



**Pakistan Tanners
Association**



**ANNUAL
REPORT**

2023-24



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ANNUAL REPORT 2023-2024



Pakistan Tanners Association (Central)

Presented by

Mr. Muhammad Mehr Ali
Chairman, PTA (Central)

Mr. Fazalur Rehman Shaikh
Chairman, PTA (Northern Zone)

Mr. Muhammad Shafi
Chairman, PTA (Southern Zone)

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Website: www.pakistantanners.org

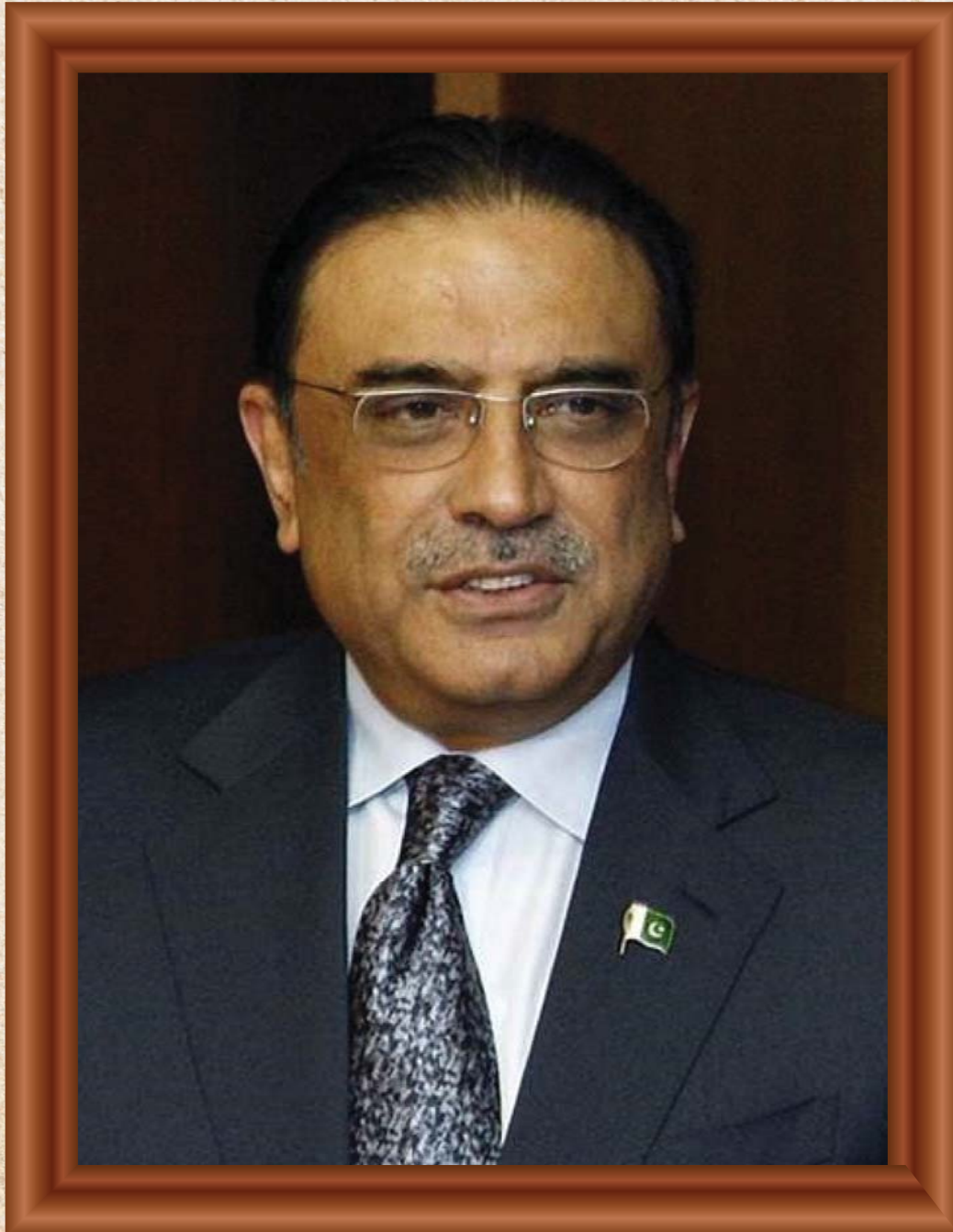
Northern Zone Office:

1-Basement, Gulberg Heights,
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Website: www.pakistantanners.org

Asif Ali Zardari



President
of the Islamic Republic of Pakistan

PAKISTAN TANNERS ASSOCIATION

ANNUAL REPORT 2023-24

Message from



ASIF ALI ZARDARI

President

of The Islamic Republic of Pakistan

I am greatly delighted to learn that Pakistan Tanners Association is publishing its Annual Report for the year 2023-24 containing all the major activities and salient features of the Association.

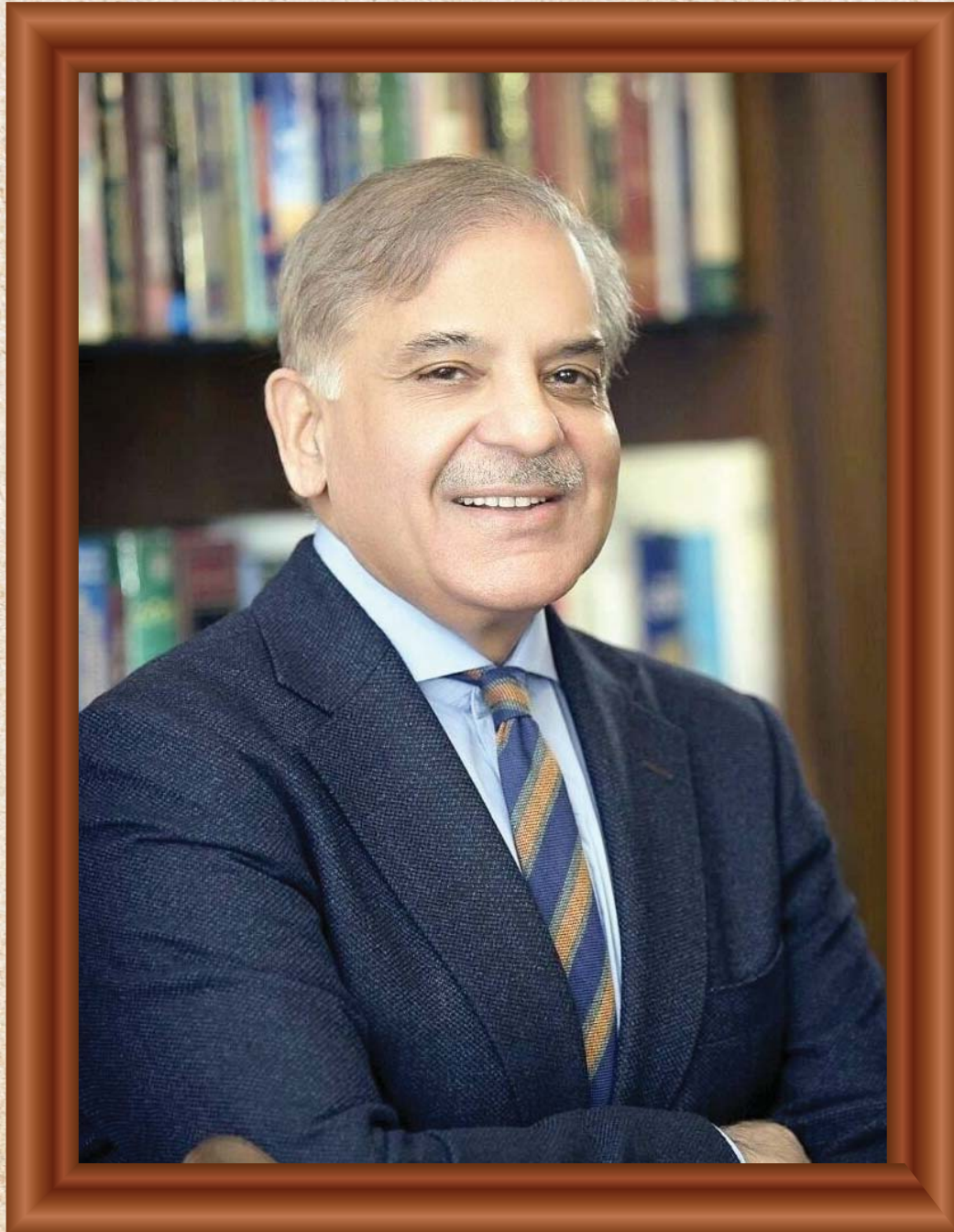
In fact, the tanning industry of Pakistan have a great importance because it provides value-added finished leather for manufacturing of Leather Garments, Leather Footwear, Leather Gloves, Leather Bags etc. which is one of the major components of our export mix.

Ensuring "Ease of Doing Business" and provision of enabling environment to the businessmen is among the top priorities of the Government. I hope that all the stakeholders of this industry will continue to strive for enhancing the quality Leather & Leather Products despite the economic uncertainty. In this respect it is equally important to participate in the International Exhibitions to gain greater access to world markets.

I would like to congratulate the Chairman and Members of the Association for their dedication and continued efforts for the development and betterment of the leather industry.

I wish the Leather Industry all the best.

MUHAMMAD SHEHBAZ SHARIF



Prime Minister
of the Islamic Republic of Pakistan

PAKISTAN TANNERS ASSOCIATION ANNUAL REPORT 2023-24

Message from



Muhammad Shehbaz Sharif
Prime Minister
of The Islamic Republic of Pakistan

It gives me immense pleasure to know that Pakistan Tanners Association (PTA) is publishing its Annual Report for the year 2023-24 containing activities of the association.

The historical leather industry is one of the important and major industries of Pakistan which is contributing its share to the country's exports. But we are really proud that Pakistan is producing World finest value added innovative Finished Leather of all sorts after Italy despite limited resources. Indeed, Pakistan has some of the best skilled workers in tanneries should enable our leather industry to play a much bigger role in the international leather market with its best quality of Leather.

It is certainly a sign of satisfaction that the Leather Industry of Pakistan has good potential, capacity for further growth, up-gradation, value-addition and innovation to expand its exports steadily.

I hope that the persistent efforts of the tanners combined with the Government support will enable this sector to move up the sophistication ladder and overcome the challenges being faced by the exporters due to tough economic uncertainty in the country.

I once again congratulate PTA on publishing this prestigious Annual Report and wish its members success in their future endeavors.

Message from



Jam Kamal Khan
Minister for Commerce
Government of Pakistan
Ministry of Commerce
Islamabad

I take the opportunity to felicitate Pakistan Tanners Association (PTA) for publication of a comprehensive Annual Report for the year 2023-24 highlighting major activities performed by the association. PTA, a premier trade association of the country is also among the best managed Trade Associations of Pakistan.

Leather Industry is one of the major players in country's exports, and an important contributor to economic growth and employment. More importantly, this industry makes the second largest contribution to foreign exchange earnings after textiles. PTA is therefore expected not only to focus on enhancing quality, but also to diversify products range to include high value-added Finished Leather and Leather products to increase its share in international markets.

I assure full support for the revival of deteriorating leather industry, in this regard Ministry of Commerce – EDF facilitated the leather exporters and recently released 75% subsidy for Lab Testing on export of Finished Leather and on other hand the Trade Development Authority of Pakistan allocated International Fairs to PTA alongwith necessary subsidy for participation of PTA's interested members as well..

The Pakistan Tanners Association (PTA) deserves a special praise for arranging successful International Leather Fairs at various destinations which invited the attention of the international buyers and trade experts towards this growing industry in Pakistan. The leather industry has great potential. There is a need to introduce state-of-the art technology and follow best international practices to make this industry internationally competitive. The growth potential has to be fully explored by the leather industry not only for its own benefit but for the overall economic progress of the country. Moreover, skill development of the workforce related to the tanning industry must be given special attention in line with modern trends to utilize the potential of our youth in a more productive manner.

I wish the Chairman and Members of the Association for their dedication and concerted efforts for the further promotion of the Leather Industry.

PAKISTAN TANNERS ASSOCIATION ANNUAL REPORT 2023-24

Message from



Senator Muhammad Aurangzeb
Federal Minister for Finance & Revenue,
Government of Pakistan
Ministry of Finance
Islamabad

I am glad to know that the prominent representative body of the tanning industry, Pakistan Tanners Association is publishing its Annual Report 2023-24 which will reflect main and significant activities and performance of the Association.

Leather Sector is a core sector of Pakistan's exports and their contribution in the total exports of the country is second after the textile sector. Unfortunately, due to political and economic uncertainty, the value added Leather Industry being an export oriented industry, was facing a double whammy on both demand and supply but I hope the exporters of leather industry will continue to strive for enhancing the quality of the finished leather for boosting its export.

We understand your association is playing pivotal role in exporting leather and leather products and organizing International Leather Fairs to promote Pakistani Leather Products in the world.

I hope the leather industry under the patronage of Pakistan Tanners Association will continue to make its mark with full determination to share its contribution towards industrialization of the Country and promotion of export which is the need of hour.

I wish the Leather Sector Industry of Pakistan all the success for the future.

Message from



Mr. Jameel Ahmad
Governor
State Bank of Pakistan

I am delighted to learn that Pakistan Tanners Association (PTA) is bringing out its comprehensive Annual Report for the year 2023-24.

Pakistan's value-added leather industry is not only playing an important role in earning foreign exchange in the country but also providing employment to a large segment of the society. Though, this industry has traversed a long path of success as a whole, yet there is still huge potential that needs to be tapped with improvement in quality and diversification.

I would like to urge upon in PTA members to broaden their outlook of doing business in international market, understand the market dynamics and adopt the contemporary marketing practices so that Pakistani exports can grow rapidly in future,

I offer my heartfelt felicitation to the Chairman and members of the Executive Committee of PTA for their dedicated efforts for the promotion of leather industry in Pakistan.

I wish them all the success in their endeavours.

PAKISTAN TANNERS ASSOCIATION ANNUAL REPORT 2023-24

Message from



Muhammad Zubair Motiwala
Chief Executive
Trade Development Authority Of Pakistan

It is a pleasure to learn that the Pakistan Tanners Association is going to publish a comprehensive Annual Report for the year 2023-24, highlighting all the major activities and the achievements of the Association along with interesting insights into the industry.

The Leather Industry of Pakistan is among the top three value-added export oriented industry in terms of foreign exchange earnings. This sector has exhibited a healthy development in past years, both in terms of quantum export growth and value addition.

Export receipts of leather items registered USD 808.422 million during July-June 2023-24, it has much higher potential to improve the export value through enhancing quality of the existing items and by further diversification of its products.

Trade Development Authority of Pakistan offers its profound felicitation to the Chairman and members of the PTA for their contribution in strengthening Pakistan's exports and hopes that the Association will continue to play its due role in the export growth of the country by organizing maximum participation of its interested member firms in International Leather Fairs allocated to PTA through TDAP's Annual Business Plan 2024-25.

In the end, I would like to appreciate the efforts of the Association in running their affairs in a professional manner and express my sincere gratitude to all leather sector stakeholders for their contribution towards the country's economic well-being.

I wish leather industry resounding success in its future endeavors.

Muhammad Mehr Ali



Chairman

Pakistan Tanners Association (Central)

PAKISTAN TANNERS ASSOCIATION

ANNUAL REPORT 2023-24

FOREWORD

The global economic crisis and stagnant market recession put a negative impact on the international leather industry, in particular. Pakistan is no exception to it. Despite having ample potential, natural and human resources including sufficient stock of raw materials, the leather industry of Pakistan could not make progress and resultantly its exports is gradually decreasing.

Aftermath of pandemic Covid-19, the leather industry of Pakistan suddenly hit the recent Russian – Ukraine War, political un-certainty in the country and further depreciation in Pak Rupees badly impacted the growth of leather industry. High rate of Gas & power is also added woes to make Pakistan Leather and Leather Products completely out of competition in the International Market.

It's a critical time for Leather Sector, needs proactive approach of the Government to encourage exporters and adopt positive measures. But the Government taken the harsh decision and unveiled an "Unjust Federal Budget 2024-25" on IMF's directions, instead of consulting the major stakeholders of the country who are the backbone to earn the foreign exchange for the national kitty and keen honestly to run the country on right track, but all in vain, ALAS! Resultantly in implementation of Federal Budget 2024-25, the exporters now paid standard Corporate Tax Rate of 29 percent plus applicable Super Tax, instead of the previous one percent tax on export turnover as a result of recent shift from Final Tax Regime (FTR) to the Normal Tax Regime (NTR). The exporters are stuck in a vortex due to multiple taxes imposed in recent Budget and nearly to shut down their business.

At last but not least, the exporters of leather industry are optimistic to enhance the country's exports at the desired extent if the government would take remedial measures and to adopt business friendly policies

Muhammad Mehr Ali
Chairman

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10th



PAKISTAN MEGA LEATHER SHOW

LEATHER FOOTWEAR GARMENTS GLOVES CHEMICAL MACHINERY

26-28 JANUARY 2025

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 **PAKISTAN TANNERS ASSOCIATION**

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LEATHER

CHEMICAL

FOOTWEAR

GARMENTS / MADE-UPS



PAKISTAN TANNERS ASSOCIATION

Email : pmls@pakistantanners.org

Website : pmls.pakistantanners.org

We deal in all kinds of Leather & Leather Garments

Leather is Made by Chemistry
 Sold by Physics
 Understood by Structure

Introduction

HMB Tanneries (Pvt) Ltd. Was incorporated in 1986 and now is one of the most recognized name in leather Insustry. Tannery is located at G.T. Road Muridke, 23k.m. from Lahore having total AREA of 15 Acres and is equipped with most modern Machinery and highly skilled manpower enabling this Organization to be mentioned for Quality in Leather & Leather Products

Production

Our main production is in cow and Buffalo and presently we are producing **Aniline, Semi Aniline Glazed, Pull Ups Burnishable, Nappas** But we are also introducing different new articles from time to time which are the result of our deep commitment to **RESEARCH & DEVELOPMENT**. Now with the grace of **GOD** (ALMIGHTY) we have annual capacity of 15 million SQ. Feet in finish leather.



HMB TANNERIES (Pvt) LTD.

With all these achievements,
we are still looking
forward for high scores & of course distinction.

Tannery:

23 k.m. G.T. Road,
Muridke

Tel: (92-42) 37980090, 37981357,
37981523, 37981780

Fax: (92-42) 37980296

E-mail: hmbtanneries@gmail.com,
hmbharoon@gmail.com.

Website : www.hmbtanneries.com



**2ND TERM OF THE
CENTRAL EXECUTIVE COMMITTEE OF
PAKISTAN TANNERS ASSOCIATION
FOR THE YEAR 2023-2024**

S/No. OFFICE BEARERS

- 01. Mr. Muhammad Mehr Ali**
(M/s. Khawaja Tanneries (Pvt) Ltd. Multan) Chairman
- 02. Mr. Muhammad Shafi**
(M/s. Mateen Brothers, Karachi) Senior Vice Chairman
- 03. Mr. Fazalur Rehman Shaikh**
(M/s. Rehman Brothers & Company, Kasur) Vice Chairman

**MEMBERS, CENTRAL EXECUTIVE COMMITTEE
(ALPHABETICALLY)**

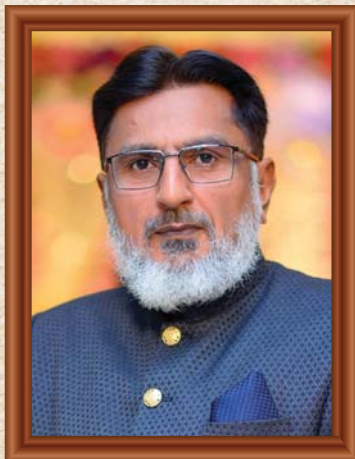
01. Mr. Agha SaiddainM/s. Royal Leather Industries Ltd., Lahore.
02. Mr. Asdaqe SultanM/s. Sulco, Karachi.
03. Mr. Danish NaseemM/s. MIMA Leather, Karachi.
04. Mr. Ejaz Ahmed SheikhM/s. Bombal Leathers, Karachi.
05. Mr. Irfan IqbalM/s. Nova Leathers (Pvt) Ltd., Karachi.
06. Mr. Muhammad TayyabM/s. Riaz Tanneries, Kasur.
07. Mr. Muttaher Shafique PasariM/s. Pasari ORG., Lahore.
08. Mr. Naveed AhmedM/s. Pioneer International, Karachi.
09. Mr. Tahir MushtaqM/s. Tauheed International, Lahore.
10. Mr. Tanveer Aslam ChawlaM/s. Chawla Tanneries, Kasur.
11. Mr. Waqas ShakilM/s. Universal Leather (Pvt) Ltd., Karachi.
12. Sh. Saqib Saeed MasoodM/s. Khas Industries (Pvt) Ltd., Karachi.
13. Sheikh Muhammad ShafiM/s. Pan Asia International, Lahore.

