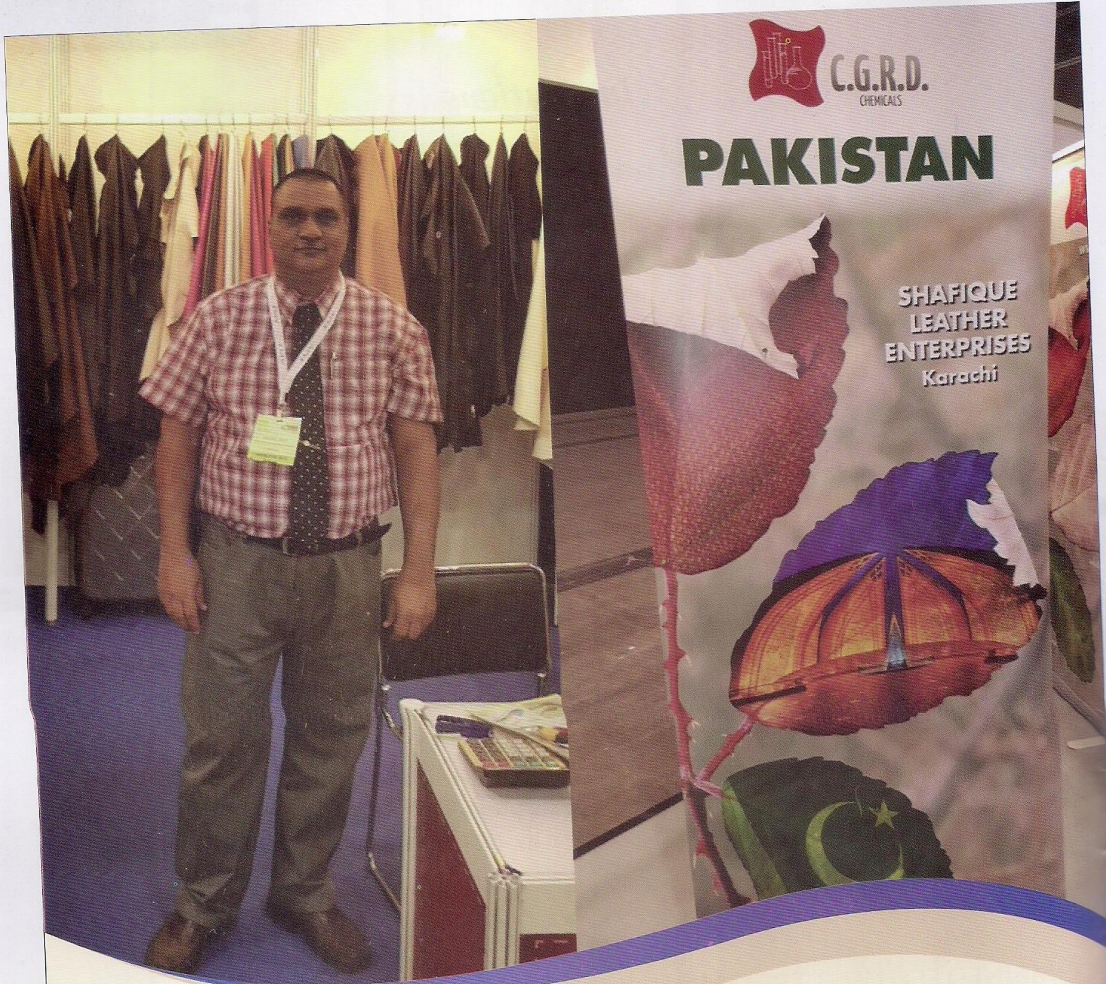
NILT is affiliated and recognized by Sindh Board of Technical Education and Internationally by University of Northampton U.K. Presently Academic courses of DAE (3 Years), Executive Diploma (1 Year) and BBSYDP course (6 Months) are continued at the institution in addition to the college section classes which includes (Commerce, Computer Science, Pre-Medical and Pre- Engineering). Classes for students of IX & X are also starting from this year 2016.

Moreover Principal and its team is also trying to improve educational standard of the students quantitatively and qualitatively. It is also expected that this year the new admission in DAE as well as in college will be more as compare to last year.

COMBINED EFFLUENT TREATMENT PLANT (CETP)

The Combined Effluent Treatment Plant (CETP) for Korangi Tannery Cluster in Sector 6-C, Korangi Industrial Area, Karachi was set up with the cooperation of Pakistan and Dutch Governments as well as TDAP, Ministry of Commerce, Government of Sindh, City District Government and PTA (Southern Zone).

The main objective of the CETP running under its President Mr. Gulzar Firoz is to benefit tanning community at Korangi Cluster, general public, marine life as well as to meet National Environmental Quality Standards (NEQS) which is a mandatory international requirement.



