

# News Leather

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**Pakistan  
Tanners  
Association**

## **PTA Delegation attended 19th Meeting of the Finance Committee of the Board of Administrators of EDF, MoC at Islamabad on 18.03.2021**

Mr. Anjum Zafar, Chairman, PTA, Mr. Abdul Salam, Sr. Vice Chairman, PTA and Mr. Muhammad Ali, Secretary General, PTA attended the 19th Finance Committee Meeting of the Board of Administrators of Export Development Fund (EDF), MoC held on 18.03.2021 at Islamabad which was chaired by Advisor to PM on Commerce, Mr. Abdul Razak Dawood and deliberated various proposals relating to export sector of Pakistan including Leather during the meeting.

Mr. Anjum Zafar, Chairman, PTA delivered a brief presentation on following PTA's genuine proposals for approval :

1. Allocation of **Rs. 180 (Million)** for Int'l Lab testing for Finished Leather to meet Int'l Top leading brands/foreign buyers/customers demands for export to them
2. Allocation of fund for **Rs. 133 (Million), which is around 27%** against total expenditure for **Rs. 485 (Million)** for marketing & participation of PTA members in Int'l Leather Fair under National Pavilion of Pakistan for yielding the sizeable foreign exchange for the country and promotion of Leather exports.
3. Allocation of **Rs. 900 (Million)** for matching grant for the Individual Treatment Plants at Tanneries in Pakistan, which is mandatory "pre-requisition" for enrolment in Leather Working Group – LWG

After due deliberation, the Committee unanimously approved PTA's proposal listed at Serial # 1 above for **Rs. 60 Million for the Financial Year 2021-22 for Int'l Lab Testing for Leather.**

While the other 2-Proposals will be considered by the MoC in consultation with EDF soon for the facilitation of Leather Industry as assured by Mr. Abdul Razak Dawood, Advisor to PM on Commerce.

## **Meeting of PTA's Delegation held with Governor, Punjab, Mr. Muhammad Sarwar on 16.03.2021 at Governor House, Punjab**

PTA's Delegation led by Chairman, Mr. Anjum Zafar accompanied by Mr. Muhammad Tayyab, Vice Chairman, PTA (Central), Mr. Mansoor Iqbal, Mr. Amjad Hafeez and Mr. Azam Malik, Senior members held meeting with Governor of Punjab, Mr. Muhammad Sarwar on 16th March'2021 at Governor House, Punjab and discussed all major issues relating to leather industry for revival. The Governor of Punjab has patiently listened and assured to take up the leather industry's issued with relevant departments.

PTA have to keep its lobbying strong and this was the series of such meetings which PTA are having in all high ups and hopefully inshallah result will start coming for betterment of leather industry.



PTA's delegation snapped with Governor of Punjab, Mr. Muhammad Sarwar at Governor House, Lahore



PTA Delegation led by Chairman, PTA Mr. Anjum Zafar (R) discussing with Governor of Punjab, Mr. Muhammad Sarwar on 16.03.2021 at Governor House Punjab

## **Meeting arranged by Consulate General of Pakistan, Toronto, Canada in coordination with TDAP, Karachi held on 15.03.2021 through Zoom/Webinar**

Mr. Anjum Zafar, Chairman, PTA attended the meeting which was arranged by Consulate General of Pakistan, Toronto, Canada in coordination with TDAP, Karachi on 15.03.2021 through Zoom/Webinar on Leather Export to Canada and Buyer Demands, Market Trends, Certification requirements and Market Challenges competition. During the meeting Chairman, PTA appointed out the CG of Canada and representative of TDAP to remove the interpretation using in their presentation for Finished Leather as Raw Hides and Skins and stressed to use always as export of Finished Leather henceforth which is the value added product of Leather Industry and fetching sizeable foreign exchange for the country.

## **PTA DELEGATION MEETING WITH THE CONSUL GENERAL OF TURKEY ON 24.02.2021 AT KARCHI**

PTA's Delegation led by Mr. Abdul Salam, Sr. Vice Chairman, PTA along with Mr. Amanullah Aftab and Mr. Muhammad Ali, SG-PTA visited Turkish Consulate in Karachi to met Consul General of Turkey, Mr. Tolga Ucak to discuss bilateral trade relations in general and specially to discuss the proposed participation in AYSAF, 2-5th June, 2021 at Istanbul, Turkey for getting some incentives from them specially sponsorship for the proposed participation in this event and the meeting was found productive in conclusion and further progress is being made by PTA with them for finalization soon.