CENTRAL EXECUTIVE COMMITTEE OF PTA
FOR THE YEAR 2023-2024

(OFFICE BEARERS)



Muhammad Mehr Ali
Chairman



Fazalur Rehman Shaikh
Vice Chairman



Muhammad Shafi
Sr. Vice Chairman

MEMBERS, CENTRAL EXECUTIVE COMMITTEE
(2023-2024) (Alphabetically)



Agha Saiddain



Asdaque Sultan



Danish Naseem



Ejaz Ahmed Sheikh



Irfan Iqbal



Muhammad Tayyab



Muttaher Shafique Pasari



Naveed Ahmed



Tahir Mushtaq



Tanveer Aslam Chawla



Waqas Shakil



**Sh. Saqib Saeed
Masood**



Sheikh Muhammad Shafi

STANDING COMMITTEES OF PTA (CENTRAL)
FOR THE YEAR 2023-2024

Following Central Standing Committees were constituted during the year 2022-2023 with the approval of the Central Executive Committee, PTA :

S/No.	Standing-Committees	Chairman
01.	Finance & Administration Standing Committee	Mr. Muhammad Mehr Ali
02.	Human Resources Committee	Mr. Muhammad Mehr Ali
03.	Export and Taxes Standing Committee	Mr. Agha Saiddain
04.	Hides & Skins Improvement Standing Committee	Mr. Agha Saiddain
05.	Steering Committee for Pakistan Mega Leather Show	Mr. Agha Saiddain
06.	Import/ Customs Affairs Standing Committee	Mr. Ejaz Ahmed Sheikh
07.	International Fairs & Delegations Standing Committee	Mr. Amanullah Aftab



Mr. Muhammad Mehr Ali



Mr. Agha Saiddain



Mr. Ejaz Ahmed Sheikh



Mr. Amanullah Aftab

PRESENTATION OF ANNUAL REPORT

OF THE CENTRAL EXECUTIVE COMMITTEE 2023-2024

BY

MUHAMMAD MEHR ALI

CHAIRMAN

PAKISTAN TANNERS ASSOCIATION

I feel pride to take the opportunity having to present the Annual Report of the retiring Central Executive Committee of Pakistan Tanners Association for completion of its 2nd term for the year 2023-24 by virtue of the amendments made in eleventh hours in Trade Organizations Rules, 2013.

On behalf of the Central Executive Committee, I extend a most warm welcome to all of you for participation in PTA Annual General Body Meeting and have the pleasure in presenting the Annual Report for your consideration and adoption, containing all the salient activities and performance of the outgoing Central Executive Committee on the conclusion of my 2nd term of Chairmanship for the year 2023-24 in compliance of the amended TOR, 2013 vide Ministry of Commerce Notification / S.R.O. 1057(I)/2023 dated 8th August'2023 and in pursuance of Article 40(b)(ii) of the Memorandum and Articles of Association of Pakistan Tanners Association duly approved by the Government of Pakistan, Ministry of Commerce through the Directorate General of Trade Organizations under TOR, 2013 and by the Securities Exchange Commission of Pakistan (SECP).

At the outset I would like to acknowledge the continued support and cooperation which I received this year too from the entire Central Executive Committee and in **particular Senior Vice Chairman, Mr. Muhammad Shafi and Vice Chairman, Mr. Fazalur Rehman Shaikh** for their valuable advices and timely support in dealing important matters of Leather Industry during the preceding year specially issues faced by the Leather Exporters due to glaring anomalies in Finance Bill and Federal Budget 2024-25.

I would like to thank and acknowledge the support of all my colleagues Mr. Agha Saiddain, Mr. Ejaz Ahmed Shaikh, Mr. Muhammad Tayyab, Mr. Waqas Shakil, Shaikh Saqib Saeed Masood, Mr. Irfan Iqbal, Mr. Asdaque Sultan, Mr. Tahir Mushtaq, Mr. Danish Naseem, Mr. Tanveer Aslam Chawla, Mr. Naveed Ahmed, Mr. Muttaher Shafique Pasari and Shaikh Muhammad Shafi, Members Central Executive Committee for the conclusion of 2nd term FY 2023-24 for their participation in the CEC meetings as and when held and for taking interest in resolving PTA's issues more enthusiastically and their cooperation for the betterment of leather industry highly appreciated.

I would also like to extend my special gratitude once again to my senior and patronage member Mr. Agha Saiddain for his remarkable efforts for organizing of successful 9th Pakistan Mega Leather Show-2024 consecutively at Lahore in January'2024. I also appreciate the good gesture and support of Mr. Muhammad Musaddiq and rest of members of the steering Committee of PMLS-2024 for organizing of PMLS-2024 successfully.

PAKISTAN TANNERS ASSOCIATION

ANNUAL REPORT 2023-24

I take the opportunity to thank Mr. Amanullah Aftab for holding of International Leather Fairs in most befitting manners as well as facilitating members' participation in the approved Int'l Leather Fairs & Exhibitions organized in various destinations and actively tackling issues with TDAP especially for releasing subsidy in favour of PTA member participants in various International Fairs as allocated to PTA and also raised issues of Leather Industry at FPCCI forum as well for resolution. Specially under his able guidance, TDAP recently increased in subsidy amount from 40% to 70% in the allocated International Leather Fairs.

I heartily thank all other members who despite being non-CEC members Mr. Gulzar Firoz, Mr. Afzal Hussain, Mr. Muhammad Musaddiq, Mr. Anjum Zafar, Mr. Amjad Hafeez, Mr. Amanullah Aftab, Mr. Hamid Arshad Zahur, Mr. Naeem Akhtar, Ch. Ahmed Zulfiqar Hayat, Mr. Kamran Habib and Mr. Shafique Ahmed for extending their full cooperation by favouring the Association with their genuine visions, valued suggestions and time devotion to resolve different issues/problems pertaining to the leather industry.

During my tenure I and my colleagues taken-up various core issues with the Ministry of Commerce, EDF-MoC, Ministry of Finance, FBR at Islamabad and TDAP at Karachi and persistently followed-up each issue. I once again grateful Mr. Agha Saiddain and Mr. Amanullah Aftab who supported me at every forum and spared their precious time for participating in Various meetings with Government authorities in the best interest of the Leather Industry's exporters.

VISION

I got the opportunity for working consecutively on the pending matters being faced by the leather industry with more enthusiastically during my 2nd term starting from 1st October'2023, I streamline all the core issues for persuasion strongly with the Government authorities concerned.

I persistently worked out on my vision as set for International Affiliation accordingly sent following proposals to Leather related Associations and Embassy of China, Italy and USA for promotion and getting close bilateral trade relation with Pakistani Leather Manufacturers and Exporters engaged in manufacturing of World's finest quality of valued added Finished Leather of all sorts :

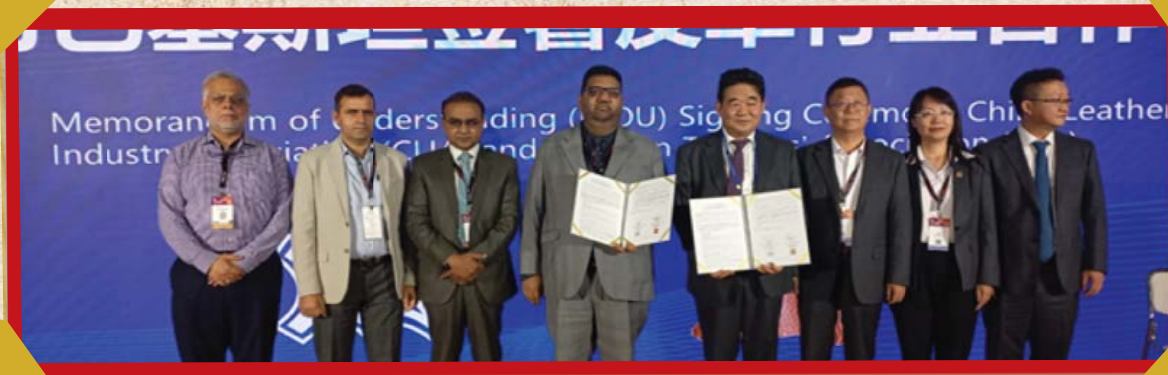
- * **Exchange of Trade Delegation(s) vice versa.**
- * **Exchange of Statistics/Data.**
- * **Exchange of Business queries thru Association Channel.**
- * **Arrange B2B Meetings virtually between both association members for exploration business avenues.**
- * **To consider for signing of MOU.**
- * **Any other productive proposal for close ties/collaboration that would be conducive to both Association members.**

MOU EXECUTED BETWEEN CHINA LEATHER INDUSTRY ASSOCIATION (CLIA) AND PAKISTAN TANNERS ASSOCIATION (PTA)

I would like to share that I have received positive response from all the above Organizations concerned and as a result of PTA's hectic efforts, the Chairman of China Leather Industry Association (CLIA) agreed with our proposal for signing of MOU between China Leather Industry Association (CLIA) and Pakistan Tanners Association (PTA) for boosting export of Leather and Leather Products between both the countries. The Ceremony for Signing of this MOU was specially arranged by the CLIA during ACLE-2024 just after the inaugural ceremony on the occasion of International Tanning Industry Summit held on 3rd September'2024 at Shanghai New International Expo Center, China in Hall E1 wherein representatives from USA, Brazil and France are also participated in the event The Consul General of Pakistan in Shanghai, China witnessed the MOU-Signing Ceremony which was executed between both the brother countries' Associations i.e. China Leather Industry Association (CLIA) and Pakistan Tanners Association (PTA).



The Consul General of Pakistan in Shanghai, China witnessed the signing Ceremony executed between China Leather Industry Association (CLIA) and Pakistan Tanners Association (PTA) for promotion of tanning industry of both the countries held on 03.09.2024 at Shanghai, China during ACLE-2024



A group photograph of the Chairman, CLIA and PTA alongwith the CG of Pakistan in Sghangai, China and representatives of both the Associations



Shahzad Ahmad Khan作了简短讲话，强调皮革业对巴基斯坦的重要性，表达了中巴合作的重要意义，期待未来的合作取得更多成就。



论坛上还举行了中国与巴基斯坦皮革行业合作备忘录签订仪式，中国皮革协会理事长李玉中和巴基斯坦制革协会主席Muhammad Mehr Ali共同签署合作备忘录。合作备忘录的签署标志看两国在皮革产业领域的合作迈上了新的台阶，也是中巴两国友谊以及皮革行业合作的进一步深化。

A gist of MOU signed between CLIA & PTA is furnished hereunder:

**Memorandum of Understanding
between China Leather Industry Association (CLIA) &
Pakistan Tanners' Association (PTA)
中国皮革协会(CLIA)与巴基斯坦制革协会(PTA)合作备忘录**

This Memorandum and Understanding (MOU) is made and entered into on this 3rd day of September, 2024 between China Leather Industry Association (CLIA), Beijing, China AND Pakistan Tanners Association, Karachi – Pakistan with exclusive objectives for making close coordination/liaison between the two major recognized Organizations in China and Pakistan for playing more effective role in bridging the gap between the two major export oriented Industries of both countries (China & Pakistan) to extend the opportunities to both organizations members for the promotion of bilateral trade relations specially after execution of 2nd Free Trade Agreement already made & taken place/effective between the two brother countries for flourishing the business activities with relaxation in duties at both ends. The MOU would have the following fundamental objectives for exploration/expansion in more close coordination between CLIA & PTA :

本合作备忘录(MOU)由中国北京中国皮革协会(CLIA)与巴基斯坦制革协会(PTA)于 2024 年 9 月 3 日签订。备忘录旨在加强中国和巴基斯坦的两个主要皮革行业组织之间的联络和协调,有效促进中巴两个主要出口导向型产业之间的差异互补,为双方会员提供商贸机会,促进双边贸易关系,特别是两国作为兄弟国家,已经达成第二阶段自由贸易协定并生效执行,采取宽松的 bilateral 关税政策,以激励两国商业活动的进一步繁荣发展。为实现 CLIA 和 PTA 之间更密切的协调合作,本合作备忘录拟定以下合作目标:

- a) Exchange of High Powered Trade Delegation(s) vice versa;
两国高级商贸代表团的互访交流;
- b) Exchange of Trade Statistics/Data;
贸易数据信息互换;
- c) Arrange B2B "Virtual Meetings" preferably thru Video Link or Zoom etc., between members to provide viable platform for expansion of business opportunities for promotion of trade;
为双方会员安排 B2B"线上会议",通过视频或 ZOOM 软件等方式,提供扩大双方商业机会的平台,促进贸易交流;
- d) Create Hotline/Direct communication Module between CLIA & PTA to be more closure interaction frequently with persistent;
在 CLIA 和 PTA 之间建立热线或信息直通模式,以实现经常性、持续性互动;
- e) To extend facilitation for recommendation of joint ventures between Pakistan and Chinese Leather industries to take advantage of Pakistan's free duty exports access to USA and GSP+ to Europe;
促进巴基斯坦和中国皮革行业建立合资企业,以利用巴基斯坦向美国出口免关税和向欧洲出口 GSP+ 的优惠待遇;
- f) To extend cooperation/assistance in arranging Visa's for the members to enable to make visit to China or to Pakistan by the member exporters of both organisations as per their convenience for ties/joint ventures/collaborations as elaborated hereunder:
在安排会员签证方面双方相互提供协助与合作,为双方会员在出口、合资等合作中访问中国或巴基斯坦提供便利:
 - (i) On PTA's recommendation letter, CLIA would arrange to issue prescribed invitation letter from concerned China Government Organisation Business Invitation letter for the Representatives of PTA's member exporters;
对于具有 PTA 推荐信的巴方企业,CLIA 会协助安排向其代表提供相关中国政府机构商务邀请函
 - (ii) On reciprocate basis, PTA would extend its maximum possible cooperation on CLIA's recommendation thru Online (E-Visa for Pakistan) which is already in progress at Pakistan for Chinese Businessmen thru prescribed portal of NADRA;
在互惠的基础上,PTA 将根据 CLIA 的推荐信,通过"巴基斯坦在线电子签证"为中方代表提供最大可

PAKISTAN TANNERS ASSOCIATION ANNUAL REPORT 2023-24

惟的协助。巴基斯坦在线电子签证通过巴基斯坦国家数据登记机关(NADRA)规定的门户网站 在巴基斯坦为中国商人进行签证发放。

- g) Any trade dispute/problems on export or import from/to Pakistan/China, if unfortunate is made would be resolved by having interaction between two organizations (CLIA & PTA) with mutual understanding for letterment.

如发生任何与巴基斯坦和中国皮革行业间进出口有关的贸易争端及问题，可通过双方协会(CLIA 及 PTA)之间的协调与相互谅解来解决。

- h) To extend maximum possible help/assistance for organizing any Mega Leather Events either in China or Pakistan for bringing the exporters/businessmen @ destination concerned (China and Pakistan) for participation under one roof for which PTA has already announced its Pakistan Mega Leather Show which is 10th in succession to be held from 26-28th January'2025 at Lahroe Int'l Expo Centre, Lahore – Pakistan and special package of participation would be offered to CLIA for their members participation;

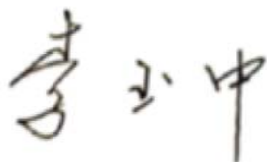
为在中国或巴基斯坦举行的大型皮革行业活动提供全力协助，以便于当地中巴两国出口商和贸易商集会活动。PTA 已经宣布将于 2025 年 1 月 26 日至 28 日在巴基斯坦拉合尔拉尔罗国际博览中心举办第十届巴基斯坦皮革展。PTA 将为 CLIA 的会员提供国家团特别参展方案；

- i) Any other productive activities/proposals would be pleased welcome in future from both ends, which would be conducive/facilitative to both countries organization's member exporters for more mutual harmony/understanding to further strengthen business relations.

听取和采纳双方在未来开展其他富有成效的活动建议，这将有利于两国协会会员相互理解 并进一步加强商业合作。

This "MOU" can be updated or modified with mutual consent/agreement in future if deemed necessary between the Organizations such as (CLIA & PTA).

如有必要，本备忘录经双方(CLIA 及 PTA)同意可进行更新或修改。



(MR. LI YUZHONG)

李玉中

CHAIRMAN


理事长

CHINA LEATHER INDUSTRY ASSOCIATION

(CLIA)

BEIJING - P.R. CHINA

中国皮革协会

(MR. MUHAMMAD MEHR ALI)

穆罕默德·莫·阿里

CHAIRMAN

主席

PAKISTAN TANNERS' ASSOCIATION

(PTA)

KARACHI – PAKISTAN

巴基斯坦制革者协会



MOU EXECUTED BETWEEN ITALIAN TANNERS ASSOCIATION (UNIC), SHOE ASSOCIATION (ASSOCALZATURIFICI), ASSOMAC AND PAKISTAN TANNERS ASSOCIATION (PTA).

I was persistently in touch with the Italian Tanners Association and Lineapelle Organizer as well since 2023 for promotion of finest quality of Pakistani Leather and Leather Products in the Italian market and approached for execution of a Memorandum of Understanding MOU between both the Leather Associations. Now our Association has achieved another milestone for executing a MOU between Italian Tanners Association (UNIC), Shoe Association (ASSOCALZATURIFICI), ASSOMAC and the Pakistan Tanners Association (PTA).

Export Performance

Due to internal market situation in the aftermath of Ukraine war, and strict IMF conditionalities, appreciation of US\$, Political uncertainty and cost of doing business resulted in the withdrawal of incentives / support schemes by the Government i.e. Regionally Competitive Energy Tariff (RCET) and discontinuation of DLT Scheme @5% for Finished Leather affected the momentum of increasing exports in FY 2023-24 and onward. As a result, the export of Leather Sector drastically dropped by 8.87% % during the current financial Year July-June 2023-24 and stood at US\$ 808.422 Million as compared to exports of Last year’s FY July-June 2022-23 at US \$ 887.104 Million which adversely impacted to lose their global competitiveness too.

I would like to appreciate our member exporters who worked hard despite facing the multiple challenges during the year and played their pivotal role for earning foreign exchange for the country. I extend my congratulations to all the Leather Exporters for delivering their excellent performance for the Leather Industry. I would like to mention hereunder TOP TEN PTA Leather Exporters and would like to congratulate all of them and specially congratulate Mr.Naeem Akhtar of M/s. H. Sadar Ali Akhtar Ali for achieving 1st Position amongst the Leather Exporters.

I am feeling proud to share the list of Top 10-Exporters of Finished Leather FY 2022-23 of PTA’s member firms exporting their best quality innovative value-added finished leather of cow/buff hides & goat/sheep skins to World’s big brands for earning sizeable foreign exchange for the country:

Export Figures of Top 10-Leather Exporting Companies of Pakistan (FY July-June 2022-23) based on GD

HS Codes of Finished Leather Accounted				
4104.49	4107.11	4107.91	4113.9	4112
4105.3	4107.12	4107.92	4114.1	4113.1
4106.22	4107.19	4107.99	4114.2	4113.3

Sr. No.	NTN	Exporter	USD \$	%age in Exports
		Total Export of Finished Leather	167,615,000	
1	688329	H.SADAR ALI AKHTAR ALI(PVT.) LTD.	13,247,057	7.92%
2	1417362	KHAWAJA TANNERIES PVT. LTD	13,086,868	7.82%
3	683646	M/S EASTERN LEATHER COMPANY (PRIVATE) LIMITED	12,894,276	7.70%
4	687843	M/S DADA ENTERPRISES PRIVATE LIMITED	10,834,494	6.47%
5	2220711	HAFIZ TANNERY	9,597,977	5.74%
6	456368	LEATHER COORDINATOR	8,499,205	5.08%
7	453562	ROYAL LEATHER INDUSTRIES LIMITED	8,308,150	4.96%
8	667413	SIDDIQ LEATHER WORKS (PVT) LTD.	6,639,975	3.97%
9	2125550	M/S TAUHEED INTERNATIONAL (PVT.) LTD	6,474,054	3.87%
10	1185331	MUHAMMAD SHAFI TANNERIES (PRIVATE) LIMITED	6,018,040	3.60%

PAKISTAN TANNERS ASSOCIATION

ANNUAL REPORT 2023-24

Role of Government Organizations concerned in strengthening Leather Sector Exports

I) Export Development Fund (EDF) – Ministry of Commerce

I would like to apprise you that the Export Development Fund (EDF), Ministry of Commerce, Islamabad extended their due role as usual for the promotion of exports and already approved PTA's proposal on 18.03.2021 and released fund of **Rs.60 Million** for PTA's member Exporters for **75% Government** subsidy for International Lab Testing for export of Finished Leather of all sorts w.e.f. 18th March'2021 onwards till the utilization of total approved fund. In this regard following 16-Members Exporters of PTA facilitated from EDF Financial Support :

SI #	Name of PTA's Member Exporter
01.	EASTERN LEATHER COMPANY PVT LTD
02.	MUHAMMAD SHAFI TANNERIES PVT LTD
03.	UNIVERSAL LEATHER PVT LTD
04.	DADA ENTERPRISES PVT LTD
05.	PELLE CLASSICS
06.	RIAZ TANNERIES
07.	ROYAL LEATHER INDUSTRIES
08.	PAK LEATHER CRAFTS LIMITED
09.	JEAMAN LEATHER AND LEATHER CLOTHING
10.	SIDDIQ LEATHER WORKS PVT LTD
11.	TAUHEED INTERNATIONAL PVT LTD
12.	LEATHERTEX TANNERIES PVT LTD
13.	PERMAIR LEATHER PAKISTAN PVT LTD
14.	MIMA LEATHER PVT LTD
15.	KHASKINS PVT LTD
16.	UNIQUE TANNING INDUSTRIES PVT LTD
17.	SHAIKH BROTHERS.