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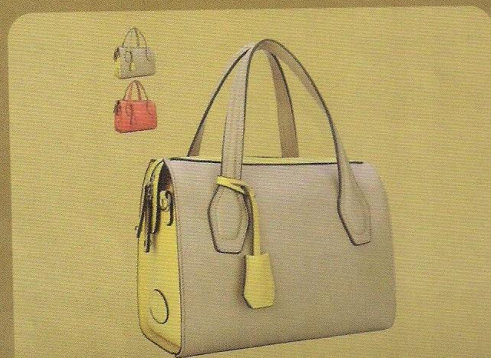
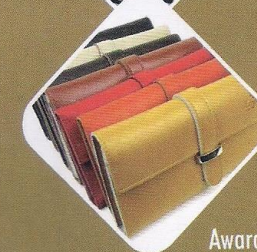
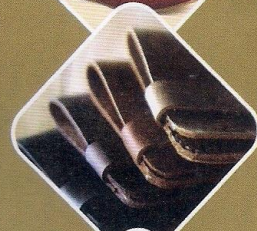
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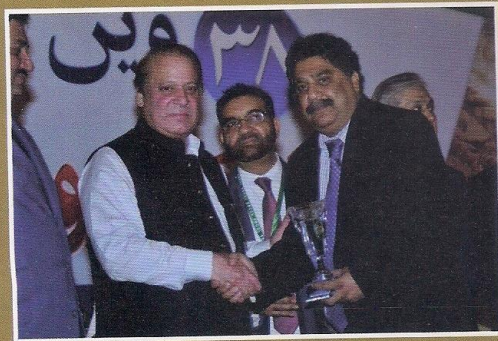
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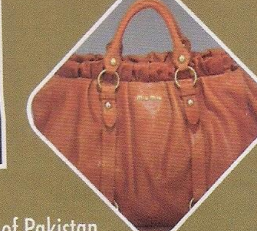
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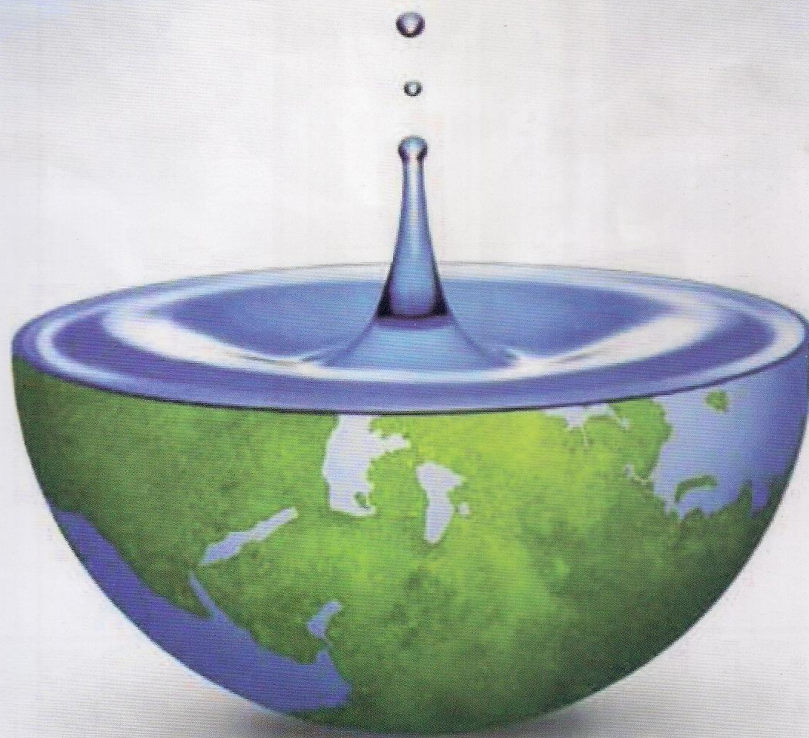
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Annual Report
2015-16

PRESENTED BY

MR. REHAN SHEIKH HANNAN

CHAIRMAN
(SOUTHERN ZONE)



PAKISTAN TANNERS ASSOCIATION

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Website: www.pakistantanners.org



REHAN SHEIKH HANNAN
CHAIRMAN
PAKISTAN TANNERS ASSOCIATION
SOUTHERN ZONE

Pakistan Tanners Association (Southern Zone)

Annual Report for 2015-16

by

Rehan Sheikh Hannan
Chairman

I am grateful to Almighty Allah for kindly having chosen me to serve the local Leather fraternity, as Chairman of PTA (S.Z) & hence blessed me with onerous responsibility to work to contribute for promotion of local exporting Leather Industry which is a source of livelihood for a large number of people.

I am also grateful to the Executive Committee & General Members to have kindly unanimously decided that I should run for the post and elected me unopposed as Chairman of PTA (S.Z) for the year 2015-16 and hence reposed confidence in me. I made my utmost and best efforts to resolve the problems referred to PTA (S.Z) and for the uplift of Tannery Zone and to promote local Leather Industry in particular during my tenure. No doubt, it will eventually contribute to the promotion of the economy. I do concede that the results were not upto the desired levels. There is a lot of room for improvement over and beyond our efforts. Besides it is an on-going process. The development process will never stop at any point.

Before I relate major efforts and achievements of my tenure, I would like to accept openly that the improvement in efforts and directions for development emerge from positive criticism which I have always welcomed.

The Association elections in Southern Zone brought to the fore, the representatives of young generation, highly educated having inherited experience of exporting Leather Industry and vibrating with enthusiasm to register foot-prints of National Leather Industry in global markets. We are confident that in view of sustained endeavours of the Association, we will Inshallah make it.