Mr. Abdul Salam, Sr. Vice Chairman (R) and Mr. Amanullah Aftab, Member, PTA presenting flower bouquet to Mr. Tolga Ucak CG, Turkey (C) in Turkish Consulate Karachi on 24.02.2021

## **Chairman, PTA Mr. Anjum Zafar met PM, Mr. Imran Khan on 19.02.2021 at Islamabad**

Mr. Anjum Zafar, Chairman, PTA, met PM, Mr. Imran Khan on 19.02.2021 to discuss DLTL issue in detail and request for inclusion of relevant HS Codes of Finished Leather in the SRO for facilitation of tanning industry too as advertently eliminated earlier.



PM patiently hearing the genuine demand of the tanning industry and assured for its redressal.

## **PTA Delegation met Chief Executive, TDAP Karachi on 10-02-2021**

PTA's Delegation led by Mr. Abdul Salam, Sr. Vice Chairman accompanied by Mr. Amanullah Aftab, Mr. Kamran Habib, Mr. Shafique Ahmed and Mr. Muhammad Ali, SG held meeting with CE/TDAP, Mr. Arif A. Khan in his office at TDAP, Karachi on 10-02-2021 to discuss all related core issues as under :



1. Release of pending subsidy for Individual Treatment Plants for 8 Tanneries.
2. Allocation of Int'l Fairs to PTA
3. Release of pending subsidy for Lineapelle Fair, Feb'2020, Italy,
4. Re-inclusion of finished leather in DLTL scheme for the year 2018-21.
5. To recommend PTA's proposal to EDF for the allocation of required fund for Int'l Fairs.

The Delegation was responded very positively by CE/TDAP and assured to resolve the issues to take up with higher authorities concerned.

## **Mr. Anjum Zafar, Chairman, PTA conferred the Award by the Honourable Governor of Punjab on the occasion of International Customs Day on 26th January'2021**

Chairman, PTA, Mr. Anjum Zafar has been selected being one of the nominee among 5 core Sectors of Pakistan and conferred the Award by the Honourable Governor of Punjab, Mr. Muhammad Sarwar during International Customs Day Function at Customs Collectorate, Lahore on 26th January'2021, which is certainly termed an honour for Tanning Industry/Leather Sector of Pakistan as to be vital export oriented Industry of the country.



Mr. Anjum Zafar, Chairman, PTA conferred the award by the Honourable Governor of Punjab, Mr. Muhammad Sarwar during International Customs Day Function at Customs Collectorate, Lahore on 26th January'2021

## **MEETING WITH MR. ABDUL RAZZAK DAWOOD ADVISOR TO PM ON COMMERCE HELD ON 23RD JANUARY'2021 THROUGH VIDEO CONFERENCE SIMALTANEOUSLY IN PTA NORTHERN ZONE OFFICE, LAHORE AND PTA CENTRAL OFFICE, DHA, KARACHI**

Mr. Abdul Razak Dawood, Advisor to PM on Commerce visited PTA-Northern Zone Office, Lahore on 23rd January'2021 and had meeting with PTA members connected through Video link simultaneously in both the Association offices in Lahore and Karachi to discuss following core pending issues of Leather Industry:

1. Issuance of SRO/Notification for inclusion of “Finished Leather” in the DLTL scheme with all related H.S. codes @ 4% for upcoming 3 years.
2. Allocation of required fund for Rs. 180 Million for Int’l Lab testing for Leather, which has already been extending by MOC to Leather Garments from 2015.
3. Allocation of required fund for Rs. 300 Million for exorbitant charges of Air Freight Charges during COVID-19 for 9 Months from March’2020 to Nov’2020 ONLY.
4. Allocation of required fund for Rs. 133 Million for marketing/participation of our members in Int’l Leather Fairs around the globe.
5. Inclusion of PTA’s Proposal for the subsidy to “Individual Treatment Plants at Tanneries” in Pakistan in the next STPF 2020-2025.

Mr. Abdul Razak Dawood, Adviser to PM on Commerce appreciated the efforts of the tanners and assured for sharing favourable news for consideration of their above proposals soon. He categorically assured to re-include the finished leather @ 4% irrespectively at the renewal of Scheme.