PTA also submitted following proposals to Government for approval through EDF Web Portal:

1. To grant 50% Subsidy amounting to **Rs. 900 Million** for Sitting-up of Effluent Treatment Plants in Individual Tanneries in Pakistan.
2. To grant fund for **Rs.12.500 Million** for Hall Rent for organizing of 10th Pakistan Mega Leather Show – 26-28th January'2025 at Lahore Expo Centre.
3. To grant 75% subsidy for **Rs.621.42 Million** for getting registration of PTA's member Exporters of Finished Leather & Leather Products into Leather Working Group (LWG), UK to meet the int'l requisition for export to Top Int'l Brands for Leather & Leather Products.

II) Role of Trade Development Authority of Pakistan (TDAP)

I would like to appreciate the support and cooperation of TDAP for exploration country's export specially for Leather Sector.

PTA organized following International Fairs @40% subsidy on stand cost as approved by EDF for organizing Pakistan Pavilion by PTA for its interested member participants in my tenure from October'2024.

PAKISTAN TANNERS ASSOCIATION ANNUAL REPORT 2023-24

- * Lineapelle Fair– 20-22nd February, 2024, Milan, Italy.
- * APLF. 19-21st March'2024, Hong Kong.
- * ACLE, 3-5th September'2024, Shanghai, China.
- * Lineapelle Fair– 17-19th September, 2024, Milan, Italy.

Following core issues were taken-up with TDAP for immediate remedial action :

- i. Submitted proposal for increasing percentage of subsidy from 40% to 70% in favour of PTA's member exporters for participation in International Leather Fairs world-wide which was approved by the TDAP Board.
- ii. Submitted proposal for inclusion of following International Leather Fairs in TDAP Annual Business Plan (ABP) for the year 2024-25 and for grant of subsidy for total outlay of Rs.127 Million for allocation 9-Int'l Leather Fairs to PTA for its members participation :

SI #	NAME OF INT'L LEATHER FAIR	DATE
1.	LINEAPELLE FAIR, NEW YORK, USA	17-18 JULY 2024
2.	LINEAPELLE FAIR MILAN, ITALY	17-19 SEP 2024
3.	LINEAPELLE FAIR MILAN, ITALY	FEBRUARY 2025
4.	APLF, HONGKONG	MARCH 2025
5.	SHOE & LEATHER HOCHI MINE CITY, VIETNAM	JULY 2024
6.	ALL CHINA LEATHER EXHIBITION SHINGHAI, CHINA	AUG/SEP 2024
7.	INDO LEATHER & FOOTWEAR JAKARTA, INDONESIA	AUG 2024
8.	SHOES & LEATHER, GUANZHOU, CHINA	MAY/JUNE 2025
9.	AYSAF ISTANBUL, TURKIYE	JUNE 2025

ACHIEVEMENTS

It has certainly challenging times, but I am really happy with what we have achieved together, this past year. With collective efforts, constant follow-up and approach of my team of Central Executive Committee as well as PTA Central Secretariat, we have achieved following important tasks in my tenure for the leather industry.

- * 16-PTA member Exporters concerned received subsidy directly through cheque from TDAP after scrutiny & verification of their claims for Lab Testing of Finished Leather for the period effective from 18.03.2021 onward as approved by EDF. Out of approved fund of Rs.60 Million, TDAP released so far total amount of **Rs.30,841,761/-** on account of Lab testing Claims of Claimants concerned and **Rs.1,113,028/- Auditor Fee** as hired for services for scrutiny of claims.
- * TDAP approved PTA's proposal for **increase in Subsidy for International Leather Fairs from 40% to 70%** for participation of PTA's member exporters in Leather Fairs & Exhibition around the globe for promotion of Pakistani Leather Industry in particular and to earn more foreign exchange for the country.

PAKISTAN TANNERS ASSOCIATION

ANNUAL REPORT 2023-24

- * TDAP released subsidy so far, in the below mentioned Int'l Leather Fairs for the facilitation of PTA's' member participants concerned :

Event	No. of PTA's Member Participants concerned	Subsidy released by TDAP
All China Leather Exhibition, Shanghai-2023, China.	06	Rs. 4,360,548.00
Lineapelle Fair, Milan, Italy September'2023	17	Rs. 11,059,945.00
Lineapelle Fair-2024, Milan, Italy	13	Rs. 9,397,947.00
APLF-2024 – Hong Kong	40	Rs. 31,881,360.00
TOTAL :		Rs. 56,699,800.00

Now there is No single pendency at TDAP for the subsidies so far (as on 31.07.2024)

- * After issuance of FBR's Sales Tax Order (STGO Order # 9 of 2023 dated 15.03.2023) notified list of 717 items on which Input Tax adjustment not allowed to five export oriented sector including Leather Sector wherein HS Codes including tanning chemicals and various items of Leather Sector put in Negative List, PTA sent proposal to FBR for exclusion of relevant HS Codes of Leather Industry from Negative List for the facilitation of exporters of Leather Industry.

On PTA's persistent follow-up, the FBR moved 3-HS Codes i.e. 2519, 3909 & 7306 from the Negative List to Positive List vide FBR letter # 1(1)Secy-ST-Ops/2022/789 dated 12.01.2024 to get the eligibility for refund of sales tax. PTA is still striving hard to get inclusion of remaining H.S. codes as per list which has already been submitted to FBR for favourable consideration.

- * IOCO team conducted physical Survey of following PTA's members manufacturing Units / Tanneries for determination/ Revision of Duty Drawback Rates of Export of Finished Leather :

SOUTH REGION

Muhammad Shafi Tanneries, Karachi - Goat & Sheep Skins.
 Hafiz Tannery, Karachi - Cow, Buffalo for Raw to Wetblue.
 Hafiz Tannery, Karachi - Still to be conducted for
 Cow, Buffalo for Wetblue to Finished Leather.

NORTH REGION

Royal Leather Industry Ltd., Lahore - Sheep & Goat Skins
 Siddiq Leather Works (Pvt) Ltd., Lahore - Still to be conducted for
 Cow, Buffalo for Wetblue to Finished Leather.

- * After persistent follow-up, the Government reduced Electricity Prices for Industrial Consumers @Rs.34.99/kwh after reduction of Rs.10.50 w.e.f. 1st July 2024.



Mr. Muhammad Aurangzeb,
Federal Minister for Finance unveiled
the **Federal Budget 2024-25** on
12th June'2024. Total Outlay of the
Federal Budget for fiscal year **2024-25**
is **Rs. 18.9 Trillion.**

SALIENT FEATURES OF THE FEDERAL BUDGET 2024-25

I would like to mention hereunder the salient Features of the Federal Budget 2024-25 :

CUSTOMS ACT 1969

REVIEW OF REGULATORY (RD) REGIME :

01. Levy / increase of RD on certain items to encouraging local manufacturing.

Government Regulatory Duty on import of Goods under SRO 928(I)/2024 dated 30th June'2024 at rate of :

PCT Code	Description	Rate of Regulatory Duty (RD)
3909.5000	Polyurethanes	5%
42.02	Trunks, Suit Cases	20%
42.03	Articles of Apparel & Clothing accessories or of composition of Leather	50%
64.03	Footwear without sole of rubber, Plastic, Leather or composition Leather and Upper of Leather (except PCT 6403.9900)	20%

CUSTOM DUTY

Additional Customs Duty on Import of Goods (Leather Industry)

The Government imposed under **SRO 929(I)/2024 dated 30th June'2024 ACD on import of goods** specified in the First Schedule at the rate of :

(i) **Two percent (2%) on goods under tariff slabs 0%, 3% and 11%** and imported under SRO 655(I)/2006 and 656(I)/2006 both dated 5th June'2006.

Under **First Schedule of the Customs Act**, there is **0% Custom Duty** on Raw Hides & Skins of Goat, Sheep, Cow Buffalo, Wetblue, split and Finished Leather.

2% ACD imposed on Tanning Chemicals falling under tariff Slab of **0% CD**:

2830.1010 (Sodium Sulphide), 2830.1090(Sodium Hydrosulphide), 2915.1210 (Sodium Formate), 3202.1000(Synthetic Organic substance), 3808.9220(Fungicides), Ammonium sulphate, Mimosa, Quebracho, Tara powder, Magnesium oxcide, Bacteriacides ,Chestnut, Sarugan w 919, RPU 075, MELIO PROMUL 67 B, MELIO PROMUL 53B, RPU K050, SARPUR 3908, RU 22537, AQUADER MATT 200, BAYDER BOTTOM ELW, Roda pur 8103, Hm-51-251, Melio WF 5230, Aquaderm Additive XF, 2% ACD imposed on Spare parts if imported without machinery.

PAKISTAN TANNERS ASSOCIATION

ANNUAL REPORT 2023-24

(ii) **Four percent (4%)** on goods falling under tariff Slab of **16% CD 3204.1200** (Acid Dyes), **3204.1400** (Direct Dyes), **3202.9010** (Tanning Sub, Chromium Sulphate)

- I. **Six percent (6%)** on goods falling under tariff Slab of **20% CD 3210.0020** (Pigments)
- II. **Seven percent (7%)** on goods falling under tariff Slab of **30% CD**.

III. **0% ACD if imported under 5th Schedule**

Tanning Chemicals 3403.1110 (Of kind used in Leather or like industry) 3403.9110 (Fat Liquors), 3809.9300(Binders), 2915.1100(Formic Acid)

0% ACD if import of Plant and Machinery used in manufacturing or Production of goods as is classifiable under Chapter 84 & 85 to the **First Schedule to the Customs Act, 1969** (IV of 1969)

SALES TAX ACT 1990

1. Withdrawal of various exemptions/zero rating and reduced/fixed rates.
2. **Enhancement** in reduced rate of **sales tax from 15% to 18% on supplies made by the POS retailers dealing in leather and textile products.**
3. Rate of default surcharge is to be aligned with the SBP's policy rate of KIBOR plus 3%.

INCOME TAX ORDINANCE 2001

REVENUE MEASURES:

1. PERSONAL INCOME TAX

The tax rates for non-salaried individuals and associations of persons and salaried individuals have changed. There is no income if annual income is up to Rs.600,000. Beyond this threshold, tax rates for non-salaried individuals have five taxable slabs with **progressive tax rates ranging from 15% to 45%**. For salaried individuals, beyond the threshold of Rs.600,000 per annum, **there are five taxable slabs ranging from 5% to 35%**.

2. DIVIDEND INCOME FROM MUTUAL FUNDS

Dividend income from mutual funds is taxed @ 15% at present. However, in order to reduce the arbitrage between individual persons deriving income from profit on debt and persons earning dividend income from mutual funds deriving income from profit on debt, it is proposed that rate of dividend derived from a mutual fund which **earns 50% or more of its income from profit on debt** be enhanced from 15% to 25%.

3. NORMAL INCOME TAX ON EXPORT INCOME :

At present, persons deriving income from exports have to pay 1% tax on their export proceeds which is final tax. On the principle of horizontal equity that taxpayers with equal income should pay equal tax, it is proposed income from exports be subjected to normal rates with one percent tax collection on their export proceeds be treated as minimum tax.

The exporters will now be subject to the standard corporate tax rate of 29 percent plus applicable Super Tax, instead of the previous one percent tax on export turnover.

In Normal Tax Regime full 10% Super Tax will be applied on profit, this means **total tax will be 29% + 10% = 39%**

4. REDUCED RATE CERTIFICATE IN LIEU OF EXEMPTION CERTIFICATE:

The facility of exemption from withholding tax by issuing an exemption certificate on supply of goods and for certain other transactions is being converted into a reduced rate certificate for ensuring documentation of the value chain.

5. BROADENING THE SCOPE OF WITHHOLDING TAX ON SUPPLY CHAIN AND SUBSTANTIALLY ENHANCING NON-FILER RATES FOR DISTRIBUTORS, DEALERS, WHOLESALERS AND RETAILERS:

At present, advance tax is collected on sale to dealers, distributors, wholesalers and retailers of certain specified sectors. Now it is proposed that such tax will be collected from all sectors of the economy so that it is expanded to the entire supply chain comprising all distributors, wholesalers, dealers and retailers with the aim to document the traders.

Further, the rate for non-filers for dealers, distributors, wholesalers is being **enhanced from 0.2% to 2%** and for retailer non-filers from 1% to 2.5% so that with the purpose of documentation of traders and to discourage non-filing.

6. Minimum Value for Income Tax at Import Stage :

In order to tap the true potential of income tax at import stage and to check under declaration by importers, the Board is proposed to be empowered to **notify minimum value for calculation of tax at import stage.**

7. INCREASE IN RATE OF DEFAULT SURCHARGE DUE TO LATE PAYMENT

At present the default surcharge rate is 12% per annum which is significantly lower than the interbank rate and the low rate is a hindrance in recovery of tax arrears. It is therefore proposed that the **default surcharge rate be increased to KIBOR rate plus 3% per annum.**

STREAMLINING MEASURES:

- 1. AOPs with turnovers of Rs. 300 million or more** would need to **submit audited financial statements** to discourage misuse and promote transparency and non-compliance would render members' share income taxable.
- 2. An explanation is added to the effect that super tax is leviable on banking companies for tax year 2023 and for subsequent years.**



CHRONICLE EVENTS & MEETINGS **DURING 2023-2024**

Various meetings were held with respective organizations and Government authorities concerned during my Chairmanship, outcome of these meetings are as follows :

01. TDAP & SBP Organized Awareness Session for Exporters ON 02.11.2023

Mr. Fazalur Rehman Shaikh, Vice Chairman, PTA and Mr. Muhammad Ali, Secretary General, PTA attended the awareness session for exporters as organized by TDAP in collaboration with the State Bank of Pakistan on 02.11.2023 at TDAP Headquarter, Karachi and through ZOOM as well for maximum participation of the exporters under Topic **“Exporters Facilitation- Interaction with State Bank of Pakistan”**. About more than 150 exporters attended this training session in TDAP.

The objective of the training was to create awareness among the exporters about the initiative being taken by SBP to facilitate the exporters. The targeted session was focused on: SBP's Export Facilitation Desk & its complaints redressal mechanism; making import payments through Non-Resident Accounts (NRA's); and facilitation of payments via Asian Clearing Union (ACU).

02. PTA DELEGATION MET DIRECTOR-IOCO ON 21.11.2023

PTA's Delegation led by Mr. Muhammad Shafi, Sr. Vice Chairman, PTA accompanied by Mr. Amanullah Aftab, Mr. Hamid Zahur, Mr. Saad Anis and Mr. Muhammad Ali, SG-PTA met Director, IOCO, Mr. Ashraf Ali at Custom House, Karachi on 21.11.2023 to discuss all related matters specially working sheet submitted to them in July'2023 for finalization. During the meeting it was decided by the Director-IOCO that New Survey of tanneries in Punjab (North) and Karachi (South) to be conducted by IOCO Survey Team for determination of updated prices of Hides & Skins.

Accordingly IOCO team conducted Survey of following PTA's members manufacturing Units for determination/ Revision of Duty Drawback Rates of Export of Finished Leather :

- | | |
|---|---|
| i. Hafiz Tannery, Karachi | - Cow, Buffalo and Upholstery Leather |
| ii. Royal Leather Industry Ltd., Lahore | - Sheep & Goat Skins |
| iii. Saddiq Leather Works | - Cow, Buffalo for wet blue of finished leather |



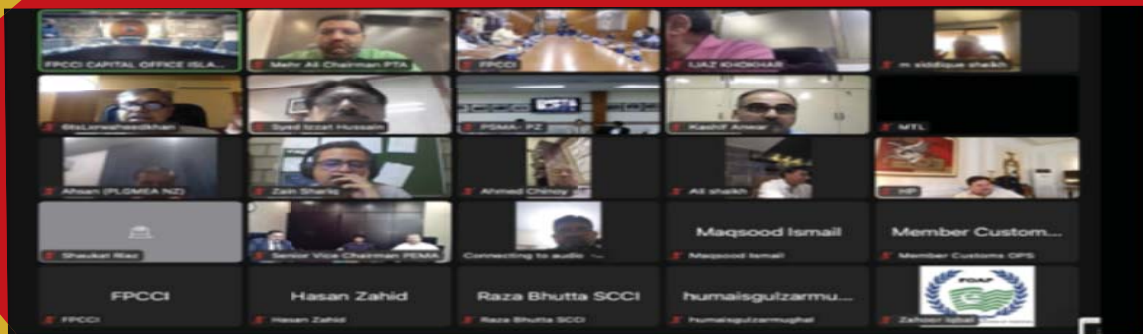
PTA delegation Meeting with Mr. Ashraf Ali, Director IOCO on 21.11.2023

03. Meeting of PTA with Belarusian Businessmen arranged by the Belarus Embassy in Karachi through ZOOM:

Mr. Muhammad Ali, Secretary General attended ZOOM meeting as organized by the Belarus Embassy, Karachi in on 6th February'2024 for interaction with the stakeholders of Leather Industry of Pakistan and Belarus under topic "Pakistan Belarus Bilateral Cooperation Tanner Sector" which was successfully conducted with the key note to enhance bilateral finished leather trade between both the countries.

04. CHAIRMAN, PTA ATTENDED ZOOM MEETING ARRANGED BY FPCCI ON 24.06.2024 TO DISCUSS ANOMALIES OF BUDGET 2024-25:

Mr. Muhammad Mehr Ali, Chairman, PTA attended Meeting organized by FPCCI on Zoom on 24.06.2024 to discuss anomalies of Budget 2024-25 and decided to take-up with the Government to change the proposed shift from one percent turnover-based Final Tax Regime (FTR) to the standard taxation at 29 percent of taxable profit.



PAKISTAN TANNERS ASSOCIATION

ANNUAL REPORT 2023-24

05. CHAIRMAN, PTA ATTENDED ZOOM MEETING ARRANGED EDF ON 28.08.2024 TO DISCUSS PTA'S PROPOSALS FOR 75% SUBSIDY FOR LWG CERTIFICATION & 50% ON ETP

Mr. Muhammad Mehr Ali, Chairman, PTA and Mr. Muhammad Ali, Secretary General, PTA attended Meeting held by EDF, Ministry of Commerce Islamabad through on Zoom Link on 28.08.2024 to discuss for PTA's proposals for granting 75% subsidy for Rs.621.42 Million for getting registration of PTA's member Exporters of Finished Leather & Leather Products into Leather Working Group (LWG), UK and 50% Subsidy amounting to Rs. 900 Million for Sitting-up of Effluent Treatment Plants in Individual Tanneries.

Pending issues :

I would like to summarize hereunder some core issues of the Leather Industry which need constant follow-up during the next year term 2024-25 too for the facilitation of PTA's members:

01. To restore the Final Tax Regime (FTR) on export income to undue burden on exporters and rejected the proposed shift from one percent turnover-based Final Tax Regime (FTR) to the standard taxation at 29 percent of taxable profit, proving to be disastrous for the exports.
02. Restoration of Reduced Tariff for Electricity & Gas prices to the Five Export-oriented Industries including Leather Sector of Pakistan, which is halted from March'2023.
03. Restoration for DLT Scheme with inclusion of Finished Leather with all 6 H.S. codes @ 5% irrespectively, which was discontinued from July 2021, which is desperately required by Leather Industry of Pakistan for which preparation work has been completed and pending @ MOC for finalization for issuance of Notification.
04. Release refund claims of Sales Tax, Duty Drawback & Income Claims to the Exporters of Leather Industry without further delay, which is real impediments for the Cash Flow facing by the exporters and piled up in huge at Sales Tax & Customs Colllectorates & SBP for the release thru automated system to our member bank accounts directly.
05. Removal of Irrational Condition for Health Quarantine Certificate(s) for Leather at the time of Export & Import, for which various meetings with the Quarters concerned in Government specially Animal & Quarantine Department were already held by PTA with resolution, BUT No Implementation has yet been made at Government side.
06. Reinstatement of 20% Regulatory Duty on export of precious Raw materials for the Industry i.e. "Wetblue Leather" which was unilaterally reduced from 20% to 10% vide SRO # 843(I)/2021 dated 30th June 2021 WHEREAS the 20% RD was imposed by MOC on export of Raw and Wetblue Hides & Skins in 2005 vide SRO 1011(I)/2005 dated 27th September'2005 with the consensus of all the four Leather related. Associations / Stakeholders in 2005. It is mandatory to state here other export oriented countries like, India, China, Turkey, Bangladesh etc. have already "BANNED" on export of Raw materials & Wetblue for their Leather Industry to ensure availability to fulfill the export orders in time.