The total PTA (S.Z) members after renewal for the year 2016-17 is as under :

Corporate Class Members: 43

Associate Class Members: 59

Executive Committee - PTA S.Z 2015-16

1.	Mr. Rehan Hannan	Chairman
2.	Mr. Naveed Ahmed	V. Chairman
3.	Mr. Usman Umer	Member, E/C
4.	Mr. Abrar Ahmed	~~~~"~~~~
5.	Mr. Sh. Muhammad Imran	~~~~"~~~~
6.	Mr. Javaid Tariq Shaikh	~~~~"~~~~
7.	Mr. Yousuf Shafiq	~~~~"~~~~
8.	Mr. Tahir Mushtaq	~~~~"~~~~
9.	Mr. Abdul Salam	~~~~"~~~~
10.	Mr. Muhammad Shahid	~~~~"~~~~

The following combination of new elected alongwith sitting members constituted the Executive Committee for 2015-16:

Corporate Class

New Elected Members :

1. Mr. Rehan Hannan
2. Mr. Abdul Salam
3. Mr. Sh. Muhammad Imran

Sitting Members

1. Mr. Usman Umer
2. Mr. Abrar Ahmed
3. Mr. Javed Tariq Shaikh
4. Mr. Yousuf Shafiq
5. Mr. Tahir Mushtaq

Associate Class

1. Mr. Naveed Ahmed

1. Mr. Muhammad Shahid

Mr. Amir Majeed resigned his seat and was replaced by Mr. Usman Umer of S. Muhammad Saeed Goreja & Co., was co-opted to fill-in the Corporate Class seat of Executive Committee which fell vacant in this process.



Subsequently, in pursuance of democratic norms, to keep the working of the Executive Committee transparent, open and easily accessible to members when desired, a number of Sub-Committees were constituted and Executive Committee – members alongwith some other PTA members with specific experience and interest were included in each Sub-Committee. The Sub-Committees were as under:

Sub-Committees

- i) Finance & Administration Sub-Committee
- ii) New Membership Sub-Committee
- iii) Arbitration Sub-Committee
- iv) Special Committee on Water

Chairman

- Mr. Rehan Hannan
 "" "" ""
 "" "" ""
 "" "" ""

- i) Electric/Gas Sub-Committee
- ii) Infrastructure Sub-Committee
(Road, Cleanliness, Telephone, Water)
- iii) Special Committee on Solid Waste Lifting
- iv) Special Committee on Roads & Drainage
- v) Special Committee on Street Lights

Mr. Usman Umer
Mr. M. Danish Khan

"" "" ""
"" "" ""

Mr. Hamid A. Zahur

I am grateful to the members of the Sub-Committees for putting their efforts and dedicating their precious time to the betterment of Leather Industry and doing their best in this respect. I am happy to record that every member of the Executive Committee extended his utmost cooperation.

I must also thank our very senior member Mr. Gulzar Firoz who was very regular in attending the meetings and participated in Executive Committee debates on issues discussed in the Committee and helped in the decision making process.

Finance & Administration Members meeting

Chairman PTA meeting with Bank Al Habib officials regarding placement of PTA (S.Z) funds pertaining in Askari Bank amounting Rs. 4.4 mln on 23-11-15.

Finance & Administration Members meeting with Auditor S M Rehan & Co at PTA (S.Z) office regarding Income tax Issue, SRB Notices & placement of Rs. 4.4 mln of PTA (S.Z) & Rs. 5.0 mln of CPLC-NC PTA on 16-12-15.

Finance & Administration Meeting held at PTA (S.Z) Office to discuss re-placement of PTA (S.Z) funds withdraw from Meezan Bank and in June on 04-01-16.

Meeting with TDAP-CEO.

PTA (S.Z) delegation alongwith Chairman & Vice Chairman and other senior PTA Members had a meeting with CEO, TDAP, Mr. S.M. Muneer on 06-10-15 at TDAP Office to discuss various issues pertaining in Tannery Zone.

K-ELECTRIC MEETING

Our Meeting with Mr. Abdul Qudoos G.M (IBC-KIMZ) K-Electric at PTA (S.Z) Office to discuss Electric issues pertaining in Sector 7A on 05-01-16.

General Manager, K-Electric alongwith its staff member visited PTA (S.Z) office to discuss Electric related issues pertaining in Sector 7A.

Mr. Abdul Qudoos, G.M. K-Electric thanked the Chairman and other members. He explained the house that Sector 7A, and all other industrial units are exempted from load shedding until some unfortunate problem occurs.



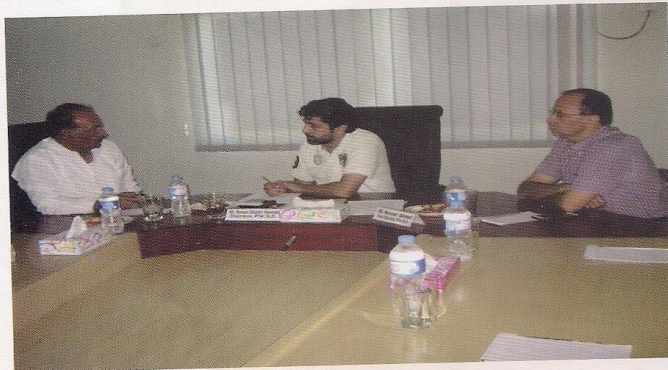


SOLID WASTE LIFTING RELATED MATTER MEETING

Chairman PTA meeting with DC Korangi Ejaz Hussain Balooch regarding betterment of Sector 7A held at DC Office on 12-11-15.