Mr. Abdul Razak Dawood, Adviser to PM on Commerce discussing with PTA members during the meeting at PTA-NZ Office, Lahore on 23.01.2021

**Glimpses of the Meeting of the Leather Sector Stakeholders held with Mr. Abdul Razak Dawood, Adviser to PM on Commerce on his visit to PTA-NZ Office on 23.01.2021 at Lahore**







## **PAKISTAN CHINA LEATHER TRADE WEBINAR HELD ON 19TH JANUARY'2021 IN COLLABORATION WITH CHINA LEATHER INDUSTRY ASSOCIATION (CLIA) AND TDAP**

Mr. Anjum Zafar, Chairman, PTA participated in the Zoom Meeting organized by the Consul General of Pakistan in Shanghai in collaboration with TDAP on 19th January'2021 on Pakistan China Leather Trade Webinar wherein he delivered a presentation on Leather and highlighted the views of Leather Industry how to increase quantum of Pakistani Leather exports into China. The outcome of webinar was found productive/conducive.

## **PTA DELEGATION MET PRIME MINISTER OF PAKISTAN MR. IMRAN KHAN AT PM HOUSE, ISLAMABAD ON 11TH JANUARY'2021**

PTA delegation led by Mr. Anjum Zafar, Chairman, PTA alongwith Mr. Mohammed Musaddiq, Mr. Amjad Hafeez and Mr. Mansoor Iqbal met Prime Minister of Pakistan, Mr. Imran Khan in PM House, Islamabad on 11th January'2021 to discuss core issues of Leather Industry. The meeting was attended by Minister for Industries Mr. Hammad Azhar, PM's Advisor on Commerce, Mr. Abdul Razaq Dawood, PM's Special Assistant, Waqar Masood.

The PM was apprised of increasing demand in Pakistani leather products across the world. The local leather had been in high demand across the globe due to its high quality and affordable cost.



PTA delegation led by Mr. Anjum Zafar, Chairman, PTA discussing with the Prime Minister of Pakistan in PM Secretariat during the meeting held on 11th January'2021

Mr. Anjum Zafar also made full and detailed presentation in One hour meeting on focused points primarily for inclusion of Finished Leathers DLT Scheme. PM listened patiently Leather Industry's proposals and asked details and has assured for full support for finished leather sector positively. PM said the government was taking steps on priority basis to promote those industries which had been the main source of value-added exports items.



Chairman, PTA, Mr. Anjum Zafar discussing Leather Industry's issues with the Prime Minister of Pakistan, Mr. Imran Khan on 11.01.2021 at Islamabad

## **SPECIAL COMMITTEE OF PTA (CENTRAL) HELD ON 09.01.2021 IN PTA CENTRAL OFFICE, DHA, KARACHI**

**A Meeting of Special Committee of PTA** held on 09.01.2021 **in PTA Central Office, DHA, Karachi** which was attended by Mr. Abdul Salam, Chairman, PTA (SZ) & Sr. V/C, PTA (Central), Mr. Amjad Hafeez and Sh. Afzal Hussain, Members CEC for the deliberation, discussion & finalization of the proposal for the segregation of members enrolled in Associate Class & Corporate Class of the Association properly in compliance with the DGTO verdict as conveyed vide DGTO **letter's No. 6(102/2020-TO dated 04.12.2020** for the supreme motive to stream-line the members in the appropriate class in compliance with PTA's Memorandum and Articles of the **Association of PTA** against the certain **clause # 4 (5) (a) & (b)** duly attested by DGTO/MOC.



Mr. Abdul Salam, Sr. Vice Chairman, presiding over the meeting of Special Committee held on 19.12.2020 at PTA Central Office, Karachi

## **SECRETARY LIVE STOCK, BALOCHISTAN VISITED PTA (CENTRAL OFFICE) ON 02.12.2020 TO MET PTA MEMBERS**

Mr. Muhammad Tayyab, Secretary, Livestock, Balochistan along with his team visited PTA Central Office, Karachi on 02.12.2020. The meeting chaired by Mr. Anjum Zafar, Chairman, PTA from PTA-NZ Office, Lahore thru video conference. Mr. Abdul Salam, Sr. Vice Chairman, PTA, Mr. Muhammad Tayyab, Vice Chairman, PTA, Mr. Mansoor Iqbal, Mr. Amanullah Aftab & Sheikh Afzal Hussain also attended the meeting.

Various aspects were discussed by the Secretary Livestock, Balochistan specially for establishing a Tannery in Quetta for processing from raw hides & skins to wet blue form for Chairman, PTA informed him the tannery would not be workable as due to low quantity of hides & skins and advised to stop its construction work immediately to refrain from further loss. Chairman, PTA emphasized him to focus on these initial stages 1) To compile correct figure of livestock in Balochistan 2) to establish corporate breeding farms to increase livestock on international practices 3) Proper Vaccination 4) establishment of Slaughter House for the up-gradation of livestock in Balochistan.