07. Request to allow relaxation of payment receipt upto 120 days from the date of shipment of their export shipments as the SBP authorized Commercial Banks for imposition of Lien @ 3/6 or 9% on account of delay of export receipts after 45 days from B/L of the exporters concerned.

MEETINGS OF CENTRAL EXECUTIVE COMMITTEE OF PTA HELD DURING THE YEAR 2022-2023 & 2023-24

During my tenure following meetings of the Central Executive Committee were held simultaneously at Lahore & Karachi through Video Conference :

- 1st CEC Meeting on 30th October'2022.
- 2nd CEC Meeting on 10th December'2022.
- 3rd CEC Meeting on 10th August'2023.
- AGM FY 2022-23 held on 30th September'2023
- 4th CEC Meeting FY 2023-24 on 26th August;2024
- 5TH & Last CEC Meeting FY 2023-24 on 27th September'2024
- AGM FY 2023-24 held on 27th September'2024.

PRESS STATEMENTS

During my chairmanship, I realized to issue Press Statements only on specific issues highlighting the attention of the Government for resolution of the Leather Industry problems on priority. I am delighted to apprise all of my colleagues that some of the measures issues of our member exporters have been addressed during the year.

VOTE OF THANKS

I would like to thank Mr. Muhammad Ali, Secretary General for looking after the whole affairs of the Association done excellent work for organizing the Int'l Leather Fairs during the year as well as to keep continued follow-up with the Departments concerned for resolution of Leather Industry's issues. I would like to appreciate Deputy Secretary, Ms. Tahira Shaheen for her hard and smooth result oriented working for the Association and especially when the Secretary is on Int'l tour for participation in fairs. I also appreciate the hard work of Mr. Fahim Ahmed Secretary, PTA-Northern Zone and Mr. Raiyan Muhammad, Secretary, PTA-Southern Zone. Other members of the staff of PTA also deserve recognition for their performance of duties during the year.

I extremely grateful to all members who have generously released their advertisements or publication in Annual Report and also appreciate the work of Printer.

I would like to congratulate the incoming Office Bearers and Members of Central Executive Committee of PTA for coming forward to serve the cause for the promotion of the leather sector of Pakistan.

I sincerely pray to Almighty Allah for the prosperity, progress and solidarity of our beloved Pakistan, and for the growth and success of all members of Pakistan Tanners Association.

PAKISTAN TANNERS ASSOCIATION ANNUAL REPORT 2023-24

PHOTO GALLERY

GLIMPSES OF PTA CENTRAL EXECUTIVE COMMITTEE MEETING S & AGM

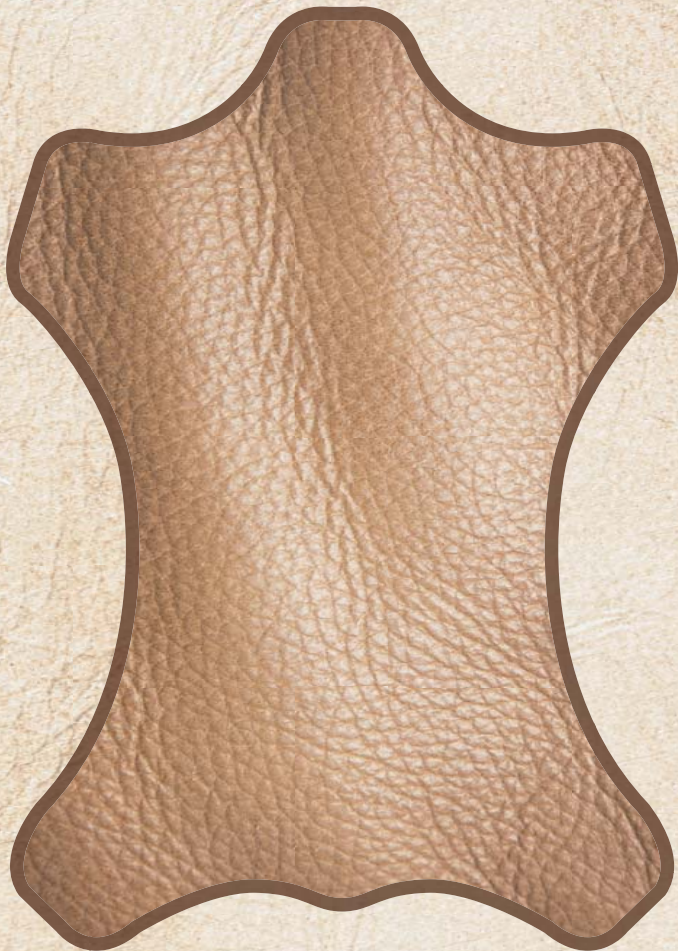


PAKISTAN TANNERS ASSOCIATION ANNUAL REPORT 2023-24

GLIMPSES OF PAKISTAN PAVILION IN LINEAPELLE-2023, APLF-2024 – MOU CEREMONY DURING ACLE-2024 AT SHANGHAI, CHINA



Press Clippings



Business Recorder, Karachi
Saturday, June 15, 2024

Advance income tax PTA urges PM, minister to revise proposed insertion

RECORDER REPORT
KARACHI: Chairman, Pakistan Tanners Association (PTA), Muhammad Mehr Ali has appealed to the prime minister and federal finance minister to revise the proposed insertion of advance income tax to retain the regular practice which is in progress for the last several years for 1% final income tax adjustment to the exporters to save the exporters of Pakistan from further deterioration.

Deriving income from exports have to pay 1% tax at present on their export proceeds which is final tax. On the principle of horizontal equity that taxpayers with equal income should pay equal tax, for which it is proposed income from exports be subjected to normal rates with one percent tax collection on their export proceeds be treated as minimum tax.

It would really be detrimental to the leather industry of Pakistan for compliance while the existing 1% income tax adjustment against the total income of the exports is resulting best source of generating the fixed amount for the government kitty at final conclusion of final adjustment and the exporters of the industry are defraying regularly.

The cost of the production in Pakistan for leather industry is already at exorbitant extent as compared to neighbor competitors specially with basic utilities as compared below and the exports of leather sector of Pakistan is already in severe clutches of declining for the last 3 years consecutively, which was concluded for July-23 to April, 2024 with current plight of the industry is in negative (-) 19.60% for finished leather & amp; overall section is also stands in negative (-) 10.21% and accordingly further taxation on exporters will be last nail on coffin of exports and apprehended inability to achieve the desired objective(s).

DAWN THURSDAY JULY 25, 2024

Tanners urge govt to cut tax burden for survival

By Our Staff Reporter

KARACHI: Pakistan Tanners' Association (PTA) Chairman Muhammad Mehr Ali has said that the additional burden of taxes and duties in the budget has put the industry on the verge of collapse, thus jeopardising future exports.

He said the government had imposed a 2 per cent additional customs duty (ACD) on importing key raw materials and vital chemicals and a 5pc regulator duty on various items, making it difficult for the industry to survive.

He said the industry had been facing an acute shortage of liquidity as refunds of Rs2.5 billion were stuck on account of sales tax, duty drawback claims, and other taxes, thus creating problems for exporters to continue their operations.

He said the imposition of an additional 29pc tax by withdrawing the previous 1pc has created a survival issue for not only tanneries but also for the entire export-oriented industries.

Meanwhile, Korangi Association of Trade and Industry President Johar Qandhari stressed the need to provide facilities to exporters to achieve Prime Minister Shehbaz Sharif's ambitious \$60bn export target over the next three years. "To increase exports, it is essential to reduce the cost of production, especially the prices of electricity, gas, and the interest rate," he stated.

The persistent issue of delayed refunds from the Federal Board of Revenue (FBR) has exacerbated the challenges faced by industrialists. "The Prime Minister has called for the release of refunds, but the delay in payments by the FBR continues to increase difficulties for the industrial sector," he noted.

Business Recorder, Karachi
Sunday, September 1, 2024

PTA demands resolution of issues facing leather industry

RECORDER REPORT
KARACHI: Chairman Pakistan Tanners Association (PTA) Muhammad Mehr Ali has invited immediate attention of the government to the core issues of this sector to save it from further declining. He said the exports of this sector have already dropped alarmingly.

PTA Chairman along with senior members of PTA invited attention of Federal Commerce Minister to resolve the core issues on priority basis for providing a level playing field to this value-added industry of the country.

He asked removal of irrational condition of Health Quarantine Certificate at the time of export of finished leather duly valued.

He asked removal of irrational 2% ACD on import of cow & buffalo raw hides & skins against H.S. Code # 4104.1100 & 4107.9200,

which is not included in 5th schedule while rest of allied sheep & goat wet blue leather is exempted for the import already in 5th schedule. It is purely anomaly for rectification as admitted during LEPC meeting, he said.

PTA asked finalising the duty drawback rates for finished leather which is still pending @ IOCO despite lapse of long time. It also demanded release of pending rebate claims, sales tax refund & income tax claims, especially to entertain deferred sales tax claims of the leather industry approximately to the tune of Rs.2.17 billion. He asked to restore concessional tariff of electricity & gas to export-oriented industries including leather sector of Pakistan.

Mehr Ali feared further declining of leather sector exports if no steps are taken to resolve these core issues.



SAVE EXPORTS OF PAKISTAN

**ALL EXPORTS ASSOCIATIONS OF PAKISTAN TOTALLY REJECT ANTI-EXPORT BUDGET
ABOLISHING FINAL TAX REGIME & OTHER ANTI-EXPORT TAX MEASURES ARE UNACCEPTABLE**

**ALL EXPORTS WILL SHUTDOWN IF ADDITIONAL TAX BURDEN IS
UNILATERALLY AND ARBITRARILY IMPOSED ON EXPORTS**

**GOVT. SHOULD WITHDRAW THE PROPOSED HARSH ANTI-EXPORTS MEASURES TO SAVE
THE EXPORTS & TO ENHANCE FOREIGN EXCHANGE EARNING BEFORE FINALIZING BUDGET**

ALL EXPORTS ASSOCIATIONS OF PAKISTAN

- Pakistan Hosiery Manufacturers & Exporters Association (PHMA)
- Pakistan Knitwear & Sweaters Exporters Association (PAKSEA)
- Pakistan Cotton Fashion Apparel Mfrs & Exporters Association (PCFA)
- Towel Manufacturers Association of Pakistan (TMA)
- Pakistan Cloth Merchants' Association (PCMA)
- Pakistan Textile Exporters Association (PTEA)
- Pakistan Denim Manufacturers & Exporters Association (PDMEA)
- Pakistan Readymade Garment Mfrs. & Exporters Association (PRGMEA)
- All Pakistan Bedsheets & Upholstery Manufacturers Association (APBUMA)
- Pakistan Bedwear Exporters Association (PBEA)
- Pakistan Tanners Association (PTA)
- Pakistan Leather Garments Manufacturers & Exporters Association (PLGMEA)
- Pakistan Carpet Manufacturers & Exporters Association (PCMEA)
- Pakistan Fisheries Exporters Association (PAKFEA)
- Pakistan Sports Goods Manufacturers & Exporters Association (PSGMEA)
- The Surgical Instrument Manufacturers Association of Pakistan (SIMAP)
- Pakistan Gloves Manufacturers & Exporters Association (PGMEA)
- Rice Exporters Association of Pakistan (REAP)
- All Pakistan Fruit & Vegetable Exporters, Importers & Merchants Association (PFVA)
- All Pakistan Meat Exporters.

Business Recorder, Karachi
Monday, June 17, 2024

Export sector rejects removal from FTR

RECORDER REPORT
KARACHI: Export sector has categorically rejected budget proposals, particularly removal of exporters from fixed tax regime, and termed it a disaster for the country's exports.

Addressing a press conference at Karachi Press Club on Saturday, Chela Ram Kewlani Chairman Rice Exporters Association of Pakistan (REAP) strongly opposed the recent announcement in the budget regarding convert of Export trade from Final Tax Regime (FTR) to a Hybrid model i.e. "National Tax Regime (NTR) Coupled with Minimum Tax Regime (MTR)" and said that combination will be disaster for export business of country.

He said that all export representative associations including Pakistan Pharmaceutical Manufacturer Association (PPMA), Pakistan Leather Garments Manufacturers and Exporters Association, Pakistan Sports Goods Manufacturers & Exporters Association, Pakistan Knitwear & Sweater Exporters Association, All Pakistan Fruit & Vegetable Exporters Association (PFVA), All Pakistan Textile Mills Association (APTMA) and Pakistan Tanners Association are against this move.

The government is trying to get fresh loans from the international financial institutions for support of foreign exchange reserves,

whereas the much earned foreign exchange export sector is being pushed toward closure, he added. He said that Current FTR regime is 1 percent turnover tax is equivalent to 30-35 percent tax on profit for exporters. Now they are suggesting converting to NTR plus 10 percent Super Tax with minimum 1 percent paid. This means 39 percent tax on profit of exporters, he informed. "This move will create disastrous impact on export trade, as in this case FBR Officials may audit the books of accounts of exporters and may assess (NTR) Coupled with the profit / loss of Minimum Tax Regime (MTR)" and said that combination will be disaster for export business of country.

There is need to revamp Federal Board or Revenue (FBR) through HR Cutting & Digitalization, while the government is now being extended powers to sneak into exporters premises through Audits, Chela Ram said.

During the press conference exporters said that this is a distracted policy and would discourage exporters and investors and such measure will be failed and would not add revenue to national exchequer. "We are making losses still will have to pay 1 percent on turnover and then go into NTR to explain to tax authorities regarding their profit & loss. The income tax is on Income, why a company should pay

tax if it has incurred losses, why 1 percent" they added. This issue must be addressed and resolved as increasing electricity tariff and costly financing making export sector's inputs high and unbearable. In addition, FFS is not available to Rice exporters.

Export sector has strongly demand and insist on 1 percent FTR regime, as this is usually equivalent to 30-35 percent tax on profits which is in line with Industry, so there is no need for extra burden please. They said that the federal government has taken this decision without consultation of the export sector.

Chela Ram said that all exporting industry is in favor of FTR to provide a ease of doing business environment in the country. He warns that due to new policy, exporters will have to face huge loss and exports will be collapsed and halted. "We have no other option except to stop exports and shut down our factories", he said. In this case, rice farmers will have to bear huge losses. Whereas, government is already under pressure due to recent wheat, cotton, sugar issues. In this case rice farmers will see huge losses if rice export hurts, Chairman REAP said. On the occasion Rafique Suleman ex-Chairman REAP, Abdul Rahim Janoo Ex-Chairman REAP, Muzammil Chappal Member MC REAP and others were also present.

Business Recorder, Karachi
Thursday, July 25, 2024

PTA seeks tariff concession for leather sector

RECORDER REPORT

KARACHI: The Chairman, Pakistan Tanners' Association (PTA), Muhammad Mehr Ali has said the present plight of the industry which is getting from worst to deteriorated gradually (day by day) and now standing at the verge of closure of its operations in Pakistan because of some fatal basic problems as summarized below if not resolved by the Government with immediate effect for the survival to this vital export oriented industry of the country, who are contributing significantly to the country's GDP growth:

recently imposed more new taxes to this industry in Federal Budget 2024-25, which were earlier relaxed while the industry is already over-burdened with the duties/tariff resultantly already un-viable and new invasion of duties/taxes is becoming the industry "Out of the Park" specially from international market for securing the export orders for finished leather.

New Duties Details: 2%
ACD on HS Code
4107.1200, 4104.1100,
4107.9200, 4106.2100,
4106.2200,
4112.0000, 4113.1000,
4104.1900, 4105.2000.

2830.1010 etc. etc., & 5% RD on HS Code 3909.5000.

The Industry is facing acute shortage financial capital, which is already with Government's kitty & approximate accumulated amount of the industry is Rs2.5 billion payables to this industry on account of sales tax, duty drawback claims, income tax, differed claims etc., which is rendering our member exporters unable to continue their business operations and strongly apprehended to consider to close their operations while some units have closed down owing to financial instability.





**LEATHERTEX
GROUP**



**LEATHER
WORKING
GROUP**

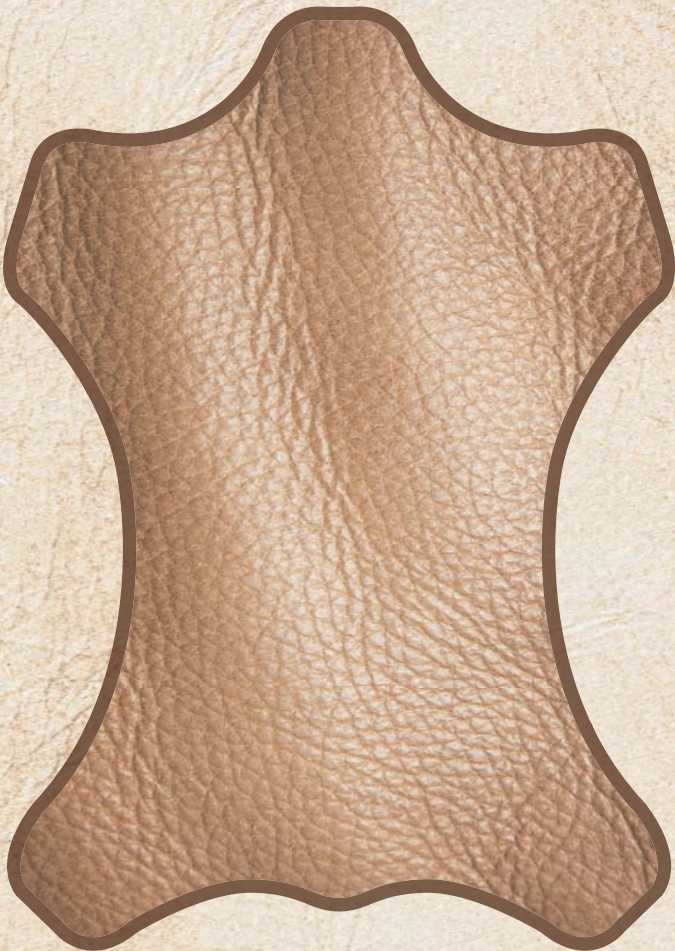
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Standing Committees



ACTIVITIES OF PTA STANDING COMMITTEES

FINANCE & ADMINISTRATION STANDING COMMITTEE

Muhammad Mehr Ali

Chairman



The Finance & Administration Standing Committee remained functional and dealt affairs of the association successfully during the year 2023-24 under the chairmanship of Mr. Muhammad Mehr Ali.

He actively examined PTA's accounts on regular basis. All the financial transactions for the purpose of heavy remittance to international fairs organizers concerned or essential purchases etc. have been vetted, examined and recommended by him to ensure transparency and genuineness particularly from audit perspective and it is a healthy sign of satisfaction that the Auditors (Chartered Accountants) have not so far raised any objection in respect of financial transaction and maintenance of accounts of PTA (Central).

HUMAN RESOURCES COMMITTEE

The Human Resource Committee was constituted by the Central Executive Committee as required under the Trade Organization Rules, 2013 comprising the following members during the year 2022-2023 to look after the affairs of the establishment :

MEMBERS:

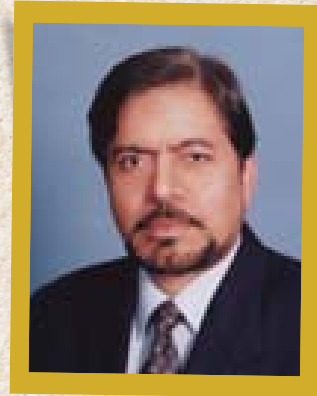
01. Mr. Muhammad Mehr Ali, (Chairman, PTA) : M/s. Khawaja Tanneries (Pvt) Ltd., Multan.
02. Mr. Muhammad Shafi (Sr. Vice Chairman, PTA) : M/s. Mateen Brothers, Karachi.
03. Mr. Fazalur Rehman Shaikh, (Vice Chairman, PTA) : M/s. Rehman Brothers & Company, Kasur.