Meeting of Special Committee on Solid Waste with Director Solid Waste Management Mr. Sohail Ahmed held at PTA (S.Z) Office on 19-11-15.

PTA (S.Z) Chairman alongwith Solid Waste Management Sub-Committee Members held a meeting with Mr. Sohail Ahmed, Director Solid Waste Management reg. cleaning of Tannery Zone an one time cleaning of GC Bin on Road 5000.



PTA S.Z Chairman Rehan Hannan invited Mr. Roshan Ali Shaik, M.D. (SSWMB) to visit PTA (S.Z) Office to discuss Tannery Zone problem been faced by the Industrialist. The meeting was attend by PTA Central Chairman Mr. Gulzar Firoz and other senior members as well.

Mr. Roshan Ali Shaik, briefed the house that a streamline mechanism is being developed to make cleaned and green city.



Administrator KMC Meeting

Chairman gave a short introduction speech to kmc administrator on Sector 7-A. there are more or less 200-300 tanneries in this sector. Tannery Zone located in Sector 7-A, Kia hosts biggest national cluster of Leather with Waste-ups units which contributes over 50% of exports of total leather industry of the country. Majority of leather from around the country is been processed and exported to the foreign countries from this sector. The basic and most crucial issue is the cleanliness. People are working here since 1970's and the basic issue they all are facing since then is lifting of solid waste / garbage which are produced during the process of leather.



Mr. Gulzar Firoz, gave a short briefing on Combined Effluent Treatment Plant being the only one in Karachi and processing the solid waste of Sector 7-A. this plant is being run independently with the help of Tanneries located in Sector 7-A. No funding from Govt has been taken to run this plant. Monthly expense for running this plant is approximate 3 million which is collected from different tanneries every month to meet the expenses of the plant. Every year this plant is been tested by the Govt approved organization.

Mr. Laeeq Ahmed said that these basic problems should be resolved immediately. Unfortunately there is no mechanism build for this issue which is one of them. Mr. Laeeq Ahmed said that a summary has been sent to C.M Sindh for final approval of SSWMB. After its approval most state of the art technology is being brought. An integrated system is being launched through which whole city will be clean & green.

Administrator KMC also said that they have outsourced different companies to lift the garbage from different DMC's of the city. An MOU has been signed by the DMC-Korangi with some company which will lift the garbage / solid waste from industrial area. Administrator DMC gave clear instruction to the DMC Administrator for lifting of garbage from GC Bin within no time.



KW&SB Matter meeting

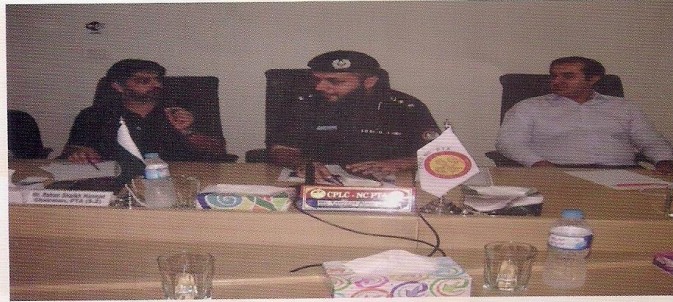
A meeting of PTA was held in PTA Office which was chaired by Chairman PTA (S.Z) with Mr. Fahim Akhtar, Chief Engr. KW&SB regarding acute shortage of water in Sector 7/A.

Meeting with Commissioner on 22-09-15 at Commissioner Office. Decision to connect 12" Water Line laid between Tannery Zone & Chamra Roundabout to be connected with Pipri 33" Main Water Pipe Line. B) Proposal on Water Retaining.

PTA (S.Z) Meeting with Commissioner Karachi Division, along SITE Association of Industries on 22-09-15 at Commissioner Office to discuss water shortage in Tannery Zone and SITE area. It was decided that 12" water line laid between Tannery Zone and Chamra Roundabout be connected with 33" Main Pipri Water Pipeline.

Police / CPLC matter meeting

SSP – Korangi District Mr. Tanveer Alam Addo visited PTA (S.Z) Office. We thank him for the Security measures taken by him in the meeting with PTA (S.Z) /CPLC-NC PTA on 04-11-15.



We owe our gratitude to Mr. Fawad Jawed, Convener CPLC–NC PTA for his continued efforts for making Tannery Zone and secure.

Qurbani Hide & Skins matter meetings

PTA (S.Z) Members meeting 05-10-15 at PTA (S.Z) Office in respect of 02 Meetings held on 15-09-15 & 17-09-15 in Association Office to consider a strategy for purchase of Hides & Skins of sacrificial animals. The members had complained for not being invited.

PTA (S.Z) delegation consisting of Rehan Hannan, Naveed Ahmed, Usman Umer, and Danish Khan & Gulzar Firoz had meeting with CEO TDAP on 06-10-15.

PCSIR meetings

Our Meeting with Delegation of P.C.S.I.R to discuss testing process in Leather Research Sector on 22-12-15 at PTA Office.

Members of PCSIR (LRC) division visited PTA S.Z Office on 22-12-15 to discuss future development in Tanning industry. Chairman PTA advised PCSIR delegation that both the organization should jointly work together for betterment of the industry.