Mr. Anjum Zafar, Chairman, PTA chairing the Meeting from PTA-NZ Office Lahore via Video Link to discuss issues of Livestock, setting-up of ETP etc with Mr. Muhammad Tayyab, Secretary, Livestock, Balochistan on his visit to PTA Central Office, Karachi on 02.12.2020



Mr. Abdul Salam Sr. Vice Chairman, PTA presiding over the meeting from PTA-Central Office Karachi held with Mr. Muhammad Tayyab, Secretary, Livestock, Balochistan on 02.12.2020

## PRESS CLIPPINGS

BUSINESS RECORDER KARACHI, FRIDAY, 25 DECEMBER 2020

### PM urged to help resolve issues of finished leather sector

**RECORDED REPORT**  
KARACHI: Pakistan Tanners Association (PTA) chairman Asim Zafar has urged Prime Minister Imran Khan and advised an economist Abdul Rasheed to look into the finished leather sector for the resolution of the core issues so that the product of the country would also flourish with others for playing its due role in foreign exchange earnings for the country.

He said that the tanning industry, which was the second largest export-oriented sector, was in a severe crisis and facing a continuous declining trend.

While appreciating government's policies for other exporting sectors in textile and other non-textile exporting sectors which have improved in exports, he, however, pointed out the irony of ignoring the leather finishing sector due to which the finished leather high value added sector exports had declined heavily and overall leather sector had also declined.

The finished leather sector could also contribute significantly if proper attention was given to it.

"We have been repeatedly requesting the country of concerned but this industry is still deprived of the basic facilities to be competitive in export market and is on the verge of closing down," he said.

Business Recorder, Karachi  
Tuesday, January 12, 2021

### 'Efforts on to promote value-added export industries'

**ISLAMABAD:** Prime Minister Imran Khan Monday said the government was taking steps on priority basis to promote those industries which had been the main source of value-added exports from Pakistan.

Talking to a delegation of Pakistan Tanners Association, the PM said due to positive and business friendly policies of the incumbent government, the industrial wheel was moving at fast pace, yielding tangible improvement as indicated from the economic indicators.

The meeting was attended by Minister for Industries Hamid Azhar, PTA's advisor on Commerce Abdul Rasheed, PTA's special assistant Waqar Masood and chairman Pakistan Tanners Association Asim Zafar. PM office media wing said in a press release.

The PM was apprised of increasing demand in Pakistani leather products across the world. The local leather had been in high demand across the globe due to its high quality and affordable cost.—APP

Business Recorder, Karachi  
Tuesday, May 4, 2021

### Businesspeople express concern over long holidays

**RECORDED REPORT**  
KARACHI: Business and industrial community has expressed concern over long Eid holidays and urged the government to consider reduction in associated holidays.

President of Federation of Pakistan Chambers of Commerce & Industry (FPCCI) Manzoor Hussain Magsoo has expressed his displeasure over yet another set of SOPs and Public Holidays on account of Eid-ul-Fitr announced by NCCK without consulting business, industrial and trade community of Pakistan.

He demanded that industries and markets should only be closed for 3 days on account of Eid-ul-Fitr otherwise there will be inevitable loss to already struggling business and huge shortfall in tax collection will further decelerate the economic growth.

Manzoor Hussain Magsoo maintained that ports, customs, and required banking services for them should not even be closed for 3 days during Eid-ul-Fitr as exports are an necessary for survival of Pakistan as airports and highways from a single day closure of ports during Eid will add to rising freight and backlog for exporters and cause financial and goodwill loss for not being able to ship the consignments as agreed schedules. He demanded that ports timings should be extended to 24 hours with immediate effect.

President of Karachi Association of Trade and Industry, Indusnet on Zameer has expressed grave concerns over the long Eid-ul-Fitr holidays and said that the trade activities are already severely hampered due to the challenges being faced by Pakistan in the current circumstances. Due to the global economic pandemic, all means of travelling from the export orders received by Pakistan will be wiped out.

He said that eradication of holiday culture in the country was essential for economic development as it was essential to continue working day and night with a continuation of trade and business activities to make Pakistan an Asian Tiger.

He said that while the government institutions themselves had not the country's revenue is being huge deficit due to holidays, the increase

in holidays beyond compensation.

He said that due to the holy month of Ramadan, lack of time in banks, factories, industries and offices as well as government institutions have severely damaged commercial and business activities even before the Eid-ul-Fitr holidays. Factory and industrial sectors are facing difficulties due to unavailability of labour.

**Chairman, Pakistan Tanners Association (PTA) Asim Zafar** expressed the dissatisfaction of government of 10 days holidays, which would ultimately be a complete chaos for leather industry of Pakistan.