PAKISTAN TANNERS ASSOCIATION

ANNUAL REPORT 2023-24

EXPORT & TAXES STANDING COMMITTEE

The Central Executive Committee appointed Mr. Agha Saiddain again as Chairman, Export and Taxes Standing Committee for the year 2023-24 too . He is actively looking after the affairs of the Committee as detailed below :



Mr. Agha Saiddain
Chairman
Export & Taxes S/C

- On persistent follow-up with the Director IOCO for up-ward revision of Duty Drawback Rates on Finished Leather, finally the IOCO team conducted Survey in Tanneries at Karachi for Goat & Sheep Skins and Cow & Buffalo Hides (Upholstery & Buffalo Upper & Lining) located in Karachi.
- Constantly taken-up with the Ministry of National Food Security & Research and PSW for withdrawal condition of Quarantine Certificate on export of Finished Leather. Recently, the Ministry of Commerce assured for its removal.
- Due to hectic efforts of PTA, subsidy on International Leather Fairs has been increased by TDAP from 40% to 70% for participation of PTA's member exporters in allocated Fairs.
- Requested the Government for immediate "Restoration of regionally competitive Tariff on supply of Electricity & Gas" to Leather Industry ".

Value added Leather Industry is already deprived of even level playing field to compete in the region after discontinuation of Duty Drawback on Local Taxes & Levies (DLTL), Regionally Competitive energy tariffs and levy of multiple taxes, resultantly the exports of Leather Sector dropped by 8.87% from US\$ 887.104 Million to US\$ 808.422 Million during financial year July-June 2023-24.

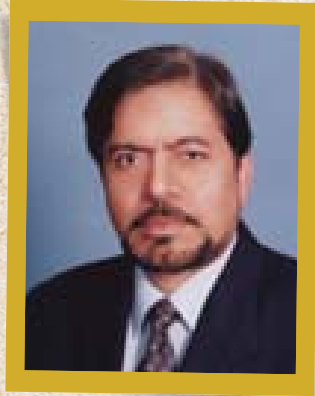
HIDES & SKIN IMPROVEMENT STANDING COMMITTEE

The Hides & Skins Improvement Standing Committee of PTA is headed by Mr. Agha Saiddain this year too for further research for availability of best quality of Hides & Skins for the Leather Industry's manufacturers-cum-exporters.

Before commencement of Eid-ul-Azha he met DCO Lahore and Livestock Department, Lahore and discussed for smooth collection of hides and skins by the traders concerned having authority letters of tanners and skin/hide merchants and requested for wide publicity amongst general people to save the precious raw hides & skins from damages and cuts during sacrifice and prevent from heat.

The Punjab Government fully support his proposal and published through media and publicity material for the awareness of general public how to save skins from damages alternatively to save huge amount for the country on the eve of Eid festival.

He also participated in Daily Jang Economic Forum held on 13.06.2024 at Lahore under title "Qurbani Hides" expected to increase export. He highlighted attention of the Government towards Rural Area of the country having best breed of livestock which needed up-grade Technology specially for animal health and preservation. He apprised that during 3-days of Eid-ul-Azha provides huge worth of raw materials for leather export. Better preservation method, such as keeping hides in dry places and apply salt during slaughtering process, could have significant increased in Value of Hides and Skins which help to boost export.



Mr. Agha Saiddain
Chairman
Hides & Skin
Improvement S.C

در کھال کو بروقت محفوظ بنا کر چمڑے کی برآمدات میں اضافہ کیا جاسکتا ہے

چمڑے کا کاروبار ملکی زرمبادلہ کمانے کیلئے بھترین ذریعہ، سکیل الاشاری، مہنگائی کے باعث اس سال قربانی 28 سے 30 فیصد کم ہونے کا خدشہ، آغا سیدین بہت سی کھالیں وقت پر سبز رنگ نہ دیکھنے کے باعث خراب ہو جاتی ہیں، شہزاد احمد کوٹلی، جسٹین عارف، تھامس جاویدا، جنگ اکنامک سیشن میں اظہار خیال

لاہور (رپورٹ: سکندر حمید لودھی) پاکستان میں بڑھتی ہوئی مہنگائی اور دیگر معاشی مسائل کی وجہ سے خدشہ ہے کہ رواں سال عید کے جانوروں کی قربانی 30 فیصد تک کم ہو سکتی ہے تاہم کھال کو بروقت محفوظ بنا کر چمڑے کی برآمدات میں اضافہ کیا جاسکتا ہے۔ پاکستان میں عوام اور قربانی کے جانور کرنے والے قصاصوں اور کاروباری افراد کو تکنیکی سطح پر ایسی آگاہی دینے کی ضرورت ہے جس سے 5 اپریل 2024

لاہور: جنگ اکنامک سیشن میں سکیل الاشاری، آغا سیدین، شہزاد احمد کوٹلی، جسٹین عارف، تھامس جاویدا، اظہار خیال کر رہے ہیں، میزبان سکندر حمید لودھی بائیں جانب بیٹھے ہیں

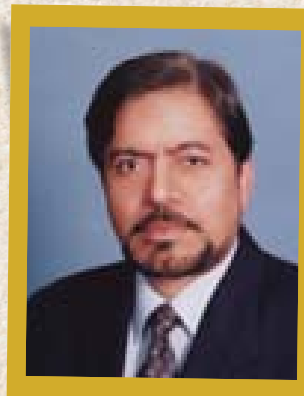
PAKISTAN TANNERS ASSOCIATION ANNUAL REPORT 2023-24

STEERING COMMITTEE

9th Pakistan Mega Leather Show-2024

Being a senior prominent member and having expertise in organizing Leather Show, Mr. Agha Saiddain was again appointed by the Central Executive Committee as Convener, Steering Committee.

The 9th Pakistan Mega Leather Show in consecutive which was held in Lahore International Expo Centre, Lahore (Pakistan) from 26-28TH January 2024 jointly organized by PTA & PFMA representing as Finished Leather (Pakistan Tanners Association - PTA), Leather Footwear (Pakistan Footwear Manufacturers Association – PFMA) alongwith all other stakeholders of Leather Sector of Pakistan such as Leather Garments (Pakistan Leather Garments Manufacturers & Exporters Association – PLGMEA) and Leather Gloves (Pakistan Leather Gloves Manufacturers & Exporters Association – PGMEA) for the exposition of finest quality of Finished Leather of all sorts i.e. Goat/Sheep Skins, Cow/Buff Hides, Leather Footwear, Leather Garments, Leather Gloves and other Leather Products/made-ups with allied Industries of Tanning Chemicals, Tanning & Footwear machineries under one roof.



Mr. Agha Saiddain
Chairman
Steering Committee
PMLS-2024

It was a joint collaborated efforts of the Leather Industry of Pakistan for organizing 9th Pakistan Mega Leather Show in Lahore (Pakistan) with the exclusive motive(s) 1) To portray and improve the positive image of Pakistan to the World's business community 2) To motivate the leather business entrepreneurs for business growth 3) To enhance the confidence of investors in Pakistan's business market and to attract international masses towards the tremendous \potentials that exist in the leather sector of Pakistan and enhance the domestic potential strength to provide viable platform within the country for joint ventures between the allied industries of Leather Sector of Pakistan and foreign companies.



Chairman, Guangzhou Footwear Association, China alongwith Chairman-PTA, Chairman- PFMA, Chairman, PTA-NZ, Lahore, Convener, PMLS-2024 and other members cutting a ribbon at Inaugural Ceremony of 9th PMLS-2024

PAKISTAN TANNERS ASSOCIATION ANNUAL REPORT 2023-24

In conclusion of this mega event of Inaugural Ceremony of 9th Pakistan Mega Leather Show, Chairman, PTA and PFMA jointly presented a momentum to Mr. Lu, Chairman, Guangzhou Footwear Association as a Chief Guest of the Show.



The Chairman-PTA and Chairman- PFMA jointly presenting momentum to the Chairman, Guangzhou Footwear Association

MEDIA BRIEFING TO THE PRINT & ELECTRONIC MEDIA

As usual media briefing was arranged individually on this occasion for getting views and opinion of PTA & PFMA on PMLS-2024. Mr. Muhammad Mehr Ali, Chairman, Pakistan Tanners Association and Mr. Agha Saiddain, Convener-PMLS recorded their views to Electronic and Print media during the show.



PAKISTAN TANNERS ASSOCIATION ANNUAL REPORT 2023-24

Local Business Visitors



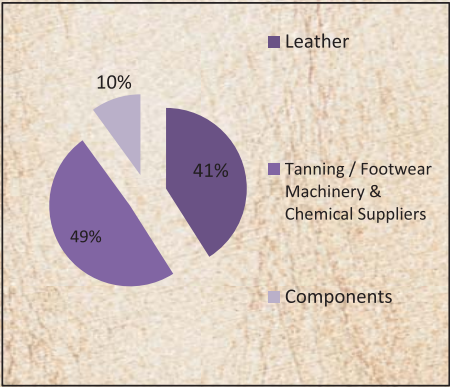
Commodity	Percentage
Leather	2%
Leather Footwear	2%
Tanning / Footwear Machinery & Chemical Suppliers	36%
Leather Garments / Gloves / Products	33%
Components	27%

Local Trade Visitors/Buyers

Electronic Registration counter was set-up at Entrance of Hall 2 for registration of visitors and buyers by themselves who visited the PMLS-2024.

As per data compiled at both the registration counters revealed that around **12000-14500 trade visitors including foreign buyers & visitors** were registered with our computerized system during 3 days of the show as made visit to the stands in both halls for business collaborations, Seminars and B2B meetings were also arranged in both the Halls for the participants to promote bilateral trade.

Number of Foreign Participants / Visitors participated in the 9th Pakistan Mega Leather Show HELD FROM 26-28TH JANUARY'2024 AT LAHORE INT'L EXPO CENTRE

Sl#	Name of Country	Number of Participants / Visitors	Commodity-wise % Foreign Participants/Visitors								
1.	Italy	- 10	 <table border="1"> <caption>Commodity-wise % Foreign Participants/Visitors</caption> <thead> <tr> <th>Commodity</th> <th>Percentage</th> </tr> </thead> <tbody> <tr> <td>Leather</td> <td>10%</td> </tr> <tr> <td>Tanning / Footwear Machinery & Chemical Suppliers</td> <td>41%</td> </tr> <tr> <td>Components</td> <td>49%</td> </tr> </tbody> </table>	Commodity	Percentage	Leather	10%	Tanning / Footwear Machinery & Chemical Suppliers	41%	Components	49%
Commodity	Percentage										
Leather	10%										
Tanning / Footwear Machinery & Chemical Suppliers	41%										
Components	49%										
2.	Turkey	- 20									
3.	Spain	- 3									
4.	Germany	- 10									
5.	Portugal	- 5									
6.	China	- 40									
7.	Saudi Arabia	- 2									
	TOTAL	: 90									

Prize Distribution Ceremony

PTA arranged a prestigious ceremony this year in local hotel of Lahore on 27th January'2024 for Prize Distribution amongst the best 3-Stands for Finished Leather Category and 3-Stands of Tanning Chemicals & Machinery Category of Hall # 2 of PTA's participants separately. As per Jury's decision the following stands holders were selected for 1st, 2nd and 3rd positions :

PTA'S SIDE – HALL # 2

Finished Leather Category

1st Best Stall: Royal Leather Ind. Ltd., Lahore.



Representative of M/s. Royal Leather Industries Ltd receiving Shied for 1st Best Stand of Finished Leather Category in 9th PMLS-2024

2nd Best Stall: KTM Leather (Pvt) Ltd., Multan.



Representative of M/s. KTM Leather (Pvt) Ltd receiving Shied for 2nd Best Stand of Finished Leather Category in 9th PMLS-2024

3rd Best Stall: Siddiq Leather Works (Pvt) Ltd., Lahore



Representatives of M/s. Siddiq Leather Works (Pvt) Ltd receiving Shied for 3rd Best Stand of Finished Leather Category in 9th PMLS-2024

Leather Tanning Machinery & Chemicals Category

1st Best Stall: Pasari Org., Lahore.



Representative of M/s. Pasari Org., receiving Shied for 1st Best Stand of Leather Tanning Machinery in 9th PMLS-2024

2nd Best Stall: KAS Enterprises, Lahore.



Representative of M/s. KAS Enterprises receiving Shied for 2nd Best Stand of Leather Tanning Chemicals Category in 9th PMLS-2024

3rd Best Stall: TFL Reda Industrial Materials Pakistan (Pvt) Ltd., Lahore.



Representatives of M/s. TFL Reda Industrial Materials Pakistan receiving Shied for 3rd Best Stand of Leather Tanning Chemicals Category in 9th PMLS-2024

PAKISTAN TANNERS ASSOCIATION

ANNUAL REPORT 2023-24

PTA organized Ceremony for Signing of MOU between Information Technology University- ITU and Pakistan Tanners Association (Northern Zone), Lahore.

PTA arranged a Ceremony on 27.01.2024 for Signing of MOU between Information Technology University (ITU) and PTA (Northern Zone), Lahore for transfer of Technology to Industry which was signed by Mr. Fazal-ur-Rehman, Chairman, PTA (NZ) and Prof. Dr. Adnan Noor Mian, Vice Chancellor, ITU in presence of Mr. Muhammad Musaddiq and Mr. Agha Saiddain.



Mr. Fazal-ur-Rehman, Chairman, PTA (NZ) and Prof. Dr. Adnan Noor Mian, Vice Chancellor, ITU signing MOU



Mr. Fazal-ur-Rehman, Chairman, PTA (NZ) Presenting PTA Shield to Vice Chancellor, ITU Prof. Dr. Adnan Noor Mian

PAKISTAN TANNERS ASSOCIATION ANNUAL REPORT 2023-24

ANNUAL CORPORATE DINNER HOSTED BY PTA ON 27TH JANUARY'2024 AT FALETTI'S HOTEL, LAHORE

PTA hosted an Annual Corporate Dinner on the occasion of 9th Pakistan Mega Leather Show on 27th January'2024 evening at Faletti's Hotel, Lahore.

The prime objective of the Dinner was to extend PTA's tribute to its Legend, Pioneers & Founders of the Leather Industry & PTA who were passed away but always keep remembered in our hearts & prayers.



PAKISTAN TANNERS ASSOCIATION

ANNUAL REPORT 2023-24

PTA PRESENTED TRIBUTE TO LEATHER INDUSTRY'S PIONEER LEADERS LATE MR.S.M. MUNEEB AND LATE MR. S.M. SALEEM ON THE OCCASION OF 9TH PMLS-2024 AT LAHORE

On the occasion of this prestigious evening of 27th January'2024, PTA presented Biography of both the legend stars Late Mr. S.M. Muneer and Late Mr. S.M. Saleem on Multimedia which was highly appreciated by the all the members of Leather Industry, participants of PMLS-2024 and audience present on this occasion.

PTA POSTHUMOUS AWARD

During the event PTA's Posthumous Award conferred upon to Late S.M. Muneer received by Mr. Irfan Muneer and Late Mr. S.M. Saleem which was received by Mr. Irfan Saleem.



Mr. Irfan Muneer receives Posthumous Award conferred upon the late Mr. S.M. Muneer of M/s. Din Group, a founder member of PTA, posthumously from Mr. Agha Saiddain, Convener, PMLS-2024 and Ex-Chairman, PTA

PAKISTAN TANNERS ASSOCIATION ANNUAL REPORT 2023-24



Mr. Irfan Saleem receives Posthumous Award conferred upon late Mr. S.M. Saleem of M/s. MIMA Group, a pioneer member of PTA from Mr. Muhammad Musaddiq, Ex-Chairman, PTA and Mr. Agha Saiddain, Convener, PMLS-2024 and Ex-Chairman, PTA

PAKISTAN TANNERS ASSOCIATION ANNUAL REPORT 2023-24

Distribution of Shields to the Exhibitors/Participants of 9th PMLS'2024 in Lahore

PTA distributed Shields on the 3rd day of the Show to each Stand of the Exhibitors of 9th PMLS-2024 of Hall # 2 as acknowledgement of their successful participation.



Mr. Fahim Ahmed, Secretary, PTA (Northern Zone) presenting 9th PMLS-2024 Shield to Exhibitors

Ariel Views of Stands in 9th PMLS-2024 at Hall # 2



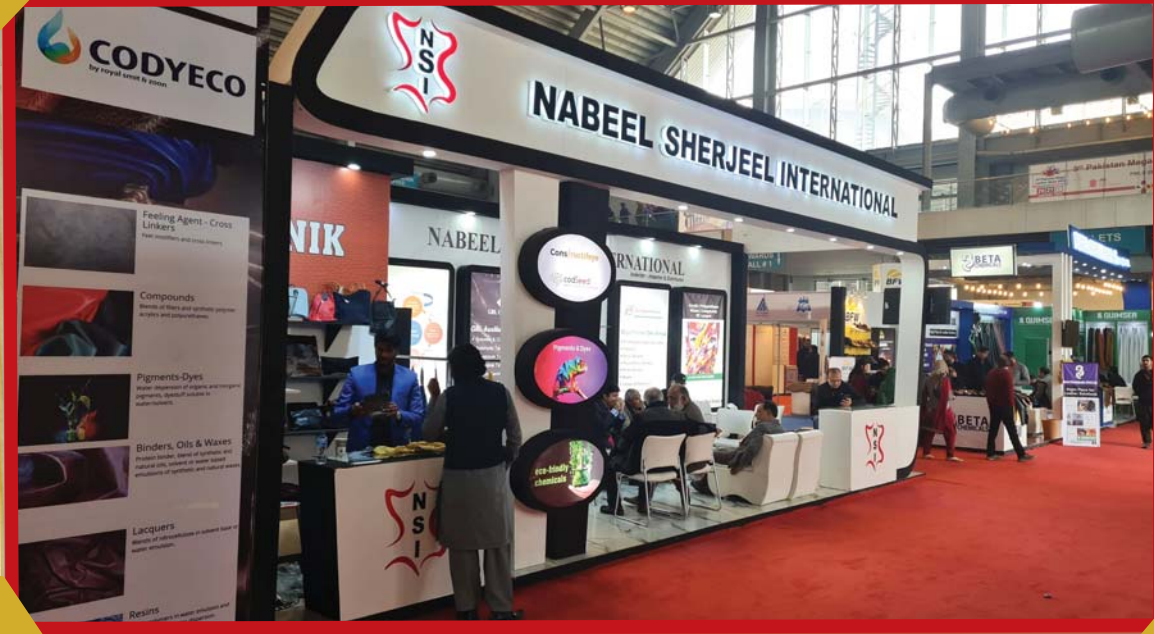
Different Views of Stands in 9th PMLS-2024



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CHINA PAVILLION ORGANIZED IN 9th PMLS-2024



PAKISTAN TANNERS ASSOCIATION ANNUAL REPORT 2023-24



PAKISTAN TANNERS ASSOCIATION ANNUAL REPORT 2023-24



PAKISTAN TANNERS ASSOCIATION ANNUAL REPORT 2023-24



CONCLUSION

The 9th Pakistan Mega Leather Show-2024 was concluded successfully and achieved all desired goals and objectives of the show as were set by the Steering Committee of the Show. The three-days show featured high quality Leather and Leather products and export quality footwear export products from across the country and abroad was found with enormous traffic of trade visitors which is around 3500 to 4500 each day as well as the Electronic Registration counter maintained at entrance of Hall # 2 of the Expo Centre and all the stands were quite busy with the business conclusion to the finalization extent.

Besides above, 40-Exhibitors from China Participated in the Show. China Pavilion specially constructed in Hall 2 and Hall 3 for making smooth participation by Chinese participants during the show. Encouraging number of foreign participants took part in the Show from China, Turkey, Italy, Spain, Germany Portugal, Saudi Arabia and other countries. The total number of stands in Hall # 2 & 3 were more than 300 jointly organized by PTA & PFMA with eye catching features including brandings with attractive ambience of booths was termed to be center of the attraction. All the Participants specially foreign Exhibitors were satisfied and committed to participate in the next event in 2025 too to be held from 26-28th January'2025 at Lahore Expo Centre.

Now the Pakistan Mega Leather Show in Lahore has become an Icon of Leather Sector of Pakistan as already established its recognition domestically & internationally that offers un-limited business opportunities for boosting the sales potential/exports. As such, all interested may avail this unique & vital opportunity in Pakistan as most potential destination of the world for participation for the best return of their investment/joint ventures/collaborations.

IMPORT / CUSTOMS AFFAIRS STANDING COMMITTEE

Mr. Ejaz Ahmed Sheikh headed the Import / Customs Affairs Standing Committee of PTA this year 2023-24 too. He actively took-up the matters of PTA Members regarding Import, Sales Tax, Income Tax, Rebate Claims to Customs Authority Concerned for immediate resolution.

He assessed and verified the prices of imported raw hides & skins and chemicals imported by our members concerned from various countries as and when they required to get certified from the Association for their onward submission to Customs to help releasing their import consignments without delay.