Dr. Hafiz Rub Nawaz appreciated the thoughts of the Chairman PTA (S.Z) and invited them to visit their facility alongwith other member of PTA (S.Z) so a bright relationship should develop between the two organizations.

Delegation comprising of Chairman PTA (S.Z) Mr. Rehan Hannan alongwith Mr. Rashid A. Zahur, Chairman Governing Body NILT and other NILT staff visited PCSIR - LRC division on 12-01-16.



Chairman PTA S.Z Mr. Rehan Hannan pressed the Industriest and PCSIR LRC teams to come out from their shells and visit each other. Chairman PTA (S.Z) also suggested PCSIR LRC to open a help desk counter at NILT college and place a technica person for 2-3 days a week.

BRAIN STORMING SESSION ON CURRENT SITUATION OF LEATHER INDUSTRY

An open session on DOWNFALL OF LEATHER INDUSTRY was held under the Chairman ship of Mr. REHAN HANNAN Chairman PTA (S.Z). The members present their views and suggestion for the betterment of Leather Industry.

The session started with the recitation of Holy Quran by Chairman PTA (S.Z) Mr. Rehan Hannan. Following major issues were discussed which are mentioned below.

1. TAXES

Government should immediately decrease the Taxes applied on Import / Export of Leather Goods and its Raw Material.

2. OVERHEADS

Due to various departments' inspection and audits the overheads are relatively higher than the other regional competitors. Minimum wage is Rs-13,000/- as compared to other regional competitors which is 7-10% lower.

3. RAW MATERIALS

Selection of Raw Material also counts a lot but due to hike in taxes the locally produce Raw Material is too costly that after completion of finished product its price is naturally high.

4. UTILITIES

Cost of doing business is too high because of basic utilities been provided to the Industrialist are high. Government should find alternative source for these utilities so it help in boosting up the Country's Economy. Govt on whims of IMF is constantly imposing various unjustified taxes and levies or increasing prices of utilities without considering it with local industry and its capacity to absorb uncalled for expenses.

5. CONTRACTORS / LABOUR

The owners should also unite as the contractors in some cases harass from time to time for rate hike or unethical demands etc.

6. REBATE

Several letters & meeting have been done with Finance Secretary, Chairman FBR and other Government relevant officials for the release pending Rebate / Claims.

7. PRICE

Prices should be in control of Raw Materials purchased locally or be imported from foreign countries. Government should form a committee whose work is to monitor and make necessary to keep it stable.

8. PRODUCT DEVELOPMENT

One of the major factor is we are not upgrading our selves by the time. State of the art machinery needs to be installed. It's understandable that the new equipment is costly but it can be proposed to EDF Board for its installation.

SHORT CONCLUSION

this is a clear difference of vision, mentality and approach difference between Southern Zone and Northern Zone members which needs to be identified and worked into.

THE SECRETARIAT AT PTA.

We now enjoy a very healthy atmosphere of motivated young and experienced staff who have worked with us for the past one year and I am grateful to the support extended by both the staff at the Central and the Southern Zone secretariat not only to myself, but also to the requirements of members as they approached the office of the association on various occasions.

In this regard, we were instrumental for the first time to establish a proper pay scale for the staff at the secretariat which has shown a road map to them for growth, their limitations if they do not want to work harder to grow further and also established a budget for future MC's to come with regards to the cost of the secretariat that will need to be borne.

I thank you and bid farewell with prayers that may Allah bless this Industry and it may flourish and progress and thousands of people associated with it directly and indirectly, may prosper ever.



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Annual Report
2015-16

PRESENTED BY

MR. TANWEER ASLAM CHAWLA

CHAIRMAN
(NORTHERN ZONE)



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TANWEER ASLAM CHAWLA

CHAIRMAN

PAKISTAN TANNERS ASSOCIATION
NORTHERN ZONE

Dear Members,

Assalam-o-Alaikum!

First of all, I thank Al-Mighty ALLAH who helped me to work for the betterment of Leather Industry.

The feelings of immense pleasure and great honor rest with me while presenting the Annual Report before the members of Pakistan Tanners' Association – Northern Zone. This report will highlight the activities and performance of Pakistan Tanners Association-Northern Zone during the year 2015-2016.

Honourable members who spared precious time to attend Executive Committee meetings and the Annual Meeting deserve my sincere thanks. It is a matter of respect and great honor for me to have been elected unanimously as the Chairman of Pakistan Tanners' Association – Northern Zone for the year 2015-2016 in the last Annual General Meeting. I would like to put forward my appreciation for the cooperation and assistance by all members of the Executive Committee and Special Invitees during this period. I'm grateful to PTA Central Office for its guidance and support in resolving various matters. I am also obliged to Mr. Gulzar Firoz, Chairman PTA Central whose valuable cooperation helped me out in successfully discharging my responsibilities as Chairman. I would also like to thank all the Ex-chairmen of PTA-NZ who have been attending the Executive Committee meetings and provided guidance based on their experiences. My thanks are due for Sheikh Muhammad Shafi Vice Chairman PTA-NZ whose timely support enabled me to run the affairs of the Association. I'm also grateful to Mr. Anjum Zafar, Mr. Mansoor Iqbal and Mr. Naeem Akhtar for their invaluable guidance and support available to me throughout the tenure. I wish to express my sincere gratitude for Mr. Muhammad Musaddiq and Mr. Agha Saiddain for their time and input in discharging various responsibilities to serve the members of Northern Zone. My task has been completed successfully and it was possible only due to the team effort that empowered me to strive for the betterment of industry. I hope and pray that for continued success members would strive with the same passion and spirit.