Minister in the wake of previous impact of COVID-19, which is getting severe in comparison with previous months/year, the finished leather industry has already suffered a hit.

The leather industry being 2nd biggest export oriented industry of the country is facing very hard and trying to arrest the declining trend with vigorous efforts of PTA's members around the country.

They have finalized their export orders for finishing le-

ather exchange for the national

exchange which will be delayed in delivery and ultimately daily workers would also be deprived for their daily livelihood during unnecessary long holidays announced by the government.

Another setback has specifically been highlighted by PTA's members that in result of long closure the transport clearance at ports of customs at Karachi for the basic raw materials especially under prevailing locked clearance would not only be delayed considerably but also to lead to the case of expatriation and other heavy consequences of ports.

The NCCK announced Eid holidays from 08 to 10th May 2021, including bank and financial institutions closure for 10 days, is crucial. By suspending the announcement, it is requested that at least banks should be allowed to function before Eid-ul-Fitr for keeping the economy moving, said Asim Ull Rahman, economic and financial analyst.

Experts and the major source of revenue and for keeping their financial supply chain in order it needs banking support.

## EXPORT OF LEATHER AND LEATHER PRODUCTS FROM PAKISTAN DURING JULY-MARCH 2021 VIS-À-VIS JULY-MARCH 2020

VALUE = (U.S. Dollars in Thousand)

COMMODITIES	UNIT	JULY-MARCH 2019-20		JULY-MARCH 2020-21		% CHANGE	
		QTY	VALUE	QTY	VALUE	QTY	VALUE
LEATHER	'000' SQM	13,890	151,388	8,158	113,323	-41.27%	<b>-25.14%</b>
	<b>AUP/Sq.M</b>		<b>10.90</b>		<b>13.89</b>		<b>27.45%</b>
LEATHER APPAREL & CLOTHING	'000' DOZ	840	217,526	860	219,603	2.38%	<b>0.95%</b>
	<b>AUP/Pcs</b>		<b>21.58</b>		<b>21.28</b>		<b>-1.39%</b>
LEATHER GLOVES	'000' DOZ	4,198	174,972	4,816	195,870	14.72%	<b>11.94%</b>
	<b>AUP/Pair</b>		<b>3.47</b>		<b>3.39</b>		<b>-2.42%</b>
LEATHER FOOTWEAR	'000' Pairs	5,383	88,233	5,942	81,719	10.38%	<b>-7.38%</b>
	<b>AUP/Pair</b>		<b>16.39</b>		<b>13.75</b>		<b>-16.10%</b>
OTHER LEATHER MANUFACTURES	'000' KGS	906	8,578		12,260		<b>42.92%</b>
	<b>AUP/Kg</b>		<b>9.47</b>				
<b>Total</b>			<b>640,697</b>		<b>622,775</b>		<b>-2.80%</b>

Source: Pakistan Bureau of Statistics.

NOTE :Export figures for the month of March'2021 is Provisional.

## Activities of PTA-Southern Zone, Karachi



Mr. Murtaza Wahab, Advisor to Chief Minister Sindh on Law along with Mr. Muhammad Waseem, Chairman Planning & Development Board, Govt of Sindh and Mr. Shahryar Memon, Deputy Commissioner District Korangi, visited Chairman PTA (S.Z) Mr. Abdul Salam Tannery. A detailed briefing was given on Infrastructural issues in Sector 7-A, KIA



Mr. Abdul Salam, Chairman PTA (S.Z) invited Deputy Commissioner Korangi, Mr. Shahryar Memon on Lunch in PTA (S.Z) Office. Trainees Assistant Commissioner also accompanied the DC-Korangi. Trainees were briefed about the "LEATHER IS PROCESSED AND GOODS ARE MADE



Mr. Abdul Salam, Chairman PTA (S.Z) along with Mr. Rashid Zahur & Mr. Aziz Ahmed met Mr. Muhammad Waseem, Chairman Planning & Development, Govt of Sindh in his office. A detailed briefing was given to Mr. Muhammad Waseem regarding Sector 7/A core issues



Mr. Abdul Salam, Chairman PTA (S.Z) invited K.Electric Officials for Luncheon meeting in PTA Office. Matters like uninterrupted electric supply, unannounced load shedding & concession rate by Govt were discussed. Mr. Humayun Saghir, Regional Director K.E & Mr. Syed Adnan Sami, Cluster Head K.E thanked PTA (S.Z) Chairman for having meeting with them. They also quoted that these type of meetings should be held in after 3 months



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