He actively intervene the matter regarding stuck-up import shipments of pickled/wetblue cow/buffalo hides and goat/sheep skins of PTA members from China due to ban on import of Sodium Sulphide.

He also taken-up following issues of PTA members with the high-ups for early resolution :

- The matter regarding removal of Quarantine Certificate / Health Certificate condition on import of Raw Hides & Skins, Wet blue pickled leather and removal the same condition on Export of Finished Leather to various destinations.
- Strongly taken-up the matter with the Government authorities concerned for issuance directories for clarification against HS Code # 2833.2930 for the import of Chromium Sulphate for PTA members facilitation.
- Requested Custom authorities concerned for releasing due pending Duty Drawback, Sales Tax and Income Tax claims of PTA's member claimants concerned.



Mr. Ejaz Ahmed Sheikh
Chairman
Import / Customs Affairs
S/C

INTERNATIONAL FAIRS & DELEGATION STANDING COMMITTEE

AMANULLAH AFTAB

Chairman



The Central Executive Committee of PTA appointed Mr. Amanullah Aftab as Chairman, International Fairs and Delegations Standing Committee for the year 2023-24 too due to his vast experience in arranging National Pavilion World-wide.

He is actively looking after the affairs of the Committee and frequently arrange Int'l Fairs Standing Committee meeting for discussion on the matters relating to fairs & exhibitors. He taken-up the relevant issues with TDAP for releasing subsidy in allocated Fairs to PTA on fast track. He sent proposal to TDAP for increasing percentage of subsidy on

International Leather Fairs from 40% to 70% for the facilitation of PTA member exporters. He succeeded in getting TDAP assurance as given in TDAP's Board Meeting for approval of granting 70% subsidy on Int'l Leather Fairs as allocated to PTA under TDAP's ABP-2024-25.

Under his supervision, the SG-PTA looked after the affairs of International Fairs and made arrangements for Pakistan Pavilions in respect of space rent & construction/decoration of stands in consultation with the Members of Standing Committee on Int'l Fairs & Delegations in compliance with the TDAP's Rules & Regulations in the following International as allocated by TDAP under its Annual Business Plan 2024-25 :

01. Lineapelle Fair, 22-22nd February'2024, Milan, Italy.
02. APLF – 19-21st March'2024 at Hong Kong.
03. ACLE- 3-5th September'2024, Shanghai, China.
04. Lineapelle Fair, February'2025, Milan, Italy.
05. APLF, March-2025, Hong King.
06. Lineapelle Fair, September'2025, Milan, Italy.

Brief description of each Fair held from February'2024 is highlighted hereunder :-

01. Lineapelle Fair, 20-22nd February'2024 at Milan, Italy

Pakistan Pavilion was successfully organized by Pakistan Tanners Association (PTA) in Lineapelle Fair held from 20-22nd February'2024 at Hall # 11 in RHO Fiera Milano, Italy in collaboration with TDAP, Govt., of Pakistan with the assistance of Embassy of Pakistan, Rome, Italy for participation of following PTA's 14-Members concerned within the total reserved area of 200 sqm in a befitting manner for the supreme interest of promoting country's exports via this vital world famous event of Leather Industry.

Sl #	Name of Firm
01	MIMA Leather (Pvt) Ltd.
02.	Universal Leather (Pvt) Ltd.
03.	KTM Leather (Pvt) Ltd
04.	Hussain Leather Craft
05.	Shafique Leather Enterprises
06.	Leather Tech
07.	H.Sadar Ali Akhtar Ali (Pvt) Ltd.
08	Royal Leather Industries Ltd.,
09	Leathertex Tanneries (Pvt) Ltd.
10.	Riaz Tanneries
11.	Shah Din Tanneries
12.	Noor Leather
13	Sheikh of Sialkot (Pvt) Ltd.
14.	Leather Coordinator

Besides above, following PTA's member exporters have taken part privately in this vital event of Leather Sector in Hall # 11 & 15, which was certainly termed to the immense value for the promotion of country's exports by yielding the sizeable foreign exchange for the national exchequer.

Private Participants

01. Siddiq Leather works (Pvt) Ltd., Lahore.
02. Muhammad Shafi Tanneries (Pvt) Ltd., Karachi.
03. Dada Enterprises (Pvt) Ltd., Lahore.
04. Hafiz Tannery, Karachi.

AT this event PTA has made first time all the stands in uniform policy with National Flag and TDAP's Logo on top of Fascia Board of each booth with eye catching features.

PAKISTAN TANNERS ASSOCIATION ANNUAL REPORT 2023-24

Different Views of Stands in Lineapelle Fair- 20-22nd Feberuary'2024 at Milan, Italy



PAKISTAN TANNERS ASSOCIATION ANNUAL REPORT 2023-24



PAKISTAN TANNERS ASSOCIATION ANNUAL REPORT 2023-24



PAKISTAN TANNERS ASSOCIATION ANNUAL REPORT 2023-24



PAKISTAN TANNERS ASSOCIATION ANNUAL REPORT 2023-24



Visit of Honourable Consul General of Pakistan in Milan to Pakistani Booths during the Fair

Honourable Consul General of Pakistan in Milan Italy, Madam Aqsa Nawaz paid visit to Pakistani booths during the Fair and met the participants for their motivation and offered all maximum facilitation to them for the promotion of exports with ultimate objective to secure the export orders during the Fair.



02. APLF – 19-21ST MARCH'2024 AT HONG KONG.



Pakistan Pavilion was organized in well designed with colourful eye-catching stands representing Pakistani highly value added-export oriented Leather Industry. Pakistan Pavilion was successfully concluded by Pakistan Tanners Association (PTA) in Asia Pacific Leather Fair held from 19-21st March'2024 at Hong Kong Convention and Exhibition Centre in

collaboration with the Consulate General of Pakistan, Hong Kong and with the financial support of TDAP, Government of Pakistan, Karachi for participation of its 40 Member exporters in a most befitting manner for the supreme interest of promoting country's exports via this vital world famous event of Leather Industry.

PTA also provided its services for the facilitation to its member exporters during the Show for this purpose a help desk was established within the Venue first time which was really productive for the participants and they appreciated PTA's efforts.

Following PTA's member exporters have taken part under the aegis of National Pavilion of Pakistan in APLF-2024, Hong Kong :-

Sl #	Name of Firm
01.	Leader Tanneries
02.	Shafique Leather Enterprises
03.	Pakistan Global Tannery
04.	Universal Leather (Pvt) Ltd
05.	Star Leather Industries (Pvt) Ltd
06.	Multan Hide Co. (Pvt) Ltd.
07.	AUK Enterprises,
08.	HMB Tanneries (Pvt) Ltd,
09.	MIMA Leather (Pvt) Ltd,
10.	Shaikh Brothers,
11.	Elegant Leather International,
12.	Mahmood Brothers,
13.	Jeaman Leather & Leather Clothing,
14.	Muhammad Ashraf (Pvt) Ltd,
15.	Leather Tech,

PAKISTAN TANNERS ASSOCIATION

ANNUAL REPORT 2023-24

Sl #	Name of Firm
16.	Nova Leathers (Pvt) Ltd,
17.	Hussain Leather Craft,
18.	Chamois Leather,
19.	Shifan Leather Goods,
20.	Best Tanning Industry,
21.	EPCT (Pvt) Ltd.
22.	Noor Leather Garments (Pvt) Ltd.
23.	Hafiz Tannery,
24.	Tauheed International (Pvt) Ltd,
25.	Kasur Tanneries (Pvt) Ltd,
26.	Prime Tanning Industries (Pvt) Ltd.
27.	Sheikh of Sialkot (Pvt) Ltd,
28.	Riaz Tanneries ,
29.	Pelle Classics,
30.	Unique Tanning Industries (Pvt) Ltd.
31.	Leather Coordinator,
32.	Hafiz Enterprises,
33.	U.E (Pvt) Ltd.
34.	Shah Din Tanneries,
35.	Royal Leather Industries Ltd.,
36.	KTM Leather (Pvt) Ltd,
37.	H. Sadar Ali Akhter Ali (Pvt) Ltd.,
38.	Leathertex Tanneries (Pvt) Ltd,
39.	Siddiq Leather Works (Pvt) Ltd.,
40.	Yousaf Tanneries,

INAUGURATION OF APLF-2024 HONG KONG COINCIDES WITH ITS 40TH ANNIVERSARY

The Organizer of APLF-2024 celebrated the Inauguration Ceremony of APLF-2024 Hong Kong coincides with its 40th anniversary of APLF and invited participants from various countries who were participating since 40 years of excellence with APLF including Pakistan and invited Chairman, Pakistan Tanners Association, Mr. Muhammad Mehr Ali of M/s. KTM Leather, Multan as VIP Guest for Inauguration on 40th Anniversary of APLF.



Chairman, PTA, Mr. Muhammad Mehr Ali participating in the 40th Anniversary of APLF at Hong Kong during APLF-2024

PAKISTAN PAVILION IN APLF-2024 INAUGURATED BY THE ACTING CONSUL GENERAL OF PAKISTAN IN HONG KONG ON 19.03.2024

Mr. Muhammad Amjad Ahmad, Acting Consul General, Consulate General of Pakistan in Hong Kong invited as Chief Guest for inauguration of Pakistan Pavilion in APLF-2024 at Hong Kong on first day of the show on 19.03.2024. The ceremony also attended by PTA's member participants of APLF-2024, other senior Members of PTA, Organizers of APLF, Foreign Guests, Int'l Electronic & Print Media personals.

PAKISTAN TANNERS ASSOCIATION ANNUAL REPORT 2023-24



The Consul General of Pakistan in Hong Kong and Mr. Muhammad Mehr Ali, Chairman, PTA inaugurating APLF-2024 on 19th March 2024 along with Ms. Grace Lee, Organizer, APLF, Mr. Muhammad Shafi, Sr. Vice Chairman, PTA and Mr. Agha Saiddain, Ex-Chairman, PTA



Chairman, PTA presenting flower bouquet to the acting CG of Pakistan in Hong Kong on his visit to Pakistan Pavilion on the occasion of APLF-2024 at Hong Kong

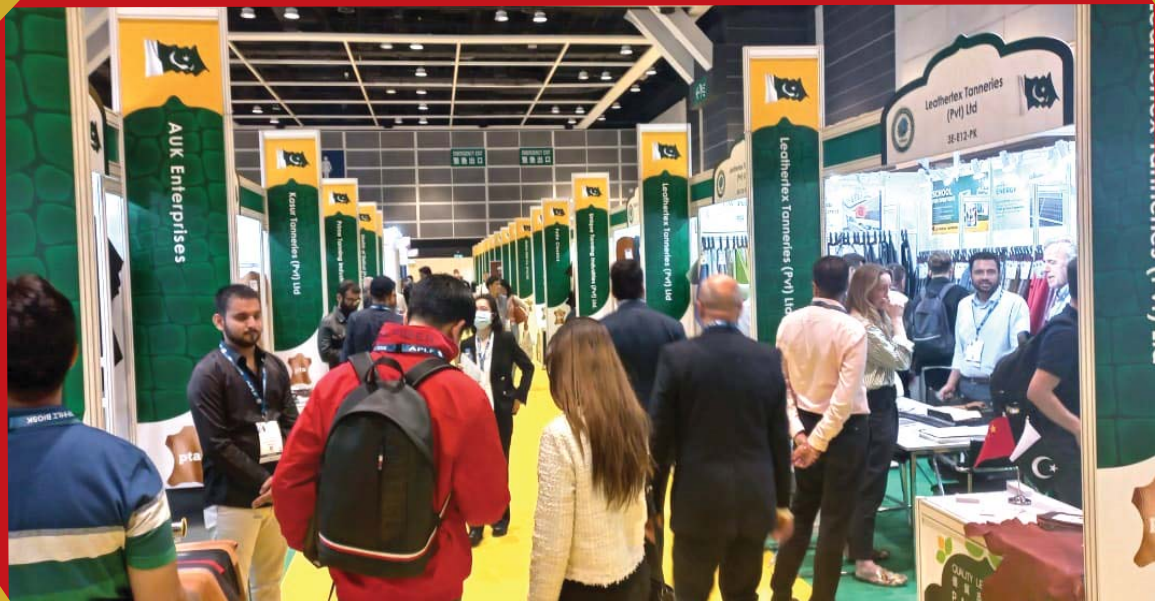
**VIEWS OF PTA'S MEMBER PARTICIPANT STANDS DURING
APLF-2024 AT HONG KONG**



PAKISTAN TANNERS ASSOCIATION ANNUAL REPORT 2023-24



PAKISTAN TANNERS ASSOCIATION ANNUAL REPORT 2023-24



03. ALL CHINA LEATHER EXHIBITION (ACLE), 3-5TH SEPTEMBER'2024 AT SHANGHAI, CHINA

Pakistan Pavilion was successfully organized by Pakistan Tanners Association (PTA) in ACLE held from 3-5th September'2024 at Shanghai Int'l Expo Centre, Hall # E1, Pudong, Shanghai China in collaboration with TDAP, Govt., of Pakistan with the assistance of Embassy of Pakistan, Shanghai, China for participation of following PTA's Member Exporters concerned in a befitting manner for the supreme interest of promoting country's exports via this vital world famous event of Leather Industry.

Participants of National Pavilion in ACLE-2024 :

1. KTM Leather Pvt Ltd., Multan.
2. Jeaman Leather & Leather Clothing, Karachi
3. Decent Tanneries, Kasur.
4. Muhammad Shafi Tanneries (PVT) Ltd., Karachi.
5. Pelle Classics, Karachi.
6. Yousaf Tanneries, Kasur.

HONOURABLE CONSUL GENERAL OF PAKISTAN IN SHANGHAI, CHINA VISITED NATIONAL PAVILION ORGANIZED BY PTA IN ACLE-2024

The Consul General of Pakistan in Shanghai, China, Mr. Shehzad Ahmad Khan visited the Pakistan Pavilion during the Fair and met the participants for their motivation and assured he all maximum facilitation to them for boosting export of Leather from Pakistan and to secure more export orders for earning more foreign exchange for the country.



Chairman, PTA, Mr. Muhammad Mehr Ali presenting PTA Shied to Mr. Shehzad Ahmad Khan, CG of Pakistan in Shanghai, China during his visit to Pakistan Pavilion in ACLE-2024 on 03.09.2024

**VIEWS OF PTA'S MEMBER PARTICIPANT STANDS
DURING ACLE-2024 AT SHANGHAI CHINA**



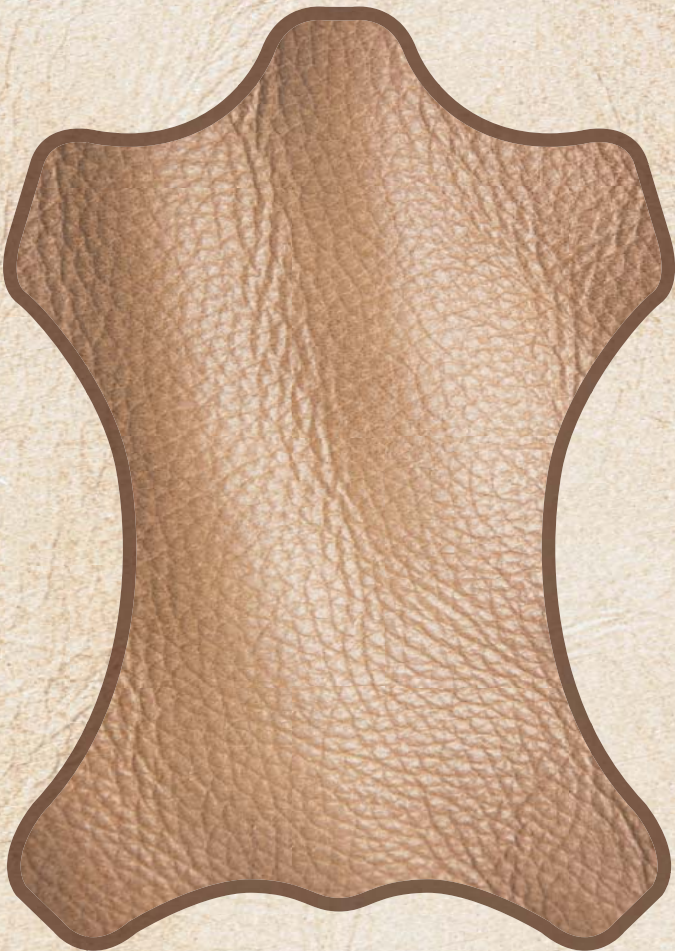
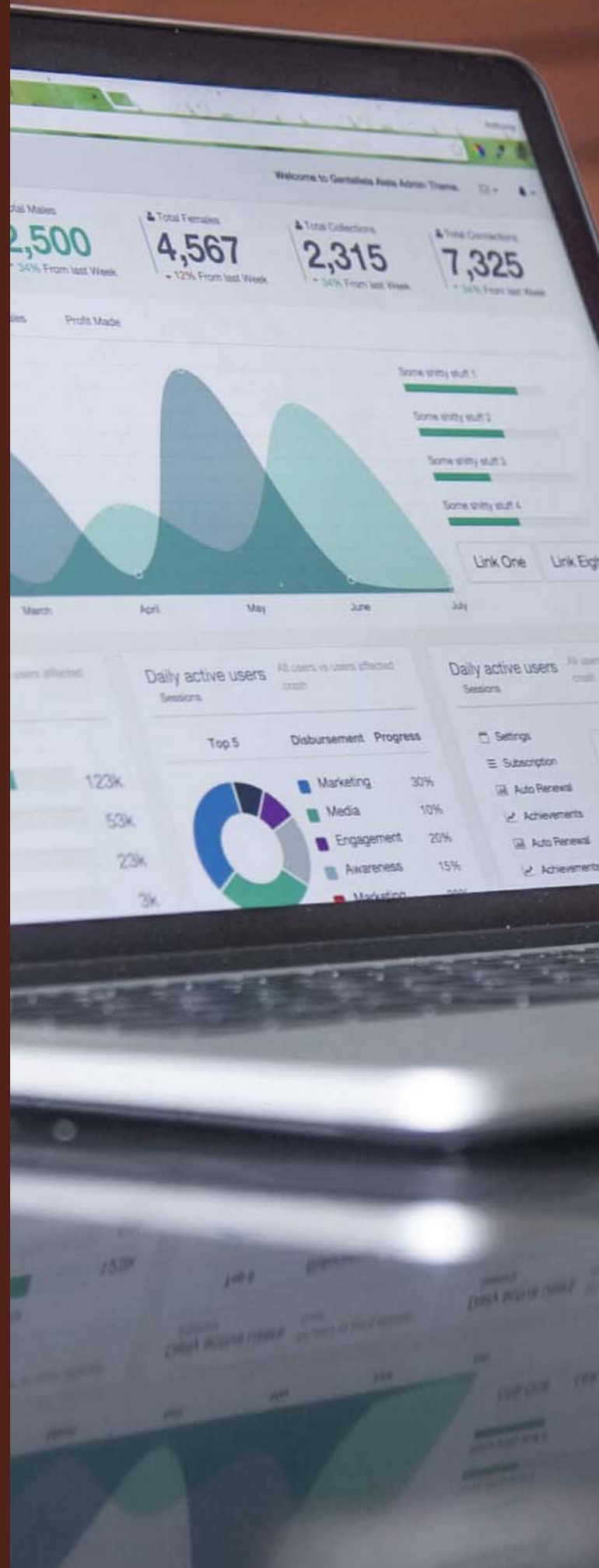
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PAKISTAN TANNERS ASSOCIATION ANNUAL REPORT 2023-24



Statistics



EXPORTS PERFORMANCE OF LEATHER & LEATHER PRODUCTS

FROM PAKISTAN DURING JULY-JUNE 2023-2024 vis-à-vis 2022-23

The export of Leather and Leather Products for the financial year July-June 2023-24 touched US\$ 808.422 Million as against the performance of US\$ 887.104 Million in the corresponding period of last year and registered declined by 8.87% which gives an alarming signal.

The export of Leather Sector has fallen due to various factors such as, duties and taxes imposed by the Government in the recent Federal Budget 2024-25, withdrawal of Regionally Competitive Energy Tariff (RCET), discontinuation of DLT Scheme @5% for Finished Leather, high-interest rate stuck-up of sales tax refund claims, pending release of duty drawback claims etc. etc.

During the fiscal year July-June 2023-24 about 10.223 million square meters of Finished Leather was exported to Hong Kong, Italy, China, USA, Vietnam, Korea, Germany, South Africa, Bangladesh, Spain, Turkey, Indonesia, Poland, Portugal, Thailand, U.A.E., Saudi Arabia, France and some other countries showing marginal increased in Volume by 1.40% and downfall in Value by 17.91% while the other sectors including Leather Garments exports posted a negative growth to US\$ 249.247 Million in the financial year 2023-24 as compared to US\$ 280.844 Million in the corresponding period of last year and registered decline by 11.25%, Leather Footwear exports showing downward trend by 12.07% and other leather manufacturers registered declined by 11.55% while the Leather Gloves export registered positive trend by 0.66% in value reaching at US\$ 283.157 Million.