1. Condolences

During the last year, relatives and dears of our following member firms passed away. Association office timely expressed its condolence to the agrieved member. May we pray to Allah, the Almighty, to bless the departed soul in eternal peace and grant courage to the bereaved family to bear the irreparable loss with fortitude.

- Wife of Sheikh Masood Ahmed, M/s Khas Group, Karachi.
- Father of Mian Muhammad Mansha, M/s Mansha Tannery, Karachi
- Mr. Rasheed Chawla, Uncle of Mr. Tanweer Aslam Chawla, Chawla Tanneries, Kasur
- Shaikh Muhammad Islam, Brother-in law of Sheikh Eijaz Ahmed, Bombal Leather, Karachi
- Mother of Mr. Muhammad Rafique Moon of M/s GM Leather Industries, Karachi
- Father of Mr. Hassan Ali Bhatti, M/s Zulfiqar Brothers, Sialkot

2. Activities of the Association

A short summary of the activities of the Association during the year 2015– 2016 is given hereunder:

2.1 Meetings

Besides the Annual General Body Meeting when elections were held in accordance with the Memorandum and Articles of Association, seven (07) Zonal Executive Committee Meetings were held so far to discuss some very important matters concerning the leather tanning industry. Present meeting going on is 7th meeting in the series.

In addition to seven meetings of Executive Committee, the 36th Annual General Body Meeting has also been scheduled for 10-Sep-2015 when the annual elections will be held in accordance with the Memorandum and Articles of Association.



Views of different sessions of Northern Zonal Executive Committee Meetings

It would be encouraging to note that Members and Special Invitees of Executive Committee remained very active which helped improving the participation and involvement of members in these meetings and affairs of the industry. It is a healthy sign for the industrial growth and in the upcoming days, need is direly felt for adopting measures to improve members' interest in the affairs of the Association and Leather industry.

2.2 Central Managing Committee Meetings

Elected representatives of PTA from Northern Zone made active representation in the Central Managing Committee of PTA by attending the meetings at Karachi/Lahore held through video conference. In this connection, PTA Northern Zone co-hosted all sessions of Central Managing Committee meetings. This measure is proving its worth and helped improving participation in meetings and the same is anticipated to continue in future.



Views of different sessions of Central Managing Committee Meetings hosted at PTA-NZ Office

2.3 Meetings with Chief Commissioner Inland Revenue RTO Lahore

During the year, members of PTA-Northern Zone faced great difficulties due to stuck up of their sales tax refunds for almost a year. Members forwarded their issues and complaints in respect of refund of sales tax. To resolve their issues, we forwarded their concerns and matters to the Chief Commissioner Inland Revenue RTO Lahore, Deputy Commissioners, requesting them to look into the matters.

I'm very much thankful to Mr. Anjum Zafar, Convener Taxation Subcommittee, who arranged and led delegations of Members and hold meetings with the RTO and Customs. During the meetings, we had fruitful discussions on various aspect of Sales tax wherein members also discussed many of their problems directly with the authorities. During these sessions, PTA remained successful in establishing close interaction with the government authorities and resolving the issues/problems of member firms.

I also directed PTA-NZ Secretariat to keep close follow up of matters of deferred claims by making visits in routine to the office of RTO-II. We also established frequent contact with Chief (Automation) Sales tax at FBR Islamabad and pursued his office for the quick release of cheques against approved RPOs of sales tax.

2.4 Meetings with Customs MCC Preventive, Airport, Lahore Airport Government of Pakistan, Lahore

During the year, members of PTA-Northern Zone faced great difficulties due to held up of duty drawback claims. A heavy amount against sanctioned claims remained pending throughout the year. PTA-NZ vigorously pursued the matter at each and every forum. I'm thankful to Mr. Anjum Zafar who led several delegations to meet Chief Collector of Customs and Collector of Customs (Preventive), Additional Collector, Lahore Airport and other officers, and effectively pleaded the cases for the release of cheques.

In respect of making liaison with Customs Collectorate at Karachi, the patronage and cooperation extended by Mr. Anjum Zafar – Chairman Duty Drawback Committee PTA-Central needs special appreciation.

2.5 Liaison with Trade Development Authority of Pakistan, Lahore Office

PTA-NZ has been maintaining close liaison with Trade Development Authority of Pakistan, Lahore Office to resolve our members'/ exporters' day-to-day problems concerning exports. This cooperation remained alive in the regime.

2.6 Meetings at Lahore Chamber of Commerce (LCCI)

PTA-NZ has been maintaining close working relationship with Lahore Chamber of Commerce & Industry, Lahore Office. This relationship remained active in the period under report. We also forwarded our letters to President Lahore Chamber of Commerce as to use his good office for highlighting issues pertaining to leather industry of Pakistan.

2.7 Meetings at Zonal Office of Federation of Pakistan Chambers of Commerce and Industry (FPCCI)

FPCCI is an apex forum for raising the voice of trade and industry. In order to utilize its outreach, relationship with this forum needs to be strengthened further.