A Statement showing the Product-wise Export Performance of Leather Sector with Volume and Value during July-June 2023-2024 vis-a-vis July-June 2022-23 is given below :

PAKISTAN TANNERS ASSOCIATION ANNUAL REPORT 2023-24

Value in Thousand US Dollars

Commodities	Unit	JULY-JUNE 2022-2023		JULY-JUNE 2023-2024		% CHANGE	
		Qty	Value	Qty	Value	Qty	Value
LEATHER	'000' SQM	10,082	167,614	10,223	137,586	1.40%	-17.91%
	AUP/Sq.M		16.63		13.46		-19.05%
LEATHER APPAREL & CLOTHING	'000' DOZ	1,486	280,844	1,817	249,247	22.27%	-11.25%
	AUP/PCS		15.75		11.43		-27.42%
LEATHER GLOVES	'000' DOZ	9,570	281,300	9,941	283,157	3.88%	0.66%
	AUP/PAIR		2.45		2.37		-3.10%
LEATHER FOOTWEAR	'000' PAIRS	10,327	142,060	8,890	124,911	-13.91%	-12.07%
	AUP/PAIR		13.76		14.05		2.14%
OTHER LEATHER MANUFACTURERS	'000' KGS		15,286		13,521		-11.55%
	AUP/KG						
TOTAL :			887,104		808,422		-8.87%

Source: Pakistan Bureau of Statistics (PBS).

Export of Finished Leather holds a share of 17.02% in Pakistan's total Leather & Leather Products exports with an export value of US\$ 808.422 Million during the fiscal year July-June 2023-24. This is followed by Leather Garments with a share of 30.83%, Leather Gloves 35.03%, Leather Footwear 15.45% and Other Leather Manufactures 1.67% as depict in the graphic.

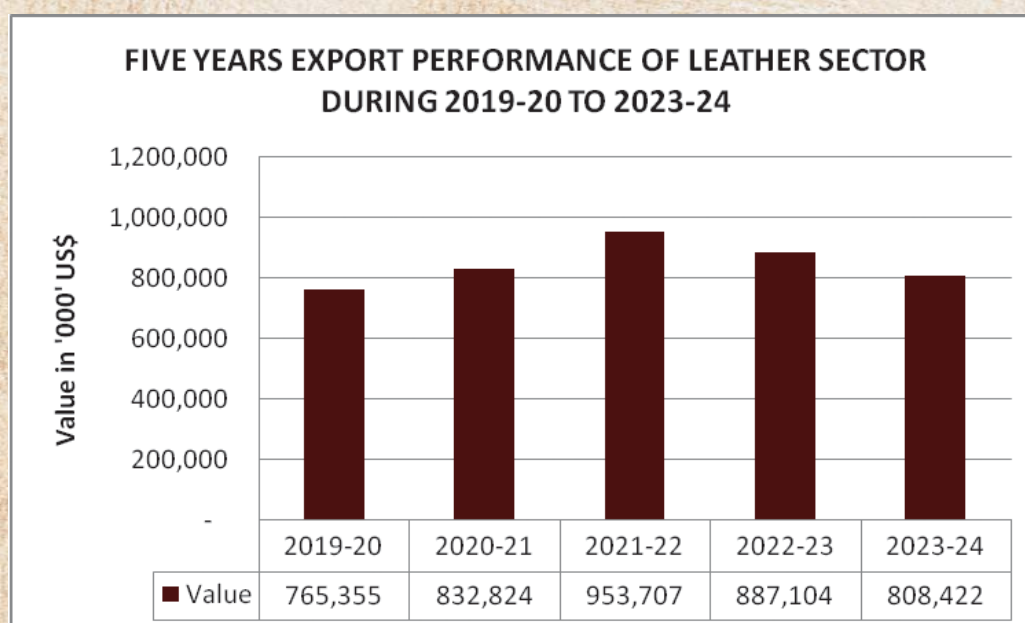


FIVE YEARS EXPORT PERFORMANCE OF LEATHER & LEATHER PRODUCTS (2019-20 TO 2023-24)

Value in '000' US Dollar

S/No.	Commodities	Unit QTY	July-June 2019-20		July-June 2020-21		July-June 2021-22		July-June 2022-23		July-June 2023-24	
			Qty	Value	Qty	Value	Qty	Value	Qty	Value	Qty	Value
01.	Leather Tanned A.U.P per Sq.M	'000' SQM	16,915	184,157	12,027	161,940	16,078	208,092	10,082	167,614	10,223	137,586
				10.89		13.46		12.94		16.63		13.46
02.	Apparel & Clothing of Leather A.U.P per Pcs.	'000' Pcs.	12,024	250,920	15,228	286,153	21,324	315,200	17,832	280,844	21,804	249,247
				20.87		18.79		14.78		15.75		11.43
03.	Leather Gloves A.U.P per Pair	'000' Pairs	60,732	212,816	82,104	259,709	10,644	287,226	9,570	281,300	9,941	283,157
				3.50		3.16		2.25		2.45		2.37
04.	Leather Footwear A.U.P per Pair	'000' Pairs	6,587	107,173	7,907	108,459	8,174	124,536	10,327	142,060	8,890	124,911
				16.27		13.72		15.24		13.76		14.05
05.	Leather Manufactures N.S. A.U.P per Kg	'000' 'Kgs'	1,080	10,289		16,563		18,653		15,286		13,521
				9.53								
Total:				765,355		832,824		953,707		887,104		808,422

Source: Pakistan Bureau of Statistics.



**ESTIMATED LIVESTOCK POPULATION
 IN PAKISTAN**

FOR THE LAST THREE YEAR FROM 2020-21 TO 2023-24)

Million Numbers

Fiscal Year	Buffalos	Cattle	Goats	Sheep	Camels
2020-21	42.4	51.5	80.3	31.6	1.1
2021-22	43.7	53.4	82.5	31.9	1.1
2022-23	45.0	55.5	84.7	32.3	1.1
2023-24	46.3	57.5	87.0	32.7	1.2

Source: Pakistan Bureau of Statistics.

NATIONAL INSTITUTE OF LEATHER TECHNOLOGY (NILT)

The prestigious National Institute of Leather Technology (NILT) basically established in 1998 by PTA in financial collaboration of TDAP is now being managed under the independent Board of Governors. This institute housed in a splendid building in Korangi Industrial Area imparts technical and scientific training to the students as well as to the in-service technicians to enable them to serve the tanning, leather sector industry proficiently. Most of the members on the Board of Governors of NILT are from Pakistan Tanners Association who have been contributing their tangible share to make it a state of the art institute aimed at upgrading qualitatively all the leather sectors to be competitive in the world market.

The National Institute of Leather Technology (NILT) is having a qualified faculty team to keep leather industry abreast with modern technology and practices as well as to provide a platform for human resource development. NILT was set up as an institute on national level of an international standard. This institute is planning to upgrade its status which needs full financial support from the Government.

NILT is affiliated and recognized by Sindh Board of Technical Education and Internationally by University of Northampton U.K. Presently Academic courses of DAE (3 Years), Executive Diploma (1 Year) and BBSYDP course (6 Months) are continued at the institution.

COMBINED EFFLUENT TREATMENT PLANT (CETP)

The Combined Effluent Treatment Plant (CETP) for Korangi Tannery Cluster in Sector 6-C, Korangi Industrial Area, Karachi was set up with the cooperation of Ministry of Commerce, Government of Pakistan, Dutch Government, Government of Sindh, City District Government and PTA (Southern Zone).

The main objective of the CETP running under its President Mr. Gulzar Firoz is to benefit tanning community at Korangi Cluster, general public, marine life as well as to meet National Environmental Quality Standards (NEQS) which is mandatory and to meet international compliances.



Hussain Leather Craft
Handling Leather Carefully

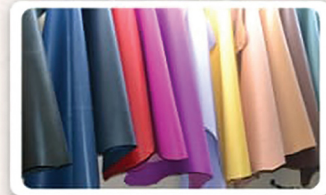
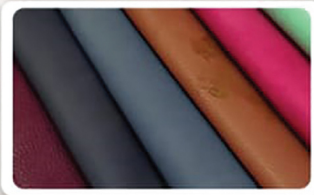


LEATHER WORKING GROUP

GOLD
HUS101



Trusted by the World's Leading Brands



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Plot # 21, Sector 7-A, Korangi Industrial Area,
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Phone: +92-304-1110452

Email: info@hlc.com.pk, sales@hlc.com.pk

Website: www.hlc.com.pk

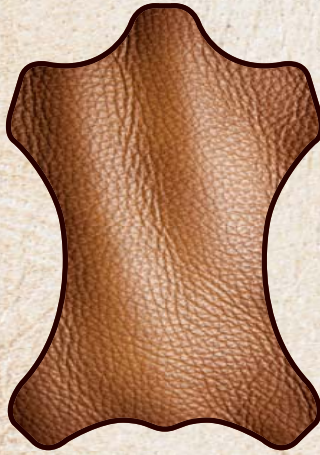
Tannery

Plot #21 & 28, Sector 7-A, Korangi Industrial Area,
Karachi-74900 Pakistan.



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ANNUAL REPORT 2023 - 2024



Pakistan Tanners Association (SOUTHERN ZONE)

Presented by

Mr. Muhammad Shafi
Chairman, PTA (Southern Zone)

Southern Zone Office:

Plot # ST-7, Sector 7-A, Korangi Industrial Area, Karachi-74900, Pakistan.

Tel: +92-21-35062077-78 Fax: +921-21-35060323

Email: ptasz@pakistananners.org ptasouthernzone@gmail.com

Website: www.pakistananners.org

Muhammad Shafi



Chairman

Pakistan Tanners Association (Southern Zone)

PAKISTAN TANNERS ASSOCIATION

ANNUAL REPORT 2023-24

ANNUAL REPORT FOR 2023-24

(SOUTHERN ZONE)

BY

MUHAMMAD SHAFI

CHAIRMAN

PAKISTAN TANNERS ASSOCIATION

I am grateful to Almighty Allah for kindly having chosen me to serve the local Leather Association as Chairman of PTA (S.Z) for the year 2023-24 and hence blessed me with onerous responsibility to work to contribute for promotion of local exporting leather industry which is a source of livelihood for a large number of people.

I commence my Report with the expression of my sincere wishes that our beloved country will over-come its current financial problems, eliminate energy shortage, control Law & order, provide enabling atmosphere & level playing field to the Leather Industry so that it may flourish to realize its full potential. This enables us grow and face the global competitors and earn foreign exchange for our country and continue to provide livelihood to hundreds of thousands of people associated with this Leather Industry directly and indirectly across the country.

I am proud to acknowledge that the Executive Committee always had the opportunity of referring the key issues to its very senior PTA members like Mr. Gulzar Firoz, Mr. Amanullah Aftab, Mr. Ejaz Ahmed Sheikh, Mr. Hamid A. Zahur, Mr. M Danish Khan, Mr. Sheikh Afzal Hussain & Mr. Aziz Ahmed for guidance whenever needed. They have been our trail-blazers. The young leadership of local leather Industry is indebted to them.

I am glad to record that as Chairman of PTA (S.Z), I received full, unrestrained cooperation of the Vice Chairman, Mr. S. Tahir Iqbal in my efforts to redress the problems of PTA (S.Z) members which were referred to it. In fact, I feel proud to write that entire Executive Committee consisting of 10 - Members worked as a well-knit body. Its members contributed in one way or the other to achieve the mission of the Association.

Before I relate major efforts and achievements of my tenure, I would like to accept openly that the improvement in efforts and directions for development emerge from positive criticism which I have always welcomed.

The total PTA (S.Z) members after renewal for the year 2023-24 is as under :

Corporate Class Members : 49

Associate Class Members : 54

Earlier at the start of the year, new Executive Committee :

Executive Committee - PTA S.Z 2023-24

1. Mr. Muhammad Shafi	Chairman
2. Mr. S. Tahir Iqbal	V. Chairman
3. Mr. Farooq Ahmed	Member, Executive Committee
4. Mr. Usman Umer	~~~~"~~~
5. Mr. Sh. M. Afzal Hussain	~~~~"~~~
6. Mr. M. Danish Khan	~~~~"~~~
7. Mr. Khawaja Masood Ahmed	~~~~"~~~
8. Mr. Khawaja Liaquat Mahmood	~~~~"~~~
9. Mr. Shoukat Ali	~~~~"~~~
10. Mr. Sheikh Azhar Saeed	~~~~"~~~

I am thankful to all my Executive Committee colleagues, for their cooperation extended to me in discharging my onerous responsibilities. They were always willing to work. The Vice Chairman, Mr. S. Tahir Iqbal always extended his full cooperation and participated in efforts for achieving goal of wellbeing and uplift of our leather Industry. I feel that it had not been possible for me without his persistent cooperation and efforts to carryout my responsibilities so effectively as Chairman.

I also acknowledge the help and cooperation which I got from Mr. Ejaz Ahmed Sheikh. He played a very active role in Executive Committee discussions. His advices were very useful. I am thankful to Mr. Amanullah Aftab. He regularly attended our meetings despite being busy at PTA Central as its Chairman.

I must also thank our Infrastructure Committee Chairman Mr. Aziz Ahmed who was very regular in attending the meetings and participated in Executive Committee debates on issues discussed in the Committee and helped in the decision making process.

The following Sub-Committee were constituted after taking over of the new Executive Committee to run the affairs of PTA on democratic lines. Powers were delegated to the relevant Sub-Committees to deal and resolve various problems & issues that are generally referred to PTA (S.Z).

PAKISTAN TANNERS ASSOCIATION

ANNUAL REPORT 2023-24

Sub-Committees

- i) Finance & Administration Sub-Committee
- ii) New Membership Sub-Committee
- iii) Infrastructure Sub-Committee
- iv) Arbitration Sub-Committee
- v) Electric / Gas Sub-Committee
- vi) Import Export Related Issues

Chairman

- Mr. Muhammad Shafi
- "" "" ""
- Mr. Aziz Ahmed
- Mr. Gulzar Firoz
- Mr. Khawaja Liaquat Mahmood
- Mr. Ejaz Ahmed Sheikh

I am grateful to the members of the Sub-Committees for putting their efforts and dedicating their precious time to the betterment of Leather Industry and doing their best in this respect. I am happy to record that every member of the Executive Committee extended his utmost cooperation.

I must also thank our Secretary PTA (S.Z) Mr. Raiyan Muhammad & Staff whom has worked hard for this Association.

I must also thank our senior member Mr. Gulzar Firoz who was very regular in attending the meetings and participated in Executive Committee debates on issues discussed in the Committee and helped in the decision making process.

PAKISTAN TANNERS ASSOCIATION ANNUAL REPORT 2023-24



CHAIRMAN PTA (S.Z) MR. MUHAMMAD SHAFI & VICE CHAIRMAN PTA (S.Z) MR. S TAHIR IQBAL HOSTED LUNCH IN HONOUR OF MAYOR KARACHI BARRISTER MURTAZA IN PTA (S.Z) OFFICE. IMPORTANT ISSUES REGARDING INFRASTRUCTURE, LOCAL TAXES WERE THOROUGHLY DISCUSSED AT LENGTH.

PAKISTAN TANNERS ASSOCIATION ANNUAL REPORT 2023-24



PAKISTAN TANNERS ASSOCIATION ANNUAL REPORT 2023-24



PAKISTAN TANNERS ASSOCIATION (S.Z) CHAIRMAN MR. MUHAMMAD SHAFI INVITED LAW ENFORCEMENT AGENCIES OFFICIALS ON LUNCH BEFORE EID-UL-ADHA IN PTA (S.Z) OFFICE TO DISCUSS SMOOTH TRANSPORTATION OF HIDES / SKINS INTO TANNERY ZONE.



PAKISTAN TANNERS ASSOCIATION ANNUAL REPORT 2023-24



MR. MUHAMMAD SHAFI CHAIRMAN PTA (S.Z) INVITED MR. SYED JAWWAD MUZZAFFER DEPUTY COMMISSIONER KORANGI ON LUNCH IN ASSOCIATION OFFICE. ISSUES PERTAINING TO DISTRICT ADMINISTRATION WERE DISCUSSED IN LENGTH.



DELEGATION OF PAKISTAN TANNERS ASSOCIATION (S.Z) LED BY MR. MUHAMMAD SHAFI HELD A MEETING WITH BRIGADIER MUHAMMAD ASIM, SECTOR COMMANDER, ABDULLAH SHAH GHAZI RANGERS IN HIS OFFICE. ISSUES PERTAINING TO LAW ENFORCEMENT AGENCIES WERE DISCUSSED IN LENGTH.

PAKISTAN TANNERS ASSOCIATION ANNUAL REPORT 2023-24



CHAIRMAN PTA (S.Z) MR. MUHAMMAD SHAFI ATTENDED INAUGURATION CEREMONY OF COMMUNITY POLICE KORANGI ALONGWITH OTHER MEMBERS OF LEATHER INDUSTRY

PAKISTAN TANNERS ASSOCIATION ANNUAL REPORT 2023-24



MINISTER INDUSTRIES & COMMERCE GOVT OF SINDH, MR. JAM IKRAMULLAH DHAREJO CALLED DELEGATION OF PAKISTAN TANNERS ASSOCIATION (S.Z) LED BY CHAIRMAN PTA (S.Z) MR. MUHAMMAD SHAFI & MR. AZIZ AHMED CHAIRMAN INFRASTRUCTURE COMMITTEE PTA (S.Z) IN HIS OFFICE. ISSUE LIKE REHABILITATION OF TANNERY ZONE, ALLOTMENT OF SEPARATE LAND FOR LEATHER CITY, GRANT FOR ASSOCIATION AND REQUEST FOR AMBULANCE / FIRE FIGHTER VEHICLE WERE THE AGENDA FOR THE MEETING.

PAKISTAN TANNERS ASSOCIATION ANNUAL REPORT 2023-24



A MEETING WITH SSGC OFFICIALS OF KORANGI OFFICE WAS HELD IN PTA (S.Z) OFFICE TO DISCUSS LOW GAS PRESSURE, SHORTAGE OF GAS SUPPLY AND UN-ANNOUNCED GAS LOAD SHEDDING.

PAKISTAN TANNERS ASSOCIATION ANNUAL REPORT 2023-24



A DELEGATION OF PAKISTAN TANNERS ASSOCIATION (S.Z) LED BY CHAIRMAN PTA (S.Z) MR. MUHAMMAD SHAFI HELD A MEETING WITH NEWLY APPOINTED PRESIDENT, SENIOR VICE PRESIDENT AND OTHER OFFICE BEREARS OF FEDERATION OF PAKISTAN CHAMBER OF COMMERCE & INDUSTRIES.

THE SECRETARIAT AT PTA.

Before I conclude my report I also appreciate the untiring efforts of the Secretary PTA (S.Z) Mr. Raiyan Muhammad in particular and all the Secretariat Staff who remained committed and dedicated to their work throughout my tenure and I hope that they will keep discharging their duties with more devotion in future as well.

I once again thank the Mr. S. Tahir Iqbal, Vice Chairman, all the members of my Executive Committee & Sub-Committees for encouraging me and fully supporting me in taking up all challenges and achieving above started improvements for our leather industry.

I thank you and bid farewell with prayers that may Allah. The Almighty bless this Industry and that it may flourish and progress and thousands of people associated with it directly and indirectly, may prosper ever.

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**PAKISTAN TANNERS
ASSOCIATION**
Northern Zone

2023-2024 ANNUAL REPORT

PRESENTED BY :

Fazalur Rehman Shaikh
Chairman

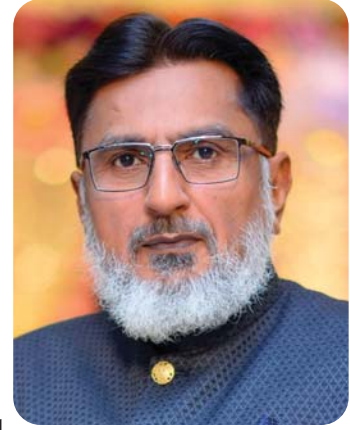
PREPARED BY :

PTA-NZ Secretariat

Dear Members,

Assalam-o-Alaikum!

While signing off the year 2023-2024, I humbly pray to Allah - the Al-Mighty, to accept my gratitude for vesting in me the ability and the opportunity to serve the Leather Industry with the best of my skills and knowledge. The enlightened guidance of Prophet Muhammad (PBUH) enabled my honesty to pick up the upright path to steer the affairs of the Association.



Looking at a glance on the last year, I feel delighted and honored while presenting the Annual Report before the members of Pakistan Tanners' Association – Northern Zone. This report highlights the activities and performance of Pakistan Tanners Association-Northern Zone during the year 2023-2024.

Last year, the tenure of office bearers of trade organizations was extended to two years vide Trade Organization (Amendment) Act 2022. Therefore, I had the honor to continue to serve as the Chairman of Pakistan Tanners' Association – Northern Zone during the term 2022-2024. I would like to put forward my appreciation for the cooperation and assistance rendered by you during this period. I'm grateful to Chairman PTA-Central Khawaja Muhammad Mehr Ali for his guidance and support in resolving various matters. It was his overarching support that helped me out in successfully discharging my responsibilities. I would also like Mr. Muhammad Arif – Vice Chairman PTA-NZ to receive my sincere thanks for his valuable support in shouldering the responsibility to serve the Association. I also want to acknowledge the sincere guidance and professional support from almost all the Ex-chairmen of PTA-NZ for which I'm liable to pay my gratitude to those men of high acumen. I'm extremely grateful to all members of the Executive Committee, Special Invitees, all conveners and members of the subcommittees who extended their support and time in looking after the affairs of the Association. My special thanks are due for Mr. Agha Saiddain, Mr. Muhammad Musaddiq, and Mr. Naeem Akhtar who spared their valuable time for the Association and supported our efforts to deliver the best for the benefit of Association. My task has been completed successfully and it was possible only due to the team effort that empowered me to strive for the betterment of industry. In order to remain successful, I wish and hope that members will continue to work with same zeal and spirit.

CONDOLENCES

During the last year, relatives and dears of our following member firms passed away. Association office timely expressed its condolence to the agrieved member. May we pray to Allah, the Almighty, to bless the departed soul in eternal peace and grant courage to the bereaved family to bear the irreparable loss with fortitude.

- * Mr. Qamar Khurshid son in law of Mr. Ahmed Sadiq
- * Mother of Mr. Muhammad Tayyab, Riaz Tanneries, Kasur
- * Sheikh Muhammad Younus (S.I) father of Sheikh Azmat Saleem sb, Director Leather Coordinators, Sahiwal
- * Sheikh Qamar Aftab, Director/Partner Qamar Tanning Industries, Sahiwal
- * Mother of Mr. Muhammad Yaqoob, Leader Tanneries, Kasur
- * Wife of Sheikh Abdul Mannan, Karachi
- * Father of Mr. Muhammad Shafi, (M/s Mateen Brothers & Shireen Leather), Karachi

- * Mother of Mr. Khalid Nasir, M/s Nabeel Sherjeel International, Lahore.
- * Father of Haji Tahir Muneer, M/s S.S Leather, Karachi.
- * Haji Lal Taj Din, Father of Taj Din Rashid, M/s Taj & Sons, Karachi.
- * Mr. Abbas Ali Son of Late Mr. Amir Ali Patel, Karachi.
- * Mr. Amanullah Son of Late Sheikh Muhammad Usman, M/s Multan Hide Co, Multan
- * Wife of Mr Abdul Rauf, M/s Zahoor Sanchu, Karachi

ACTIVITIES OF THE ASSOCIATION

A short summary of the activities of the Association during the year 2023 – 2024 is given hereunder:

MEETINGS OF ZONAL EXECUTIVE COMMITTEE

The Zonal Executive Committee held two (02) meetings during the year in report. Last and third meeting had to be scheduled with the Annual General Body Meeting, which has been scheduled to be held in accordance with the Memorandum and Articles of Association on 12th September 2024.

This year participation of Members and Special Invitees of the Executive Committee was not very active. Factors need to be considered for improvement so as to make effective decision making, deal with day to day affairs and resolution of problems of the industry. Participation would be a healthy sign for industrial growth and members will feel more satisfied with the Association and its functions. I must suggest adopting necessary measures to maintain and improve members' interest in the affairs of the Association and Leather industry.



Central Managing Committee Meetings

Elected representatives of PTA from Northern Zone made active representation in the Central Managing Committee of PTA by attending meetings held at Karachi/Lahore through video conferencing system and on Zoom Application as well. In this connection, PTA Northern Zone remained co-host for all sessions of Central Managing Committee meetings held simultaneously at PTA Offices Lahore and Karachi.

4th Stakeholders Consultation Workshop on Revision of Industry Specific Punjab Environmental Quality Standards for Tanneries and Leather Sector held on 14-Sep-2023

M/s IES and Punjab Environment Protection Department, Government of Punjab in collaboration with World Bank are working on project “Development of Industry Specific Punjab Environmental Quality Standards for Tanneries and Leather Sector”.

In this regard, M/s IES arranged the 4th Consultation Workshop of relevant stakeholders at a local hotel in Lahore. Main objective of consultation meeting is to discuss and collected feedback on proposed set of leather industry EQS.

Stakeholders from various public and private sector attended the session. Mr. Agha Saididain and Ch. Zulfiqar Hayat along with Secretary PTA-Northern Zone attended the meeting.

Everyone got the opportunity to discuss and explain the status of compliance against the proposed environmental quality standards.

Proposed set of EQS for Leather Tanneries were shared during discussion for comments. The standards proposed for tanneries in Punjab were just in line with what PTA-NZ had proposed to the department as Association office kept on following the department vigorously and sent its timely input and feedback to the consultants. Mr. Agha Saiddain and Ch. Zulfiqar Hayat deliberated their opinions and the difficulties that leather sector viz during the pursuit of environmental preservation and compliance of environmental quality standards. However, other sectors present strongly opposed to accept the proposed standards for their sector. It was decided that all sectors will be approached again individually and asked for their respective inputs. In this regard, PTA-NZ was approached again in October 2023 along with proposed set of standards. We forwarded our comments on the draft set of Industry Specific Environmental Quality Standards – PEQS with in due time.



Visit of Delegation from ITU Computer & Software Engineering Department

On 30th October 2023, a delegation from IT University lead by Prof. Dr. Usman Younis, Chairperson Computer & Software Engineering Department visited the Pakistan Tanners Association (PTA – Leather Sector) to have meeting followed by presentation to strengthen University-Industry Partnership & Technology Transfer initiatives. Leather sector is the second biggest manufacturing sector in Pakistan after Textile sector. ITU team leader presented some their solutions for automation in the industry, including M/s SRC (pvt.) Ltd.

ITU delegates were interested in building relationship with industry in order to develop customized solutions for the manufacturing industries for industrial automation, preventing failures and break downs. ITU team also proposed for signing MoU between ITU & PTA to benefit the industry and academia to promote the Knowledge economy agenda. PTA has always facilitated academia. Under proposed MOU, PTA will facilitate ITU students to establish technology linkages with industry and coordinate for fruitful collaboration for its member industries.

The initiative later matured on signing of an MOU between PTA and ITU on the occasion of Networking Dinner after Pakistan Mega Leather Show 2024 at Faletti's Hotel, Lahore.



Meeting with Minister for Agriculture Regarding Export Facilitation

On April 3rd, 2024, Honorable Provincial Minister for Agriculture, Government of Punjab Mr. Syed Hussain Kirmani called on a meeting of stakeholders from Meat and Dairy Processors sectors regarding export facilitation.

Secretary PTA-NZ attended the meeting. He drew the attention of the forum on hides and skins problems and proposed the following measures:

- 25% exports of hides and skins could enhance by addressing the livestock diseases including LSD, Foot & mouth Disease and mishandlings during butchery and transportation.
- Need to develop statistics on slaughtering of animals including the slaughtering during Eid
- Slaughtering areas may identified/proscribed to streamlines the tanneries business, further mechanical slaughter houses be establishes and increased instead of manual of manual slaughtering practices.



Meeting with Secretary Livestock & Dairy Development Department

A follow-up meeting on the above issues was fixed with Secretary Livestock on April 25th, 2024. Following members visited the Secretary Livestock Mr Masoud Anwar in his office:

- Mr. Fazalur Rehman Shaikh, Chairman PTA-NZ
- Mr. Agha Saiddain
- Mr. Naeem Akhtar
- Khawaja Sajjad Ahmed, President Lahore Hide Market
- Mr. Unees Arshad, Member Lahore Hide Market
- Mr. Fahim Ahmed, Secretary PTA-NZ

Following problems being faced by the Industry were discussed with the Secretary:

- Dependency of the Leather Industry:
- Shortage of Material:
- Quality Decline:

Despite the potential of high quality Hides & Skins of qurbani as it's great opportunity for leather industry to cater its approximately 60% annual need, but unhygienic and unprofessional slaughtering during Eid-ul-Azha by unskilled butchers, badly affects Hides and Skins of sacrificed animals, and this material goes in vain when untrained butchers slaughter the animal and put a lot of cuts and deep scratches on the skins which destroy its value.

Mishandling of these precious skins is another major drawback. From Slaughtering point to tannery there are many stages where these skins are collected and mishandled, not timely salted, placed in plastic and polypropylene bags, inadequate ventilation which consequently cause degradation of Hides & Skins.

The delegation also proposed solutions to the above problems.

Secretary Livestock promised to look into the matter and call another meeting on the same issue with PTA members.



Monthly Market Quotations

PTA-NZ office had been providing to the Central Office, Karachi, the Monthly Market Prices of W.S Buffalo hides and W.S Cow hides indicating the rates of various grades, selection and sizes i.e Extra large, large, medium and small. It has become a regular feature to arrange market rates of above-said commodities for publication so that our members should remain in touch with the prevailing prices of the market. For the past few months the practice has been discontinued as the Secretariat could not retrieve the desired information from the market sources. We look ahead to resolve the matter and seek cooperation from President Lahore Hides and Skin Merchants Traders Group for the same.

Meeting with National Productivity Organization/Green Climate Fund GCF

In October 2023, a delegation from National Productivity Organization (NPO) and Green Climate Fund GCF visited PTA-NZ Office, comprising of Engr Asad Mahmood Energy Export/Lead Consultant, Dr. Rakhshinda Perveen, Gender Expert, Dr. Jawwad – Green Climate Fun and Engr. Usman from National Productivity Organization.

Chairman PTA-NZ Mr. Fazalur Rehman Shaikh, along with Mr. Agha Saiddain, and Mr. Naem Akhtar represented PTA during the meeting:

During the discussion, Engr Asad informed that they are working on Feasibility Study for Enhancing Green Export Capacity. He informed that the team is working on assessment of technology and processes in the industry, and GHG estimation in textile leather, surgical instruments and rice sectors with financial structuring for green financing. The proposed feasibility study would also require environmental and social impact assessment, gender assessment, and gender action planning for the upcoming programme.

Mr. Agha Saiddain responded that at present industry is facing the consequences of financial instability on-going in the country. Dollar price, that been brought down, has to rise eventually. Hence, industry is reluctant in making newer investments.

Dr. Rakhshinda, while explaining her role as Gender expert pointed out the concern of donors and financiers for equal proportionate gender involvement in the sector receiving contribution.

Mr. Saiddain informed that duty heavy work and foul odor, women workforce do not prefer to serve in tanyard and beam house in tanneries. Mr. Naeem Akhtar updated that females are encouraged to work in hair sorting, trimmings, cutting, stitching, packing sections. He informed that in his factory, they are preferring lady workers who believe to be more reliable and dutiful on the work floors.

Towards the ends, Mr. Agha suggested that Pakistan's contribution in GHGs is comparably negligible. Therefore, the feasibility should consider trade of carbon credits with Pakistan on interest-free basis.

The visiting delegation ensured to incorporate the suggestion received during the discussion.



**Two-days International Conference on "Sustainable Textile and Leather Supply Chains-Closing the Loop"
organized by WWF-Pakistan**

On 15 November 2023 WWF-Pakistan ILES Project arranged an international conference on "Sustainable Textile and Leather Supply Chains-Closing the Loop".

It was a two day's event aimed to provide a platform for industry leaders, experts, and stakeholders to come together and discuss strategies for achieving a circular economy in the textile and leather supply chains.

Conference covered a wide range of issues including:

- Driving Sustainability & Circularity in Supply Chains
- Business Case for Sustainability
- Extended Producer Responsibilities
- Compliance with International Environmental Standards
- Addressing Footprints
- Shaping the Future of Fashion
- Governance and Regulatory Frameworks

Mr. Agha Saiddain Ex-Chairman PTA was especially invited as an Expert Panelist to represent and explain the viewpoint of PTA as an Industry Association taking up the collective challenge and responsibility of sustainability and compliance.

Ch. Zulfiqar Hayat Chairman LEPC was also amongst of the panelist in the discussion on Sustainability in Leather Sector.

Along with various textile Industries, Mr. Abdullah Cheema presented the case of Leather Field (pvt.) Ltd., Sialkot.





Visit of German Delegation for Fact Finding Mission on German Due Diligence Act & European Green Deal

A delegation from Germany Importers' Association and Sequa comprising of Dr. Michael Arretz Managing Director, VFI e. V. German Importers, Ms. Bettina Müller Project Director, SEQUA and Mr. Christian von Mitzlaff Supply Chain Due Diligence Consultant visited the office of PTA-Northern Zone in August 2024. Mr. Sarim Mehmood, Local Consultant also accompanied the visiting delegation

Dr. Michael Arretz introduced his project which proposes raising awareness amongst members of PTA on Green Deal and Due Diligence Act in order to enable members/exporters to supply high-quality products to German and European markets after understanding the legal requirements

Mr. Agha Saiddain informed the delegation more than 50 leather manufacturing and exporting houses of Pakistan have successfully subscribed LWG Gold membership. He also apprised the delegates on various compliance requirements, at present being confronted by the leather sector of Pakistan including LWG, REACH, ZDHC and customers' certifications.

Mr. Muhammad Musaddiq shared his experiences of having business in Germany and Europe. He informed that Siddiq Leather Works has not faced any difficulty in exporting to Germany and is eager to learn more on the newly promulgated law in Germany ie Due Diligence Law. He endorsed Mr. Agha Saiddain and reiterated the need for reducing the requirements in order to make business/suppliers easy for the entrepreneurs in Pakistan.

Mr. Muhammad Ali, from his side shared the detail of import and export figures for Pak-German Trade comprising of last 3 years. He focused his discussion that a lot of margin exists on both sides to exploits trading potential.

Chairman PTA-NZ told that in PTA Lahore office Secretary PTA-Northern Zone will be the focus person to receive and share further details on the proposed program. We will continue to look forward to enter fruitful collaborations in future.



Visa Recommendorary Certificates/ Letters

During the year under report, we have been issuing recommendory certificates/ letters to our members or to their representatives, on the receipts of their formal request for the same, and requesting the Foreign Embassies – Consulate Generals for the grant of visa facilities to visit their countries for business tour to explore the possibilities for development of export trade. Generally these letters/ certificates are issued after thorough scrutiny.

Correspondence

The incoming queries have promptly been responded to and the problems of the members brought into the notice of the concerned authorities. Besides correspondence with the Government departments, Semi-government, other agencies, the Association also remained in touch with the Central Office at Karachi.

Finance

The Statement of Accounts for the year 2023-2024 is presented before the house for its perusal and approval.

It was another difficult year in terms of finances. We remained short of funds despite making several efforts to generate funds. We made to arrive at the close of this year by the grace of Allah. We have prepared a thorough plan to counter the financial difficulties and to bring out the Secretariat from hardships.

As regard to PTA claim against MCB, PTA-NZ has approached the Civil Court through Mr. Agha I.A Imran Advocate who has been pleading the case at different forums earlier. It is pertinent to mention here that the Executive Committee has already decided to offer 25% of the recovered amount as his professional charges.

Case proceedings were filed in Civil Court in October 2010. Progress on the suit filed against MCB in civil court remained quite slow. Due to non-cooperation of PTA witnesses the court has dismissed the case.

Membership

At the close of 2023-24, PTA-Northern Zone has 66 members on its register. Out of which, 54 are “Corporate” and 12 firms are registered in “Associate” class. During the year under report, only 02 new companies joined PTA-NZ as member:

- M/s Shifan Leather Goods, Sialkot
- M/s Decent Tanneries, Kasur

We also need to improve our membership number and for this, we have initiated work on membership drive. Very soon, we will be sending Membership proposals to different companies, exporting leather and products, explaining the salient benefits of become our partner.

I welcome the new entrant and hope that their firms would be our active members and make the best use of the Association, thereby enabling it to strive for the cause of the leather industry.

Secretariat of the Association

In spite of limited staff, the smooth and hard working staff in the stern financial circumstances deserves special appreciation for the commendable services rendered during the year under report by taking vital interest in the affairs of the Association. I am pleased to put on record my great acknowledgment for smooth and efficient working of the office during the year under report.

I also like to acknowledge my sincere thanks to the Central Office of Pakistan Tanners' Association, Karachi for their full cooperation and support extended to me during this period.

I am pleased to put on record that we did well and I hereby acknowledge the smooth and efficient working of the office alongside its functioning as and support activities for PTA Central Office.

Conclusion

In the end, I'm thankful to the members of the Executive Committee for providing proper advice and timely guidance. It needs to mention that during the year complete harmony and friendly atmosphere was observed and differences in opinion were resolved in a most amicable manner. I pray to Almighty Allah to nourish this atmosphere in future, Ameen. I also pray that we may continue our efforts towards the advancement and development of the leather tanning industry. I wish for the Pakistan Tanners' Association and its members to see success in all their endeavors, Ameen.

FAZALUR REHMAN SHAIKH
Chairman, Pakistan Tanners' Association
Northern Zone

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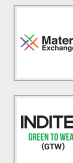
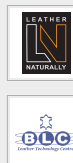
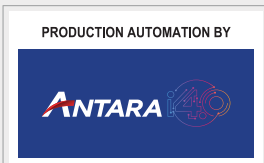
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Royal Leather Industries Limited



LEATHER
WORKING
GROUP

GOLD

Royal Leather Industries Ltd Decorated With
Highly Commended Tannery of Asia for the Year 2013



Royal Leather is comprised of Tannery and Stitching Factory which produce Hi Fashion Leather and Leather Products with the most modern machinery imported from Italy, France, Germany and Finland.
It is an established and popular company with an excellent track record for the best customer satisfaction.
We have never compromised on the quality so that our highly appreciated outcomes are resulted of our well organized procedures running by excellent working relationship among work force which lead us to enhance our customer trust and quality of product in green environment.

Prime Minister
Gold Medal on CRS



Contact Person:

Mr. Agha Saiddain (Director Marketing & Operations)

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Head Office & Stitching Unit

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Website: www.royalleatherind.com

E-mail: info@royal.net.pk , royal@brain.net.pk



EN ISO 14001:2015

EN ISO 9001:2015

Best Export
Performance
Trophy



Tannery:

35- KM Lahore, Sheikhpura Road , Sheikhpura Pakistan

Tel: 0092-583-408109-180-190 Fax: 0092-583-408119

Website: www.royalleatherind.com

E-mail: tannery@royal.net.pk , royalleather@yahoo.com



AQSA INDUSTRIES
PVT LTD.

**YOUR GATEWAY
TO QUALITY LEATHER**

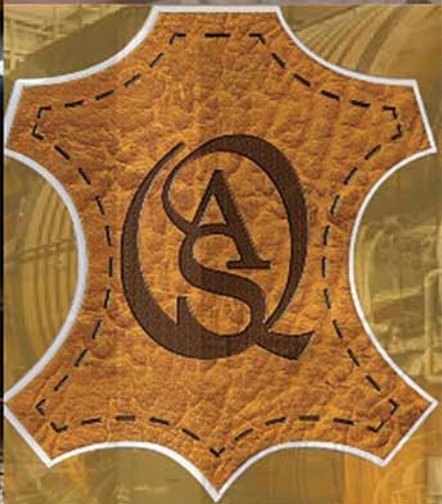


NO.1

IMPORTER OF SPLIT LEATHER & RAW LEATHER IN PAKISTAN

At Aqsa Industries Pvt Ltd., we redefine excellence in leather.

When it comes to leather, Aqsa Industries Pvt Ltd. stands as the undisputed leader in Pakistan. With an unwavering commitment to quality and a legacy of excellence, we have earned our reputation as the No.1 importer of split leather and raw leather in the country.



**WE SPECIALIZE IN IMPORTING
WET BLUE SPLIT AND GRAIN LEATHER
(COW, SHEEP, AND GOAT)
WHILE ALSO OPERATING AS
MANUFACTURERS AND EXPORTERS OF
VARIOUS LEATHER GLOVE TYPES.**

LEATHER GLOVES MANUFACTURER IN PAKISTAN

In addition to being the leading importer of split and raw leather, we take immense pride in being a prominent leather gloves manufacturer in Pakistan. Our gloves are crafted with precision and attention to detail, ensuring comfort, durability, and style.

QUALITY YOU CAN TRUST

Our journey began with a vision to provide Pakistan and the world with the finest leather products. Over the years, we have not only achieved this vision but have also set new standards in the industry. Our commitment to quality is reflected in every piece of leather that bears our name.



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