2.8 Meeting for Lahore and Kasur Raw Market

As required by members PTA-NZ, the Association and its members played its role to control the high prices prevailing in raw markets of Punjab. In this respect, senior members of the Association and leading tanners/purchasers of raw market met several times in the Northern zonal office of the Association wherein they mutually decided various regulatory measures and to devise procedures for exorbitantly high raw prices. The decisions therein the meetings proved very successful in regulating Lahore and Kasur markets and checking the high trends of raw prices in the markets.

I'm grateful to Mr. Anjum Zafar, Mr. Naeem Akhter, Shahid Usman and Mr. Omer Shoaib who took active participation in these meetings and invested their precious time for taking appropriate measures to regulate the raw market structure and prices.

2.9 Meetings for holding of Pakistan Mega Leather Show 2016

On the initiative of Central Office of Pakistan Tanners' Association, PTA-NZ remained host of various sessions of Joint Steering Committee Meeting for Pakistan Mega Leather Show 2016.



Views of different sessions of PMLS-2016 Meetings held at PTA-NZ office

2.10 Meeting with TEVTA Officers

TEVTA, being a leading public sector authority engaged in the development of technical human resources, is in pursuit to develop linkages with the industry for the on job training and placement. In November 2015, TEVTA wrote to PTA for nominating some members for Centre Advisory Board (CAB) for Leather Service Centre, Kasur. In this regard, a meeting was also held in November 2015 in which Mr. Akhtar Bahrwana GM Service Centres TEVTA explained the structure and functioning of CAB working at centre's level in which PTA and TAD (Tanneries Association Dingarh) representatives were present.



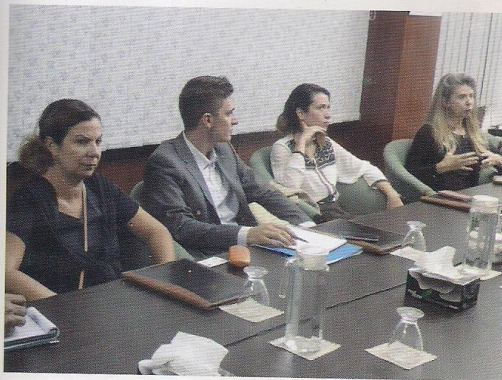
Views of Meeting with TEVTA officers

Mr. Bharwana apprised that TEVTA is going to establish Institute of Leather Technology at Raiwind Road, Kasur where 3month/6month/1year certificate courses for leather products will be conducted. He shared the details of proposed training programs at Institute of Leather Technology Raiwind Road Kasur which was appreciated by the house. It was agreed that other stakeholders considering the nature of activities planned to be performed at ILT Raiwind Road Kasur (Shoe Manufacturer, Gloves Manufacturer etc.) will also be engaged for successful execution of the project. TEVTA would share detailed feasibility report for the proposed training institute.

2.11 Meeting with Italian Delegation

In July-2016, Board of Investment Prime Minister's office Board of Investment Islamabad referred a delegation to PTA-Northern Zone. It comprised of member delegates from an Italian Business Association "CONFIDUSTRIA". Following member companies attended the meeting with Italian delegates:

1. M/s Chawla Tanneries, Kasur
2. M/s Dada Enterprises (pvt.) Ltd., Lahore
3. M/s Pan Asia International, Lahore
4. M/s Royal Leather Industries Ltd., Lahore
5. M/s SM Chemicals, Lahore



Views of Meeting Italian Delegation

Visiting delegation from Italy was holding preparatory phase meetings for a big delegation likely to visit Pakistan from Italy. They need to consolidate demands from tanning (leather) sector for technology and other materials. Members of PTA-NZ informed that leather sector in Pakistan needs more collaboration from Italy in:

- Development of leather-technology transfer
- Finishing agents, dyes & colors
- Support in compliance for EU customers
- Water conservation and environment equipment

3. Training Sessions on WEBOC

Session-I:Held on 9-Oct-2015

In the pursuit of release of claims pending against duty drawback, PTA-NZ held several meetings with Collector of Customs (Preventive) Lahore. It was identified that Members/Exporters are not fully utilizing WEBOC system thus the benefits of WEBOC had yet been unexplored. Mr. Mukarram Jah, Collector deputed Mr. Waleed Inam, Manager PRAL for conducting a session for need assessment. In October 2015, we arranged a session for need assessment in which representatives from our member companies also participated. It was a very productive session in which Mr. Inam briefed the features of WEBOC online system. Session also provided opportunity for Member companies to discuss and resolve their various queries and problems.



Representatives firm attending Training Session on WEBOC



Vice Chairman Sheikh Muhammad Shafi presenting Memento to Additional Director DoTR

Session-II:Held on 4-Feb-2016

Mr. Inam Waheed Manager who was deputed by Collector of Customs successfully conducted need-assessment, however, he could not furthered the task as Directorate General of Training & Research (DoTR) Customs approached few senior members of PTA-NZ and offered their services for conducting a training session on WEBOC. PTA-NZ decided to proceed with DoTR and asked them to arrange a training session on WEBOC. On 4-Feb-2016, Ms. Kanwal Ali, Additional Director DoTR along with lead trainer Mr. Rizwan Salabat visited PTA-NZ office to conduct training. Representatives from member companies attended the session. At the end certificates were distributed amongst member representatives. I'm thankful to Sheikh Muhammad Shafi Vice Chairman PTA-NZ who made himself available and welcomed the esteemed guests on behalf of PTA-Northern Zone.

4. PTA-NZ Environmental Performance

During the year under report, Environment Protection Department, Government of Punjab widely summoned many industries including our members tanneries around Lahore, especially those located along Hudiara drain. In their afore-said notices, the government authority called on their industry representative along with detailed information on processes, generation of waste, mass-balances, treatment system installed, annual production, Material Safety Data Sheets of chemicals, management of waste being generated and many other information. Member industry who received such summons from Environment Protection Department felt them in great fix on how to arrange response to the authority with such a large set of information? Almost all the concerned member companies resorted to PTA-Northern Zone Secretariat. On my advice, Secretary PTA-NZ attended the personal hearing and accompanied the company representatives. He successfully presented the case of PTA-NZ members before the Director EPD. His response was appreciated by the authority and the member representatives as well. Resultantly, the case hearing was settled against all member companies. Later, PTA-NZ Secretariat kept on providing the authority with information required.

Meeting with Pakistan Hosiery Manufacturers Association

On 23-May-2016, PTA had a joint meeting with Pakistan Hosiery Manufacturers & Exporters Association (PHMA), Pakistan Readymade Garments Manufacturers & Exporters Association and Towel Manufacturers Association. Meeting was held in the office of PHMA Lahore. During the meeting, we had been informed that PHMA held a meeting with Provincial Secretary of Environment Protection Department to discuss the issues of environmental compliance and the plan of combined effluent treatment plants for the industry. Secretary Environment Punjab asked the industry to provide input and identify requirements in different clusters so that the government may chalk out appropriate plan accordingly. Being a common problem, PHMA invited all the industry stakeholders, including PTA, to formulate a common agenda to be placed before the government. I'm grateful to Sheikh Muhammad Shafi who attended the said meeting on behalf of PTA-Northern Zone. The discussions during the meeting concluded on a consensus to collect effluent discharge data (in cubic meter per day) from each industry discharging its wastewater in Hudiara and Charar drain. In this regard, respective Association will coordinate with their member companies. PTA-NZ also circulated to its members for collection of data required.

5. Visa Recommendatory Certificates/ Letters

During the year under report, we have been issuing recommendatory certificates/ letters to our members or to their representatives, on the receipts of their formal request for the same, and requesting the Foreign Embassies – Consulate Generals for the grant of visa facilities to visit their countries for business tour to explore the possibilities for development of export trade. Generally these letters/ certificates are issued after thorough scrutiny.

6. Other Certificates and Attestations

If and when any member approached the Association requiring a Certification Order for onward submission to any concerned authorities, at a time when going abroad carrying samples which are to be shown to their foreign customers. We have also been issuing certificates for exemption of any duty on these samples, which do not have any trade value.

7. Correspondence

The incoming queries have promptly been responded and the problems of the members brought into the notice of the concerned authorities. Besides the correspondence with the Government departments, Semi-government, other agencies, the Association also remained in touch with Central Office at Karachi.

8. Finance

The Statement of Accounts for the year 2015-2016 is presented before the house for its perusal and approval. In addition to current bank balance, there is an amount of Rs.329,000/- receivable from PTA-NZ Environmental Society on account of management support charges for the year 2016-2017. Necessary arrangements are underway for the transfer of this amount.

As regard to PTA's case against MCB, since Civil Court accepted PTA's case against MCB for hearing, therefore MCB filed a Review Petition in District Court against Civil Court's decision.

9. Membership

At the close of 2015-16, PTA-Northern Zone has 78 members on its register. Out of which, 55 are "Corporate" and 23 are registered in "Associate" class. This year it is regretful to note that many member companies could not send renewal in time. It is not encouraging state of affairs. Therefore, the Executive Committee has decided to remove their names from the register of Membership. New member companies have also joined the Association. I welcome the new entrant and hope that their firms would be our active members and make the best use of the Association, thereby enabling it to strive for the cause of the leather industry.

10. Secretariat of the Association

In spite of limited staff, the smooth and hardworking of staff deserves appreciation for the commendable services rendered during the year by taking vital interest in the affairs of the Association. I am pleased to put on record my acknowledgments for smooth and efficient working of the office alongside its functioning as Camp office for PTA Central Office.

11. Conclusion

In the end, I'm thankful to the members of Executive Committee for providing proper advice and timely guidance. It needs to mention that during the year complete harmony and friendly atmosphere was observed and differences in opinion were resolved in a most amicable manner. I pray to Almighty Allah to nourish this atmosphere in future, Ameen. I also pray that we may continue our efforts towards the advancement and development of leather tanning industry. I wish for Pakistan Tanners' Association and its members to see success in all their endeavors, Ameen.

TANWEER ASLAM CHAWLA
Chairman, Pakistan Tanners' Association
Northern Zone

We create
chemistry
that lets
tradition love
innovation.

1912

Neradol
(Present-Day Basyntan®)
First synthetic tanning agent

2015

Astacin® Matting AR
First top coat with
outstanding matting
& jet-blackness

1928

Corial® Binder A
First acrylic
dispersion for leather

1997

Densotan® A
First polymer
dispersing
tanning agent

1972

Luganil® Black NT
First non-benzidine dye

1979

Relugan® RE
First polymer retanning agent

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